

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD  
ARLINGTON, VIRGINIA 22201

**NOTICE OF CONTRACT RENEWAL**

TO: Commercial Carpets of America, Inc.  
885-A South Pickett Street  
Alexandria, VA 22304

DATE ISSUED: August 23, 2018

CONTRACT NO: 17-033-R

CONTRACT TITLE: Furnish and Install  
Carpeting & Flooring

**THIS IS A NOTICE OF CONTRACT RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A  
VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

This is your notice that the above referenced contract has been renewed. The "subsequent contract term" covered by this Notice of Renewal is effective June 13, 2018, and expires June 12, 2019.

This is the SECOND of a possible FOUR, 12-month renewal of the "subsequent contract term."

However, if Prince William County, Virginia does NOT renew their agreement, this Agreement shall automatically expire on the date of Prince William County, Virginia's contract expiration date.

The contract documents consist of the terms and conditions of Arlington County Rider Agreement No. 17-033-R, dated August 25, 2016, and Prince William County, Virginia Contract No. 5015196, including any exhibits, attachments or amendments thereto.

**CONTRACT PRICING:**

1. REFER TO PRINCE WILLIAM COUNTY, VIRGINIA CONTRACT NO. 5015196, MODIFICATION NO.2, DATED 06/01/2018

**ATTACHMENT/S:**

1. PRINCE WILLIAM COUNTY, VIRGINIA CONTRACT NO. 5015196, MODIFICATION NO.2, DATED 06/01/2018
2. ARLINGTON COUNTY RIDER AGREEMENT NO. 17-033-R, DATED 08/25/2016

**EMPLOYEES NOT TO BENEFIT:**

NO COUNTY EMPLOYEES SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

**VENDOR CONTACT:** Ed Edwards

**TELEPHONE NO:** (703) 212-6387


**EMAIL ADDRESS:** eedwards@ccagsa.com

**COUNTY CONTACT:** Pia Inglis

**TELEPHONE NO:** (703) 228-3244

**EMAIL ADDRESS:** pinglis@arlingtonva.us

**CONTRACT AUTHORIZATION**

  
IGOR SCHERBAKOV  
PROCUREMENT OFFICER

8/24/18  
DATE

**DISTRIBUTION:**

VENDOR: 1  
BID FOLDER 2





## COUNTY OF PRINCE WILLIAM

1 County Complex Court, (MC460) Prince William, Virginia 22192-9201  
(703) 792-6770 Metro 631-1703 Fax (703) 792-4611

FINANCE DEPARTMENT  
Purchasing Division

### CONTRACT MODIFICATION

COUNTY CONTRACT NAME: Formerly Contract 16092BA4, Furnish and Install Carpeting and Floor Covering	MODIFICATION DATE: June 1, 2018
COUNTY CONTRACT NUMBER: 5015196	MODIFICATION NUMBER: 2

The Contract is hereby modified as follows:

1. The above referenced contract is hereby extended for a period of one (1) year commencing June 13, 2018 and shall terminate June 12, 2019.
2. The following Special Provision is added to the contract:

#### 1.20 Price Adjustments

The Contractor agrees that the prices shall remain firm for the contract period. If the County exercises available contract renewal options upon the expiration of its term, should there be any price increase; the price may be increased only upon approval of a written request to the Purchasing Manager. Upon receipt of Contractor's request the County shall make a determination to approve or adjust the requested price increase based upon its investigations and the information provided by the Contractor. Any price adjustment agreed to shall take place only in accordance with the schedule defined above.

The requested change in the price shall include as a minimum, (1) the cause for the adjustment; (2) proposed effective date; and, (3) the amount of the change requested with documentation to support the requested adjustment (i.e., appropriate Bureau of Labor Statistics index, change in manufacturer's price etc.)

The request must be received at least sixty (60) days prior to the effective date and shall become effective only upon approval by the County Purchasing Manager. The increase shall not apply to orders received by the Contractor prior to the effective date of the approved contract price.

