

# TASK ORDER APPROVAL FORM

CONTRACT #: C19-2754-AP

TASK ORDER #: 8

TASK ORDER AMOUNT: \$47,013.00

CONTRACT: C19-2754-AP  
SIEMENS INDUSTRY, INC.  
AIRPORT SECURITY, MAINTENANCE, REPAIR  
AND SUPPORT  
EXPIRES: 11/05/2022 W/1 1 YR RENEWAL

OFFERED BY CONSULTANT:

Siemens Industry, Inc.


FIRM'S NAME

<del>Steven Tolo</del>	<b>Jeremy Taylor</b>	<b>Gil Rosado-Ortiz</b>
	<small>Digitally signed by Taylor Jeremy DN: cn=Taylor, Jeremy, o=Siemens, email=jeremy.taylor@siemens.com Date: 2022.09.23 09:44:47 -05'00'</small>	<small>Digitally signed by Rosado-Ortiz Gil Date: 2022.09.23 10:27:57 -04'00'</small>

SIGNATURE

<del>Sr. Account Executive</del>	<b>Branch General Manager</b>	<b>Branch Finance Manager</b>
TITLE		DATE <b>Sept. 23, 2022</b>

**RECOMMENDED FOR APPROVAL  
(Department Director)**

  
SIGNATURE Tracy Stage, A.A.E.  
Airports Director  
TITLE

10-18-2022  
DATE

COUNTY ADMINISTRATOR (if applicable)

DATE

**APPROVED BY OKALOOSA COUNTY  
(Per Purchasing Manual)**

- \$25,000 or less approved by Purchasing Manager
- \$25,001 to \$50,000 approved by OMB Director
- Between \$50,001 and \$100,000 approved by Purchasing Director and County Administrator
- In excess of \$100,000 approved by the Board.

Jeffrey A Hyde Digitally signed by Jeffrey A Hyde  
Date: 2022.10.18 15:19:10 -05'00'  
PURCHASING MANAGER

DATE

Faye Douglas Digitally signed by Faye Douglas  
Date: 2022.10.19 08:21:41 -05'00'  
OMB Director/DATE

DATE

CHAIRMAN (if applicable)

DATE

# SIEMENS

**PROPOSAL**

Destin Ft. Walton Beach VPS Airport TSA Door Security Upgrade

**PREPARED BY**

Siemens Industry, Inc.

**PREPARED FOR**

DESTIN-FORT WALTON BEACH AIRPORT

**DELIVERED ON**

September 20, 2022

SMART BUILDINGS

## Transforming the Everyday



## Table of Contents

SIEMENS PROPOSAL .....	3
Contact Information .....	3
Scope of Work .....	4
Pricing Summary .....	5
Inclusions .....	6
Exclusions .....	7
Clarifications .....	8
Payment Terms.....	9
Terms and Conditions.....	10
Terms & Conditions Link(s) .....	10
Signature Page .....	11
Signature Page .....	11

## Contact Information

Proposal #: 7285281  
Date: September 20, 2022

Sales Executive: Steven Tulo  
Branch Address: 1011 West Garden St.  
Pensacola, Florida 32502  
Telephone: 850-723-7831  
Email Address: steven.tulo\_iii@siemen.com

Customer Contact: Mike Stenson  
Customer: DESTIN-FORT WALTON BEACH AIRPORT  
Address: 1701 STATE RD 85 N  
EGLIN AFB FL 32542

Services shall be provided at: DESTIN-FORT WALTON BEACH AIRPORT  
1701 STATE RD 85 N EGLIN AFB FL 32542

## Scope of Work

Siemens shall provide the technical support and the supply of all equipment needed to install new mag locks, hardware, installation labor, programming labor, and final testing of these new doors on the existing security network as well as bringing these new locations online. All electrical work such as conduit runs and wire pulls shall be executed by other(s)

### MATERIAL LIST

Item	ID	Description	QTY
Hardware		CX-98L-E996L (FSE-24VDC) (#07) x 299 x 3-0 x CON US26/US32D Opening A125A, A138, D214, & D216	4
Hardware		1511S-NA-KV- Delayed Egress Maglock Openings A1, A2, & A3	3
Installation Labor	14519	INSTALLATION LABOR PER JOB Instructions: Labor to install (3) delayed egress mag locks, remove existing chexit devices that are not working and install new chexit devices. Programming and tie into the existing access control system including conduit bends and junction boxes by Siemens or others. Any 120V A/C requirements will be by Siemens or electrical contractor. Will reuse existing power supplies.	1

