

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD  
ARLINGTON, VIRGINIA 22201

**NOTICE OF CONTRACT RENEWAL**

TO: J & M of Northern Virginia, Inc.  
7371 Atlas Walkway #642  
Gainesville, VA 20155

DATE ISSUED: November 10, 2016

CONTRACT NO: 16-150-ITB-LW-2

CONTRACT TITLE: Mowing and Turf Maintenance,  
SE and SW Quadrants

**THIS IS A NOTICE OF CONTRACT RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A  
VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

This is your notice that the above referenced contract has been renewed. The "subsequent contract term" covered by this Notice of Renewal is effective January 1, 2017, and expires on December 31, 2017.

This is the **FIRST, of a possible FOUR, 12-month renewal of the "subsequent contract term."**

The contract documents consist of the terms, conditions of Arlington County Agreement No. 16-150-ITB-LW-2, dated March 16, 2016, including any exhibits, attachments or amendments thereto.

**CONTRACT PRICING:**

1. REFER TO ARLINGTON COUNTY AGREEMENT NO. 16-150-ITB-LW-2
2. NO CHANGE IN PRICING FOR THIS RENEWAL PERIOD

**ATTACHMENT/S:**

1. ARLINGTON COUNTY AGREEMENT NO. 16-150-ITB-LW-2, BID FORM (PAGES 5-6)

**EMPLOYEES NOT TO BENEFIT:**

NO COUNTY EMPLOYEES SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

**VENDOR CONTACT:** Mike Bakatsias

**TELEPHONE NO.:** (703) 906-3828

**EMAIL ADDRESS:** mike@jmofnova.com

**COUNTY CONTACT:** Helena Gilbert

**TELEPHONE NO.:** (703) 228-7981

**EMAIL ADDRESS:** hgilbe@arlingtonva.us

**CONTRACT AUTHORIZATION**

**DISTRIBUTION:**

VENDOR: 1  
BID FOLDER 2

  
MICHAEL BEVIS

11/10/16  
DATE

PURCHASING AGENT

C.R.

**TASK AREA 3 SOUTHEAST (SE) QUADRANT (See Attachment for the list of locations)**

|   |                                   |            |      |
|---|-----------------------------------|------------|------|
| <b>I PARKS, OPEN SPACE, COMMUNITY/RECREATION FACILITIES</b> |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 76,605  | L.S  |
| <b>B</b>  | MOWING ALL 30 DAY CYCLE LOCATIONS | \$ 2454    | L.S  |
| <b>C</b>  | MECHANICAL EDGING                 | \$ 245     | L.S  |
| <b>D</b>  | BERMUDA FIELD-REEL MOWING         | \$ 3068    | L.S  |
| <b>II SCHOOLS</b>   |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 19,158  | L.S  |
| <b>III FIRE STATIONS</b>                                    |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 0       | L.S  |
| <b>B</b>  | MECHANICAL EDGING                 | \$ 0       | L.S  |
| <b>IV STREET ISLANDS &amp; UTILITY STRIPS</b>               |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 15,165  | L.S  |
| <b>B</b>  | MOWING ALL 30 DAY CYCLE LOCATIONS | \$ 1840    | L.S. |
| <b>V FACILITY MAINTENANCE BUREAU (OSS)</b>                  |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 0       | L.S  |
| <b>VI DHS. FACILITIES</b>                                   |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 1215    | L.S  |
| <b>VII LIBRARIES</b>  |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 0       | L.S  |
| <b>B</b>  | MECHANICAL EDGING                 | \$ 0       | L.S  |
| <b>TOTAL FOR MOWING AND RELATED SERVICES</b>                |                                   | \$ 119,750 |      |

