



ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

**RIDER AGREEMENT COVERPAGE**

<b>TO:</b> STRYKER SALES, LLC	<b>DATE ISSUED:</b> 12/28/2023
2825 AIRVIEW BLVD.	<b>CONTRACT NO:</b> 24-FIR-R-485
KALAMAZOO, MI 49002	<b>CONTRACT TITLE:</b> MEDICAL EQUIPMENT

**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 24-FIR-R-485 including any attachments or amendments thereto.

**EFFECTIVE DATE:** 12/28/2023  
**EXPIRES:** 10/08/2024  
**RENEWALS:** TWO (2) ONE (1) YEAR RENEWALS REMAIN.  
**LIVING WAGE:** N

**ATTACHMENTS:**  
AGREEMENT No. 24-FIR-R-485  
EXHIBIT A – RFB #2021-06

**EMPLOYEES NOT TO BENEFIT:**  
**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

<b><u>VENDOR CONTACT:</u></b> KENNY STIVERSON	<b><u>VENDOR TEL. NO.:</u></b> (269) 535-3660
<b><u>EMAIL ADDRESS:</u></b> <a href="mailto:KEN.STIVERSON@STRYKER.COM">KEN.STIVERSON@STRYKER.COM</a>	
<b><u>COUNTY CONTACT:</u></b> MEGAN CARNEY (FIR)	<b><u>COUNTY TEL. NO.:</u></b> (703) 228-2821
<b><u>COUNTY CONTACT EMAIL:</u></b> <a href="mailto:MCARNEY@ARLINGTONVA.US">MCARNEY@ARLINGTONVA.US</a>	

**PURCHASING DIVISION AUTHORIZATION**

**NAME:** ANTONINO MAUTINO    **Title:** BUYER    **Date:** 12/28/2023



**ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VA 22201**

**RIDER AGREEMENT NO. 24-FIR-R-485**

THIS AGREEMENT (hereinafter "Agreement") is made, on the date of its execution by the County, between **Stryker Sales, LLC** ("Contractor"), a Michigan corporation with a place of business at 2825 Airview Blvd, Kalamazoo, MI, 49002, authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County"). The County and the Contractor, for the consideration specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

**1. CONTRACT DOCUMENTS**

The Contract Documents consist of this Agreement, Exhibit A: Eagle County Health Service District, dba Eagle County Paramedic Services, Contract No. RFB #2021-06, together with any exhibits and amendments issued or applicable thereto (collectively, "Contract Documents" or "Contract"). This Agreement rides a contract awarded to the Contractor by Stryker Sales, LLC and extended by the Contractor to the County on the same terms and conditions as the Contractor's agreement with Stryker Sales, LLC. Where the terms of this Agreement vary from the terms and conditions of the other Contract Documents, the terms and conditions of this Agreement shall prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

**2. CONTRACT TERM**

The Contractor's provision of goods and services for the County ("Work") shall commence upon the execution of the Agreement by the County," and shall be completed no later than November 8, 2024 ("Contract Term"), subject to any modifications as provided for in the Contract Documents regarding the Contract Term. No aspect of the Work shall be deemed complete until it is accepted by the County's Project Officer.

Upon satisfactory performance by the Contractor, if Stryker Sales, LLC renews their agreement identified in Exhibit A, the County may elect to renew this Agreement under the same contract terms for two additional one-year terms until November 8, 2026 ("Subsequent Contract Term"). However, if Stryker Sales, LLC does NOT renew their agreement identified in Exhibit A, this Agreement shall automatically expire on the contract expiration date, unless it is cancelled sooner.

**3. PAYMENT**

Payment will be made by the County to the Contractor within Thirty (30) days after receipt by the County Project Officer of an invoice detailing the Work provided by the Contractor and accepted by the County. All payments will be made from the County to the Contractor via ACH. Each invoice must certify that the invoice submitted is a true and accurate accounting of the work performed and goods and/or services provided and must be signed and attested to by the Contractor or authorized designee. The Project Officer will either approve the invoice or require corrections. The number of the County Purchase Order pursuant to which authority goods or services have been performed or delivered shall appear on all invoices.

**4. SCOPE OF WORK**

The Contractor agrees to perform the goods and/or services described in the Contract Documents (hereinafter “the Work”). The primary purpose of the Work is to provide Medical Equipment.

The Contract Documents set forth the minimum Work estimated by the County and the Contractor to be necessary to complete the Work. It shall be the Contractor’s responsibility, at the Contractor’s sole cost, to provide the specific Work set forth in the Contract Documents sufficient to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor’s responsibility to manage the details and execution of the Work.

**5. PROJECT OFFICER**

The performance of the Contractor is subject to the review and approval of the County Project Officer (“Project Officer”) who shall be appointed by the Director of the Arlington County department or agency which seeks to obtain the Work pursuant to this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its Work pursuant to the Contract Documents.

**6. COUNTY PURCHASE ORDER REQUIREMENT**

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction. A Purchase Order must indicate that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense.

**7. NON-APPROPRIATION**

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County’s written notice.

**8. APPLICABLE LAW, FORUM, VENUE AND JURISDICTION**

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect thereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its Work pursuant to this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

**9. NOTICES**

Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered by an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

**TO THE CONTRACTOR:**

Kenny Stiverson, Strategic Sales Manager  
Stryker Sales, LLC  
3800 E. Centre Ave.  
Portage, MI 49002  
Phone: (269) 535-3660  
Email: [ken.stiverson@stryker.com](mailto:ken.stiverson@stryker.com)

**TO THE COUNTY:**

Megan Carney, Project Officer  
Arlington County, VA  
2100 Clarendon Blvd.  
Arlington VA 22201  
Phone: (703) 228-2821  
Email: [mcarney@arlingtonva.us](mailto:mcarney@arlingtonva.us)

AND

Dr. Sharon T. Lewis, LL.M, MPS, VCO, CPPB  
Purchasing Agent  
Arlington County, Virginia  
2100 Clarendon Boulevard, Suite 500  
Arlington, Virginia 22201  
Phone: (703) 228-3294  
Email: [slewis1@arlingtonva.us](mailto:slewis1@arlingtonva.us)

**TO COUNTY MANAGER'S OFFICE (FOR PROJECT CLAIMS):**

Mark Schwartz, County Manager  
Arlington County, Virginia  
2100 Clarendon Boulevard, Suite 318  
Arlington, Virginia 22201

**10. ARLINGTON COUNTY BUSINESS LICENSES**

The Contractor must comply with the provisions of Chapter 11 (“Licenses”) of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060, or e-mail [business@arlingtonva.us](mailto:business@arlingtonva.us).

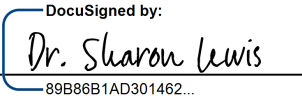
**11. COUNTERPARTS**

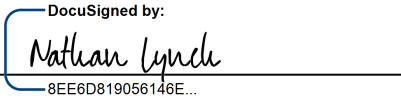
This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

STRYKER SALES, LLC

SIGNATURE:   
89B86B1AD301462...

SIGNATURE:   
8EE6D819056146E...

NAME: Dr. Sharon Lewis

NAME: Nathan Lynch

TITLE: Purchasing Agent

TITLE: Regional Manager

DATE: 12/28/2023

DATE: 12/28/2023

**EXHIBIT - A**

<b><i>AGREEMENT</i></b>
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This Agreement is effective November 8, 2021, by and between Eagle County Health Service District, dba Eagle County Paramedic Services (the “Principal Procurement Agency”), Public Safety Association Inc (the “Company”) and Stryker Sales, LLC, (the “Supplier”).

**RECITALS**

- A. The Company, on behalf of the Principal Procurement Agency, issued a Request for Bid for Medical Equipment, RFB #2021-06 (“RFB”), soliciting bids for the supply and support of Medical Equipment.
- B. Supplier duly submitted proposal in response to the RFB (“RFB Response”), which outlines Supplier’s agreement to or exceptions with the RFB.
- C. The Principal Procurement Agency, Company and Supplier have negotiated certain amendments or exceptions to the RFB and RFB Response, and desire to enter into this Agreement with the intent of memorializing the final terms of the parties’ agreement.

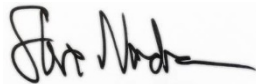
**AGREEMENT**

In consideration of the provisions, representations, warranties, covenants and agreements contained in this Agreement, the parties agree to the terms set forth in this Agreement.

1. Agreement: The parties agree that this Agreement, together with the RFB, the Notice to Bidders dated and published on August 19, 2021 and August 26, 2021, the RFB Response, together with all documents specifically referred to therein, as gathered and compiled in that certain binder entitled “Eagle County Paramedic Services, Public Safety Association Inc and Stryker Sales, LLC” attached hereto (together, all such documents shall be referred to herein as the “**Contract Documents**”), shall constitute the binding agreement between the Principal Procurement Agency, Company and Supplier for Supplier’s provision of products and services to the Company pursuant to the terms therein.
2. Entire Agreement: The parties agree that this Agreement, together with the Contract Documents, represent the only agreement among the parties concerning the subject matter thereof and supersedes all prior agreements, whether written or oral, relating thereto.
3. Modifications: No purported amendment, modification or waiver of any provision in the Agreement and the Contract Documents shall be binding unless set forth in a written document signed by all parties (in case of amendment and modifications) or by the party charged thereby (in the case of waivers). Any waiver shall be limited to the provision hereof and the circumstance or event specifically made subject hereto and shall not be deemed a waiver of any other term hereof or of the same circumstance or event upon any recurrence thereof.
4. Term of Agreement: This agreement is set to expire November 8, 2024.

IN WITNESS WHEREOF, the parties have caused the Agreement to be executed on November 8, 2021.

Eagle County Health Service District  
dba, Eagle County Paramedic Services  
(the "Principal Procurement Agency")

By: 

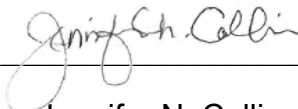
Printed Name: Steve Vardaman  
Its: Operations Manager

Public Safety Association Inc  
(the "Company")

By: 

Printed: Dane Meyer  
Its: President

Stryker Sales, LLC  
(the "Supplier")

By: 

Printed Name: Jennifer N. Collins

Its: Manager, Strategic Pricing & Contracts



**COVER PAGE**  
**Eagle County Health Service District**  
**Request for Bids (RFB)**

**Host Public Agency:** *Eagle County Health Service District*  
**Marketing Agencies:** *Savvik Buying Group and Public Safety Association Inc*

Eagle County Health Service District a quasi-municipal corporation and political subdivision of the State of Colorado d/b/a Eagle County Paramedic Services (hereinafter defined and referred to as "Principal Procurement Agency"), on behalf of itself and the Public Safety Association Inc. ("PSAI"), is requesting proposals for Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing. The intent of this Request for Bids ("RFB") is that any contract between Principal Procurement Agency and Bidder resulting from this Request For Bid (hereinafter defined and referred to as the "Master Agreement") be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through PSAI's and Savvik Buying Group's cooperative purchasing programs. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with PSAI (an example of which is included as Exhibit C) and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency, including the Principal Procurement Agency, will be preceded by their registration with PSAI as a Participating Public Agency in PSAI's cooperative purchasing program. Registration as a Participating Public Agency by joining PSAI or one of its contracted partners and selecting to support the Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit B. The terms and pricing established in the resulting Master Agreement between the Bidder and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through PSAI. All transactions, purchase orders, etc., will occur directly between the Bidder and each Participating Public Agency individually, and neither PSAI, the Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Bidder for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency. The Principal Procurement Agency is making no representations regarding any of the equipment or services that may be procured by a Participating Public Agency. By participating in this RFB process or submitting a proposal pursuant to the RFB, any bidder, Participating Public Agency and PSAI waive any and all claims against the Principal Procurement Agency.

Request for Bids Number: RFB 2021-06 Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing  
**Bids will be awarded by sub category in this overall RFB.**  
**Please bid all sub categories that apply to your company.**

Specifications for: Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing (the "**Products**")

Contract Term: This contract is targeted to begin on or after November 8, 2021 and will continue for 36 months upon agreement by both parties (the "**Contract Term**"). The Contract Term may be extended by 24 months upon agreement by both parties (the "**Extension Term**")

Deadline for Submission of Bids: Friday, October 15, 2021, prior to 11:00 AM CST

Submit Bids To: Public Safety Association Inc.  
 c/o Eagle County Paramedic Services  
 56 33rd Ave S, PMB 347  
 St Cloud, MN 56301

Electronic Submission (**preferred**) Email to: [office@publicsafetyassociation.org](mailto:office@publicsafetyassociation.org)  
 Dropbox Link: <https://www.dropbox.com/request/u8nCcebKuQBq91q9U6J7>



Bid Opening Date and Time: Friday, October 15, 2021, 1:00 PM CST  
Bid Opening Location: Webinar – Details Listed Below in Schedule of Events  
Bid Surety (Submit with bid) \$1,000 (the “**Bid Surety**”)  
Contact for Questions: Cindy Sobania, [office@publicsafetyassociation.org](mailto:office@publicsafetyassociation.org)

PSAI welcomes timely competitive sealed bids for the Products. Late Bids shall not be considered. Bids may be submitted electronically (preferred) or in hard copy form, as detailed in this RFB.

**BIDDER CERTIFICATION**

I agree to the specifications, terms and conditions of this RFB. I acknowledge my authority to submit this bid on behalf of the firm listed below and to bind it to comply with these specifications, terms and conditions if any contract is awarded through this RFB process.

Date: _____	By: _____
Company Name & Address: _____ _____ _____	Name: _____ Title: _____ Phone: _____ Fax: _____ E-mail: _____

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## Organization Profile

### GENERAL INFORMATION

#### Introduction

The purpose of this document is to provide interested parties with information to enable them to prepare and submit a proposal for Medical Equipment.

Eagle County Paramedic Services intends to use the results of this process to award a contract(s) or issuance of purchase order for the product(s) and or services(s) stated above.

The contract resulting from this RFB will be administered by Public Safety Association Inc., in partnership with Savvik Buying Group.

This Request For Bid (RFB) is issued on behalf of Eagle County Paramedic Services by the Public Safety Association Inc., which is the sole point of contact for the Eagle County Paramedic Services during the procurement process.

Public Safety Association Inc.

Public Safety Association Inc. (herein "PSAI") assists Participating Public Agencies to reduce the cost of purchased goods through strategic sourcing that combines the volumes and the purchasing power of public agencies nationwide. This is accomplished through an award of competitively solicited contracts for high quality products and services by large and well recognized public agencies (herein "Lead Public Agencies"). The contracts provide for use by not only the respective Lead Public Agency, but also by other Participating Public Agencies.

#### National Sponsors

PSAI is jointly sponsored and supported by Savvik Buying Group. Savvik Buying Group will manage all aspects of the award.

#### Participating Public Agencies

Today more than 14,000 public agencies belong to the PSAI and its partners contracts and suppliers to procure products and services annually.

The Supplier(s) must communicate directly with any Participating Public Agency concerning the placement of orders, issuance of the purchase order, contractual disputes, invoicing, and payment.

Eagle County Paramedic Services, Colorado is acting as "Contracting Agent" for the Participating Public Agencies and shall not be held liable for any costs, damages, expenses, fees, liabilities, etc. incurred by any other Participating Public Agency.

Each Participating Public Agency enters into a Master Intergovernmental Cooperative Purchasing Agreement (MICPA) outlining the terms and conditions that allow access to the Lead Public Agencies' Master Agreements. Under the terms of the MICPA, the procurement by the Participating Public Agency shall be construed to be in accordance with, and governed by, the laws of the state in which the Participating Public Agency resides. A copy of the MICPA is included in Exhibit A of this RFB.

#### Estimated Volume

The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$20 million dollars annually. While there is no minimum quantity of products required to be purchased under the proposed Master Agreement, Eagle County Paramedic Services and PSAI are committed to utilizing the

Master Agreement. PSAI shall determine if the Master Agreement is of value to their agency, and will promote the Master Agreement among other public agencies nationwide and internationally.

**Marketing Support**

PSAI provides marketing support for each Supplier's products through the following:

EMS Services, Municipalities, Fire Departments, Law Enforcement Schools and Universities, Hospitals, training facilities, post acute facilities, nursing homes, health departments, prisons, developmental centers and other Public Safety services.

Administrative and marketing personnel that directly promote the PSAI to Participating Public Agencies through public agency meetings, email, national publications, annual meetings, Higher Education and State Associations.

**Marketplace**

PSAI will utilize the Savvik Buying Group online Marketplace, which gives Participating Public Agencies the ability to purchase from many PSAI contracts directly from the Savvik website. The Marketplace makes it easier for Participating Public Agencies to access many contracts through a single login and place orders using credit card or purchase order. Suppliers have the ability to add their products to the Marketplace at no cost.

**Multiple Awards**

Multiple awards may be issued as a result of the solicitation. Multiple awards will ensure that any ensuing Master Agreements fulfill current and future requirements of the diverse and large number of Participating Public Agencies. **Bids will be awarded by sub category in this overall RFB. Please bid all sub categories that apply to your company.**

**Evaluation of Proposals**

Proposals will be evaluated by Eagle County Paramedic Services and PSAI in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices.

PSAI Board members and other Participating Public Agencies will assist the Lead Public Agency in evaluating proposals. The Supplier(s) that respond(s) affirmatively meets the requirements of this Request For Bid and provides the best overall value will be eligible for a contract award. PSAI reserves the right to make available or not make available Master Agreements awarded by a Lead Public Agency to Participating Public Agencies.

**Scope of the Project**

Eagle County Paramedic Services is seeking proposals from qualified firms to establish a cooperative contract or contracts for Medical Equipment on behalf of all public safety services, local governments, school districts, training facilities, post acute facilities, nursing homes, health departments, prisons, developmental centers, higher education in the United States of America, other governmental agencies and nonprofit organizations.

## **Objectives**

- A. Provide a comprehensive competitively solicited Master Agreement offering products and services to Participating Public Agencies;
- B. Establish the Master Agreement as a Supplier's primary offering to Participating Public Agencies;
- C. Achieve cost savings for Suppliers and Participating Public Agencies through a single competitive solicitation process that eliminates the need for multiple bids or proposals;
- D. Combine the volumes of Participating Public Agencies to achieve cost effective pricing;
- E. Reduce the administrative and overhead costs of Suppliers and Participating Public Agencies through state of the art ordering and delivery systems;
- F. Comply with all federal and state statutes relative to providing quality products and services.

## **General Definition of Products and/or Services**

Suppliers are to propose the broadest possible selection of Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing, related products and solutions they offer. The intent of this solicitation is to provide Participating Public Agencies with products, services and solutions to meet their various needs. Therefore, the Suppliers should have demonstrated experience in providing the Products and Services as defined in this Request For Bid, including but not limited to:

### **1. Monitoring & Defibrillation**

- This includes, but is not limited to, pulse oximetry, advanced monitoring, capnography, pacing, disposable CO2 sampling lines, wave form for capnography, pulse oximetry accessories, electrodes, EKG paper, patient preparation, defibrillator accessories, ECG calipers, defibrillator batteries, defibrillator mounts, 12 Lead ECG and any other monitoring and defibrillation products and solutions offered by Supplier. To include dual mode, AED and Manual.

### **2. Automated External Defibrillators**

- The AED must be adult and pediatric compliant.
- The AED must enhance user performance by displaying visual icons or audible prompts.

- The AED must guide the rescuer in following the proper rescue sequence.
- The AED must utilize a biphasic technology.
- The AED must be user configurable to adapt to local and changing protocols.
- The AED must be capable of automatic self-tests of the internal circuitry delivery system.
- The AED self-tests perform automatic daily self-tests or be user programmable for 1-7 day time\_intervals.
- The AED must offer the capability of a user-activated manual self-test.
- The AED must include an easily identifiable on/off switch on the front of the device.
- The AED must have an easy to see status indicator that advises users if the unit requires service.
- The AED must offer an audible tone that sounds if the unit requires service.
- The AED must record data to an internal memory.
- The AED must include the ability to download data to a computer.
- The AED must utilize pre-connected, disposable, single use, self-adhesive electrode(s).
- The AED must have a cable length of at least 48 inches.
- The AED must include a patient analysis system that automatically evaluates patient ECG or shockable/non-shockable rhythms.
- The AED must be able to operate in a temperature range of 32 degrees Fahrenheit to 122 degrees Fahrenheit.
- The AED must have a shock or abuse tolerance that passes the one meter, any edge, corner, or surface drop test in standby mode.

### **3. Cardiac Monitors/Defibrillators**

- All equipment and supplies must be new / unused.
- 4 lead, and 12 lead monitoring capability
- Bi-phasic defibrillation with adult and child defibrillation pads.
- Capable of being programmed to start in Automated External Defibrillator mode.
- Non-invasive pacing capabilities both demand and non-demand.
- Synchronized Cardio version with EKG markers
- End Tidal carbon dioxide monitoring (EtCO2) wave form capable
- Pulse Oximetry (SpO2)
- Non-Invasive Blood Pressure (NIBP)
- Batteries- as recommended by provider. A minimum of 2 batteries per unit are required.

- Each defibrillator must be capable, and include equipment for 110 AC charger and Mobile 12 V DC charger. (If that option is available-Not a requirement).
- Cases – as recommended by provider
- Data storage capabilities – detail capacity and data management including hardware and software as applicable.
- Data Retrieval event summary printout
- Data management software package.

#### **4. Automated CPR Devices**

- SPECIFICATIONS FOR MECHANICAL CHEST COMPRESSION SYSTEM COMPRESSIONRATE: 102 ±2 compressions per minute
- COMPRESSION DEPTH: 2.1± 0.1 inches for patients with sternum height greater than 7.3 inches. 1.5 to 2.1 inches for patients with sternum height less than 7.3 inches
- COMPRESSION METHOD: Sternal chest compressions with assistance of suction cup
- CHEST RECOIL: Allows for complete chest wall recoil after each compression
- COMPRESSION MODES: Operator selectable between 30:2 (30 compressions followed by a 3 sec ventilation pause) or Continuous compressions with 10 ventilation alerts per minute
- PATIENTS ELIGIBLE FOR TREATMENT: 6.7 to 11.9 inches sternum height (anterior- posterior). 17.7 inches chest width. No patient weight limitation
- TYPE OF SYSTEM: Two part device assembly (back plate and upper part)
  - Automatic fine-tuning of suction cup's contact to chest when setting the start position
  - Automatic adjustment of compression force and depth to individual chest stiffness
  - Holes in back plate allow for strapping and securing onto transportation device
  - Foldable support legs to minimize size when stored in compact carrying case
- CARRY CASE: Hard-shell carrying case allows for charge while in bag and check of battery status through top window
- COMMUNICATION: Bluetooth 2.1 wireless communication built into device to allow for wireless transmission of device data to PC with Bluetooth ability
- Battery Run Time: 45 minutes (typical)



- Battery Desk-Top Charger: AC Stand-alone charger that charges battery in less than four hours at room temperature

## 5. **Ventilators**

### Specification of ICU Ventilator (Respiratory Ventilator)

- Should have facility for Invasive and Non-Invasive ventilation.
- Microprocessor Control suitable for Pediatric and adult ventilation.
- Electromagnetic Compatible Hinged arm holder for holding the circuit.
- Should have inbuilt facility to upgrade with EtcO<sub>2</sub>.
- Facility to Measure and display:
  - Status indicator for ventilator mode.
  - Battery indication.
  - Pressure Vs time Vs volume Vs time, flow Vs time 3 curves/ waveforms.
  - Alarm setting.
- Automatic compliance and leakage compensation for circuit and ET Tube.
- Should have facility of log book, for events and alarms with date & time.
- Should have following settings:
  - Tidal volume (Minimum at least 50ml, Maximum up to 2000ml)
  - Inspiratory Pressure (up to 80 cm of H<sub>2</sub>O)
  - Respiratory rate 1 to 80 bpm.
  - Apnea back up rate.
  - CPAP/PEEP
  - Pressure support.
  - FiO<sub>2</sub>
  - Pause Time
  - Pressure & flow Trigger
  - Inspiratory flow up to 120 Lpm.
- Monitoring and Display of the following Parameters.
  - Airway Pressure (Peak & Mean).
  - Tidal volume (Inspired & Expired).
  - Minute volume (Inspired & Expired)
  - Respiratory mechanics.
  - Spontaneous Minute Volume.
  - Total Frequency.
  - F<sub>102</sub> dynamic.
  - Intrinsic PEEP.
  - Plateau Pressure.
  - Resistance & Compliance.
  - Use selector Alarms for all measured & monitored parameters.
  - Occlusion Pressure.
  - Pressure Flow & Volume curves.

- Modes of Ventilation equipped with newer modes of ventilation:
  - Assist /control.
  - Volume Control.
  - Pressure control.
  - Pressure support.
  - SIMV with pressure support (Pressure and volume control).
  - PEEP.
  - Inverse ratio Ventilation.
  - Non-invasive ventilator- BIPAP, CPAP.
  - Apnea Ventilation, User selectable, volume & pressure control.
  - Should have built in safety alarms for Airway Pressure High & low, Minute volume, High & low, power failure, Low oxygen, High Respiratory Rate, Air Source inoperable.
  - Should have inbuilt exhalation filter.
  - Compressor should be of same company inbuilt/ mounted with ventilator assembly.
  - Should have compatibility with existing central pipe line.
  
- Standard Accessories along with:
  - Patient breathing circuit of silicone for Adult & Pediatric (reusable).
  - Non-invasive ventilator mask reusable for adult (3sizes) and pediatric according to
    - age- 4set each.
  - ET tube cuff pressure monitor and HME filter - 10.

**6. Video Laryngoscopes**

- Combines line-of-sight video from its portrait display with the familiar Macintosh technique. So you retain your traditional laryngoscopy skills
- Drop tested to two meters and fully submersible. Designed to endure fast-paced hospital and EMS environments
- One-handle with multiple blade options. From pediatric to adult patients and routine to extreme airways

**7. Other Medical Devices not listed in Bid**

- Must be used in EMS, Fire and other Public Safety space
- Must be sized to fit into first responder vehicles

**8. Training and Accessories**

- Training and Accessories for all products lines
  - Automated External Defibrillators
  - Cardiac Monitors/Defibrillators
  - Automated CPR Devices
  - Ventilators
  - Video Laryngoscopes

**9. Extended Warranties, Services and Financing**

- Extended Warranties for all products lines

- Automated External Defibrillators
- Cardiac Monitors/Defibrillators
- Automated CPR Devices
- Ventilators
- Video Laryngoscopes
- Service Contract
- Finance and Leasing Programs

A. Related Products and Solutions – Additional related products, services or solutions offered by Supplier.

a. Definitions

The following definitions are used throughout the RFB.

- **Eagle County Paramedic Services** means Eagle County Paramedic Services
- **Contracting Agent** means Eagle County Paramedic Services, Colorado
- **Eagle County Paramedic Services Agency** means Department /Division utilizing the service or product
- **Managing Agent** means Public Safety Association Inc.
- **Proposer/vendor/supplier** means a firm submitting a proposal in response to this RFB.
- **Contractor** means proposer awarded the contract.
- **Participating Public Agency "PPA"** is a public entity that elects to utilize the Master Agreement.

b. Clarification of the specifications

All inquiries concerning this RFB must be directed to the person indicated on the cover page of the RFB Document. (electronic mail is the preferred method)

Any questions concerning this RFB must be submitted in writing by mail, fax or e-mail on or before the stated date on the Calendar of Events (Attachment 2, Section 7.0) (Also referred to in this section).

Proposers are expected to raise any questions, exceptions, or additions they have concerning the RFB document at this point in the RFB process. If a proposer discovers any significant ambiguity, error, conflict, discrepancy, omission, or other deficiency in this RFB, the proposer should immediately notify the contact person of such error and request modification or clarification of the RFB document.

Mailing Address:  
Public Safety Association Inc.  
c/o Eagle County Paramedic Services  
56 33<sup>rd</sup> Ave S, PMB 347  
St. Cloud, Minnesota, 56301

Proposers are prohibited from communicating directly with any employee of Eagle County Paramedic Services, except as described herein. No Eagle County Paramedic Services employee or representative other than those individuals listed as Eagle County Paramedic Services contacts in this RFB is authorized to provide any information or respond to any question or inquiry concerning this RFB. Communications must be with the Managing Agent.

c. Addendums and/or Revisions

In the event that it becomes necessary to provide additional clarifying data or information, or to revise any part of this RFB, revisions/amendments and/or supplements will be posted on [www.publicsafetyassociation.org](http://www.publicsafetyassociation.org)

It shall be the responsibility of the proposers to regularly monitor the PSAI website for any such postings. Proposers must acknowledge the receipt / review of any addendum(s) at the bottom of the RFB Cover Page / Signature Affidavit.

