

**ARLINGTON COUNTY, VIRGINIA  
AGREEMENT NO. 23-DES-SSLW-382  
AMENDMENT NUMBER 2**

This Amendment Number 2 is made on July 1, 2024, and amends Agreement Number 23-DES-SSLW-382 ("Main Agreement") dated September 27, 2022, between The Convention Store, Inc. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend Main Agreement as follows:

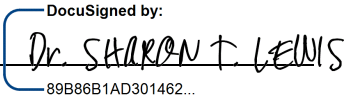
1. **Contract Renewal:** Pursuant to Section 4. Contract Term, this contract is hereby renewed for an additional 12-month period from July 1, 2024, to June 30, 2025 (Second Subsequent Contract Term) with two (2) additional 12-month periods, from July 1, 2025, to June 30, 2027, remaining.
2. **CPI-U Price Increase:** Pursuant to Section 6. Contract Price Adjustments (as amended per Amendment No. 1), the hourly rate adjustments will not exceed 3.1% (negotiated) effective July 1, 2024.
3. **Revised Exhibit B, Contract Pricing** is hereby replaced in its entirety with the attached **Revised Exhibit B, Contract Pricing**. Revised Exhibit B Contract Pricing is changed to **remove the Web Manager position from the Commuter Information Center work area**. All pricing shall be in accordance with the **Revised Exhibit B, Contract Pricing beginning July 1, 2024**.

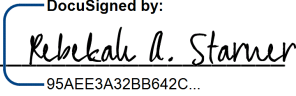
All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

THE CONVENTION STORE, INC.

AUTHORIZED  
SIGNATURE:  89B86B1AD301462...

AUTHORIZED  
SIGNATURE:  95AEE3A32BB642C...

NAME: DR. SHARON T. LEWIS

NAME: Rebekah A. Starner

TITLE: PURCHASING AGENT

TITLE: President

DATE: 5/24/2024

DATE: 5/23/2024

**REVISED EXHIBIT B  
CONTRACT PRICING**

1. **Credit Card Fees**

The County will reimburse credit card fees for services provided under the Commuter Information Center and Commuter Stores that are charged by merchant banks (merchant fees) in connection with the purchase of transit tickets and the sale of merchandise from the Contractor with bank payment cards and other forms of payment. The Contractor will provide monthly statements for credit card fees incurred for each month.

2. **Reimbursable Expenses**

County approved project-related reimbursable expenses will not exceed \$20,000 per fiscal year.

3. **Hourly Rates – The Convention Store and Redmon Group Inc.:**

Work Area	Position	Fully Burdened Hourly Rate FY25	Hourly Rate CPI-U Increase (negotiated) 3.1%
<b>Commuter Information Center</b>			
	Project Manager	\$ 116.05	\$ 83.01
	Revenue Controller	\$ 116.05	\$ 83.01
	CIC Manager	\$ 91.51	\$ 57.77
	CIC Supervisor	\$ 68.16	\$ 36.92
	CIC Corporate Specialist	\$ 69.96	\$ 26.06
	CIC Corporate SB Specialist I	\$ 68.06	\$ 25.25
	CIC Corporate SB Specialist	\$ 65.07	\$ 23.62
	CIC Inventory Specialist II	\$ 65.65	\$ 29.19
	CIC Corporate Floater	\$ 73.25	\$ 21.00
	CIC Commuter Specialist I	\$ 64.73	\$ 20.54
	CIC Commuter Specialist	\$ 61.76	\$ 19.64
<b>Commuter Stores</b>			
	Project Manager	\$ 106.95	\$ 83.01
	Revenue Controller	\$ 106.95	\$ 83.01
	Store Manager	\$ 77.16	\$ 43.63
	Store Corporate Floater	\$ 73.16	\$ 21.00
	Store Commuter Specialist I	\$ 59.97	\$ 27.42
	Store Commuter Specialist	\$ 57.22	\$ 26.49
	Mobile Store Driver	\$ 53.67	\$ 23.06
<b>Distribution Center</b>			
	Project Manager	\$ 106.95	\$ 83.01
	Revenue Controller	\$ 106.95	\$ 83.01
	Distribution Manager	\$ 77.81	\$ 26.84
	Corporate Floater	\$ 61.60	\$ 21.00
	Distribution Specialist II	\$ 59.26	\$ 21.73
	Distribution Specialist II	\$ 53.08	\$ 20.73

Redmon Group Inc.		
<b>Position</b>	<b>Hourly Rate</b>	<b>Fully Burdened Hourly Rate</b>
Project Manager	\$ 67.62	\$ 159.74
Sr Programmer	\$ 70.49	\$ 187.25
Programmer	\$ 51.63	\$ 134.04
Multimedia Developer	\$ 44.07	\$ 118.46
Engineer	\$ 36.00	\$ 110.79
Junior Developer	\$ 29.42	\$ 80.63