# CONTRACT, LEASE, AGREEMENT CONTROL FORM

Date:	01/18/2024
Contract/Lease Control #:	C24-3938-IT
Procurement#:	PIGGYBACK
Contract/Lease Type:	CONTRACT – AGREEMENT
Award To/Lessee:	ALERTUS TECHNOLOGIES, LLC.
Owner/Lessor:	OKALOOSA COUNTY
Effective Date:	01/16/2024
Expiration Date:	04/30/2024
Description of:	DIGITAL MEDIA MANAGEMENT
Department:	IT
Department Monitor:	SAMBENEDETTO
Monitor's Telephone #:	850-651-7570
Monitor's FAX # or E-mail:	DSAMBENEDETTO@MYOKALOOSA.COM
Closed:	

CC: BCC RECORDS

# PROCUREMENT/CONTRACT/LEASE INTERNAL COORDINATION SHEET

Procurement/Contract/Lease Number: 130 Tracking Number: 502624
Alextus
Purpose: PISSy Sack agreement disital media monaghut
Date/Term: <u>3-31-21</u> 1. GREATER THAN \$100,000
Department #: 2 GREATER THAN \$50,000
Account #: <u>534900</u> 3. [] \$50,000 OR LESS
Amount: <u>Per order \$50kyearly</u> Department: <u>D</u> Sambendutto Dept. Monitor Name: <u>IT</u>
Department: D Samben dutto Dept. Monitor Name: IT
Purchasing Review
Procurement or Contract/Lease requirements are met: Date: Date:
Purchasing Manager or designee: DeRita Mason, Erin Poole, Amber Hammonds
2CFR Compliance Review (if required)
Approved as written: A federal lid Grant Name:
Date:
Grants Coordinator: Suzanne Ulloa
Risk Management Review
Approved as written: Sel mail attached Date: 12-12-23
Risk Manager or designee:   Lydia Garcia
County Attorney Review
Approved as written: Sel mail atland 12-21-23 Date:
County Attorney: Lynn Hoshihara, Kerry Parsons or Designee
Department Funding Review
Approved as written:
Date:
IT Review (if applicable) Approved as written:
Date:

#### **DeRita Mason**

From:Mike HohiderSent:Friday, December 8, 2023 2:40 PMTo:Bonnie Tierney; Leigh Anne Medina; DeRita MasonCc:Dan SambenedettoSubject:RE: C20-2909-PS

My POC for the sale is Ryan Kelly. According to the last email from him, they are ready to ship to equipment as soon as I return a form with configuration information. Should I hold off on doing so?

Ryan Kelly | Snr. Sales Executive e: <u>rkelly@alertus.com</u> | c: 301-606-6073 | o: 202-838-0018 10 N Charles Street | Baltimore, MD 21201

Thanks, Mike Hohider Sr. IT Security Administrator Okaloosa County, FL Ph: (850) 423-4874

Please note: Due to Florida's very broad public records laws, most written communications to or from County employees regarding County business are public records, available to the public and media upon request. Therefore, this written e-mail communication, including your e-mail address, may be subject to public disclosure.

From: Bonnie Tierney <btierney@myokaloosa.com>
Sent: Friday, December 8, 2023 2:20 PM
To: Leigh Anne Medina <lmedina@myokaloosa.com>; DeRita Mason <dmason@myokaloosa.com>; Mike Hohider
<mhohider@myokaloosa.com>
Cc: Dan Sambenedetto <dsambenedetto@myokaloosa.com>
Subject: RE: C20-2909-PS

Mike,

Can you please send your Alertus contact to DeRita. We are going to be able to use a contract for the FWB CH Annex additional beacons.

Thanks, Bonnie

From: Leigh Anne Medina <<u>Imedina@myokaloosa.com</u>> Sent: Friday, December 8, 2023 12:59 PM To: DeRita Mason <<u>dmason@myokaloosa.com</u>>; Bonnie Tierney <<u>btierney@myokaloosa.com</u>> Cc: Dan Sambenedetto <<u>dsambenedetto@myokaloosa.com</u>> Subject: RE: C20-2909-PS

That amount is probably high. Maybe \$50K every 2 years.

#### **DeRita Mason**

From: Sent: To: Subject: Attachments: Odessa Cooper-Pool Tuesday, December 12, 2023 8:04 AM DeRita Mason RE: Alertus Piggyback Agreement Alertus Draft Piggyback.docx

Good morning DeRita,

The Alertus Draft agreement has been reviewed and is approved by Risk Management for insurance purposes.

Thank you,

#### **Odessa Cooper-Pool**

Public Records & Contracts Specialist |Risk Management Okaloosa County BCC 302 N. Wilson Street, Crestview, FL 32536 Office: 1-850-689-4111



"And, when you want something, all the universe conspires in helping you to achieve it,"- Paulo Coelho, The Alchemist

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From: DeRita Mason <dmason@myokaloosa.com> Sent: Tuesday, December 12, 2023 7:40 AM To: Odessa Cooper-Pool <ocooperpool@myokaloosa.com> Subject: RE: Alertus Piggyback Agreement

Yes I sure will. See updated attached.

DeRita Mason



DeRita Mason, CPPO, CPPB, NIGP-CPP

#### DeRita Mason

From: Sent: To: Cc: Subject: Attachments: Lynn Hoshihara Thursday, December 21, 2023 11:17 AM DeRita Mason Kerry Parsons Re: Alertus Piggyback Agreement Alertus Draft Piggyback 12.21.23.docx

DeRita,

With the attached changes, this is approved.

Lynn

Lynn M. Hoshihara County Attorney Okaloosa County, Florida

Please note: Due to Florida's very broad public records laws, most written communications to or from County employees regarding County business are public records, available to the public and media upon request. Therefore, this written e-mail communication, including your e-mail address, may be subject to public disclosure.

From: DeRita Mason
Sent: Friday, December 8, 2023 1:55 PM
To: Lynn Hoshihara
Cc: Kerry Parsons; Odessa Cooper-Pool; Jacqueline Matichuk
Subject: Alertus Piggyback Agreement

Good afternoon, Please review and approve the attached. Thank you,

DeRita Mason



DeRita Mason, CPPO, CPPB, NIGP-CPP Purchasing Manager Okaloosa County Purchasing Department 5479A Old Bethel Road



# BOARD OF COUNTY COMMISSIONERS AGENDA REQUEST

DATE:	January 16, 2024
TO:	Honorable Chairman and Distinguished Members of the Board
FROM:	Faye Douglas
SUBJECT:	Alertus Technologies, Inc.
<b>DEPARTMENT:</b>	OMB
<b>BCC DISTRICT:</b>	All

**STATEMENT OF ISSUE:** Request approval of a Piggyback Contract between Alertus Technologies, LLC for Digital Media Management & Mass Notification Components for Okaloosa County.

**BACKGROUND & ANALYSIS:** Alertus Technologies, LLC entered into a contract with Region XIV Education Service Center and has an expiration date of May 31, 2024 with renewals. The County would like to now enter into a Cooperate Piggyback Agreement with the same terms and conditions as Alertus Technologies, LLC. (Contract 01-90). The County would like to be able to utilize the Alertus Technologies, LLC Agreement for projects budgeted in FY24 and any future projects approved by the board. All quotes for digital media and mass notification will be brought before the board as needed or to the appropriate delegate for approval.

Alertus' Mass Notification System is currently deployed in the Brackin Building, County Administration Building, Crestview Courthouse, and the Fort Walton Beach Annex. The recent need to improve coverage of the Alertus system in the Annex has motivated the IT department to seek out a mechanism for purchasing directly from the vendor. In the past it has been more costly to purchase this equipment from other sources. This co-operative agreement will save the county time and money by avoiding the need to conduct a separate competitive solicitation process. The NCPA followed the same processes and criteria as Okaloosa County to solicit and award this contract. Piggybacking with this contract will also simplify the buying of emergency beacons and speakers for any new county buildings under construction now or in the future.

#### Funding Source, (if Applicable):

Department # 0111 Account # 534900 Amount: \$50,000 per year estimated.

**OPTIONS:** Approve/Deny

**RECOMMENDATION:** Motion to approval of a Piggyback Contract between Alertus Technologies, LLC for Digital Media Management & Mass Notification Components for Okaloosa County.