Each proposal shall stipulate that it is predicated upon the terms and conditions of this RFB and any supplements or revisions thereof.

d. Calendar of Events

Listed below are specific and estimated dates and times of actions related to this RFB. The actions with specific dates must be completed as indicated unless otherwise changed by the Eagle County Paramedic Services. In the event that the Eagle County Paramedic Services finds it necessary to change any of the specific dates and times in the calendar of events listed below, it will do so by issuing a supplement to this RFB and posting such supplement on the PSAI web site at [www.publicsafetyassociation.org](http://www.publicsafetyassociation.org). There may or may not be a formal notification issued for changes in the estimated dates and times.

Event	Date
RFB Release	Thursday, August 19, 2021
Deadline for Submission of Questions	Before noon CST on Monday, October 11, 2021
Online Webinar Question & Answer Session	Q&A Session - RFB 2021-06 Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing  Wednesday, September 8, 2021, 10:00 AM - 11:00 AM, CST  Join Zoom Meeting <a href="https://zoom.us/j/92819502103?pwd=VndTZ3QwQ2VqS2ErWlN0T0FTT1pFU09">https://zoom.us/j/92819502103?pwd=VndTZ3QwQ2VqS2ErWlN0T0FTT1pFU09</a> Meeting ID: 928 1950 2103 Passcode: 948255 One tap mobile +13462487799,,92819502103#,,,,*948255# US (Houston) +16699006833,,92819502103#,,,,*948255# US (San Jose) Dial by your location +1 346 248 7799 US (Houston) +1 669 900 6833 US (San Jose) +1 253 215 8782 US (Tacoma) +1 929 205 6099 US (New York) +1 301 715 8592 US (Washington DC) +1 312 626 6799 US (Chicago)

	Meeting ID: 928 1950 2103 Passcode: 948255 Find your local number: <a href="https://zoom.us/j/adF3XNpD3S">https://zoom.us/j/adF3XNpD3S</a>
Bid Due Date	Friday, October 15, 2021, prior to 11:00 AM CST
Bid Opening	Friday, October 15, 2021, 1:00 PM CST
Online Webinar Bidder Opening Location	Bid Opening - RFB 2021-06 Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing  Friday, October 15, 2021, 1:00 PM - 2:00 PM (CST)  Join Zoom Meeting <a href="https://zoom.us/j/92468911901?pwd=WWVTQII0WVQ3bWl0RERTU1GcG5PUT09">https://zoom.us/j/92468911901?pwd=WWVTQII0WVQ3bWl0RERTU1GcG5PUT09</a> Meeting ID: 924 6891 1901 Passcode: 078229 One tap mobile +13462487799,,92468911901#,,,,*078229# US (Houston) +16699006833,,92468911901#,,,,*078229# US (San Jose) Dial by your location +1 346 248 7799 US (Houston) +1 669 900 6833 US (San Jose) +1 253 215 8782 US (Tacoma) +1 312 626 6799 US (Chicago) +1 929 205 6099 US (New York) +1 301 715 8592 US (Washington DC) Meeting ID: 924 6891 1901 Passcode: 078229 Find your local number: <a href="https://zoom.us/j/aAm5svmbM">https://zoom.us/j/aAm5svmbM</a>
Contract Award	Contract is targeted to begin on, before or after November 8, 2021 and will continue for 36 months, inclusive with the option to extend up to 24 months, upon agreement by both parties (the " <b>Contract Term</b> ").

## **NOTICE REGARDING NATIONWIDE SALES POTENTIAL**

PSAI is conducting this procurement with the objective of establishing one or more blanket type contracts for use by our Members. Because our Members are located not only in Colorado, but throughout the country, we strongly urge you to participate in the process at the corporate level.

There is considerable potential sales value because PSAI is being used not only in the State of Colorado, but NATIONWIDE. This means that PSAI contractors will have a special advantage available to them in promoting sales to government agencies throughout the country... the ability to sell products without the need for the buyer to duplicate the competitive bidding process and expend the associated staff time and taxpayer dollars. We believe an PSAI contract would enhance your competitive position in the government marketplace and are eager to work with you to promote the best interests of our participating local governments and qualifying non-profit organizations.

We look forward to your participation in our process. Please contact the PSAI staff member listed on the cover of this Invitation for additional information.

## STANDARD CONTRACT TERMS AND CONDITIONS

### 1.0 **Basic Agreement.**

- 1.1 The Contract contemplated under this RFB will require the successful Bidder to provide PSAI Members with the Products in accordance with these Contract Terms and Conditions, and the **Special Terms and Conditions** document, attached as Attachment 1. In exchange, upon Contract award, PSAI will agree to offer the Contract to its Members.
- 1.2 Bidder agrees that all Product purchases made by Members under this Contract are "**PSAI Purchases**", subject only to the limits outlined below in Section 4.
- 1.3 Bids will be accepted and evaluated and resultant contracts awarded in accordance with the terms of this RFB, with particular attention to the **Bid Requirements** document and **Specifications** document, attached as Attachments 2 and 3, respectively, as well as any other attachments to this RFB.

- 2.0 **Contract Term.** The "**Contract Term**" shall be 36 months, beginning upon the execution of the Contract Award by both parties, the "**Contract Award Date.**" The Contract Term may be extended for a period of 24 months, the "**Extension Term**", through written agreement of the parties.

### 3.0 **Contract Pricing.**

- 3.1 **Most Favored Customer Price.** Eagle County Paramedic Services and PSAI encourages Bidders to bid using their best price given to their most favored customer. Bidder is responsible to determine any conditions that affect the cost of delivering the Products; and Bidder expressly acknowledges that the offered prices include these factors.

#### 3.2 **Price Reduction Clause.**

1. If during the Contract Term, Bidder sells the same Products to any agency or group of agencies at prices below those offered by Bidder in a *single* unit quantity under this Contract, then Bidder agrees to immediately extend such lower prices to PSAI for future PSAI Purchases in accordance with this Section.

**Multiple Unit Sales: Successful bidder may negotiate better pricing with PSAI/Savvik Buying Group member if member is purchasing 2 or more units in one order without effecting the overall bid price. The order needs to be completed in a 6 month time frame. All units are subject to contract management fee.**

2. A price reduction shall apply to PSAI Purchases under this Contract if, during the Contract Term, the Bidder—
  - 3.2.2.1 Revises the commercial catalog, pricelist, schedule or other document upon which this Contract was predicated to reduce prices; or
  - 3.2.2.2 Grants more favorable discounts or terms and conditions than those contained in the commercial catalog, pricelist, schedule or other documents upon which this Contract was predicated.
3. The Bidder agrees to offer the price reduction to PSAI with the same effective date, and for the same time period, as extended to the other customers.
4. The Bidder may offer PSAI a voluntary price reduction at any time during the Contract Term.

5. The Bidder shall notify PSAI of any price reduction subject to this clause as soon as possible, but not later than 15 calendar days after its effective date. Bidder's report must include an explanation of the conditions under which the reductions were made.
6. The Contract will be modified to reflect any price reduction which becomes applicable in accordance with this clause.
7. This Price Reduction Clause does not apply to volume discount pricing detailed elsewhere in this RFB.

### **3.3 Price Escalation Clause.**

1. Pricing on the Products shall be held firm for the Contract Term.
2. Notwithstanding the limitation in Section 3.3.1, beginning in the thirteenth month of the Contract Term, Bidder may increase the price of the Products once every twelve months if the Bidder can show evidence of corresponding price increases from its manufacturers.
3. Written approval from PSAI is required for all increases in Product pricing. Bidder must submit to PSAI its request to increase Product pricing, along with evidence of the manufacturer cost increase, such as a receipt from the manufacturer. PSAI agrees to review and respond to Bidder's request within 30 days after receipt.

3.4 **Payment Clause.** Bidder will negotiate payment process and terms directly with PSAI Members.

## **4.0 PSAI Purchases and the Contract Management Fee**

- 4.1 Bidder agrees to pay PSAI a Contract Management Fee (as defined in the Special Terms and Conditions) for each PSAI Purchase during the Contract Term. All Product purchases made by Members during the Contract Term are "**PSAI Purchases**", subject only to the limits outlined in this Section 4.
- 4.2 Product purchases made by PSAI Members under existing purchase orders or contracts with Bidder that are in place at the time of Contract Award ("**Existing Member Contracts**") are excluded from the definition of PSAI Purchases provided that Bidder satisfies the following requirements. Upon notification of Contract Award, Bidder must provide PSAI with a list of Existing Member Contracts that includes the following information: parties to the contract; contract execution and expiration dates; and Products covered by the contract ("**Existing Member Contract List**"). PSAI will keep the Existing Member Contract List confidential. The Existing Member Contract List will be attached to the executed Contract between Bidder and PSAI. Only Product purchases made during the Contract Term under the Existing Member Contracts on the Existing Member Contract List shall be exempt from the Contract Management Fee.
- 4.3 The "**Contract Management Fee**" for this Contract is defined in Special Terms and Conditions.
- 4.4 Contract Management Fees for each Purchase Order must be received by PSAI no more than thirty (30) days after Products are "Accepted" by the Member, as defined under Section 8, below. Late management fees will be assessed a 1.5% finance charge per month.

## **5.0 Reporting Requirements**

### **5.1 Purchase Volume / Sales Reports.**

1. Bidder agrees to submit detailed itemized monthly reports using the "**Purchase Volume / Sales Report Template**" provided by PSAI. Sales must be reported during the month in which purchase order was accepted. PSAI recognizes that the actual date(s) of delivery may be unavailable at that time and requests that delivery dates be reported when they are known.

2. Purchase Volume / Sales Reports must be generated in Microsoft Excel and submitted via electronic mail to PSAI by the 15<sup>th</sup> day of the month following. For example, if you are reporting for the month of June, your report would be due by the 15<sup>th</sup> of July and would contain any new sales for the month of June. Reports will include, but are not limited to the following:
  - PSAI Member Number
  - Service Name
  - City
  - State
  - Invoice\_Number
  - Invoice\_Date
  - Item\_Number
  - Item\_Description
  - Quantity
  - Unit\_Price
  - Ext\_Price
  - PSAI Contract Management Fee
3. Failure to provide the detailed itemized Purchase Volume / Sales Reports may result in a \$50 late charge per day and may also result in termination of this Contract, at the discretion of PSAI.

5.2 **Additional Reports.** Bidder agrees to comply with reasonable requests made by PSAI and its Members for additional reports.

6.0 **Non-Mandatory Contract.** PSAI does not mandate its members to purchase under this Contract. There are no quantities guaranteed by the Principal Procurement Agency and PSAI or set forth in this RFB.

7.0 **Delivery and Logistics.** Details related to the date, time and location of delivery by Bidder for purchases made under this Contract will be determined by Bidder and Member in accordance with the terms outlined in the Special Terms and Conditions.

8.0 **Acceptance of Products.** Bidder agrees to provide the Products in accordance with the terms of this Contract and agrees that Members will have the right to reject Products that do not conform to Contract specifications. A Product shall be deemed "**Accepted**" by a Member after Bidder delivers the Product to the Member and the Member signs the delivery receipt for that Product.

9.0 **Technical Support.** With each PSAI Purchase, Bidder agrees to provide technical service and support during regular business hours Monday to Friday via a toll-free number and email address.

10.0 **Warranty.** Bidder agrees to provide the warranty required under the Special Terms and Conditions for the Contract Term.

11.0 **Insurance.** Bidder agrees to maintain insurance required under the Special Terms and Conditions for the Contract Term.

12.0 **Bid Surety**

12.1 Bids shall be accompanied by the Bid Surety, as defined in the Special Terms and Conditions. The Bid Surety must come in the form of a certified check, cashier's check or surety bond; made payable to the "Public Safety Association Inc. c/o Eagle County Paramedic Services"; and



conditioned upon PSAI awarding the Contract to Bidder. In the event Bidder fails to comply with the Contract, the Bid Surety may be forfeited as liquidated damages.

12.2 Bid Sureties of unsuccessful bidders will be returned by mail postmarked within five working days after an award is made.

13.0 **Audit.** Bidder agrees to retain all books, records and other documents relative to the Contract (the "**Contract Documents**") for 5 years after the Contract Term ends, or until audited by PSAI, whichever is sooner. Bidder agrees to grant PSAI and its authorized agents full access and the right to examine the Contract Documents.

14.0 **Conflicts of Interest.**

14.1 Bidder covenants that, to the best of its knowledge, no employee, officer or board member of PSAI presently has any financial interest in Bidder.

15.0 **Contract Administrators and Key Personnel.** Bidder shall notify PSAI in writing of any change in the primary contacts for this Contract within seventy-two hours (72) of such change. Primary contacts include but are not limited to: national sales manager, contract administrator, Contract Management Fee contact, reporting contact, and sales representatives.

16.0 **Subcontractors.** PSAI reserves the right to approve all subcontractors retained by Bidder to perform work under this Contract. Bidder agrees to be responsible for all work performed by subcontractors under this Contract. In the event that the Bidder is not the company providing the direct service in any particular state, the Bidder will remain responsible to comply with all the requirements of the Contract.

17.0 **Quality Assurance Program**

17.1 Bidder agrees to use industry-recognized standards and procedures to assure that a satisfactory level of quality control is maintained for the Products.

17.2 Bidder represents that it currently has, and warrants that it will maintain for the duration of the Contract Term, an appropriate quality assurance, as demonstrated in its Bid.

18.0 **Compliance with Law and Regulation.**

18.1 Bidder represents that it is currently in compliance, and warrants that it will remain for the duration of the Contract Term in compliance, with all applicable federal, state and local laws, ordinances, codes and regulations applicable to Bidder. Bidder currently has and agrees to maintain all licenses necessary for Bidder to perform its obligations under this Contract.

18.2 Bidder understands that many of PSAI's Members are government agencies subject to federal, state and local procurement laws and regulations. Bidder agrees to comply with any procurement and other laws and regulations made applicable to Bidder by virtue of Bidder selling Product to Members under this Contract.

19.0 **Promotion and Publicity**

19.1 **PSAI Website Promotion.** Bidder agrees to provide PSAI with a technical information packet related to the Products via email, and PSAI agrees to post the information to its main and Members-only websites. PSAI will be sharing this contract award with Savvik Buying Group for secured publication to Savvik members. PSAI will work with Bidder to gather and post the appropriate information. Bidder will be responsible for making any and all necessary changes or

alterations to the technical information packets and provide updated packets to PSAI as necessary. The information packet must be approved by PSAI. PSAI may make the Products included in Bidder's bid proposal made available to its Members for purchase at PSAI's online PSAI Store or PSAI Partners Store. Bidder agrees to provide all support and data necessary to make the Products available for purchase at the PSAI Store.

- 19.2 **Trade Shows; Signage.** If Bidder attends trade shows of any type, in any state where Members are located, Bidder agrees to exhibit the Products and promote PSAI and Savvik and this Contract. Bidder agrees to cover all expenses for production of signs bearing Bidder's name and logo to be displayed at conferences. The sign may read "Proud Vendor of Public Safety Association Inc."
- 19.3 **Vendor Website Promotion.** Bidder must post information about this Contract on its website. Posted information must include the PSAI or Savvik logo and link to the PSAI or Savvik website. Prior to posting such information, Bidder agrees to allow PSAI or Savvik an opportunity to review and approve the content.
- 19.4 **Publicity.** Bidder shall not refer to this Contract, PSAI or PSAI Members in any advertising or publicity without first obtaining written permission from PSAI and individual Member concerned.

20.0 **Sales Calls.** Bidder agrees to conduct planned visits to PSAI Members to explain the Contract, communicate the savings, and promote the relationship between PSAI and Bidder.

21.0 **Financial Condition.** Bidder agrees to provide written notification to PSAI of any changes of Bidder's financial condition or corporate standing which may significantly impact the Bidder's ability to fulfill the terms and conditions of the Contract. Notice must be provided within 72 hours of such change.

## 22.0 **Default**

- 22.1 **Bidder Events of Default.** The occurrence of any of the following events shall be considered an event of default (a "**Bidder Default**") by Bidder under the Contract:
- (1) Failure to pay the Contract Management Fee;
  - (2) Violation of the Contract Pricing terms in Section 3;
  - (3) Failure to file complete and timely submit sales reports;
  - (4) Provision of Products that do not conform to Contract specifications; and
  - (5) Other acts or omissions by Bidder in violation of the terms of this Contract.
- 22.2 **PSAI Remedies.** Upon the occurrence of a Bidder Default, PSAI has the right to terminate the Contract, subject to the Cure Period detailed below. PSAI also has the right to deem the Bidder "non-responsible" and ineligible to bid on or perform under PSAI contracts for a period of 3 years. PSAI may also pursue all other remedies permitted by the Contract or available by law and equity.
- 22.3 **PSAI Events of Default.** The occurrence of any of the following events shall be considered an event of default (a "**PSAI Default**") by PSAI under the Contract:
- (1) Failure to offer the Contract to Members; and
  - (2) Other acts or omissions by PSAI in violation of the terms of this Contract.
- 22.4 **Bidder Remedies.** Upon the occurrence of a PSAI Default, Bidder has the right to terminate the Contract, subject to the Cure Period detailed below. Bidder may also pursue all other remedies permitted by the Contract or available by law and equity.
- 22.5 **Cure Period.** Upon the occurrence of an event of default, the non-defaulting party agrees to provide written notice to the defaulting party of the default. The defaulting party then has 30 days after receiving written notice to cure the default (the "Cure Period"). After expiration of the Cure

Period, if the defaulting party has not remedied the default, then the non-defaulting party will have the right to exercise the remedies outlined in this Section.

- 23.0 **Termination.** This Contract will terminate upon the earliest of the following dates: (a) expiration of the Contract Term (unless extended), (b) termination following an event of default that remains uncured through the Cure Period in accordance with Section 22, or (c) by either party for convenience with written notice. Upon Contract termination, Bidder remains obligated to pay all Contract Management Fees incurred as of the date of Contract termination.
- 24.0 **Contract Documents; Order of Precedence**
- 24.1 The Contract shall consist of the following documents (inclusive of attachments and amendments), which are presented in order of precedence: (1) Contract Award; (2) RFB Cover Sheet; (3) Attachment 1 – Special Terms and Conditions; (4) Attachment 2 – Bid Requirements; (5) Attachment 3 – Bidder Worksheet; (5) Attachment 4 – Product Specifications and Pricing Worksheet (6) Attachment 5 – Designation of Confidential and Proprietary Information (7) Attachment 6 – Supplier Worksheet for National Program Consideration (8) Attachment 7 – Cost / Financial Proposal (9) Form 1 – Core Bid Items Pricing
- 24.2 The entire contents of this RFB, the Bidders' response to this RFB, any changes or modifications agreed to in writing by the parties shall be made part of the Contract.
- 24.3 Conflict between the terms of the foregoing documents will be resolved based on the order of precedence.
- 24.4 Any modifications made by Bidder to the terms and conditions in the RFB are expressly rejected unless specifically accepted by PSAI in writing in the Contract Award document.
- 25.0 **Assignment.** This Contract, and Bidder's rights and obligations under this Contract, are not assignable by the Bidder in whole or in part without the prior written consent of PSAI.
- 26.0 **Severability.** If any provision of this Contract is held to be invalid, such invalidity shall not affect other provisions or application to any other part of the Contract which can be given effect without the invalid provision. To this end, the provisions of this Contract are declared to be severable.
- 27.0 **Choice of Law.** This RFB and the resulting Contract are to be governed by the laws of the State of Minnesota.
- 28.0 **Waiver of Liability.** The Principal Procurement Agency is making no representations regarding any of the equipment or services that may be procured by a Participating Public Agency. By participating in this RFB process or submitting a proposal pursuant to the RFB, any Bidder agrees to waive any and all claims against the Principal Procurement Agency, and incorporate a waiver of all claims against the Principal Procurement Agency into terms of the sale of Product purchases made by PSAI Members.

**Attachment 1 – Special Terms and Conditions**

**Attachment 2 – Bid Requirements**

**Attachment 3 – Bidder Worksheet**

**Attachment 4 – Product Specifications and Pricing Worksheet**

**Attachment 5 – Designation of Confidential and Proprietary Information**

**Attachment 6 – Supplier Worksheet for National Program Consideration**

**Attachment 7 – Cost / Financial Proposal**

**Form 1 – Core Bid Items Pricing**

**Exhibit A – Eagle County Paramedic Services and Public Safety Association Inc.  
– National Cooperative Contract**

**Exhibit B – Eagle County Paramedic Services and Public Safety Association Inc.  
– Cooperative Purchasing Agreement**

**Exhibit C – Eagle County Paramedic Services – Principal Procurement Agency Certificate  
– Principal Procurement Agency Certificate**

**ATTACHMENT 1 – SPECIAL TERMS AND CONDITIONS**

*RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

**1.0 Contract Management Fee.**

The Contract Management Fee will be 3% of the value gross sales made under this Contract and calculated based on the gross sales of each calendar month invoiced, regardless of when Bidder receives payment from the Member.

**Multiple Unit Sales: Successful bidder may negotiate better pricing with PSAI/Savvik member if member is purchasing 2 or more units in one order without effecting the overall bid price. The order needs to be completed in a 6 month time frame. All units are subject to contract management fee.**

- 2.0 Bid Surety.** The Bid Surety requirement is one thousand dollars (\$1,000.00). Bids must be on the basis of cash payment for work and accompanied by a cash deposit, certified check (on a responsible bank in the State of Minnesota), or a bidder's bond made payable, without conditions, to "Public Safety Association Inc. c/o Eagle County Paramedic Services," in an amount of \$1,000.00. No bid may be withdrawn within 30 days of submission. Bidder selecting to use the electronic bid submittal process, shall copy the bid surety and include the copy in the electronic submittal package, with a note stating it was placed in the mail. Place the bid surety in the mail, to be received by Friday, October 15, 2021, prior to 11:00 AM CST, at mailing address is listed on cover page. Scan and e-mail a copy of Bid Surety to: [office@publicsafetyassociation.org](mailto:office@publicsafetyassociation.org)

**3.0 Technical Requirements.**

**3.1 Technical Requirements**

- 3.1.1** The Products and Services to be furnished under this contract shall be the manufacturers current type and class specified. The Products and Services shall be complete with operating accessories as specified herein; furnished with such modifications and attachments as may be necessary and specified to enable the Products and Services to function reliably and efficiently in sustained operation. The design of the Products and Services and the specified equipment shall permit accessibility for servicing, replacement and adjustment of component parts and accessories with minimum disturbance to other components and accessories.
- 3.1.2** The completed Products and Services and components shall comply with all Federal standards and regulations.
- 3.1.3** Where minor details of construction and materials are not specified, Bidder shall supply only the best of such materials and design and construct any such unspecified parts in accordance with the best interests of the PSAI. All materials used in the Products and Services furnished shall be guaranteed to be new and of current manufacture.

**3.2 Technical Support**

- 3.2.1** Technical service and/or support shall be provided by the vendor and shall be available 24 hours per day, 365 days per year via a toll free number. Any software updates shall be made available to PSAI members at no cost.

3.3 Parts/Service Availability

- 3.3.1 Bidder shall provide a list of service centers in the United States authorized to perform warranty and repair work. Where a local sub-contractor(s) is utilized, Bidder shall provide the name, address, and telephone number of said contractor(s) with Proposal.
- 3.3.2 Bidder must develop and provide written procedures that address how to request completion of warranty work. Written procedures and all necessary paperwork needed to be submitted shall be included with Bidders Proposal.
- 3.3.3 To ensure a continuous supply of repair parts and service for the Products and Services furnished under this contract, the Bidder agrees to maintain a source of parts (at its own facility or that of a sub-contractor) for a period of not less than five (5) years following the conclusion of said contract and/or model year of production.
- 3.3.4 Bidder shall keep essential accessories and replacement parts in stock at all times to provide PSAI members quick turn around time (not greater than 48 hours from time of order to shipping).
- 3.3.5 Where a local sub-contractor is utilized to provide the required parts and/or service the name, address and telephone number of such sub-contractor(s) shall be provided by Bidder in the Proposal.

3.4 Safety

- 3.4.1 Bidder shall submit any and all documentation which pertains to safety and testing of the Products and Services.

3.5 Delivery

- 3.5.1 Time is of the essence for delivery of the Products and Services under the terms of this contract. Delivery shall be made by the Bidder within thirty (30) days after receipt of order (ARO).
- 3.5.2 If bidder is unable to meet the thirty (30) day delivery schedule, a letter of explanation must be submitted to PSAI and PSAI member within 24 hours after the date of execution.
- 3.5.3 Bidder shall furnish and deliver the specified Products and Services, complete including all options and ready to use, F.O.B. PSAI member, at the member specified address and time, no charge to PSAI.
- 3.5.4 Delivery shall be defined as delivery of the Products and Services to the PSAI member, which is operational to the satisfaction of the PSAI member.
- 3.5.5 Upon delivery of the Products and Services, PSAI members shall be allowed to conduct visual and/or physical inspections to determine the Products and Services compliance with specifications prior to acceptance.
- 3.5.6 If defects or omissions are discovered during inspections, the PSAI or PSAI member may:
  - (1) Refuse acceptance of the Products and Services.
  - (2) Require Bidder to remove the Products and Services from the PSAI member premises at its own cost to make the necessary corrections.
- 3.5.7 PSAI member and Bidder representative shall complete warranty information for mailing or processing.

3.6 Training

- 3.6.1 Bidder shall provide a professionally conducted training session for the PSAI member personnel (or their designee) to instruct them as to the proper operation, maintenance and repair of the Products and Services.
- 3.6.2 Supplier shall train the PSAI member personnel (or their designee) in the most efficient methods of troubleshooting, maintaining and repairing the Products and Services and any auxiliary items.

3.6.3 All training shall be provided at no additional cost to the PSAI or its members (or their designee) and shall be provided at a time and location specified by the PSAI member.

3.7 Inspection/Testing

3.7.1 In order to determine that the proposed Products and Services conform to the specifications, PSAI reserves the right to test and/or inspect Products and Services. Other tests and measurements may be performed at the discretion of PSAI.

3.7.2 It shall be understood and agreed by and between the parties hereto that the initial acceptance and inspection of any delivery shall not be considered as a waiver of any provision of these specifications and shall relieve Bidder of its obligation to supply satisfactory Products and Services which conform to the specifications, as shown by any test or inspections for which provision is herein otherwise made.

4.0 **Warranty on asset based purchases**

4.1 A statement must be submitted with each Bid, which certifies that the successful Bidder shall provide a warranty as part of the final Contract which offers the same or greater assurances as those specified below and further that the manufacturer and successful Bidder shall be jointly and severally liable under said warranty.

4.2 Warranties must be signed and notarized by an officer of the manufacturer and under no circumstances will the signature of a salesman or agent be acceptable.

4.3 Bidder hereby warrants for a minimum of two (2) years from the date the PSAI Members place the Products in service, that it will, at its own expense and without any cost to PSAI members, replace all defective parts and make any repairs that may be required or made necessary by reason of defective design, material or workmanship, or by reason of non-compliance with these specifications. If a longer warranty can be furnished, at no additional cost, the longer period shall prevail.

4.4 A non-use charge payable to PSAI member in the amount of \$50.00 per diem for any Product which is covered under warranty and is not available for emergency medical service for a period in excess of twenty (20) calendar days following the Bidder's receipt of adequate notice from Savvik member as described herein.

5.0 **Insurance.** Bidder represents that it currently has, and agrees to maintain for the Contract Term, a proper and verifiable Certificate of Insurance in the minimum amount of \$1,000,000 issued by company rated 'A+' as reported in the current edition of Best's Key Rating Guide, published by Alfred M. Best Company, Inc. Public Safety Association Inc must be named as an additional insured on the policy and the Certificate of Insurance must require the insurance company to give the Public Safety Association Inc thirty (30) days prior written notice of cancellation, non-renewal any material changes in the policy. Bidder may not commence work until the Bidder has obtained the required insurance and filed an acceptable Certificate of Insurance with Public Safety Association Inc.

