

ARLINGTON COUNTY, VIRGINIA

**AGREEMENT NO. 21-SHR-R-568
AMENDMENT NUMBER 1**

This Amendment Number 1 is made on the date of execution by the County and amends Agreement Number 21-SHR-R-568 ("Main Agreement") dated February 24, 2021 between Abel Industries, Inc. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Main Agreement as follows:

- 1. PURSUANT TO CLAUSE 2. CONTRACT TERM, THIS AGREEMENT IS HEREBY RENEWED FROM JULY 1, 2021 TO JUNE 30, 2022.**
- 2. EXHIBIT PRICING HAS BEEN UPDATED PER ATTACHMENT 1 (ATTACHED)**

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

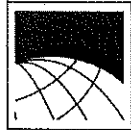
THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

ABEL INDUSTRIES, INC.

AUTHORIZED _____
DocuSigned by:
 SIGNATURE: *Ebony Moton*
80E708DF1B0C4DB...
 NAME: Ebony Moton
 TITLE: Administrative Coordinator
 DATE: 8/11/2021

AUTHORIZED _____
DocuSigned by:
 SIGNATURE: *Mark E Unroe*
757B0DB2D0CA43F...
 NAME: Mark E Unroe
 TITLE: Sales Manager
 DATE: 8/6/2021

ATTACHMENT



Prince William County
PUBLIC SCHOOLS
Providing A World-Class Education

CONTRACT RENEWAL

June 11, 2021

Abel Industries, Inc.
Ms. Vicky Lutman
16815 Interstate Drive
Dumfries, VA 22026

Re: Contract Renewal
Contract # R-SJ-17009-01 – Custodial Supplies – Warehouse Stock

Dear Ms. Lutman:

This is to advise you that Prince William County Public Schools desires to renew the referenced contract for an additional year in accordance with the "Period of Contract" clause in the Contract. We will be exercising the fourth year of a five-year renewal period. The current contract will expire on September 30, 2021.

Please advise me if you desire to renew the contract and prices in accordance with the terms of the contract by signing and returning this **Contract Renewal** form no later than June 18, 2021. If you have any questions on this matter, please contact me by phone at (703) 791-8736 or via email at burtneba@pwcs.edu.

Sincerely,

Brian Burtner, CPPB, VCO
Buyer

Acceptance Agreement

It is mutually agreed that the above mentioned contract is renewed for the period of October 1, 2021 to September 30, 2022 and all terms and conditions in the original solicitation and contract shall remain the same.

Renew Contract: Yes: No:

Prices and/or Discounts to Remain the Same: Yes: No: If no, explain under separate cover.

Vendor:
Legally Authorized Signature

Purchasing:
Legally Authorized Signature

Mark E Vorse
Print Name & Title

Anthony Crosby, CPPO
Acting Supervisor of Purchasing

Date: 7-13-2021

Date: 7/16/21

PURCHASING OFFICE

Brian A. Burtner

From: Vicky Lutman <vilutman@abelsupply.com>
Sent: Friday, June 18, 2021 2:24 PM
To: Brian A. Burtner
Subject: [External] ABEL PRICES 2021-2022 & COI
Attachments: SKM_C360i21061813200.pdf

EXTERNAL EMAIL: This email originated from outside of PWCS. Do not click links or open attachments unless you recognize the sender and know the content.

Brian,
June 18th it is. Here are my new prices good from Sept. 30, 2021 through Oct. 1, 2022 using the 5.0% increase allowance. I also included a current copy of our Certificate of Insurance for you. With your approval I will get Mark to sign the renewal and we will be good to go for another year. Please let me know if there is anything else you need from me.

Thank you,
Vicky

Vicky Lutman
Sales Representative
Abel Industries Inc
Cell (703) 231 6090
vilutman@abelsupply.com

From: C360i-SCAN-PURCH@ABELSUPPLY.LOCAL [mailto:C360i-SCAN-PURCH@ABELSUPPLY.LOCAL]
Sent: Friday, June 18, 2021 2:20 PM
To: Vicky Lutman
Subject: Message from KM_C360i



Prince William County
PUBLIC SCHOOLS
Providing A World-Class Education

Master Agreement Commodity List

Custodial Supplies - Warehouse Stock
Abel Industries

Buyer Contact Name BRIAN BURTNER
Buyer Contact Phone 703-791-8736
Buyer Email burneba@pwps.edu

Vicky Lutman
PO Box 968, Dept. W
16815 Interstate Drive
Durafries, VA 22026
703-231-6090
vlutman@AbelSupply.com
866-273-5270

Est. Delivery Days 15
Effective Begin Date 5/21/21
Expiration Date 9/30/21
Print Date June 16, 2021
Min Order / 0
Payment Disc% / 0

Document Comments
Budget Holder must encumber funds prior to obtaining goods. Renewal year 3 of 5.