Faye Douglas, Director Office of Management and Budget 1/11/2024

**RECOMMENDED BY:** 

John Hofstad, County Administrator

1/11/2024

**APPROVED BY:** 



## COOPERATIVE (PIGGYBACK) PURCHASE AGREEMENT BETWEEN OKALOOSA COUNTY, FLORIDA AND ALERTUS TECHNOLOGIES, LLC.

OKALOOSA COUNTY, Florida ("County"), pursuant to Section 20 of the Okaloosa County Purchasing Manual, now desires to enter into a Cooperative Purchase Agreement for work ("Work") in connection with the purchase of Digital Media Management & Mass Notification components for Okaloosa County ("Project") under the same terms and conditions as the agreement between Region XIV Education Service Center, and Alertus Technologies, LLC ("Contractor"), as detailed in the attached Contract 01-90 (the "Agreement") attached hereto as Attachment "A" and incorporated by reference, which resulted from a competitive procurement. The agreement shall be effective when all parties have signed and continue until March 31, 2024. It may be renewed if the original piggyback is renewed with Region XIV Education Service Center.

Okaloosa County has reviewed the Agreement and proposal results and agrees to the terms and conditions and further agrees that proposed pricing is fair and reasonable. Contractor hereby agrees to provide such services and prices to Okaloosa County under the same price(s), terms and conditions as the referenced Agreement above and further detailed in the proposal, dated April 1, 2019. All references in the Agreement between the parties shall be assumed to pertain to and are binding upon Contractor and Okaloosa County. All references in the Agreement to "Region 14 ESC" shall be substituted with "Okaloosa County, Florida".

The parties agree to comply with Prohibition Against Contracting with Scrutinized Companies. Pursuant to Florida Statutes Section 215.4725, contracting with any entity that is listed on the Scrutinized Companies that Boycott Israel List or that is engaged in the boycott of Israel is prohibited. Contractors must certify that the company is not participating in a boycott of Israel. Any contract for goods or services of One Million Dollars (\$1,000,000) or more shall be terminated at the County's option if it is discovered that the entity submitted false documents of certification, is listed on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or has been engaged in business operations in Cuba or Syria after July 1, 2018.

Any contract entered into or renewed after July 1, 2018 shall be terminated at the County's option if the company is listed on the Scrutinized Companies that Boycott Israel List or engaged in the boycott of Israel. Contractors must submit the certification that is attached to this agreement as Attachment "B". Submitting a false certification shall be deemed a material breach of contract. The County shall provide notice, in writing, to the Contractor of the County's determination concerning the false certification. The Contractor shall have ninety (90) days following receipt of the notice to respond in writing and demonstrate that the determination was in error. If the Contractor does not demonstrate that the County's determination of false certification was made in error, then the County shall have the right to terminate the contract and seek civil remedies pursuant to Florida Statute Section 215.4725.

The parties agree to comply with the Federal Regulations set forth in Attachment "C", which are incorporated herein as part of the Agreement.

The parties agree to comply with the General Insurance Requirements set forth in Attachment "D" which are incorporated herein as part of the Agreement.



The parties further agree that exclusive venue of any legal or equitable action that arises out of or relates to this Agreement shall be the appropriate state court in Okaloosa County, Florida, and in any such action, Florida law shall apply.

The County wishes to allow other Florida Governmental Agencies the authority to piggyback under the same conditions, for the same contract price, and for the same effective period.

The County will receive quotes for all work requested. All quotes shall be approved by the Information Technology Department prior to work being done or equipment purchased.

Any record created by either party in accordance with this Contract shall be retained and maintained in accordance with the public records law, Florida Statutes, Chapter 119.

# IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT OKALOOSA COUNTY RISK MANAGEMENT DEPARTMENT 302 N. WILSON ST., CRESTVIEW, FL 32536 PHONE: (850) 689-5977 <u>riskinfo@myokaloosa.com</u>.

Contractor must comply with the public records laws, Florida Statute chapter 119, specifically Contractor must:

- 1. Keep and maintain public records required by the County to perform the service.
- 2. Upon request from the County's custodian of public records, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in chapter 119 Florida Statutes or as otherwise provided by law.
- 3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the contractor does not transfer the records to the County.
- 4. Upon completion of the contract, transfer, at no cost, to the County all public records in possession of the contractor or keep and maintain public records required by the County to perform the service. If the contractor transfers all public records to the public agency upon completion of the contract, the contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the contractor keeps and maintains public records upon completion of the contract, the contractor shall meet all applicable requirements for retaining the public records. All records stored electronically must be provided to the public agency, upon the request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.

(This part of the page was left blank intentionally)



The Contractor agrees to waive any and all arbitration requirements list in the Agreement. Agreed, accepted and consented to the <u>22</u> day of <u>December</u> January **-2023-**2024 M Everton BCC Records **ALERTUS TECHNOLOGIES, LLC** Pat Dennin TITLE: VP of National Accounts and Key Verticals Signature Patrick Dennin Print Name **OKALOOSA COUNTY, FLORIDA** BY: BY: J.D. Peacock, II, Clerk Paul Mixon, Chairman

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Attachment "A" AGREEMENT and PROPOSAL



		Prepared By	Ryan Kelly
		Phone	(202) 838-0018
		Email	rkelly@alertus.com
		Created Date	11/7/2023
		Expiration Date	12/31/2023
		Quote Number	00139204
Bill To Name	Okaloosa County, FL	Ship To Name	Okaloosa County, FL
Bill To	Okaloosa County IT 400 North Ferdon Blvd. Crestview, FL 32536 USA	Ship To	Attn: Bonnie Tierney 400 North Ferdon Blvd. Crestview, FL 32536 USA

Product Code	Product	Quantity	Sales Price	Total Price
AAB-E-YL	Alert Beacon, Ethernet/PoE, yellow	12.00	\$947.00	\$11,364.00
IMP-EXP	Implementation - Expansion	1.00	\$750.00	\$750.00
IMP-INST	Installation Services	1.00	\$23,430.00	\$23,430.00
AUD-IPS	IP Text-to-Speech Speaker	12.00	\$1,120.00	\$13,440.00

Subtotal	\$48,984.00
Total Price	\$48,984.00
Shipping and Handling	\$312.00
Grand Total	\$49,296.00
	US Dollars (USD)

#### Additional Notes

#### Terms & Conditions

1 Product, Service and Support. Buyer agrees to pay the total amount in the above quotation/selected price plan or accompanying purchase order upon execution of this agreement, and in exchange, Alertus agrees to provide the deliverables. Alertus usually delivers orders for product and services in the sequence purchase orders are received. Alertus will not be liable for late delivery of product or service. Buyers' Service and Support Agreement, "ENS" or "CLD", and, if applicable, AlertAware services, will begin upon the execution of the order and shall automatically renew for a subsequent one year period unless Buyer gives Alertus written notice of termination at least 60 days prior to the expiration of the current term. Alertus shall invoice Buyer 45 days prior to the start of the new renewal term with payment terms of Net 30. Alertus will not be held liable for system shut offs due to payment delays from Buyer.

2. Order Policy. Orders for product or service must be in writing, and are not binding until accepted by Alertus in writing. Purchased Implementation Services must be initiated within one calendar year from date of purchase or they will be void. Alertus may reject any order in its sole discretion. Acceptance of any order by Alertus is expressly limited to and made conditional upon the Terms and Conditions in the contract.

9. Transferability; Resale. Buyer agrees not to distribute, transfer, resell, or transmit any Alertus products, software, technical information, or business plan/strategic information to any third party without express written permission from Alertus. Buyer agrees not to commercially compete with Alertus or facilitate another partys ability to commercially compete with Alertus.

10. Limitation of Liability. IN NO EVENT WILL ALERTUS BE LIABLE TO BUYER IN CONTRACT, TORT, WARRANTY, OR OTHERWISE FOR THE COST OF SUBSTITUTE GOODS OR ANY INDIRECT, INCIDENTAL, SPECIAL, OR CONSEQUENTIAL DAMAGES, ARISING OUT OF OR RELATED TO THE GOODS OR SERVICE, EVEN IF ALERTUS HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. IF ANY DISCLAIMER OF WARRANTY OR LIMITATION OF REMEDY IS HELD UNLAWFUL OR INAPPLICABLE, OR TO HAVE FAILED ITS ESSENTIAL PURPOSE, LIABILITY WILL BE LIMITED TO THE AMOUNT PAID BY BUYER FOR THE SPECIFIC GOODS OR SERVICE ON WHICH THE CLAIM IS BASED. UPON TAKING POSSESSION AT DELIVERY, BUYER ACCEPTS ALL LIABILITY THAT MAY ARISE FROM BUYERS USE OR MISUSE OF ALERTUS PRODUCTS AND SERVICES. IN NO EVENT WILL ALERTUS BE LIABLE FOR DAMAGE TO PERSON



3. Taxes. Buyer agrees to inform Alertus if it does not hold sales tax exemption certificate. Buyer agrees to identify and remit all sales or use taxes directly to collection authorities. Buyer agrees to pay any and all import tariffs and taxes.

4. Installation. If ordered at separate charge, Alertus will install product for Buyer. Alertus products and services operate in conjunction with Buyers communications services and equipment. Buyer is responsible for determining the suitability of the product purchased from Alertus both for use with Buyers communication services and equipment and for the intended application.