6.0 **Delivery and Logistics.** Deliveries shall be made as called for within five (5) business days of the receipt of order unless specified differently elsewhere in this Contract. Rush orders should be delivered within the one business day.

7.0 **Return of Products.**

7.1 Bidder agrees to accept returns and exchanges of all Products without a restocking charge.

7.2 Bidder agrees to be responsible for pickup and deliveries of returns and exchanges.

- 7.3 Bidder agrees to apply credit to appropriate customer account no later than the next billing period of when returned item(s) was originally billed.
- 7.4 All returns will result in a credit of management fee from PSAI back to Bidder.



## ATTACHMENT 2 – BID REQUIREMENTS

### *RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

#### 1.0 **General Instructions to Bidders**

- 1.1 **Bids as Offers.** Each Bid submitted in response to this RFB will constitute an offer by Bidder to provide the Products to PSAI Members in accordance with the terms and conditions of this RFB.
- 1.2 **Bidder to Pay Bid Costs.** This RFB does not obligate PSAI to pay any costs that Bidder incurs in the preparation of its Bid or the contract. All costs associated with preparation of a Bid or contract in response to this RFB will be borne solely by the Bidder.
- 1.3 **Use and Ownership of Bids.** All Bids shall become the property of Eagle County Paramedic Services and PSAI and both retain the right to disclose bids to its Members.
- 1.4 **PSAI Right to Change RFB.** Prior to contract award PSAI reserves the right in its sole discretion to amend, supplement, withdraw, or otherwise change this RFB in any manner. PSAI will notify bidders of RFB changes using the method determined by PSAI to be most appropriate.
- 1.5 **Restriction on Communication.** Bidders shall not initiate contact with any Eagle County Paramedic Services or PSAI employee, or Eagle County Paramedic Services or PSAI workgroup member, except as provided herein.
- 1.6 **Bidder's Questions & Requests for Clarification.** All questions regarding this RFB should be emailed to [office@publicsafetyassociation.org](mailto:office@publicsafetyassociation.org). PSAI will provide written responses to Bidder questions.

#### 2.0 **Bid Preparation Instructions**

- 2.1 Include the following information on the outside of the Bid:
  - (1) Bidder Name and Address
  - (2) RFB Title
- 2.2 Complete and sign the **Bidder Certification Form** on the **Cover Sheet**.
- 2.3 Complete and sign the **Bidder Worksheet** on **Attachment 3**.
- 2.4 Complete and sign the **Product Specification and Pricing Sheet** on **Attachment 4**.
- 2.5 Complete Forms 1, 2 and 3.

#### 3.0 **Bid Format.** Bids may be submitted by email or in hard copy form.

- 3.1 **Electronic submission (preferred).** All Bids submitted electronically to [office@publicsafetyassociation.org](mailto:office@publicsafetyassociation.org) or placed in a secured DropBox at <https://www.dropbox.com/request/u8nCcebKuQBq91q9U6J7> with the words "BID ENCLOSED" followed by the name and the address of the Bidder and the title of the project. The Bid should be attached to the email in Microsoft Word or Adobe Acrobat format. Bid pricing sheet should be submitted in Excel.
- 3.2 **Hard copy submissions.** All hard copy Bids must be submitted in sealed envelopes with the name and the address of the Bidder and the title of the project on the exterior of the package, along with the words "BID ENCLOSED". Bid envelopes must contain one hard copy and one electronic copy of the full bid and a copy supplied on electronic media in Microsoft Word or Adobe Acrobat format. A complete listing of bid products must also be included in an Excel or CSV file using the provided PSAI template.

- 4.0 **Signatures.** Bids that are not signed by the individual making them must be accompanied by a power of attorney evidencing authority to sign the Bid in the name of the person for whom it is signed.
- 5.0 **Withdrawal of Bids.** Bids may be withdrawn prior to the Bid due date provided that:
- 5.1 Bidder provides a written withdrawal request that is physically received in hard copy form or by email by PSAI by the time and date specified for Bid due date, or
- 5.2 An authorized representative of the Bidder physically retrieves the Bid by providing proof of their identity and signs a receipt for the Bid prior to the time and date specified for the Bid due date.
- 6.0 **Ownership.** Submitted Bids will be the property of Eagle County Paramedic Services and PSAI and will not be returned.
- 7.0 **Schedule.** The schedule of events for this RFB is as follows:

Event	Date
RFB Release	Thursday, August 19, 2021
Deadline for Submission of Questions	Before noon CST on Monday, October 11, 2021
Online Webinar Question & Answer Session	<p>Q&amp;A Session - RFB 2021-06 Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing</p> <p>Wednesday, September 8, 2021, 10:00 AM - 11:00 AM, CST</p> <p>Join Zoom Meeting  <a href="https://zoom.us/j/92819502103?pwd=VndTZ3QwQ2VqS2ErWINOT0FTT1pFUT09">https://zoom.us/j/92819502103?pwd=VndTZ3QwQ2VqS2ErWINOT0FTT1pFUT09</a>            Meeting ID: 928 1950 2103            Passcode: 948255            One tap mobile            +13462487799,,92819502103#,,,,*948255# US (Houston)            +16699006833,,92819502103#,,,,*948255# US (San Jose)            Dial by your location                +1 346 248 7799 US (Houston)                +1 669 900 6833 US (San Jose)                +1 253 215 8782 US (Tacoma)                +1 929 205 6099 US (New York)                +1 301 715 8592 US (Washington DC)                +1 312 626 6799 US (Chicago)            Meeting ID: 928 1950 2103            Passcode: 948255            Find your local number: <a href="https://zoom.us/u/adF3XNpD3S">https://zoom.us/u/adF3XNpD3S</a></p>
Bid Due Date	Friday, October 15, 2021, prior to 11:00 AM CST
Bid Opening	Friday, October 15, 2021, 1:00 PM CST
Online Webinar Bidder Opening Location	<p>Bid Opening - RFB 2021-06 Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing</p> <p>Friday, October 15, 2021, 1:00 PM - 2:00 PM (CST)</p>

	<p>Join Zoom Meeting  <a href="https://zoom.us/j/92468911901?pwd=WWVTQII0WVQ3bWl0RERTU1GcG5PUT09">https://zoom.us/j/92468911901?pwd=WWVTQII0WVQ3bWl0RERTU1GcG5PUT09</a>                      Meeting ID: 924 6891 1901                      Passcode: 078229                      One tap mobile                      +13462487799,,92468911901#,,,,*078229# US (Houston)                      +16699006833,,92468911901#,,,,*078229# US (San Jose)                      Dial by your location                          +1 346 248 7799 US (Houston)                          +1 669 900 6833 US (San Jose)                          +1 253 215 8782 US (Tacoma)                          +1 312 626 6799 US (Chicago)                          +1 929 205 6099 US (New York)                          +1 301 715 8592 US (Washington DC)                      Meeting ID: 924 6891 1901                      Passcode: 078229                      Find your local number: <a href="https://zoom.us/u/aAm5svmbM">https://zoom.us/u/aAm5svmbM</a></p>
<p>Contract Award</p>	<p>Contract is targeted to begin on, before or after November 8, 2021 and will continue for 36 months, inclusive with the option to extend up to 24 months, upon agreement by both parties (the "<b>Contract Term</b>").</p>

8.0 **Bids as Binding Offers.** Once opened, each Bid is a binding offer that must available for acceptance for 90 days.

9.0 **Late Bids.** Late Bids will be deemed unresponsive and will be returned unopened.

10.0 **Rejection of Bids.** PSAI reserves the right to reject any or all Bids and to waive informalities and irregularities in Bids. PSAI will reject as nonresponsive Bids that contain material variances from the specifications detailed herein. PSAI considers a variance to be material if that variance gives a bidder substantial advantage or benefit over other bidders.

11.0 **Bid Opening.** Bids will be opened at the date, time and location set forth on the Cover Sheet of this RFB. Bids will be opened in the presence of the PSAI Officers identified on the Cover Sheet.

12.0 **Evaluation of Bids**

12.1 It is PSAI’s policy to award contracts to the lowest responsive, responsible bidder or bidders. PSAI reserves the right to consider all elements in addition to cost in the selections of a Bidder, or Bidders, and is not obligated to select the lowest bidder. While cost is an important factor, Bids will be evaluated for responsiveness and Bidders for their responsibility, pursuant to the following criteria.

12.2 **Responsive Bids**

12.2.1 Bid responsiveness will be determined through evaluation of the following criteria:

<u>Description</u>	<u>Percent</u>
<b>General requirements (applicable)</b>	<b>40</b>
a. Products, services and solutions	

- b. Organizational capabilities
  - i. Company
  - ii. Distributor Network Coverage
  - iii. Marketing
  - iv. Quality
  - v. Administration
  - vi. Financial Statements
  - vii. Environmental
  - viii. Additional Information
- c. Staff qualifications

<b>Technical requirements (applicable)</b>	<b>20</b>
a. Service	
b. Ordering and delivery	
c. Fill Rates	
d. Returns	
e. Disaster plan	
f. Recalls	
g. Reporting	
a. <b>Cost</b>	<b>40</b>
<b>TOTAL 100</b>	

- 12.2.2 PSAI reserves the right to reject any Bid if the evidence submitted by or an investigation of such Bidder fails to satisfy PSAI that such Bidder is properly qualified to carry out the obligations of the contract and complete the work therein. The competence and responsibility of the Bidder will be considered in making an award.
- 12.2.3 All responses to this RFB should be clear and concise. Bids that are not substantive may be considered unresponsive. Responses of excessive length or containing excessive advertisement are discouraged and may be considered unresponsive. Responses must distinguish between currently available products and those still under development or in the process or becoming a product and service. Bidder is encouraged to make recommendations based on currently deliverable products and services.

**13.0 Contract Award**

- 13.1 This RFB is not an offer to contract. Only the execution of a written contract award will obligate the PSAI.
- 13.2 PSAI reserves the right to award this Contract to one or more Bidders without prior notification to any other Bidders.
- 13.3 PSAI reserves the right to accept or reject any Product Item or option offered. Additionally, all options included in Bidder's response and accepted by PSAI are understood to be included in any contract
- 13.4 PSAI shall award contract(s) for line items or groups of line items, at its sole discretion.

**ATTACHMENT 3 - BIDDER WORKSHEET***RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

Provide the following certifications. If you are unable to make the certification as written, please indicate you have an exception in the chart below and provide detailed information about the exception.

<b>Certification</b>	<b>Initials</b>	<b>Exception?</b>
<b>1</b> Bidder certifies that it understands the Contract Management Fee provisions of this RFB and agrees to pay the Contract Management Fee in accordance with those terms.		
<b>2</b> Bidder certifies that, to the best of its knowledge, no employee, officer or board member of PSAI presently has any financial interest in Bidder.		
<b>3</b> Bidder certifies that neither its organization nor its executives are currently suspended or debarred by the Federal government or any State or local government.		
<b>4</b> Bidder certifies that Bidder is not currently involved in any material litigation that could hinder Bidder's ability to provide the Products to PSAI in accordance with the terms of this RFB.		
<b>5</b> Bidder certifies that it has reviewed the terms and conditions of the RFB. Bidder represents that it understands the obligations of Bidder under any Contract that could be awarded as a result of its Bid. Bidder further warrants that, upon Contract Award, Bidder agrees to be bound to the terms of the resulting Contract, including, without limitation, the Standard Contract Terms and Conditions and the Special Terms and Conditions in Attachment 1.		

Provide the following information in your Bid and initial next to each piece of information provided.

**Initials****Required Information**

- \_\_\_\_\_ 1. Identify and provide detailed contact information (name, address, telephone number, fax number, and email address) for the following:
- A single point of contact for all general matters pertaining to the Contract
  - A single individual responsible for payment of the Contract Management Fee
  - A single individual responsible for preparation of reports under the Contract.
- \_\_\_\_\_ 2. Organizational background, structure and years in business.
- \_\_\_\_\_ 3. Submit names, qualifications and years with company of sales team.
- \_\_\_\_\_ 4. Provide a minimum of 4 references with which you have done business in the past 12 months.
- \_\_\_\_\_ 5. Provide a brief summary highlighting your organization's capacity:
- Commitment to service
  - Past experience with PSAI and its Members
  - Coverage area
  - Service availability

- e. Customer communications
- f. Technical ability and competence
- g. Range of Products available
- h. Financial strength
- i. Compatible organizational philosophies

- \_\_\_\_\_ 6. Demonstrate you have the facilities, personnel and equipment to expeditiously provide the Products and to provide the necessary ongoing support.
- \_\_\_\_\_ 7. Describe your warehouse and distribution system.
- \_\_\_\_\_ 8. Describe your policies and procedures documenting and resolving customer complaints.
- \_\_\_\_\_ 9. Describe your procedure for dissemination of new products and equipment and training in use of new products.
- \_\_\_\_\_ 10. Describe your emergency service procedure for after normal business hours.
- \_\_\_\_\_ 11. Describe your resources and methodology to provide service to the United States and Canada.
- \_\_\_\_\_ 12. Describe your repair services and availability of replacement parts.
- \_\_\_\_\_ 13. Describe your disaster plan to assure service is uninterrupted for any reason.
- \_\_\_\_\_ 14. Describe any additional services offered by your company.
- \_\_\_\_\_ 15. Provide a catalog or listing of your complete line of products that includes PSAI pricing for every item in the catalog.
- \_\_\_\_\_ 16. Submit complete copies of all contracts and order forms Members would be expected to sign when placing orders under this Contract.
- \_\_\_\_\_ 17. Document Bidder quality assurance program, including a document retention plan.
- \_\_\_\_\_ 18. Submit sample Purchase Volume Report.
- \_\_\_\_\_ 19. Submit a proper and verifiable Certificate of Insurance in the minimum amount of \$1,000,000 issued by company rated 'A+' as reported in the current edition of Best's Key Rating Guide, published by Alfred M. Best Company, Inc.
- \_\_\_\_\_ 20. **Minority and Women Business Enterprise (MWBE) and (HUB) Participation.**

It is the policy of some entities participating in PSAI to involve minority and women business enterprises (MWBE) and historically underutilized businesses (HUB) in the purchase of goods and services. Respondents shall indicate below whether or not they are an M/WBE or HUB certified.

- Minority / Women Business Enterprise  
 Respondent Certifies that this firm is a M/WBE **Yes or No**
- Historically Underutilized Business  
 Respondent Certifies that this firm is a HUB **Yes or No**

**Please include a copy(s) of your certification.**

**BIDDER CERTIFICATION**

I warrant that the foregoing certifications and information provided as part of this Bid is accurate and complete to the best of my knowledge.

Date: \_\_\_\_\_

By: \_\_\_\_\_

Company Name & Address:

Name: \_\_\_\_\_

\_\_\_\_\_

Title: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_

\_\_\_\_\_

Fax: \_\_\_\_\_

\_\_\_\_\_

E-mail: \_\_\_\_\_

**ATTACHMENT 4 - PRODUCT SPECIFICATIONS & PRICING WORKSHEET***RFB 2021-06 Medical Equipment**Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing***Product Pricing Certifications**

Provide the following certifications. If you are unable to make the certification as written, please indicate you have an exception in the chart below and provide detailed information about the exception.

<b>Certification</b>	<b>Initials</b>	<b>Exception?</b>
<b>1</b> Bidder certifies that the product prices included in its bid will be effective on the date of Contract Award.		
<b>2</b> Bidder certifies that it understands and agrees to the Contract Pricing terms of the Standard Contract Terms and Conditions, including, without limitation the Price Escalation and Price Reduction clauses.		

**Product/Service Specifications for Each Sub Category**

Suppliers are to propose the broadest possible selection of Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing, related products and solutions they offer. The intent of this solicitation is to provide Participating Public Agencies with products, services and solutions to meet their various needs. Therefore, the Suppliers should have demonstrated experience in providing the Products and Services as defined in this Request For Bid, including but not limited to:

**Monitoring & Defibrillation**

- This includes, but is not limited to, pulse oximetry, advanced monitoring, capnography, pacing, disposable CO2 sampling lines, wave form for capnography, pulse oximetry accessories, electrodes, EKG paper, patient preparation, defibrillator accessories, ECG calipers, defibrillator batteries, defibrillator mounts, 12 Lead ECG and any other monitoring and defibrillation products and solutions offered by Supplier. To include dual mode, AED and Manual.

**Automated External Defibrillators**

- The AED must be adult and pediatric compliant.
- The AED must enhance user performance by displaying visual icons or audible prompts.
- The AED must guide the rescuer in following the proper rescue sequence.
- The AED must utilize a biphasic technology.
- The AED must be user configurable to adapt to local and changing protocols.
- The AED must be capable of automatic self-tests of the internal circuitry delivery system.



- The AED self-tests perform automatic daily self-tests or be user programmable for 1-7 day time\_intervals.
- The AED must offer the capability of a user-activated manual self-test.
- The AED must include an easily identifiable on/off switch on the front of the device.
- The AED must have an easy to see status indicator that advises users if the unit requires service.
- The AED must offer an audible tone that sounds if the unit requires service.
- The AED must record data to an internal memory.
- The AED must include the ability to download data to a computer.
- The AED must utilize pre-connected, disposable, single use, self-adhesive electrode(s).
- The AED must have a cable length of at least 48 inches.
- The AED must include a patient analysis\_system\_that\_automatically evaluates patient ECG or shockable/non-shockable rhythms.
- The AED must be able to operate in a temperature range of 32 degrees Fahrenheit to 122 degrees Fahrenheit.
- The AED must have a shock or abuse tolerance that passes the one meter, any edge, corner, or surface drop test in standby mode.

### **Cardiac Monitors/Defibrillators**

- All equipment and supplies must be new / unused.
- 4 lead, and 12 lead monitoring capability
- Bi-phasic defibrillation with adult and child defibrillation pads.
- Capable of being programmed to start in Automated External Defibrillator mode.
- Non-invasive pacing capabilities both demand and non-demand.
- Synchronized Cardio version with EKG markers
- End Tidal carbon dioxide monitoring (EtCO2) wave form capable
- Pulse Oximetry (SpO2)
- Non-Invasive Blood Pressure (NIBP)
- Batteries- as recommended by provider. A minimum of 2 batteries per unit are required.
- Each defibrillator must be capable, and include equipment for 110 AC charger and Mobile 12 V DC charger. (If that option is available-Not a requirement).
- Cases – as recommended by provider
- Data storage capabilities – detail capacity and data management including hardware and software as applicable.
- Data Retrieval event summary printout
- Data management software package.

### **Automated CPR Devices**

- SPECIFICATIONS FOR MECHANICAL CHEST COMPRESSION SYSTEM  
COMPRESSIONRATE: 102 ±2 compressions per minute

- COMPRESSION DEPTH: 2.1± 0.1 inches for patients with sternum height greater than 7.3 inches. 1.5 to 2.1 inches for patients with sternum height less than 7.3 inches
- COMPRESSION METHOD: Sternal chest compressions with assistance of suction cup
- CHEST RECOIL: Allows for complete chest wall recoil after each compression
- COMPRESSION MODES: Operator selectable between 30:2 (30 compressions followed by a 3 sec ventilation pause) or Continuous compressions with 10 ventilation alerts per minute
- PATIENTS ELIGIBLE FOR TREATMENT: 6.7 to 11.9 inches sternum height (anterior- posterior). 17.7 inches chest width. No patient weight limitation
- TYPE OF SYSTEM: Two part device assembly (back plate and upper part)
  - Automatic fine-tuning of suction cup's contact to chest when setting the start position
  - Automatic adjustment of compression force and depth to individual chest stiffness
  - Holes in back plate allow for strapping and securing onto transportation device
  - Foldable support legs to minimize size when stored in compact carrying case
- CARRY CASE: Hard-shell carrying case allows for charge while in bag and check of battery status through top window
- COMMUNICATION: Bluetooth 2.1 wireless communication built into device to allow for wireless transmission of device data to PC with Bluetooth ability
- Battery Run Time: 45 minutes (typical)
- Battery Desk-Top Charger: AC Stand-alone charger that charges battery in less than four hours at room temperature

## **Ventilators**

### Specification of ICU Ventilator (Respiratory Ventilator)

- Should have facility for Invasive and Non-Invasive ventilation.
- Microprocessor Control suitable for Pediatric and adult ventilation.
- Electromagnetic Compatible Hinged arm holder for holding the circuit.
- Should have inbuilt facility to upgrade with EtcO<sub>2</sub>.
- Facility to Measure and display:
  - Status indicator for ventilator mode.
  - Battery indication.
  - Pressure Vs time Vs volume Vs time, flow Vs time 3 curves/ waveforms.
  - Alarm setting.

- Automatic compliance and leakage compensation for circuit and ET Tube.
- Should have facility of log book, for events and alarms with date & time.
- Should have following settings:
  - Tidal volume (Minimum at least 50ml, Maximum up to 2000ml)
  - Inspiratory Pressure (up to 80 cm of H<sub>2</sub>O)
  - Respiratory rate 1 to 80 bpm.
  - Apnea back up rate.
  - CPAP/PEEP
  - Pressure support.
  - FiO<sub>2</sub>
  - Pause Time
  - Pressure & flow Trigger
  - Inspiratory flow up to 120 Lpm.
- Monitoring and Display of the following Parameters.
  - Airway Pressure (Peak & Mean).
  - Tidal volume (Inspired & Expired).
  - Minute volume (Inspired & Expired)
  - Respiratory mechanics.
  - Spontaneous Minute Volume.
  - Total Frequency.
  - F<sub>102</sub> dynamic.
  - Intrinsic PEEP.
  - Plateau Pressure.
  - Resistance & Compliance.
  - Use selector Alarms for all measured & monitored parameters.
  - Occlusion Pressure.
  - Pressure Flow & Volume curves.
- Modes of Ventilation equipped with newer modes of ventilation:
  - Assist /control.
  - Volume Control.
  - Pressure control.
  - Pressure support.
  - SIMV with pressure support (Pressure and volume control).
  - PEEP.
  - Inverse ratio Ventilation.
  - Non-invasive ventilator- BIPAP, CPAP.
  - Apnea Ventilation, User selectable, volume & pressure control.
  - Should have built in safety alarms for Airway Pressure High & low, Minute volume, High & low, power failure, Low oxygen, High Respiratory Rate, Air Source in-operable.
  - Should have inbuilt exhalation filter.
  - Compressor should be of same company inbuilt/ mounted with ventilator assembly.
  - Should have compatibility with existing central pipe line.
- Standard Accessories along with:
  - Patient breathing circuit of silicone for Adult & Pediatric (reusable).

- Non-invasive ventilator mask reusable for adult (3sizes) and pediatric according to
  - age- 4set each.
- ET tube cuff pressure monitor and HME filter - 10.

**Video Laryngoscopes**

- Combines line-of-sight video from its portrait display with the familiar Macintosh technique. So you retain your traditional laryngoscopy skills
- Drop tested to two meters and fully submersible. Designed to endure fast-paced hospital and EMS environments
- One-handle with multiple blade options. From pediatric to adult patients and routine to extreme airways

**Other Medical Devices not listed in Bid**

- Must be used in EMS, Fire and other Public Safety space
- Must be sized to fit into first responder vehicles

**Training and Accessories**

- Training and Accessories for all products lines
  - Automated External Defibrillators
  - Cardiac Monitors/Defibrillators
  - Automated CPR Devices
  - Ventilators
  - Video Laryngoscopes

**Extended Warranties, Services and Financing**

- Extended Warranties for all products lines
  - Automated External Defibrillators
  - Cardiac Monitors/Defibrillators
  - Automated CPR Devices
  - Ventilators
  - Video Laryngoscopes
  - Service Contract
  - Finance and Leasing Programs

**Product / Service Pricing**

- 1 Submit pricing for a base model for each Product and include pricing for all other models you would like to have as part of the RFB.
  - a. Bid your base model and list what options are included in the price.
  - b. Price and itemize list of all additional options that are not included in the base price.
  - c. Price and itemize list of all accessories available.
  - d. Price and itemize list of any training available.
  - e. Price extended warranty.

**BIDDER PRICING CERTIFICATION**

I warrant that the product pricing certifications and information provided as part of this Bid is accurate and complete to the best of my knowledge.

Date: \_\_\_\_\_

By: \_\_\_\_\_

Company Name & Address: \_\_\_\_\_

Name: \_\_\_\_\_

\_\_\_\_\_

Title: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_

\_\_\_\_\_

Fax: \_\_\_\_\_

\_\_\_\_\_

E-mail: \_\_\_\_\_

**ATTACHMENT 5 – DESIGNATION OF CONFIDENTIAL AND PROPRIETARY INFORMATION  
SUBMIT WITH RFB**

*RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

**Designation of Confidential and Proprietary Information**

The attached material submitted in response to this Proposal includes proprietary and confidential information which qualifies as a trade secret, as provided in article 74 section 7-74-102, Colorado State Statutes, or is otherwise material that can be kept confidential under the Colorado Open Records law. As such, we ask that certain pages, as indicated below, of this proposal response be treated as confidential material and not be released without our written approval. Attach additional sheets if needed.

Section	Page Number	Topic

Check mark :  This firm is not designating any information as proprietary and confidential witch qualifies as trade secret.

**Prices always become public information when proposals are opened, and therefore cannot be designated as confidential.**

Other information cannot be kept confidential unless it is a trade secret. Trade Secret definitions are found in article 74 section 7-74-102 in Colorado State Statutes

**In the event the Designation of Confidentiality of this information is challenged, the undersigned hereby agrees to provide legal counsel or other necessary assistance to defend the Designation of Confidentiality.**

Failure to include this form in the proposal response may mean that all information provided as part of the proposal response will be open to examination or copying. The Eagle County Paramedic Services considers other markings of confidential in the proposal document to be insufficient. The undersigned agree to hold the Eagle County Paramedic Services harmless for any damages arising out of the release of any material unless they are specifically identified above.

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Title**

\_\_\_\_\_  
**Name (type or print)**

\_\_\_\_\_  
**Date**

**ATTACHMENT 6 – SUPPLIER WORKSHEET FOR NATIONAL PROGRAM CONSIDERATION  
SUBMIT WITH RFB**

*RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators,  
Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

**SUPPLIER WORKSHEET FOR NATIONAL PROGRAM CONSIDERATION**

Suppliers are required to meet specific qualifications. Please respond in the spaces provided after each qualification statement below.

- A. State if pricing for all Products/Services offered will be the most competitive pricing offered by your organization to Participating Public Agencies nationally.  
YES \_\_\_ NO \_\_\_
- B. Does your company have the ability to provide service to any Participating Public Agencies in the contiguous 48 states, and the ability to deliver service in Alaska and Hawaii?  
YES \_\_\_ NO \_\_\_
- C. Does your company have a national sales force, dealer network or distributor with the ability to call on Participating Public Agencies in at least 40 U.S. states?  
YES \_\_\_ NO \_\_\_
- D. Did your company have sales greater than \$50 million last year in the United States?  
YES \_\_\_ NO \_\_\_
- E. Does your company have existing capacity to provide toll-free telephone and state of the art electronic, facsimile and internet ordering and billing?  
YES \_\_\_ NO \_\_\_
- F. Will your company assign a dedicated Senior Management level Account Manager to support the resulting Eagle County Paramedic Services program contract?  
YES \_\_\_ NO \_\_\_
- G. Does your company agree to respond to all agency referrals from Managing Agency within 2 business days?  
YES \_\_\_ NO \_\_\_
- H. Does your company maintain records of your overall Participating Public Agencies' sales that you can and will share with the Managing Agency to monitor program implementation progress?  
YES \_\_\_ NO \_\_\_
- I. Will the Eagle County Paramedic Services program contract be your lead public offering to Participating Public Agencies?  
YES \_\_\_ NO \_\_\_

**Submitted by:**

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Title**

\_\_\_\_\_  
**Name (type or print)**

\_\_\_\_\_  
**Date**

**ATTACHMENT 7 – COST / FINANCIAL PROPOSAL**

**SUBMIT WITH RFB**

*RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

<b>NAME OF FIRM:</b>	
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**Product Pricing**

Products and Services may be added to the resulting contract during the term of the contract by written amendment, to the extent that those products and services are within the scope of this RFB.

