



**ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VA 22201**

**AGREEMENT NO. 23-DPR-ITBLW-444  
AMENDMENT NUMBER 1**

This **Amendment Number 1** is made on the date of execution by the County and amends **Agreement Number 23-DPR-ITBLW-444** ("Main Agreement") dated April 17, 2023, between **The Davey Tree Expert Company** ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Main Agreement as follows:

- 1. PURSUANT TO PARAGRAPH 4. CONTRACT TERM, THIS AGREEMENT IS HEREBY RENEWED FROM JUNE 1, 2024 TO MAY 31, 2025.**
- 2. PARAGRAPH 60. NOTICES IS REPLACED WITH THE FOLLOWING:**

**60. NOTICES**

Unless otherwise provided in writing, all legal notices and other communications required by this Contract are deemed to have been given when either (a) delivered in person; (b) delivered by an agent, such as a delivery service; or (c) deposited in the United States mail, postage prepaid, certified, or registered and addressed as follows:

**TO THE CONTRACTOR:**

Robert Craft, Government Business Development Manager  
The Davey Tree Expert Company  
10301 Richmond Hwy  
Lorton, VA 22079  
Phone: (571) 642-0104  
Email: [rob.craft@davey.com](mailto:rob.craft@davey.com)

**TO THE COUNTY:**

Richard Holley, Project Officer  
Arlington County, VA  
2700 S Taylor Street  
Arlington VA 22206  
Phone: (703) 228-7841  
Email: [rholley@arlingtonva.us](mailto:rholley@arlingtonva.us)

AND

Dr. Sharon T. Lewis, LL.M, MPS, VCO, CPPB  
Purchasing Agent  
Arlington County, Virginia  
2100 Clarendon Boulevard, Suite 500  
Arlington, Virginia 22201  
Phone: (703) 228-3294  
Email: [slewis1@arlingtonva.us](mailto:slewis1@arlingtonva.us)

**TO COUNTY MANAGER’S OFFICE (FOR PROJECT CLAIMS):**

Mark Schwartz, County Manager  
Arlington County, Virginia  
2100 Clarendon Boulevard, Suite 318  
Arlington, Virginia 22201

All other terms and conditions of the Main Agreement remain in effect.

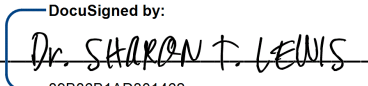
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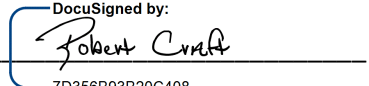
THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

THE DAVEY TREE EXPERT COMPANY

PRINT: Dr. Sharon T Lewis

PRINT: Robert Craft

SIGNATURE:   
89B86B1AD301462...

SIGNATURE:   
7D356B93B20C408...

TITLE: Purchasing Agent

TITLE: G.B.D Manager

DATE: 4/1/2024

DATE: 3/28/2024

**EXHIBIT B**  
**PRICING SHEET**

**NON-TREE COST**

ITEM	Description	Size	Production Method	UNIT PRICE	EST. QTY.	EXTENDED TOTAL
1	Deciduous shrub - type 0	12 inches height	Per ANSI	\$76.00	15	\$1,140.00
2	Deciduous shrub - type 0	15 inches height	Per ANSI	\$78.00	15	\$1,170.00
3	Deciduous shrub - type 0	18 inches height	Per ANSI	\$99.00	15	\$1,485.00
4	Deciduous shrub - type 0	24 inches height	Per ANSI	\$118.00	15	\$1,770.00
5	Deciduous shrub - type 1	12 inches height	Per ANSI	\$94.00	15	\$1,410.00
6	Deciduous shrub - type 1	15 inches height	Per ANSI	\$96.00	15	\$1,440.00
7	Deciduous shrub - type 1	18 inches height	Per ANSI	\$107.00	15	\$1,605.00
8	Deciduous shrub - type 1	24 inches height	Per ANSI	\$138.00	15	\$2,070.00
9	Deciduous shrub - type 2	12 inches height	Per ANSI	\$96.00	15	\$1,440.00
10	Deciduous shrub - type 2	18 inches height	Per ANSI	\$110.00	15	\$1,650.00
11	Deciduous shrub - type 2	2 ft height	Per ANSI	\$138.00	15	\$2,070.00
12	Deciduous shrub - type 2	3 ft height	Per ANSI	\$174.00	15	\$2,610.00
13	Deciduous shrub - type 3	2 ft height	Per ANSI	\$177.00	15	\$2,655.00
14	Deciduous shrub - type 3	3 ft height	Per ANSI	\$246.00	15	\$3,690.00
15	Deciduous shrub - type 3	4 ft height	Per ANSI	\$296.00	15	\$4,440.00
16	Deciduous shrub - type 3	5 ft height	Per ANSI	\$360.00	15	\$5,400.00
17	Evergreen shrub - type 1 coniferous evergreen	12 inches height	Per ANSI	\$96.00	15	\$1,440.00
18	Evergreen shrub - type 1 coniferous evergreen	24 inches height	Per ANSI	\$138.00	15	\$2,070.00
19	Evergreen shrub - type 3 coniferous evergreen	12 inches height	Per ANSI	\$94.00	15	\$1,410.00
20	Evergreen shrub - type 3 coniferous evergreen	24 inches height	Per ANSI	\$177.00	15	\$2,655.00

