

**ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201**

**CONTRACT RENEWAL**

<b>TO:</b> SATELLITE TRACKING OF PEOPLE LLC	<b>ORIGINAL DATE ISSUED:</b>	<u>FEBRUARY 5, 2019</u>
1212 NORTH POST OAK RD, SUITE 100	<b>CONTRACT NO:</b>	<u>19-208-R</u>
HOUSTON, TEXAS 77055	<b>CONTRACT TITLE:</b>	<u>ELECTRONIC MONITORING DEVICES</u>

**THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 19-208-R including any attachments or amendments thereto.

**EFFECTIVE DATE:** JANUARY 1, 2021

**EXPIRES:** DECEMBER 31, 2021

**RENEWALS:** THIS IS THE EIGHTH (8<sup>TH</sup>) YEAR RENEWAL OF A POSSIBLE TEN (10) YEAR CONTRACT.

**COMMODITY CODE(S):** 91268, 91570

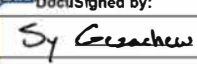
**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

<b><u>VENDOR CONTACT:</u></b> GREG UTTERBACK	<b><u>VENDOR TEL. NO.:</u></b>	<u>(832) 553-9502</u>
<b><u>EMAIL ADDRESS:</u></b> GUTTERBACK@STOPLLC.COM		
<b><u>COUNTY CONTACT:</u></b> IGOR SCHERBAKOV (POL AND PUBLIC SAFETY)	<b><u>COUNTY TEL. NO.:</u></b>	<u>(703) 228-0709</u>
<b><u>COUNTY CONTACT EMAIL:</u></b> <a href="mailto:ISCHERBAKOV@ARLINGTONVA.US">ISCHERBAKOV@ARLINGTONVA.US</a>		

**CONTRACT AUTHORIZATION**

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

PRINT: SY GEZACHEW  
DocuSigned by:  
SIGNATURE:   
TITLE: PROCUREMENT OFFICER  
DATE: 12/31/2020

SATELLITE TRACKING OF PEOPLE LLC

PRINT: Greg Utterback  
DocuSigned by:  
SIGNATURE:   
TITLE: Chief Development Officer  
DATE: 12/31/2020

**Contract 00212 with Satellite Tracking of People for Electronic Monitoring of Offenders**

**APPENDIX E PRICE SHEETS**

Daily is defined as 12:00 AM to 11:59:59 PM. Bid pricing shall be the not to exceed pricing on a per product/service basis.

**CATEGORY 1 – RADIO FREQUENCY (RF) ELECTRONIC MONITORING**

Description	Qty	Unit	Daily Rate*
<b>Radio Frequency (RF) Continuous Signaling Electronic Monitoring Service</b> <u>Equipment/Unit (when in use):</u> (Receiver (Home Unit) - Landline Communication Connection)  <b>Body-Attached Ankle Bracelet (transmitter):</b> Mfg.: <u>Satellite Tracking of People</u> Brand/Model: <u>BLUband</u>  With <b>Receiver/Home Unit</b> with Landline Connection: Product Bid: Mfg.: <u>Satellite Tracking of People</u> Brand/Model: <u>BLUhome Landline</u>  <u>Monitoring Service/Unit (when in use):</u>	1 - 100	EA	\$ <u>1.50</u>
	101 - 250	EA	\$ <u>1.45</u>
	251 - 500	EA	\$ <u>1.50</u>
	501 - 1,500	EA	\$ <u>1.50</u>
	1,501 - 3,000	EA	\$ <u>1.60</u>
	3,001+	EA	\$ <u>1.60</u>
	1 - 100	EA	\$ <u>0.10</u>
	101 - 250	EA	\$ <u>0.10</u>
	251 - 500	EA	\$ <u>0.10</u>
	501 - 1,500	EA	\$ <u>0.10</u>
	1,501 - 3,000	EA	\$ <u>0.10</u>
	3,001+	EA	\$ <u>0.10</u>

(\*Daily rate determined on a per customer basis.)

Description	Qty	Unit	Daily Rate*
<b>Radio Frequency (RF) Continuous Signaling Electronic Monitoring Service</b> <u>Equipment/Unit (when in use):</u> (Receiver (Home Unit) - Cellular Communication Connection)  <b>Body-Attached Ankle Bracelet (transmitter):</b> Mfg.: <u>Satellite Tracking of People</u> Brand/Model: <u>BLUband</u>  With <b>Receiver/Home Unit</b> with Cellular Communication: Mfg.: <u>Satellite Tracking of People</u> Brand/Model: <u>BLUhome Cellular</u>  <u>Monitoring Service/Unit (when in use):</u>	1 - 100	EA	\$2.30
	101 - 250	EA	\$2.15
	251 - 500	EA	\$2.30
	501 - 1,500	EA	\$2.30
	1,501 - 3,000	EA	\$2.30
	3,001+	EA	\$2.40
	1 - 100	EA	\$ <u>0.10</u>
	101 - 250	EA	\$ <u>0.10</u>
	251 - 500	EA	\$ <u>0.10</u>
	501 - 1,500	EA	\$ <u>0.10</u>
	1,501 - 3,000	EA	\$ <u>0.10</u>
	3,001+	EA	\$ <u>0.10</u>

(\*Daily rate determined on a per customer basis.)

