

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

**NOTICE OF CONTRACT AWARD**

|                                     |                       |  |
|-------------------------------------|-----------------------|--|
| Physio-Control, INC                 | DATE ISSUED:          | SEPTEMBER 23, 2019   |
| Attn: Jennifer Collins MGR, Pricing | CURRENT REFERENCE NO: | 20-007-R   |
| 11811 Willows RD NE                 | CONTRACT TITLE:       | Provide Product and Services for Fire-Lifepak Supplies and Accessories |
| Redmond, WA 98052                   |                       |  |

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**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT including any attachments or amendments thereto.

**EFFECTIVE DATE:** SEPTEMBER 23, 2019

**EXPIRES:** AUGUST 22, 2022

**RENEWALS:** ONE (1) TWO (2) YEAR RENEWAL OPTIONS

**COMMODITY CODE(S):** 99042

**LIVING WAGE:** N

**PROFESSIONAL SERVICES:** N

**ATTACHMENTS:**

AGREEMENT 1. 20-007-R

ATTACHMENT 2. NOA

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

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VENDOR CONTACT: Jennifer N. Collins

VENDOR TEL. NO.: (405) 521-2289

EMAIL ADDRESS: uscontracts@stryker.com

COUNTY CONTACT: Johnette Shawn Hill

COUNTY TEL. NO.: (703) 228-4659

COUNTY CONTACT EMAIL: jhill@arlingtonva.us



**ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
SUITE 500, 2100 CLARENDON BOULEVARD  
ARLINGTON, VA 22201**

**RIDER AGREEMENT NO. 20-007-R**

THIS AGREEMENT (hereinafter "Agreement") is made, on the date of its execution by the County, between **Stryker Sales Corporation, through its Medical Division ("Contractor")**, a Corporation with a place of business at **11811 Willows Road NE, Redmond, WA 98052** authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County"). The County and the Contractor, for the consideration and quantity(ies) specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

**1. CONTRACT DOCUMENTS**

The Contract Documents consist of **Exhibit A, Oklahoma Statewide Contract SW0300, Exhibit B, Physio Control NASPO Price File**. Any exhibits and amendments issued or applicable thereto (collectively, "Contract Documents" or "**Contract**"). This Agreement rides a contract awarded to the Contractor by the **The State of Oklahoma** and extended by the Contractor to the County on the same terms and conditions as the Contractor's agreement with **The State of Oklahoma**, and substituting the phrases "County Board of Arlington County" or "Arlington County", as appropriate, for the phrase wherever those phrases appear in the Contract Documents. Where the terms of this Agreement vary from the terms and conditions of the other Contract Documents, the terms and conditions of this Agreement shall prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

**2. CONTRACT TERM**

The Contractor's provision of goods for the County ("Work") shall commence on the date of execution of this Agreement by the County and shall be completed no later than October 4, 2022 ("**Contract Term**"). subject to any modifications as provided for in the Contract Documents.

Upon satisfactory performance by the Contractor, if **The State of Oklahoma** renews their agreement identified in Exhibit A, the County may elect to renew this Agreement under the same contract prices **August 23, 2019 through August 22, 2022 with one (1) two (2) year renewal options**. ("Subsequent Contract Term"). However, if **The State of Oklahoma** does NOT renew their agreement identified in Exhibit A, this Agreement shall automatically expire on the date of the contract expiration date.

**3. CONTRACT PRICING**

The County will pay the Contractor in accordance with the terms of the Payment paragraph below, at the prices set forth in **Exhibit B** for Work provided by the Contractor, as described and required in the Contract Documents, and accepted by the County.

**4. PAYMENT**

Per Section 17 of Oklahoma Statewide Contract SW0300, Payment will be made by the County to the Contractor within thirty (30) days following the date the entire order is

delivered or the date a correct invoice is received, whichever is later.

The Project Officer will either approve the invoice or require corrections. The number of the County Purchase Order pursuant to which authority goods or services have been performed or delivered shall appear on all invoices.

**5. SCOPE OF WORK**

The Contractor agrees to perform the goods and/or services described in the Contract Documents (hereinafter "the Work"). The primary purpose of the Work is to provide product and services for FIRE-LIFEPAK SUPPLIES AND ACCESSORIES.

The Contract Documents set forth the minimum Work estimated by the County and the Contractor to be necessary to complete the Work. It shall be the Contractor's responsibility, at the Contractor's sole cost, to provide the specific Work set forth in the Contract Documents sufficient to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor's responsibility to manage the details and execution of the Work.

**6. PROJECT OFFICER**

The performance of the Contractor is subject to the review and approval of the County Project Officer ("Project Officer") who shall be appointed by the Director of the Arlington County department or agency which seeks to obtain the Work pursuant to this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its Work pursuant to the Contract Documents.

**7. COUNTY PURCHASE ORDER REQUIREMENT**

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction. A Purchase Order must indicate that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense.

**8. NON-APPROPRIATION**

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County's written notice.

**9. PAYMENT OF SUBCONTRACTORS**

The Contractor is obligated to take one of the two following actions within seven (7) days after receipt of amounts paid to the Contractor by the County for work performed by any subcontractor under this Contract:

- a) Pay the subcontractor for the proportionate share of the total payment received from the County attributable to the work performed by the subcontractor under this Contract; or
- b) Notify the County and the subcontractor, in writing, of the Contractor's intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.

The Contractor is obligated to pay interest to the subcontractor on all amounts owed by the Contractor to the subcontractor that remain unpaid after seven (7) days following receipt by the Contractor of payment from the County for work performed by the subcontractor under this Contract, except for amounts withheld as allowed in subsection b., above. Unless otherwise provided under the terms of this Contract, interest shall accrue at the rate of one percent (1%) per month.

The Contractor shall include in each of its subcontracts, if any are permitted, a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor.

The Contractor's obligation to pay an interest charge to a subcontractor pursuant to this section may not be construed to be an obligation of the County. A Contract modification may not be made for the purpose of providing reimbursement for such interest charge. A cost reimbursement claim may not include any amount for reimbursement for such interest charge.

#### **10. EMPLOYMENT DISCRIMINATION BY CONTRACTOR PROHIBITED**

During the performance of this Contract, the Contractor agrees as follows:

- A. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by state law related to discrimination in employment except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- B. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an Equal Opportunity Employer.
- C. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for meeting the requirements of this section.
- D. The Contractor will comply with the provisions of the Americans with Disabilities Act of 1990 which prohibits discrimination against individuals with disabilities in employment and mandates their full participation in both publicly and privately provided services and activities.
- E. The Contractor will include the provisions of the foregoing paragraphs in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

#### **11. EMPLOYMENT OF UNAUTHORIZED ALIENS PROHIBITED**

In accordance with §2.2-4311.1 of the Code of Virginia, 1950, as amended, the Contractor acknowledges that it does not, and shall not during the performance of this Contract for goods and/or services in the Commonwealth, knowingly employ an unauthorized alien as that term is defined in the federal Immigration Reform and Control Act of 1986.

## **12. DRUG-FREE WORKPLACE TO BE MAINTAINED BY CONTRACTOR**

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor by Arlington County in accordance with the Arlington County Purchasing Resolution, the employees of which contractor are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

## **13. INDEMNIFICATION**

The Contractor covenants for itself, its employees, and subcontractors to save, defend, hold harmless and indemnify the County, and all of its elected and appointed officials, officers, current and former employees, agents, departments, agencies, boards, and commissions (collectively the "County" for purposes of this section) from and against any and all claims made by third parties or by the County for any and all losses, damages, injuries, fines, penalties, costs (including court costs and attorney's fees), charges, liability, demands or exposure, however caused, resulting from, arising out of, or in any way connected with the Contractor's acts or omissions, including the acts or omissions of its employees and/or subcontractors, for defective material workmanship or design in products purchased under Oklahoma Statewide Contract SW0300 . This duty to save, defend, hold harmless and indemnify shall survive the termination of this Contract. If, after notice by the County, the Contractor fails or refuses to fulfill its obligations contained in this section, the Contractor shall be liable for and reimburse the County for any and all expenses, including, but not limited to, reasonable attorneys' fees incurred and any settlements or payments made.

## **14. RELATION TO COUNTY**

The Contractor is an independent contractor and neither the Contractor nor its employees or subcontractors will, under any circumstances, be considered employees, servants or agents of the County. The County will not be legally responsible for any negligence or other wrongdoing by the Contractor, its employees, servants or agents. The County will not withhold payments to the Contractor for any federal or state unemployment taxes, federal or state income taxes, Social Security tax, or any other amounts for benefits to the Contractor. Furthermore, the County will not provide to the Contractor any insurance coverage or other benefits, including workers' compensation, normally provided by the County for its employees.

## **15. DISPUTE RESOLUTION**

All disputes arising under this Contract, or its interpretation, whether involving law or fact, or extra work, or extra compensation or time, and all claims for breach of contract shall be submitted to the Project Officer for decision at the time of the occurrence or beginning of the work upon which the claim is based, whichever occurs first. Any such claim shall state the facts surrounding it in sufficient detail to identify it,

together with its character and scope. In accordance with the Arlington County Purchasing Resolution, claims denied by the Project Officer may be submitted to the County Manager in writing no later than sixty (60) days after final payment. The time limit for final written decision by the County Manager in the event of a contractual dispute, as that term is defined in the Arlington County Purchasing Resolution, is fifteen (15) days. Procedures for considering contractual claims, disputes, administrative appeals, and protests are contained in the Arlington County Purchasing Resolution, which is incorporated herein by this reference. A copy of the Arlington County Purchasing Resolution is available upon request from the Office of the Purchasing Agent. The Contractor shall not cause a delay in the Work pending any decision of the Project Officer, County Manager, County Board, or a court of law.

**16. APPLICABLE LAW, FORUM, VENUE AND JURISDICTION**

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect thereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its Work pursuant to this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

**17. FORCE MAJEURE**

The Contractor shall not be held responsible for failure to perform the duties and responsibilities imposed by this Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, acts of terrorism, or an act of God beyond control of the Contractor, and outside and beyond the scope of the Contractor's then current, by industry standards, disaster plan, that make performance impossible or illegal, unless otherwise specified in the Contract.

The County shall not be held responsible for failure to perform its duties and responsibilities imposed by the Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, acts of terrorism, or an act of God beyond control of the County that make performance impossible or illegal, unless otherwise specified in the Contract.

**18. NOTICES**

Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered by an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

**Contact Information for the Contractor:**

Jennifer N. Collins MGR, Pricing & Contracts  
Physio-Control, INC  
11811 Willows RD NE  
Redmond, WA 98052  
Phone: (405)-521-2289  
Email: [uscontracts@stryker.com](mailto:uscontracts@stryker.com)

**Contact Information for the Department**

Johnette Shawn Hill  
Arlington County Fire Department  
2100 Clarendon Boulevard  
Arlington, Virginia  
Phone: (703)-228-4659  
Email: [Jhill@arlingtonva.us](mailto:Jhill@arlingtonva.us)

**Contact Information for Arlington County (Legal Authorization):**

**Office of the Purchasing Agent**  
**2100 Clarendon Boulevard, Suite 500**  
**Arlington, Virginia 22201**  
**Attn: Sharon Lewis**  
**Email: [Slewis1@arlingtonva.us](mailto:Slewis1@arlingtonva.us)**

**19. ARLINGTON COUNTY BUSINESS LICENSES**

The Contractor must comply with the provisions of Chapter 11 ("Licenses") of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060.

**20. INSURANCE REQUIREMENTS**

The Contractor shall provide to the County Purchasing Agent a Certificate of Insurance indicating that the Contractor has in force the coverage types and minimum amounts below prior to the start of any Work under this Contract and upon any contract extension.

Arlington County, and its officers, elected and appointed officials, employees, and agents shall be named as additional insureds on all policies, except Workers Compensation, Auto, and Professional Liability. A copy of the Additional Insured endorsement, or an "Acord" certificate with the additional insured endorsement box checked for all policies that include an additional insured endorsement, must be provided by the Contractor to the County Purchasing Agent following the execution of this Contract and any Contract extension. Failure to provide such documentation shall result in cancellation of the award or of the Contract.

The Contractor agrees to maintain such insurance until the completion of this Contract or as otherwise stated in the Contract Documents. All required insurance coverages must be acquired from insurers authorized to do business in the Commonwealth of Virginia, with a rating of "A-" or better and a financial size of "Class VII" or better in the latest edition of the A.M. Best Co. Insurance Guides, and Contractor has the right to self-insure.

**21. COUNTERPARTS**

This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS these signatures:



COUNTY BOARD OF ARLINGTON  
VIRGINIA

STRYKER SALES  
CORPORATION

AUTHORIZED  
SIGNATURE: *Francine Morris*

AUTHORIZED  
SIGNATURE: *Jennifer Collins*

NAME: FRANCINE MORRIS  
TITLE: PROCUREMENT OFFICER

NAME JENNIFER COLLINS  
TITLE: PRICING AND CONTRACT MANAGER

DATE: 9/23/2019

DATE: 9/23/19

EXHIBIT A

NASPO ValuePoint  
**PARTICIPATING ADDENDUM**



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Led by the State of Oklahoma

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Master Agreement #: OK-SW-300

Contractor: **PHYSIO-CONTROL, INC.**

Participating Entity: **COMMONWEALTH OF VIRGINIA**

The following products or services are included in this contract portfolio:

- *All products and accessories listed on the Contractor page of the NASPO ValuePoint website.*

**Master Agreement Terms and Conditions:**

1. **Scope:** This addendum covers the *automatic external defibrillators & accessories* led by the State of *Oklahoma* for use by state agencies and other entities located in the Participating State authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Official.
2. **Participation:** This NASPO ValuePoint Master Agreement may be used by all state agencies, institutions of higher institution, political subdivisions and other entities authorized to use statewide contracts in the *Commonwealth of Virginia*. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
3. **Primary Contacts:** The primary contact individuals for this Participating Addendum are as follows (or their named successors):

**Contractor**

|            |   |
|------------|---|
| Name:      | Pricing and Contracts Department          |
| Address:   | 1181 Willows Road NE<br>Redmond, WA 98052 |
| Telephone: | 405-919-5493                              |
| Fax:       | 425-867-4970                              |
| Email:     | uscontracts@stryker.com                   |



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|            |  |
|------------|--|
| Name:      | Lawrence Shaw  |
| Address:   | 1111 E. Broad St., 6 <sup>th</sup> Floor, Richmond, VA 23219 |
| Telephone: | 804-786-3857   |
| Fax:       | 804-786-5413   |
| Email:     | Lawrence.shaw@dps.virginia.gov                               |

**4. PARTICIPATING ENTITY MODIFICATIONS OR ADDITIONS TO THE MASTER AGREEMENT**

These modifications or additions apply only to actions and relationships within the Participating Entity.

Participating Entity must check one of the boxes below.

No changes to the terms and conditions of the Master Agreement are required.

The following changes are modifying or supplementing the Master Agreement terms and conditions.

**GENERAL TERMS AND CONDITIONS**

- A. **VENDORS MANUAL:** This agreement is subject to the provisions of the Commonwealth of Virginia *Vendors Manual* and any changes or revisions thereto, which are hereby incorporated into this contract in their entirety. The procedure for filing contractual claims is in section 7.19 of the *Vendors Manual*. A copy of the manual is normally available for review at the purchasing office and is accessible on the Internet at [uswww.eva.virginia.gov](http://uswww.eva.virginia.gov) under "Vendors Manual" on the vendors tab.
- B. **APPLICABLE LAWS AND COURTS:** This agreement shall be governed in all respects by the laws of the Commonwealth of Virginia, without regard to its choice of law provisions, and any litigation with respect thereto shall be brought in the circuit courts of the Commonwealth. The agency and the contractor are encouraged to resolve any issues in controversy arising from the award of the contract or any contractual dispute using Alternative Dispute Resolution (ADR) procedures (*Code of Virginia*, § 2.2-4366). ADR procedures are described in Chapter 9 of the *Vendors Manual*. The contractor shall comply with all applicable federal, state and local laws, rules and regulations.
- C. **ANTI-DISCRIMINATION:** The contractor certifies to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and § 2.2-4311 of the *Virginia Public Procurement Act (VPPA)*. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or

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disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (*Code of Virginia, § 2.2-4343.1E*).

In every contract over \$10,000 the provisions in 1. and 2. below apply:

1. During the performance of this contract, the contractor agrees as follows:
    - a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
    - b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.
    - c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
    - d. The requirements of these provisions 1. and 2. are a material part of the contract. If the Contractor violates one of these provisions, the Commonwealth may terminate the affected part of this contract for breach, or at its option, the whole contract. Violation of one of these provisions may also result in debarment from State contracting regardless of whether the specific contract is terminated.
    - e. In accordance with Executive Order 61 (2017), a prohibition on discrimination by the contractor, in its employment practices, subcontracting practices, and delivery of goods or services, on the basis of race, sex, color, national origin, religion, sexual orientation, gender identity, age, political affiliation, disability, or veteran status, is hereby incorporated in this contract.
  2. The contractor will include the provisions of 1. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
- D. **ETHICS IN PUBLIC CONTRACTING:** The contractor certifies that their bid and subsequent contract award are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other (bidder/offeror), supplier, manufacturer or subcontractor in connection with their (bid/proposal), and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal

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value, present or promised, unless consideration of substantially equal or greater value was exchanged.

- E. **IMMIGRATION REFORM AND CONTROL ACT OF 1986**: Applicable for all contracts over \$10,000:

By entering into a written contract with the Commonwealth of Virginia, the Contractor certifies that the Contractor does not, and shall not during the performance of the contract for goods and services in the Commonwealth, knowingly employ an unauthorized alien as defined in the federal Immigration Reform and Control Act of 1986.

- F. **DEBARMENT STATUS**: Contractor certifies that they are not currently debarred by the Commonwealth of Virginia from submitting a response for the type of goods and/or services covered by this solicitation. Vendor further certifies that they are not debarred from filling any order or accepting any resulting order, or that they are an agent of any person or entity that is currently debarred by the Commonwealth of Virginia.

If a vendor is created or used for the purpose of circumventing a debarment decision against another vendor, the non-debarred vendor will be debarred for the same time period as the debarred vendor.

- G. **ANTITRUST**: By entering into a contract, the contractor conveys, sells, assigns, and transfers to the Commonwealth of Virginia all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Commonwealth of Virginia under said contract.