21	Evergreen shrub - type 3 coniferous evergreen	36 inches height	Per ANSI	\$246.00	15	\$3,690.00
22	Broadleaf evergreen shrubs, type 1	12 inches height	Per ANSI	\$68.00	15	\$1,020.00
23	Broadleaf evergreen shrubs, type 1	24 inches height	Per ANSI	\$78.00	15	\$1,170.00
24	Broadleaf evergreen shrubs, type 2	12 inches height	Per ANSI	\$68.00	15	\$1,020.00
25	Broadleaf evergreen shrubs, type 2	24 inches height	Per ANSI	\$78.00	15	\$1,170.00
26	Broadleaf evergreen shrubs, type 3	12 inches height	Per ANSI	\$96.00	15	\$1,440.00
27	Broadleaf evergreen shrubs, type 3	24 inches height	Per ANSI	\$138.00	15	\$2,070.00
28	Broadleaf evergreen shrubs, type 4	24 inches height	Per ANSI	\$138.00	15	\$2,070.00
29	Broadleaf evergreen shrubs, type 4	3 ft height	Per ANSI	\$246.00	15	\$3,690.00
30	Herbaceous Perennials	4 inch Pot	Per ANSI	\$10.50	100	\$1,050.00
31	Herbaceous Perennials	1 Gallon	Per ANSI	\$52.00	100	\$5,200.00
32	Herbaceous Perennials	2 Gallon	Per ANSI	\$57.00	50	\$2,850.00
33	Herbaceous Perennials	3 Gallon	Per ANSI	\$63.00	50	\$3,150.00
34	Herbaceous Perennials	Landscape Plug	Per ANSI	\$10.50	300	\$3,150.00
35	Ornamental Grasses	4 inch Pot	Per ANSI	\$12.75	100	\$1,275.00
36	Ornamental Grasses	1 Gallon	Per ANSI	\$39.00	100	\$3,900.00
37	Ornamental Grasses	2 Gallon	Per ANSI	\$44.00	50	\$2,200.00
38	Ornamental Grasses	3 Gallon	Per ANSI	\$51.00	50	\$2,550.00
39	Ornamental Grasses	Landscape Plug	Per ANSI	\$10.50	300	\$3,150.00
40	Groundcovers	4 inch Pot	Per ANSI	\$11.00	500	\$5,500.00
41	Groundcovers	1 Gallon	Per ANSI	\$46.00	100	\$4,600.00
42	Groundcovers	2 Gallon	Per ANSI	\$56.00	100	\$5,600.00
43	Groundcovers	3 Gallon	Per ANSI	\$64.00	100	\$6,400.00
44	Groundcovers	Landscape Plug	Per ANSI	\$10.50	1000	\$10,500.00
45	Vines	4 inch Pot	Per ANSI	\$11.00	100	\$1,100.00
46	Vines	1 Gallon	Per ANSI	\$39.00	100	\$3,900.00
47	Vines	2 Gallon	Per ANSI	\$44.00	50	\$2,200.00
48	Vines	3 Gallon	Per ANSI	\$51.00	50	\$2,550.00
49	Vines	Landscape Plug	Per ANSI	\$10.50	50	\$525.00

50	Bulbs	Top size	Per ANSI	\$1.25	300	\$375.00
<b>GRAND TOTAL</b>						<b>\$132,685.00</b>

Additional markups	Markup % per plant
Additional percentage markup for planting the stricter provenance of originating from a location within 150 miles of Arlington County	18%
Additional percentage markup for plants requiring a second year guaranteed	36%

**NOTES:**

OTHER THAN THE LABOR COSTS, ALL PRICES IN ATTACHMENT B, PRICING SHEET FOR: TREE COSTS, NON-TREE COSTS, AND OTHER SERVICES SHALL INCLUDE COST OF LABOR, EQUIPMENT, AND MATERIAL.

NO PARTIAL BIDS WILL BE ACCEPTED.