If at any time after the date of the bid the Contractor makes a general price reduction in the comparable price of any material covered by the contract to customers generally, an equivalent price reduction based on similar quantities and/or considerations shall apply to this contract for the duration of the contract period (or until the price is further reduced). Such price reduction shall be effective at the same time and in the same manner as the reduction in the price to customers generally. For purpose of this provision, a "general price reduction" shall mean any horizontal reduction in the price of an article or service offered (1) to Contractor's customers generally, or (2) in the Contractor's price schedule for the class of customers, i.e., wholesalers, jobbers, retailers, etc., which was used as the basis for bidding on this solicitation. An occasional sale at a lower price, or sale of distressed merchandise at a lower price, would not be considered a "general price reduction" under this provision. The Contractor shall submit his or her invoice at such reduced prices indicating on the invoice that the reduction is pursuant to the "Price Reduction" provision of the contract documents. The Contractor in addition will within ten days of any general price reduction notify the Purchasing Agent of



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such reduction by letter. FAILURE TO DO SO MAY REQUIRE TERMINATION OF THE CONTRACT. Upon receipt of any such notice of a general price reduction, all ordering offices will be duly notified by the Purchasing Agent.

The Contractor, if requested, shall furnish, within ten days after the end of the contract period, a statement certifying either (1) that no general price reduction, as defined above, was made after the date of the bid, or (2) if any such general price reductions were made, that as provided above, they were reported to the Purchasing Agent within ten (10) days and ordering offices were billed at the reduced prices. Where one or more such general price reductions were made, the statement furnished by the Contractor shall include with respect to each price reduction (1) the date when notice of any such reduction was issued, (2) the effective date of the reduction, and (3) the date when the Purchasing Agent was notified of any such reduction.

### 3. Contract prices are changed in accordance with the attached, effective August 1, 2018.

Except as noted herein, all other provisions and pricing remain unchanged.

<b>PRINCE WILLIAM COUNTY REQUESTING AGENCY:</b>  Public Works Buildings and Grounds Division Donald Flory, Acting Division Chief <u>DF</u> (initial)	<b>CONTRACTOR'S BUSINESS NAME AND ADDRESS: (print)</b>  Commercial Carpets of America Inc. 885-A S. Pickett Street Alexandria, VA 22304
<b>AGENCY'S AUTHORIZED SIGNATURE AND DATE:</b>  <u>Thomas Bruun</u> <u>6/8/18</u> Thomas Bruun, Director of Public Works	<b>CONTRACTOR'S AUTHORIZED SIGNATURE AND DATE:</b>  <u>[Signature]</u> <u>4/4/18</u>
<b>PURCHASING MANAGER'S SIGNATURE AND DATE:</b>  <u>[Signature]</u> <u>6-8-18</u> Adam Manne, Purchasing Manager	<b>CONTRACTOR'S NAME AND TITLE: (print)</b>  Ralph P. Grove Sr. Account Manager