Line	Commodity Code	Description	Unit	Unit Price
1	48510181210G	Broom, Push, 24" block, 3" bristle length Make/Brand: Odell; #MP24	EACH	\$9.38
2	48510751235G	Brush, Scrub, Hand, 9-1/8" x 2-1/4" block Make/Brand: ACS; #B125	EACH	\$1.37
3	44512061807G	Razor Blade, 1" Single Edge, 100 Blades/Box Make/Brand: Orgill Razors; #6686752	BOX	\$3.75
4	77545271816G	Snow Pellets, 50 lb. box, Non-Toxic, Non-Corrosive Make/Brand: Scottwood Industries Drycetrac Traction Melt	BOX	\$10.81
5	48578111832G	Stain Remover, Carpet, Aerosol, 20 Ounce Can, 12 Can/Case Make/Brand: Claire; #CS229	CASE	\$26.80
6	61595510001G	Wastebasket, Classroom, Black, Plastic, 16" x 12" x 34" Make/Brand: Nexstep; #RPT2957BLK	EACH	\$9.25
7	48578361234G	Carpet Cleaner, Extraction Detergent, 1 Gallon Bottle Make/Brand: Simoniz; #P2669004	BTL	\$5.84
8	48537121105G	Cleaner, Bowl, cleaner, deodorizer, disinfectant, 12 Qt/Cs. Make/Brand: Simoniz; #F1235	CASE	\$18.88
9	48537121106G	Cleaner, Creme, Non-abrasive, bacteriostatic, 12 Quart/Case Make/Brand: Simoniz; #G1325012	CASE	\$22.77

NEW PRICE

2021-2022

5.0%
4.4%
4.8%
5.0%
5.0%
4.6%
4.8%
5.0%
5.0%

MA Document Number MA 041 R-SJ-17009-01-R3A



Prince William County
PUBLIC SCHOOLS
Providing A World-Class Education

Master Agreement Commodity List

Line	Commodity Code	Description	Unit	Unit Price
10	48578361140G	Defoamer, Silicone, 1 gallon plastic container Make/Brand: Simoniz, #N2600004	EACH	\$6.54
11	48540321304G	Disinfectant Cleaner, Germicidal, 5 Gallon Pail Make/Brand: Simoniz, #Q3002005	CAN	\$25.78
12	19210011306G	Solvent Cleaner, Gallon, 4 Gallons/Case Make/Brand: Simoniz, #C0669	GAL	\$9.34

5.0%
 5.0%
 4.9%

6.87 / 27.88
 27.06
 9.80 / 38.20



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
06/16/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AIRD, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL (INSURED) provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsements.

PRODUCER
Helmink Insurance Group Inc
P O Box 1637
VA 22185

INSURER A: Erie Insurance
INSURER B:
INSURER C:
INSURER D:
INSURER E:
INSURER F:

AGENT: Mary Goldberg
PHONE: (703)461-8060
FAX: (703)656-4956
EMAIL: mary@hiviva.com
ADDRESS: 1455 Ave. L
N/A

INSURER'S AFFIRMING COVERAGE
N/A

COVERAGES CERTIFICATE NUMBER: 0872406374 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER POLICY WHICH MAY APPLY TO ANY OF THE POLICIES, THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN. THE INSURANCE AFFIRMING COVERAGE DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

TYPE OF INSURANCE	INSURER	POLICY NUMBER	POLICY PERIOD	REVISION NUMBER	LIMITS
<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY					EACH OCCURRENCE \$ 1,000,000 FEDERAL LIABILITY \$ 1,000,000 MED EXP ANY ONE PERSON \$ 5,000
<input type="checkbox"/> CLAMS-MADE <input checked="" type="checkbox"/> OCCUR		0872406374	10/01/2020	10/01/2021	PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
<input type="checkbox"/> AUTOMOBILE LIABILITY					UNINSURED SINGLE LIMIT \$ 1,000,000 BODILY INJURY (Per person) \$ 1,000,000 BODILY INJURY (Per accident) \$ 1,000,000 PROPERTY DAMAGE \$ 1,000,000
<input checked="" type="checkbox"/> ANY AUTO					
<input checked="" type="checkbox"/> SCHEDULED AUTOS ONLY					
<input checked="" type="checkbox"/> UNINSURED AUTOS ONLY					
<input checked="" type="checkbox"/> UMBRELLA L&B					
<input checked="" type="checkbox"/> EXCESS L&B					
<input checked="" type="checkbox"/> RETENTION \$ 0					
WORKERS COMPENSATION					
ANY EMPLOYER'S LIABILITY					
OFFICER/DIRECTOR/EXECUTIVE					
PERSONNEL LIABILITY					
DESCRIPTION OF OPERATIONS (VEHICLES (ACORD 10), Additional Remarks Schedule, may be attached if more space is required)					