**TREE COST**

All trees shall be single-stem, unless otherwise specified by the Project Officer.						
ITEM	Description	Size Minimum	Production method	UNIT PRICE	EST. QTY.	EXTENDED TOTAL
1	Shade tree	7' height	B&B or approved substitute	\$377.00	200	\$75,400.00
2	Shade tree	1.5" caliper	B&B or approved substitute	\$498.00	700	\$348,600.00
3	Shade tree	2" caliper	B&B	\$584.00	100	\$58,400.00
4	Shade tree	3" caliper	B&B	\$1,097.00	100	\$109,700.00
5	Shade tree	4" caliper	B&B	\$1,383.00	25	\$34,575.00
6	Small Upright/Spreading tree	6' height	B&B or approved substitute	\$385.00	100	\$38,500.00
7	Small Upright/Spreading tree	7' height	B&B or approved substitute	\$542.00	100	\$54,200.00
8	Small Upright/Spreading tree	8' height	B&B	\$763.00	100	\$76,300.00
9	Small Upright/Spreading tree	10' height	B&B	\$1,038.00	100	\$103,800.00

10	Evergreen Deciduous/Coniferous tree Type 3 and greater	6' height	B&B or approved substitute	\$584.00	100	\$58,400.00
11	Evergreen Deciduous/Coniferous tree Type 3 and greater	6' height	Rootbag	\$584.00	100	\$58,400.00
12	Evergreen Deciduous/Coniferous tree Type 3 and greater	7' height	B&B	\$620.00	100	\$62,000.00
13	Evergreen Deciduous/Coniferous tree Type 3 and greater	8' height	B&B	\$831.00	100	\$83,100.00
14	Tree Seedling/tubeling	12 inches height	Bare root	\$79.00	500	\$39,500.00
15	Tree Seedling/tubeling	12 inches height	#1 container	\$64.00	500	\$32,000.00
16	Tree Seedling/tubeling	12 inches height	#2 container	\$84.00	500	\$42,000.00
17	Tree Seedling/tubeling	12 inches height	#3 container	\$91.00	500	\$45,500.00
<b>GRAND TOTAL</b>						<b>\$1,320,375.00</b>

Additional markups	Markup % per plant
Additional percentage markup for planting the stricter provenance originating from a location within 150 miles of Arlington County	18%
Additional percentage markup for plants requiring a second year guaranteed	36%

**NOTES:**

OTHER THAN THE LABOR COSTS, ALL PRICES IN ATTACHMENT B, PRICING SHEET FOR: TREE COSTS, NON-TREE COSTS, AND OTHER SERVICES SHALL INCLUDE COST OF LABOR, EQUIPMENT, AND MATERIAL.

NO PARTIAL BIDS WILL BE ACCEPTED.

**OTHER SERVICES**

All items shall include material provision and installation					
ITEM	SERVICE REQUESTED	UNIT PRICE	UNIT OF MEASUREMENT	EST. QTY.	TOTAL
1	Prepare area for tree planting, excavate & backfill per Arlington County Design Standards and Landscape Plan	\$190.00	Cubic yard	10	\$1,900.00
2	Excavation	\$120.00	Cubic yard	20	\$2,400.00
3	Topsoil	\$95.00	Cubic yard	150	\$14,250.00
4	Wood chip	\$60.00	Square ft	1000	\$60,000.00
5	Pressure treated No. 1 Wood Timber 6" x 6", secured with metal rebar	\$46.00	Linear Foot	100	\$4,600.00
6	Pressure treated Marine grade Wood Timber 6" x 6", secured with metal rebar	\$72.00	Linear Foot	100	\$7,200.00
7	Weed barrier fabric	\$0.90	Square ft	5000	\$4,500.00
8	Biodegradable Erosion control fabric, with biodegradable stakes	\$1.50	Square ft	5000	\$7,500.00
9	12 inch diameter Biodegradable Coir logs, secured with wood stakes	\$60.00	Linear foot	100	\$6,000.00
10	Planting bed preparation for annuals, perennials, and shrubs	\$0.60	Square ft	10000	\$6,000.00
11	Install 20 gallon watering bag	\$35.00	Per bag	1200	\$42,000.00
12	Remove watering bag	\$3.00	Per bag	1200	\$3,600.00
13	One year watering of trees	\$146.00	Per tree	1200	\$175,200.00
14	One year watering shrubs, perennials, grasses, groundcovers, bulbs, and vines	\$6.40	Square ft	1000	\$6,400.00
15	One year watering seed or sod	\$6.00	Square ft	1000	\$6,000.00
16	One time individual watering tree	\$11.00	Per tree	500	\$5,500.00
17	One time watering for shrubs, perennials, grasses, groundcovers, bulbs, and vines	\$1.80	Square ft	300	\$540.00
18	One year weekly watering and weeding for establishment of trees, including watering bag	\$207.00	Per tree	1200	\$248,400.00
19	One year biweekly (once every 14 days) watering and weeding for establishment of trees, including watering bag	\$136.00	Per tree	1200	\$163,200.00
20	One year watering and weeding for establishment of shrubs, perennials, grasses, groundcovers, bulbs, and vines	\$9.00	Square ft	300	\$2,700.00