## Pricing Summary

Equipment		\$0.00
Miscellaneous Materials		\$3,443.41
Labor		\$5,140.98
Subcontractors		\$38,428.61
Travel		\$0.00
<b>Total Quote Price</b>		<b>\$47,013.00</b>

## Inclusions

1. Sales Tax (if tax exempt please provide tax exempt certification)
2. Freight
3. Engineering
4. Project Management for Siemens Scope of work
5. System Commissioning and Final Pretest
6. Final AHJ Testing
7. Professional Engineers stamp which may be required
8. Overtime (as specifically noted)
9. Material
10. Programming
11. Testing
12. Training

## Exclusions

1. Labeling of any wire, cables and/or patch cords.
2. Provision or installation of wire, fiber, electrical distribution components, conduit and boxes.
3. Installation of system control cabinets, panels and field devices for all related equipment.
4. Termination and trim of all devices unless otherwise noted above.
5. Cutting, painting and patching.
6. Dedicated Telephone lines, network connectivity or monitoring services for systems listed above.
7. Wire metering.
8. Fire Alarm system interface, if required.
9. 120 VAC connections and supply to be done by others as required.
10. Performance or Payment bonds.
11. Costs associated with schedule acceleration, project meetings, multiple trips onsite due to incompleteness of others, or multiple unplanned phases.
12. Gates, motors and ground loop devices, to be provided by others



## Clarifications

1. Siemens will furnish material cut sheets for submittal, for Siemens provided materials.
2. Siemens will furnish system shop drawings for areas and schematics affected by new equipment.
3. Pricing includes project management for the duration of the tentative project schedule.
4. Pricing includes one (1) year warranty on materials only.
5. Materials pricing is for the extent of the tentative project schedule.
6. Requires Electrician familiar with installation to be present during initial project walk-through, testing and commissioning of systems listed above.
7. Work is assumed to be completed during normal business hours Monday – Friday (7am-5pm).
8. Pricing includes standard ground shipping.

## Payment Terms

### Payment Terms Acceptance Agreement

The total price of: \$47,013.00 and the estimated return on investment are based on the items outlined in this proposal. ANY statements made herein regarding savings that may be achieved by implementing the services offered in this proposal are estimates only. No warranty, either expressed or implied, shall be construed to arise from such statements, nor shall such statements be construed as constituting a guarantee by Siemens that such savings will occur if the services are implemented.

### Terms and Conditions Disclaimer

The Customer acknowledges that when approved by the Customer and accepted by Siemens Industry, Inc.: (i) the Proposal and the Contract Terms and Conditions, (together with any other documents incorporated into the forgoing) shall constitute the entire agreement of the parties with respect to its subject matter (collectively, hereinafter referred to as the "Agreement") and (ii) in the event of any conflict between the terms and conditions of the Proposal and the terms and conditions of The Contract Terms and Conditions, the Contract Terms and Conditions shall control.

BY EXECUTION HEREOF, THE SIGNER CERTIFIES THAT (S)HE HAS READ ALL OF THE TERMS AND CONDITIONS AND DOCUMENTS, THAT SIEMENS OR ITS REPRESENTATIVES HAVE MADE NO AGREEMENTS OR REPRESENTATIONS EXCEPT AS SET FORTH THEREIN, AND THAT (S)HE IS DULY AUTHORIZED TO EXECUTE THE SIGNATURE PAGE ON BEHALF OF THE CUSTOMER.

*This Proposal is based on the Siemens Industry, Inc. Standard Terms and Conditions and the "Scope of Work" and are to be considered part of this proposal. Proposal is valid for thirty (30) days from the delivery date of September 20, 2022. Payment is due within 30 days of invoice date.*

**Total: \$47,013.00**

## Terms & Conditions Link(s)

### Terms & Conditions (Projects)

([www.siemens.com/standard-terms-project](http://www.siemens.com/standard-terms-project))

### Terms & Conditions (Products Only)

([www.siemens.com/standard-terms-product](http://www.siemens.com/standard-terms-product))

### Terms & Conditions (New)

([www.siemens.com/standard-terms-product](http://www.siemens.com/standard-terms-product))

**Price Escalation.** If, during the term of this Contract, the price of various materials or labor or logistics are increased as reflected by CRU/IHS Markit/CMAI/COMEX market index, then Siemens may increase the Contract Sum or apply a surcharge to Customer accordingly.