Contract 5015196 Modification #2  
Attachment

Line Number	Description	Unit	Pricing 2018-19	
1	Carpet Tile - Group 1	Square Yard	\$20.46	
2	Carpet Tile - Group 2	Square Yard	\$22.92	
3	Carpet Tile - Group 3	Square Yard	\$24.89	
4	Carpet Tile - Group 4	Square Yard	\$28.20	
5	Carpet Tile - Group 5	Square Yard	\$31.82	
6	Carpet Tile - Group 6	Square Yard	\$35.43	
7	Carpet Tile - Walk-Off Carpet	Square Yard	\$55.90	
8	Broadloom - Group 1	Square Yard	\$15.88	
9	Broadloom - Group 2	Square Yard	\$23.89	
10	Broadloom - Group 3	Square Yard	\$29.56	
11	Broadloom - Tred-Mor Backing	Square Yard	\$8.25	
12	VCT - Armstrong Imperial Textures	Square Foot	\$1.20	
13	<del>VCT - Mannington Essentials</del>	<del>Square Foot</del>	drop	
14	VCT - Armstrong Migrations BBT	Square Foot	\$3.43	
15	VCT - Armstrong Striations BBT	Square Foot	\$3.88	
16	LVT Group 1	Square Foot	\$3.29	
17	LVT Group 2	Square Foot	\$3.79	
18	Sheet Vinyl - Mannington BioSpec MD	Square Foot	\$4.54	
19	Sheet Vinyl - Mannington Realities	Square Foot	\$5.02	
20	Sheet Vinyl - Shaw Nature Life	Square Foot	\$3.65	
21	<del>Sheet Vinyl - Shaw Bio Life</del>	<del>Square Foot</del>	drop	
22	<del>Sports Flooring - Tarkett Omnisport</del>	<del>Square Foot</del>	drop	
23	Sports Flooring - Shaw Rexcourt	Square Foot	\$5.33	
24	Rubber Flooring - Nora Eco	Square Foot	\$5.32	
25	Rubber Flooring - Nora Environcare	Square Foot	\$6.07	
26	Rubber Flooring - Nora Round or Hammered	Square Foot	\$7.96	
27	Rubber Flooring - Nora Grano	Square Foot	\$10.26	
28	Rubber Flooring - Mannington Colorscape	Square Foot	\$7.20	
29	Rubber Flooring - Mannington Colorspec	Square Foot	\$8.03	
30	Rubber Flooring - Mannington Teles	Square Foot	\$8.73	
31	Rubber Stair Treads - Nora Round or Hammered	Linear Foot	\$19.65	
32	Rubber Stair Treads - Nora Grano	Linear Foot	\$22.01	
33	Rubber Stair Treads - Mannington Colorscape	Linear Foot	\$14.82	tread only
34	Rubber Stair Treads - Mannington Colorspec	Linear Foot	\$16.80	tread only
35	Installation - Carpet Tile	Square Yard	\$3.70	
36	Installation - Broadloom Direct Glue	Square Yard	\$4.15	
37	Installation - Broadloom Double Direct Glue	Square Yard	\$7.15	
38	Installation - Stretch and Tack Strip	Square Yard	\$4.05	
39	Resilient Installation - Remove and Recycle Vinyl	Square Foot	\$0.55	
40	Resilient Installation - Skim Coat Substrate with Cementitious Underlayment	Square Foot	\$0.70	
41	Resilient Installation - VCT	Square Foot	\$0.70	
42	Resilient Installation - LVT	Square Foot	\$1.40	
43	Resilient Installation - LVP	Square Foot	\$1.80	
44	Resilient Installation - Sheet Vinyl	Square Foot	\$1.45	
45	Resilient Installation - Vinyl Sports Flooring	Square Foot	\$2.20	
46	Resilient Installation - Rubber Flooring	Square Foot	\$1.45	standard gauge and size
47	Resilient Installation - Seam Welding	Linear Foot	\$4.50	
48	Resilient Installation - Stair Tread/Risers	Linear Foot	\$4.40	
49	Carpet Removal - Carpet Tile	Square Yard	\$2.25	
50	Carpet Removal - Direct Glue Down	Square Yard	\$2.25	
51	Carpet Removal - Stretch and Tack Strip	Square Yard	\$2.25	
52	Carpet Removal - Double Glue with Tred-Mor	Square Yard	\$2.90	
53	Cove Base - Furnish and Install	Linear Foot	\$1.45	
54	Cove Base - Remove and Recycle	Linear Foot	\$0.15	
55	Reducer/Transition - Furnish and Install	Linear Foot	\$1.30	
56	Reducer/Transition - Remove and Recycle	Linear Foot	\$0.10	
57	Moving Furniture - Freestanding	Square Yard	\$4.50	
58	Lifting Furniture - Lift Systems	Square Yard	\$6.90	
59	Carpet Mechanic 8am to 5pm Mon-Fri	Hour	\$49.50	
60	Carpet Mechanic Other Hours	Hour	\$71.50	
61	Mechanic Helper 8am to 5pm Mon-Fri	Hour	\$29.15	
62	Mechanic Helper Other Hours	Hour	\$40.75	
63	Materials Mark Up 20%	Dollar	\$1.00	
64	Other Carpets Not Listed in Contract - 20% Markup	Dollar	\$1.00	
65	Other Resilient, VCT, Sheet Vinyl, Rubber Flooring Not Listed in Contract - 20% Markup	Dollar	\$1.00	
66	Minimum Order Amount for Services on Single Order	Dollar	\$200.00	
67	LVT Group 3	Square Foot	5.26	
68	Rubber Flooring - Nora Satura	Square Foot	10.26	

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Attachment

Line Number	Description	Unit	Pricing 2018-19
69	Sports Flooring - Gerflor Recreation 60/6.5mm 1.5 m wearlayer	Square Foot	5.33
70	Rubber Stair Treads - Nora Satura	Linear Foot	22.01
71	Rubber Stair Riser - Mannington Colorscape	Linear Foot	6.42
72	Rubber Stair Riser - Mannington Colorspec	Linear Foot	8.41
73	Resilient Installation - Rubber Flooring greater than 24 x 24" and 4 mm thick	Square Foot	2.15