**Contract 00212 with Satellite Tracking of People for Electronic Monitoring of Offenders**

Description	Unit	Unit Price
<b>Lost/Damaged/Stolen Equipment Replacement for above RF Continuous Signaling Electronic Monitoring Equipment</b> Body-Attached Ankle Bracelet Mfg.: <u>Satellite Tracking of People</u> Brand/Model: <u>BLUband</u>	EA	\$ <u>50.00</u>
Receiver (Home Unit) – with Landline communication connection. Mfg.: <u>Satellite Tracking of People</u> Brand/Model: <u>BLUhome Landline</u>	EA	\$ <u>250.00</u>
Receiver (Home Unit) – with Cellular communication. Mfg.: <u>Satellite Tracking of People</u> Brand/Model: <u>BLUhome Cellular</u>	EA	\$ <u>250.00</u>

Description	Qty	Unit	Daily Rate*
<b>Preferred Optional Service: Radio Frequency (RF) Random/Scheduled Tracking Service</b> <u>Equipment/Unit (when in use):</u>	1 +	EA	\$ <u>0.00</u>
For Product Bid: Mfg.: <u>ShadowTrack Technologies, Inc.</u> Brand/Model: <u>Voice Biometric</u> Voice Verification System (Up to 5 calls per day) (*Daily rate determined on a per customer basis.)	1 +	EA	\$ <u>1.20</u>

Description	Order Qty	Unit	Unit Price
<b>Preferred Optional Service: Radio Frequency (RF) Mobile (Drive By) Receiver</b> <u>Equipment/Unit:</u>	1 +	EA	\$ <u>1.00</u>
For Product Bid: Mfg.: <u>Satellite Tracking of People</u> Brand/Model: <u>BLUscan</u>			

**Contract 00212 with Satellite Tracking of People for Electronic Monitoring of Offenders**

Description
<p><b>Preferred Optional Service: Radio Frequency (RF) Electronic Monitoring Service – Optional Vendor Provided Offender Services</b></p> <p>Vendor may offer and provide Radio Frequency (RF) Monitoring Service on an optional basis for both juvenile and adult Participants to Agencies operating on a local or statewide basis. Vendor shall provide staff to implement this program and may recoup the costs for their services directly from the Agency and/or Participant. Vendor’s administrative fee to administer (including invoicing services) and provide an optional Offender Funded Program shall be an additional \$4.00 per unit/day.</p> <p>Vendor shall provide staff to implement this program and may recover the costs for their services at a negotiated amount directly from the Agency and/or Participant.</p> <p style="text-align: right;"><b>Typical Daily Charge</b> \$3.00/unit/day</p> <p><b>Description of Optional Services</b></p> <p>1. <u>Installation/Removal service</u></p>

Description	Qty	Unit	Daily Rate*
<p><b>Optional Radio Frequency (RF) Monitoring Services</b></p> <p>Optional Alert Notifications (Reference Specifications. 5.0)</p> <ol style="list-style-type: none"> <li>Closed-loop Notification (notify with confirmation of Officer call-back verification)</li> <li>Escalating notification (notify, pause for call-back verification, escalate to notify next Officer/contact, pause, continue)</li> <li>Identify any/all system automated capabilities</li> </ol> <p>Curfew and equipment status optional alerts reports other than by web-based system and/or email (Reference Specifications. 5.1 – 5.11)</p> <ol style="list-style-type: none"> <li>By Fax</li> <li>And/or by telephone</li> </ol> <p>Verbal notification made by Monitoring Center staff to agency personnel or offenders on an optional basis (Reference Specifications. 5.12). Pricing is on a “per call” basis.</p>	<p>1</p> <p>1</p> <p>1</p> <p>1</p> <p>1</p>	<p>EA</p> <p>EA</p> <p>EA</p> <p>EA</p> <p>EA</p>	<p>\$0.25</p> <p>\$0.25</p> <p>\$0.25</p> <p>\$0.25</p> <p>\$1.25</p>

Contract 00212 with Satellite Tracking of People for Electronic Monitoring of Offenders