5. Software. Buyer agrees that title to any software or other copyrighted materials provided to Buyer does not pass to Buyer upon sale and remains with Alertus or its licensors. Buyer agrees to use any software or other copyrighted materials provided subject to and in compliance with copyright law and any applicable license provisions. Buyer may install the server software on one server only, unless otherwise authorized by Alertus. Buyer is permitted to grant access to the frontend graphical user interface to as many staff as designated to activate system. Buyer agrees not to add, modify, or erase firmware software embedded on Alertus hardware appliances at any time, except if expressly authorized by Alertus.

6. Shipment. Buyer agrees to inspect the any shipped product and notify Alertus in writing of any damage within thirty (30) days after receipt of product. If Buyer does not notify Alertus in writing within thirty days, neither Alertus nor the transport company will be liable to Buyer for any damages arising out of or related to the shipment of product.

7 Warranty. (a) Alertus warrants that product manufactured or services rendered by Alertus will be free from defects in material or workmanship for a standard two years after delivery to Buyer. Product defects caused by acts of god, terrorism, war, military aggression, misuse, mishandling, abuse, neglect, willful physical damage, vandalism, or placement in contraindicated conditions or environments are excluded from this warranty. If notified of the defect within the warranty period, Alertus will repair or replace at its option defective product or service. Buyer must obtain authorization from Alertus prior to returning product to Alertus. Product returned to Alertus without authorization will not be accepted. (b) Product not manufactured by Alertus is covered only by the manufacturer's warranty accompanying product delivered.

8. Repair. Repair service after the expiration of the warranty for product is available from Alertus. Product returned to Alertus must be sent shipment prepaid, and Buyer must obtain authorization prior to returning product. Alertus will repair product on a time and materials basis. Buyer agrees to pay for the return cost of shipping repaired product to Buyer.

Accepted by "Buyer":

Signature:

Name:

Accepted by Alertus Technologies, LLC

Signature Pat Dennin Name: Patrick Dennin

OR PROPERTY BECAUSE OF THE COMPLETE OR PARTIAL FAILURE OF ITS PRODUCT TO OPERATE.

11. Regulations. Buyer shall comply at its own expense with all applicable laws, ordinances, regulations, and codes. Buyer acknowledges and accepts full responsibility for complying with all laws and regulations when operating product, including those of the Federal Communications Commission.

12. Forum and Controlling Law. Buyer agrees that any claim or dispute against Alertus must be resolved in a court located in Maryland, and Buyer agrees to submit to the personal jurisdiction of such courts for the purpose of litigating any claim or dispute. Maryland law will govern litigation of any claim or dispute.

13. Nondisclosure. Information disclosed pursuant to this agreement shall be used solely for the purpose of implementing and operating the product. Buyer agrees to hold the information in confidence, to use the information only for the purpose of implementing and operating the product, and not to disclose the information to any third party without express written consent from Alertus to the extent permitted by public records laws.

14. General. No failure or delay in exercising any provision of this contract will be construed as a waiver or release of any contract right. The contract is binding upon the assigns, executors, administrators, and other legal representatives of the parties. No modification of this contract will be effective unless signed by the Chief Executive Officer of Alertus. Buyer is entering into this agreement without reliance upon any statement, representation, promise, inducement, or agreement not expressly contained herein. This agreement Buyers purchase order constitutes the entire agreement between the parties. Buyer represents and warrants that the person signing this offer on Buyers behalf is authorized to bind Buyer in contract.

15. Annual Escalation. Beginning in January of 2023, and every January thereafter, the Alertus Annual Service and Support Agreement "ENS", shall be adjusted by 100% of the change in CPI for the previous twelve months or 2.0%, whichever is greater, provided, however, that the base month shall be the month of the Effective Date for purposes of the adjustment to be made in January of 2023.

Date:\_\_\_\_\_

Title: \_\_\_\_Systems and Networks Manager\_\_\_\_\_

Date: 12/22/2

Title: VP of National Accounts and Key Verticals

Please email your Signed Quote and Purchase Order to orders@alertus.com



# **Region XIV Education Service Center**

1850 Highway 351 Abilene, TX 79601-4750 325-675-8600 FAX 325-675-8659

Thursday, December 1st, 2022

Alertus Technologies, LLC ATTN: Patrick Niles 11720 Beltsville Drive, 9<sup>th</sup> Floor Beltsville, MD 20705

Re: Annual Renewal of NCPA contract #01-90

**Dear Patrick:** 

Region XIV Education Service Center is happy to announce that Alertus Technologies, LLC has been awarded an annual contract renewal for Digital Media Management and Mass Notification based on the proposal submitted to Region XIV ESC.

The contract will expire on March 31<sup>st</sup>, 2024, completing the fifth year of a possible five-year term. If your company is not in agreement, please contact me immediately.

If you have any questions or concerns, feel free to contact me at 325-675-8600.

Sincerely,

Shane Fields Region XIV, Executive Director



# **Region XIV Education Service Center**

1850 Highway 351 Abilene, TX - 79601-4750 325-675-8600 FAX 325-675-8659

Monday, April 1st, 2019

Alertus Technologies, LLC ATTN: Patrick Niles 11720 Beltsville Drive, 9<sup>th</sup> Floor Beltsville, MD 20705

Dear Patrick:

Region XIV Education Service Center is happy to announce that Alertus Technologies, LLC has been awarded a contract for Digital Media Management and Mass Notification based on the proposal submitted to Region XIV ESC.

The contract is effective immediately and will expire on March 31<sup>st</sup>, 2022. The contract can then be renewed annually for an additional two years, if mutually agreed on by Region XIV ESC and Alertus Technologies, LLC.

We look forward to a long and successful partnership underneath this contract.

If you have any questions or concerns, feel free to contact me at 325-675-8600.

Sincerely,

Shane Fields

Region XIV, Executive Director



# Alertus Technologies

# **Proposal** for



Abilene Region 14 Education Service Center

# Beyond Personal Notification: Unified Mass Notification

Request for Proposal (RFP) for Digital Media Management & Mass Notification

Solicitation Number: 01-19

Patrick Niles 1-202-253-7887, ext 802 pniles@alertus.com

March 14<sup>th</sup>, 2019

- Tab 1- Master Agreement / Signature Form
- Tab 2 NCPA Administration Agreement
- Tab 3 Vendor Questionnaire
- Tab 4 Vendor Profile

ALERTUS

- Tab 5 Products and Services / Scope
- Tab 6 References
- Tab 7 Pricing
- Tab 8 Value Added Products and Services
- Tab 9 Required Documents



Tab 1 - Master Agreement / Signature Form

- Customer Support
  - > The vendor shall provide timely and accurate technical advice and sales support. The vendor shall respond to such requests within one (1) working day after receipt of the request.
- Disclosures
  - Respondent affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
  - The respondent affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.
- Renewal of Contract
  - Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew for up to two (2) additional one-year terms or any combination of time equally not more than 2 years if agreed to by Region 14 ESC and the vendor.
- Funding Out Clause
  - Any/all contracts exceeding one (1) year shall include a standard "funding out" clause. A contract for the acquisition, including lease, of real or personal property is a commitment of the entity's current revenue only, provided the contract contains either or both of the following provisions:
  - Retains to the entity the continuing right to terminate the contract at the expiration of each budget period during the term of the contract and is conditioned on a best efforts attempt by the entity to obtain appropriate funds for payment of the contract.
- Shipments (if applicable)
  - The awarded vendor shall ship ordered products within seven (7) working days for goods available and within four (4) to six (6) weeks for specialty items after the receipt of the order unless modified. If a product cannot be shipped within that time, the awarded vendor shall notify the entity placing the order as to why the product has not shipped and shall provide an estimated shipping date. At this point the participating entity may cancel the order if estimated shipping time is not acceptable.
- Tax Exempt Status
  - Since this is a national contract, knowing the tax laws in each state is the sole responsibility of the vendor.

- Payments
  - The entity using the contract will make payments directly to the awarded vendor or their affiliates (distributors/business partners/resellers) as long as written request and approval by NCPA is provided to the awarded vendor.
- Adding authorized distributors/dealers
  - Awarded vendors may submit a list of distributors/partners/resellers to sell under their contract throughout the life of the contract. Vendor must receive written approval from NCPA before such distributors/partners/resellers considered authorized.
  - Purchase orders and payment can only be made to awarded vendor or distributors/business partners/resellers previously approved by NCPA.
  - Pricing provided to members by added distributors or dealers must also be less than or equal to the pricing offered by the awarded contract holder.
  - All distributors/partners/resellers are required to abide by the Terms and Conditions of the vendor's agreement with NCPA.
- Pricing
  - All pricing submitted shall include the administrative fee to be remitted to NCPA by the awarded vendor. It is the awarded vendor's responsibility to keep all pricing up to date and on file with NCPA.
  - All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing
- Warranty
  - > Proposals should address each of the following:
    - Applicable warranty and/or guarantees of equipment and installations including any conditions and response time for repair and/or replacement of any components during the warranty period.
    - Availability of replacement parts
    - Life expectancy of equipment under normal use
    - Detailed information as to proposed return policy on all equipment
- Indemnity
  - The awarded vendor shall protect, indemnify, and hold harmless Region 14 ESC and its participants, administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the vendor, vendor employees or vendor subcontractors in the preparation of the solicitation and the later execution of the contract.
- Franchise Tax
  - The respondent hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes.