**BIDDER CERTIFICATIONS**

Bidder, by submission of a Response hereto, makes the following certifications under penalty of perjury and possible contract termination if any of these certifications are found to be false.

**Non-Collusive Response**

- a. The prices in the Response have been arrived at independently without collusion, consultation, communication, or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other Bidder or potential competitor.
- b. The prices which have been quoted in the Response (unless otherwise required by law), have not been knowingly disclosed by Bidder and will not be knowingly disclosed by Bidder prior to the public response opening, either directly or indirectly, to any other Bidder or competitor.
- c. No attempt has been made or will be made by Bidder to induce any other person, partnership or corporation to submit or not to submit a response for the purpose of restricting competition

**Additional Requirements for Medical Equipment:**

- 1. CONTRACT FEE  
Must include contract fee in pricing.
- 2. FORCE MAJEURE  
If either party shall be wholly or partially prevented from the performance of any contractual obligation or duty by reason of or through strikes, stoppage of labor, riot, fire, flood, acts of war, insurrection, accident., order of any court, act of God, or specific cause reasonably beyond the party's control and not attributable to its neglect or nonfeasance, in such event, the time for the performance of such obligation or duty shall be suspended until such disability to perform is removed. Determination of Force Majeure shall rest solely with PSAI.
- 3. PERFORMANCE UNDER CONTRACT  
PSAI is committed to insuring that Contractor provides effective and efficient service to all Participants in the Cooperative Purchasing Program, and expects that certain Performance Conditions must be met. Failure to meet these conditions may result in contract termination. In that regard, Contractor shall:
  - a. Appoint a dedicated representative to be the contact person and focal point for all matters relating to End User quotations and orders. The representative shall have: A toll free phone number with voice mail; A fax number; A working e-mail address; and A postal address.
  - b. Insure that the representative timely monitors all communication modes listed above, and promptly responds to communications from End Users and PSAI in any of these modes. Phone calls will be promptly returned, in any event not later than the next business day. Acceptable failure will be due only to Force Majeure.

- c. Maintain sufficient qualified staff to promptly process all communications from PSAI or End Users, and to efficiently, effectively and accurately service all requirements of the contract.
- d. As may be requested by PSAI, replace any staff members who are not providing the service and expertise deemed necessary by PSAI for acceptable support of End Users.
- e. Furnish, on request of PSAI, reasonable data, forms and graphic material to be used in brochures or other print media, or on PSAI's website.
- f. Allow access to PSAI authorized personnel for inspection of operating facilities, and auditing of purchase orders during the contract period, and for a period extending thru the completion of any outstanding orders. Site inspection may be arranged not less than ten (10) calendar days prior, shall include the names of all participants, and shall be at no expense to Contractor.

Purchase Volume / Sales Reports – Reporting Requirements:

1. Bidder agrees to submit detailed itemized monthly reports using the "Purchase Volume / Sales Report Template" provided by PSAI. Sales must be reported during the month in which purchase order was accepted. PSAI recognizes that the actual date(s) of delivery may be unavailable at that time and requests that delivery dates be reported when they are known.
  2. Purchase Volume / Sales Reports must be generated in Microsoft Excel and submitted via electronic mail to PSAI by the 15<sup>th</sup> day of the month following. For example, if you are reporting for the month of June, your report would be due by the 15<sup>th</sup> of July and would contain any new sales for the month of June. Reports will include, but are not limited to the following:
    - PSAI Member Number
    - Service Name
    - City
    - State
    - Invoice\_Number
    - Invoice\_Date
    - Item\_Number
    - Item\_Description
    - Quantity
    - Unit\_Price
    - Ext\_Price
    - PSAI Contract Management Fee
  3. Failure to provide the detailed itemized Purchase Volume / Sales Reports may result in a \$50 late charge per day and may also result in termination of this Contract, at the discretion of PSAI.
- g. Should Contractor default in providing Products or Services as required by this Invitation and the contract, recourse may be exercised thru cancellation of the contract and other legal remedies as may be appropriate.

**Proposer shall provide a percentage markup from cost (or discount off of list) on all items not on the core bidding list. This percentage mark-up or discount may be priced by category defined in Form 2 of the RFB or by manufacturer.**



**PRICING, PRODUCT AND SERVICE SPECIFICATIONS,  
QUALITY AND SERVICE REQUIREMENTS**

Eagle County Paramedic Services is seeking proposals from qualified firms to establish a cooperative contract or contracts for Medical Equipment on behalf of all public safety services, local governments, school districts, and higher education in the United States of America, and other governmental agencies and nonprofit organizations.

**Liability insurance:** A certificate of insurance evidencing insurance coverage for general liability including contractual liability, written on a comprehensive form with coverage for personal injury and a limit of liability of at least \$1,000,000 for bodily injury, property damage and personal injury.

**Worker's compensation and employer's liability:** A certificate of insurance evidencing statutory coverage for worker's compensation coverage, injury and a limit of liability of \$1,000,000 for employer's liability, or a letter of certification from the industrial commission that the vendor is an authorized self-insurer.

**With your Proposal, include a statement that your company agrees or exceeds the Insurance requirements.**

**Contract Management Fees:**

The Contract Management Fee will be 3% of the value gross sales made under this Contract and calculated based on the gross sales of each calendar month invoiced, regardless of when Bidder receives payment from the Member.

**Multiple Unit Sales: Successful bidder may negotiate better pricing with PSAI/Savvik member if member is purchasing 2 or more units in one order without effecting the overall bid price. The order needs to be completed in a 6 month time frame. All units are subject to contract management fee.**

**Product Pricing**

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Complete each item on the following pricing chart. You are not required to offer every product or serve every country or state in which PSAI has members; when that is the case, indicate "no bid" on the chart. Quoted prices must include delivered prices, which include all transportation and delivery charges. Ensure that all products offered below comport with the essential product specifications outlined above.

Products and Services may be added to the resulting contract during the term of the contract by written amendment, to the extent that those products and services are within the scope of this RFP.

Additional Requirements for Technology Category

- 1) Must include contract fee in pricing.
- 2) Must be authorized to sell all technology items specified. A letter of authorization from each mfg. must be submitted with your response.
- 3) Favorable past performance as the Prime Contract holder of a similar National or State Contract within the past 3 years. Please provide the name of the contract(s).

Contract Title(s): \_\_\_\_\_



<b>EXHIBIT A – EAGLE COUNTY PARAMEDIC SERVICES AND PUBLIC SAFETY ASSOCIATION INC. – NATIONAL COOPERATIVE CONTRACT</b>
---

1.0 Scope of National Cooperative Contract

1.1 Requirement

Eagle County Paramedic Services (hereinafter defined and referred to as "Principal Procurement Agency"), on behalf of itself and the Public Safety Association Inc. ("PSAI"), is requesting proposals for Medical Equipment. The intent of this Request For Bid is that any contract between Principal Procurement Agency and Supplier resulting from this Request For Bid (hereinafter defined and referred to as the "Master Agreement") be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through PSAI's cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with PSAI (an example of which is included as Exhibit C) and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency, including the Principal Procurement Agency, will be preceded by their registration with PSAI as a Participating Public Agency in PSAI's cooperative purchasing program. Registration with PSAI as a Participating Public Agency is accomplished by Public Agencies joining PSAI and selecting to support the Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit B. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through PSAI.

All transactions, purchase orders, etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither PSAI or its Partners, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency.

This Exhibit A defines the expectations for qualifying Suppliers based on PSAI's requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through PSAI.

These requirements are incorporated into and are considered an integral part of this RFB. PSAI reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies.

1.2 Marketing and Administrative Support

During the term of the Master Agreement PSAI and its Partners intends to provide marketing and administrative support for Supplier pursuant to this section 1.2 that directly promotes the Supplier's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

The PSAI marketing team and its Partners will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Marketing collateral (print, email, presentations)
- B. Website support
- C. Trade shows/conferences/meetings
- D. Advertising

The PSAI sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Individual sales calls
- B. Joint sales calls
- C. Communications/customer service
- D. Training sessions for Public Agency teams
- E. Training sessions for Supplier teams

The PSAI contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies prospective Public Agencies through:

- A. Savvik Buying Group will serve as the lead marketing agent for the contract.
- B. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing
- C. Training sessions for Public Agency teams
- D. Training sessions for Supplier teams
- E. Regular business reviews to monitor program success
- F. General contract administration

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the Public Safety Association Inc. Company Administration Agreement between Supplier and PSAI (the "PSAI Administration Agreement")

#### 1.4 Award Basis

The basis of any contract award resulting from this RFB made by Principal Procurement Agency will be the basis of award on a national level through PSAI. If multiple suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same suppliers will be required to extend the Master Agreement to Participating Public Agencies through PSAI. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency are subject to modification for each Participating Public Agency as Supplier, such Participating Public Agency and PSAI shall agree.

#### 1.5 Objectives of a Cooperative Program

This RFB is intended to achieve the following objectives regarding availability through PSAI's cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;
- B. Establish the Master Agreement as the Supplier's primary go to market cooperative strategy to Public Agencies nationwide;
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations;
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.

## 2.0 REPRESENTATIONS AND COVENANTS

As a condition to Supplier entering into the Master Agreement, which would be available to all Public Agencies, Supplier must make certain representations, warranties and covenants to both the Principal Procurement Agency and PSAI designed to ensure the success of the Master Agreement for all Participating Public Agencies as well as the Supplier.

### 2.1 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is the Supplier's primary "go to market" cooperative strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with PSAI and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFB response that will be responsible for the overall management of the Master Agreement.

### 2.2 Pricing Commitment

Supplier commits that the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, that the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement. Bidder may offer "local contracts" to offer pricing to members in special situations without affecting the overall master agreement.

**Multiple Unit Sales: Successful bidder may negotiate better pricing with PSAI/Savvik Buying Group member if member is purchasing 2 or more units in one order without effecting the overall bid price. The order needs to be completed in a 6 month time frame. All units are subject to contract management fee.**

### 2.3 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through PSAI nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to PSAI in accordance with the PSAI Agreement. Supplier also commits that its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

**EXHIBIT B**  
**EAGLE COUNTY PARAMEDIC SERVICES AND PUBLIC SAFETY ASSOCIATION INC.**  
**COOPERATIVE PURCHASING AGREEMENT**

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This Agreement is made between certain government agencies that execute a Principal Procurement Agency Certificate ("Principal Procurement Agencies") to be appended and made a part hereof and other public agencies ("Participating Public Agencies") that register electronically with Public Safety Association Inc. ("PSAI") and its marketing Partners or otherwise execute a Participating Public Agency Certificate to be appended and made a part hereof.

RECITALS

**WHEREAS**, after a competitive solicitation and selection process by Principal Procurement Agencies, a number of Suppliers have entered into Master Agreements to provide a variety of goods, products and services based on national volumes (herein "Products");

**WHEREAS**, Master Agreements are made available by Principal Procurement Agencies through PSAI and provide that Participating Public Agencies may purchase Products on the same terms, conditions and pricing as the Principal Procurement Agency, subject to any applicable local purchasing ordinances and the laws of the State of purchase;

**NOW, THEREFORE**, in consideration of the mutual promises contained in this agreement, and of the mutual benefits to result, the parties agree as follows:

1. That each party will facilitate the cooperative procurement of Products.
2. That the procurement of Products subject to this agreement shall be conducted in accordance with and subject to the relevant statutes, ordinances, rules and regulations that govern each party's procurement practices.
3. That the cooperative use of solicitations obtained by a party to this agreement shall be in accordance with the terms and conditions of the solicitation, except as modification of those terms and conditions is otherwise allowed or required by applicable law.
4. That the Principal Procurement Agencies will make available, upon reasonable request and subject to convenience, information which may assist in improving the procurement of products by the Participating Public Agencies.
5. That a procuring party will make timely payments to the Supplier for Products received in accordance with the terms and conditions of the procurement. Payment for Products and inspections and acceptance of Products ordered by the procuring party shall be the exclusive obligation of such procuring party. Disputes between procuring party and Supplier are to be resolved in accord with the law and venue rules of the State of purchase.
6. The procuring party shall not use this agreement as a method for obtaining additional concessions or reduced prices for similar products or services.
7. The procuring party shall be responsible for the ordering of Products under this agreement. A non-procuring party shall not be liable in any fashion for any violation by a procuring party, and the procuring party shall hold non-procuring party harmless from any liability that may arise from action or inaction of the procuring party.
8. This agreement shall remain in effect until termination by a party giving 30 days written notice to the other party. The provisions of paragraphs 5, 6 and 7 hereof shall survive any such termination.
9. This agreement shall take effect after execution of the Principal Procurement Agency Certificate or Participating Public Agency Registration, as applicable.

**EXHIBIT C**  
**EAGLE COUNTY PARAMEDIC SERVICES**  
**PRINCIPAL PROCUREMENT AGENCY CERTIFICATE**

PRINCIPAL PROCUREMENT AGENCY CERTIFICATE

I hereby acknowledge, on behalf of Eagle County Paramedic Services ("Principal Procurement Agency"), that I have read and agree to the general terms and conditions set forth in the enclosed Master Intergovernmental Cooperative Purchasing Agreement regulating the use of the Master Agreements and purchase of Products that from time to time are made available by Principal Procurement Agencies to Participating Public Agencies nationwide through Public Safety Association Inc. (PSAI). I understand that the purchase of one or more Products under the provisions of the Master Intergovernmental Cooperative Purchasing Agreement is at the sole and complete discretion of the Participating Public Agency.

In its capacity, as Principal Procurement Agency for PSAI, Eagle County Paramedic Services agrees to pursue Master Agreements for Products as specified in the attached exhibits to this agreement.

Authorized Signature, Eagle County Paramedic Services

\_\_\_\_\_  
Signature

Customer: PUBLIC SAFETY ASSOCIATION, INC,  
Your account number is: 10021217

**PROOF OF PUBLICATION  
EAGLE VALLEY ENTERPRISE  
STATE OF COLORADO  
COUNTY OF EAGLE**

I, Mark Wurzer, do solemnly swear that I am Publisher of the EAGLE VALLEY ENTERPRISE, that the same weekly newspaper printed, in whole or in part and published in the County of Eagle, State of Colorado, and has a general circulation therein; that said newspaper has been published continuously and uninterruptedly in said County of Eagle for a period of more than fifty-two consecutive weeks next prior to the first publication of the annexed legal notice or advertisement; that said newspaper has been admitted to the United States mails as a periodical under the provisions of the Act of March 3, 1879, or any amendments thereof, and that said newspaper is a weekly newspaper duly qualified for publishing legal notices and advertisements within the meaning of the laws of the State of Colorado.

That the annexed legal notice or advertisement was published in the regular and entire issue of every number of said weekly newspaper for the period of 2 insertions; and that the first publication of said notice was in the issue of said newspaper dated 8/19/2021 and that the last publication of said notice was dated 8/26/2021 in the issue of said newspaper.

In witness whereof, I have here unto set my hand this day, 11/4/2021.

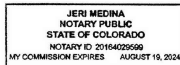


Mark Wurzer, Publisher

Subscribed and sworn to before me, a notary public in and for the County of Eagle, State of Colorado this day 11/4/2021.



Jeri Medina, Notary Public  
My Commission Expires: August 19, 2024



Notice is hereby given that sealed bids will be received for the procurement of Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing on behalf of the Public Safety Association Inc. c/o Eagle County Paramedic Services. To obtain a copy of the Request for Bids (RFB), please contact Cindy Sobanta at 1-855-795-1772 or send an email request to office@publicsafetyassociation.org. Sealed bids must be received in the office of Public Safety Association Inc. c/o Eagle County Paramedic Services, 28 33rd Ave S, PMB 347, St. Cloud, MN 56301, prior to 11:00 AM CST on Friday, October 15, 2021. Bids may be submitted electronically (preferred) or in hard copy form per instructions in RFB. Bids will be opened at 1:00 PM CST, Friday, October 15, 2021 via Webinar. The Public Safety Association Inc. c/o Eagle County Paramedic Services reserves the right to reject any or all bids. No bid may be withdrawn within 30 days of submission. Bids must be on the basis of cash payment for work and accompanied by a cash deposit, certified check (on a responsible bank in the State of Minnesota), or a bidder's bond made payable without conditions to Public Safety Association Inc. c/o Eagle County Paramedic Services in an amount of \$1,000.00.

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Public Safety Association, Inc.

SAVVIK Buying Group

56 33<sup>rd</sup> Ave S, PMB 344

St Cloud, MN 56301

Attn: Mickey Schulte

RE: Products Available Per Contract

Dear Mr. Schulte:

Stryker would like to ensure that the following items are available to Savvik members per our existing Contract at the reflected pricing through the calendar year of 2022.

Part Number	Product Description	Savvik Member Pricing	
71061T	Power-Pro Prevent Service	\$	1,358.00
76011PT	Power-Load Prevent Service	\$	1,783.00
77100003	Cot Upgrade or Install	\$	332.00
73071PT	Stair Chair Prevent Service	\$	243.00
6252040000	Head Support Option	\$	79.17
41577-000288	LP15 Ship Kit	Included w/Device	
11996-000471	Assembly, Gateway, 4G Multitech	\$	1,224.55
11600-000030	Code-Stat 11 Data Review Seat	\$	1,224.55
78000172	Code-State Maintenance Subscription 3 years	\$	1,590.06
78000168	Kore Data Plan - Verizon	\$	292.57
78000171	Lifenet Asset (Per Device)	\$	49.90

Please contact Ted Harris if you have any questions. Thank you for your ongoing partnership and support! Happy New Year!

Sincerely,

Jennifer N. Collins

Manager, Strategic Pricing and Contracts

### Emergency Care

11811 Willows Road NE, Redmond, WA 98052 USA | P +1 425 867 4000 | Toll-free +1 800 442 1142 | [stryker.com](http://stryker.com)

## PRICING SHEET

ITEM	Category	DESCRIPTION	List Price	Savvik Contract	
			Effective 10/1/2023	Pricing Effective 10/1/2023	Discount
21330-001365	Accessories	Test load (for use with QUIK COMBO therapy cable)	\$96.00	\$78.72	18%
340-000-000	Accessories	McGRATH 3.6V EMS Battery (new part number May 2022; replacing 11996-000394)	\$78.00	\$65.52	16%
11140-000052	Accessories	LIFEPAK 15 REDI-CHARGE Adapter Tray	\$274.00	\$219.20	20%
11140-000080	Accessories	Extension Cable (5ft 3 in)	\$403.00	\$322.40	20%
11140-000074	Accessories	DC Power Adapter	\$2,640.00	\$2,191.20	17%
11140-000078	Accessories	Temperature Adapter Cable- 5ft	\$482.00	\$395.24	18%
11140-000079	Accessories	Temperature Adapter Cable- 10ft	\$482.00	\$395.24	18%
21330-000996	Accessories	ASSY-LP20 DOCKING STATION	\$505.00	\$409.05	19%
21330-001357	Accessories	LIFEPAK 15 In-service Video - DVD format	\$50.00	\$39.00	22%
11260-000044	Accessories	TrueCPR Carry Case	\$97.00	\$84.39	13%
11996-000374	Accessories	LP15 bed Connector	\$205.00	\$164.00	20%
11260-000045	Accessories	Carry Case for LIFEPAK 20/20e Defibrillator with Module	\$295.00	\$241.90	18%
11996-000106	Accessories	DURA-Y Multisite sensor (reusable)	\$873.00	\$742.05	15%
11260-000018	Accessories	LP20 Basic Carry Case	\$217.00	\$173.60	20%
11260-000016	Accessories	QUIK-COMBO Accessory pouch for LP20	\$84.00	\$67.20	20%
11260-000043	Accessories	LP20 Top Pouch	\$88.00	\$70.40	20%
11996-000310	Accessories	QUIK-COMBO 3-lead Patient Simulator	\$1,098.00	\$878.40	20%
99996-000117	Accessories	LP1000 Trainer	\$1,298.00	\$1,077.34	17%
11996-000311	Accessories	QUIK-COMBO 12-lead Patient Simulator	\$1,261.00	\$1,021.41	19%
11130-000061	Accessories	Standard hard paddles for use w/LIFEPAK 15	\$1,253.00	\$1,002.40	20%
11998-000326	Accessories	LIFEPAK 15 internal paddles adapter cable	\$440.00	\$356.40	19%
11260-000023	Accessories	LIFEPAK 1000 Hard shell, watertight carrying case	\$509.00	\$412.29	19%
11131-000022	Accessories	Internal paddles - 2" size (8.75" shaft length)	\$515.00	\$437.75	15%
11131-000010	Accessories	Internal paddles - 1" size (6.25" shaft length)	\$516.00	\$438.60	15%
11131-000011	Accessories	Internal paddles - 1.5" size (6" shaft length)	\$516.00	\$438.60	15%
11131-000012	Accessories	Internal paddles - 2" size (5.75" shaft length)	\$516.00	\$438.60	15%
11131-000013	Accessories	Internal paddles - 2.5" size (5.75" shaft length)	\$516.00	\$438.60	15%
11131-000014	Accessories	Internal paddles - 3.5" size (5" shaft length)	\$516.00	\$438.60	15%
11131-000019	Accessories	Internal paddles - 2.5" size (8.5" shaft length)	\$516.00	\$438.60	15%
11131-000021	Accessories	Internal paddles - 1.5" size (9" shaft length)	\$516.00	\$438.60	15%
11131-000023	Accessories	Internal paddles - 3.5" size (8" shaft length)	\$516.00	\$438.60	15%
11131-000001	Accessories	Internal paddle handles w/discharge control for use with LIFEPAK 12 or LIFEPAK 20	\$2,854.00	\$2,425.90	15%
11230-000019	Accessories (ProCare)	LP20 Configuration Transfer Cable	\$162.00	\$129.60	20%
11141-000162	Accessories (ProCare)	CodeManagement Module Lithium Ion Battery	\$307.00	\$251.74	18%
11141-000100	Accessories (ProCare)	LMnO2 Non-Rechargeable Battery	\$476.00	\$385.56	19%
11110-000040	Accessories (ProCare)	QUIK-COMBO therapy cable for use w/LIFEPAK 12 or LIFEPAK 20	\$500.00	\$405.00	19%
11113-000004	Accessories (ProCare)	QUIK-COMBO therapy cable for use w/LIFEPAK 15	\$500.00	\$405.00	19%
11110-000029	Accessories (ProCare)	3-lead ECG cable for LIFEPAK 12 or LIFEPAK 20	\$184.00	\$147.20	20%
11996-000369	Accessories (ProCare)	Monitor to PC USB Cable for connecting LIFEPAK 12 or LIFEPAK 15 to a PC	\$379.00	\$306.99	19%
21330-001176	Accessories (ProCare)	LP15 Lithium-ion Battery 5.7 amp hrs	\$606.00	\$490.86	19%
11110-000176	Accessories (ProCare)	DEC-8 Cable Extension: 8'	\$96.00	\$75.84	21%
11160-000015	Accessories (ProCare)	NIBP Cuff-Reusable, Adult	\$40.00	\$32.00	20%
11141-000115	Accessories (ProCare)	REDI-CHARGE Base	\$2,022.00	\$1,617.60	20%
21300-008146	Accessories (ProCare)	LIFEPAK 15 NIBP Hose, 12'	\$120.00	\$66.00	45%
21300-008148	Accessories (ProCare)	LIFEPAK 15 NIBP Hose, 9' coiled	\$120.00	\$66.00	45%
21300-008147	Accessories (ProCare)	LIFEPAK 15 NIBP Hose, 9'	\$105.00	\$66.15	37%
11996-000060	Accessories (ProCare)	Durasensor - Adult finger sensor	\$394.00	\$334.90	15%
11140-000098	Accessories (ProCare)	AC Power Adapter	\$2,166.00	\$1,797.78	17%
11140-000081	Accessories (ProCare)	Right angle cable (10in) included with ACPA & DCPA	\$403.00	\$322.40	20%
11141-000112	Accessories (ProCare)	LIFEPAK 20e Lithium-ion Rechargeable Internal Battery	\$393.00	\$318.33	19%
11577-000011	Accessories (ProCare)	Mobile Battery Charger - FOR THE LP15	\$2,689.00	\$2,178.09	19%
11111-000022	Accessories (ProCare)	12 Lead ECG, Precordial Leads (AHA)	\$199.00	\$161.19	19%
11577-000004	Accessories (ProCare)	Station Battery Charger - For the LP15	\$2,469.00	\$1,999.89	19%
11111-000020	Accessories (ProCare)	8ft Trunk cable with AHA limb leads	\$499.00	\$404.19	19%
11111-000018	Accessories (ProCare)	5ft Trunk cable with AHA limb leads	\$494.00	\$400.14	19%
11160-000011	Accessories (ProCare)	NIBP Cuff-Reusable, Infant	\$29.00	\$22.62	22%
11996-000061	Accessories (ProCare)	Oxiband Adult/Neonatal Sensor	\$299.00	\$254.15	15%
11996-000062	Accessories (ProCare)	Oxiband Pediatric/Infant Sensor	\$299.00	\$254.15	15%
11110-000066	Accessories (ProCare)	5-Lead ECG Cable for LIFEPAK 12 or LIFEPAK 20	\$337.00	\$272.97	19%
11111-000016	Accessories (ProCare)	3-Wire ECG Cable	\$337.00	\$272.97	19%
11996-000375	Accessories (ProCare)	Cable DC Input LP15 Battery Charger	\$106.00	\$84.80	20%
11133-000007	Accessories (ProCare)	Pediatric paddle, external lea (2 required) multi-language	\$126.00	\$102.06	19%
11141-000149	Accessories (ProCare)	LIFEPAK NiCd Battery with fuel gauge 1.6amp hrs	\$447.00	\$362.07	19%
11140-000015	Accessories (ProCare)	AC Power Cord	\$105.00	\$87.15	17%
11577-000019	Accessories (ProCare)	LP15 Power Attachment Kit	\$76.00	\$62.32	18%
11110-000042	Accessories (ProCare)	DEC-4 Cable Extension: 4'	\$90.00	\$71.10	21%
11425-000007	Accessories (ProCare)	BAG ASSEMBLY, NO STRAP,LIFEPAK 1000	\$190.00	\$152.00	20%
11160-000013	Accessories (ProCare)	NIBP Cuff-Reusable, Child	\$33.00	\$25.74	22%
11220-000028	Accessories (ProCare)	Top Pouch for the LP12/LP15	\$78.00	\$61.62	21%
11160-000019	Accessories (ProCare)	NIBP Cuff-Reusable Adult X large	\$65.00	\$52.00	20%
11260-000039	Accessories (ProCare)	LIFEPAK 15 Carry case back pouch	\$111.00	\$88.80	20%
11160-000017	Accessories (ProCare)	NIBP Cuff-Reusable, Lg Adult	\$46.00	\$35.88	22%
11425-000001	Accessories (ProCare)	Accessory pouch for 3-wire cable and/or other accessories	\$91.00	\$71.89	21%
11577-000002	Accessories (ProCare)	LIFEPAK 15 Basic carry case w/ right & left pouches	\$432.00	\$349.92	19%
11577-000001	Accessories (ProCare)	LIFEPAK 15 Shoulder strap	\$52.00	\$41.08	21%
11425-000012	Accessories (ProCare)	LIFEPAK 1000 Replacement Shoulder Strap for carry case	\$61.00	\$48.80	20%
11113-000002	Accessories (ProCare)	QUIK-COMBO Test Plug for testing QC Cable	\$36.00	\$28.44	21%
11996-000198	Accessories (ProCare)	MNC-1 Adapter Cable - 4 foot	\$738.00	\$590.40	20%
11996-000183	Accessories (ProCare)	MNC-1 Adapter Cable - 10 foot	\$779.00	\$623.20	20%
11996-000365	Accessories (ProCare)	RED MNC ADAPTER CABLE, 4FT,2641	\$1,147.00	\$929.07	19%
11130-000037	Accessories (ProCare)	LIFEPAK 20E Standard Adult Detachable Hard Paddles	\$2,069.00	\$1,675.89	19%
11131-000024	Accessories (ProCare)	Internal paddles - 1.5" size (14.25" shaft length)	\$516.00	\$438.60	15%
26500-003645	AED Accessories	TAG,LOCAL EMERGENCY CONTACT NUMBER,911,MULTI	\$5.89	\$5.01	15%
11101-000021	AED Accessories	Replacement Electrode Kit	\$177.00	\$150.45	15%
11101-000017	AED Accessories	Electrode Infant/Child reduced energy starter kit	\$244.00	\$197.64	19%
11101-000016	AED Accessories	Electrode replacement infant/child reduced energy	\$151.00	\$120.80	20%
11141-000165	AED Accessories	Replacement Battery Kit	\$307.00	\$260.95	15%
11141-000166	AED Accessories	BATTERY, D-CELL, TRAINER, LPCR2, Pack of 4	\$26.00	\$22.10	15%
11250-000144	AED Accessories	MANIKIN, TRAINER, LPCR2	\$31.00	\$26.35	15%
11250-000178	AED Accessories	Replacement Handle Kit	\$31.00	\$26.35	15%
11512-000002	AED Accessories	Handle Kit	\$31.00	\$26.35	15%
21250-000003	AED Accessories	DOOR, BATTERY, 3 PACK, TRAINER, LPCR2	\$21.19	\$18.01	15%
11140-000100	AED Accessories	AC/DC POWER CONVERTER, LP1000 BATTERY CHARGER	\$113.00	\$90.40	20%
21300-008143	AED Accessories	CABLE, USB2.0 A MALE TO MICRO-B, L 5.5FT	\$18.84	\$16.01	15%
11250-000162	AED Accessories	KIT, SHIPPING, TRAINER, LPCR2, ENGLISH	\$816.00	\$693.60	15%
11250-000147	AED Accessories	KIT, SHIPPING, DEMO, LPCR2, ENGLISH	\$880.00	\$748.00	15%
11140-000099	AED Accessories	Rechargeable Battery Charger kit, LP1000	\$610.00	\$488.00	20%
11512-000001	AED Accessories	Replacement Lid Kit	\$91.00	\$77.35	15%
11250-000141	AED Accessories	USB, BLUETOOTH, TRAINER, LPCR2	\$62.00	\$52.70	15%
11210-000046	AED Accessories	New Wall Bracket - White/Red	\$57.00	\$48.45	15%
11210-000047	AED Accessories	New Wall Bracket - Green	\$57.00	\$48.45	15%
11140-000101	AED Accessories	Power Cord Grounded	\$76.00	\$60.80	20%
11998-000327	AED Accessories	AED Wall Sign Ilcor w/logo, Flat,8x10	\$36.00	\$28.08	22%
11998-000330	AED Accessories	AED Wall Sign Traditional w/logo, Flat, 8x10	\$36.00	\$28.08	22%
11250-000139	AED Accessories	ASSY, TRAY COVER WITH HANDLE, TRAINER, LPCR2	\$28.00	\$23.80	15%
21250-000004	AED Accessories	ASSY, LID, LOCALIZED, TRAINER, LPCR2, ENGLISH	\$28.00	\$23.80	15%