- J. **PAYMENT**:

1. **To Prime Contractor**:

- a. Invoices for items ordered, delivered and accepted shall be submitted by the contractor directly to the  
payment address shown on the purchase order/contract. All invoices shall show the state contract number and/or purchase order number; social security number (for individual contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).
- b. Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however
- c. All goods or services provided under this contract or purchase order, that are to be paid for with public funds, shall be billed by the contractor at the contract price, regardless of which public agency is being billed.
- d. The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.

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- e. **Unreasonable Charges.** Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be resolved in accordance with *Code of Virginia*, § 2.2-4363 and -4364. Upon determining that invoiced charges are not reasonable, the Commonwealth shall notify the contractor of defects or improprieties in invoices within fifteen (15) days as required in *Code of Virginia*, § 2.2-4351. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges which are not in dispute (*Code of Virginia*, § 2.2-4363).
2. **To Subcontractors:**
- a. Within seven (7) days of the contractor's receipt of payment from the Commonwealth, a contractor awarded a contract under this solicitation is hereby obligated:
- (1) To pay the subcontractor(s) for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or
  - (2) To notify the agency and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason.
- b. The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in (2) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.
3. Each prime contractor who wins an award in which provision of a SWaM procurement plan is a condition to the award, shall deliver to the contracting agency or institution, on or before request for final payment, evidence and certification of compliance (subject only to insubstantial shortfalls and to shortfalls arising from subcontractor default) with the SWaM procurement plan. Final payment under the contract in question may be withheld until such certification is delivered and, if necessary, confirmed by the agency or institution, or other appropriate penalties may be assessed in lieu of withholding such payment.
4. The Commonwealth of Virginia encourages contractors and subcontractors to accept electronic and credit card payments.
- K. **PRECEDENCE OF TERMS:** The following General Terms and Conditions *VENDORS MANUAL*, *APPLICABLE LAWS AND COURTS*, *ANTI-DISCRIMINATION*, *ETHICS IN PUBLIC CONTRACTING*, *IMMIGRATION REFORM AND CONTROL ACT OF 1986*,

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DEPARTMENT STATUS, ANTITRUST, MANDATORY USE OF STATE FORM AND TERMS AND CONDITIONS, CLARIFICATION OF TERMS, PAYMENT shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.

- L. **QUALIFICATIONS OF CONTRACTOR:** The Commonwealth may make such reasonable investigations as deemed proper and necessary to determine the ability of the contractor to perform the services/furnish the goods and the contractor shall furnish to the Commonwealth all such information and data for this purpose as may be requested. The Commonwealth reserves the right to inspect contractor physical facilities prior to award to satisfy questions regarding the contractor's capabilities. The Commonwealth further reserves the right to reject any contractor if the evidence submitted by, or investigations of, such the contract fails to satisfy the Commonwealth that such contractor is properly qualified to carry out the obligations of the contract and to provide the services and/or furnish the goods contemplated therein.
- M. **TESTING AND INSPECTION:** The Commonwealth reserves the right to conduct any test/inspection it may deem advisable to assure goods and services conform to the specifications.
- N. **ASSIGNMENT OF CONTRACT:** A contract shall not be assignable by the contractor in whole or in part without the written consent of the Commonwealth.
- O. **CHANGES TO THE CONTRACT:** Changes can be made to the contract in any of the following ways:
1. The parties may agree in writing to modify the terms, conditions, or scope of the contract. Any additional goods or services to be provided shall be of a sort that is ancillary to the contract goods or services, or within the same broad product or service categories as were included in the contract award. Any increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.
  2. The Purchasing Agency may order changes within the general scope of the contract at any time by written notice to the contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The contractor shall comply with the notice upon receipt, unless the contractor intends to claim an adjustment to compensation, schedule, or other contractual impact that would be caused by complying with such notice, in which case the contractor shall, in writing, promptly notify the Purchasing Agency of the adjustment to be sought, and before proceeding to comply with the notice, shall await the Purchasing Agency's written decision affirming, modifying, or revoking the prior written notice. If the Purchasing Agency decides to issue a notice that requires an adjustment to compensation, the contractor shall be compensated for any additional costs incurred as the result of such order and shall give the Purchasing Agency a credit for any savings. Said compensation shall be determined by one of the following methods:

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- a. By mutual agreement between the parties in writing; or
  - b. By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the contractor accounts for the number of units of work performed, subject to the Purchasing Agency's right to audit the contractor's records and/or to determine the correct number of units independently; or
  - c. By ordering the contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The contractor shall present the Purchasing Agency with all vouchers and records of expenses incurred and savings realized. The Purchasing Agency shall have the right to audit the records of the contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the Purchasing Agency within thirty (30) days from the date of receipt of the written order from the Purchasing Agency. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract or, if there is none, in accordance with the disputes provisions of the Commonwealth of Virginia *Vendors Manual*. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the contractor from promptly complying with the changes ordered by the Purchasing Agency or with the performance of the contract generally.
- P. **DEFAULT:** In case of failure to deliver goods or services in accordance with the contract terms and conditions, the Commonwealth, after due oral or written notice, may procure them from other sources and hold the contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the Commonwealth may have.
- Q. **TAXES:** Sales to the Commonwealth of Virginia are normally exempt from State sales tax. State sales and use tax certificates of exemption, Form ST-12, will be issued upon request. Deliveries against this contract shall usually be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption registration number is 54-73-0076K.
- If sales or deliveries against the contract are not exempt, the contractor shall be responsible for the payment of such taxes unless the tax law specifically imposes the tax upon the buying entity and prohibits the contractor from offering a tax-included price.
- R. **TRANSPORTATION AND PACKAGING:** The Contractor certifies and warrants that the price offered for FOB destination includes only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.



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**S. DRUG-FREE WORKPLACE:** Applicable for all contracts over \$10,000:

During the performance of this contract, the contractor agrees to (i) provide a drug-free workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "*drug-free workplace*" means a site for the performance of work done in connection with a specific contract awarded to a contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

**T. NONDISCRIMINATION OF CONTRACTORS:** A contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faith-based organizational status, any other basis prohibited by state law relating to discrimination in employment or because the contractor employs ex-offenders unless the state agency, department or institution has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

**U. eVA BUSINESS-TO-GOVERNMENT VENDOR REGISTRATION, CONTRACTS, AND ORDERS:** The eVA Internet electronic procurement solution, web site portal [www.eVA.virginia.gov](http://www.eVA.virginia.gov), streamlines and automates government purchasing activities in the Commonwealth. The eVA portal is the gateway for vendors to conduct business with state agencies and public bodies. All vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution by completing the free eVA Vendor Registration. All bidders or offerors must register in eVA and pay the Vendor Transaction Fees specified below; failure to register will result in the bid/proposal being rejected.

Vendor transaction fees are determined by the date the original purchase order is issued and the current fees are as follows:

a. For orders issued July 1, 2014, and after, the Vendor Transaction Fee is:

(i) DSBSD-certified Small Businesses: 1%, capped at \$500 per order.

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(ii) Businesses that are not DSBSD-certified Small Businesses: 1%, capped at \$1,500 per order.

- b. Refer to Special Term and Condition "eVA Orders and Contracts" to identify the number of purchase orders that will be issued as a result of this solicitation/contract with the eVA transaction fee specified above assessed for each order.

For orders issued prior to July 1, 2014, the vendor transaction fees can be found at [www.eVA.virginia.gov](http://www.eVA.virginia.gov).

The specified vendor transaction fee will be invoiced, by the Commonwealth of Virginia Department of General Services, typically within 60 days of the order issue date. Any adjustments (increases/decreases) will be handled through purchase order changes.

- V. **AVAILABILITY OF FUNDS:** It is understood and agreed between the parties herein that the agency shall be bound hereunder only to the extent that the legislature has appropriated funds that are legally available or may hereafter become legally available for the purpose of this agreement.
- W. **BID PRICE CURRENCY:** Unless stated otherwise in the solicitation, bidders/offerors shall state bid/offer prices in US dollars.
- X. **AUTHORIZATION TO CONDUCT BUSINESS IN THE COMMONWEALTH:** A contractor organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership shall be authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 of the *Code of Virginia* or as otherwise required by law. Any business entity described above that enters into a contract with a public body pursuant to the *Virginia Public Procurement Act* shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth, if so required under Title 13.1 or Title 50, to be revoked or cancelled at any time during the term of the contract. A public body may void any contract with a business entity if the business entity fails to remain in compliance with the provisions of this section.

**SPECIAL TERMS AND CONDITIONS**

1. **AUDIT:** The contractor shall retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. The agency, its authorized agents, and/or state auditors shall have full access to and the right to examine any of said materials during said period.
2. **ADDITIONAL USERS:** This procurement is being conducted on behalf of state agencies, institutions and other public bodies who may elect to utilize this contract during the period of the agreement.
3. **CANCELLATION OF CONTRACT:** The purchasing agency reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the contractor. In the event the initial contract period is for more than 12 months, the resulting contract may also be terminated by the contractor, without penalty, after the



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initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.

4. **eVA ORDERS AND CONTRACTS:** The contract will result in (multiple) purchase order(s) with the applicable eVA transaction fee assessed for each order.

Vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution and agree to comply with the following: If this solicitation is for a term contract, failure to provide an electronic catalog (price list) or index page catalog for items awarded will be just cause for the Commonwealth to reject your bid/offer or terminate this contract for default. The format of this electronic catalog shall conform to the eVA Catalog Interchange Format (CIF) Specification that can be accessed and downloaded from [www.eVA.virginia.gov](http://www.eVA.virginia.gov). Contractors should email Catalog or Index Page information to [eVA-catalog-manager@dgs.virginia.gov](mailto:eVA-catalog-manager@dgs.virginia.gov).

5. **DELIVERY AND MINIMUM ORDER:** Delivery times and minimum order amounts shall be as stated in the State of Oklahoma Contract/ NASPO Cooperative Contract # OK-SW-300.
6. **MAINTENANCE MANUALS:** The contractor shall provide with each piece of equipment an operations and maintenance manual with wiring diagrams, parts lists, and a copy of all warranties.
7. **PRIME CONTRACTOR RESPONSIBILITIES:** The contractor shall be responsible for completely supervising and directing the work under this contract and all subcontractors that he may utilize, using his best skill and attention. Subcontractors who perform work under this contract shall be responsible to the prime contractor. The contractor agrees that he is as fully responsible for the acts and omissions of his subcontractors and of persons employed by them as he is for the acts and omissions of his own employees.
8. **SUBCONTRACTS:** No portion of the work shall be subcontracted without prior written consent of the purchasing agency. In the event that the contractor desires to subcontract some part of the work specified herein, the contractor shall furnish the purchasing agency the names, qualifications and experience of their proposed subcontractors. The contractor shall, however, remain fully liable and responsible for the work to be done by its subcontractor(s) and shall assure compliance with all requirements of the contract.
9. **PRICE ESCALATION/DE-ESCALATION:** Price adjustments shall be as permitted under the State of Oklahoma Contract/ NASPO Cooperative Contract # OK-SW-300.
10. **RENEWAL OF CONTRACT:** Renewals under the is contract shall be based on renewal by the State of Oklahoma Contract/ NASPO Cooperative Contract # OK-SW-300.

**REPORTS AND PAYMENT INSTRUCTIONS**



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- A. **Surcharge Adjustment:** The contractor must pay the Department of General Services (DGS), a Surcharge Adjustment (SCA) fee under this contract. **DGS will not issue invoices or statements.** The contractor must remit the SCA fee by the last day of the month following the end of the calendar quarter. The SCA fee equals two percent (2%) of the quarterly reported total invoiced sales. The SCA fee amount due must be paid by check with identification of "Contract Number," "Report Amounts," and "Report Period" on either the check stub or other remittance material. DGS may, at its discretion, agree to an electronic funds transfer, in lieu of a check, however in the absence of an express written agreement from DGS that validates the agreement, then the payment shall be made by

Checks shall be payable to: Treasurer, Commonwealth of Virginia.

Checks shall be mailed to:  
DGS/Division of Purchases and Supply  
ATTN: SCA Coordinator  
PO Box 1199  
Richmond, VA 23218-1199

If the full amount of the SCA fee is not paid within 30 calendar days of due date, it shall constitute a debt that the Contractor is obligated contractually to pay to the Commonwealth of Virginia, and the Commonwealth may exercise all rights and remedies available under law. Failure to submit sales reports, falsification of sales reports, and or failure to pay the SCA fee in a timely manner may result in termination or cancellation of this contract.

- B. **Small Business Final Actual Involvement Report:** The Contractor shall submit to the Strategic Sourcing and Contract Officer, within 10 days of contract completion, a report on the actual dollars spent with small businesses, women-owned businesses and minority-owned businesses during the performance of this contract. At a minimum, this report shall include for each firm contracted with and for each such business class (i.e., small, women-owned, minority-owned) a comparison of the total actual dollars spent on this contract with the planned involvement of the firm and business class as specified in the bid, and the actual percent of the total estimated contract value.
- C. The Contractor shall also respond to and deliver any requested non-scheduled reports or inquiries from the Strategic Sourcing and Contract Officer, or his/her designee as requested and at no extra charge.
- D. **Contractor's Quarterly Report of Sales:** The Contractor shall provide quarterly electronic reports in Microsoft Excel format showing invoices sales data. See Attachment A for a sample report template, which identifies the information and format to be provided. Reports are due no later than the 15<sup>th</sup> of the month following the end of each quarterly calendar year



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quarter. The report should include the name of the ordering agency, purchase order number, date of purchase and the total number of each contract item ordered to include sales and returned transactions that took place during immediate three prior months. Quarterly reports shall be sent to the DPS Statewide Strategic Sourcing Officer AND the following email address: [vssireport@dgs.virginia.gov](mailto:vssireport@dgs.virginia.gov) . Failure to submit information in the required format and time may result in cancellation of the awarded contract.

|                          |                             |                                  |
|--------------------------|-----------------------------|----------------------------------|
| 1 <sup>st</sup> Quarter: | January, February, March    | Due: 15 <sup>th</sup> of April   |
| 2 <sup>nd</sup> Quarter: | April, May, June            | Due: 15 <sup>th</sup> of July    |
| 3 <sup>rd</sup> Quarter: | July, August, September     | Due: 15 <sup>th</sup> of October |
| 4 <sup>th</sup> Quarter: | October, November, December | Due: 15 <sup>th</sup> of January |

E. **Orders:** Authorized Users may order Goods and/or Services from this Contract by any of the following methods:

- a. eVA: An eVA order will be issued by an ordering entity of the Commonwealth or any Authorized User through the Commonwealth's electronic procurement website portal <http://www.eva.virginia.gov>.
- b. Purchase Order (PO): An official PO form issued by an Authorized User.
- c. Charge Card:
  - i. Any order/payment transaction processed through the Commonwealth's contract with Bank of America (BOA), or any then-current contracted card provider. Each Charge Card Order must not exceed \$5,000, or any then-current authorized charge card limit.
  - ii. Any other order/payment charge or credit card process, such as AMEX, MASTERCARD, or VISA, that is under contract for the use by the ordering Authorized User.

This ordering authority is solely limited to issuing orders for Goods and/or Services available under this Agreement.

It is the contractor's responsibility to market any resulting contract to potential customers. Award of a contract is not a guarantee that product or services will be purchased

5. **Subcontractors:** All contactors, dealers, and resellers authorized in the State of *Virginia*, as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO ValuePoint Master Agreement. The contractor's dealer participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.
6. **Orders:** Any order placed by a Participating Entity or Purchasing Entity for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and

NASPO ValuePoint  
**PARTICIPATING ADDENDUM**



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governed by the prices and other terms and conditions) of the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.

IN WITNESS, WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

|  |  |
|--|--|
| Participating Entity:<br><i>Virginia</i> | Contractor:<br><i>PHYSIO-CONTROL, INC.</i> |
| Signature:<br><i>Linwood J. Spindle</i>  | Signature:<br><i>Jennifer N. Collins</i>   |
| Name:<br><i>Linwood J. Spindle</i>       | Name:<br><i>JENNIFER N. COLLINS</i>        |
| Title:<br><i>Director</i>                | Title:<br><i>MGR, PRICING + CONTRACTS</i>  |
| Date:<br><i>1/30/2018</i>                | Date:<br><i>1/29/18</i>                    |

[Additional signatures may be added if required by the Participating Entity]

For questions on executing a participating addendum, please contact:

NASPO ValuePoint

|                                      |                          |
|--------------------------------------|--------------------------|
| Cooperative Development Coordinator: | Tim Hay                  |
| Telephone:                           | (503) 428-5705           |
| Email:                               | thay@naspovaluepoint.org |

**[Please email fully executed PDF copy of this document to  
 PA@naspovaluepoint.org  
 to support documentation of participation and posting  
 in appropriate data bases.]**



08/30/2018

Dear Awarded Supplier,

Oklahoma Statewide Contract SW0300 was awarded with the base agreement period commencing October 5, 2017 and ending October 4, 2018 with four (4) options to renew for one-year periods. The State of Oklahoma is requesting to renew the above contract for the period of October 5, 2018 through October 4, 2019.

Please indicate your firm's response to this request and return by email.

- Yes, our firm will renew the contract pricing and terms on the above listed contract.
- No, our firm will not renew the contract pricing and terms on the above listed contract.

Federal Employer / Tax Identification Number: 91-0697691

PeopleSoft Identification Number: \_\_\_\_\_

Company Name: Physio-Control, Inc.