- Supplemental Agreements
  - The entity participating in this contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor.
- Certificates of Insurance
  - Certificates of insurance shall be delivered to the Public Agency prior to commencement of work. The insurance company shall be licensed in the applicable state in which work is being conducted. The awarded vendor shall give the participating entity a minimum of ten (10) days notice prior to any modifications or cancellation of policies. The awarded vendor shall require all subcontractors performing any work to maintain coverage as specified.
- Legal Obligations
  - It is the Respondent's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services identified in this RFP and any awarded contract and shall comply with all while fulfilling the RFP. Applicable laws and regulation must be followed even if not specifically identified herein.
- Protest
  - A protest of an award or proposed award must be filed in writing within ten (10) days from the date of the official award notification and must be received by 5:00 pm CST. Protests shall be filed with Region 14 ESC and shall include the following:
    - Name, address and telephone number of protester
    - Original signature of protester or its representative
    - Identification of the solicitation by RFP number
    - Detailed statement of legal and factual grounds including copies of relevant documents and the form of relief requested
  - Any protest review and action shall be considered final with no further formalities being considered.
- Force Majeure
  - If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.
  - The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the

United States or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty

- Prevailing Wage
  - It shall be the responsibility of the Vendor to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the purchaser. It shall further be the responsibility of the Vendor to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly.
- Miscellaneous
  - Either party may cancel this contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.
- Open Records Policy
  - Because Region 14 ESC is a governmental entity responses submitted are subject to release as public information after contracts are executed. If a vendor believes that its response, or parts of its response, may be exempted from disclosure, the vendor must specify page-bypage and line-by-line the parts of the response, which it believes, are exempt. In addition, the respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s).
  - The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 14 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the respondent are not acceptable. Region 14 ESC must comply with the opinions of the OAG. Region14 ESC assumes no responsibility for asserting legal arguments on behalf of any vendor. Respondent are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

# Process

Region 14 ESC will evaluate proposals in accordance with, and subject to, the relevant statutes, ordinances, rules, and regulations that govern its procurement practices. NCPA will assist Region 14 ESC in evaluating proposals. Award(s) will be made to the prospective vendor whose response is determined to be the most advantageous to Region 14 ESC, NCPA, and its participating agencies. To qualify for evaluation, response must have been submitted on time, and satisfy all mandatory requirements identified in this document.

- Contract Administration
  - ➢ The contract will be administered by Region 14 ESC. The National Program will be administered by NCPA on behalf of Region 14 ESC.
- Contract Term
  - The contract term will be for three (3) year starting from the date of the award. The contract may be renewed for up to two (2) additional one-year terms or any combination of time equally not more than 2 years.
  - It should be noted that maintenance/service agreements may be issued for up to (5) years under this contract even if the contract only lasts for the initial term of the contract. NCPA will monitor any maintenance agreements for the term of the agreement provided they are signed prior to the termination or expiration of this contract.
- Contract Waiver
  - Any waiver of any provision of this contract shall be in writing and shall be signed by the duly authorized agent of Region 14 ESC. The waiver by either party of any term or condition of this contract shall not be deemed to constitute waiver thereof nor a waiver of any further or additional right that such party may hold under this contract.
- Products and Services additions
  - Products and Services may be added to the resulting contract during the term of the contract by written amendment, to the extent that those products and services are within the scope of this RFP.
- Competitive Range
  - It may be necessary for Region 14 ESC to establish a competitive range. Responses not in the competitive range are unacceptable and do not receive further award consideration.
- Deviations and Exceptions
  - Deviations or exceptions stipulated in response may result in disqualification. It is the intent of Region 14 ESC to award a vendor's complete line of products and/or services, when possible.
- Estimated Quantities
  - The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$50 million dollars annually. This estimate is based on the anticipated volume of Region 14 ESC and current sales within the NCPA program. There is no guarantee or commitment of any kind regarding usage of any contracts resulting from this solicitation

- Evaluation
  - Region 14 ESC will review and evaluate all responses in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices. NCPA will assist the lead agency in evaluating proposals. Recommendations for contract awards will be based on multiple factors, each factor being assigned a point value based on its importance.
- Formation of Contract
  - A response to this solicitation is an offer to contract with Region 14 ESC based upon the terms, conditions, scope of work, and specifications contained in this request. A solicitation does not become a contract until it is accepted by Region 14 ESC. The prospective vendor must submit a signed Signature Form with the response thus, eliminating the need for a formal signing process.
- NCPA Administrative Agreement
  - The vendor will be required to enter and execute the National Cooperative Purchasing Alliance Administration Agreement with NCPA upon award with Region 14 ESC. The agreement establishes the requirements of the vendor with respect to a nationwide contract effort.
- Clarifications / Discussions
  - Region 14 ESC may request additional information or clarification from any of the respondents after review of the proposals received for the sole purpose of elimination minor irregularities, informalities, or apparent clerical mistakes in the proposal. Clarification does not give respondent an opportunity to revise or modify its proposal, except to the extent that correction of apparent clerical mistakes results in a revision. After the initial receipt of proposals, Region 14 ESC reserves the right to conduct discussions with those respondent's whose proposals are determined to be reasonably susceptible of being selected for award. Discussions occur when oral or written communications between Region 14 ESC and respondent's are conducted for the purpose clarifications involving information essential for determining the acceptability of a proposal or that provides respondent bring its proposal up to the level of other proposals through discussions. Region 14 ESC will not indicate to respondent a cost or price that it must meet to neither obtain further consideration nor will it provide any information about other respondents' proposals or prices.
- Multiple Awards
  - Multiple Contracts may be awarded as a result of the solicitation. Multiple Awards will ensure that any ensuing contracts fulfill current and future requirements of the diverse and large number of participating public agencies.
- Past Performance
  - Past performance is relevant information regarding a vendor's actions under previously awarded contracts; including the administrative aspects of performance; the vendor's history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the vendor's businesslike concern for the interests of the customer.

# **Evaluation Criteria**

- Pricing (40 points)
  - > Electronic Price Lists
    - Products, Services, Warranties, etc. price list
    - Prices listed will be used to establish both the extent of a vendor's product lines, services, warranties, etc. available from a particular bidder and the pricing per item.
- Ability to Provide and Perform the Required Services for the Contract (25 points)
  - > Product Delivery within participating entities specified parameters
  - Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.
  - > Vendor's ability to perform towards above requirements and desired specifications.
  - > Past Cooperative Program Performance
  - > Quantity of line items available that are commonly purchased by the entity.
  - > Quality of line items available compared to normal participating entity standards.
- References (15 points)
  - A minimum of ten (10) customer references for product and/or services of similar scope dating within past 3 years
- Technology for Supporting the Program (10 points)
  - > Electronic on-line catalog, order entry use by and suitability for the entity's needs
  - > Quality of vendor's on-line resources for NCPA members.
  - > Specifications and features offered by respondent's products and/or services
- Value Added Services Description, Products and/or Services (10 points)
  - Marketing and Training
  - > Minority and Women Business Enterprise (MWBE) and (HUB) Participation
  - > Customer Service

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this bid in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: 120 days

Company name	Alertus Technologies, LLC
Address	11720 Beltsville Drive, 9th Floor
City/State/Zip	Beltsville, MD 20705
Telephone No.	(202) 688-2055
Fax No.	(866) 496-4985
Email address	pniles@alertus.com
Printed name	Patrick Niles
Position with company	Regional Account Manager
Authorized signature	for



Tab 2 - NCPA Administration Agreement

# Tab 2 – NCPA Administration Agreement

 This Administration Agreement is made as of \_\_\_\_\_\_\_
 April 1, 2019 \_\_\_\_\_\_\_, by and between National Cooperative Purchasing Alliance ("NCPA") and Alertus Technologies, LLC \_\_\_\_\_\_ ("Vendor").