11260-00047	AED Accessories	Carry Case Kit	\$111.00	\$94.35	15%
11996-00044	AED Accessories	Wall Cabinet, Rotaid Plus, With Alarm, White	\$461.00	\$331.92	28%
11996-00043	AED Accessories	Wall Cabinet, Rotaid Plus, With Alarm, Red	\$461.00	\$331.92	28%
11996-00044	AED Accessories	Wall Cabinet, Rotaid Solid Plus, with Alarm, White	\$575.00	\$414.00	28%
11996-00047	AED Accessories	Wall Cabinet, Rotaid Solid Plus, with Alarm, Red	\$575.00	\$414.00	28%
11998-00032	AED Accessories	Ambu Res-Cue Mask First Responder Kit	\$64.00	\$51.20	20%
11220-00007	AED Accessories	Wall Cabinet, standard, surface mount, SS	\$763.00	\$610.40	20%
11250-00004	AED Accessories	Replacement infant/child AED training electrodes	\$59.00	\$46.61	21%
11996-00049	AED Accessories	Wall Cabinet, Rotaid Solid Plus, Heat, with Alarm, White	\$835.00	\$601.20	28%
11996-00045	AED Accessories	Wall Cabinet, Rotaid Solid Plus, Heat, with Alarm, Red	\$835.00	\$601.20	28%
11220-00009	AED Accessories	LIFEPAK WALL BOX, PLASTIC	\$514.00	\$436.90	15%
11220-00008	AED Accessories	AED Wall Cabinet with alarm and strobe -surface mount, rolled edges	\$552.00	\$447.12	19%
11998-00029	AED Accessories	Wall Cabinet - Semi-recessed for AED, 3" Trim	\$440.00	\$356.40	19%
11210-00002	AED Accessories	AED Wall Cabinet with alarm, fire rated - semi-recessed, rolled edges	\$648.00	\$524.88	19%
11220-00007	AED Accessories	Wall Cabinet, small, fully recessed, SS	\$648.00	\$524.88	19%
11210-00001	AED Accessories	Wall mount bracket for AED	\$188.00	\$133.48	29%
11210-00002	AED Accessories	AED Floor Stand Cabinet with alarm- White	\$1,527.00	\$1,236.87	19%
11210-00002	AED Accessories	AED Wall Cabinet with alarm, fire rated - recessed, square edges	\$618.00	\$500.58	19%
11998-00029	AED Accessories	Wall Cabinet - Fully-recessed for AED, 1.5" Trim	\$376.00	\$304.56	19%
11210-00002	AED Accessories	AED Floor Stand Cabinet with alarm- Grey	\$1,591.00	\$1,288.71	19%
11220-00007	AED Accessories	AED Wall Cabinet with alarm - surface mount, rolled edges	\$451.00	\$365.31	19%
11220-00008	AED Accessories	AED Wall Cabinet with alarm and strobe - surface mount, rolled edges	\$795.00	\$643.95	19%
11250-00014	AED Accessories	USB, REPROGRAMMING, TRAINER, LPCR2, CR2T-1.0S	\$35.00	\$29.75	15%
11998-00032	AED Accessories	AED Wall Sign Ilcor w/logo, T-mount, 8x10	\$51.00	\$39.78	22%
11998-00032	AED Accessories	AED Wall Sign Ilcor w/logo, Tent, 7x8	\$51.00	\$39.78	22%
11998-00033	AED Accessories	AED Wall Sign Traditional w/logo, T-mount, 8x10	\$51.00	\$39.78	22%
11998-00033	AED Accessories	AED Wall Sign Traditional w/logo, Tent, 7x8	\$51.00	\$39.78	22%
11250-00012	AED Accessories	AED Wall Sign Traditional w/o logo, T-mount, 8x10	\$51.00	\$39.78	22%
26500-00204	AED Accessories	Adult AED QUIK-PAK Training Electrode Set (Box of 5 pair)	\$112.00	\$89.60	20%
11220-00007	AED Accessories	Quik reference Instruction Card for AED and CPR instruction	\$11.77	\$7.77	34%
11250-00014	AED Accessories	Wall Cabinet, standard, semi-recessed, SS	\$693.00	\$561.33	19%
11250-00014	AED Accessories	PADS, REPLACEMENT, TRAINER, LPCR2, 5 Sets	\$242.00	\$205.70	15%
11250-00014	AED Accessories	TRAY, ELECTRODE, TRAINER, LPCR2	\$203.00	\$172.55	15%
11250-00004	AED Accessories	Infant/child AED training electrodes training set	\$105.00	\$84.00	20%
11260-00004	AED Accessories	ASSY, CARRY TOTE, TRAINER, LPCR2, ENGLISH	\$68.00	\$57.80	15%
11600-00002	CODE STAT	CODE-STAT 10 Data Review Seat	\$3,469.00	\$2,948.65	15%
11996-00041	Disposables	McGRATH MAC 4 Laryngoscope Blades, Box of 10	\$206.00	\$162.74	21%
11996-00041	Disposables	McGRATH MAC 2 Laryngoscope Blades, Box of 10	\$206.00	\$164.80	20%
11996-00041	Disposables	McGRATH MAC 3 Laryngoscope Blades, Box of 10	\$206.00	\$166.86	19%
11240-00003	Disposables	Strip chart recorder paper, 100mm 2rolls/bx (1-23)	\$28.00	\$21.56	23%
11240-00003	Disposables	ECG printer paper, 50mm x 30m 3rolls/bx (1-49)	\$27.00	\$20.79	23%
11101-00000	Disposables	Defibrillation/ECG training electrodes	\$40.00	\$32.80	18%
11996-00011	Disposables	Oxisensor II adult sensor (24/BX)	\$850.00	\$722.50	15%
11996-00011	Disposables	Oxisensor II adult sensor, long cable (24/BX)	\$1,373.00	\$1,167.05	15%
11996-00011	Disposables	Oxisensor II neonatal sensor (24/BX)	\$1,109.00	\$942.65	15%
11996-00035	Disposables	Temp Sensor, Skin Probe, High Dielectric, Disp (box of 20)	\$184.00	\$156.40	15%
11996-00036	Disposables	Temp Sensor, Esophageal-Rectal, 9FR, Disp (box of 20)	\$197.00	\$167.45	15%
11996-00016	Disposables	FilterLine Set Long Adult/Pediatric (box of 25)	\$411.00	\$349.35	15%
11996-00008	Disposables	FilterLine H Set Adult/Pediatric (box of 25)	\$575.00	\$488.75	15%
11996-00001	Disposables	FilterLine H Set Infant/Neonatal (box of 25)	\$718.00	\$610.30	15%
11996-00002	Disposables	Nasal FilterLine Set Infant/Neonatal (box of 25)	\$386.00	\$328.10	15%
11996-00016	Disposables	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (Cs of 100)	\$1,616.00	\$1,373.60	15%
11996-00016	Disposables	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (box of 25)	\$458.00	\$389.30	15%
11996-00012	Disposables	SmartCapnoLine w/O2 delivery - Pediatric patients <44lbs (box of 25)	\$557.00	\$473.45	15%
11996-00016	Disposables	SmartCapnoLine Plus - Adult/Intermediate patients>44lbs (Cs of 100)	\$1,502.00	\$1,276.70	15%
11996-00016	Disposables	SmartCapnoLine Plus Long w/O2 - Adult/Intermediate patients>44lbs (box of 25)	\$583.00	\$495.55	15%
11996-00012	Disposables	SmartCapnoLine - Pediatric patients <44lbs (box of 25)	\$414.00	\$351.90	15%
11250-00005	Disposables	Clip-on Training Electrodes for use with QUIK-COMBO Patient Simulator	\$100.00	\$79.00	21%
11250-00004	Disposables	Cable/connector assembly/pouch for infant/child AED training electrodes	\$69.00	\$55.20	20%
11101-00000	Disposables	AED training electrode set - (Spr), cable & pouch	\$105.00	\$84.00	20%
11101-00003	Disposables	AED Trainer new style training electrodes (5 pr)	\$62.00	\$49.60	20%
11171-00001	Disposables	Masimo SET LNOP SpO2 Sensor -Pediatric Reusable	\$493.00	\$419.05	15%
11171-00003	Disposables	Masimo SET LNOP SpO2 Sensor -Neonatal (<10 KG) Disposable (1 box of 20 sensors)	\$791.00	\$672.35	15%
11996-00032	Disposables	Masimo SET RED LNOP Patient Cable - 12 foot	\$569.00	\$483.65	15%
11996-00033	Disposables	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 12 foot	\$1,624.00	\$1,380.40	15%
11171-00002	Disposables	Masimo SET LNCS Patient Cable - 14 foot	\$588.00	\$499.80	15%
11996-00032	Disposables	Masimo SET RED LNOP Patient Cable - 8 foot	\$494.00	\$419.90	15%
11171-00003	Disposables (ProCare)	RC-04, Patient Cable, 4 ft., 1/box		Please use 11996-000510	
11996-00009	Disposables (ProCare)	Electrode EDGE QUIK-COMBO pediatric RTS	\$56.00	\$44.80	20%
11996-00009	Disposables (ProCare)	Electrode EDGE QUIK-COMBO RTS	\$56.00	\$47.60	15%
11101-00006	Disposables (ProCare)	Cable/connector assembly/pouch for Adult AED training electrodes	\$34.00	\$26.52	22%
11996-00001	Disposables (ProCare)	Electrode QUIK-COMBO w/REDI-PAK preconnect	\$53.00	\$43.46	18%
11996-00009	Disposables (ProCare)	Electrode EDGE QUIK-COMBO Adult	\$47.00	\$38.07	19%
11160-00002	Disposables (ProCare)	NIBP Cuff-Disposable X-tra Large Adult	\$21.19	\$15.89	25%
11996-00004	Disposables (ProCare)	Disposable Adhesive bandage wrap for OXI-A/N (2 bags of 50)	\$149.00	\$126.65	15%
11996-00004	Disposables (ProCare)	Disposable Adhesive bandage wrap for OXI-P/I (2 bags of 50)	\$149.00	\$126.65	15%
11996-00011	Disposables (ProCare)	Oxisensor II infant sensor (24/BX)	\$1,090.00	\$926.50	15%
11996-00011	Disposables (ProCare)	Oxisensor II pediatric sensor (24/BX)	\$845.00	\$718.25	15%
21300-00805	Disposables (ProCare)	4-Wire Cable Comb (10- Pack)	\$76.00	\$60.04	21%
21300-00805	Disposables (ProCare)	6-Wire Cable Comb (10- Pack)	\$76.00	\$60.04	21%
11160-00016	Disposables (ProCare)	NIBP Cuff-Disposable Adult	\$16.48	\$11.87	28%
11160-00018	Disposables (ProCare)	NIBP Cuff-Disposable Large Adult	\$16.48	\$11.87	28%
11160-00014	Disposables (ProCare)	NIBP Cuff-Disposable Child	\$15.30	\$10.86	29%
11160-00012	Disposables (ProCare)	NIBP Cuff-Disposable Infant	\$14.13	\$9.89	30%
11171-00005	Disposables (ProCare)	Disposable Light Shield 10/pack	\$85.00	\$69.70	18%
11171-00002	Disposables (ProCare)	Masimo SET LNCS Patient Cable - 4 foot	\$277.00	\$235.45	15%
11171-00002	Disposables (ProCare)	Masimo SET LNCS 4' extension (for Nellcor equipped units)	\$340.00	\$289.00	15%
11171-00004	Disposables (ProCare)	M-LNCS Pdt, Pediatric Adhesive Sensor, 18-inch, 20/box		Please use 11171-000061	
11171-00002	Disposables (ProCare)	Masimo SET LNCS Pediatric Disposable Sensors (box of 20)	\$493.00	\$419.05	15%
11996-00032	Disposables (ProCare)	Masimo SET Red LNCS Patient Cable - 4 foot	\$276.00	\$234.60	15%
11171-00004	Disposables (ProCare)	M-LNCS Inf, Infant Adhesive Sensor, 18-inch, 20/box		Please use 11171-000062	
11171-00004	Disposables (ProCare)	M-LNCS Neo, Neonatal/Adult Adhesive Sensor, 18-inch, 20/box		Please use 11171-000063	
11171-00005	Disposables (ProCare)	Rainbow DCIP PED REUSABLE Sensor		Please use 11996-000520	
11996-00034	Disposables (ProCare)	Rainbow R20, Pediatric Adhesive Sensors (SpO2, SpCO and SpMet), 10/box		Please use 11996-000516	
11996-00034	Disposables (ProCare)	Rainbow R20-L, Infant Adhesive Sensors (SpO2, SpCO and SpMet), 10/box		Please use 11996-000517	
11171-00005	Disposables (ProCare)	DBI-dc8, Adult Soft Reusable Direct Connect SpO2 Sensor, 8 ft., 1/box	\$979.00	\$812.57	17%
11171-00005	Disposables (ProCare)	DIGITBOOTRED DBI-DC8, ADTREUSABLESENSOR.REF 2644	\$979.00	\$812.57	17%
11996-00033	Disposables (ProCare)	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 3 foot	\$1,187.00	\$1,008.95	15%
11996-00033	Disposables (ProCare)	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 3 foot	\$1,187.00	\$1,008.95	15%
11996-00033	Disposables (ProCare)	Rainbow R25, Adult Adhesive Sensors (SpO2, SpCO and SpMet), 10/box		Please use 11996-000515	
11996-00034	Disposables (ProCare)	Rainbow R25-L, Adult/Neo Adhesive Sensors (SpO2, SpCO and SpMet), 10/box		Please use 11996-000518	
11996-00032	Disposables (ProCare)	Masimo SET RED LNOP Patient Cable - 4 foot	\$338.00	\$287.30	15%
11171-00001	Disposables (ProCare)	Masimo SET LNCS Patient Cable - 10 foot	\$393.00	\$334.05	15%
11171-00001	Disposables (ProCare)	Masimo SET LNCS Adult Reusable Sensor	\$436.00	\$370.60	15%
11171-00003	Disposables (ProCare)	Rainbow DCI-DC8, Adult Reuse Sensor, 8 ft	\$1,362.00	\$1,157.70	15%
11171-00003	Disposables (ProCare)	Rainbow DCP-DC9, Pedi Reuse Sensor, 8 ft	\$1,362.00	\$1,157.70	15%
11996-00032	Disposables (ProCare)	Masimo SET Red LNCS Patient Cable - 14 foot	\$569.00	\$483.65	15%
11171-00002	Disposables (ProCare)	Masimo SET LNCS Neonatal Pt L Disposable Sensor (box of 20)	\$667.00	\$566.95	15%
11996-00032	Disposables (ProCare)	Masimo SET Red Adult Reusable Direct Connect Sensor - 12 foot	\$973.00	\$827.05	15%

11996-000334	Disposables (ProCare)	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 12 foot	\$973.00	\$827.05	15%
11171-000052	Disposables (ProCare)	DIGITBOOT LNCS DB1, ADT REUSABLE SENSOR, REF 2653	\$459.00	\$380.97	17%
11996-000336	Disposables (ProCare)	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 12 foot	\$1,624.00	\$1,380.40	15%
11171-000049	Disposables (ProCare)	Rainbow DCI Adt Reusable Sensor, 1/box		Please use 11996-000519	
11171-000018	Disposables (ProCare)	Masimo SET LNCS Pediatric Reusable Sensor	\$404.00	\$343.40	15%
11171-000046	Disposables (ProCare)	M-LNCS DCI, Adult Reusable Sensor, 1/box		Please use 11996-000456	
11171-000047	Disposables (ProCare)	M-LNCS DCIP, Pediatric Reusable Sensor, 1/box		Please use 11996-000455	
11171-000039	Disposables (ProCare)	M-LNCS Adtx, Adult Adhesive Sensor, 18-inch, 20/box		Please use 11171-000060	
11171-000019	Disposables (ProCare)	Masimo SET LNCS Adult Disposable Sensors (box of 20)	\$435.00	\$369.75	15%
11996-000324	Disposables (ProCare)	Masimo SET Red LNCS Patient Cable - 10 foot	\$337.00	\$286.45	15%
11996-000331	Disposables (ProCare)	Masimo SET Red Adult Reusable Direct Connect Sensor - 3 foot	\$529.00	\$449.65	15%
11996-000333	Disposables (ProCare)	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 3 foot	\$529.00	\$449.65	15%
11171-000054	Disposables (ProCare)	Reuseable Light Shield, 5 /box	\$90.00	\$73.80	18%
11171-000028	Disposables (ProCare)	Masimo SET LNCS Neonatal L Disposable Sensor (box of 20)	\$610.00	\$518.50	15%
11171-000031	Disposables (ProCare)	Masimo SET LNCS Infant Disposable Sensor (box of 20)	\$610.00	\$518.50	15%
11171-000043	Disposables (ProCare)	M-LNCS NeoPt, Neonatal Preterm Adhesive Sensor, 18-inch, 20/box		Please use 11171-000064	
11171-000082	Disposables (ProCare)	Masimo RC Patient Cable - EMS 4 ft		Please use 11996-000543	
360-STR-US-10	HeartSine 300 Series	HeartSine SAM 360P AED, Fully-automatic	\$2,414.00	\$1,400.12	42%
350-STR-US-AV	HeartSine 300 Series	HeartSine SAM 350P AED Aviation	\$2,428.00	\$1,408.24	42%
350-STR-US-10	HeartSine 300 Series	HeartSine SAM 350P AED	\$2,233.00	\$1,272.81	43%
360-STR-US-AV	HeartSine 300 Series	HeartSine SAM 360P AED Aviation, Fully-Automatic	\$2,568.00	\$1,489.44	42%
450-STR-US-10	HeartSine 400/500	HeartSine SAM 450P AED	\$2,502.00	\$1,551.24	38%
450-STR-US-AV	HeartSine 400/500	HeartSine SAM 450P AED Aviation	\$2,683.00	\$1,904.93	29%
PAD-PAK-07	HeartSine A&D	Aviation Pad-Pak for HeartSine AEDs	\$247.00	\$197.60	20%
PAD-PAK-02	HeartSine A&D	US Pediatric-Pak for HeartSine AEDs	\$270.00	\$216.00	20%
PAD-PAK-01	HeartSine A&D	US Adult Pad-Pak for HeartSine AEDs	\$228.00	\$182.40	20%
PAD-ACC-02	HeartSine A&D	USB Data Download Cable - HeartSine	\$49.00	\$38.71	21%
PAD-CAB-04	HeartSine A&D	HeartSine Wall Cabinet with Alarm	\$200.00	\$160.00	20%
PAD-CAB-02	HeartSine A&D	Wall Bracket for HeartSine AED	\$109.00	\$87.20	20%
TRN-ACC-02	HeartSine A&D	HeartSine AED Trainer Electrodes - 10	\$59.00	\$35.99	39%
PAD-BAG-01	HeartSine A&D	Carry Case for HeartSine AED	\$72.00	\$56.88	21%
PAD-BAG-02	HeartSine A&D	Backpack for HeartSine AED	\$189.00	\$153.09	19%
TRN-ACC-14	HeartSine A&D	HeartSine Trainer battery charger	\$44.00	\$35.20	20%
TRN-PAK-04	HeartSine A&D	Pad-Pak Electrode Cartridge for Trainer	\$69.00	\$55.20	20%
TRN-ACC-03	HeartSine A&D	HeartSine AED Trainer Electrodes - 25	\$136.00	\$82.96	39%
TRN-ACC-16	HeartSine A&D	SAM 350P AED Trainer Remote Control	\$213.00	\$170.40	20%
TRN-ACC-18	HeartSine A&D	SAM 360P AED Trainer Remote Control	\$213.00	\$170.40	20%
TRN-ACC-19	HeartSine A&D	SAM 450P AED Trainer Remote Control	\$213.00	\$170.40	20%
TRN-350-US	HeartSine A&D	HeartSine SAM 350P AED Trainer	\$589.00	\$471.20	20%
TRN-360-US	HeartSine A&D	HeartSine SAM 360P AED Trainer	\$589.00	\$477.09	19%
TRN-450-US	HeartSine A&D	HeartSine SAM 450P AED Trainer	\$589.00	\$482.98	18%
21340-000706	Lifenet	LIFENET PC Gateway	\$618.00	\$519.12	16%
99425-000023	LP1000	LIFEPAK 1000 Graphical Display Standard Setup w/carry case, battery & electrodes	\$3,701.00	\$2,701.73	27%
99425-000025	LP1000	LIFEPAK 1000 ECG Display, Standard Setup w/carry case, battery & electrodes	\$4,558.00	\$3,555.24	22%
81700-000005	LP15	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, EtCO2, BT)	\$29,926.00	\$24,838.58	17%
81700-000004	LP15	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT)	\$47,210.00	\$39,184.30	17%
81700-000002	LP15	Bundle: LIFEPAK 15 w/ ACPA (Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT, Temp)	\$48,885.00	\$40,574.55	17%
81700-000001	LP15	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels)	\$54,184.00	\$44,972.72	17%
99577-001960	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$42,752.00	\$35,484.16	17%
99577-001935	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead, EtCO2	\$44,629.00	\$37,042.07	17%
99577-001957	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth	\$44,629.00	\$37,042.07	17%
99577-001934	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead, EtCO2	\$40,206.00	\$33,370.98	17%
99577-001955	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	\$40,206.00	\$33,370.98	17%
99577-001946	LP15	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, Bluetooth	\$25,194.00	\$20,911.02	17%
99577-001959	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$33,773.00	\$28,031.59	17%
99577-001951	LP15	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, Bluetooth	\$31,494.00	\$26,140.02	17%
99577-001956	LP15	LIFEPAK 15 Trending, SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	\$41,883.00	\$34,762.89	17%
99577-001938	LP15	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Temperature	\$46,307.00	\$38,434.81	17%
99577-001958	LP15	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	\$46,307.00	\$38,434.81	17%
99577-001962	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$47,180.00	\$39,159.40	17%
99577-001963	LP15	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$43,561.00	\$36,155.63	17%
99577-001372	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$51,604.00	\$42,831.32	17%
99577-001937	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead, EtCO2, 2 Invasive Pressure Channels	\$51,604.00	\$42,831.32	17%
99577-001948	LP15	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	\$28,949.00	\$24,027.67	17%
99577-001588	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth	\$49,058.00	\$40,718.14	17%
99577-001936	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet NIBP, 12-Lead, EtCO2	\$49,058.00	\$40,718.14	17%
99577-001964	LP15	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	\$41,015.00	\$34,042.45	17%
81700-000006	LP15	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels)	\$54,247.00	\$45,025.01	17%
99577-001945	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, Bluetooth	\$24,392.00	\$20,245.36	17%
99577-001933	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead	\$36,458.00	\$30,260.14	17%
99577-001953	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, Bluetooth	\$36,458.00	\$30,260.14	17%
99577-001368	LP15	LIFEPAK 15 Trending, 12-Lead ECG, Bluetooth	\$30,291.00	\$25,141.53	17%
99577-001373	LP15	LIFEPAK 15 Trending, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	\$50,736.00	\$42,110.88	17%
99577-001947	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	\$28,147.00	\$23,362.01	17%
99577-001966	LP15	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$34,046.00	\$28,258.18	17%
99577-001943	LP15	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, 12-Lead ECG, Bluetooth	\$38,068.00	\$31,596.44	17%
99577-001944	LP15	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, Bluetooth	\$27,344.00	\$22,695.52	17%
99577-001952	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, EtCO2, Bluetooth	\$35,121.00	\$29,150.43	17%
99577-001941	LP15	LIFEPAK 15 Nellcor and Masimo SpO2, Bluetooth	\$21,312.00	\$17,688.96	17%
99577-001931	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP	\$28,820.00	\$23,920.60	17%
81700-000003	LP15	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, NIBP, EtCO2)	\$33,341.00	\$27,673.03	17%
99577-001932	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2	\$30,699.00	\$25,480.17	17%
99577-001950	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, Bluetooth	\$30,699.00	\$25,480.17	17%
99577-001930	LP15	LIFEPAK 15 Standard	\$18,232.00	\$15,132.56	17%
99577-001939	LP15	LIFEPAK 15 Bluetooth	\$18,232.00	\$15,132.56	17%
81700-000007	LP15	Bundle: LIFEPAK 15 w/ ACPA (Standard)	\$20,875.00	\$17,326.25	17%
99512-001267	LPCR2	LPCR2 Fully-automatic, WIFI, English-Spanish, Bag	\$3,621.00	\$2,715.75	25%
99512-001265	LPCR2	LPCR2 Semi-automatic, WIFI, English-Spanish, Bag	\$3,353.00	\$2,514.75	25%
99512-001262	LPCR2	LPCR2 Semi-automatic, WIFI, English, Handle	\$3,152.00	\$2,364.00	25%
99512-001263	LPCR2	LPCR2 Fully-automatic, WIFI, English, Bag	\$3,521.00	\$2,640.75	25%
99512-001268	LPCR2	LPCR2 Fully-automatic, WIFI, English-Spanish, Handle	\$3,521.00	\$2,640.75	25%
99512-001261	LPCR2	LPCR2 Semi-automatic, WIFI, English, Bag	\$3,253.00	\$2,439.75	25%
99512-001266	LPCR2	LPCR2 Semi-automatic, WIFI, English-Spanish, Handle	\$3,253.00	\$2,439.75	25%
99512-001434	LPCR2	LPCR2 USB Fully-automatic, English, Handle	\$3,213.00	\$2,409.75	25%
99512-001264	LPCR2	LPCR2 Fully-automatic, WIFI, English, Handle	\$3,421.00	\$2,565.75	25%
99512-001435	LPCR2	LPCR2 USB Semi-automatic, English, Handle	\$3,079.00	\$2,309.25	25%
99576-000063	Lucas	LUCAS 3, 3.1, IN SHIPPING BOX, EN	\$20,015.00	\$17,212.90	14%
99576-000083	Lucas	LUCAS 3, 3.1, TRAINING UNIT, EN	\$11,862.00	\$10,201.32	14%
11576-000088	Lucas Accessories	LUCAS Slim Back Plate	\$524.00	\$408.72	22%
11576-000094	Lucas Accessories	LUCAS Carrying Case, Hard Shell	\$596.00	\$476.80	20%
11576-000064	Lucas Accessories	LUCAS PCI BACK PLATE	\$4,667.00	\$3,733.60	20%
11576-000060	Lucas Accessories	LUCAS 2 Stand-alone Battery Charger	\$1,555.00	\$1,244.00	20%
11576-000046	Lucas Accessories	LUCAS 2 Disposable Suction Cup (3 pack)	\$186.00	\$148.80	20%
11576-000035	Lucas Accessories	LUCAS 1 Carry Bag (Backpack)	\$787.00	\$629.60	20%
11576-000047	Lucas Accessories	LUCAS 2 Disposable Suction Cup (12 pack)	\$662.00	\$536.22	19%
21996-000044	Lucas Accessories	LUCAS Back Plate	\$502.00	\$406.62	19%
11996-000278	Lucas Accessories	LUCAS 1 Connector - Chemtron Air	\$491.00	\$397.71	19%
11996-000279	Lucas Accessories	LUCAS 1 Connector - Ohmeda Air	\$491.00	\$397.71	19%
11996-000280	Lucas Accessories	LUCAS 1 Connector - Puritan Bennet Air	\$491.00	\$397.71	19%