Address: 11811 Willows Rd NE

City: Redmond State: WA

Zip Code: 98052

Email: uscontracts@stryker.com

Jennifer N. Collins/Manager, Pricing & Contracts  
Name / Title

9/17/2018  
Date

  
Signature

Send response electronically to the email address below of the contracting officer by: September 10, 2018

Contracting Officer Name: Theresa Johnson

Contracting Officer Phone: (405) 521 - 2289

Contracting Officer Email Address: Theresa.johnson@omes.ok.gov

OMES FORM CP 228 – Purchasing / Rev. 05/2018



COMMONWEALTH OF VIRGINIA  
DIVISION OF PURCHASES & SUPPLY (DPS)  
1111 East Broad Street, Richmond, Virginia 23219

NASPO Cooperative Agreement OK-SW-300  
Automatic External Defibrillators and Accessories

|    |                                |   |
|----|--------------------------------|---|
| 1  | DATE                           | October 4, 2018   |
| 2  | CONTRACT PERIOD                | October 5, 2018 through October 4, 2019   |
| 3  | PURPOSE                        | Renewal   |
| 4  | RENEWAL OPTIONS REMAINING      | Three (3)   |
| 5  | COMMODITY CODE                 | 46514   |
| 6  | AUTHORIZED USERS               | Commonwealth of Virginia State Agencies, local government public procurement units, Commissions, Authorities, Boards, Public Bodies and other Entities Authorized by the Code of Virginia are authorized to purchase products and services under the terms and conditions of this Contract. |
| 7  | eVA VENDOR ID # and CONTRACTOR | Cardiac Science Corporation – C8727<br>Physio-Control – C26083<br>Zoll Medical – E45336<br>Philips Healthcare – E5627   |
| 8  | CONTRACTORS' CONTACT           | See Page 3  |
| 9  | MINIMUM ORDER                  | None  |
| 10 | TERMS                          | Net 30  |
| 11 | DELIVERY                       | FOB Destination   |
| 12 | DPS CONTRACT OFFICER           | Elizabeth A. Russell, MS, VCO<br>(804) 786-8873   <a href="mailto:elizabeth.russell@dgs.virginia.gov">elizabeth.russell@dgs.virginia.gov</a>  |

A COMPLETE COPY OF THIS CONTRACT AND ANY ASSOCIATED CONTRACT CHANGES ARE AVAILABLE ON THE DPS WEBSITE: [www.eva.virginia.gov](http://www.eva.virginia.gov) under the State Contracts webpage. This Contract is a result of a competitive bid program and its use is **MANDATORY** for authorized users.



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**I. RENEWAL PERIODS**

| <b>Number</b> | <b>Renewal Period Length</b> | <b>Renewal Period Unit</b> | <b>Effective Date</b> | <b>Expiration Date</b> |
|---------------|------------------------------|----------------------------|-----------------------|------------------------|
| 1             | 1                            | Year                       | 10/5/2019             | 10/4/2020              |
| 2             | 1                            | Year                       | 10/5/2020             | 10/4/2021              |
| 3             | 1                            | Year                       | 10/5/2021             | 10/4/2022              |

**II. ADDITIONAL INFORMATION**

The purpose of this modification summary is to provide all end users with the changes to the pricing/product information per Amendment 1 to the Master Agreement.

### III. eVA ORDER INSTRUCTIONS

The preferred ordering method is by use of eVA. The following instructions are provided as a guide to assist with requisition/order entry. Purchase orders not bearing the correct Contract number are non-compliant to the Contract ordering instructions and may not be considered as a purchase against this Contract.

#### **A. Creating a Non-Catalog order**

1. Log in to your eVA account.
2. On the left side of the screen, click "e-Mall"
3. On the left side of the screen, click <Create><Requisition>
4. Fill in header information.
5. Locate and click on the button "**Create Non-Catalog Item**".
6. Enter "Full Description" of each item including supplier part number/model number, size, and color.
7. The Supplier is selected from the **VA Assigned Distributors List**. **The Supplier is not Cardiac Science Corporation, Physio-Control, Zoll Medical, or Philips Healthcare.**

It is imperative that Non-Catalog orders correctly include the Supplier (**VA Assigned Distributors**) name and location (eVA Vendor ID#), the correct contract number, the correct contract item number and the correct contract unit price. **The contract number must be inserted in the "Contract #" field for each line item of the eVA requisition. Once the required information is entered, click "OK".**

**Purchase orders not bearing the correct contract number in the appropriate location will be non-compliant to the contract ordering instructions and may not be considered as a purchase against this contract.**

**Order Acceptance:** Inspection and acceptance upon delivery and approval of vendor's invoice is the responsibility of the receiving entity.

**Complaints:** Any complaint that is due to a violation or breach of the Contract provisions **shall** be reported on an official DPS "PROCUREMENT COMPLAINT FORM" (Form # DGS-41-024). To facilitate notification, this form shall be completed by the ordering entity and sent to the Contractor, **with a copy** sent to DPS to the address shown on the form. Contractors **shall** also use this form to initiate complaints concerning entities. This form may be downloaded from the internet at [www.eva.virginia.gov](http://www.eva.virginia.gov) (Click on the "**I BUY FOR VIRGINIA**" button, then scroll down to "Procurement Complaint Form").

**Changes:** Any changes whether for increases or decreases in pricing, delivery terms or additional options must be approved by the Division of Purchases and Supply in advance of issuance of the purchase order. Disputes between the ordering agency and the vendor will be resolved in accordance with the terms of the Contract and any change orders/renewals unless prior approval was granted by DPS.

**IV. CONTRACTORS' INFORMATION**

| <b><u>Cardiac Science Corporation</u></b>   | <b><u>VA Assigned Distributors</u></b>   |
|---|--|
| <p><b>Contract Matters ONLY:</b><br/>                     Lorraine Murphy, Contract Administrator<br/>                     Cardiac Science Corporation<br/>                     500 Burdick Parkway<br/>                     Deerfield, WI, 53531<br/>                     Phone: 262-953-3540<br/>                     Email: <a href="mailto:LMurphy@cardiacscience.com">LMurphy@cardiacscience.com</a></p> <p><b>Sales Matters:</b><br/>                     Mark Peters, Eastern Regional Manager<br/>                     Phone: 570-856-2045<br/>                     Email: <a href="mailto:MPeters@cardiacscience.com">MPeters@cardiacscience.com</a><br/>                     eVA Vendor ID: C8727<br/>                     DUNS #: 080355564<br/>                     SCC #: F1674573</p> | <p><b><u>Cardiac Life</u></b><br/>                     P.O. Box 25755<br/>                     Rochester, NY 14625<br/>                     Contact: Nancy Marone<br/>                     Phone: 585-267-7775<br/>                     Email: <a href="mailto:nmarone@cardiaclife.net">nmarone@cardiaclife.net</a></p> <p>eVA Vendor ID: VS0000133384</p> |

| <b><u>Physio-Control</u></b>  | <b><u>VA Assigned Distributors</u></b>   |
|---|--|
| <p><b>Sales Matters:</b><br/>                     Todd Shire<br/>                     Phone: 405-919-5493<br/>                     Email: <a href="mailto:todd.shire@stryker.com">todd.shire@stryker.com</a><br/>                     Mark Jones, Sr. Sales Rep.<br/>                     Phone: 804-814-3558<br/>                     Email: <a href="mailto:mark.m.jones@stryker.com">mark.m.jones@stryker.com</a></p> <p><b>Contract Matters ONLY:</b><br/>                     Jennifer Collins, Manager Strategic Pricing and Contracts<br/>                     Phone: 425-867-4685<br/>                     Email: <a href="mailto:jennifer.collins@stryker.com">jennifer.collins@stryker.com</a></p> <p>P. O. Box 97006<br/>                     Redmond, WA 98073<br/>                     eVA Vendor ID: C26083<br/>                     DUNS #: 009251992<br/>                     SCC #: F1369737</p> | <p><b><u>AED Brands</u></b><br/>                     95 Chastain Road, NW, Suite 302<br/>                     Kennesaw, GA 30144<br/>                     Rochella Steketee<br/>                     Email: <a href="mailto:rsteketee@aedbrands.com">rsteketee@aedbrands.com</a><br/>                     Phone: 770-429-3882<br/>                     eVA Vendor ID: VS0000038198<br/>                     DUNS #: 611739603</p> <p><b><u>Allied 100, LLC</u></b><br/>                     95 Chastain Road, NW, Suite 302<br/>                     Kennesaw, GA 30144<br/>                     Rochella Steketee<br/>                     Email: <a href="mailto:rsteketee@aedbrands.com">rsteketee@aedbrands.com</a><br/>                     Phone: 770-429-3882<br/>                     eVA Vendor ID: E40442</p> <p><b><u>Enerspect Medical Solutions LLC</u></b><br/>                     1175 American Pacific Pkwy, Ste C<br/>                     Henderson, NV 89074<br/>                     Angela Shelton</p> <p>Email:<br/> <a href="mailto:angela.shelton@enerspect.com">angela.shelton@enerspect.com</a><br/>                     Phone: 702-586-4911<br/>                     eVA Vendor ID: VS0000171305</p> <p><b><u>School Health Corporation</u></b><br/>                     865 Muirfield Drive<br/>                     Hanover Park, IL 60133<br/>                     Email:<br/> <a href="mailto:customerservice@schoolhealth.com">customerservice@schoolhealth.com</a></p> |

|  |   |
|--|---|
|  | <p>Toll Free: 866-323-5465<br/> Fax: 800-232-1305<br/> Maroun Abouzeid<br/> Email:<br/> <a href="mailto:mabouzeid@schoolhealth.com">mabouzeid@schoolhealth.com</a><br/> Phone: 630-582-0024<br/> eVA Vendor ID: E3986<br/> DUNS #: 024906331</p> <p><b>DXE Medical, Inc.</b><br/> 1001 Flaggpole Court<br/> Brentwood, TN 37027<br/> John Bryson<br/> Email: <a href="mailto:john.bryson@dxemed.com">john.bryson@dxemed.com</a><br/> Phone: 855-233-0266<br/> eVA Vendor ID: VS0000110761</p> <p><b>One Beat CPR Learning Center, Inc.</b><br/> 4350 Oakes Road, Suite 500<br/> Davie, FL 33314<br/> Lon Rosen<br/> Email: <a href="mailto:lon@onebeatcpr.com">lon@onebeatcpr.com</a><br/> Phone: 954-321-5305<br/> eVA Vendor ID: VS0000122445</p> |
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| <u>Zoll Medical</u>  | <u>VA Assigned Distributors</u>   |
|--|---|
| <p><b>Contract Matters ONLY:</b><br/> Kinga Kardasinka, Senior Contracts Specialist<br/> ZOLL Medical Corporation<br/> 269 Mill Rd.<br/> Chelmsford, MA 01824<br/> Phone: 978-421-7674<br/> Email: <a href="mailto:kkardasinka@zoll.com">kkardasinka@zoll.com</a></p> <p><b>Sales Matters:</b><br/> Customer Service (Corporate Office)<br/> Phone: 800-348-9011<br/> Email: <a href="mailto:esales@zoll.com">esales@zoll.com</a><br/> Territory Sales Rep<br/> Suzanna Ramler<br/> Phone: 804-615-1195<br/> Email: <a href="mailto:SRamler@zoll.com">SRamler@zoll.com</a></p> <p>eVA Vendor ID: E45336<br/> SCC #: F1853714</p> | <p><b>Blue Ridge Safety and Health (Micro-Small Business)</b><br/> 3617 Kentland Drive<br/> Roanoke, VA 24018<br/> Contact: Marvin Huddleston<br/> Email: <a href="mailto:mhuddleston@brsafety.com">mhuddleston@brsafety.com</a><br/> Phone: 540-774-1842<br/> Mobile: 540-793-0764<br/> eVA Vendor ID: E71988<br/> DUNS #: 153502898</p> <p><b>AED Brands</b><br/> 95 Chastain Road, NW, Suite 302<br/> Kennesaw, GA 30144<br/> Keith Hildebrandt<br/> Phone: 860-826-3684<br/> eVA Vendor ID: VS0000038198<br/> DUNS #: 611739603</p> <p><b>Incredible Supply and Logistics (Small Business)</b><br/> 2204 Poplar Point Rd<br/> Virginia Beach, VA 23454<br/> Bayne Kennan<br/> Phone: 757-955-8077<br/> Email:<br/> <a href="mailto:BKeenan@incrediblesupply.com">BKeenan@incrediblesupply.com</a></p> |

eVA Vendor ID: VS0000076974

**Southern Police Equipment Co., Inc. (Small, Woman-Owned)**

7609 Midlothian Turnpike  
North Chesterfield, VA 23235

Walter Clark

Email:

[walter@southernpoliceequipment.com](mailto:walter@southernpoliceequipment.com)

Phone: 804-323-1855 ext 202

eVA Vendor ID: C9785

DUNS #: 058916180

**Cintas**

3100 Highway 161 Suite 100  
Grand Prairie, TX. 75050

Aaron Koppelberger

Phone: 817-944-5901

Email: [Koppelbergera@cintas.com](mailto:Koppelbergera@cintas.com)

eVA Vendor ID: VS0000085545

**Moore Medical**

1690 New Britain Ave., PO Box 4066  
Farmington, CT 06034

Mark Marciano

Phone: 860-826-3684

eVA Vendor ID: VC0000156763

**School Health Corporation**

865 Muirfield Drive  
Hanover Park, IL 60133

Email: [customerservice@schoolhealth.com](mailto:customerservice@schoolhealth.com)

Toll Free: 866-323-5465

Fax: 800-232-1305

John Rooney

Phone: 800-580-1375 x 201

eVA Vendor ID: E3986

DUNS #: 024906331

**DXE Medical, Inc.**

1001 Flagpole Court  
Brentwood, TN 37027

John Bryson

Email: [john.bryson@dxemed.com](mailto:john.bryson@dxemed.com)

Phone: 855-233-0266

eVA Vendor ID: VS0000110761

**AUTHORIZED DEALERS - LAST UPDATED 6/6/2018**

| COMMERCIAL DEALERS | AUTHORIZED DEALERS TO SERVICE CONTRACT - DEALERS AREA OF COVERAGE MAY BE SUBJECT TO THE APPROVAL OF THAT STATE'S DPO OFFICE |  |                |    |       |              |              |                     |                                   |  |
|--------------------|---|--|----------------|----|-------|--------------|--------------|---------------------|-----------------------------------|--|
| DATE ADDED         | DEALER NAME   | ADDRESS  | CITY           | ST | ZIP   | PHONE#       | FAX#         | CONTACT             | EMAIL                             | AREAS OF COVERAGE                            |
|                    | Allied 100 LLC<br>Products Authorized: LIFEPAK and HeartSaw AEDs and related accessories                                    | 1000 US Highway 51 North<br>Woodruff           | Woodruff       | WI | 54508 | 715-354-2329 | 888-854-2377 | Cody Dunbar         | codydunbar@allied100.com          | All States, excluding Fire and EMS Customers |
|                    | Energize Medical Solutions LLC<br>Products Authorized: LIFEPAK and HeartSaw AEDs and related accessories                    | 1175 American Pacific Pkwy, Ste C<br>Henderson | Henderson      | NV | 89074 | 702-586-4918 | 702-586-4919 | Angela Shelton      | angelashelton@energizemedical.com | All States, excluding Fire and EMS Customers |
|                    | AED Brands, LLC<br>Products Authorized: LIFEPAK and HeartSaw AEDs and related accessories                                   | 95 Chastain Road, NW, Suite 302<br>Kennesaw    | Kennesaw       | GA | 30144 | 800-560-1375 | 770-428-3882 | Rechele Stokese     | rechele@aedbrands.com             | All States, excluding Fire and EMS Customers |
|                    | DXE Medical, Inc.<br>Products Authorized: LIFEPAK and HeartSaw AEDs and related accessories                                 | 1001 Flagpole Court<br>Brentwood               | Brentwood      | TN | 37027 | 666-233-0268 | 844-318-0580 | John Bryson         | john.bryson@dxemedical.com        | All States, excluding Fire and EMS Customers |
|                    | School Health Corporation<br>Products Authorized: LIFEPAK and HeartSaw AEDs and related accessories                         | 865 Marfield Drive<br>Hanover Park             | Hanover Park   | IL | 60133 | 800-323-5463 | 800-235-1305 | Andrew Wlazen       | awlazen@schoolhealth.com          | All States, excluding Fire and EMS Customers |
|                    | AED Everywhere Inc.<br>Products Authorized: LIFEPAK and HeartSaw AEDs and related accessories                               | 3241 Mile Court<br>Fort Collins                | Fort Collins   | CO | 80525 | 877-751-5200 | 877-751-5300 | David Robertson     | dave@aedeverywhere.com            | Utah, excluding Fire and EMS                 |
|                    | One Beat CPR Learning Center, Inc.<br>Products Authorized: LIFEPAK and HeartSaw AEDs and related accessories                | 4350 Oakes Road, Suite 500<br>Dava             | Dava           | FL | 33314 | 954-321-1505 | 954-321-5367 | Lon Rosen           | lon@onebeatcpr.com                | All States, excluding Fire and EMS Customers |
| 6/6/2018 n/a       | Advantage Emergency Devices, Inc  | P O Box 327                                    | Amawalk        | NY | 10501 | 800-456-1413 | not provided | Patricia FitzGerald | patrick@advantageed.com           | All of US except and Fire EMS                |
| 6/6/2018 n/a       | Cardiac Life Products, Inc  | 349 W. Commercial St. Suite 1400               | East Rochester | NY | 14445 | 585-267-7775 | not provided | Mary Wynne          | mary@cardiaclife.net              | All of US except and Fire EMS                |
| 6/6/2018 n/a       | Foremost Medical Equipment, LLC   | 75 Goodway Drive                               | Rochester      | NY | 14623 | 585-595-4880 | not provided | Bonnie Merkil       | bonnie@foremostmedical.com        | All of US except and Fire EMS                |

**DISTRIBUTION CENTERS - Distribution points location (City and State)**

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| Orders placed directly to Physio - Redmond, WA and Newtown, PA                         |
| Orders placed directly to Allied 100 LLC, Woodruff, WI                                 |
| Orders placed directly to Energize Medical Solutions LLC, Henderson, NV                |
| Orders placed directly to AED Brands, LLC, Kennesaw, GA                                |
| Orders placed directly to DXE Medical, Inc., Nashville, TN                             |
| Orders placed directly to School Health Corporation, Hanover Park, IL                  |
| Orders placed directly to AED Everywhere Inc., Fort Collins, CO and Salt Lake City, UT |
| Orders placed directly to One Beat CPR Learning Center, Inc., Dava, FL                 |