### Recitals

WHEREAS, Region 14 ESC has entered into a certain Master Agreement dated \_\_\_\_\_ April 1, <u>2019</u>\_\_\_, referenced as Contract Number \_\_\_\_\_\_ <u>01-90</u>\_\_\_\_, by and between Region 14 ESC and Vendor, as may be amended from time to time in accordance with the terms thereof (the "Master Agreement"), for the purchase of Digital Media Management & Mass Notification;

WHEREAS, said Master Agreement provides that any state, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution, other government agency or nonprofit organization (hereinafter referred to as "public agency" or collectively, "public agencies") may purchase products and services at the prices indicated in the Master Agreement;

WHEREAS, NCPA has the administrative and legal capacity to administer purchases under the Master Agreement to public agencies;

WHEREAS, NCPA serves as the administrative agent for Region 14 ESC in connection with other master agreements offered by NCPA

WHEREAS, Region 14 ESC desires NCPA to proceed with administration of the Master Agreement;

WHEREAS, NCPA and Vendor desire to enter into this Agreement to make available the Master Agreement to public agencies on a national basis;

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, NCPA and Vendor hereby agree as follows:

### • General Terms and Conditions

- The Master Agreement, attached hereto as Tab 1 and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
- NCPA shall be afforded all of the rights, privileges and indemnifications afforded to Region 14 ESC under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to NCPA under this Agreement including, but not limited to, the Vendor's obligation to provide appropriate insurance and certain indemnifications to Region 14 ESC.
- Vendor shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.
- NCPA shall perform all of its duties, responsibilities, and obligations as administrator of purchases under the Master Agreement as set forth herein, and Vendor acknowledges that NCPA shall act in the capacity of administrator of purchases under the Master Agreement.
- With respect to any purchases made by Region 14 ESC or any Public Agency pursuant to the Master Agreement, NCPA (a) shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of Vendor, Region 14 ESC, or such Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Region

14 ESC, any Public Agency or any employee of Region 14 ESC or Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by the Public Agency to (i) comply with procedures or requirements of applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. NCPA makes no representations or guaranties with respect to any minimum purchases required to be made by Region 14 ESC, any Public Agency, or any employee of Region 14 ESC or Public Agency under this Agreement or the Master Agreement.

- The Public Agency participating in the NCPA contract and Vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the Public Agency and Vendor. NCPA, its agents, members and employees shall not be made party to any claim for breach of such agreement.
- Term of Agreement
  - This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the obligation to pay all amounts owed by Vendor to NCPA through the termination of this Agreement and all indemnifications afforded by Vendor to NCPA shall survive the term of this Agreement.
- Fees and Reporting
  - The awarded vendor shall electronically provide NCPA with a detailed monthly or quarterly report showing the dollar volume of all sales under the contract for the previous month or quarter. Reports shall be sent via e-mail to NCPA offices at reporting@ncpa.us. Reports are due on the fifteenth (15<sup>th</sup>) day after the close of the previous month or quarter. It is the responsibility of the awarded vendor to collect and compile all sales under the contract from participating members and submit one (1) report. The report shall include at least the following information as listed in the example below:

Entity Name	Zip Code	State	PO or Job #	Sale Amount
	na sana ang ang ang ang ang ang ang ang ang			

Total \_\_\_\_\_

Each quarter NCPA will invoice the vendor based on the total of sale amount(s) reported. From the invoice the vendor shall pay to NCPA an administrative fee based upon the tiered fee schedule below. Vendor's annual sales shall be measured on a calendar year basis. Deadline for term of payment will be included in the invoice NCPA provides.

Annual Sales Through Contract	Administrative Fee
0 - \$30,000,000	2%
\$30,000,001 - \$50,000,000	1.5%
\$50,000,001+	1%

- Supplier shall maintain an accounting of all purchases made by Public Agencies under the Master Agreement. NCPA and Region 14 ESC reserve the right to audit the accounting for a period of four (4) years from the date NCPA receives the accounting. In the event of such an audit, the requested materials shall be provided at the location designated by Region 14 ESC or NCPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Vendor shall promptly pay NCPA the amount of such underpayment, together with interest on such amount and shall be obligated to reimburse NCPA's costs and expenses for such audit.
- General Provisions
  - This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.
  - Awarded vendor agrees to allow NCPA to use their name and logo within website, marketing materials and advertisement. Any use of NCPA name and logo or any form of publicity regarding this contract by awarded vendor must have prior approval from NCPA.
  - If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any administrative fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.
  - Neither this Agreement nor any rights or obligations hereunder shall be assignable by Vendor without prior written consent of NCPA, provided, however, that the Vendor may, without such written consent, assign this Agreement and its rights and delegate its obligations hereunder in connection with the transfer or sale of all or substantially all of its assets or business related to this Agreement, or in the event of its merger, consolidation, change in control or similar transaction. Any permitted assignee shall assume all assigned obligations of its assignor under this Agreement.
  - This Agreement and NCPA's rights and obligations hereunder may be assigned at NCPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform NCPA's obligations hereunder
  - All written communications given hereunder shall be delivered to the addresses as set forth below.

National Cooperative Purchasing Alliance:		Vendor:	Alertus Technologies, LLC
Name:	Matthew Mackel	Name:	Patrick Niles
Title:	Director, Business Development	Title:	Regional Account Manager
Address:	PO Box 701273	Address:	11720 Beltsville Drive, 9th Floor
	Houston, TX 77270		Beltsville, MD 20705
Signature:	Atomat	Signature:	Pati
Date:	April 1, 2019	Date:	3/14/2019



Tab 3 - Vendor Questionnaire

Please provide responses to the following questions that address your company's operations, organization, structure, and processes for providing products and services.

- States Covered
  - > Bidder must indicate any and all states where products and services can be offered.
  - > Please indicate the price co-efficient for each state if it varies.

X 50 States & District of Columbia (Selecting this box is equal to checking all boxes below)

🗌 Alabama	Maryland	South Carolina
Alaska	Massachusetts	South Dakota
🗌 Arizona	Michigan	Tennessee
🗌 Arkansas	🗌 Minnesota	Texas
🗌 California	Mississippi	Utah
Colorado	🗌 Missouri	Vermont
Connecticut	🗌 Montana	Uirginia 🗌
Delaware	🗌 Nebraska	Washington
District of Columbia	Nevada	🗌 West Virginia
🗌 Florida	New Hampshire	Wisconsin
🗌 Georgia	New Jersey	Wyoming
Hawaii	New Mexico	
🗌 Idaho	New York	
🗌 Illinois	🗌 North Carolina	
🔲 Indiana	🗌 North Dakota	
🗌 Iowa	🗌 Ohio	
Kansas	🗌 Oklahoma	
Kentucky	🗌 Oregon	
Louisiana	🗌 Pennsylvania	
Maine	Rhode Island	

X All US Territories and Outlying Areas (Selecting this box is equal to checking all boxes below)

	American Somoa	Northern Marina Islands	
	Federated States of Micronesia	Puerto Rico	
	Guam	U.S. Virgin Islands	
	Midway Islands		
<ul> <li>Minority</li> </ul>	에는 사망하는 것 같은 것을까? 것을 가지 않다. 		and Women

- It is the policy of some entities participating in NCPA to involve minority and women business enterprises (MWBE) and historically underutilized businesses (HUB) in the purchase of goods and services. Respondents shall indicate below whether or not they are an M/WBE or HUB certified.
  - Minority / Women Business Enterprise
    - Respondent Certifies that this firm is a M/WBE
  - Historically Underutilized Business
    - Respondent Certifies that this firm is a HUB
- Residency

Responding Company's principal place of business is in the city of <u>Beltsville</u> State of <u>MD</u>

- Felony Conviction Notice
  - Please Check Applicable Box;
    - A publically held corporation; therefore, this reporting requirement is not applicable.
    - Is not owned or operated by anyone who has been convicted of a felony.
    - Is owned or operated by the following individual(s) who has/have been convicted of a felony
  - If the 3<sup>rd</sup> box is checked, a detailed explanation of the names and convictions must be attached.
- Distribution Channel
  - > Which best describes your company's position in the distribution channel:
    - X Manufacturer Direct Certified education/government reseller
    - Authorized Distributor
- Manufacturer marketing through reseller

- Value-added reseller Other:
- Processing Information

# > Provide company contact information for the following:

Sales Reports / Accounts Payable

Contact Person: Kat Blaszczyk			
Title: Accounting Specialist II			
Company: Alertus Technologies, LI	.C		
Address:	h Floor		
City: Beltsville	State:	MD	Zip: 20705
Phone:(202) 425-3788 ext 791		Email: <u>kblasz</u>	czyk@alertus.com

Purchase Orders

Title: <u>Regional</u>	Account Manager				10000 Table 200	
Company: <u>Ale</u>	rtus Technologies, Ll	LC				
Address:	0 Beltsville Drive, 9tł	1 Floor				
City: <u>Beltsville</u>		_ State:	MD		Zip:	20705
Phone: <u>(202)</u>	688-2055	· · ·	Email:	pniles@alertus.c	com	
es and Marketing						
Contact Perso	n: <u>Patrick Niles</u>					
Title: <u>Regional</u>	Account Manager					
Company: _Ale	ertus Technologies, L	LC				
Address: <u>1172</u>	0 Beltsville Drive, 9th	Floor	5.2 °			
City: Beltsville		_ State:	MD		Zip:	20705
Phone: (202)				pniles@alertus.co	· · · · · · · · · · · · · · · · · · ·	

Pricing Information

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- In addition to the current typical unit pricing furnished herein, the Vendor agrees to offer all future product introductions at prices that are proportionate to Contract Pricing.
  - If answer is no, attach a statement detailing how pricing for NCPA participants would be calculated for future product introductions.
    - 🔀 Yes 🗌 No
- Pricing submitted includes the required NCPA administrative fee. The NCPA fee is calculated based on the invoice price to the customer.