11996-000281	Lucas Accessories	LUCAS 1 Connector - Diss Air	\$491.00	\$397.71	19%	
11996-000282	Lucas Accessories	LUCAS 1 Connector - Schrader Air	\$491.00	\$397.71	19%	
11996-000283	Lucas Accessories	LUCAS 1 Connector - Oxequip Air	\$491.00	\$397.71	19%	
21996-000061	Lucas Accessories	LUCAS 1 Extention Hose	\$454.00	\$367.74	19%	
11996-000285	Lucas Accessories	LUCAS 1 Regulator	\$845.00	\$684.45	19%	
11576-000053	Lucas Accessories	Back Plate Grip Tape (3 pack)	\$154.00	\$124.74	19%	
11576-000090	Lucas Accessories	Grip Tape (3-pack), LUCAS Slim Back Plate	\$92.00	\$73.60	20%	
11576-000089	Lucas Accessories	Grip Tape, LUCAS Slim Back Plate	\$38.00	\$31.16	18%	
11576-000080	Lucas Accessories (ProC)	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	\$925.00	\$730.75	21%	
11576-000048	Lucas Accessories (ProC)	LUCAS 2 12V Car Cable	\$189.00	\$151.20	20%	
11576-000051	Lucas Accessories (ProC)	Patient Strap (secures patient's arms to support legs of LUCAS - 3 pack)	\$359.00	\$287.20	20%	
11576-000071	Lucas Accessories (ProC)	Lucas Power Supply	\$492.00	\$388.68	21%	
11576-000052	Lucas Accessories (ProC)	Back Plate Grip Tape	\$60.00	\$48.00	20%	
11576-000070	Lucas Accessories (ProC)	LUCAS 2 Rubber Bumper	\$57.00	\$46.17	19%	
11576-000039	Lucas Accessories (ProC)	LUCAS 2 Battery - Rechargeable Lithium Polymer (LiPo)	\$951.00	\$760.80	20%	
11576-000038	Lucas Accessories (ProC)	LUCAS 2 Carrying Bag	\$456.00	\$369.36	19%	
21576-000074	Lucas Accessories (ProC)	LUCAS Stabilization Strap	\$122.00	\$98.82	19%	
11576-000036	Lucas Accessories (ProC)	Patient Strap (each)	\$143.00	\$114.40	20%	
21576-000075	Lucas Accessories (ProC)	LUCAS Stabilization Strap (4 pack)	\$392.00	\$317.52	19%	
11576-000091	Lucas Accessories (ProC)	LUCAS 3 Bumpers (Black)	\$57.00	\$45.60	20%	
11576-000050	Lucas Accessories (ProC)	Patient Strap (Secures patient's arms to support legs of LUCAS - 1pr)	\$138.00	\$111.78	19%	
11996-000471	Modem	4G Modem: Verizon Cellular non-Kore (customer data plan)	\$1,546.00	\$1,345.02	13%	
11996-000474	Modem	4G Modem: Verizon Cellular Kore (Stryker data plan)	\$1,546.00	\$1,345.02	13%	
11996-000475	Modem	4G Modem: AT&T Cellular Kore (Stryker data plan)	\$1,546.00	\$1,345.02	13%	
301-000-000	Video Laryngoscope	McGRATH MAC EMS Video Laryngoscope (new part number May 2022, replacing 11996-000393)	\$3,533.00	\$3,003.05	15%	
78000458.00	Solutions	LIFELINKCENTRAL PROLICENSE 8YR	\$770.00	\$646.80	16%	
LIFEPAK-FLD-PROCARE (PM ONLY)	Procare - Treatment	PROCARE SERVICE - LIFEPAK FIELD REPAIR - PM ONLY	\$544.00	\$462.40	15%	
LIFEPAK-FLD-PROCARE (PARTS LAB	Procare - Treatment	PROCARE SERVICE - LIFEPAK FIELD REPAIR - PARTS LABOR TRAVEL ONLY	\$1,210.00	\$1,028.50	15%	
LIFEPAK-FLD-PROCARE (PM AND P	Procare - Treatment	PROCARE SERVICE - LIFEPAK FIELD REPAIR - PLT AND PM	\$1,754.00	\$1,490.90	15%	
LIFEPAK-FLD-PROCARE (BATTERY C	Procare - Treatment	PROCARE SERVICE - LIFEPAK FIELD REPAIR - BATTERY SERVICE ADD ON	\$450.00	\$382.50	15%	
LIFEPAK-FLD-PROCARE (CASE CHA	Procare - Treatment	PROCARE SERVICE - LIFEPAK FIELD REPAIR - CASE CHANGE	\$1,836.00	\$1,560.60	15%	
LIFEPAK-DEP-PROCARE (PM ONLY)	Procare - Treatment	PROCARE SERVICE - LIFEPAK DEPOT REPAIR - PM ONLY	\$441.00	\$374.85	15%	
LIFEPAK-DEP-PROCARE (PARTS LAB	Procare - Treatment	PROCARE SERVICE - LIFEPAK DEPOT REPAIR - PARTS LABOR TRAVEL ONLY	\$828.00	\$703.80	15%	
LIFEPAK-DEP-PROCARE (PM AND P)	Procare - Treatment	PROCARE SERVICE - LIFEPAK DEPOT REPAIR - PLT AND PM	\$1,269.00	\$1,078.65	15%	
LIFEPAK-DEP-PROCARE (BATTERY C	Procare - Treatment	PROCARE SERVICE - LIFEPAK DEPOT REPAIR - BATTERY SERVICE ADD ON	\$450.00	\$382.50	15%	
LIFEPAK-DEP-PROCARE (CASE CHA	Procare - Treatment	PROCARE SERVICE - LIFEPAK DEPOT REPAIR - CASE CHANGE	\$1,836.00	\$1,560.60	15%	
AED-FIELD-PROCARE (PM ONLY)	Procare - Treatment	PROCARE SERVICE - AED FIELD REPAIR - PM ONLY	\$456.00	\$387.60	15%	
AED-DEPOT-PROCARE (PM ONLY)	Procare - Treatment	PROCARE SERVICE - AED DEPOT REPAIR - PM ONLY	\$368.00	\$312.80	15%	
LUCAS-FLD-PROCARE (PM ONLY)	Procare - Treatment	PROCARE SERVICE - LUCAS FIELD REPAIR - PM ONLY	\$441.00	\$374.85	15%	
LUCAS-FLD-PROCARE (PARTS LAB	Procare - Treatment	PROCARE SERVICE - LUCAS FIELD REPAIR - PARTS LABOR TRAVEL ONLY	\$828.00	\$703.80	15%	
LUCAS-FLD-PROCARE (PM AND P)	Procare - Treatment	PROCARE SERVICE - LUCAS FIELD REPAIR - PLT AND PM	\$1,269.00	\$1,078.65	15%	
LUCAS-FLD-PROCARE (BATTERY C	Procare - Treatment	PROCARE SERVICE - LUCAS FIELD REPAIR - BATTERY SERVICE ADD ON	\$450.00	\$382.50	15%	
LUCAS-DEP-PROCARE (PM ONLY)	Procare - Treatment	PROCARE SERVICE - LUCAS DEPOT REPAIR - PM ONLY	\$308.00	\$261.80	15%	
LUCAS-DEP-PROCARE (PARTS LAB	Procare - Treatment	PROCARE SERVICE - LUCAS DEPOT REPAIR - PARTS LABOR TRAVEL ONLY	\$667.00	\$566.95	15%	
LUCAS-DEP-PROCARE (PM AND P)	Procare - Treatment	PROCARE SERVICE - LUCAS DEPOT REPAIR - PLT AND PM	\$975.00	\$828.75	15%	
LUCAS-DEP-PROCARE (BATTERY C	Procare - Treatment	PROCARE SERVICE - LUCAS DEPOT REPAIR - BATTERY SERVICE ADD ON	\$450.00	\$382.50	15%	
SEM-EC	Procare - Treatment	SMART EQUIPMENT MANAGEMENT - EC	\$230.00	\$200.10	13%	
PRT-LUCAS-PROCARE (PM ONLY)	Procare - Treatment	PROCARE SERVICE - PRT LUCAS - PM ONLY	\$441.00	\$374.85	15%	
PRT-LUCAS-PROCARE (PARTS LAB)	Procare - Treatment	PROCARE SERVICE - PRT LUCAS - PARTS LABOR TRAVEL ONLY	\$662.00	\$562.70	15%	
PRT-LUCAS-PROCARE (PM AND P)	Procare - Treatment	PROCARE SERVICE - PRT LUCAS - PLT AND PM	\$1,103.00	\$937.55	15%	
PRT-LUCAS-PROCARE (BATTERY C	Procare - Treatment	PROCARE SERVICE - PRT LUCAS - BATTERY SERVICE ADD ON	\$450.00	\$382.50	15%	
PRT-DEFIB-PROCARE (PM ONLY)	Procare - Treatment	PROCARE SERVICE - PRT DEFIB - PM ONLY	\$544.00	\$462.40	15%	
PRT-DEFIB-PROCARE (PARTS LAB)	Procare - Treatment	PROCARE SERVICE - PRT DEFIB - PARTS LABOR TRAVEL ONLY	\$1,210.00	\$1,028.50	15%	
PRT-DEFIB-PROCARE (PM AND P)	Procare - Treatment	PROCARE SERVICE - PRT DEFIB - PLT AND PM	\$1,754.00	\$1,490.90	15%	
PRT-DEFIB-PROCARE (BATTERY C)	Procare - Treatment	PROCARE SERVICE - PRT DEFIB - BATTERY SERVICE ADD ON	\$450.00	\$382.50	15%	
PRT-DEFIB-PROCARE (CASE CHAN	Procare - Treatment	PROCARE SERVICE - PRT DEFIB - CASE CHANGE	\$1,836.00	\$1,560.60	15%	
11141-000156	Battery	LP1000 Non-Rechargeable LiMnO2 Battery Replacement Kit	\$625.00	\$500.00	20%	
11230-000018	Cables and Data	Serial port cable - 6 foot (LIFEPAK 20e device to PC)	\$162.00	\$129.60	20%	
11996-000370	Cables and Data	ROHS LP12-LP15 TO PC USB CABLE,	\$318.00	\$257.58	19%	
11210-000021	Cases and Mounting	AED Wall Mount Bracket for LIFEPAK CR Plus	\$146.00	\$118.26	19%	
11210-000048	Cases and Mounting	WALLCABINET SS-SEMI RECESS,FIR	\$596.00	\$482.76	19%	
11220-000030	Cases and Mounting	REPLACEMENT SHOULDER STRAP	\$41.00	\$33.21	19%	
11220-000032	Cases and Mounting	POUCH, RIGHT, CARRYING BAG, LP	\$43.00	\$34.83	19%	
11220-000036	Cases and Mounting	BACK POUCH,SMALL,CARRYING BAG,	\$40.00	\$32.40	19%	
11220-000054	Cases and Mounting	ACCY BAG,RIGHT SIDE LP10	\$57.00	\$46.17	19%	
11220-000064	Cases and Mounting	BATTERY PACK CARRYING POUCH	\$50.00	\$40.50	19%	
11220-000071	Cases and Mounting	BACK POUCH,LARGE, CARRYING BAG	\$61.00	\$49.41	19%	
11220-000072	Cases and Mounting	BACK POUCH - LARGE	\$65.00	\$52.65	19%	
11220-000082	Cases and Mounting	AED Wall Cabinet, SM, RE, OSHA, Orange	\$458.00	\$370.98	19%	
11220-000086	Cases and Mounting	AED Wall Cabinet - SM, SS, ALUM, Timed Strobe, Orange	\$707.00	\$572.67	19%	
11220-000087	Cases and Mounting	AED Wall Cabinet - SM, RE, Steel, Timed strobe, Orange	\$592.00	\$479.52	19%	
11220-000088	Cases and Mounting	AED Wall Cabinet - FR, SE, ALUM, Timed Strobe, Orange	\$587.00	\$475.47	19%	
11220-000089	Cases and Mounting	AED Wall Cabinet - FR, SE, Steel, Orange	\$429.00	\$347.49	19%	
11220-000090	Cases and Mounting	AED Wall Cabinet - FR, SE, Steel, Timed Strobe, Orange	\$542.00	\$439.02	19%	
11260-000014	Cases and Mounting	LIFEPAK CR Plus Training System replacement carry case	\$54.00	\$45.90	15%	
11260-000015	Cases and Mounting	LIFEPAK CR Plus Hard shell carry case	\$360.00	\$291.60	19%	
11260-000017	Cases and Mounting	Case-Thermoformed, Infant/Child Electrode	\$43.00	\$34.83	19%	
11260-000019	Cases and Mounting	CARRYING BAGS-STRAP KIT, LP20	\$132.00	\$105.60	20%	
11260-000041	Cases and Mounting	LIFEPAK 20e Shoulder Strap for Basic Carrying Case - Includes mounting brackets and hardware.	\$285.00	\$228.00	20%	
11998-000310	Cases and Mounting	AED Wall Cabinet, surface mount with alarm and strobe	\$383.00	\$310.23	19%	
21300-004576	Cases and Mounting	LIFEPAK CR Plus Carrying case	\$103.00	\$83.43	19%	
21300-006586	Cases and Mounting	PEDESTAL FOR SWITCH	\$33.00	\$26.73	19%	
21300-006587	Cases and Mounting	Central Alarm Switch for CR Plus	\$77.00	\$62.37	19%	
11140-000047	Charger	POWER CORD, MLD, DOM, L ANG	\$93.00	\$74.40	20%	
11140-000091	Charger	Replacement Part: AC/DC power converter, LP1000 Battery Charger	\$113.00	\$90.40	20%	
11403-000001	Electrodes	LIFEPAK CR Plus Replacement Kit for Charge-Pak 2 sets of electrodes	\$380.00	\$304.00	20%	
11403-000002	Electrodes	LIFEPAK CR Plus Replacement Kit for Charge-Pak 1 set of electrodes	\$323.00	\$258.40	20%	
21300-005847	Electrodes	Signagel, gel	\$8.01	\$4.89	39%	
	31115788.00	Electrodes	ECG electrodes, High adhesion - quantity 600 (120 5-packs)	\$203.00	\$166.46	18%
	31115796.00	Electrodes	ECG electrodes, High adhesion - quantity 600 (200 3-packs)	\$559.00	\$458.38	18%
11998-000334	Emergency Response Kit	Emergency Response Kit; includes nitrile gloves, disposable razor, trauma scissors, CPR barrier mask, & AED Stryker	\$60.00	\$48.00	20%	
MVA	EtCO2 Monitoring	Microstream Advance oral/nasal filter line adult 25ct	\$395.00	\$335.75	15%	
MVA100U	EtCO2 Monitoring	Microstream Advance oral/nasal filter line adult, 100 ct	\$1,433.00	\$1,218.05	15%	
MVA1	EtCO2 Monitoring	Microstream Advance intubated filter line adult-pediatric	\$351.00	\$298.35	15%	
MVA1100U	EtCO2 Monitoring	Microstream Advance intubated filter line adult-pediatric, 100 ct	\$1,212.00	\$1,030.20	15%	
MVAIH	EtCO2 Monitoring	Microstream Advance intubated filter line adult-pediatric, 25 ct	\$549.00	\$466.65	15%	
MVAII	EtCO2 Monitoring	Microstream Advance intubated filter line adult-pediatric, long 25 ct	\$393.00	\$334.05	15%	
MVAO	EtCO2 Monitoring	Microstream Advance oral/nasal filter line adult, w/O2 tubing	\$437.00	\$371.45	15%	
MVAO100U	EtCO2 Monitoring	Microstream Advance oral/nasal filter line adult w/O2 tubing, 100 ct	\$1,542.00	\$1,310.70	15%	
MVAOL	EtCO2 Monitoring	Microstream Advance oral/nasal filter line adult w/O2 tubing, long 25 ct	\$557.00	\$473.45	15%	
MVIIIH	EtCO2 Monitoring	Microstream Advance intubated filter line neonatal-infant	\$686.00	\$583.10	15%	
MVP	EtCO2 Monitoring	Microstream Advance oral/nasal filter line pediatric, 25 ct	\$395.00	\$335.75	15%	
MVPO	EtCO2 Monitoring	Microstream Advance oral/nasal filter line pediatric w/O2 tubing, 25ct	\$531.00	\$451.35	15%	
ACC-BAT-GW	HeartSine accessories	HeartSine Gateway Replacement Batteries (4x CR123a)	\$50.00	\$43.50	13%	
ACC-REM-GW	HeartSine accessories	HeartSine Gateway, Removal Tool	\$24.00	\$20.88	13%	
11576-000037	LUCAS	LUCAS STABILIZATION STRAP YELL	\$473.00	\$378.40	20%	
11576-000065	LUCAS	LUCAS STABILIZATION STRAP YELL	\$116.00	\$92.80	20%	
11576-000069	LUCAS	LUCAS PATIENT STRAP-BULK	\$64.00	\$51.20	20%	
21996-000064	LUCAS	LUCAS STABILIZATION STRAP IN S	\$127.00	\$101.60	20%	

11171-000038	Masimo SPO2	Masimo RC Patient Cable, 12 FT. For use with M-LNCS and Rainbow Patient Sensors.		Please use 11996-000511
11171-000057	Masimo SPO2	Masimo Rainbow DCI Adult Reusable SpO2, SpCO, SpMet Sensor, 6 FT. For use with RC Patient Cable.		Please use 11996-000519
11171-000058	Masimo SPO2	Masimo Rainbow DCIP Pediatric Reusable SpO2, SpCO, SpMet Sensor, 6 FT. For use with RC Patient Cable.		Please use 11996-000520
11171-000070	Masimo SPO2	Masimo RC Patient Cable Extension, 8 FT. For use between RC Patient Cable and M-LNCS SpO2 and Rainbow Patient S		No replacement SKU
11171-000012	Masimo SPO2	LNOP PDT,PED SPO2 SENSOR,DISP,	\$499.00	\$424.15
11171-000013	Masimo SPO2	LNOP NEO,SPO2 SENSOR,DISP,20/B	\$600.00	\$510.00
11171-000014	Masimo SPO2	LNOP NEOPT,SPO2 SENSOR,DISP,20	\$676.00	\$574.60
11171-000021	Masimo SPO2	Masimo SET LNCS Neo-L Neonatal Adhesive Sensor 18" single patient use for patients < 3 kg or >40 kg (box of 20)	\$614.00	\$521.90
11171-000022	Masimo SPO2	Masimo SET LNCS Neo Pt-L Neonatal Adhesive Sensor 18" single patient use for patients <1 kg (box of 20)	\$674.00	\$572.90
11171-000026	Masimo SPO2	Masimo SET LNCS Infant Disposable Sensors (box of 20)	\$614.00	\$521.90
11171-000035	Masimo SPO2	LNOP NEOPT-L,SPO2 SNSR,DISP,20	\$654.00	\$555.90
11171-000065	Masimo SPO2	Masimo M-LNCSB1, Adult Reusable Soft SpO2 only Sensor. For use with RC Patient Cable.		Please use 11996-000508
11171-000066	Masimo SPO2	Masimo M-LNCS1 Ear SpO2, SpCO, SpMet Sensor, Disposable, 10/box. For use with RC Patient Cable.		Please use 11996-000507
11171-000067	Masimo SPO2	Masimo M-LNCS1 Ear SpO2 only Sensor, Disposable, 10/box	\$509.00	\$432.65
11171-000069	Masimo SPO2	Masimo RC Patient Cable, 1 FT. For use with M-LNCSand Rainbow Patient Sensors		Please use 11996-000505
11996-000366	Masimo SPO2	Masimo RED MNC Adapter Cable, 10 FT. Connects LIFEPAK 15 to Nellcor Patient Sensors.	\$1,122.00	\$953.70
350-082-000	McGRATH@ MAC	LARYNGOSCOPE,BLADES,MAC1,BOX O	\$206.00	\$175.10
350-084-000	McGRATH@ MAC	LARYNGOSCOPE,BLADES,MAC2,BOX O	\$206.00	\$175.10
350-086-000	McGRATH@ MAC	LARYNGOSCOPE,BLADES,MAC3,BOX O	\$206.00	\$175.10
350-088-000	McGRATH@ MAC	LARYNGOSCOPE,BLADES,MAC4,BOX O	\$206.00	\$175.10
X3-003-000	McGRATH@ MAC	LARYNGOSCOPE, BLADES,X3,BOX OF	\$360.00	\$306.00
300-000-100	McGRATH@ MAC	LARYNGOSCOPE,CASE, MCGRATH	\$150.00	\$127.50
11131-000040	Paddles	Internal handle/paddle set LP20e Small 1	\$3,259.00	\$2,770.15
11131-000041	Paddles	Internal handle/paddle set LP20e Medium 1.6"	\$3,259.00	\$2,770.15
11131-000042	Paddles	Internal handle/paddle set LP20e Large 2.3"	\$3,259.00	\$2,770.15
11131-000043	Paddles	Internal handle/paddle set LP20e X-Large 3"	\$3,259.00	\$2,770.15
11131-000044	Paddles	Internal handle/paddle set LP15 Small 1"	\$3,259.00	\$2,770.15
11131-000045	Paddles	Internal handle/paddle set LP15 Large 2.3"	\$3,259.00	\$2,770.15
11131-000046	Paddles	Internal handle/paddle set LP15 XL 3"	\$3,259.00	\$2,770.15
11131-000047	Paddles	Internal handle/paddle set LP15 Med 1.6"	\$3,259.00	\$2,770.15
11996-000476	Modem	4G MultiTech AT&T Cellular (for use on customer data plan; purchased separately)	\$1,546.00	\$1,345.02
11996-000479	Modem	4G Titan III Trio Modem: Verizon WiFi/Cellular/Audio, for use with Stryker data plan	\$2,945.00	\$2,562.15
11996-000480	Modem	4G Titan III Trio Modem: Verizon or AT&T WiFi/Cellular/Audio, for use with customer data plan	\$2,945.00	\$2,562.15
11996-000484	Modem	4G Titan III Trio Modem: AT&T WiFi/Cellular/Audio, for use with Stryker data plan	\$2,945.00	\$2,562.15
11996-000526	Modem	4G MultiTech ATT TELIT, KORE	\$1,546.00	\$1,345.02
21996-000109	Modem	Titan III WiFi Gateway	\$1,328.00	\$1,155.36
50998-000011	Modem	OSITECH WIRELESS PART REPLACEMENT	\$173.00	\$150.51
11576-000072	Service	LUCAS 2 Bumpers, Grey pair	\$56.00	\$44.24
11996-000321	Service	PADDING-PROTECTIVE, ASSEMBLY	\$59.00	\$46.61
11998-000009	Service	RED SECURITY TIES FOR EMERGENC	\$8.24	\$6.67
21300-006462	Service	LID,LIFEPAK CR PLUS,ENHANCED,P	\$50.00	\$42.50
21501-000823	Service	LABEL SET-HARD PADDLES,EN/FR/G	\$7.06	\$5.65
21576-000006	Service	LUCAS 2 - COMPRESSION MODULE	\$6,185.00	\$5,009.85
21576-000007	Service	LUCAS 2 - DRIVE BELT	\$264.00	\$213.84
21576-000008	Service	LUCAS 2 - HOOD WITH USERPANEL	\$1,707.00	\$1,382.67
21576-000009	Service	LUCAS 2 - BELLOWS	\$737.00	\$596.97
21576-000010	Service	LUCAS 2 - ELECTRIC FAN	\$799.00	\$647.19
21576-000011	Service	LUCAS 2 - ELECTRIC MOTOR	\$2,053.00	\$1,662.93
21576-000012	Service	LUCAS 2 - SHAFT SEAL, GREY	\$18.84	\$15.26
21576-000013	Service	LUCAS 2 - SUPPORT LEG	\$1,228.00	\$994.68
21576-000016	Service	LUCAS 2 - REFURBISHING KIT	\$863.00	\$699.03
21576-000018	Service	LUCAS 2 CARRY BALL SCREWGREASE	\$104.00	\$84.24
21576-000019	Service	LUCAS 2 INTERNAL COMMUNICATION	\$325.00	\$263.25
21576-000020	Service	LUCAS 2 HOOD COMMUNICATION CAB	\$341.00	\$276.21
21576-000023	Service	PTFE SPRAY LUBRICANT	\$198.00	\$160.38
21576-000025	Service	BATTERY CONNECTOR BOARD	\$306.00	\$247.86
21576-000026	Service	LUCAS 2 FRAME ASSY	\$1,568.00	\$1,270.08
21576-000027	Service	LUCAS 2 POWER INLET	\$270.00	\$218.70
21576-000047	Service	SCREW PT K40X12 WN 1452A2	\$5.89	\$4.77
21576-000050	Service	AXEL-ANGLE SHAFT	\$12.95	\$10.49
21576-000063	Service	SCREW MRX-H M3X50 A2 DIN7985	\$5.89	\$4.77
21576-000064	Service	SCREW MFT M5X20 A2	\$7.06	\$5.72
21576-000066	Service	LUCAS 2 - COMPRESSION MODULE 2	\$6,299.00	\$5,102.19
21576-000067	Service	LUCAS 2 - HOOD WITH USERPANEL	\$1,329.00	\$1,076.49
21576-000070	Service	LUCAS 2 INTERNAL COMMUNICATION	\$220.00	\$178.20
21576-000072	Service	LUCAS 2 POWER INLET 2.2	\$378.00	\$306.18
21576-000080	Service	HOOD, WITH USER PANEL, LUCAS 3	\$868.00	\$703.08
21576-000081	Service	LEG, SUPPORT, LUCAS 3	\$469.00	\$379.89
21576-000089	Service	BRACKET, HOOD, LUCAS	\$69.00	\$55.89
21996-000027	Service	ADJUSTMENT HANDLE SP	\$59.00	\$47.79
21996-000036	Service	SEAL-SHAFT	\$4.71	\$3.81
21996-000060	Service	TIMING MODULE ASSY (V2)	\$3,124.00	\$2,530.44
21330-001366	Shipkit	ASSY - TEST LOAD, ROHS,ENG SW	\$121.00	\$99.22
21330-001367	Shipkit	ASSY - TEST LOAD, ROHS,ENG GE	\$120.00	\$98.40
21330-001368	Shipkit	ASSY - TEST LOAD, ROHS,ENG SPA	\$106.00	\$86.92
11250-000015	Training and Testing	LIFEPAK CR Plus Training System replacement training electrodes	\$58.00	\$49.30
11250-000073	Training and Testing	LIFEPAK CR Plus Training System	\$508.00	\$431.80
11250-000077	Training and Testing	SHIP ASSY-LPCR-T, ENG/ITA/SPA	\$470.00	\$399.50
11250-000099	Training and Testing	Replacement Remote Control and Cable	\$67.00	\$53.60
11250-000106	Training and Testing	Charge-Pak, LPCR-T AED Trainer	\$21.00	\$16.80
11996-000351	Training and Testing	Trainer 1000 Soft Bag	\$128.00	\$102.40
11996-000352	Training and Testing	Trainer 1000 Hard Bag	\$374.00	\$302.94
11996-000355	Training and Testing	Trainer 1000 Plug-in Charger	\$96.00	\$76.80
11996-000358	Training and Testing	LIFEPAK 1000 Trainer Remote	\$111.00	\$88.80
26500-003362	Training and Testing	USER MANUAL CD - TRAINER1000 A	\$20.00	\$13.20
26996-000014	Training and Testing	Individual AED Challenge-PP/YR	\$19.18	\$12.66
TRN-350-AS	Training and Testing	TRAINER,350,ES,TRN-350-AS	\$589.00	\$465.31
TRN-360-AS	Training and Testing	TRAINER,360,ES,TRN-360-AS	\$589.00	\$465.31
350-STR-AA-AV	HeartSine 300 Series	PKG,350P, PP07,EN,AA, RED CASE	\$2,428.00	\$1,918.12
350-STR-US-GW	HeartSine 300 Series	PACKAGE, 350P, Gateway, PP01,US, 350-BAS-US-GW	\$2,568.00	\$2,234.16
360-STR-US-GW	HeartSine 300 Series	PACKAGE, 360P, Gateway, PP01, US, 360-BAS-US-GW	\$2,750.00	\$2,392.50
450-STR-US-GW	HeartSine 400/500	PACKAGE, 450P, Gateway,PP03J, US, 450-STR-US-GW	\$2,837.00	\$2,468.19
1115000019.00	CMM	PACKAGED - CODE MANAGEMENT MOD	\$5,516.00	\$4,688.60
1160000030.00	CODE STAT	CODE-STAT 11 DATA REVIEW SEAT	\$3,541.00	\$3,009.85
78000172.00	CODE STAT	CODE-STAT Maint Subscrip 3 yrs	\$2,086.00	\$1,773.10
78000200.00	CODE STAT	CODE-STAT Data Review Service 1-10	\$3,266.00	\$2,776.10
78000201.00	CODE STAT	CODE-STAT Data Review Service 11-24	\$6,998.00	\$5,948.30
78000221.00	CODE STAT	CODE-STAT Data Review Service 25-50	\$6,765.00	\$5,750.25
78000222.00	CODE STAT	CODE-STAT Data Review Service 51-100	\$12,683.00	\$10,780.55
78000223.00	CODE STAT	CODE-STAT Data Review Service 101-200	\$25,368.00	\$21,562.80
78000224.00	CODE STAT	CODE-STAT Data Review Service 201-300	\$42,279.00	\$35,937.15
78000225.00	CODE STAT	CODE-STAT Data Review Service 301-400	\$59,190.00	\$50,311.50
78000226.00	CODE STAT	CODE-STAT Data Review Service 401-500	\$76,102.00	\$64,686.70
78000227.00	CODE STAT	CODE-STAT Data Review Service 501-600	\$93,013.00	\$79,061.05
78000228.00	CODE STAT	CODE-STAT Data Review Service 601-700	\$109,924.00	\$93,435.40
78000229.00	CODE STAT	CODE-STAT Data Review Service 701-800	\$126,836.00	\$107,810.60
78000230.00	CODE STAT	CODE-STAT Data Review Service 801-900	\$143,747.00	\$122,184.95
78000231.00	CODE STAT	CODE-STAT Data Review Service 901-1000	\$321,316.00	\$273,118.60
78000216.00	CODE STAT	CODE-STAT Data Review Service 1001-1100	\$355,138.00	\$301,867.30

