

Attachment B - Contract Rates

RFP No. 18-089-9 - Arlington Transit Operations and Facilities Planning and Engineering

12-May-22

Labor Rate Categories	Foursquare ITP			Base	2020	2021	2022
	Rate	OH 138.44%	Profit 10%				
Position	Rate	OH 138.44%	Profit 10%	Fully Loaded Rate	1 Yr Rate Increase @ CPI-U	1 Yr Rate Increase @ November 2020 CPI-U	1 Yr Rate Increase @ 5%
Principal-in-Charge	\$96.60	\$ 133.73	\$ 23.03	\$253.36	\$257.41	\$260.50	\$ 273.53
Project Manager	\$64.07	\$ 88.70	\$ 15.28	\$168.05	\$170.74	\$172.79	\$ 181.43
Project Manager /Sr. Trans Planner III	\$47.07	\$ 65.16	\$ 11.22	\$123.45	\$125.43	\$126.93	\$ 133.28
Sr. Transportation Planner I / Task Lead	\$42.86	\$ 59.34	\$ 10.22	\$112.42	\$114.22	\$115.59	\$ 121.37
Transportation Planner II	\$38.72	\$ 53.60	\$ 9.23	\$101.55	\$103.17	\$104.41	\$ 109.63
Transportation Planner I	\$37.58	\$ 52.03	\$ 8.96	\$98.57	\$100.15	\$101.35	\$ 106.42
Transportation Analyst	\$23.45	\$ 32.46	\$ 5.59	\$61.50	\$62.48	\$63.23	\$ 66.40

Note: CPI-U for 2021 was 6.8%, so applying contract maximum of 5% annual increase for 2022.

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Labor Rate Categories

KFH Group

Position	KFH Group			Base	2020	2021	2022
	Rate	OH 148.55	Profit 10%	Fully Loaded Rate	1 Yr Rate Increase @ CPI- U	1 Yr Rate Increase @ November 2020 CPI-U	1 Yr Rate Increase @ 5%
Principal	\$85.00	\$ 126.27	\$ 21.13	\$232.39	\$236.11	\$ 238.95	\$ 250.89
Senior Planner	\$66.95	\$ 99.45	\$ 16.64	\$183.04	\$185.97	\$ 188.21	\$ 197.62
Planner	\$45.00	\$ 66.85	\$ 11.18	\$123.03	\$125.00	\$ 126.50	\$ 132.83
Clerical	\$39.00	\$ 57.93	\$ 9.69	\$106.63	\$108.33	\$ 109.63	\$ 115.12

Note: CPI-U for 2021 was 6.8%, so applying contract maximum of 5% annual increase for 2022.

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Labor Rate Categories**Milligan & Company, LLC**

Position	Rate	OH 70.78%	Profit 10%	Base Fully Loaded Rate	2020	2021	2022
					1 Yr Rate Increase @ CPI-U	1 Yr Rate Increase @ November 2020 CPI-U	1 Yr Rate Increase @ 5%
Director	\$106.67	\$75.50	\$18.22	\$200.39	\$203.59	\$ 206.04	\$ 216.34
Senior Manager	\$85.00	\$60.16	\$14.52	\$159.68	\$162.23	\$ 164.18	\$ 172.39
Manager	\$82.59	\$58.46	\$14.10	\$155.15	\$157.63	\$ 159.53	\$ 167.50
Senior Consultant	\$60.64	\$42.92	\$10.36	\$113.92	\$115.74	\$ 117.13	\$ 122.99
Senior Consultant	\$60.64	\$42.92	\$10.36	\$113.92	\$115.74	\$ 117.13	\$ 122.99
Senior Accountant	\$46.87	\$33.17	\$8.00	\$88.05	\$89.46	\$ 90.53	\$ 95.06

Note: CPI-U for 2021 was 6.8%, so applying contract maximum of 5% annual increase for 2022.