X Yes No No

> Vendor will provide additional discounts for purchase of a guaranteed quantity.

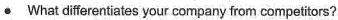
X Yes 🗌 No

- Cooperatives
  - > List any other cooperative or state contracts currently held or in the process of securing.

Cooperative/State Agency		Discount Offered	Expires	Annual Sales Volume
<u>e de la composición de</u>				
			· · · · · · · · · · · · · · · · · · ·	an DAALDA WAXYO

# Tab 4 – Vendor Profile

- Company's official Registered name
  - Alertus Technologies, LLC
- Brief history of your company, including the year it was established
  - Alertus was founded out of the University of Maryland in 2002 following a tragic tornado that cost the lives of two students. Alertus has since served thousands of higher education institutions, K-12 districts, corporations, medical centers, government agencies, and military bases to ensure personnel, students, faculty, staff, and visitors are effectively notified throughout the organization's footprint during an emergency. The Alertus Mass Notification System is trusted by organizations such as Virginia Commonwealth University, American University, Boston University Medical Campus, and the Department of Defense. Gallaudet University, which serves the largest population of deaf or hard-of-hearing students and faculty in the world, also relies on Alertus for its campus emergency notification.
- Company's Dun & Bradstreet (D&B) number
  - o 116352829
- Company's organizational chart of those individuals that would be involved in the contract
  - Patrick Niles: Regional Account Manager; 11720 Beltsville Drive, Beltsville, MD 20705; (202) 688-2055; pniles@alertus.com
  - Patrick Dennin: Director of Higher Education; 11720 Beltsville Drive, Beltsville, MD 20705; (202) 688-3208; pdennin@alertus.com
  - Rodrigo Rosal: Director of Client Services; 11720 Beltsville Drive, Beltsville, MD 20705; (202) 253-7887 ext 766; rrosal@alertus.com
- Corporate Office Location
  - One Corporate Office:
    - 11720 Beltsville Drive, Beltsville, MD 20705
  - Key Contacts:
    - Patrick Niles: Regional Account Manager; 11720 Beltsville Drive, Beltsville, MD 20705; (202) 688-2055; philes@alertus.com
    - Patrick Dennin: Director of Higher Education; 11720 Beltsville Drive, Beltsville, MD 20705; (202) 688-3208; pdennin@alertus.com
    - Rodrigo Rosal: Director of Client Services; 11720 Beltsville Drive, Beltsville, MD 20705; (202) 253-7887 ext 766; rrosal@alertus.com
- Standard terms of payment
  - o Net-30
- Competition in the marketplace.Singlewire
  - Valcom
- Annual Sales for last 3 years
  - Cities/Counties: Provided upon request
  - K-12: Provided upon request
  - Higher Education: Provided upon request
  - o Other government agencies and nonprofit organizations: Provided upon request



- Alertus is an on-premise mass notification system with three purposes:
  - <u>Simplicity</u>: Single-point of activation. No matter how many endpoints or integrated systems, Alertus unifies all things notification and provides a single-point of activation for managing your entire mass notification investment.
  - Integration: Existing Notification Assets. Alertus integration capabilities are unmatched. Integrating with existing infrastructure and systems allows us to build truly comprehensive alerting solutions at an affordable price.
  - Fill in the Gaps: The Alertus System doesn't just stop at integrating with your existing infrastructure. Where there are gaps, we fill them. Alertus offers powerful audible and visual notification devices to ensure you reach everyone, everywhere.
- Marketing if contract is awarded

ALERTUS

- We would only market this contract if given permission. We do not make public notices of contracts awarded or customers without permission and limit what we can disclose to the public based on what the contract or customer states.
- Introduction of NCPA to Alertus
  - With new alliances and organizations, a plan is put in place to handle the scope of the project. The scope of the project can include initial consultation, purchase of products, coordination of project phases, implementation, service and support, and future purchases.
- Firm's capabilities and functionality of online/order website
  - Alertus does provide product information on the main website, however, all items have to be purchased through the account manager
- Customer Service Department
  - Our customer service department is located at our Corporate Office in Beltsville, MD. Typical hours of operation are 8:00 a.m. to 5:00 p.m., Monday through Friday. We do have 24x7 service and support in the event of a system malfunction.
- Green Initiative
  - Not applicable at this time
- Vendor Verification.
  - Not applicable



# Tab 5 - Products and Services

Digital Media Management & Mass Notification categories addressed in this response include:

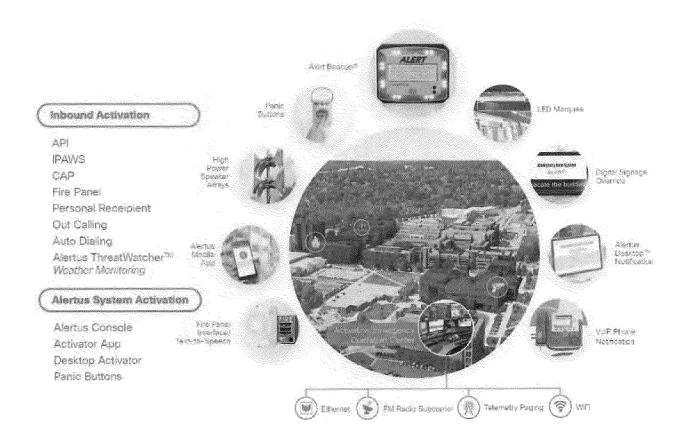
- Mass Notification, Emergency and Actionable Alerts Alertus Technologies, LLC
- Digital Signage Alertus Technologies, LLC
- Enterprise Desktop Alertus Technologies, LLC
- Mobile Interactive Alertus Technologies, LLC

# ALERTUS

# Alertus System Overview

The Alertus Emergency Mass Notification System is designed to enable unified facility notification to all organization indoor and outdoor areas by leveraging available communication assets, including connecting with more than 20 various mass notification providers. Key components of our system include Alertus Desktop<sup>™</sup> Notification to computers, digital signage override, text-to-speech interfaces to existing PA systems/speakers and outdoor giant voice, interfaces to fire panels for monitoring and control, cable TV override, message multicast to IP network phones, wall-mounted Alert Beacons, overhead LED marquee signs, and the Alertus Mobile App Suite for enhanced personal notification between authorized dispatchers and end users.

Alertus is commonly thought of as the "easy button" for on-premise facility notification by unifying all IT assets, facility infrastructure, and other communications systems. Our clients have received numerous awards for their integrated notification systems—for example, Washington University in St. Louis recently received awards from the Campus Safety, Health, and Environmental Management Association (CSHEMA). The Alertus System is not dependent on cellular or Internet connections, thereby offering the highest assurance that notifications will get through when day-to-day systems such as email and cell phones may experience outages and delays from congestion. Certain emergencies may also require targeted notifications, and Alertus offers complete zoneability—geographically and categorically by groups, as well as by the GIS map interface.