78000217.00	CODE STAT	CODE-STAT Data Review Service 1101-1200	\$194,481.00	\$165,308.85	15%
78000218.00	CODE STAT	CODE-STAT Data Review Service 1201-1300	\$211,392.00	\$179,683.20	15%
78000219.00	CODE STAT	CODE-STAT Data Review Service 1301-1400	\$228,304.00	\$194,058.40	15%
78000220.00	CODE STAT	CODE-STAT Data Review Service 1401-1500	\$245,215.00	\$208,432.75	15%
1160000029.00	CODE STAT	CODE-STAT ENTERPRISE SUBSCRIPT	\$57,475.00	\$48,853.75	15%
78000150.00	LIFENET Alert	LIFENET Premium	\$15,089.00	\$12,825.65	15%
78000151.00	LIFENET Alert	LIFENET Standard	\$8,450.00	\$7,182.50	15%
78000152.00	LIFENET Alert	LIFENET Basic	\$4,225.00	\$3,591.25	15%
2134000769.00	LIFENET Gateway	APPLICATION, LIFENET PCGATEWAY	\$580.00	\$493.00	15%
78000168.00	Modem KORE Data Plan	Verizon Data Plan 1yr	\$384.00	\$334.08	13%
78000169.00	Modem KORE Data Plan	AT&T Data Plan 1yr	\$512.00	\$445.44	13%
78000170.00	LIFENET Alert	LIFENET GE Cardiology Cart Integration	\$2,535.00	\$2,154.75	15%
78000171.00	LIFENET Asset	LIFENET Asset, per device	\$137.00	\$116.45	15%
81000001.00	LIFENET Care EMS	EMS LIFENET PRO TIER 1	\$500.00	\$425.00	15%
81000002.00	LIFENET Care EMS	EMS LIFENET PRO TIER 2	\$2,500.00	\$2,125.00	15%
81000003.00	LIFENET Care EMS	EMS LIFENET PRO TIER 3	\$7,500.00	\$6,375.00	15%
81000004.00	LIFENET Care EMS	EMS LIFENET PRO TIER 4	\$20,000.00	\$17,000.00	15%
81000027.00	LIFENET Care Pro	HOSP LIFENET CARE PRO TIER 1	\$11,950.00	\$10,157.50	15%
81000028.00	LIFENET Care Pro	HOSP LIFENET CARE PRO TIER 2	\$16,950.00	\$14,407.50	15%
81000029.00	LIFENET Care Pro	HOSP LIFENET CARE PRO TIER 3	\$21,950.00	\$18,657.50	15%
81000030.00	LIFENET Care Pro	HOSP LIFENET CARE PRO TIER 4	\$25,950.00	\$22,057.50	15%
81000070.00	LIFENET Care Pro	HOSP LIFENET CARE PRO TIER 5	\$5,000.00	\$4,250.00	15%
81000031.00	LIFENET Care Standard	HOSP LIFENET STNDRD TIER 1	\$6,000.00	\$5,100.00	15%
81000032.00	LIFENET Care Standard	HOSP LIFENET STNDRD TIER 2	\$12,950.00	\$11,007.50	15%
81000033.00	LIFENET Care Standard	HOSP LIFENET STNDRD TIER 3	\$17,950.00	\$15,257.50	15%
81000034.00	LIFENET Care Standard	HOSP LIFENET STNDRD TIER 4	\$21,950.00	\$18,657.50	15%
81000055.00	LIFENET Care Standard	HOSP LIFENET STNDRD TIER 5	\$3,000.00	\$2,550.00	15%
81000036.00	LIFENET Care Pro	HOSP LIFENET PRO TIER 1 RENEW	\$11,950.00	\$10,157.50	15%
81000037.00	LIFENET Care Pro	HOSP LIFENET PRO TIER 2 RENEW	\$16,950.00	\$14,407.50	15%
81000038.00	LIFENET Care Pro	HOSP LIFENET PRO TIER 3 RENEW	\$21,950.00	\$18,657.50	15%
81000039.00	LIFENET Care Pro	HOSP LIFENET PRO TIER 4 RENEW	\$25,950.00	\$22,057.50	15%
81000065.00	LIFENET Care Pro	HOSP LIFENET PRO TIER 5 RENEW	\$5,000.00	\$4,250.00	15%
81000040.00	LIFENET Care Standard	LIFENET STANDARD TIER 1 RENEWAL	\$6,000.00	\$5,100.00	15%
81000041.00	LIFENET Care Standard	LIFENET STANDARD TIER 2 RENEWAL	\$12,950.00	\$11,007.50	15%
81000042.00	LIFENET Care Standard	LIFENET STANDARD TIER 3 RENEWAL	\$17,950.00	\$15,257.50	15%
81000043.00	LIFENET Care Standard	LIFENET STANDARD TIER 4 RENEWAL	\$21,950.00	\$18,657.50	15%
81000066.00	LIFENET Care Standard	LIFENET STANDARD TIER 5 RENEWAL	\$3,000.00	\$2,550.00	15%
81000056.00	LIFENET Care Integrations	LIFENET Care Enterprise-Site	\$4,000.00	\$3,400.00	15%
81000054.00	LIFENET Care Pro	HOSP LIFENET PRO ENT TIER 2	\$90,000.00	\$76,500.00	15%
81000071.00	LIFENET Care Pro	HOSP LIFENET PRO ENT TIER 3	\$200,000.00	\$170,000.00	15%
81000044.00	LIFENET Care Pro	HOSP LIFENET PRO ENT RENEW	\$45,000.00	\$38,250.00	15%
81000072.00	LIFENET Care Pro	HOSP LIFENET PRO ENT TIER 2 RENEWAL	\$90,000.00	\$76,500.00	15%
81000073.00	LIFENET Care Pro	HOSP LIFENET PRO ENT TIER3 RENEWAL	\$200,000.00	\$170,000.00	15%
81000035.00	LIFENET Care Standard	HOSP LIFENET STNDRD ENT 2-5	\$45,000.00	\$38,250.00	15%
81000057.00	LIFENET Care Standard	HOSP LIFENET STNDRD ENT, 6-10	\$60,000.00	\$51,000.00	15%
81000058.00	LIFENET Care Standard	HOSP LIFENET STNDRD ENT, 11-25	\$150,000.00	\$127,500.00	15%
81000059.00	LIFENET Care Standard	HOSP LIFENET STNDRD ENT RNW, 2-5	\$90,000.00	\$76,500.00	15%
81000060.00	LIFENET Care Standard	HOSP LIFENET STNDRD ENT RNW, 6-10	\$60,000.00	\$51,000.00	15%
81000061.00	LIFENET Care Standard	HOSP LIFENET STNDRD ENT RNW, 11-25	\$120,000.00	\$102,000.00	15%
81000074.00	LIFENET Care Pro	LEGACY ALRT UPG PROM CARE PRO	\$2,000.00	\$1,700.00	15%
81000075.00	LIFENET Care Standard	LEGACY ALRT UPG PROM CARE STD	\$1,000.00	\$850.00	15%
5099800025.00	CR2 Data Plan	PLAN,DATA,4 YEAR, LPCR2	\$603.00	\$512.55	15%
5099800026.00	CR2 Data Plan	PLAN,DATA,8 YEAR, LPCR2	\$792.00	\$673.20	15%
78000417.00	LIFELINKcentral Premium	LIFELINKcentral Premium, US 1Yr	\$224.00	\$190.40	15%
78000418.00	LIFELINKcentral Premium	LIFELINKcentral Premium US 2Yr	\$404.00	\$343.40	15%
78000419.00	LIFELINKcentral Premium	LIFELINKcentral Premium US 4Yr	\$674.00	\$572.90	15%
78000420.00	LIFELINKcentral Premium	LIFELINKcentral Premium US 8Yr	\$1,257.00	\$1,068.45	15%
78000421.00	LIFELINKcentral Premium	LIFELINKcentral Premium, 1Yr Non-Physio	\$224.00	\$190.40	15%
78000422.00	LIFELINKcentral Premium	LIFELINKcentral Premium, 2Yr Non-Physio	\$404.00	\$343.40	15%
78000423.00	LIFELINKcentral Premium	LIFELINKcentral Premium, 4Yr Non-Physio	\$674.00	\$572.90	15%
78000455.00	LIFELINKcentral Pro	LIFELINKcentral Pro LICENSE 1YR	\$129.00	\$109.65	15%
78000456.00	LIFELINKcentral Pro	LIFELINKcentral Pro LICENSE 2YR	\$231.00	\$196.35	15%
78000457.00	LIFELINKcentral Pro	LIFELINKcentral Pro LICENSE 4YR	\$410.00	\$348.50	15%
78000459.00	LIFELINKcentral	LIFELINKcentral NON CONNECTED Device Upload	\$25.00	\$21.25	15%
96577-000015	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Trending, Pacing, 12-Lead ECG, BT.	\$18,531.00	\$15,380.73	17%
96577-000016	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Trending, Pacing SpO2, NIBP, BT.	\$14,922.00	\$12,385.26	17%
96577-000017	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Trending, Pacing, SpO2, 12-Lead ECG, EtCO2, BT.	\$23,287.00	\$19,328.21	17%
96577-000018	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Trending, Pacing, SpO2, NIBP, 12-Lead ECG, EtCO2, SpCO, Temperature	\$28,323.00	\$23,508.09	17%
96577-000019	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Trending, Pacing, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 IP channel:	\$28,864.00	\$23,957.12	17%
96577-000020	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Pacing, SpO2, NIBP, 12-Lead ECG, EtCO2, BT.	\$19,343.00	\$16,054.69	17%
96577-000021	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Pacing, SpO2, NIBP, 12-Lead ECG, EtCO2, BT.	\$25,335.00	\$21,028.05	17%
96577-000022	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Pacing, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT.	\$28,117.00	\$23,337.11	17%
99577-002166	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, EtCO2, BT	\$28,141.00	\$23,357.03	17%
99577-002167	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, NIBP, 12-Lead ECG, EtCO2,Temp	\$38,915.00	\$32,299.45	17%
99577-002168	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, NIBP, EtCO2	\$29,021.00	\$24,087.43	17%
99577-002169	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Temp	\$47,346.00	\$39,297.18	17%
99577-002170	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, NIBP, EtCO2,12-Lead ECG	\$38,088.00	\$31,613.04	17%
99577-002171	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels	\$40,513.00	\$33,625.79	17%
99577-002172	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels	\$43,960.00	\$36,486.80	17%
99577-002173	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels	\$39,743.00	\$32,986.69	17%
99577-002174	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, NIBP, EtCO2, 2 IP Channels	\$31,191.00	\$25,888.53	17%
99577-002175	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, NIBP, EtCO2, 2 IP Channels	\$31,451.00	\$26,104.33	17%
99577-002176	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, EtCO2	\$25,069.00	\$20,807.27	17%
99577-002177	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, EtCO2, 12-Lead ECG	\$35,282.00	\$29,284.06	17%
99577-002179	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, NIBP	\$23,021.00	\$19,107.43	17%
99577-002180	LP15	LIFEPAK 15 V4 Trending, Pacing, 12-Lead ECG	\$27,876.00	\$23,137.08	17%
99577-002181	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, NIBP, 2 IP Channels	\$25,833.00	\$21,441.39	17%
99577-002182	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, SpCO, NIBP, EtCO2	\$32,475.00	\$26,954.25	17%
99577-002183	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2	\$19,324.00	\$16,038.92	17%
99577-002184	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, NIBP, 2 IP Channels	\$26,598.00	\$22,076.34	17%
99577-002345	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2	\$17,472.00	\$14,501.76	17%
11996-000518	RD SET Transition	RD rainbow Adult/Neo 8λ SpCO, SpO2, and SpMet, Adult Adhesive Sensors	\$959.00	\$815.15	15%
11996-000517	RD SET Transition	RD rainbow Inf 8λ SpCO, SpO2, and SpMet, Adult Adhesive Sensors	\$992.00	\$843.20	15%
11996-000515	RD SET Transition	RD rainbow Adt 8λ SpCO, SpO2, and SpMet, Adult Adhesive Sensors	\$959.00	\$815.15	15%
11996-000516	RD SET Transition	RD rainbow Pdt 8λ SpCO, SpO2, and SpMet, Adult Adhesive Sensors	\$992.00	\$843.20	15%
11996-000511	RD SET Transition	RD rainbow SET MD20-12, 20-pin Patient Cable, 12 ft	\$315.00	\$267.75	15%
11996-000505	RD SET Transition	RD rainbow SET MD20-1.5, 20-pin Patient Cable, 1.5 ft	\$302.00	\$256.70	15%
11996-000510	RD SET Transition	RD rainbow SET MD20-05, 20-pin Patient Cable, 5 ft	\$302.00	\$256.70	15%
11996-000456	RD SET Transition	RD SET DCI, 3ft. Adult Reusable Sensor, 1/box	\$404.00	\$343.40	15%
11996-000455	RD SET Transition	RD SET DCIP, Pediatric Reusable Sensor, 1/box	\$404.00	\$343.40	15%
11996-000508	RD SET Transition	RD SET DBI, Adult Reusable Soft Sensor 1/box	\$449.00	\$381.65	15%
11171-000060	RD SET Transition	RD SET Adult Adhesive Sensor	\$451.00	\$383.35	15%
11171-000061	RD SET Transition	RD SET Pediatric Adhesive Sensor	\$478.00	\$406.30	15%
11171-000062	RD SET Transition	RD SET Infant Adhesive Sensor	\$591.00	\$502.35	15%
11171-000063	RD SET Transition	RD SET Neonate Adhesive Sensor	\$591.00	\$502.35	15%
11171-000064	RD SET Transition	RD SET Neonatal Preterm Adhesive Sensor	\$649.00	\$551.65	15%
11171-000083	RD SET Transition	RD SET Neo Pt-500 (18")	\$650.00	\$552.50	15%
11996-000519	RD SET Transition	LNCS-II rainbow® DCI 8λ SpCO, Adult Reusable Sensor	\$859.00	\$730.15	15%
11996-000520	RD SET Transition	LNCS-II rainbow® DCIP 8λ SpCO, Pediatric Reusable Sensor	\$945.00	\$803.25	15%

11996-000507	RD SET Transition	RD SET E1	\$509.00	\$432.65	15%
11996-000543	RD SET Transition	EMS RD Rainbow SET MD20-04', 20-pin mini-D rectangular connector, 4ft.	\$336.00	\$268.80	20%
11996-000509	RD SET Transition	RD SET Reusable Ear Sensor TC-I	\$440.00	\$374.00	15%
11996-000513	RD SET Transition	RD SET Patient Cable, 5 ft, MD-14, LP20e Cable	\$225.00	\$191.25	15%
11996-000514	RD SET Transition	RD SET Patient Cable, 12 ft, MD-14, LP20e Cable	\$315.00	\$267.75	15%
11996-000512	RD SET Transition	RD SET Patient Cable, 1.5 ft, MD-14, LP20e Cable	\$200.00	\$170.00	15%



ITEM	Category	DESCRIPTION	Savvik Contract Pricing Effective		Discount from List
			List Price Effective 10/1/2023	10/1/2023	
16323000	Transport Parts	HEX FLANGE SER LOCKNUT, 5/8-18	\$1.05	\$0.91	13%
38905000	Transport Parts	SPRING, SPIN CAP	\$3.44	\$2.99	13%
6060036017	Transport Accessories	SAFETY HOOK, SHORT	\$33.00	\$28.71	13%
6060036018	Transport Accessories	SAFETY HOOK LONG	\$43.00	\$37.41	13%
6060160044	Transport Accessories	LAP BELT	\$42.00	\$36.54	13%
6060160045	Transport Accessories	FOUR-POINT HARNESS, STANDARD	\$122.00	\$106.14	13%
6060202000	Transport Accessories	COT HEIGHT LIMITING ASSY	\$112.00	\$97.44	13%
6060260045	Transport Accessories	FOUR-POINT HARNESS, EXTND (CP)	\$161.00	\$140.07	13%
6060260046	Transport Accessories	CHEST RESTRAINT (CP)	\$109.00	\$94.83	13%
6070140000	Transport Accessories	PERM. F/E OXYGEN BOTTLE HOLDER	\$271.00	\$235.77	13%
6070140010	Transport Accessories	OXYGEN BOTTLE HOLDER ASSY	\$215.00	\$187.05	13%
6080140000	Transport Accessories	REMOVABLE OXYGEN BOTTLE HOLDER	\$282.00	\$245.34	13%
6080140010	Transport Accessories	OXYGEN BOTTLE HOLDER ASSY	\$213.00	\$185.31	13%
6080150010	Transport Accessories	MX-PRO BASE STORAGE NET	\$298.00	\$259.26	13%
6080155020	Transport Accessories	KIT, PULL HANDLE FOR FOOTEND	\$192.00	\$167.04	13%
6080157000	Transport Accessories	KIT, LIFT BAR, HEADEND, 2/99-CURR	\$191.00	\$166.17	13%
6080210010	Transport Accessories	IV POLE ASSY 2-STAGE RIGHT	\$413.00	\$359.31	13%
6080211010	Transport Accessories	IV POLE ASSY 2-STAGE LEFT	\$413.00	\$359.31	13%
6080215010	Transport Accessories	IV POLE ASSY 3-STAGE RIGHT	\$525.00	\$456.75	13%
6080216010	Transport Accessories	IV POLE ASSY 3-STAGE LEFT	\$525.00	\$456.75	13%
6080300010	Transport Accessories	PEDI-MATE RESTRAINT PACKAGE	\$65.00	\$56.55	13%
6080955000	Transport Accessories	PULL HANDLE OPTION	\$202.00	\$175.74	13%
6080957010	Transport Accessories	HEAD END LIFT BAR (BASE)	\$192.00	\$167.04	13%
6080999001	Transport Accessories	ERGONOMIC PACKAGE	\$318.00	\$276.66	13%
6081203000	Transport Accessories	EXTENDED HEIGHT OPTION	\$241.00	\$209.67	13%
6081400000	Transport Accessories	2 POSITION RET POST W/ PROTCTR	\$183.00	\$159.21	13%
6082000000	MX Pro	MX-PRO R-3 AMBULANCE COT	\$9,245.00	\$8,043.15	13%
6082009001	Transport Accessories	MX-PRO R3 DOM OPS/MAINT MANUAL	\$39.00	\$33.93	13%
6082009005	Transport Accessories	MX-PRO R3 INT OPS/PARTS MANUAL	\$100.00	\$87.00	13%
6082028000	Transport Accessories	INTERNATIONAL MANUAL	\$113.00	\$98.31	13%
6082040001	Transport Accessories	RELEASE HANDLE-OPER. LEFT(STD)	\$441.00	\$383.67	13%
6082128000	Transport Accessories	RIGID H/E STORAGE TRAY OPTION	\$100.00	\$87.00	13%
6082128010	Transport Accessories	MX HE POCKETED STORAGE POUCH	\$362.00	\$314.94	13%
6082128012	Transport Accessories	MX HE FLAT STORAGE POUCH	\$211.00	\$183.57	13%
6082150015	Transport Accessories	BASE STORAGE TRAY OPTION	\$273.00	\$237.51	13%
6082160050	Transport Accessories	BELT EXTENSION UP TO 36	\$43.00	\$37.41	13%
6082170000	Transport Accessories	6082 DEFIBRILLATOR PLATFORM	\$686.00	\$596.82	13%
6082190000	Transport Accessories	DUAL RET POST W/BASE PROTECTRS	\$135.00	\$117.45	13%
6082200000	Transport Accessories	PR RET POST W/BASE PROTECTOR	\$164.00	\$142.68	13%
6082200010	Transport Accessories	ADJUSTABLE CASTER LOCK ASSY	\$137.00	\$119.19	13%
6082203000	Transport Accessories	EXTENDED HEIGHT OPTION	\$244.00	\$212.28	13%
6082260010	Transport Accessories	EMS RESTRAINT PACKAGE	\$266.00	\$222.72	13%
6082501010	Transport Accessories	SINGLE WHEEL LOCK OPTION	\$148.00	\$128.76	13%
6082502010	Transport Accessories	DUAL WHEEL LOCK OPTION	\$164.00	\$142.68	13%
6082700024	Transport Accessories	Extended Height Kit	\$636.00	\$553.32	13%
6082700025	Transport Accessories	BASE STORAGE TRAY KIT	\$235.00	\$204.45	13%
6083000000	MX Pro - BT	6083 AMBULANCE COT	\$12,983.00	\$11,295.21	13%
6083009001	Transport Accessories	BARIATRIC OPER/MAINT MANUAL	\$30.00	\$26.10	13%
6083009009	Transport Accessories	BARIATRIC GER OPS/MAINT MANUAL	\$39.00	\$33.93	13%
6083027000	Transport Accessories	BASE STORAGE TRAY OPTION	\$284.00	\$247.08	13%
6083031000	Transport Accessories	NO IV POLE OPTION	\$41.00	\$35.67	13%
6083032000	Transport Accessories	2 STAGE PATIENT RT OPTION	\$413.00	\$359.31	13%
6083033000	Transport Accessories	2 STAGE PATIENT LT OPTION	\$401.00	\$348.87	13%
6083034000	Transport Accessories	3 STAGE PATIENT RT OPTION	\$524.00	\$455.88	13%
6083035000	Transport Accessories	3 STAGE PATIENT LT OPTION	\$525.00	\$456.75	13%
6083036000	Transport Accessories	DUAL 2 STAGE OPTION	\$799.00	\$695.13	13%
6083037000	Transport Accessories	DUAL 3 STAGE OPTION	\$1,023.00	\$890.01	13%
6083038000	Transport Accessories	PATIENT SECURITY STRAP OPTION	\$93.00	\$80.91	13%
6083039000	Transport Accessories	TOW PACKAGE OPTION	\$609.00	\$529.83	13%
6083040000	Transport Accessories	PUSH AND PULL HANDLE OPTION	\$1,323.00	\$1,151.01	13%
6083041000	Transport Accessories	SIDE LIFT HANDLE OPTION	\$602.00	\$523.74	13%
6083042000	Transport Accessories	LIFT CAPABLE SAFETY HOOK OPT.	\$324.00	\$281.88	13%
6083044000	Transport Accessories	NO TOW PACKAGE	\$715.00	\$622.05	13%
6083048000	Transport Accessories	PULL HANDLE OPTION	\$119.00	\$103.53	13%
6090041010	Transport Accessories	BOLSTER MATTRESS	\$335.00	\$291.45	13%
6090042010	Transport Accessories	FLAT MATTRESS	\$336.00	\$292.32	13%
6091300010	Transport Accessories	PEDI-MATE RESTRAINT PACKAGE	\$68.00	\$59.16	13%
6091700006	Transport Accessories	KIT, PEDI-MATE RESTRNT BRACKET	\$62.00	\$53.94	13%
6092009001	Transport Accessories	EZ-PRO R4 OPER/MAINT MAN 4/08	\$41.00	\$35.67	13%
6092036018	Transport Accessories	J-HOOK	\$57.00	\$49.59	13%
6092700003	Transport Accessories	BASE STORAGE TRAY INSTRUCTIONS	\$3.01	\$2.62	13%
6100003026	Transport Accessories	LOAD CYLINDER, GREEN, ASSY	\$11,593.00	\$10,085.91	13%
6100003950	Transport Accessories	NON AS/NZS 4535 OPTION	\$50.00	\$43.50	13%
6100009005	Transport Accessories	M1 INTL OPER/MAINT MANUAL	\$135.00	\$117.45	13%
6100010000	Transport Accessories	INT. HEAD END RETRAC, LIFT HND	\$396.00	\$344.52	13%
6100014000	Transport Accessories	F/E COT RETAINING POST OPTION	\$244.00	\$212.28	13%
6100015000	Transport Accessories	FT END RETAINING LOOP	\$104.00	\$90.48	13%
6100016058	Transport Accessories	RETAINING LOOP WELDMENT	\$66.00	\$57.42	13%
6100017000	Transport Accessories	F/E COT RETAINING LOOP (GERMANY)	\$93.00	\$80.91	13%
6100018000	Transport Accessories	AS/NZS 4535 OPTION	\$53.00	\$46.11	13%
6100019011	Transport Accessories	M-1 JAPAN LITTER COMPONENTS	\$3,150.00	\$2,740.50	13%
6100019021	Transport Accessories	CASTING, LT	\$370.00	\$321.90	13%
6100019022	Transport Accessories	CASTING, RT	\$370.00	\$321.90	13%
6100019024	Transport Accessories	ROLLER SHAFT	\$3.01	\$2.62	13%
6100019029	Transport Accessories	LOWER H/E STRUT CROSSTUBE	\$19.57	\$17.03	13%
6100019033	Transport Accessories	ROLLER BRACKET	\$7.53	\$6.55	13%
6100019037	Transport Accessories	WELDMENT, FOWLER FRAME	\$166.00	\$135.72	13%
6100019038	Transport Accessories	STRUT TUBE ASSY	\$234.00	\$203.58	13%
6100019040	Transport Accessories	F/E LEG WELDMENT-LH	\$434.00	\$377.58	13%
6100019041	Transport Accessories	BACK LEG ASSY-RT	\$742.00	\$645.54	13%
6100019042	Transport Accessories	BACK LEG ASSY-LT	\$734.00	\$638.58	13%
6100019044	Transport Accessories	FOWLER ASSY	\$354.00	\$307.98	13%
6100019045	Transport Accessories	STRUT TUBE	\$10.55	\$9.18	13%
6100019046	Transport Accessories	STRUT TUBE	\$10.55	\$9.18	13%
6100019051	Transport Accessories	F/E LEG ASSY-RH	\$440.00	\$382.80	13%
6100019052	Transport Accessories	F/E LEG ASSY-LH	\$434.00	\$377.58	13%
6100020000	Transport Accessories	SIDERAIL OPTION M-1 COT	\$901.00	\$783.87	13%
6100021000	Transport Accessories	NO SIDERAIL OPTION M-1 COT	\$54.00	\$46.98	13%
6100041010	Transport Accessories	PREMIUM BOLSTER MATTRESS	\$774.00	\$673.38	13%
6100041020	Transport Accessories	STANDARD BOLSTER MATTRESS OPT.	\$316.00	\$274.92	13%
6100041030	Transport Accessories	PILLOW, HEAD EXTENSION	\$187.00	\$162.69	13%
6100042000	Transport Accessories	DIN LCK DOWN PINS M-1 WORLDCOT	\$70.00	\$60.90	13%
6100043000	Transport Accessories	NO DIN LOCK DOWN PIN M-1 COT	\$22.00	\$19.14	13%
6100044000	Transport Accessories	HEAD EXTENSION OPTION	\$801.00	\$696.87	13%
6100045000	Transport Accessories	PILLOW ONLY OPTION	\$179.00	\$155.73	13%
6100090003	Transport Accessories	COMPACT DISC INTERFACE	\$46.00	\$40.02	13%
6100115000	Transport Accessories	IV POLE ASSY 3-STAGE RH OPTION	\$500.00	\$435.00	13%
6100116000	Transport Accessories	IV POLE ASSY 3-STAGE LH OPTION	\$525.00	\$456.75	13%
6100170000	Transport Accessories	M1 DEFIBRILLATOR PLATFORM	\$686.00	\$596.82	13%
6100203136	Transport Accessories	STEERLOCK PLASTIC BUSHING	\$25.00	\$21.75	13%
6100700008	Transport Accessories	M1 Leg Weldment WAS Special LH	\$586.00	\$509.82	13%
6100700009	Transport Accessories	M1 Leg Weldment WAS Special RH	\$586.00	\$509.82	13%
6100700011	Transport Accessories	STEERLOCK ASSY KIT	\$311.00	\$270.57	13%
6100999995	Transport Accessories	MAINT/OPS MANUAL - HARD COPY	\$125.00	\$108.75	13%
6100999999	Transport Accessories	BOXED SEPARATE (BASE) (LITTER)	\$362.00	\$314.94	13%
6250001018	Transport Accessories	POLYPROPILN RESTRAINT STRAP SET	\$89.00	\$77.43	13%
6250001019	Transport Accessories	RESTRAINT STRAP SET, VINYL	\$149.00	\$129.63	13%
6250001021	Transport Accessories	RESTRAINT STRAP SET	\$126.00	\$109.62	13%
6250001143	Transport Accessories	RESTRAINT STRAP, CHEST, VINYL	\$143.00	\$124.41	13%
6250001144	Transport Accessories	RESTRAINT STRAP, ANKLE, VINYL	\$143.00	\$124.41	13%
6250001151	Transport Accessories	DOMESTIC CHAIR MANUAL 11/05	\$31.00	\$26.97	13%
6250001160	Transport Accessories	DOMESTIC CHAIR MANUAL	\$33.00	\$28.71	13%
6250001161	Transport Accessories	INTERNATIONAL CHAIR MANUAL	\$130.00	\$113.10	13%
6250001162	Transport Accessories	STAIR PRO DVD IN-SERVICE VIDEO	\$28.00	\$24.36	13%
6250003154	Transport Accessories	W.A.S. STAIRPRO MANUAL	\$37.00	\$32.19	13%
6250020000	Transport Accessories	SOFT VINYL SEAT OPTION	\$287.00	\$249.69	13%
6250021000	Transport Accessories	HARD PLASTIC ABS SEAT OPTION	\$287.00	\$249.69	13%
6250024000	Transport Accessories	LOWER LIFT HANDLE OPTION	\$686.00	\$596.82	13%
6250025000	Transport Accessories	EXTENDED LOWER LIFT HANDLE OPT	\$406.00	\$353.22	13%
6250031000	Transport Accessories	LOCKING FLIP-UP HANDLE OPTION	\$57.00	\$49.59	13%
6250140000	Transport Accessories	ELASTIC O2 HOLDER OPTION	\$214.00	\$186.18	13%
6250161000	Transport Accessories	NON-ABSORBANT RESTRAINT OPTION	\$168.00	\$146.16	13%
6250162000	Transport Accessories	PLYSTR RSTRNT METAL BKL OPTION	\$36.00	\$31.32	13%