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Labor Rate Categories	RK&K			Base	2020	2021	2022
	Rate	OH 146.02%	Profit 10%	Fully Loaded Rate	1 Yr Rate Increase @ CPI-U	1 Yr Rate Increase @ November 2020 CPI-U	1 Yr Rate Increase @ 5%
<u>Position</u>							
Environmental Planner	\$46.37	\$ 67.71	\$ 11.41	\$125.49	\$127.50	\$ 129.03	\$ 135.48
Engineer	\$47.48	\$ 69.33	\$ 11.68	\$128.49	\$130.55	\$ 132.11	\$ 138.72
Senior Engineer	\$73.56	\$ 107.41	\$ 18.10	\$199.07	\$202.25	\$ 204.68	\$ 214.92
Construction Manager	\$66.61	\$ 97.26	\$ 16.39	\$180.26	\$183.15	\$ 185.34	\$ 194.61
Project Manager	\$92.31	\$ 134.79	\$ 22.71	\$249.81	\$253.81	\$ 256.85	\$ 269.70

Note: CPI-U for 2021 was 6.8%, so applying contract maximum of 5% annual increase for 2022.

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19-May-21

Labor Rate Categories**Sain Associates, Inc.**

Position	Rate	OH 189.07%	Profit 10%	Base Fully Loaded Rate	2020	2021	2022
					1 Yr Rate Increase @ CPI-U	1 Yr Rate Increase @ November 2020 CPI-U	1 Yr Rate Increase @ 5%
Principal	\$77.88	\$ 147.25	\$ 22.51	\$247.64	\$251.60	\$ 254.62	\$ 267.35
Senior Engineer	\$53.04	\$ 100.28	\$ 15.33	\$168.66	\$171.35	\$ 173.41	\$ 182.08
Engineer	\$40.45	\$ 76.48	\$ 11.69	\$128.62	\$130.68	\$ 132.25	\$ 138.86
Junior Engineer	\$28.58	\$ 54.04	\$ 8.26	\$90.88	\$92.33	\$ 93.44	\$ 98.11
Clerical	\$21.84	\$ 41.29	\$ 6.31	\$69.45	\$70.56	\$ 71.40	\$ 74.97

Note: CPI-U for 2021 was 6.8%, so applying contract maximum of 5% annual increase for 2022.

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19-May-21

Labor Rate Categories**Sharp & Company, Inc.**

Position	Rate	OH 151.68%	Profit 10%	Base	2020	2021	2022
				Fully Loaded Rate	1 Yr Rate Increase @ CPI-U	1 Yr Rate Increase @ CPI-U	1 Yr Rate Increase @ 5%
Project Manager	\$100.96	\$ 153.14	\$ 25.41	\$279.51	\$283.98	\$ 287.39	\$ 301.75
Web Designer	\$70.00	\$ 106.18	\$ 17.62	\$193.79	\$196.89	\$ 199.26	\$ 209.22
Senior Communications Specialist	\$60.10	\$ 91.16	\$ 15.13	\$166.39	\$169.05	\$ 171.08	\$ 179.63
Senior Graphic Designer	\$43.27	\$ 65.63	\$ 10.89	\$119.79	\$121.71	\$ 123.17	\$ 129.33
Communications Specialist	\$39.49	\$ 59.90	\$ 9.94	\$109.33	\$111.08	\$ 112.41	\$ 118.03
Graphic Designer	\$36.08	\$ 54.73	\$ 9.08	\$99.89	\$101.48	\$ 102.70	\$ 107.84
Junior Web Designer	\$35.00	\$ 53.09	\$ 8.81	\$96.90	\$98.45	\$ 99.63	\$ 104.61
Junior Communications Specialist	\$30.64	\$ 46.47	\$ 7.71	\$84.83	\$86.18	\$ 87.22	\$ 91.58

Note: CPI-U for 2021 was 6.8%, so applying contract maximum of 5% annual increase for 2022.