21	Stump removal under 6 inches diameter	\$85.00	Per stump	150	\$12,750.00
22	Sod, cool season	\$0.90	Square ft	1000	\$900.00
23	Sod, warm season	\$3.80	Square ft	1000	\$3,800.00
24	Turf aeration	\$0.40	Square ft	1000	\$400.00
25	Grass seed	\$0.70	Square ft	1000	\$700.00
26	Plant establishment fence - plastic	\$6.00	Linear feet	2000	\$12,000.00
27	Plant establishment fence - galvanized metal	\$8.00	Linear feet	2000	\$16,000.00
28	Orange or Yellow Safety fence	\$6.00	Linear feet	2000	\$12,000.00
29	Staking and guying of trees with 3/4 inch wide flat, woven polypropylene material, 900 Lb break strength	\$16.00	Per tree	1200	\$19,200.00
30	Removal of staking and guying of trees	\$3.00	Per tree	1200	\$3,600.00
31	9 inch Plastic tree trunk protector	\$5.00	Per tree	500	\$2,500.00
32	Plastic Deer protection sleeve wrap for tree trunks	\$15.00	Per tree	500	\$7,500.00
33	4 ft Deer protection welded wire 2" x 4" mesh fence, 2 ft radius around tree, installed with T posts	\$56.00	Per tree	500	\$28,000.00
34	6 ft Deer protection welded wire 2" x 4" mesh fence, 2 ft radius around tree, installed with T posts	\$78.00	Per tree	500	\$39,000.00
35	Beaver barrier	\$136.00	Per tree	25	\$3,400.00
36	Gravel, No 57	\$60.00	Ton	20	\$1,200.00
37	5-8 inch River jack	\$600.00	Ton	20	\$12,000.00
38	Western Maryland or Pennsylvania Boulder	\$520.00	Ton	20	\$10,400.00
39	Wood mulch	\$65.00	Cubic yard	500	\$32,500.00
40	Pine bark mulch	\$75.00	Cubic yard	500	\$37,500.00
41	Composted Leaf mulch	\$40.00	Cubic yard	500	\$20,000.00
42	Compost	\$40.00	Cubic yard	500	\$20,000.00
43	Bioretention filter media	\$160.00	Cubic yard	250	\$40,000.00
44	Specialty seed for bioretention areas, Wetland Seed Mix – Ernst Seed #120 or similar	\$0.80	Square ft	250	\$200.00
45	Specialty seed for bioretention areas, Wetland Seed Mix – Ernst Seed #131 or similar	\$0.80	Square ft	250	\$200.00
46	Native plant seed for reforestation - Ernst Seed #105 or similar	\$2.80	Square ft	250	\$700.00



50	Soil profile rebuilding	\$1.80	Square ft	500	\$900.00
51	Transplanting of trees below 5 inches caliper, per ANSI standards	\$125.00	Per inch caliper of tree	50	\$6,250.00

<b>GRAND TOTAL</b>					<b>\$1,111,490.00</b>
					<b>0</b>

**NOTES**  
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 OTHER THAN THE LABOR COSTS, ALL PRICES IN ATTACHMENT B, PRICING SHEET FOR: TREE COSTS, NON-TREE COSTS, AND OTHER SERVICES SHALL INCLUDE COST OF LABOR, EQUIPMENT, AND MATERIAL.  
 NO PARTIAL BIDS WILL BE ACCEPTED.

**LABOR COST**

ITEM	SERVICE REQUESTED	LABOR CATEGORY	HOURLY RATE
1	Installation of county-provided plants	Horticulturalist	\$140.00
2	Installation of county-provided plants	Supervisor	\$85.00
3	Installation of county-provided plants	Equipment Operator	\$110.00
<b>LABOR COSTS ONLY - TOTAL</b>			<b>\$335.00</b>

<b>TOTAL: NON-TREE COSTS</b>	<b>\$132,685.00</b>
<b>TOTAL: TREE COSTS</b>	<b>\$1,320,375.00</b>
<b>TOTAL: OTHER SERVICES</b>	<b>\$1,111,490.00</b>
<b>TOTAL: LABOR COSTS</b>	<b>\$335.00</b>
<b>GRAND TOTAL: ALL COSTS</b>	<b>\$2,564,885.00</b>