6250700003	Transport Accessories	ELASTIC O2 BOTTLE HOLDER KIT	\$219.00	\$190.53	13%
6252000000	Stair Chairs	STAIR PRO - MODEL 6252	\$4,855.00	\$4,223.85	13%
6252001140	Transport Accessories	VINYL HEAD SUPPORT	\$231.00	\$200.97	13%
6252023000	Transport Accessories	***EXTENDED MAIN FRAME ASSY***	\$5,147.00	\$4,477.89	13%
6252027000	Stair Accessories	FOOTREST OPTION - Stair Chair	\$396.00	\$344.52	13%
6252040000	Transport Accessories	HEAD SUPPORT OPTION	\$107.00	\$93.09	13%
6252041000	Transport Accessories	VINYL HEAD SUPPORT OPTION	\$244.00	\$212.28	13%
6252700003	Transport Accessories	6252 FOOT REST KIT	\$406.00	\$353.22	13%
6370000000	Antler Fasteners	FLOOR MOUNT FASTENER SNGL PLT	\$681.00	\$592.47	13%
6371000000	Antler Fasteners	WALL MOUNT COT FASTENER	\$422.00	\$367.14	13%
6373000000	Antler Fasteners	CENTER MOUNT - (DIN GUIDES)	\$2,172.00	\$1,889.64	13%
6373010010	Transport Accessories	CENTER MOUNT - COT FASTENERS	\$1,564.00	\$1,360.68	13%
6376000000	Antler Fasteners	CNTER MNT COT FSTNER W/O BELTS	\$2,172.00	\$1,889.64	13%
6376010010	Transport Accessories	CNTER MNT COT FSTNER,W/O BELT	\$2,430.00	\$2,114.10	13%
6392001205	Transport Parts	COVER, NOSE	\$61.00	\$53.07	13%
6392001256	Transport Parts	RELEASE LOWER LINK	\$3.71	\$3.23	13%
6392001305	Transport Parts	PIN ENCLOSURE, HE	\$5.88	\$5.12	13%
6392001510	Transport Parts	FORGING MACHINED	\$431.00	\$374.97	13%
6393002001	Transport Parts	PERF-LD MASS CAS WALL MNT ASSY	\$477.00	\$414.99	13%
6393002002	Transport Parts	PERF-LD MASS CAS FLR MNT ASSY	\$594.00	\$516.78	13%
6500003130	XPS	KNEE GATCH BOLSTER MATRSS, XPS	\$619.00	\$538.53	13%
6800027000	Transport Accessories	SMRT 12V DC CBLE(AUTO)DOMESTIC	\$670.00	\$582.90	13%
6800028000	Transport Accessories	SMRT 120V AC NORTH AMERICA	\$670.00	\$582.90	13%
6800030000	Transport Accessories	SMRT 240V AC UNITED KINGDOM	\$3,418.00	\$2,973.66	13%
6800031000	Transport Accessories	SMRT 240V AC EUROPE	\$3,410.00	\$2,966.70	13%
6800032000	Transport Accessories	SMRT 240V AC AUSTRALIA	\$3,426.00	\$2,980.62	13%
6800033000	Transport Accessories	SMRT BATTERY PACK OPTION	\$618.00	\$537.66	13%
6800034000	Transport Accessories	SMRT CHARGER MOUNTING BRKT OPT	\$51.00	\$44.37	13%
6800078000	Transport Accessories	POWERPRO DOMESTIC MANUAL OPT	\$75.00	\$65.25	13%
6800128000	Transport Accessories	H/E STORAGE FLAT OPTION	\$193.00	\$167.91	13%
6800130000	Transport Accessories	BACKREST STORAGE POUCH OPTION	\$378.00	\$328.86	13%
6800140000	Transport Accessories	F/E OXYGEN BOTTLE HOLDER OPT.	\$256.00	\$222.72	13%
6800141000	Transport Accessories	FOWLER OXYGEN BOTTLE Hldr OPT	\$363.00	\$315.81	13%
6800147000	Transport Accessories	EQUIPMENT HOOK OPTION	\$73.00	\$63.51	13%
6800180000	Transport Accessories	BASE STORAGE NET OPTION	\$284.00	\$247.08	13%
6800210000	Transport Accessories	2 STAGE IV POLE PR OPTION	\$387.00	\$336.69	13%
6800211000	Transport Accessories	2 STAGE IV POLE PL OPTION	\$376.00	\$327.12	13%
6800212000	Transport Accessories	2 STAGE IV POLE DUAL OPTION	\$800.00	\$696.00	13%
6800216000	Transport Accessories	3 STAGE IV POLE PL OPTION	\$478.00	\$415.86	13%
6800217000	Transport Accessories	3 STAGE IV POLE DUAL OPTION	\$1,020.00	\$887.40	13%
6800700003	Transport Accessories	EQUIPMENT HOOK KIT	\$79.00	\$68.73	13%
6800700006	Transport Accessories	NICD BATTERY PACK	\$365.00	\$317.55	13%
6800700008	Transport Accessories	DWLT INT BATTERY CHARGER KIT	\$273.00	\$237.51	13%
6800700009	Transport Accessories	VEHICLE BATTERY CHARGER KIT	\$273.00	\$237.51	13%
6800700011	Transport Accessories	FOWLER O2 BOTTLE HOLDER KIT	\$389.00	\$338.43	13%
6800700022	Transport Accessories	BOLT REPLACEMENT KIT	\$6.05	\$5.26	13%
6800700040	Transport Accessories	SMRT POWER KIT-12V DC,DOMESTIC	\$1,690.00	\$1,470.30	13%
6800700041	Transport Accessories	SMRT POWER KIT-120V AC, DOM	\$1,690.00	\$1,470.30	13%
6800700044	Transport Accessories	SMRT POWER KIT-240V AC,EUROPE	\$3,410.00	\$2,966.70	13%
6800700046	Transport Accessories	SMRT BATTERY PACK KIT	\$929.00	\$808.23	13%
6800700049	Transport Accessories	6500 PWRLOAD COMP UPGRADE KIT	\$4,427.00	\$3,851.49	13%
6800700051	Transport Accessories	SMRT POWER KIT, U.S. TRIAL	\$2,539.00	\$2,208.93	13%
6806700004	XPS	KIT, XPS RETROFIT	\$3,759.00	\$3,270.33	13%
6816034002	Performance Load	6516 PWR-LOAD/PERF-LOAD OPTION	\$2,958.00	\$2,573.46	13%
6850109001	Transport Accessories	POWER PRO TL OPS/MAINT MANUAL	\$56.00	\$48.72	13%
7900001368	Transport Accessories	1IN ADHESIVE LOOP PILE	\$6.05	\$5.26	13%
639005550001	Power Load	MTS POWER LOAD	\$34,015.00	\$29,593.05	13%
639005550003	Power Load	MTS PWLD EXCLUDES FLOOR PLATE	\$32,802.00	\$28,537.74	13%
680600030001	Transport Parts	XPR SHOULDER RESTRAINT	\$92.00	\$80.04	13%
680600030002	Transport Parts	XPR WAIST DOUBLE BUCKLE RESTRA	\$125.00	\$108.75	13%
680600030003	Transport Parts	XPR WAIST SINGLE BUCKLE LONG R	\$131.00	\$113.97	13%
680600030004	Transport Parts	XPR THIGH RESTRAINT	\$131.00	\$113.97	13%
680600030005	Transport Parts	XPR ANKLE RESTRAINT	\$123.00	\$107.01	13%
680600030010	Transport Parts	XPR RESTRAINT PACKAGE	\$693.00	\$602.91	13%
680600030013	Transport Parts	XPR CAP AND LABEL	\$2.41	\$2.10	13%
680605550001	Power Pro Xt	6506 MTS PWRPRO COT LOW CONFIG	\$23,775.00	\$20,684.25	13%
680605550002	Power Pro Xt	6506 MTS PWRPRO COT MID CONFIG	\$29,835.00	\$25,956.45	13%
680605550003	Power Pro Xt	6506 MTS PWRPRO COT HIGH CNFIG	\$32,064.00	\$27,895.68	13%
680700450031	Transport Accessories	Assembly, Battery Charger Mount Plate	\$59.00	\$51.33	13%
680700450101	Transport Accessories	12VDC Cable, Automotive	\$49.00	\$42.63	13%
680700450102	Transport Accessories	Assembly, Power Cord, North Am	\$35.00	\$30.45	13%
680700450301	Transport Accessories	Assembly, Battery Charger	\$1,516.00	\$1,318.92	13%
680705550001	Power Pro 2	6507 POWER PRO 2, HIGH CONFIG	\$37,240.00	\$32,398.80	13%
680705550002	Power Pro 2	6507 POWER PRO 2, MID CONFIG	\$35,022.00	\$30,469.14	13%
680707000002	Transport Accessories	Lithium-Ion Battery	\$1,059.00	\$921.33	13%
6070140010S	Transport Accessories	OXYGEN BOTTLE HOLDER ASSY	\$215.00	\$187.05	13%
6080140010S	Transport Accessories	OXYGEN BOTTLE HOLDER ASSY	\$300.00	\$261.00	13%
6080155020S	Transport Accessories	KIT,PULL HANDLE FOR FOOTEND	\$206.00	\$179.22	13%
6080157000S	Transport Accessories	KIT,LIFT BAR,HEADEND,2/99-CURR	\$189.00	\$164.43	13%
6082200010S	Transport Accessories	ADJUSTABLE CASTER LOCK ASSY	\$148.00	\$128.76	13%
6082700006S	Transport Accessories	KIT, O2 BOTTLE HOLDER HE	\$273.00	\$237.51	13%
6082700022S	Transport Accessories	KIT-RETAINER PLATE COVER	\$71.00	\$61.77	13%
6082700024S	Transport Accessories	EXTENDED HEIGHT KIT	\$622.00	\$541.14	13%
6082700025S	Transport Accessories	BASE STORAGE TRAY KIT	\$280.00	\$243.60	13%
6091700006S	Transport Accessories	KIT, PEDI-MATE RESTRNT BRACKET	\$66.00	\$57.42	13%
6100003026S	Transport Accessories	LOAD CYLINDER, GREEN, ASSY	\$11,092.00	\$9,650.04	13%
6100019011S	Transport Accessories	M-1 JAPAN LITTER COMPONENTS	\$3,150.00	\$2,740.50	13%
6100019041S	Transport Accessories	BACK LEG ASSY-RT	\$742.00	\$645.54	13%
6100019042S	Transport Accessories	BACK LEG ASSY-LT	\$734.00	\$638.58	13%
6100019044S	Transport Accessories	FOWLER ASSY	\$354.00	\$307.98	13%
6100700008S	Transport Accessories	M1 Leg Weldment WAS Special LH	\$630.00	\$548.10	13%
6100700009S	Transport Accessories	M1 Leg Weldment WAS Special RH	\$630.00	\$548.10	13%
6100700011S	Transport Accessories	STEERLOCK ASSY KIT	\$342.00	\$297.54	13%
6250001018S	Transport Accessories	POLYPROPLN RESTRAINT STRAP SET	\$95.00	\$82.65	13%
6250001019S	Transport Accessories	RESTRAINT STRAP SET, VINYL	\$383.00	\$333.21	13%
6250001021S	Transport Accessories	RESTRAINT STRAP SET	\$133.00	\$115.71	13%
6252023000S	Transport Accessories	***EXTENDED MAIN FRAME ASSY***	\$4,487.00	\$3,903.69	13%
6378030010S	Transport Accessories	FLOOR MOUNT COT FASTENER ASSY	\$816.00	\$709.92	13%
625705550001	Xpedition Capital parts	Mid Config	\$15,427.00	\$13,421.49	13%
625705550002	Xpedition Capital parts	High Config	\$17,055.00	\$14,837.85	13%
650707000002	Xpedition Transport Accessories	Battery	\$1,059.00	\$921.33	13%
650700450301	Xpedition Transport Accessories	Charger	\$818.00	\$711.66	13%
625707000009	Xpedition Transport Accessories	Foot rest	\$340.49	\$296.23	13%
625700100400	Xpedition Transport Accessories	Head restraint	\$143.55	\$124.89	13%
625700100260	Xpedition Transport Accessories	IV hook, Pl, Xpedition	\$85.00	\$73.95	13%
625707000008	Xpedition Transport Accessories	Upper Carry handles	\$361.18	\$314.23	13%
625700100300	Xpedition Transport Accessories	O2 holder, Xpedition	\$288.55	\$251.04	13%
625700100350	Xpedition Transport Accessories	Head support	\$327.70	\$285.10	13%
625700100600	Xpedition Transport Accessories	PCS	\$410.00	\$356.70	13%
625700100450	Xpedition Transport Accessories	Ankle restraint	\$66.70	\$58.03	13%
650700450031	Xpedition Transport Accessories	Battery charger mounting plate	\$10.90	\$9.48	13%
6254000000	Evac Chair	EVACUATION CHAIR - MODEL 6254	\$4,995.00	\$4,345.65	13%
6253101151	Transport Parts	EVACUATION CHAIR BRACKET	\$121.00	\$105.27	13%
6254050000	Evac Chair Aftermarket	BRACKET OPTION	\$37.00	\$32.19	13%
6254029000	Evac Chair Aftermarket	6254 FOOT REST OPTION	\$416.00	\$361.92	13%
6254055000	Evac Chair Aftermarket	COVER OPTION	\$257.00	\$223.59	13%
6254002000	Evac Chair Aftermarket	CABINET OPTION	\$921.00	\$801.27	13%
6392000003	Performance Load	PERFORMANCELOAD W/CHARGE	\$7,058.00	\$6,140.46	13%
6500700058	Transport Accessories	SMRT POWER KIT-120V AC, 12V DC	\$1,844.00	\$1,604.28	13%
POWERLOAD-PROCARE (PM ONLY)	Procure - Transport	PROCARE SERVICE - POWERLOAD - PM ONLY	\$487.00	\$423.69	13%
POWERLOAD-PROCARE (PARTS LABOR TRAVEL ONLY)	Procure - Transport	PROCARE SERVICE - POWERLOAD - PARTS LABOF	\$1,461.00	\$1,271.07	13%
POWERLOAD-PROCARE (PM AND PARTS LABOR TRAVEL)	Procure - Transport	PROCARE SERVICE - POWERLOAD - PLT AND PM	\$1,948.00	\$1,694.76	13%
POWERLOAD-PROCARE (BATTERY COVERAGE)	Procure - Transport	PROCARE SERVICE - POWERLOAD - BATTERY SER	\$325.00	\$282.75	13%
POWERPRO-PROCARE (PM ONLY)	Procure - Transport	PROCARE SERVICE - POWERPRO - PM ONLY	\$305.00	\$265.35	13%
POWERPRO-PROCARE (PARTS LABOR TRAVEL ONLY)	Procure - Transport	PROCARE SERVICE - POWERPRO - PARTS LABOR 1	\$874.00	\$760.38	13%
POWERPRO-PROCARE (PM AND PARTS LABOR TRAVEL)	Procure - Transport	PROCARE SERVICE - POWERPRO - PLT AND PM	\$1,179.00	\$1,025.73	13%
POWERPRO-PROCARE (BATTERY COVERAGE)	Procure - Transport	PROCARE SERVICE - POWERPRO - BATTERY SERV	\$420.00	\$365.40	13%
POWERPRO-PROCARE (REFRESH)	Procure - Transport	PROCARE SERVICE - POWERPRO - REFRESH	\$738.00	\$642.06	13%
MANU-FAST-PROCARE (PM ONLY)	Procure - Transport	PROCARE SERVICE - MANUAL COT FASTENER - PI	\$211.00	\$183.57	13%
MANU-FAST-PROCARE (PARTS LABOR TRAVEL ONLY)	Procure - Transport	PROCARE SERVICE - MANUAL COT FASTENER - PI	\$641.00	\$557.67	13%
MANU-FAST-PROCARE (PM AND PARTS LABOR TRAVEL)	Procure - Transport	PROCARE SERVICE - MANUAL COT FASTENER - PI	\$852.00	\$741.24	13%
MANUAL-COT-PROCARE (PM ONLY)	Procure - Transport	PROCARE SERVICE - MANUAL COT - PM ONLY	\$305.00	\$265.35	13%
MANUAL-COT-PROCARE (PARTS LABOR TRAVEL ONLY)	Procure - Transport	PROCARE SERVICE - MANUAL COT - PROTECT - PI	\$500.00	\$435.00	13%
MANUAL-COT-PROCARE (PM AND PARTS LABOR TRAVEL)	Procure - Transport	PROCARE SERVICE - MANUAL COT - PREVENT - PI	\$805.00	\$700.35	13%
STR-CHAIR-PROCARE (PM ONLY)	Procure - Transport	PROCARE SERVICE - STAIR CHAIR - PM ONLY	\$130.00	\$113.10	13%

STR-CHAIR-PROCARE (PARTS LABOR TRAVEL ONLY)	Procare - Transport	PROCARE SERVICE - STAIR CHAIR - PROTECT - PL/	\$175.00	\$152.25	13%
STR-CHAIR-PROCARE (PM AND PARTS LABOR TRAVEL)	Procare - Transport	PROCARE SERVICE - STAIR CHAIR - PREVENT - PL/	\$305.00	\$265.35	13%
XPEDITION-PROCARE (PM ONLY)	Procare - Transport	PROCARE SERVICE - XPEDITION - PM ONLY	\$180.00	\$139.20	13%
XPEDITION-PROCARE (PARTS LABOR TRAVEL ONLY)	Procare - Transport	PROCARE SERVICE - XPEDITION - PARTS LABOR T	\$575.00	\$500.25	13%
XPEDITION-PROCARE (PM AND PARTS LABOR TRAVEL)	Procare - Transport	PROCARE SERVICE - XPEDITION - PLT AND PM	\$735.00	\$639.45	13%
XPEDITION-PROCARE (BATTERY COVERAGE)	Procare - Transport	PROCARE SERVICE - XPEDITION - BATTERY SERVI	\$415.00	\$361.05	13%
6500700039	PowerPro	GATCH RETROFIT KIT/POWERPRO	\$2,402.00	\$2,089.74	13%
6500700060	Transport A&D	6500/6510 STRLOCK RETROFIT KIT	\$1,244.00	\$1,082.28	13%
6390700017	PowerLOAD	PWRLD KIT AS/NZS W/XPS & SAE	\$657.00	\$571.59	13%
6550001084	Transport A&D	KNEE GATCH BOLSTER MATTRESS	\$404.00	\$351.48	13%
6500002150	Transport A&D	KN GATCH BOLSTER MATT C RATED	\$456.00	\$396.72	13%
6085700003	Transport A&D	RTRCTBLE HEAD SCTN O2 HLDR KIT	\$275.00	\$239.25	13%
6500310000	Transport A&D	2 STAGE IV POLE PR OPTION	\$395.00	\$343.65	13%
6500315000	Transport A&D	3 STG IV POLE PR OPT w/ Clip	\$504.00	\$438.48	13%
6500311000	Transport A&D	2 STAGE IV POLE PL OPTION	\$395.00	\$343.65	13%
6500316000	Transport A&D	3 STAGE IV POLE PL OPTION	\$504.00	\$438.48	13%
6500312000	Transport A&D	2 STAGE IV POLE DUAL OPTION	\$791.00	\$688.17	13%
6506700001	PowerLOAD	6506 PWRLD COMPAT UPGRADE KIT	\$2,415.00	\$2,101.05	13%
6500001391	Transport A&D	SHOULDER HARNESS RESTRAINT	\$110.00	\$95.70	13%
6500001393	Transport A&D	WAIST RESTRAINT	\$145.00	\$126.15	13%
6500001395	Transport A&D	LEG RESTRAINT	\$78.00	\$67.86	13%
6500001430	Transport A&D	X-RESTRAINT PACKAGE	\$287.00	\$249.69	13%
6500002030	Transport A&D	G-RATED RESTRAINT PACKAGE	\$296.00	\$257.52	13%
6500001401	Transport A&D	SHOULDER RESTRAINT	\$46.00	\$40.02	13%
6500001402	Transport A&D	X-DOUBLE BUCKLE STRAP	\$60.00	\$52.20	13%
6500001403	Transport A&D	X-BUCKLE TONGUE AND STRAP	\$63.00	\$54.81	13%
6500001404	Transport A&D	LEG RESTRAINT	\$55.00	\$47.85	13%
6500001405	Transport A&D	ANKLE RESTRAINT	\$52.00	\$45.24	13%
6506170000	Transport A&D	DEFIB PLATFORM OPTION	\$658.00	\$572.46	13%
6086602010	Transport A&D	DUAL WHEEL LOCK OPTION	\$164.00	\$142.68	13%
6500201148S	Transport A&D	POWER SUPPLY, CHARGER	\$230.00	\$200.10	13%
6500201149S	Transport A&D	POWER CORD, NORTH AMERICA	\$14.54	\$12.65	13%
6500201147S	Transport A&D	12V CABLE, STANDARD	\$52.00	\$45.24	13%
6500201000	Transport A&D	INSTRUMENTS KIT, CHARGER	\$1,110.00	\$965.70	13%
6500001027	Transport A&D	IN-AMBULANCE SHUTOFF ASSY	\$177.00	\$153.99	13%
6500700015	Transport A&D	BASE TUBE PROTECTOR ASSEMBLY	\$31.00	\$26.97	13%
6506001102	PowerPro XT	POWER-PRO XT IN-SERVICE DVD	\$25.00	\$21.75	13%
6516000000	Power Pro IT	POWER PRO IT AMBULANCE COT	\$27,883.00	\$24,258.21	13%
6086055000	Power Load	POWERLOAD COMPATIBLE OPTION	\$1,624.00	\$1,412.88	13%
6390000000	Power Load	POWER LOAD	\$32,802.00	\$28,537.74	13%
6086000000	Performance Pro	PERFORMANCE PRO AMBULANCE COT	\$11,620.00	\$10,109.40	13%
6086034001	Performance Load	PERFORMANCE-LOAD COMPATABILITY OPTION	\$1,412.00	\$1,228.44	13%
6392000001	Performance Load	PERFORMANCE LOAD W/CHARGE, PLATE	\$7,994.00	\$6,954.78	13%
6392000004	Performance Load	PERFORMANCE LOAD	\$3,890.00	\$3,384.30	13%
6506034002	Performance Load	6506 PWR-LOAD/PERF-LOAD OPTION	\$2,841.00	\$2,471.67	13%
6516034001	Performance Load	6516 PERFORMANCE-LOAD OPTION	\$1,867.00	\$1,624.29	13%
6377000000	Antler Fasteners	FLOOR MOUNT W/ DUAL PLATES COT FASTENER	\$771.00	\$670.77	13%
6391000000	Antler Fasteners	MASS CASUALTY FASTENER	\$455.00	\$395.85	13%