CERTIFICATE HOLDER
Abel Industries, Inc.
2110 Washington Blvd
Arlington, VA 22204

CANCELLATION
SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE, THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
AUTHORIZED REPRESENTATIVE
M. A. Goldberg

Fax: (Manassas) E-mail: The ACORD name and logo are registered marks of ACORD.
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MA Document Number MA 041 R-S1-17009-01-R3A

Page: 1



Master Agreement Commodity List

MA Description Custodial Supplies - Warehouse Stock
Vendor Name Abel Industries
DBA Name
Contact Name Vicki Lutman
Address PO Box 968, Dept. W
 16815 Interstate Drive
 Dumfries, VA 22026
 703-231-6090
 vlutman@AbelSupply.Com

Buyer Contact Name BRIAN BURTRER
Buyer Contact Phone 703-791-8736
Buyer Email burtrba@pwcs.edu

Telephone
Email Address
Fax

Est. Delivery Days 15
Effective Begin Date 5/21/21
Expiration Date 9/30/21
Print Date June 16, 2021
Min Order
Payment Disc% /0

Document Comments
 Budget Holder must encumber funds prior to obtaining goods. Renewal Year 3 of 5.

Line	Commodity Code	Unit	Unit Price
1	48510181210G Broom, Push, 24" block, 3" bristle length Make/Brand: Odell; #AMP24	EACH	\$9.38
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3	44512061807G Razor Blade, 1" Single Edge, 100 Blades/Box Make/Brand: Orgili Razors; #6686752	BOX	\$3.75
4	77545271815G Snow Pellets, 50 lb. box, Non-Toxic, Non-Corrosive Make/Brand: Scotwood Industries Drycetric Traction Melt	BOX	\$10.81
5	48578111832G Stain Remover, Carpet, Aerosol, 20 Ounce Can, 12 Can/Case Make/Brand: Clarte; #CS229	CASE	\$26.80
6	61595510001G Wastebasket, Classroom, Black, Plastic, 16" x 12" x 34" Make/Brand: Nexstep; #RP12957BLK	EACH	\$9.25
7	48578361234G Carpet Cleaner, Extraction Detergent, 1 Gallon Bottle Make/Brand: Simoniz; #P2669004	BTL	\$5.84
8	48537121105G Cleanser, Bowl, cleaner, deodorizer, disinfectant, 12 QWCS Make/Brand: Simoniz; #F1235	CASE	\$18.88
9	48537121106G Cleanser, Creme, Non-abrasive, bacteriostatic, 12 Quart/Case Make/Brand: Simoniz; #G1375012	CASE	\$22.77

NEW PRICE
 2021-2022



Prince William County
PUBLIC SCHOOLS
Providing A World-Class Education

Master Agreement Commodity List

Line	Commodity Code	Description	Unit	Unit Price
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12	19210011306G	Solvent Cleaner, Gallon, 4 Gallons/Case Make/Brand: Simoniz #C0669	GAL	\$9.34

4.87 / 27.98
 27.06
 980 / 3820



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DATE (MM/DD/YYYY)

06/16/2021

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Producer
Hollmark Insurance Group Inc
P O Box 1637
Woodbridge

VA 22195

INSURER A: Erie Insurance
INSURER B:
INSURER C:
INSURER D:
INSURER E:

ABEL INDUSTRIES, INC.
2110 Washington Blvd
Arlington

VA 22204

INSURER A: Erie Insurance
INSURER B:
INSURER C:
INSURER D:
INSURER E:

COVERAGES

THIS IS TO CERTIFY THAT THE POLICES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO ALL THE TERMS, CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICES LISTED BELOW IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICES. LIMITS SHOWN MAY HAVE BEEN INCREASED BY PAID CLAIMS.

POLICY NUMBER	POLICY TYPE	POLICY PERIOD	POLICY LIMITS	REVISION NUMBER:	
				1	2
0872406374	COMMERCIAL GENERAL LIABILITY	10/01/2020 - 10/01/2021	EACH OCCURRENCE \$ 1,000,000 AGGREGATED \$ 1,000,000 MED EXP Any one person \$ 5,000 PERSONAL & ADJ. LIMIT \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS-COMPO \$ 2,000,000		
0100144809	COMMERCIAL GENERAL LIABILITY	10/01/2020 - 10/01/2021	EACH OCCURRENCE \$ 1,000,000 AGGREGATED \$ 1,000,000 MED EXP Any one person \$ 5,000 PERSONAL & ADJ. LIMIT \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS-COMPO \$ 2,000,000		
0340173081	COMMERCIAL GENERAL LIABILITY	10/01/2020 - 10/01/2021	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000		

CERTIFICATE HOLDER

Price William County Public Schools
14715 Bristow Rd

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
M. S. Slaw

1 Manassas Email: VA 20112-3945
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