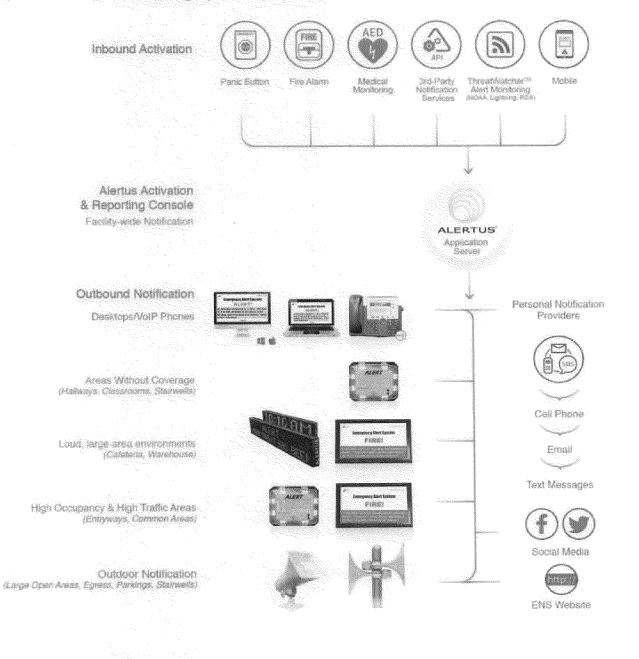
# Personal Notification System Integration

The Alertus System can fully integrate with most major personal notification providers in the market. Alertus uses SOAP and REST APIs for many of our integrations, as well as CAP alerts. Some of the personal notification providers we have premier partnerships with include:

- Blackboard Connect
- Everbridge
- e2Campus

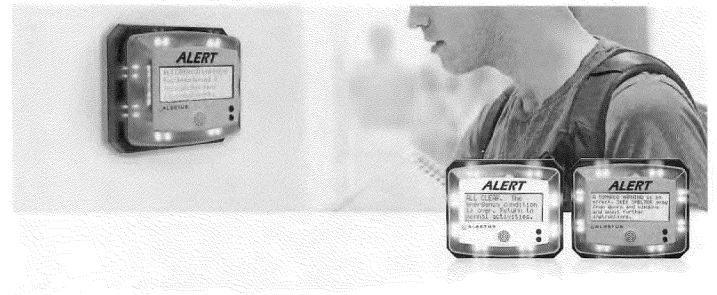
- RAVE
- Regroup
- Send Word Now

How it Works - Alertus as the single point of activation:





Additional Product Information



# Alert Beacon®

Alert Beacons serve campuses, military bases, and other large facilities that presently lack an in-building emergency notification system and where retrofitting a conventional voice public address system is impractical and cost prohibitive.

These wall-mounted audible/visual notification appliances are designed to be prominently located throughout each building. Alert Beacons are configured and activated through the Alertus Console or third-party mass notification system services.

- Integrated: Designed to integrate with LED signs, Text-to-Speech, electronic door locks, or other external
  equipment to extend functionality for any location requirement
- Interoperable: Unified activation with most other mass notification solutions via Common Alert Protocol (CAP) and open Alertus API
- Reliable: Immediate response that is not dependent on congested cell phone towers or the Internet. Can be connected to the Alertus server via Ethernet, WiFi, FM Radio, or pager
- · Affordable: A fraction of the cost of a conventional voice PA system with no recurring fees
- ADA Compliant: Notifies everyone using both visible and audible alerts to accommodate the deaf and hard-of-hearing
- Zoneable: Notifications can be sent to all or select Alert Beacons across facilities depending on whether the emergency event is isolated
- Green: Consumes <5 watts (1/6 of fluorescent light)</li>
- Redundant Communication Capable: Receives notifications from the on-premise server through one or multiple pathways: Ethernet (standard), WiFi, FM Radio Subcarrier, or RF Paging





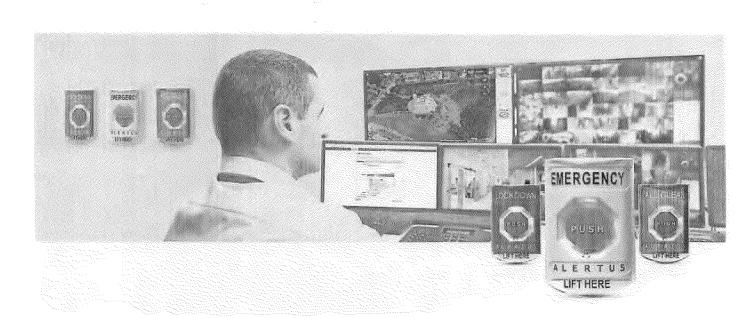
# Alertus Desktop™ Notification

Alertus Desktop Notification is an enterprise application and client software for maximizing full-screen alerts, ticker displays, or quarter-screen urgent notifications on all or select computer screens in large network environments. Alertus Desktop Notification is configured and activated through the easy-to-use Alertus Console browser-based graphical user interface or third-party notification systems.

- Zoneable: Target specific locations or personnel
- Customizable: Alert text, logos, template, behavior, and context menu text can be tailored to organizational identity and branding
- · Compatible: Available for Windows and Mac
- Easy installation: Compatible with desktop management tools for unattended installs. Clients automatically configure themselves
- Non-Invasive: Runs in background with minimal network traffic



- Auditing/Reporting: Detailed real-time reports track who receives/acknowledges each message and the current status of each client
- Reliable: Intelligent network load balancing for rapid, reliable dissemination
- Secure: Uses encrypted communications



# **Panic Buttons**

ALERTUS

Alertus offers an array of panic button options to serve a variety of applications. By leveraging existing infrastructure and communication paths, Alertus panic buttons provide immediate, easy, one-step emergency notice activation. Users can quickly launch an alert for a general emergency—such as an accident or medical emergency—by simply pressing the panic button.

- Physical Panic Button Options: Wall-mounted with lift cover, discreet under the counter, countertop single or multiple buttons, or wireless wearable tags
- Electronic Panic Button Options: Scenario hotkeys, task tray icons, or a panic button in the Alertus Recipient App
- Integrated: Fully integrated with the Alertus suite of emergency mass notification products, and can also be configured to work with existing notification systems or products you may already have in place
- Preset Alerts: Panic button alerts are preset for general emergencies and are fully customizable depending on your needs
- Customizable: Ability to configure optional custom event triggers to enhance the default panic button capabilities

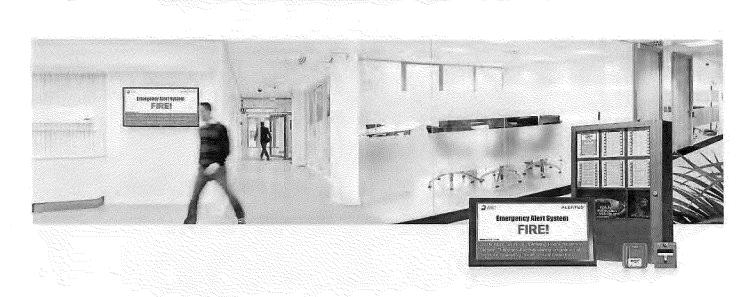


Under The Counter Panic Button



**Task Tray Panic Button** 





# **Public Address Systems and Fire Alarm Panels**

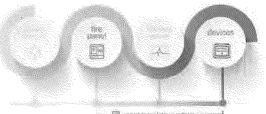
Advanced text-to-speech (TTS) technology embedded in a compact module offers plug-and-play interoperability with any public address (PA) system or fire alarm panel. Alertus TTS provides a scalable and cost-effective means to simultaneously control the PA systems of multiple buildings despite differing or legacy systems.

#### Features

- Intelligible: Advanced voice synthesis technology to deliver fully customizable spoken alert messages in real time with crystal clear intelligibility
- Reliable: Text-to-speech technology embedded in a compact PCB module offers site-level control without external fail points (considered the standard for life safety systems)
- Integrated: Designed to fit inside any fire alarm and public address control panel without the need for any servicing of the panel
- Compatible: University compatibility (Honeywell, Simplex, Siemens, Edwards, Wheelock)
- Self-Monitoring: Continuous status monitoring to ensure uninterrupted availability
- Customizable: Easily customize library for specific word pronunciations
- Secure: Encrypted communications

#### Fire Panel Monitoring & Control

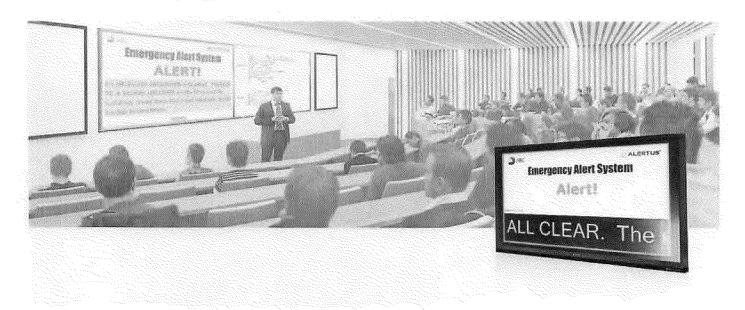
The Alertus System is designed to provide monitoring and control of building fire alarm panels. By tying in fire alarm systems, building occupants will receive consistent notifications. In the event of an actual fire, local Alertus endpoints, such as Alert Beacons and computer screen notification, will automatically advise of a fire, avoiding the potential for conflicting information and confusion. Alertus is one of a select few companies possessing expertise and qualifications to interface your mass emergency notification system and building fire alarm panels.



