



**ARLINGTON COUNTY, VIRGINIA
AGREEMENT NO. 24-AED-RFP-484
AMENDMENT NUMBER 1**

This Amendment Number 1 is made on 5/31/2024 and amends Agreement Number 24-AED-RFP-484 ("Main Agreement") dated March 8, 2024, between CIC Captains of Innovation, LLC ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the main contract called for under the Main Agreement as follows:

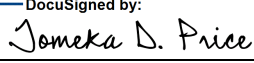
1. **Exhibit A – Scope of Services, 1. Industry Cluster & Economic Impact Study, B. Global Data and Trends for Technology Verticals, 1** is hereby changed to incorporate the Data City's Global Platform, a web-based data platform to support the National Landing Innovation District Study research on technology verticals as follows:
 1. Industry Cluster & Economic Impact Study
Develop an understanding of National Landing's innovation ecosystem to establish a clear focus and vision for the innovation district that will offer the strongest likelihood of long-term success.
 - B. Global Data and Trends for Technology Verticals
 1. Gather and analyze economic data related to technology verticals applicable to National Landing, including employment statistics, market potential, and investment trends. The Contractor shall work closely with Arlington County to determine up to five technology verticals that have demonstrated assets and public-private research capabilities in National Landing. The Contractor shall use [The Data City](#), which provides a unique ability to analyze data for innovation and technology clusters to enhance this aspect of the project.
2. **Exhibit B - Contract Pricing** is hereby replaced in its entirety with the attached **Revised Exhibit B - Contract Pricing to add the subscription cost of \$6,300, effective immediately.**

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

CIC CAPTAINS OF INNOVATION, LLC

AUTHORIZED
SIGNATURE: 
NAME: TOMEKA D. PRICE DocuSigned by: 993D4E0ACC0472...

AUTHORIZED
SIGNATURE: 
NAME: Carrie Allen DocuSigned by: 2AAC008316A470...

TITLE: PROCUREMENT OFFICER

TITLE: Managing Partner

DATE: 5/31/2024

DATE: 5/31/2024

**REVISED EXHIBIT B
CONTRACT PRICING**

The Data City web-based data platform – annual subscription cost - \$6,300.00.

Position Description	Hourly Rate	Estimated Hours per Task Outlined in Statement of Work for Innovation District Study														Total Hours	Total Costs
		0.0.0.	1.A.1.	1.A.2.	1.A.3.	1.A.4.	1.B.1.	1.B.2.	1.C.1.	2.A.1.	2.A.2.	2.A.3.	2.B.1.	2.B.2.	3.A.-3.D.		
CIC Captains of Innovation CEO - Tim Rowe	<i>Pro bono</i>	0	0	0	0	0	0	0	0	0	2	0	2	0	0	4	\$ -
CIC Captains of Innovation Partner - Carrie Allen	\$425	2	0	0	0	0	0	4	0	4	0	4	4	4	0	22	\$ 9,350
CIC Captains of Innovation Head - Dougan Sherwood	\$425	4	0	0	0	4	0	8	0	8	8	16	8	8	0	64	\$ 27,200
CIC Captains of Innovation Director - Lindsay Clark	\$300	4	0	0	0	0	0	4	0	2	2	4	4	0	0	20	\$ 6,000
CIC Captains of Innovation Lead - Drew Williams	\$180	8	0	0	4	4	0	16	0	16	8	16	16	16	0	104	\$ 18,720
Arup Principal - David Green	\$375	0	8	0	0	4	0	0	0	0	0	0	0	0	0	12	\$ 4,500
Arup Engineer/Consultant II - Israel Shaw	\$150	0	62	0	0	18	0	0	0	0	0	0	0	0	0	80	\$ 12,000
Cambridge Econometrics Executive VP - Dan Hodge	\$300	2	0	6	4	0	4	4	4	2	0	0	2	0	0	28	\$ 8,400
Cambridge Econometrics Principal Economist - Jennifer Carvjal	\$240	2	4	8	12	4	12	4	16	4	0	0	4	0	0	70	\$ 16,800
Cambridge Econometrics Senior Economist - Ann Furbush	\$185	0	0	24	12	0	16	0	24	0	0	0	0	0	0	76	\$ 14,060
Total		22	74	38	32	34	32	40	44	36	20	40	40	28	0	480	\$ 117,030

Hourly Rates of Proposed Project Team

Position Description	Hourly Rate
CIC Captains of Innovation CEO - Tim Rowe	<i>Pro bono</i>
CIC Captains of Innovation Partner - Carrie Allen	\$425
CIC Captains of Innovation Head - Dougan Sherwood	\$425
CIC Captains of Innovation Director - Lindsay Clark	\$300
CIC Captains of Innovation Lead - Drew Williams	\$180
Arup Principal - David Green	\$375
Arup Engineer/Consultant II - Israel Shaw	\$150
Cambridge Econometrics Executive VP - Dan Hodge	\$300
Cambridge Econometrics Principal Economist - Jennifer Carvjal	\$240
Cambridge Econometrics Senior Economist - Ann Furbush	\$185
CIC Captains of Innovation Manager - <i>if required</i>	\$225
CIC Captains of Innovation Researcher - <i>if required</i>	\$110
Arup Associate Principal - <i>if required</i>	\$280
Arup Associate - <i>if required</i>	\$255
Arup Senior Engineer/Consultant II - <i>if required</i>	\$230
Arup Senior Engineer/Consultant I - <i>if required</i>	\$170
Arup Engineer/Consultant III - <i>if required</i>	\$165
Arup Engineer/Consultant I - <i>if required</i>	\$140
Arup BIM Manager - <i>if required</i>	\$230
Arup Senior BIM Technician - <i>if required</i>	\$160
Arup BIM Technician - <i>if required</i>	\$150
Arup Senior Project Controls - <i>if required</i>	\$230
Arup Project Controls - <i>if required</i>	\$150
Arup Project Administration - <i>if required</i>	\$105
Cambridge Econometrics Economist - <i>if required</i>	\$130