



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RIDER CONTRACT RENEWAL

TO: TSC Management, LLC DBA Productive AV
1600 Belleville Street
Richmond, VA 23230
DATE ISSUED: October 7, 2019
CURRENT REFERENCE NO: 20-089-R (UCPUMW 19-998)
CONTRACT TITLE: A/V, Lighting and Stage Services

THIS IS A NOTICE OF A RIDER CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Arlington rides the Lead Agency's contract referenced below for the goods and services so referenced. The contract documents consist of this notice and the terms and conditions of the Lead Agency Agreement including any attachments or amendments thereto.

LEAD AGENCY NAME: COMMONWEALTH OF VIRGINIA UNIVERSITY OF MARY WASHINGTON
LEAD AGENCY CONTRACT NUMBER: UCPUMW 19-998
EFFECTIVE DATE: 07/01/2020
EXPIRES: 06/30/2025
RENEWALS: No Renewals Remaining

ATTACHMENTS: COMMONWEALTH OF VIRGINIA UNIVERSITY OF MARY WASHINGTON Notice of Contract Renewal

EMPLOYEES NOT TO BENEFIT: NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: Juan Biale
EMAIL ADDRESS: juan.biale@productiveav.com
VENDOR TEL. NO.: (804) 591-0062

COUNTY CONTACT: Ishai Trani, DTS
COUNTY CONTACT EMAIL: itrani@arlingtonva.us
COUNTY TEL. NO.: (703) 228-3408

THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA

TSC MANAGEMENT, LLC DBA PRODUCTIVE AV

AUTHORIZED SIGNATURE: Tomeka D. Price
NAME: Tomeka D. Price
TITLE: Procurement Officer
DATE: 6/24/2024

AUTHORIZED SIGNATURE: Juan Biale
NAME: Juan Biale
TITLE: CEO
DATE: 6/24/2024



**COMMONWEALTH OF VIRGINIA  
UNIVERSITY OF MARY WASHINGTON**

**NOTICE OF CONTRACT RENEWAL  
29 January 2024**

**UCPUMW 19-998  
A/V Lighting and Stage Services**

**From:** Melva Kishpaugh, VCO, CUPO  
Director of Procurement Services

**Contractor Name:** TSC Management dba Productive AV  
1600 Belleville Street  
Richmond, VA 23230


**Current Contract Period:** 1 July 2023 – 30 June 2024 with one (1) one-year renewal options remaining that if exercised will extend term to 6/30/2025.

**Renewal Period:** 1 July 2024-30 June 2025

In accordance with the "Renewal of Contract" provision within the special terms and conditions of the original contract, UCPUMW 19-998, the contract is hereby renewed for the aforementioned renewal period. This signed acknowledgment of renewal will become part of the contract documents which include the original solicitation, all addenda, the original proposal, the standard contract and any subsequent contract modifications. All other terms and conditions remain unchanged.

Public Posting of Cooperative Contracts: University of Mary Washington maintains a web-based contracts database with a public portal. All cooperative contracts are posted to the publicly accessible website. Contents identified as proprietary information are not made public.

Please forward a current certificate of insurance for our files.

**Signature:**   
\_\_\_\_\_

**Printed Name:** Juan Bialet  
\_\_\_\_\_

**Title:** CEO  
\_\_\_\_\_

**Date:** 2/25/2024  
\_\_\_\_\_



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Virginia Association of State College & University Purchasing Professionals



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## A/V, Lighting and Stage Services

**Contract Number:** UCPUMW 19-998 - TSC Management dba Productive AV

**School:** University of Mary Washington

**Category:** Services

**Vendor:** [TSC Management dba Productive AV \(/taxonomy/term/12901\)](#)

**Buyer:** Patricia Canciglia

University of Mary Washington

[540-654-1237 \(tel:540-654-1237\)](tel:540-654-1237)

[pcancigl@umw.edu \(mailto:pcancigl@umw.edu\)](mailto:pcancigl@umw.edu)

**Start Date:** 07/01/2020

**End Current Period Date:** 06/30/2025

**Final Expiration Date:** 06/30/2025

**Expired:** No

**SwAM Type**

Small

**Remaining Renewals**

None

For questions about specific contracts, please contact the buyer listed.

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