As a result of the global Covid-19 Virus outbreak, temporary delays in delivery, labor or services from Siemens and its sub-suppliers or subcontractors may occur. Among other factors, Siemens' delivery is subject to the correct and punctual supply from sub-suppliers or subcontractors, and Siemens reserves the right to make partial deliveries or modify its labor or services. While Siemens shall make every commercially reasonable effort to meet the delivery or service or completion date mentioned above, such date is subject to change.

## Attachment A

### SI Mass Notification Rider

([www.siemens.com/rider-mass-notification](http://www.siemens.com/rider-mass-notification))

### SI Monitoring Rider

([www.siemens.com/rider-monitoring](http://www.siemens.com/rider-monitoring))

### SI Online Backup and Data Protection

([www.siemens.com/rider-data-backup](http://www.siemens.com/rider-data-backup))

### SI Software License Warranty

([www.siemens.com/rider-software-license](http://www.siemens.com/rider-software-license))

### SI Consulting Rider

([www.siemens.com/rider-consuling](http://www.siemens.com/rider-consuling))

### SI Shooter Detection System Rider

([www.siemens.com/rider-shooter-detection](http://www.siemens.com/rider-shooter-detection))

### SI Body Temperature Thermal Camera Rider

([www.siemens.com/rider-thermal-camera](http://www.siemens.com/rider-thermal-camera))

## Signature Page

### Proposed by:

Siemens Industry, Inc.

\_\_\_\_\_  
Company

Steven Tulo

\_\_\_\_\_  
Name

7285281

\_\_\_\_\_  
Proposal #

\$47,013.00

\_\_\_\_\_  
Proposal Amount

September 20, 2022

\_\_\_\_\_  
Date

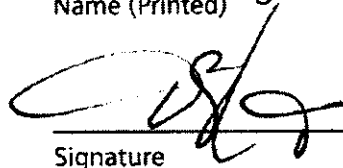
### Accepted by:

DESTIN-FORT WALTON BEACH AIRPORT

\_\_\_\_\_  
Company

*Tracy Stage, A.A.E.*

\_\_\_\_\_  
Name (Printed)



\_\_\_\_\_  
Signature

*Airports Director*

\_\_\_\_\_  
Title

*10-18-22*

\_\_\_\_\_  
Date

*n/a*

\_\_\_\_\_  
Purchase Order #

## Allyson Oury

---

**From:** Mike Stenson  
**Sent:** Tuesday, September 20, 2022 12:15 PM  
**To:** Allyson Oury  
**Subject:** FW: Warren Doors/Siemens Access Control Door Project  
**Attachments:** Destin Ft. Walton Beach VPS Airport TSA Door Security Upgrade.pdf

Thank you.

Michael J. Stenson  
Deputy Airports Director  
Okaloosa County Airports  
(850) 651-7160 Ext. 4  
[www.FlyVPS.com](http://www.FlyVPS.com)



**From:** Tulo III, Steven <steven.tulo\_iii@siemens.com>  
**Sent:** Tuesday, September 20, 2022 12:04 PM  
**To:** Patrick Milton <pmilton@myokaloosa.com>; Mike Stenson <mstenson@myokaloosa.com>; jennifer.mcclelland@whmdoor.com  
**Cc:** Thomas J. Gibson <tjgibson@myokaloosa.com>  
**Subject:** RE: Warren Doors/Siemens Access Control Door Project

Patrick,

Yes, that subcontractor line item does cover the labor and material shown under the scope. If we received a PO before 10-1-22, we could expect material to take anywhere from 4-6 weeks and we could be onsite the day the material arrives.

Here is your cost breakdown:

- Hardware Line Item 1 : \$20,688.00
- Labor/installation : \$6,432.61
- Hardware Line Item 2 : \$11,308.00

Since it was a sub quote, I was not given detailed breakdowns other than pricing on a quote. I hope this info helps and gives a better breakdown of the costs here. If you have any other questions, please feel free to reach out.

Thanks,

*Steven Tulo*  
Sr. Account Executive – Fire Life Safety & Security  
Siemens Industry, Inc.  
1011 West Garden St.