**CATEGORY 3 – SATELLITE MONITORING AND REMOTE TRACKING SERVICE  
(GLOBAL POSITIONING SYSTEM (GPS))  
Using One-piece Body-attached Device**

Description	Qty	Unit	Daily Rate*
<p><b>Satellite Monitoring and Remote Tracking Service (One-piece Body-attached Device)</b>                      – Active, Hybrid and Passive Mode.</p> <p>One-piece Body-attached Device Bid:                      Mfg.: <u>Satellite Tracking of People</u>                      Brand/Model: <u>BLUtag</u>                      (Includes additional accessory (beacon/similar device) for in-home use when needed at no additional cost.)</p>	1 - 100 101 – 250 251 – 500 501 – 1,500 1,501 – 3,000 3,001+	EA EA EA EA EA EA	\$3.00 \$3.00 \$3.00 \$3.00 \$3.00 \$3.00
<p><b><u>Monitoring Service for Active Mode/Unit (when in use):</u></b></p>	1 - 100 101 – 250 251 – 500 501 – 1,500 1,501 – 3,000 3,001+	EA EA EA EA EA EA	\$0.10 \$0.10 \$0.10 \$0.10 \$0.10 \$0.10
<p><b><u>Monitoring Service for Required Hybrid Mode/Unit (when in use):</u></b>                      (Reference Specifications Sections 4a.13 and 4a.16)</p>	1 - 100 101 – 250 251 – 500 501 – 1,500 1,501 – 3,000 3,001+	EA EA EA EA EA EA	\$0.10 \$0.10 \$0.10 \$0.10 \$0.10 \$0.10
<p><b><u>Monitoring Service for Passive Mode/Unit (when in use):</u></b></p> <p>(*Daily rate determined on a per customer basis.)</p>	1 - 100 101 – 250 251 – 500 501 – 1,500 1,501 – 3,000 3,001+	EA EA EA EA EA EA	\$0.10 \$0.10 \$0.10 \$0.10 \$0.10 \$0.10

**Contract 00212 with Satellite Tracking of People for Electronic Monitoring of Offenders**

<p><b>Satellite Monitoring and Remote Tracking Service (One-Piece Body-Attached Device) – <u>Optional Hybrid Mode.</u></b>                  One-piece Body-attached Device Bid: Mfg.: and Brand/Model: Same as Above</p>		Same as Above	Same as Above
<p><b>Describe this type of service:</b> GPS point provided to confirm home location for curfew monitoring, then additional curfew confirmation provided through necessary equipment. Also, up to three GPS location confirmations in other locations during each day. Optional on-demand GPS locates can be available.</p> <p>(*Daily rate determined on a per customer basis.)</p>		1 - 100 101 – 250 251 – 500 501 – 1,500 1,501 – 3,000 3,001+	EA EA EA EA EA EA
			\$ <u>0.05</u> \$ <u>0.05</u> \$ <u>0.05</u> \$ <u>0.05</u> \$ <u>0.05</u> \$ <u>0.05</u>

Description	Unit	Unit Price
<p><b>Required: Lost/Damaged/Stolen Equipment Replacement for above one-piece body-attached device for Satellite Monitoring and Remote Tracking Service</b></p> <p>Body-attached Bracelet Device:                      Mfg.: <u>Satellite Tracking of People</u>                      Brand/Model: <u>BLUtag</u></p> <p>Accessory (such as beacon or similar device) for enhanced location verification and landline communication at home:                      Mfg.: <u>Satellite Tracking of People</u>                      Brand/Model: <u>BLUhome</u></p>	EA	\$ <u>250.00</u>
	EA	\$ <u>150.00</u>

Description
<p><b>Preferred Optional Service: Satellite Monitoring and Remote Tracking Service for One-piece Body-attached Device – Optional Vendor Provided Offender Services</b></p> <p>Vendor may offer and provide Satellite Monitoring and Remote Tracking Service on a preferred optional service basis for both juvenile and adult Participants to Agencies operating on a local or statewide basis. Vendor shall provide staff to implement this program and may recoup the costs for their services directly from the Agency and/or Participant. Vendor’s administrative fee to administer (including invoicing services) and provide a preferred optional Offender Funded Program shall be an additional \$<u>5.00</u> per unit/day.</p> <p>Vendor shall provide staff to implement this program and may recover the costs for their services at a negotiated amount directly from the Agency and/or Participant. <b>Description of Optional Services</b></p> <ol style="list-style-type: none"> <li>1. <u>Manual Voice Monitoring Center Service (up to three alert types)</u></li> <li>2. <u>Installation/Removal service</u></li> </ol> <p style="text-align: right;"><b>Typical Daily Charge</b>                  \$<u>1.00</u>/unit/ day                  \$<u>3.00</u>/unit/ day</p>