EXHIBIT B

| Product Category  | Catalog Number | Catalog/Product Description  | UOM | #EA per Unit | List Price   | Net Price   |
|---|----------------|--|-----|--------------|--------------|-------------|
| <b>LIFEPAK® 15</b>  |                |  |     |              |              |             |
| <b>Common Pre- Hospital Configurations</b>                |                |  |     |              |              |             |
| LIFEPAK 15  | 99577-001368   | LIFEPAK 15 Trending, 12-Lead ECG, Bluetooth  | EA  | 1            | \$ 23,725.00 | \$20,640.75 |
| LIFEPAK 15  | 99577-001959   | LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth                           | EA  | 1            | \$ 26,455.00 | \$23,015.85 |
| LIFEPAK 15  | 99577-001952   | LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, EtCO2, Bluetooth   | EA  | 1            | \$ 27,505.00 | \$23,929.35 |
| LIFEPAK 15  | 99577-001955   | LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth  | EA  | 1            | \$ 31,495.00 | \$27,400.65 |
| LIFEPAK 15  | 99577-001957   | LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth                                      | EA  | 1            | \$ 34,960.00 | \$30,415.20 |
| LIFEPAK 15  | 99577-001588   | LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth                               | EA  | 1            | \$ 38,425.00 | \$33,429.75 |
| <b>Common Hospital Configurations</b>                     |                |  |     |              |              |             |
| LIFEPAK 15  | 99577-001939   | LIFEPAK 15 Bluetooth   | EA  | 1            | \$ 14,275.00 | \$12,419.25 |
| LIFEPAK 15  | 99577-001945   | LIFEPAK 15 Trending, Masimo SpO2, NIBP, Bluetooth  | EA  | 1            | \$ 19,105.00 | \$16,621.35 |
| LIFEPAK 15  | 99577-001944   | LIFEPAK 15 Trending, Masimo SpO2, EtCO2, Bluetooth   | EA  | 1            | \$ 21,415.00 | \$18,631.05 |
| LIFEPAK 15  | 99577-001950   | LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, Bluetooth   | EA  | 1            | \$ 24,040.00 | \$20,914.80 |
| LIFEPAK 15  | 99577-001953   | LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, Bluetooth   | EA  | 1            | \$ 28,555.00 | \$24,842.85 |
| LIFEPAK 15  | 99577-001943   | LIFEPAK 15 Trending, Masimo SpO2, EtCO2, 12-Lead ECG, Bluetooth  | EA  | 1            | \$ 29,815.00 | \$25,939.05 |
| <b>Common Transport Configurations</b>                    |                |  |     |              |              |             |
| LIFEPAK 15  | 99577-001947   | LIFEPAK 15 Trending, Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth                                  | EA  | 1            | \$ 22,045.00 | \$19,179.15 |
| LIFEPAK 15  | 99577-001960   | LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth              | EA  | 1            | \$ 33,490.00 | \$29,136.30 |
| LIFEPAK 15  | 99577-001962   | LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth        | EA  | 1            | \$ 36,955.00 | \$32,150.85 |
| LIFEPAK 15  | 99577-001372   | LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth | EA  | 1            | \$ 40,420.00 | \$35,165.40 |
| <b>Nellcor Configurations</b>                             |                |  |     |              |              |             |
| LIFEPAK 15  | 99577-001941   | LIFEPAK 15 Nellcor and Masimo SpO2, Bluetooth  | EA  | 1            | \$ 16,690.00 | \$14,520.30 |
| LIFEPAK 15  | 99577-001946   | LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, Bluetooth  | EA  | 1            | \$ 19,735.00 | \$17,169.45 |
| LIFEPAK 15  | 99577-001948   | LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth                      | EA  | 1            | \$ 22,675.00 | \$19,727.25 |
| LIFEPAK 15  | 99577-001951   | LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, Bluetooth   | EA  | 1            | \$ 24,670.00 | \$21,462.90 |
| LIFEPAK 15  | 99577-001964   | LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth                                | EA  | 1            | \$ 32,125.00 | \$27,948.75 |
| LIFEPAK 15  | 99577-001963   | LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth  | EA  | 1            | \$ 34,120.00 | \$29,684.40 |
| LIFEPAK 15  | 99577-001966   | LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth               | EA  | 1            | \$ 26,665.00 | \$23,198.55 |
| <b>Temperature Configurations</b>                         |                |  |     |              |              |             |
| LIFEPAK 15  | 99577-001956   | LIFEPAK 15 Trending, SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp   | EA  | 1            | \$ 32,807.00 | \$28,542.09 |
| LIFEPAK 15  | 99577-001958   | LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp                                       | EA  | 1            | \$ 36,272.00 | \$31,556.64 |
| LIFEPAK 15  | 99577-001373   | LIFEPAK 15 Trending, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp                                | EA  | 1            | \$ 39,737.00 | \$34,571.19 |
| <b>Government Configurations (Bluetooth Not Included)</b> |                |  |     |              |              |             |
| LIFEPAK 15  | 99577-001930   | LIFEPAK 15 Standard  | EA  | 1            | \$ 14,275.00 | \$12,419.25 |



| Product Category               | Catalog Number | Catalog/Product Description  | UOM | #EA per Unit | List Price   | Net Price   |
|--------------------------------|----------------|--|-----|--------------|--------------|-------------|
| LIFEPAK 15                     | 99577-001931   | LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP   | EA  | 1            | \$ 22,570.00 | \$19,635.90 |
| LIFEPAK 15                     | 99577-001932   | LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2  | EA  | 1            | \$ 24,040.00 | \$20,914.80 |
| LIFEPAK 15                     | 99577-001933   | LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead  | EA  | 1            | \$ 28,555.00 | \$24,842.85 |
| LIFEPAK 15                     | 99577-001934   | LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead, EtCO2   | EA  | 1            | \$ 31,495.00 | \$27,400.65 |
| LIFEPAK 15                     | 99577-001935   | LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead, EtCO2   | EA  | 1            | \$ 34,960.00 | \$30,415.20 |
| LIFEPAK 15                     | 99577-001936   | LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet NIBP, 12-Lead, EtCO2                                       | EA  | 1            | \$ 38,425.00 | \$33,429.75 |
| LIFEPAK 15                     | 99577-001938   | LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Temperature                                   | EA  | 1            | \$ 36,272.00 | \$31,556.64 |
| LIFEPAK 15                     | 99577-001937   | LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead, EtCO2, 2 Invasive Pressure Channels        | EA  | 1            | \$ 40,420.00 | \$35,165.40 |
| <b>LIFEPAK 15 ACPA Bundles</b> |                |  |     |              |              |             |
| LIFEPAK 15                     | 81700-000005   | Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, EtCO2, BT)  | EA  | 1            | \$ 23,484.00 | \$20,431.08 |
| LIFEPAK 15                     | 81700-000004   | Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT)                   | EA  | 1            | \$ 37,029.00 | \$32,215.23 |
| LIFEPAK 15                     | 81700-000002   | Bundle: LIFEPAK 15 w/ ACPA (Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT, Temp)                    | EA  | 1            | \$ 38,341.00 | \$33,356.67 |
| LIFEPAK 15                     | 81700-000001   | Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels) | EA  | 1            | \$ 42,489.00 | \$36,965.43 |
| LIFEPAK 15                     | 81700-000007   | Bundle: LIFEPAK 15 w/ ACPA (Standard)  | EA  | 1            | \$ 16,344.00 | \$14,219.28 |
| LIFEPAK 15                     | 81700-000003   | Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, NIBP, EtCO2)  | EA  | 1            | \$ 26,109.00 | \$22,714.83 |
| LIFEPAK 15                     | 81700-000006   | Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels) | EA  | 1            | \$ 42,489.00 | \$36,965.43 |
| <b>LIFEPAK 20e</b>             |                |  |     |              |              |             |
| LIFEPAK 20e                    | 70507-000061   | LIFEPAK 20e Defibrillator/Monitor  | EA  | 1            | \$ 8,895.00  | \$7,738.65  |
| LIFEPAK 20e                    | 70507-000080   | LIFEPAK 20e Defibrillator/Monitor with Pacing Package  | EA  | 1            | \$ 10,195.00 | \$8,869.65  |
| LIFEPAK 20e                    | 70507-000091   | LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo)                                  | EA  | 1            | \$ 11,495.00 | \$10,000.65 |
| LIFEPAK 20e                    | 70507-000081   | LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo and Legacy Nellcor enabled))      | EA  | 1            | \$ 11,895.00 | \$10,348.65 |
| Accessory                      | 11141-000112   | LIFEPAK 20e Lithium-ion Rechargeable Internal Battery  | EA  | 1            | \$ 296.00    | \$251.60    |
| <b>LIFEPAK 20e CMM Bundles</b> |                |  |     |              |              |             |
| LIFEPAK 20e                    | 81701-000001   | Bundle: LIFEPAK 20e w/ CodeManagement Module (Wireless)  | EA  | 1            | \$ 10,345.00 | \$9,000.15  |
| LIFEPAK 20e                    | 81701-000002   | Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless)   | EA  | 1            | \$ 11,645.00 | \$10,131.15 |
| LIFEPAK 20e                    | 81701-000003   | Bundle: LIFEPAK 20e (Pacing & Masimo SpO2) w/ CodeManagement Module (Wireless)                           | EA  | 1            | \$ 12,945.00 | \$11,262.15 |
| LIFEPAK 20e                    | 81701-000004   | Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless)            | EA  | 1            | \$ 13,345.00 | \$11,610.15 |
| LIFEPAK 20e                    | 81701-000005   | Bundle: LIFEPAK 20e w/ CodeManagementModule (Wireless & EtCO2)   | EA  | 1            | \$ 13,395.00 | \$11,653.65 |
| LIFEPAK 20e                    | 81701-000006   | Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless & EtCO2)                                 | EA  | 1            | \$ 14,695.00 | \$12,784.65 |
| LIFEPAK 20e                    | 81701-000007   | Bundle: LIFEPAK 20e (Pacing and Masimo SpO2) w/ CodeManagement Module (Wireless & EtCO2)                 | EA  | 1            | \$ 15,995.00 | \$13,915.65 |
| LIFEPAK 20e                    | 81701-000008   | Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless & EtCO2)    | EA  | 1            | \$ 16,395.00 | \$14,263.65 |
| <b>Code Management Module</b>  |                |  |     |              |              |             |
| Accessory                      | 11150-000018   | LIFEPAK 20e Defibrillator CodeManagement Module - Wireless   | EA  | 1            | \$ 1,450.00  | \$1,261.50  |
| Accessory                      | 11150-000019   | LIFEPAK 20e Debibrillator ModeManagement Module - Wireless & with Capnography                            | EA  | 1            | \$ 4,500.00  | \$3,915.00  |

| Product Category       | Catalog Number | Catalog/Product Description   | UOM | #EA per Unit | List Price  | Net Price  |
|------------------------|----------------|---|-----|--------------|-------------|------------|
| Accessory              | 11260-00045    | Carry Case for LIFEPAK 20/20e Defibrillator with Module                                   | EA  | 1            | \$ 218.00   | \$189.66   |
| Accessory              | 11141-000162   | CodeManagement Module Lithium Ion Battery   | EA  | 1            | \$ 237.00   | \$206.19   |
| <b>LIFEPAK 1000</b>    |                |   |     |              |             |            |
| LIFEPAK 1000           | 99425-000023   | LIFEPAK 1000 Graphical Display Standard Setup w/carry case, battery & electrodes          | EA  | 1            | \$ 2,725.00 | \$2,180.00 |
| LIFEPAK 1000           | 99425-000025   | LIFEPAK 1000 ECG Display, Standard Setup w/carry case, battery & electrodes               | EA  | 1            | \$ 3,355.00 | \$2,516.25 |
| Accessory              | 99996-000117   | LP1000 Trainer  | EA  | 1            | \$ 1,035.00 | \$879.75   |
| Accessory              | 11141-000100   | LMnO2 Non-Rechargeable Battery  | EA  | 1            | \$ 369.00   | \$313.65   |
| Accessory              | 11141-000161   | Rechargeable Battery Replacement for LP1000   | EA  | 1            | \$ 427.00   | \$362.95   |
| Accessory              | 11141-000160   | Rechargeable Li-ion Battery for LP1000- only available with purchase of new LP1000 device | EA  | 1            | \$ 69.00    | \$58.65    |
| Accessory              | 11140-000085   | Battery charger for the LIFEPAK 1000 (must be used with rechargeable battery)             | EA  | 1            | \$ 459.00   | \$390.15   |
| Accessory              | 11425-000007   | BAG ASSEMBLY, NO STRAP,LIFEPAK 1000   | EA  | 1            | \$ 141.00   | \$119.85   |
| Accessory              | 11260-000023   | LIFEPAK 1000 Hard shell, watertight carrying case   | EA  | 1            | \$ 343.00   | \$291.55   |
| Accessory              | 11425-000012   | LIFEPAK 1000 Replacement Shoulder Strap for carry case                                    | EA  | 1            | \$ 44.00    | \$37.40    |
| Accessory              | 11111-000016   | 3-Wire ECG Cable  | EA  | 1            | \$ 253.00   | \$215.05   |
| Accessory              | 11425-000001   | Accessory pouch for 3-wire cable and/or other accessories                                 | EA  | 1            | \$ 66.00    | \$56.10    |
| Accessory              | 11250-000052   | Clip-on Training Electrodes for use with QUIK-COMBO Patient Simulator                     | EA  | 5            | \$ 72.00    | \$61.20    |
| Accessory              | 26500-002156   | Quick Reference Instruction Card LIFEPAK 1000   | EA  | 1            | \$ 7.00     | \$5.95     |
| <b>LIFEPAK CR PLUS</b> |                |   |     |              |             |            |
| LIFEPAK CR PLUS        | 80403-000148   | LIFEPAK CR Plus AED Kit Semi-automatic AHA voice prompt                                   | EA  | 1            | \$ 2,195.00 | \$1,536.50 |
| LIFEPAK CR PLUS        | 80403-000149   | LIFEPAK CR Plus AED Kit Fully automatic AHA voice prompt                                  | EA  | 1            | \$ 2,395.00 | \$1,676.50 |
| LIFEPAK EXPRESS        | 80427-000134   | LIFEPAK Express Semi-automatic. Incl 1 pair of QUIK-Pak electrodes                        | EA  | 1            | \$ 1,695.00 | \$1,271.25 |
| Accessory              | 11260-000015   | LIFEPAK CR Plus Hard shell carry case   | EA  | 1            | \$ 265.00   | \$225.25   |
| Accessory              | 21300-004576   | LIFEPAK CR Plus Carrying case   | EA  | 1            | \$ 75.00    | \$63.75    |
| Disposable             | 11403-000001   | LIFEPAK CR Plus Replacement Kit for Charge-Pak 2 sets of electrodes                       | PK  | 2            | \$ 123.00   | \$104.55   |
| Disposable             | 11403-000002   | LIFEPAK CR Plus Replacement Kit for Charge-Pak 1 set of electrodes                        | PK  | 2            | \$ 103.00   | \$87.55    |
| Accessory              | 11210-000021   | Wall mount bracket for LIFEPAK CR Plus  | EA  | 1            | \$ 107.00   | \$90.95    |
| Accessory              | 21300-006587   | CENTRAL ALARM SWITCH for CR Plus  | EA  | 1            | \$ 57.00    | \$48.45    |
| Accessory              | 11250-000073   | LIFEPAK CR Plus Training System   | EA  | 1            | \$ 383.00   | \$325.55   |
| Accessory              | 11260-000014   | LIFEPAK CR Plus Training System replacement carry case                                    | EA  | 1            | \$ 39.00    | \$33.15    |
| Disposable             | 11250-000015   | LIFEPAK CR Plus Training System replacement training electrodes                           | EA  | 1            | \$ 42.00    | \$35.70    |
| Accessory              | 26500-001156   | LIFEPAK CR Plus Operating Instructions: LIFEPAK CR Plus Training System                   | EA  | 1            | \$ 18.00    | \$15.30    |
| Accessory              | 26500-001421   | LIFEPAK CR Plus Service Manual CD Rom   | EA  | 1            | \$ 80.00    | \$68.00    |
| Accessory              | 21300-004579   | LIFEPAK CR Plus Replacement shoulder strap for carry case                                 | EA  | 1            | \$ 16.00    | \$13.60    |
| <b>HeartSine</b>       |                |   |     |              |             |            |
| samaritan 350P         | 80514-000263   | HeartSine SAM 350P AED  | EA  | 1            | \$1,586.00  | \$949.00   |
| samaritan 450P         | 80515-000002   | HeartSine SAM 450P AED  | EA  | 1            | \$2,066.00  | \$1,325.00 |
| Accessory              | 11516-000018   | USB Data Download Cable - HeartSine   | EA  | 1            | \$37.00     | \$31.45    |
| Accessory              | 11516-000020   | AED Wall Sign - HeartSine   | EA  | 1            | \$32.00     | \$27.20    |
| Accessory              | 11516-000021   | CPR prep kit - HeartSine  | EA  | 1            | \$33.00     | \$28.05    |
| Accessory              | 11516-000022   | Carry Case for HeartSine AED  | EA  | 1            | \$55.00     | \$46.75    |
| Accessory              | 11516-000114   | Backpack for HeartSine AED  | EA  | 1            | \$146.00    | \$124.10   |
| Accessory              | 11516-000010   | HeartSine AED Pelican case with insert  | EA  | 1            | \$157.00    | \$133.45   |
| Accessory              | 11516-000023   | Wall Bracket for HeartSine AED  | EA  | 1            | \$84.00     | \$71.40    |
| Accessory              | 11516-000024   | HeartSine Wall Cabinet with Alarm   | EA  | 1            | \$154.00    | \$130.90   |