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Labor Rate Categories

Position	STV Incorporated			Base	2020	2021	2022
	Rate	OH 146.53%	Profit 10%	Fully Loaded Rate	1 Yr Rate Increase @ CPI-U	1 Yr Rate Increase @ November 2020 CPI-U	1 Yr Rate Increase @ 5%
Planning Director	\$ 95.81	\$ 140.39	\$ 23.62	\$259.82	\$263.98	\$267.15	\$280.50
Chief Engineer	\$ 108.27	\$ 158.65	\$ 26.69	\$293.61	\$298.31	\$301.89	\$316.98
Senior Project Manager	\$ 101.29	\$ 148.42	\$ 24.97	\$274.68	\$279.08	\$282.43	\$296.55
Project Manager	\$ 108.18	\$ 158.52	\$ 26.67	\$293.37	\$293.37	\$293.37	\$308.03
Senior Engineer	\$ 77.04	\$ 112.89	\$ 18.99	\$208.92	\$212.26	\$214.81	\$225.55
Senior Estimator	\$ 71.00	\$ 104.04	\$ 17.50	\$192.54	\$195.62	\$197.97	\$207.87
Engineer/Planner II	\$ 57.18	\$ 83.79	\$ 14.10	\$155.06	\$157.54	\$159.43	\$167.41
Senior Transportation Planner	\$ 58.47	\$ 85.68	\$ 14.41	\$158.56	\$161.10	\$163.03	\$171.18
Architect	\$ 53.71	\$ 78.70	\$ 13.24	\$145.65	\$147.98	\$149.76	\$157.25
Landscape Architect	\$ 49.57	\$ 72.63	\$ 12.22	\$134.43	\$136.58	\$138.22	\$145.13
Engineer/Planner I	\$ 44.69	\$ 65.48	\$ 11.02	\$121.19	\$123.13	\$124.61	\$130.84
Junior Engineer/Planner	\$ 30.34	\$ 44.46	\$ 7.48	\$82.28	\$83.59	\$84.60	\$88.83
Senior Technician/Designer	\$ 36.60	\$ 53.63	\$ 9.02	\$99.25	\$100.84	\$102.05	\$107.15
Technician/Designer	\$ 29.57	\$ 43.33	\$ 7.29	\$80.19	\$81.47	\$82.45	\$86.57
Administrative Assistant	\$ 33.66	\$ 49.32	\$ 8.30	\$91.28	\$92.74	\$93.85	\$98.55

Note: CPI-U for 2021 was 6.8%, so applying contract maximum of 5% annual increase for 2022.

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Labor Rate Categories**Timmons Group**

Position	Timmons Group			Base Fully Loaded Rate	2020 1 Yr Rate Increase @ CPI-U	2021 1 Yr Rate Increase @ CPI-U	2022 1 Yr Rate Increase @ 5%
	Rate	OH 178.83%	Profit 10%	Rate	Increase @ CPI-U	Increase @ CPI-U	Increase @ 5%
Licensed Land Surveyor	\$52.89	\$ 94.58	\$ 14.75	\$162.22	\$164.82	\$166.79	\$175.13
Survey Project Manager	\$39.42	\$ 70.49	\$ 10.99	\$120.91	\$122.84	\$124.31	\$130.53
Senior Survey Tech	\$35.10	\$ 62.77	\$ 9.79	\$107.66	\$109.38	\$110.69	\$116.23
Survey CAD Specialist	\$32.45	\$ 58.03	\$ 9.05	\$99.53	\$101.12	\$102.33	\$107.45
Survey Party Chief	\$32.05	\$ 57.32	\$ 8.94	\$98.30	\$99.87	\$101.07	\$106.13
Instrument Operator	\$19.23	\$ 34.39	\$ 5.36	\$58.98	\$59.92	\$60.64	\$63.68

Note: CPI-U for 2021 was 6.8%, so applying contract maximum of 5% annual increase for 2022.

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Labor Rate Categories WBA Research

Position	Rate	OH 208.24%	Profit 10%	Base	2020	2021	2022
				Fully Loaded Rate	1 Yr Rate Increase @ CPI-U	1 Yr Rate Increase @ CPI-U	1 Yr Rate Increase @ 5%
Senior Engineer	\$136.93	\$ 285.15	\$ 42.21	\$464.28	\$471.71	\$ 477.37	\$ 501.24
Engineer	\$111.68	\$ 232.56	\$ 34.42	\$378.66	\$384.72	\$ 389.34	\$ 408.81
Junior Engineer	\$94.01	\$ 195.77	\$ 28.98	\$318.76	\$323.86	\$ 327.74	\$ 344.13
Senior Planner	\$70.12	\$ 146.01	\$ 21.61	\$237.75	\$241.55	\$ 244.45	\$ 256.67
Supervisor	\$64.76	\$ 134.86	\$ 19.96	\$219.58	\$223.10	\$ 225.77	\$ 237.06
Interviewer	\$49.13	\$ 102.31	\$ 15.14	\$166.58	\$169.25	\$ 171.28	\$ 179.84
Coder	\$47.40	\$ 98.71	\$ 14.61	\$160.72	\$163.29	\$ 165.25	\$ 173.51

Note: CPI-U for 2021 was 6.8%, so applying contract maximum of 5% annual increase for 2022.