**CONTRACT UNIT PRICES (FOR CONTRACT ADJUSTMENTS DURING CONTRACT TERM):**

|    |                                       |         |        |
|----|---------------------------------------|---------|--------|
| 1  | MOWING PER ACRE, 7 DAY CYCLE:         | \$ 54   | / ACRE |
| 2  | MOWING PER ACRE, 30 DAY CYCLE:        | \$ 200  | / ACRE |
| 3  | MOWING PER ACRE, MULCHING MOWER 7 DAY | \$ 125  | / ACRE |
| 4  | GRASS CLIPPING REMOVAL PER ACRE       | \$ 350  | / ACRE |
| 5  | MECHANICAL EDGING                     | \$ 1.50 | / LNFT |
| 6  | FERTILIZATION                         | \$ 125  | / ACRE |
| 7  | WEED CONTROL                          | \$ 125  | / ACRE |
| 8  | AERATION                              | \$ 275  | / ACRE |
| 9  | OVERSEEDING                           | \$ 350  | / ACRE |
| 10 | LEAF REMOVAL                          | \$ 250  | / ACRE |
| 11 | REEL MOWING-BERMUDA GRASS             | \$ 79   | / ACRE |

BIDDER NAME: J & M of Northern Virginia

*Mr. Bahur*

ITB No. 16-150-ITB-LW

**TASK AREA 4 SOUTHWEST QUADRANT (See Attachment for the list of locations)**

|   |                                   |            |      |
|---|-----------------------------------|------------|------|
| <b>I PARKS, OPEN SPACE, COMMUNITY/RECREATION FACILITIES</b> |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 90,538  | L.S  |
| <b>B</b>  | MOWING ALL 30 DAY CYCLE LOCATIONS | \$ 1590    | L.S  |
| <b>C</b>  | MECHANICAL EDGING                 | \$ 244     | L.S  |
| <b>D</b>  | BERMUDA FIELD-REEL MOWING         | \$ 3669    | L.S  |
| <b>II SCHOOLS</b>   |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 55,290  | L.S  |
| <b>III FIRE STATIONS</b>                                    |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 1335    | L.S  |
| <b>B</b>  | MECHANICAL EDGING                 | \$ 75      | L.S  |
| <b>IV STREET ISLANDS &amp; UTILITY STRIPS</b>               |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 12,688  | L.S  |
| <b>B</b>  | MOWING ALL 30 DAY CYCLE LOCATIONS | \$ 220     | L.S. |
| <b>V FACILITY MAINTENANCE BUREAU (OSS)</b>                  |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 1777    | L.S  |
| <b>VI DHS. FACILITIES</b>                                   |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 879     | L.S  |
| <b>VII LIBRARIES</b>  |                                   |            |      |
| <b>A</b>  | MOWING ALL 7 DAY CYCLE LOCATIONS  | \$ 1890    | L.S  |
| <b>B</b>  | MECHANICAL EDGING                 | \$ 85      | L.S  |
| <b>TOTAL FOR MOWING AND RELATED SERVICES</b>                |                                   | \$ 170,280 |      |

**CONTRACT UNIT PRICES (FOR CONTRACT ADJUSTMENTS DURING CONTRACT TERM):**

|    |                                       |         |        |
|----|---------------------------------------|---------|--------|
| 1  | MOWING PER ACRE, 7 DAY CYCLE:         | \$ 54   | / ACRE |
| 2  | MOWING PER ACRE, 30 DAY CYCLE:        | \$ 100  | / ACRE |
| 3  | MOWING PER ACRE, MULCHING MOWER 7 DAY | \$ 125  | / ACRE |
| 4  | GRASS CLIPPING REMOVAL PER ACRE       | \$ 350  | / ACRE |
| 5  | MECHANICAL EDGING                     | \$ 1.50 | / LNFT |
| 6  | FERTILIZATION                         | \$ 125  | / ACRE |
| 7  | WEED CONTROL                          | \$ 125  | / ACRE |
| 8  | AERATION                              | \$ 275  | / ACRE |
| 9  | OVERSEEDING                           | \$ 350  | / ACRE |
| 10 | LEAF REMOVAL                          | \$ 250  | / ACRE |
| 11 | REEL MOWING-BERMUDA GRASS             | \$ 79   | / ACRE |

BIDDER NAME: J & M of Northern Virginia

*W. Bakula*

ITB No. 16-150-ITB-LW