| Product Category                       | Catalog Number | Catalog/Product Description  | UOM | #EA per Unit | List Price   | Net Price   |
|--|----------------|--|-----|--------------|--------------|-------------|
| Disposable                             | 11516-000003   | US Adult Pad-Pak for HeartSine AEDs                                      | EA  | 1            | \$176.00     | \$149.60    |
| Disposable                             | 11516-000004   | US Pediatric-Pak for HeartSine AEDs                                      | EA  | 1            | \$209.00     | \$177.65    |
| Disposable                             | 11516-000027   | Aviation Pad-Pak for HeartSine AEDs                                      | EA  | 1            | \$192.00     | \$163.20    |
| Accessory                              | 11516-000059   | HeartSine SAM 350P AED Trainer   | EA  | 1            | \$420.00     | \$357.00    |
| Accessory                              | 11516-000092   | HeartSine SAM 450P AED Trainer   | EA  | 1            | \$420.00     | \$357.00    |
| Disposable                             | 11516-000011   | HeartSine AED Trainer Electrodes - 25                                    | PK  | 25           | \$75.00      | \$63.75     |
| Disposable                             | 11516-000009   | HeartSine AED Trainer Electrodes - 10                                    | PK  | 10           | \$33.00      | \$28.05     |
| Accessory                              | 11516-000012   | HeartSine Trainer battery charger  | EA  | 1            | \$32.00      | \$27.20     |
| Accessory                              | 11516-000014   | SAM 350P AED Trainer Remote Control                                      | EA  | 1            | \$154.00     | \$130.90    |
| Accessory                              | 11516-000001   | SAM 450P AED Trainer Remote Control                                      | EA  | 1            | \$154.00     | \$130.90    |
| Disposable                             | 11516-000017   | Pad-Pak Electrode Cartridge for Trainer                                  | EA  | 1            | \$50.00      | \$42.50     |
| <b>LUCAS® Chest Compression System</b> |                |  |     |              |              |             |
| LUCAS                                  | 99576-000024   | LUCAS 2, 2.1 SW Chest Compression System                                 | EA  | 1            | \$ 15,220.00 | \$13,241.40 |
| LUCAS                                  | 99576-000020   | LUCAS 2, 2.2 SW Chest Compression Training unit                          | EA  | 1            | \$ 9,450.00  | \$8,221.50  |
| LUCAS                                  | 99576-000063   | LUCAS 3.1 Chest Compression System                                       | EA  | 1            | \$ 16,190.00 | \$13,876.50 |
| LUCAS                                  | 99576-000042   | Training Unit LUCAS 3.0. Non Clinical device for training purposes only. | EA  | 1            | \$ 9,450.00  | \$8,221.50  |
| Accessory                              | 11576-000070   | LUCAS 2 Rubber Bumper  | PR  | 2            | \$ 43.00     | \$36.55     |
| Accessory                              | 11996-000285   | LUCAS 1 Regulator  | EA  | 1            | \$ 635.00    | \$539.75    |
| Accessory                              | 11576-000035   | LUCAS 1 Carry Bag (Backpack)   | EA  | 1            | \$ 590.00    | \$501.50    |
| Accessory                              | 21996-000061   | LUCAS 1 Extention Hose   | EA  | 1            | \$ 342.00    | \$290.70    |
| Accessory                              | 11996-000278   | LUCAS 1 Connector - Chemtron Air   | EA  | 1            | \$ 370.00    | \$314.50    |
| Accessory                              | 11996-000279   | LUCAS 1 Connector - Ohmeda Air   | EA  | 1            | \$ 370.00    | \$314.50    |
| Accessory                              | 11996-000280   | LUCAS 1 Connector - Puritan Bennet Air                                   | EA  | 1            | \$ 370.00    | \$314.50    |
| Accessory                              | 11996-000281   | LUCAS 1 Connector - Diss Air   | EA  | 1            | \$ 370.00    | \$314.50    |
| Accessory                              | 11996-000282   | LUCAS 1 Connector - Schrader Air   | EA  | 1            | \$ 370.00    | \$314.50    |
| Accessory                              | 11996-000283   | LUCAS 1 Connector - Oxequip Air  | EA  | 1            | \$ 370.00    | \$314.50    |
| Accessory                              | 11576-000064   | LUCAS PCI BACK PLATE   | EA  | 1            | \$ 3,520.00  | \$2,992.00  |
| Accessory                              | 21996-000044   | LUCAS Back Plate   | EA  | 1            | \$ 379.00    | \$322.15    |
| Accessory                              | 11576-000052   | Back Plate Grip Tape   | EA  | 1            | \$ 45.00     | \$38.25     |
| Accessory                              | 11576-000053   | Back Plate Grip Tape (3 pack)  | PK  | 3            | \$ 115.00    | \$97.75     |
| Accessory                              | 11576-000050   | Patient Strap (Secures patient's arms to support legs of LUCAS - 1pr)    | PR  | 2            | \$ 102.00    | \$86.70     |
| Accessory                              | 11576-000051   | Patient Strap (secures patient's arms to support legs of LUCAS - 3 pack) | PK  | 3            | \$ 270.00    | \$229.50    |
| Accessory                              | 11576-000038   | LUCAS 2 Carrying Bag   | EA  | 1            | \$ 344.00    | \$292.40    |
| Accessory                              | 11576-000046   | LUCAS 2 Disposable Suction Cup (3 pack)                                  | PK  | 3            | \$ 140.00    | \$119.00    |
| Accessory                              | 11576-000047   | LUCAS 2 Disposable Suction Cup (12 pack)                                 | PK  | 12           | \$ 498.00    | \$423.30    |
| Accessory                              | 11576-000060   | LUCAS 2 Stand-alone Battery Charger                                      | EA  | 1            | \$ 1,170.00  | \$994.50    |
| Accessory                              | 11576-000039   | LUCAS 2 Battery - Rechargeable Lithium Polymer (LiPo)                    | EA  | 1            | \$ 712.00    | \$605.20    |
| Accessory                              | 11576-000048   | LUCAS 2 12V Car Cable  | EA  | 1            | \$ 142.00    | \$120.70    |
| Accessory                              | 11576-000081   | LUCAS Carrying Case, Hard Shell  | EA  | 1            | \$ 450.00    | \$382.50    |
| Accessory                              | 11576-000080   | LUCAS 3 Battery - Dark Grey - Rechargeable LiPo                          | EA  | 1            | \$ 712.00    | \$605.20    |
| Accessory                              | 21576-000074   | LUCAS Stabilization Strap  | EA  | 1            | \$ 92.00     | \$78.20     |
| Accessory                              | 21576-000075   | LUCAS Stabilization Strap (4 pack)                                       | PK  | 4            | \$ 295.00    | \$250.75    |
| Accessory                              | 11576-000088   | LUCAS Slim Back Plate  | EA  | 1            | \$ 395.00    | \$335.75    |
| Accessory                              | 11576-000089   | Grip Tape, LUCAS Slim Back Plate   | EA  | 1            | \$ 28.00     | \$23.80     |

| Product Category  | Catalog Number | Catalog/Product Description  | UOM | #EA per Unit | List Price  | Net Price  |
|---|----------------|--|-----|--------------|-------------|------------|
| Accessory   | 11576-000090   | Grip Tape (3-pack), LUCAS Slim Back Plate                                  | PK  | 3            | \$ 68.00    | \$57.80    |
| Accessory   | 11576-000091   | LUCAS 3 Bumpers (Black)  | PR  | 2            | \$ 42.00    | \$35.70    |
| Accessory   | 26500-003716   | LUCAS 3.0 Instructions for Use, Replacement, EN                            | EA  | 1            | \$ 40.00    | \$34.00    |
| Accessory   | 26500-003084   | LUCAS 2, 2.0 SW, INSTRUCTION FOR USE, EN                                   | EA  | 1            | \$ 41.00    | \$34.85    |
| Accessory   | 26500-003434   | LUCAS 2, 2.1 Chest Compression System - Instructions for Use, U.S. English | EA  | 1            | \$ 41.00    | \$34.85    |
| Accessory   | 11576-000036   | Patient Strap (each)   | EA  | 1            | \$ 106.00   | \$90.10    |
| <b>AED ACCESSORIES</b>                                    |                |  |     |              |             |            |
| Disposable  | 11101-000003   | AED Trainer new style training electrodes (5 pr)                           | PK  | 5            | \$ 44.00    | \$37.40    |
| Disposable  | 11101-000004   | AED training electrode set - (5pr), cable & pouch                          | PK  | 5            | \$ 75.00    | \$63.75    |
| Accessory   | 11101-000006   | Cable/connector assembly/pouch for Adult AED training electrodes           | EA  | 1            | \$ 34.00    | \$28.90    |
| Disposable  | 11250-000042   | Replacement infant/child AED training electrodes                           | PK  | 5            | \$ 43.00    | \$36.55    |
| Accessory   | 11250-000043   | Cable/connector assembly/pouch for infant/child AED training electrodes    | EA  | 1            | \$ 50.00    | \$42.50    |
| Disposable  | 11250-000045   | Infant/child AED training electrodes training set                          | PK  | 5            | \$ 75.00    | \$63.75    |
| <b>TrueCPR</b>  |                |  |     |              |             |            |
| TrueCPR   | 80596-000003   | TrueCPR Coaching Device  | EA  | 1            | \$ 1,795.00 | \$1,561.65 |
| Accessory   | 11260-000044   | TrueCPR Carry Case   | EA  | 1            | \$ 76.00    | \$66.12    |
| <b>McGRATH MAC EMS Video Laryngoscope and Accessories</b> |                |  |     |              |             |            |
| Laryngoscope  | 11996-000393   | McGRATH MAC EMS Video Laryngoscope   | EA  | 1            | \$ 2,750.00 | \$2,392.50 |
| Accessory   | 11996-000394   | McGRATH 3.6V EMS Battery   | EA  | 1            | \$ 60.00    | \$52.20    |
| Accessory   | 11996-000413   | McGRATH MAC 1 Laryngoscope Blades, Box of 9                                | BX  | 50           | \$ 164.00   | \$142.68   |
| Accessory   | 11996-000414   | McGRATH MAC 2 Laryngoscope Blades, Box of 10                               | BX  | 50           | \$ 164.00   | \$142.68   |
| Accessory   | 11996-000415   | McGRATH MAC 3 Laryngoscope Blades, Box of 10                               | BX  | 50           | \$ 164.00   | \$142.68   |
| Accessory   | 11996-000416   | McGRATH MAC 4 Laryngoscope Blades, Box of 10                               | BX  | 50           | \$ 164.00   | \$142.68   |
| Accessory   | 11996-000398   | McGRATH X3 Laryngoscope Blades, Box of 10                                  | BX  | 10           | \$ 280.00   | \$243.60   |
| <b>WALL MOUNTS, CABINETS &amp; SIGNS</b>                  |                |  |     |              |             |            |
| Accessory   | 11998-000292   | Wall Cabinet - Semi-recessed for AED, 3" Trim                              | EA  | 1            | \$ 326.00   | \$277.10   |
| Accessory   | 11998-000293   | Wall Cabinet - Fully-recessed for AED, 1.5" Trim                           | EA  | 1            | \$ 278.00   | \$236.30   |
| Accessory   | 11220-000076   | Wall Cabinet, standard, surface mount, SS                                  | EA  | 1            | \$ 560.00   | \$476.00   |
| Accessory   | 11220-000077   | Wall Cabinet, standard, semi-recessed, SS                                  | EA  | 1            | \$ 505.00   | \$429.25   |
| Accessory   | 11220-000078   | Wall Cabinet, small, fully recessed, SS                                    | EA  | 1            | \$ 480.00   | \$408.00   |
| Accessory   | 11210-000026   | AED Wall Cabinet with alarm, fire rated - semi-recessed, rolled edges      | EA  | 1            | \$ 480.00   | \$408.00   |
| Accessory   | 11220-000083   | AED Wall Cabinet with alarm and strobe -surface mount, rolled edges        | EA  | 1            | \$ 409.00   | \$347.65   |
| Accessory   | 11220-000079   | AED Wall Cabinet with alarm - surface mount, rolled edges                  | EA  | 1            | \$ 333.00   | \$283.05   |
| Accessory   | 11210-000027   | AED Wall Cabinet with alarm, fire rated - recessed, square edges           | EA  | 1            | \$ 457.00   | \$388.45   |
| Accessory   | 11220-000084   | AED Wall Cabinet with alarm and strobe - surface mount, rolled edges       | EA  | 1            | \$ 585.00   | \$497.25   |
| Accessory   | 11210-000028   | AED Floor Stand Cabinet with alarm- White                                  | EA  | 1            | \$ 1,130.00 | \$960.50   |
| Accessory   | 11210-000029   | AED Floor Stand Cabinet with alarm- Grey                                   | EA  | 1            | \$ 1,175.00 | \$998.75   |
| Accessory   | 11998-000327   | AED Wall Sign Ilcor w/logo, Flat,8x10                                      | EA  | 1            | \$ 26.00    | \$22.10    |
| Accessory   | 11998-000328   | AED Wall Sign Ilcor w/logo, T-mount, 8x10                                  | EA  | 1            | \$ 36.00    | \$30.60    |
| Accessory   | 11998-000329   | AED Wall Sign Ilcor w/logo, Tent, 7x8                                      | EA  | 1            | \$ 36.00    | \$30.60    |
| Accessory   | 11998-000330   | AED Wall Sign Traditional w/logo, Flat, 8x10                               | EA  | 1            | \$ 26.00    | \$22.10    |
| Accessory   | 11998-000331   | AED Wall Sign Traditional w/logo, T-mount, 8x10                            | EA  | 1            | \$ 36.00    | \$30.60    |
| Accessory   | 11998-000332   | AED Wall Sign Traditional w/logo, Tent, 7x8                                | EA  | 1            | \$ 36.00    | \$30.60    |
| Accessory   | 11998-000333   | AED Wall Sign Traditional w/o logo, T-mount, 8x10                          | EA  | 1            | \$ 36.00    | \$30.60    |
| Accessory   | 26500-000185   | AED Instruction Card (laminated easy reference)                            | EA  | 1            | \$ 7.00     | \$5.95     |
| Accessory   | 11998-000320   | Ambu Res-Cue Key First Responder Kit                                       | EA  | 1            | \$ 38.00    | \$32.30    |
| Accessory   | 11998-000321   | Ambu Res-Cue Mask First Responder Kit                                      | EA  | 1            | \$ 47.00    | \$39.95    |

| Product Category                             | Catalog Number | Catalog/Product Description  | UOM | #EA per Unit | List Price  | Net Price  |
|--|----------------|--|-----|--------------|-------------|------------|
| <b>LIFEPAK 500 ACCESSORIES</b>               |                |  |     |              |             |            |
| Accessory                                    | 11250-000096   | LIFEPAK 500 AED Training System  | EA  | 1            | \$ 660.00   | \$561.00   |
| Accessory                                    | 11141-000158   | LP500 SLA Battery  | EA  | 1            | \$ 341.00   | \$289.85   |
| Accessory                                    | 11141-000159   | LP500 Battery Replacement kit  | EA  | 1            | \$ 366.00   | \$311.10   |
| Accessory                                    | 11210-000001   | Wall mount bracket for AED   | EA  | 1            | \$ 122.00   | \$103.70   |
| Accessory                                    | 11998-000014   | LIFEPAK 500 Complete soft shell carrying case                            | EA  | 1            | \$ 172.00   | \$146.20   |
| Accessory                                    | 11998-000021   | LIFEPAK 500 Hard-shell carrying case (Pelican)                           | EA  | 1            | \$ 397.00   | \$337.45   |
| Accessory                                    | 11250-000004   | LIFEPAK 500T Replacement carry case                                      | EA  | 1            | \$ 82.00    | \$69.70    |
| Accessory                                    | 11250-000006   | LIFEPAK 500T Replacement simulated battery pak                           | EA  | 1            | \$ 39.00    | \$33.15    |
| Accessory                                    | 26500-000036   | LIFEPAK 500 Service Manual CD-Rom  | EA  | 1            | \$ 86.00    | \$73.10    |
| Accessory                                    | 26500-001008   | LIFEPAK 500T Operating Instructions                                      | EA  | 1            | \$ 12.00    | \$10.20    |
| Accessory                                    | 21330-001058   | LIFEPAK 500 DPS complete soft shell carrying case with "stealth" surface | EA  | 1            | \$ 217.00   | \$184.45   |
| Accessory                                    | 26500-000037   | LIFEPAK 500 In-service Video   | EA  | 1            | \$ 18.00    | \$15.30    |
| Accessory                                    | 11141-000002   | LIFEPAK 500 rechargeable sealed lead acid battery pak                    | EA  | 1            | \$ 224.00   | \$190.40   |
| Accessory                                    | 11110-000050   | Setup Transfer cable for LIFEPAK 500                                     | EA  | 1            | \$ 70.00    | \$59.50    |
| Accessory                                    | 11150-000010   | External Modem for connection to LIFEPAK 500                             | EA  | 1            | \$ 336.00   | \$285.60   |
| Accessory                                    | 11220-000025   | Battery pouch for the LIFEPAK 500  | EA  | 1            | \$ 67.00    | \$56.95    |
| <b>POWER OPTIONS</b>                         |                |  |     |              |             |            |
| Accessory                                    | 11110-000051   | Power Adapter extension cable for LIFEPAK 12 power adapter               | EA  | 1            | \$ 147.00   | \$124.95   |
| Accessory                                    | 11210-000002   | BSS2 wall mount bracket  | EA  | 1            | \$ 131.00   | \$111.35   |
| Accessory                                    | 11141-000068   | LIFEPAK 20 NiMH rechargeable internal battery                            | EA  | 1            | \$ 181.00   | \$153.85   |
| Accessory                                    | 11141-000149   | LIFEPAK NiCd Battery with fuel gauge 1.6amp hrs                          | EA  | 1            | \$ 337.00   | \$286.45   |
| Accessory                                    | 11141-000028   | LIFEPAK SLA Battery  | EA  | 1            | \$ 253.00   | \$215.05   |
| Accessory                                    | 11577-000004   | Station Battery Charger - For the LP15                                   | EA  | 1            | \$ 1,860.00 | \$1,581.00 |
| Accessory                                    | 11577-000011   | Mobile Battery Charger - FOR THE LP15                                    | EA  | 1            | \$ 2,025.00 | \$1,721.25 |
| Accessory                                    | 21330-001176   | LP15 Lithium-ion Battery 5.7 amp hrs                                     | EA  | 1            | \$ 469.00   | \$398.65   |
| Accessory                                    | 11141-000106   | LIFEPAK 12 Li-ion Battery  | EA  | 1            | \$ 451.00   | \$383.35   |
| Accessory                                    | 11141-000115   | REDI-CHARGE Base   | EA  | 1            | \$ 1,520.00 | \$1,292.00 |
| Accessory                                    | 11141-000116   | LIFEPAK 12 REDI-CHARGE Adapter Tray                                      | EA  | 1            | \$ 199.00   | \$169.15   |
| Accessory                                    | 11140-000052   | LIFEPAK 15 REDI-CHARGE Adapter Tray                                      | EA  | 1            | \$ 206.00   | \$175.10   |
| Accessory                                    | 11140-000072   | AC Power Adapter   | EA  | 1            | \$ 1,685.00 | \$1,432.25 |
| Accessory                                    | 11140-000074   | DC Power Adapter   | EA  | 1            | \$ 2,050.00 | \$1,742.50 |
| Accessory                                    | 11577-000019   | LP15 Power Attachment Kit  | EA  | 1            | \$ 58.00    | \$49.30    |
| Accessory                                    | 11140-000015   | AC Power Cord  | EA  | 1            | \$ 81.00    | \$68.85    |
| Accessory                                    | 11140-000080   | Extension Cable (5ft 3 in)   | EA  | 1            | \$ 303.00   | \$257.55   |
| Accessory                                    | 11140-000081   | Right angle cable (10in) included with ACPA & DCPA                       | EA  | 1            | \$ 303.00   | \$257.55   |
| Accessory                                    | 11996-000375   | Cable DC Input LP15 Battery Charger                                      | EA  | 1            | \$ 79.00    | \$67.15    |
| <b>CARRYING CASES &amp; MOUNTING OPTIONS</b> |                |  |     |              |             |            |
| Accessory                                    | 11260-000030   | LIFEPAK 12 Basic carry case w/strap, right & left pouches                | EA  | 1            | \$ 331.00   | \$281.35   |
| Accessory                                    | 11260-000029   | LIFEPAK 12 Carry case back pouch - expandable                            | EA  | 1            | \$ 90.00    | \$76.50    |
| Accessory                                    | 21300-007203   | LIFEPAK 12 Replacement carry case right pouch                            | EA  | 1            | \$ 93.00    | \$79.05    |
| Accessory                                    | 21300-007201   | LIFEPAK 12 Replacement carry case left pouch                             | EA  | 1            | \$ 102.00   | \$86.70    |
| Accessory                                    | 21300-006361   | LIFEPAK 12 Carry case base & side supports                               | EA  | 1            | \$ 155.00   | \$131.75   |
| Accessory                                    | 11260-000037   | LIFEPAK12 Shoulder Strap replacement                                     | EA  | 1            | \$ 37.00    | \$31.45    |
| Accessory                                    | 11220-000033   | LIFEPAK 12 Front cover   | EA  | 1            | \$ 44.00    | \$37.40    |
| Accessory                                    | 11998-000063   | LIFEPAK 12 Removable acrylic screen shield                               | EA  | 1            | \$ 54.00    | \$45.90    |
| Accessory                                    | 11220-000028   | Top Pouch for the LP12/LP15  | EA  | 1            | \$ 57.00    | \$48.45    |

| Product Category                    | Catalog Number | Catalog/Product Description   | UOM | #EA per Unit | List Price  | Net Price |
|-------------------------------------|----------------|---|-----|--------------|-------------|-----------|
| Accessory                           | 11260-000032   | Carrying Case of the LIFEPAK 12 with AC Power Adapter                             | EA  | 1            | \$ 351.00   | \$298.35  |
| Accessory                           | 11260-000033   | Carrying Case for the LIFEPAK 12 with Voice Recorder                              | EA  | 1            | \$ 351.00   | \$298.35  |
| Accessory                           | 21300-007203   | Right Pouch Replacement (Note: Included with basic case)                          | EA  | 1            | \$ 93.00    | \$79.05   |
| Accessory                           | 11577-000002   | LIFEPAK 15 Basic carry case w/ right & left pouches                               | EA  | 1            | \$ 320.00   | \$272.00  |
| Accessory                           | 11260-000039   | LIFEPAK 15 Carry case back pouch  | EA  | 1            | \$ 82.00    | \$69.70   |
| Accessory                           | 11577-000001   | LIFEPAK 15 Shoulder strap   | EA  | 1            | \$ 37.00    | \$31.45   |
| Accessory                           | 11996-000374   | LP15 bed Connector  | EA  | 1            | \$ 151.00   | \$128.35  |
| Accessory                           | 11260-000016   | QUIK-COMBO Accessory pouch for LP20   | EA  | 1            | \$ 61.00    | \$51.85   |
| Accessory                           | 11260-000018   | LP20 Basic Carry Case   | EA  | 1            | \$ 160.00   | \$136.00  |
| Accessory                           | 11260-000043   | LP20 Top Pouch  | EA  | 1            | \$ 64.00    | \$54.40   |
| Accessory                           | 21330-000996   | ASSY-LP20 DOCKING STATION   | EA  | 1            | \$ 381.00   | \$323.85  |
| Accessory                           | 11996-000309   | Surface mount bracket   | EA  | 1            | \$ 1,135.00 | \$964.75  |
| <b>HARD PADDLES</b>                 |                |   |     |              |             |           |
| Accessory                           | 11130-000001   | Standard hard paddles for use w/LIFEPAK 12  | PR  | 1            | \$ 750.00   | \$637.50  |
| Accessory                           | 11130-000037   | LIFEPAK 20E Standard Adult Detachable Hard Paddles                                | PR  | 1            | \$ 970.00   | \$824.50  |
| Accessory                           | 11130-000061   | Standard hard paddles for use w/LIFEPAK 15  | PR  | 1            | \$ 860.00   | \$731.00  |
| Accessory                           | 11133-000007   | Pediatric paddle, external 1ea (2 required) multi-language                        | PR  | 1            | \$ 95.00    | \$80.75   |
| <b>THERAPY DELIVERY ACCESSORIES</b> |                |   |     |              |             |           |
| Accessory                           | 11131-000001   | Internal paddle handles w/discharge control for use with LIFEPAK 12 or LIFEPAK 20 | PR  | 1            | \$ 640.00   | \$544.00  |
| Accessory                           | 11131-000010   | Internal paddles - 1" size (6.25" shaft length)                                   | PR  | 1            | \$ 174.00   | \$147.90  |
| Accessory                           | 11131-000011   | Internal paddles - 1.5" size (6" shaft length)                                    | PR  | 1            | \$ 174.00   | \$147.90  |
| Accessory                           | 11131-000012   | Internal paddles - 2" size (5.75" shaft length)                                   | PR  | 1            | \$ 174.00   | \$147.90  |
| Accessory                           | 11131-000013   | Internal paddles - 2.5" size (5.75" shaft length)                                 | PR  | 1            | \$ 174.00   | \$147.90  |
| Accessory                           | 11131-000014   | Internal paddles - 3.5" size (5" shaft length)                                    | PR  | 1            | \$ 174.00   | \$147.90  |
| Accessory                           | 11131-000019   | Internal paddles - 2.5" size (8.5" shaft length)                                  | PR  | 1            | \$ 174.00   | \$147.90  |
| Accessory                           | 11131-000021   | Internal paddles - 1.5" size (9" shaft length)                                    | PR  | 1            | \$ 174.00   | \$147.90  |
| Accessory                           | 11131-000022   | Internal paddles - 2" size (8.75" shaft length)                                   | PR  | 1            | \$ 174.00   | \$147.90  |
| Accessory                           | 11131-000023   | Internal paddles - 3.5" size (8" shaft length)                                    | PR  | 1            | \$ 174.00   | \$147.90  |
| Accessory                           | 11131-000024   | Internal paddles - 1.5" size (14.25" shaft length)                                | PR  | 1            | \$ 174.00   | \$147.90  |
| Accessory                           | 11998-000326   | LIFEPAK 15 internal paddles adapter cable   | EA  | 1            | \$ 299.00   | \$254.15  |
| Accessory                           | 21300-005847   | Signagel, gel   | EA  | 1            | \$ 5.00     | \$4.25    |
| Accessory                           | 11110-000040   | QUIK-COMBO therapy cable for use w/LIFEPAK 12 or LIFEPAK 20                       | EA  | 1            | \$ 388.00   | \$329.80  |
| Accessory                           | 11113-000004   | QUIK-COMBO therapy cable for use w/LIFEPAK 15                                     | EA  | 1            | \$ 388.00   | \$329.80  |
| <b>ECG MONITORING ACCESSORIES</b>   |                |   |     |              |             |           |
| Accessory                           | 11111-000022   | 12 Lead ECG, Precordial Leads (AHA)   | EA  | 1            | \$ 150.00   | \$127.50  |
| Accessory                           | 11111-000020   | 8ft Trunk cable with AHA limb leads   | EA  | 1            | \$ 376.00   | \$319.60  |
| Accessory                           | 11111-000018   | 5ft Trunk cable with AHA limb leads   | EA  | 1            | \$ 372.00   | \$316.20  |
| Accessory                           | 21300-008054   | 4-Wire Cable Comb (10- Pack)  | PK  | 10           | \$ 56.00    | \$47.60   |
| Accessory                           | 21300-008055   | 6-Wire Cable Comb (10- Pack)  | PK  | 10           | \$ 56.00    | \$47.60   |
| Accessory                           | 11110-000029   | 3-lead ECG cable for LIFEPAK 12 or LIFEPAK 20                                     | EA  | 1            | \$ 142.00   | \$120.70  |
| Accessory                           | 11110-000066   | 5-Lead ECG Cable for LIFEPAK 12 or LIFEPAK 20                                     | EA  | 1            | \$ 253.00   | \$215.05  |
| Disposable                          | 11240-000013   | ECG printer paper, 50mm x 30m 3rolls/bx (1-49)                                    | BX  | 3            | \$ 20.00    | \$17.00   |
| Disposable                          | 11240-000016   | Strip chart recorder paper, 100mm 2rolls/bx (1-23)                                | BX  | 2            | \$ 21.00    | \$17.85   |
| <b>COMMUNICATION ACCESSORIES</b>    |                |   |     |              |             |           |
| Accessory                           | 11150-000007   | Modem cable - 6' LIFEPAK 12 to external modem                                     | EA  | 1            | \$ 130.00   | \$110.50  |
| Accessory                           | 11150-000009   | Modem door assembly   | EA  | 1            | \$ 70.00    | \$59.50   |

| Product Category                          | Catalog Number | Catalog/Product Description   | UOM | #EA per Unit | List Price  | Net Price |
|---|----------------|---|-----|--------------|-------------|-----------|
| Accessory                                 | 11150-00015    | Internal modem (pc card modem)  | EA  | 1            | \$ 347.00   | \$294.95  |
| Accessory                                 | 11230-00020    | Serial port cable   | EA  | 1            | \$ 162.00   | \$137.70  |
| Accessory                                 | 11230-00018    | LP20 Serial Port Cable  | EA  | 1            | \$ 125.00   | \$106.25  |
| Accessory                                 | 11230-00019    | LP20 Configuration Transfer Cable   | EA  | 1            | \$ 125.00   | \$106.25  |
| <b>NIBP SUPPLIES</b>                      |                |   |     |              |             |           |
| Accessory                                 | 11996-000392   | LIFEPAK 12 NIBP Hose, coiled 9'   | EA  | 1            | \$ 62.00    | \$52.70   |
| Accessory                                 | 11996-000391   | LIFEPAK 12 NIBP Hose, 9'  | EA  | 1            | \$ 62.00    | \$52.70   |
| Accessory                                 | 11996-000390   | LIFEPAK 12 NIBP Hose, 12'   | EA  | 1            | \$ 62.00    | \$52.70   |
| Accessory                                 | 21300-008148   | LIFEPAK 15 NIBP Hose, 9' coiled   | EA  | 1            | \$ 62.00    | \$52.70   |
| Accessory                                 | 21300-008147   | LIFEPAK 15 NIBP Hose, 9'  | EA  | 1            | \$ 62.00    | \$52.70   |
| Accessory                                 | 21300-008146   | LIFEPAK 15 NIBP Hose, 12'   | EA  | 1            | \$ 62.00    | \$52.70   |
| Accessory                                 | 11160-000011   | NIBP Cuff-Reusable, Infant  | EA  | 1            | \$ 21.00    | \$17.85   |
| Accessory                                 | 11160-000013   | NIBP Cuff-Reusable, Child   | EA  | 1            | \$ 24.00    | \$20.40   |
| Accessory                                 | 11160-000015   | NIBP Cuff-Reusable, Adult   | EA  | 1            | \$ 30.00    | \$25.50   |
| Accessory                                 | 11160-000017   | NIBP Cuff-Reusable, Lg Adult  | EA  | 1            | \$ 33.00    | \$28.05   |
| Accessory                                 | 11160-000019   | NIBP Cuff-Reusable Adult X large  | EA  | 1            | \$ 48.00    | \$40.80   |
| Disposable                                | 11160-000012   | NIBP Cuff-Disposable Infant   | EA  | 1            | \$ 9.00     | \$7.65    |
| Disposable                                | 11160-000014   | NIBP Cuff-Disposable Child  | EA  | 1            | \$ 10.00    | \$8.50    |
| Disposable                                | 11160-000016   | NIBP Cuff-Disposable Adult  | EA  | 1            | \$ 11.00    | \$9.35    |
| Disposable                                | 11160-000018   | NIBP Cuff-Disposable Large Adult  | EA  | 1            | \$ 11.00    | \$9.35    |
| Disposable                                | 11160-000020   | NIBP Cuff-Disposable X-tra Large Adult  | EA  | 1            | \$ 15.00    | \$12.75   |
| Upgrade                                   | 40577-000045   | BP Orion 6.1 Upgrade  | EA  | 1            | \$ 500.00   | \$500.00  |
| <b>NELLCOR SpO2 SENSORS AND CABLES</b>    |                |   |     |              |             |           |
| Accessory                                 | 11996-000060   | Durasensor - Adult finger sensor  | EA  | 1            | \$ 313.00   | \$266.05  |
| Accessory                                 | 11996-000061   | Oxiband Adult/Neonatal Sensor   | EA  | 1            | \$ 237.00   | \$201.45  |
| Accessory                                 | 11996-000062   | Oxiband Pediatric/Infant Sensor   | EA  | 1            | \$ 237.00   | \$201.45  |
| Accessory                                 | 11996-000106   | DURA-Y Multisite sensor (reusable)  | EA  | 1            | \$ 680.00   | \$578.00  |
| Disposable                                | 11996-000113   | Oxisensor II adult sensor (24/BX)   | BX  | 24           | \$ 675.00   | \$573.75  |
| Disposable                                | 11996-000114   | Oxisensor II adult sensor, long cable (24/BX)                                   | BX  | 24           | \$ 1,090.00 | \$926.50  |
| Disposable                                | 11996-000115   | Oxisensor II infant sensor (24/BX)  | BX  | 24           | \$ 865.00   | \$735.25  |
| Disposable                                | 11996-000116   | Oxisensor II pediatric sensor (24/BX)   | BX  | 24           | \$ 670.00   | \$569.50  |
| Disposable                                | 11996-000048   | Disposable Adhesive bandage wrap for OXI-A/N (2 bags of 50)                     | CS  | 100          | \$ 119.00   | \$101.15  |
| Disposable                                | 11996-000049   | Disposable Adhesive bandage wrap for OXI-P/I (2 bags of 50)                     | CS  | 100          | \$ 119.00   | \$101.15  |
| Disposable                                | 11996-000117   | Oxisensor II neonatal sensor (24/BX)  | BX  | 24           | \$ 880.00   | \$748.00  |
| Accessory                                 | 11110-000042   | DEC-4 Cable Extension: 4'   | EA  | 1            | \$ 66.00    | \$56.10   |
| Accessory                                 | 11110-000176   | DEC-8 Cable Extension: 8'   | EA  | 1            | \$ 72.00    | \$61.20   |
| <b>MASIMO SET LNOP SENSORS AND CABLES</b> |                |   |     |              |             |           |
| Accessory                                 | 11171-000006   | Masimo SET LNOP Sp02 Patient Cable- 4 foot                                      | EA  | 1            | \$ 222.00   | \$188.70  |
| Accessory                                 | 11171-000008   | Masimo SET LNOP Sp02 Patient Cable - 8 foot                                     | EA  | 1            | \$ 279.00   | \$237.15  |
| Accessory                                 | 11171-000009   | Masimo SET LNOP Sp02 Patient Cable - 12 foot                                    | EA  | 1            | \$ 347.00   | \$294.95  |
| Accessory                                 | 11171-000007   | Masimo SET LNOP Sp02 Sensor - Adult Reusable                                    | EA  | 1            | \$ 379.00   | \$322.15  |
| Disposable                                | 11171-000010   | Masimo SET LNOP Sp02 Sensor -Pediatric Reusable                                 | EA  | 1            | \$ 368.00   | \$312.80  |
| Disposable                                | 11171-000011   | Masimo SET LNOP Sp02 Sensor -Adult Disposable (1 box of 20 sensors)             | BX  | 20           | \$ 401.00   | \$340.85  |
| Disposable                                | 11171-000012   | Masimo SET LNOP Sp02 Sensor -Pediatric Disposable (1 box of 20 sensors)         | BX  | 20           | \$ 446.00   | \$379.10  |
| Disposable                                | 11171-000034   | Masimo SET LNOP Sp02 Sensor -Neonatal (<10 KG) Disposable (1 box of 20 sensors) | BX  | 20           | \$ 590.00   | \$501.50  |

| Product Category                                | Catalog Number | Catalog/Product Description  | UOM | #EA per Unit | List Price  | Net Price  |
|---|----------------|--|-----|--------------|-------------|------------|
| Disposable                                      | 11171-000036   | Masimo SET LNOP SpO2 Sensor Infant Disposable (1 box of 20 sensors)      | BX  | 20           | \$ 488.00   | \$414.80   |
| Accessory                                       | 11996-000326   | Masimo SET RED LNOP Patient Cable - 4 foot                               | EA  | 1            | \$ 252.00   | \$214.20   |
| Accessory                                       | 11996-000327   | Masimo SET RED LNOP Patient Cable - 8 foot                               | EA  | 1            | \$ 300.00   | \$255.00   |
| Accessory                                       | 11996-000328   | Masimo SET RED LNOP Patient Cable - 12 foot                              | EA  | 1            | \$ 424.00   | \$360.40   |
| <b>MASIMO SET LNCS SENSORS AND CABLES</b>       |                |  |     |              |             |            |
| Accessory                                       | 11171-000024   | Masimo SET LNCS Patient Cable - 4 foot                                   | EA  | 1            | \$ 207.00   | \$175.95   |
| Accessory                                       | 11171-000016   | Masimo SET LNCS Patient Cable - 10 foot                                  | EA  | 1            | \$ 293.00   | \$249.05   |
| Accessory                                       | 11171-000025   | Masimo SET LNCS Patient Cable - 14 foot                                  | EA  | 1            | \$ 438.00   | \$372.30   |
| Accessory                                       | 11996-000323   | Masimo SET Red LNCS Patient Cable - 4 foot                               | EA  | 1            | \$ 206.00   | \$175.10   |
| Accessory                                       | 11996-000324   | Masimo SET Red LNCS Patient Cable - 10 foot                              | EA  | 1            | \$ 251.00   | \$213.35   |
| Accessory                                       | 11996-000325   | Masimo SET Red LNCS Patient Cable - 14 foot                              | EA  | 1            | \$ 424.00   | \$360.40   |
| Accessory                                       | 11171-000027   | Masimo SET LNCS 4' extension (for Nellcor equipped units)                | EA  | 1            | \$ 254.00   | \$215.90   |
| Accessory                                       | 11171-000017   | Masimo SET LNCS Adult Reusable Sensor                                    | EA  | 1            | \$ 325.00   | \$276.25   |
| Accessory                                       | 11171-000018   | Masimo SET LNCS Pediatric Reusable Sensor                                | EA  | 1            | \$ 301.00   | \$255.85   |
| Disposable                                      | 11171-000019   | Masimo SET LNCS Adult Disposable Sensors (box of 20)                     | BX  | 20           | \$ 324.00   | \$275.40   |
| Disposable                                      | 11171-000020   | Masimo SET LNCS Pediatric Disposable Sensors (box of 20)                 | BX  | 20           | \$ 368.00   | \$312.80   |
| Disposable                                      | 11171-000028   | Masimo SET LNCS Neonatal L Disposable Sensor (box of 20)                 | BX  | 20           | \$ 454.00   | \$385.90   |
| Disposable                                      | 11171-000029   | Masimo SET LNCS Neonatal Pt L Disposable Sensor (box of 20)              | BX  | 20           | \$ 497.00   | \$422.45   |
| Disposable                                      | 11171-000031   | Masimo SET LNCS Infant Disposable Sensor (box of 20)                     | BX  | 20           | \$ 454.00   | \$385.90   |
| Disposable                                      | 11171-000039   | M-LNCS Adtx, Adult Adhesive Sensor, 18-inch, 20/box                      | BX  | 20           | \$ 336.00   | \$285.60   |
| Disposable                                      | 11171-000040   | M-LNCS Pdtx, Pediatric Adhesive Sensor, 18-inch, 20/box                  | BX  | 20           | \$ 357.00   | \$303.45   |
| Disposable                                      | 11171-000041   | M-LNCS Inf, Infant Adhesive Sensor, 18-inch, 20/box                      | BX  | 20           | \$ 441.00   | \$374.85   |
| Disposable                                      | 11171-000042   | M-LNCS Neo, Neonatal/Adult Adhesive Sensor, 18-inch, 20/box              | BX  | 20           | \$ 441.00   | \$374.85   |
| Disposable                                      | 11171-000043   | M-LNCS NeoPt, Neonatal Preterm Adhesive Sensor, 18-inch, 20/box          | BX  | 20           | \$ 483.00   | \$410.55   |
| Accessory                                       | 11171-000046   | M-LNCS DCI, Adult Reusable Sensor, 1/box                                 | BX  | 1            | \$ 301.00   | \$255.85   |
| Accessory                                       | 11171-000047   | M-LNCS DCIP, Pediatric Reusable Sensor, 1/box                            | BX  | 1            | \$ 301.00   | \$255.85   |
| <b>MASIMO SET RED DIRECT CONNECT CABLES</b>     |                |  |     |              |             |            |
| Accessory                                       | 11996-000331   | Masimo SET Red Adult Reusable Direct Connect Sensor - 3 foot             | EA  | 1            | \$ 394.00   | \$334.90   |
| Accessory                                       | 11996-000332   | Masimo SET Red Adult Reusable Direct Connect Sensor - 12 foot            | EA  | 1            | \$ 725.00   | \$616.25   |
| Accessory                                       | 11996-000333   | Masimo SET Red Pediatric Reusable Direct Connect Sensor - 3 foot         | EA  | 1            | \$ 394.00   | \$334.90   |
| Accessory                                       | 11996-000334   | Masimo SET Red Pediatric Reusable Direct Connect Sensor - 12 foot        | EA  | 1            | \$ 725.00   | \$616.25   |
| <b>MASIMO SET RAINBOW DIRECT CONNECT CABLES</b> |                |  |     |              |             |            |
| Accessory                                       | 11996-000335   | Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 3 foot         | EA  | 1            | \$ 885.00   | \$752.25   |
| Accessory                                       | 11996-000336   | Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 12 foot        | EA  | 1            | \$ 1,210.00 | \$1,028.50 |
| Accessory                                       | 11996-000337   | Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 3 foot     | EA  | 1            | \$ 885.00   | \$752.25   |
| Accessory                                       | 11996-000338   | Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 12 foot    | EA  | 1            | \$ 1,210.00 | \$1,028.50 |
| Accessory                                       | 11171-000032   | Rainbow DCI-DC8, Adult Reuse Sensor, 8 ft                                | EA  | 1            | \$ 1,015.00 | \$862.75   |
| Accessory                                       | 11171-000033   | Rainbow DCP-DC9, Pedi Reuse Sensor, 8 ft                                 | EA  | 1            | \$ 1,015.00 | \$862.75   |
| Accessory                                       | 11171-000049   | Rainbow DCI Adt Reusable Sensor, 1/box                                   | EA  | 1            | \$ 640.00   | \$544.00   |
| Accessory                                       | 11171-000050   | Rainbow DCIP PED REUSABLE Sensor   | EA  | 1            | \$ 705.00   | \$599.25   |
| Disposable                                      | 11996-000339   | Rainbow R25, Adult Adhesive Sensors (SpO2, SpCO and SpMet), 10/box       | BX  | 10           | \$ 715.00   | \$607.75   |
| Disposable                                      | 11996-000340   | Rainbow R20, Pediatric Adhesive Sensors (SpO2, SpCO and SpMet), 10/box   | BX  | 10           | \$ 740.00   | \$629.00   |
| Disposable                                      | 11996-000341   | Rainbow R25-L, Adult/Neo Adhesive Sensors (SpO2, SpCO and SpMet), 10/box | BX  | 10           | \$ 715.00   | \$607.75   |
| Disposable                                      | 11996-000342   | Rainbow R20-L, Infant Adhesive Sensors (SpO2, SpCO and SpMet), 10/box    | BX  | 10           | \$ 740.00   | \$629.00   |
| Accessory                                       | 11171-000037   | RC-04, Patient Cable, 4 ft., 1/box                                       | EA  | 1            | \$ 249.00   | \$211.65   |



| Product Category                         | Catalog Number | Catalog/Product Description   | UOM | #EA per Unit | List Price  | Net Price  |
|--|----------------|---|-----|--------------|-------------|------------|
| Accessory                                | 11171-00038    | RC-12, Patient Cable, 12 ft. , 1/box  | EA  | 1            | \$ 371.00   | \$315.35   |
| Disposable                               | 11171-00055    | Disposable Light Shield 10/pack   | PK  | 10           | \$ 62.00    | \$52.70    |
| Accessory                                | 11171-00054    | Reuseable Light Shield, 5 /box  | BX  | 5            | \$ 65.00    | \$55.25    |
| Accessory                                | 11171-00051    | DBI-dc8, Adult Soft Reusable Direct Connect SpO2 Sensor, 8 ft., 1/box             | BX  | 1            | \$ 715.00   | \$607.75   |
| Accessory                                | 11171-00052    | DIGITBOOT LNCS DB1, ADT REUSABLE SENSOR,REF 2653                                  | EA  | 1            | \$ 335.00   | \$284.75   |
| Accessory                                | 11171-00053    | DIGITBOOTRED DBI-DC8, ADTREUSABLESENSOR,REF 2644                                  | EA  | 1            | \$ 715.00   | \$607.75   |
| <b>ADAPTER CABLES</b>                    |                |   |     |              |             |            |
| Accessory                                | 11996-000183   | MNC-1 Adapter Cable - 10 foot   | EA  | 1            | \$ 545.00   | \$463.25   |
| Accessory                                | 11996-000198   | MNC-1 Adapter Cable - 4 foot  | EA  | 1            | \$ 517.00   | \$439.45   |
| Accessory                                | 11996-000365   | RED MNC ADAPTER CABLE, 4FT,2641   | EA  | 1            | \$ 810.00   | \$688.50   |
| <b>ORIDION INTUBATED FILTERLINES</b>     |                |   |     |              |             |            |
| Disposable                               | 11996-000001   | FilterLine H Set Infant/Neonatal (box of 25)                                      | BX  | 25           | \$ 560.00   | \$476.00   |
| Disposable                               | 11996-000080   | FilterLine H Set Adult/Pediatric (box of 25)                                      | BX  | 25           | \$ 449.00   | \$381.65   |
| Disposable                               | 11996-000081   | FilterLine Set Adult/Pediatric (box of 25)  | BX  | 25           | \$ 286.00   | \$243.10   |
| Disposable                               | 11996-000164   | FilterLine Set Long Adult/Pediatric (box of 25)                                   | BX  | 25           | \$ 321.00   | \$272.85   |
| Disposable                               | 11996-000082   | Nasal FilterLine Set Infant/Neonatal (box of 25)                                  | BX  | 25           | \$ 301.00   | \$255.85   |
| <b>ORIDION NON-INTUBATED FILTERLINES</b> |                |   |     |              |             |            |
| Disposable                               | 11996-000120   | SmartCapnoLine - Pediatric patients <44lbs (box of 25)                            | BX  | 25           | \$ 322.00   | \$273.70   |
| Disposable                               | 11996-000128   | SmartCapnoLine w/O2 delivery - Pediatric patients <44lbs (box of 25)              | BX  | 25           | \$ 434.00   | \$368.90   |
| Disposable                               | 11996-000162   | SmartCapnoLine Plus - Adult/Intermediate patients >44lbs (box of 25)              | BX  | 25           | \$ 322.00   | \$273.70   |
| Disposable                               | 11996-000163   | SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (box of 25) | BX  | 25           | \$ 357.00   | \$303.45   |
| Disposable                               | 11996-000165   | SmartCapnoLine Plus Long w/O2 - Adult/Intermediate patients>44lbs (box of 25)     | EA  | 25           | \$ 454.00   | \$385.90   |
| Disposable                               | 11996-000166   | SmartCapnoLine Plus - Adult/Intermediate patients>44lbs (Cs of 100)               | CS  | 100          | \$ 1,170.00 | \$994.50   |
| Disposable                               | 11996-000167   | SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (Cs of 100) | CS  | 100          | \$ 1,260.00 | \$1,071.00 |
| <b>ELECTRODES</b>                        |                |   |     |              |             |            |
| Electrode                                | 11996-000017   | Electrode QUIK-COMBO w/REDI-PAK preconnect  | PR  | 2            | \$ 43.00    | \$35.21    |
| Electrode                                | 11996-000090   | Electrode EDGE QUIK-COMBO RTS   | PR  | 2            | \$ 46.00    | \$39.10    |
| Electrode                                | 11996-000091   | Electrode EDGE QUIK-COMBO Adult   | PR  | 2            | \$ 38.00    | \$30.64    |
| Electrode                                | 11996-000092   | Electrode EDGE Fast-Patch Plus  | PR  | 2            | \$ 22.00    | \$18.70    |
| Electrode                                | 11996-000093   | Electrode EDGE QUIK-COMBO pediatric RTS   | PR  | 2            | \$ 46.00    | \$36.85    |
| Electrode                                | 11100-000002   | Electrode LIFEPATCH ECG , adult, pregelled (4/pkg)                                | PK  | 4            | \$ 2.00     | \$1.70     |
| Electrode                                | 11100-000001   | Electrode LIFEPATCH ECG , adult, pregelled (3/pkg) 1-99                           | PK  | 3            | \$ 1.50     | \$1.28     |
| Electrode                                | 11101-000016   | Electrode replacement infant/child reduced energy                                 | EA  | 1            | \$ 116.00   | \$98.60    |
| Electrode                                | 11101-000017   | Electrode Infant/Child reduced energy starter kit                                 | EA  | 1            | \$ 189.00   | \$160.65   |
| Electrode                                | 21330-001024   | ADAPTER ASSY-ELECTRODE,HARD PADDLE,PAD PRINTED                                    | EA  | 1            | \$ 87.00    | \$73.95    |
| <b>TEMPERATURE MONITORING</b>            |                |   |     |              |             |            |
| Accessory                                | 11140-000078   | Temperature Adapter Cable- 5ft  | EA  | 1            | \$ 370.00   | \$314.50   |
| Accessory                                | 11140-000079   | Temperature Adapter Cable- 10ft   | EA  | 1            | \$ 370.00   | \$314.50   |
| Disposable                               | 11996-000359   | Temp Sensor, Skin Probe, High Dielectric, Disp (box of 20)                        | BX  | 20           | \$ 146.00   | \$124.10   |
| Disposable                               | 11996-000360   | Temp Sensor, Esophageal-Rectal, 9FR, Disp (box of 20)                             | BX  | 20           | \$ 156.00   | \$132.60   |
| <b>TRAINING TOOLS AND TESTERS</b>        |                |   |     |              |             |            |
| Accessory                                | 44500-000001   | 12-Leads Made Easy Web-based training program                                     | EA  | 1            | \$ 57.00    | \$48.45    |
| Accessory                                | 44500-000003   | Capno Made Easy Web Based Training  | EA  | 1            | \$ 57.00    | \$48.45    |
| Disposable                               | 11250-000012   | Adult AED QUIK-PAK Training Electrode Set (Box of 5 pair)                         | BX  | 5            | \$ 81.00    | \$68.85    |

| Product Category           | Catalog Number | Catalog/Product Description   | UOM    | #EA per Unit | List Price  | Net Price  |
|----------------------------|----------------|---|--------|--------------|-------------|------------|
| Accessory                  | 21330-001365   | Test load (for use with QUIK COMBO therapy cable)                       | EA     | 1            | \$ 105.00   | \$89.25    |
| Accessory                  | 11113-000002   | QUIK-COMBO Test Plug for testing QC Cable                               | EA     | 1            | \$ 25.00    | \$21.25    |
| Accessory                  | 11996-000311   | QUIK-COMBO 12-lead Patient Simulator                                    | EA     | 1            | \$ 915.00   | \$777.75   |
| Accessory                  | 11996-000310   | QUIK-COMBO 3-lead Patient Simulator                                     | EA     | 1            | \$ 795.00   | \$675.75   |
| Accessory                  | 11110-000085   | Defibrillation/ECG training electrode cable extension wire              | EA     | 1            | \$ 222.00   | \$188.70   |
| Disposable                 | 11103-000001   | QUIK-COMBO training electrodes (2/PR)                                   | PR     | 2            | \$ 29.00    | \$24.65    |
| Disposable                 | 11101-000007   | Defibrillation/ECG training electrodes                                  | PR     | 1            | \$ 31.00    | \$26.35    |
| Accessory                  | 26500-002481   | Operating Instructions: LIFEPAK 12                                      | EA     | 1            | \$ 75.00    | \$63.75    |
| Accessory                  | 21300-007585   | Service Manual on CD-ROM: LIFEPAK 12 and BSS2                           | EA     | 1            | \$ 69.00    | \$58.65    |
| <b>LITERATURE</b>          |                |   |        |              |             |            |
| Accessory                  | 26500-000213   | LIFEPAK 12 In-service Video   | EA     | 1            | \$ 37.00    | \$31.45    |
| Accessory                  | 26500-000234   | LIFEPAK 12 & BSS2 Service Manual (paper version)                        | EA     | 1            | \$ 217.00   | \$184.45   |
| Accessory                  | 26500-000942   | LIFEPAK 12 Operating Instructions                                       | EA     | 1            | \$ 72.00    | \$61.20    |
| Accessory                  | 21330-001357   | LIFEPAK 15 In-service Video - DVD format                                | EA     | 1            | \$ 36.00    | \$30.60    |
| Accessory                  | 26500-002408   | LIFEPAK 15 Operating Instructions                                       | EA     | 1            | \$ 72.00    | \$61.20    |
| Accessory                  | 26500-002040   | Quik reference Instruction Card for AED and CPR instruction             | EA     | 1            | \$ 7.00     | \$5.95     |
| <b>Medical Informatics</b> |                |   |        |              |             |            |
| Accessory                  | 11996-000369   | Monitor to PC USB Cable for connecting LIFEPAK 12 or LIFEPAK 15 to a PC | EA     | 1            | \$ 294.00   | \$249.90   |
| Data Management - CORE     | 11600-000030   | CODE-STAT 11 Data Review Seat   | EA     | 1            | \$ 2,760.00 | \$2,346.00 |
| Service                    | 11600-000024   | CODE-STAT Maintenance Subscription (3 Years)                            | EA     | 1            | \$ 1,625.00 | \$1,625.00 |
| <b>Training</b>            |                |   |        |              |             |            |
| Solution                   | 26996-000014   | Individual AED Challenge (Per Person/ Yr)                               |        |              | \$ 15.00    | \$15.00    |
| <b>Modems</b>              |                |   |        |              |             |            |
| Data Management            | 21340-000706   | LIFENET PC Gateway  | EA     | 1            | \$ 447.00   | \$388.89   |
| Data Management            | 21996-000109   | TITAN III -Wifi Gateway   | EA     | 1            | \$ 1,035.00 | \$900.45   |
| Data Management            | 21996-000112   | Titan III – WiFi & Cellular Gateway, No Sim                             | EA     | 1            | \$ 1,615.00 | \$1,405.05 |
| Data Management            | 21996-000111   | Titan III Trio – WiFi & Cellular & Fast Audio Gateway ATT               | EA     | 1            | \$ 2,720.00 | \$2,366.40 |
| Data Management            | 11996-000475   | 4G Modem: AT&T Cellular Kore (Stryker data plan)                        | EA     | 1            | \$ 1,205.00 | \$1,048.35 |
| Data Management            | 11996-000476   | 4G Modem: AT&T Cellular non-Kore (customer data plan)                   | EA     | 1            | \$ 1,205.00 | \$1,048.35 |
| Data Management            | 11996-000474   | 4G Modem: Verizon Cellular non-Kore (customer data plan)                | EA     | 1            | \$ 1,205.00 | \$1,048.35 |
| Data Management            | 11996-000471   | 4G Modem: Verizon Cellular Kore (Physio data plan)                      | EA     | 1            | \$ 1,205.00 | \$1,048.35 |
| Data Management            | 99428-000304-5 | KORE - Stryker data plan for modem (AT&T) – 5 year                      | EA     | 1            | \$314.00    | \$314.00   |
| Data Management            | 99428-000305-5 | KORE - Stryker data plan for modem (Verizon) - 5 year                   | EA     | 1            | \$ 209.00   | \$209.00   |
| Data Management            | 99428-000249   | LIFENET Asset (5 year )   | 5 year |              | \$ 255.00   | \$221.85   |
| <b>LIFEPAK CR2</b>         |                |   |        |              |             |            |
| LIFEPAK CR2                | 99512-001261   | LPCR2 Semi-automatic, WIFI,English, Bag                                 | EA     | 1            | \$ 2,425.00 | \$1,818.75 |
| LIFEPAK CR2                | 99512-001262   | LPCR2 Semi-automatic, WIFI,English, Handle                              | EA     | 1            | \$ 2,350.00 | \$1,762.50 |
| LIFEPAK CR2                | 99512-001263   | LPCR2 Fully-automatic, WIFI,English, Bag                                | EA     | 1            | \$ 2,625.00 | \$1,968.75 |
| LIFEPAK CR2                | 99512-001264   | LPCR2 Fully-automatic, WIFI,English, Handle                             | EA     | 1            | \$ 2,550.00 | \$1,912.50 |
| LIFEPAK CR2                | 99512-001265   | LPCR2 Semi-automatic, WIFI,English-Spanish, Bag                         | EA     | 1            | \$ 2,500.00 | \$1,875.00 |
| LIFEPAK CR2                | 99512-001266   | LPCR2 Semi-automatic, WIFI,English-Spanish, Handle                      | EA     | 1            | \$ 2,425.00 | \$1,818.75 |
| LIFEPAK CR2                | 99512-001267   | LPCR2 Fully-automatic, WIFI,English-Spanish, Bag                        | EA     | 1            | \$ 2,700.00 | \$2,025.00 |
| LIFEPAK CR2                | 99512-001268   | LPCR2 Fully-automatic, WIFI,English-Spanish, Handle                     | EA     | 1            | \$ 2,625.00 | \$1,968.75 |
| LIFEPAK CR2                | 11141-000165   | Replacement Battery Kit   | EA     | 1            | \$ 250.00   | \$212.50   |
| LIFEPAK CR2                | 11101-000021   | Replacement Electrode Kit   | EA     | 1            | \$ 145.00   | \$123.25   |
| LIFEPAK CR2                | 11512-000001   | Replacement Lid Kit   | EA     | 1            | \$ 72.00    | \$61.20    |
| LIFEPAK CR2                | 21300-008152   | COVER, USB PORT, LPCR2  | EA     | 1            | \$ 10.00    | \$8.50     |

| Product Category | Catalog Number       | Catalog/Product Description   | UOM | #EA per Unit | List Price | Net Price |
|------------------|----------------------|---|-----|--------------|------------|-----------|
| LIFEPAK CR2      | 21300-008143         | CABLE, USB2.0 A MALE TO MICRO-B, L 5.5FT  | EA  | 1            | \$ 15.00   | \$12.75   |
| LIFEPAK CR2      | 11260-000047         | Carry Case Kit  | EA  | 1            | \$ 87.00   | \$73.95   |
| LIFEPAK CR2      | 11512-000002         | Handle Kit  | EA  | 1            | \$ 25.00   | \$21.25   |
| LIFEPAK CR2      | 11998-000320         | First Responder Kit (Ambu)  | EA  | 1            | \$ 39.00   | \$33.15   |
| LIFEPAK CR2      | 26500-003645         | TAG,LOCAL EMERGENCY CONTACT NUMBER,911,MULTI  | EA  | 1            | \$ 5.00    | \$4.25    |
| LIFEPAK CR2      | 11210-000047         | New Wall Bracket - Green  | EA  | 1            | \$ 45.00   | \$38.25   |
| LIFEPAK CR2      | 11210-000046         | New Wall Bracket - White/Red  | EA  | 1            | \$ 45.00   | \$38.25   |
| LIFEPAK CR2      | 11220-000093         | LIFEPAK WALL BOX, PLASTIC   | EA  | 1            | \$ 400.00  | \$340.00  |
| LIFEPAK CR2      | 11250-000162         | KIT, SHIPPING, TRAINER, LPCR2, ENGLISH  | EA  | 1            | \$ 649.00  | \$551.65  |
| LIFEPAK CR2      | 11250-000147         | KIT, SHIPPING, DEMO, LPCR2, ENGLISH   | EA  | 1            | \$ 699.00  | \$594.15  |
| LIFEPAK CR2      | 11250-000144         | MANIKIN, TRAINER, LPCR2   | EA  | 1            | \$ 25.00   | \$21.25   |
| LIFEPAK CR2      | 11250-000140         | PADS, REPLACEMENT, TRAINER, LPCR2, 5 Sets   | PK  | 5            | \$ 185.00  | \$157.25  |
| LIFEPAK CR2      | 11250-000145         | TRAY, ELECTRODE, TRAINER, LPCR2   | EA  | 1            | \$ 155.00  | \$131.75  |
| LIFEPAK CR2      | 11250-000139         | ASSY, TRAY COVER WITH HANDLE, TRAINER, LPCR2  | EA  | 1            | \$ 22.00   | \$18.70   |
| LIFEPAK CR2      | 21250-000003         | DOOR, BATTERY, 3 PACK, TRAINER, LPCR2   | EA  | 1            | \$ 17.00   | \$14.45   |
| LIFEPAK CR2      | 11250-000141         | USB, BLUETOOTH, TRAINER, LPCR2  | EA  | 1            | \$ 49.00   | \$41.65   |
| LIFEPAK CR2      | 11250-000142         | USB, REPROGRAMMING, TRAINER, LPCR2, CR2T-1.0S   | EA  | 1            | \$ 27.00   | \$22.95   |
| LIFEPAK CR2      | 11250-000178         | Replacement Handle Kit  | EA  | 1            | \$ 25.00   | \$21.25   |
| LIFEPAK CR2      | 11141-000166         | BATTERY, D-CELL, TRAINER, LPCR2, Pack of 4  | PK  | 4            | \$ 21.00   | \$17.85   |
| LIFEPAK CR2      | 11260-000048         | ASSY, CARRY TOTE, TRAINER, LPCR2, ENGLISH   | EA  | 1            | \$ 50.00   | \$42.50   |
| LIFEPAK CR2      | 21250-000004         | ASSY, LID, LOCALIZED, TRAINER, LPCR2, ENGLISH   | EA  | 1            | \$ 22.00   | \$18.70   |
| <b>Service</b>   |                      |   |     |              |            |           |
| Service          | LP1000-OSPM-1-POS-UP | LIFEPAK1000 Service - 1 YEAR. On-site Preventive Maintenance. Up Front Payment. On-Site Preventive Maintenance Coverage for LIFEPAK 1000 Includes:<br>-Services performed at customer's location by a Stryker Technical Specialist -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories and disposables -Updates to the latest software version -Preconfigured loaner device provided if needed -Battery Replacement Service -Replacement of adult electrodes at scheduled time of service due to expiration or failure | Yr  | 1            | \$ 396.00  | \$356.40  |
| Service          | LP1000-OSPM-2-POS-UP | LIFEPAK1000 Service - 2 YEAR. Upfront Payment. On-site Preventive Maintenance. On-Site Preventive Maintenance Coverage for LIFEPAK 1000 Includes:<br>-Services performed at customer's location by a Stryker Technical Specialist -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories and disposables -Updates to the latest software version -Preconfigured loaner device provided if needed -Battery Replacement Service -Replacement of adult electrodes at scheduled time of service due to expiration or failure  | Yr  | 2            | \$ 792.00  | \$673.20  |

| Product Category | Catalog Number       | Catalog/Product Description   | UOM | #EA per Unit | List Price  | Net Price  |
|------------------|----------------------|---|-----|--------------|-------------|------------|
| Service          | LP1000-OSPM-3-POS-UP | LIFEPAK1000 Service - 3 YEAR. On-site Preventive Maintenance. Up Front Payment. On-Site Preventive Maintenance Coverage for LIFEPAK 1000 Includes:<br>-Services performed at customer's location by a Stryker Technical Specialist -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories and disposables -Updates to the latest software version -Preconfigured loaner device provided if needed -Battery Replacement Service -Replacement of adult electrodes at scheduled time of service due to expiration or failure | Yr  | 3            | \$ 1,188.00 | \$1,009.80 |
| Service          | LP1000-OSPM-4-POS-UP | LIFEPAK1000 Service - 4 YEAR. On-site Preventive Maintenance. Up Front Payment. On-Site Preventive Maintenance Coverage for LIFEPAK 1000 Includes:<br>-Services performed at customer's location by a Stryker Technical Specialist -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories and disposables -Updates to the latest software version -Preconfigured loaner device provided if needed -Battery Replacement Service -Replacement of adult electrodes at scheduled time of service due to expiration or failure | Yr  | 4            | \$ 1,584.00 | \$1,346.40 |
| Service          | LP15-PCPVOS-1-POS-UP | LIFEPAK15 Service - 1 YEAR. On-site ProCare Prevent Coverage. Up Front Payment. Includes:<br>-Services performed at customer's location by a Stryker Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and -UPgrades -Updates to the latest software version -Preconfigured loaner device provided if needed -Battery Replacement Service   | Yr  | 1            | \$ 1,800.00 | \$1,620.00 |
| Service          | LP15-PCPVOS-2-POS-UP | LIFEPAK15 Service - 2 YEAR. On-site ProCare Prevent Coverage. Up Front Payment. Includes:<br>-Services performed at customer's location by a Stryker Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and -UPgrades -Updates to the latest software version -Preconfigured loaner device provided if needed -Battery Replacement Service   | Yr  | 2            | \$ 3,600.00 | \$3,060.00 |

| Product Category | Catalog Number        | Catalog/Product Description  | UOM | #EA per Unit | List Price  | Net Price  |
|------------------|-----------------------|--|-----|--------------|-------------|------------|
| Service          | LP15-PCPVOS-3-POS-UP  | LIFEPAK15 Service - 3 YEAR. On-site ProCare Prevent Coverage. Up Front Payment. Includes:<br>-Services performed at customer's location by a Stryker Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and -UPgrades -Updates to the latest software version - Preconfigured loaner device provided if needed -Battery Replacement Service       | Yr  | 3            | \$ 5,400.00 | \$4,590.00 |
| Service          | LP15-PCPVOS-4-POS-UP  | LIFEPAK15 Service - 4 YEAR. On-site ProCare Prevent Coverage. Up Front Payment. Includes:<br>-Services performed at customer's location by a Stryker Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and -UPgrades -Updates to the latest software version -Preconfigured loaner device provided if needed -Battery Replacement Service        | Yr  | 4            | \$ 7,200.00 | \$6,120.00 |
| Service          | LUCAS-PCPVOS-1-POS-UP | LUCAS Service - 1 YEAR. On-site ProCare Prevent Coverage. Up Front Payment. On-site ProCare Prevent Coverage for LUCAS Includes: -Services performed at customer's location by a Stryker Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and -UPgrades -Updates to the latest software version -Preconfigured loaner device provided if needed | Yr  | 1            | \$ 1,404.00 | \$1,263.60 |
| Service          | LUCAS-PCPVOS-2-POS-UP | LUCAS Service - 2 YEAR. On-site ProCare Prevent Coverage. Up Front Payment. On-site ProCare Prevent Coverage for LUCAS Includes: -Services performed at customer's location by a Stryker Technical Specialist -Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories, disposables, and -UPgrades -Updates to the latest software version -Preconfigured loaner device provided if needed | Yr  | 2            | \$ 2,808.00 | \$2,386.80 |

| Product Category | Catalog Number        | Catalog/Product Description   | UOM | #EA per Unit | List Price  | Net Price  |
|------------------|-----------------------|---|-----|--------------|-------------|------------|
| Service          | LUCAS-PCPVOS-3-POS-UP | LUCAS Service - 3 YEAR. On-site ProCare Prevent Coverage. Up Front Payment. On-site ProCare Prevent Coverage for LUCAS Includes: -Services performed at customer's location by a Stryker Technical Specialist<br>-Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation<br>-Discounts on accessories, disposables, and<br>-UPgrades -Updates to the latest software version<br><del>-Preconfigured loaner device provided if needed</del> | Yr  | 3            | \$ 4,212.00 | \$3,580.20 |
| Service          | LUCAS-PCPVOS-4-POS-UP | LUCAS Service - 4 YEAR. On-site ProCare Prevent Coverage. Up Front Payment. On-site ProCare Prevent Coverage for LUCAS Includes: -Services performed at customer's location by a Stryker Technical Specialist<br>-Parts and labor necessary to restore device to original specifications -Annual Preventive Maintenance and inspections including quality assurance documentation<br>-Discounts on accessories, disposables, and<br>-UPgrades -Updates to the latest software version<br><del>-Preconfigured loaner device provided if needed</del> | Yr  | 4            | \$ 5,616.00 | \$4,773.60 |
|                  |                       |   |     |              |             |            |

# Limited warranty

## US/Latin America/South America

Subject to the limitations and exclusions set forth below, the following Physio-Control products which are purchased from authorized Physio-Control representatives or authorized resellers for use in the United States of America, Latin America and South America and are used in accordance with their instructions, will be free from defects in material and workmanship appearing under normal service and use as defined below.

|  |   |
|--|---|
| <b>Eight years</b>   |   |
| <ul style="list-style-type: none"> <li>New LIFEPAK® CR® Plus automated external defibrillator and internal battery system</li> </ul>   |   |
| <b>Five years</b>  |   |
| <ul style="list-style-type: none"> <li>New LIFEPAK 15 monitor/defibrillator series, used in clinic and hospital settings exclusively (with no use in mobile applications)</li> <li>New LIFEPAK 20 defibrillator/monitor family of products, used in clinics and hospital settings exclusively (with no use in mobile applications)</li> </ul>                              | <ul style="list-style-type: none"> <li>New LIFEPAK 1000 defibrillators</li> <li>New LIFEPAK EXPRESS® automated external defibrillator and internal battery system</li> </ul>  |
| <b>Two years</b>   |   |
| <ul style="list-style-type: none"> <li>CodeManagement Module™ for use with the LIFEPAK 20/20e defibrillator/monitor</li> </ul>   | <ul style="list-style-type: none"> <li>New LIFEPAK 1000 trainer</li> </ul>  |
| <b>One years</b>   |   |
| <ul style="list-style-type: none"> <li>New LIFEPAK 15 monitor/defibrillator series, which includes use in out-of-hospital and mobile applications</li> <li>New LUCAS® Chest Compression System</li> <li>New LIFEPAK 500T trainer</li> <li>New LIFEPAK CR-T trainer</li> <li>New Internal Battery System for LIFEPAK 20 defibrillator/monitor family of products</li> </ul> | <ul style="list-style-type: none"> <li>New Battery charging systems and power adapters</li> <li>New batteries and battery paks, excluding CHARGE-PAK™ Charging Unit</li> <li>New Masimo SET® Rainbow® reusable sensors</li> <li>New TrueCPR™ Coaching Device</li> </ul> |
| <b>180 days</b>  |   |
| <ul style="list-style-type: none"> <li>New Masimo® patient cables and Masimo SET SpO2 only reusable sensors</li> </ul>   |   |
| <b>90 days</b>   |   |
| <ul style="list-style-type: none"> <li>New CHARGE-PAK Charging Unit (external system) for LIFEPAK CR Plus defibrillator</li> <li>LIFEPAK 15 monitor/defibrillator</li> <li>LIFEPAK 20/20e defibrillator/monitor ACLS Training Devices</li> </ul>   | <ul style="list-style-type: none"> <li>Installed customer repair parts</li> <li>All other product accessories</li> </ul>  |
| <b>30 days</b>   |   |
| <ul style="list-style-type: none"> <li>New internal paddles and internal paddle handles</li> </ul>   |   |

Limited warranty time limits begin on the date of delivery to the First Owner.\*

Physio-Control warrants neither error-free nor interruption-free performance. The sole and exclusive remedy of the First Owner under this Limited Warranty is repair or replacement of defective material or workmanship at the option of Physio-Control. To qualify for the repair or replacement, the product must have been continuously owned by the First Owner and not have been repaired or altered outside of an authorized Physio-Control factory in any way which, in the judgment of Physio-Control, affects its stability and reliability. The product must have been used in accordance with applicable operating instructions and in the intended environment or setting. The product must not have been subjected to misuse, abuse or accident.

Physio-Control, in its sole discretion, will determine whether warranty service on the product will be performed in the field or through ship-in repair. For field repair, this warranty service will be provided by Physio-Control at the purchaser's facility or an authorized Physio-Control facility during normal business hours. For ship-in repair, all products and/or assemblies requiring warranty service should be returned to a location designated by Physio-Control, freight prepaid, and must be accompanied by a written, detailed explanation of the claimed failure. Products repaired or replaced under this warranty retain the remainder of the warranty period of the repaired or replaced Product.

Except for the Limited Warranty provided above, **PHYSIO-CONTROL MAKES NO WARRANTY, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, WHETHER ARISING FROM STATUTE, COMMON LAW, CUSTOMER OR OTHERWISE.** THIS LIMITED WARRANTY SHALL BE THE EXCLUSIVE REMEDY AVAILABLE TO ANY PERSON. PHYSIO-CONTROL IS NOT LIABLE FOR INDIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES (INCLUDING LOSS OF BUSINESS OR PROFITS) WHETHER BASED ON CONTRACT, TORT, OR ANY OTHER LEGAL THEORY.

ANY LEGAL ACTION ARISING FROM THE PURCHASE OR USE OF PHYSIO-CONTROL PRODUCTS SHALL BE COMMENCED WITHIN ONE YEAR FROM THE ACCRUAL OF THE CAUSE OF ACTION, OR BE BARRED FOREVER. IN NO EVENT SHALL PHYSIO-CONTROL'S LIABILITY UNDER THIS WARRANTY OR OTHERWISE EXCEED THE GREATER OF \$50,000 OR THE PURCHASE PRICE OF THE PRODUCT GIVING RISE TO THE CAUSE OF ACTION.

Products are warranted in conformance with applicable laws. If any part or term of this Limited Warranty is held to be illegal, unenforceable or in conflict with applicable law by any court of competent jurisdiction, the validity of the remaining portions of the Limited Warranty shall not be affected, and all rights and obligations shall be construed and enforced as if this Limited Warranty did not contain the particular part or term held to be invalid. Some geographies, including certain US states, do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply to you. This Limited Warranty gives the user specific legal rights. The user may also have other rights which vary from state to state or country to country.

\* First Owner means the first purchaser or lessee of the products listed above, directly from Physio-Control, through a Physio-Control corporate affiliate, or from an authorized Physio-Control reseller, and includes the invoiced purchaser's corporate affiliates, and their respective employees, officers and directors.

**Physio-Control is now part of Stryker.**

**For further information, please contact Physio-Control at 800.442.1142 (U.S.), or visit our website at [www.physio-control.com](http://www.physio-control.com)**

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**Physio-Control Headquarters**

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**Customer Support**

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