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# ALERTUS

# Digital Signage Override



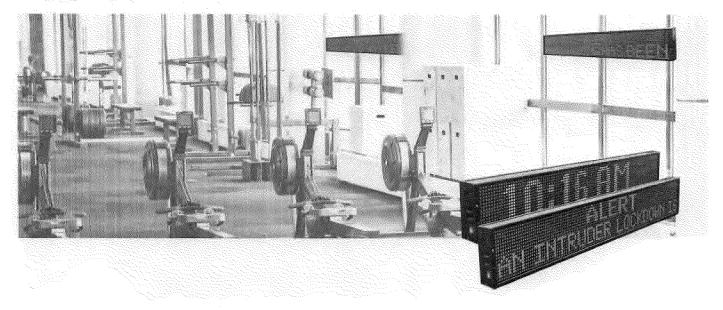
Many organizations employ digital signage to transmit communications in public and high-occupancy areas. Alertus' digital signage override software transforms these devices into intelligent emergency alerting appliances, and when activated, emergency alerts scroll across digital signage and can be easily read from a distance. Additionally, the application supports playback of alert tones and voice messages on systems with audio output capabilities. Digital signage override software also integrates seamlessly with wall-mounted Alert Beacons to ensure a unified emergency response.

- Compatible: Universal compatibility with all signage systems
- Immediate: Digital signage override is rapidly deployable and can be launched via the Alertus Activation Console software from any computer or mobile device
- Reliable: Not dependent on external internet connections and offers real-time system monitoring and reporting
- Zoneable: Alerts can be targeted to individual screens or groups of screens organized by category or geography
- Customizable: Overrides existing display with customized, full-screen alert message that scrolls to allow for easy viewing from a distance





# LED Marquee



Alertus LED marquees offer a cost-effective way to reach large indoor or outdoor public areas with emergency notifications or simply announcements. LED marquees are typically placed overhead to complement wall-mounted Alert Beacons. Additionally, LED displays and Alert Beacons serve deaf and hard-of-hearing individuals and ensure your facilities are ADA compliant.

Alertus LED marquees are configured and activated through the easy to use browser-based Alertus Activation Software, or through most major distributed recipient mass notification software.

- Notification Coverage: Multiple display modes, remotely selectable
- Customizable: Select from background color palate to distinguish emergency alerts from announcements
- Multi-Purpose: Current time displayed when no alert or announcement is active, thus doubling as a synchronized clock
- Various Settings: Word wrapping and time/date formatting; auto-brightness sensor
- Remote Monitoring: Automatic email notification to appropriate staff if a sign is unresponsive
- Power Supply: Uses the same power source as the Alert Beacon and is energy efficient





# **VoIP Phone Notification**

VoIP phone notification transforms office phones into a unified emergency communication system. It allows you to simultaneously activate audible and visual notifications on all or select VoIP phones and speakers. It works alongside Alertus Desktop Notification and other Alertus net-centric alerting endpoints to ensure consistent enterprise-wide notifications.



- Notification coverage: designed for large area, high-occupancy facilities with multiple locations
- Integrated: Supports multiple IP phone brands and models, a variety of IP speakers, and available PA/GV Interface Module for legacy speaker systems
- Emergency Alerting: Send an emergency notification to all phones in a defined paging group. The alert will play a recorded message or an audio tone over the phone's speaker until canceled. Stationary or scrolling text will also display depending on the phone model. Interrupts any current phone calls



- Immediate: Quickly activate/cancel any Alertus or IP device by dialing a phone number and providing an
  optional passcode
- · Secure: Leverage existing phone system security

# ALERTUS



# Mobile Phone App

Alertus Technologies offers mobile phone apps for enhanced personal notification between authorized dispatchers and end users via Android or iOS tablets or smartphones. Users can easily download and install the Recipient App from the iOS App Store or Google Play store

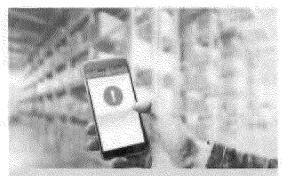
#### Features

#### **Alertus Recipient App**

- Geo-tagged Incident Reporting: Users can report incidents with the user's current location, send a customized message in the message box, or select from multiple incident types with quick-action buttons via the panic button
- Custom Branding: Customize home screen and notification details so users easily identify notifications as an extension of the organization's safety resources
- Public Safety Number: List safety numbers so users can easily contact emergency personnel or services

#### Alertus Activator App

- Integrated: Fully integrated with the Alertus suite of emergency mass notification products. Designed to work with third-party vendors, allowing authorized Alertus App users to quickly send emergency notification alerts to personnel
- Customizable Preset Alerts: Alerts from the Activator App can be preset within the Alertus Server, and displayed text can be customized using the Alertus App interface
- Auditing/Reporting: Detailed real-time reports track who receives/acknowledges each message and the current status of each client
- Notification Coverage: Users with the Alertus Recipient App downloaded onto their mobile phones or tablets instantly receive emergency alerts when activated



Alertus Recipient App



Alertus Activator App





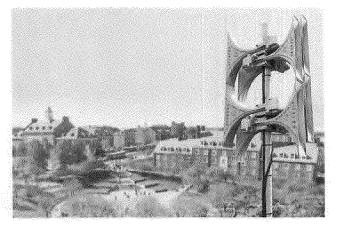
# **Speakers and Outdoor Notification**

Alertus offers breakthrough text-to-speech technology embedded in a high power speaker array (HPSA). Alertus can override your existing outdoor HPSA or design a new system to cover your campus, base, or facility outdoor areas with siren tones and clear voice messages.

Alertus outdoor self-amplified high power speakers and low powered self-amplified speakers are also available should an HPSA not be suitable for your location.

#### Features

- Innovative Text-to-Speech Technology: Dynamic text-to-speech technology provides clearly annunciated emergency notifications that can easily be heard over siren systems
- Cost Effective: Users can easily upgrade their system as needed or leverage existing infrastructure
- Secure: Software is certified to be behind Department of Defense firewalls, making this system one of the safest and most secure options available
- Reliable: IP/wired solution offers a reliable solution that isn't limited by WiFi connectivity; system includes battery backup and is continually monitored



• Modern Design: Lightweight, aerodynamic design is easy to install and withstands wind gusts



# ALERTUS

## Work Plan

Alertus System Implementation

The following provides a high-level overview of the process Alertus Technologies undertakes on behalf of and in collaboration with the Alertus System Client. The implementation process involves three phases:

- 1 Planning and Production 2 Implementation and Culov



#### Phase I: Planning and Production

Phase I is the period when the Alertus System project is formally launched, a project plan is created, and resources are scheduled. The implementation manager coordinates Phase I activities with the customer and Alertus Client Services personnel to ensure the project scope is reviewed, and that all deliverables have been integrated into a comprehensive master project schedule that will be attached to the project plan. The project plan serves as the control document for deliverables for the implementation as well as other critical dates or milestones that are integral to the project.

Critical activities within Phase I include:

- Alertus System project scope review and issue resolution
- Project implementation and design review meeting
- Identifying and validating customer network settings required to advance the project to production ready
- Production review and project plan approval
- Establishing Alertus Customer Portal access
- · Customer-specific firmware development and Alertus device assembly
- Alertus software and hardware delivery to customer



Alertus System

Implementation

Planning & Production

Support

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& Cutove



#### Phase II: Implementation and Cutover

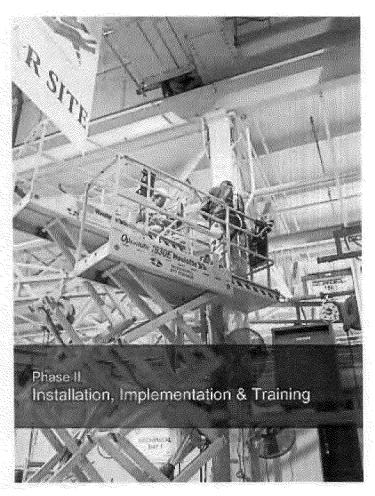
Phase II is the period in which system implementation and training take place. The implementation manager coordinates Phase II activities with the customer to ensure implementation and training are completed as part of the project plan and the master project schedule; these milestones and deliverables are documented and managed via the master project schedule. The cutover portion of Phase II defines any deliverables required in the implementation phase but not satisfied (e.g., VoIP implementation, the second of three Alertus Server builds, etc.). Once these issues are identified and agreed upon, the implementation manager will facilitate the completion of those items. Once all items have been completed, the project is documented as complete and cutover to Phase III.

Phase II can begin while aspects of the planning phase are being completed (e.g., Alertus device manufacture) and typically consist of the following critical activities:

- Physical/virtual server provisioning
- Installation of Alertus Server software, and Alertus Desktop Client software provisioning
- Alertus device installation and implementation
- System administrator and user training
- Facilitate integration implementation and testing
- Address unsatisfied deliverables

The implementation and cutover phase ends when:

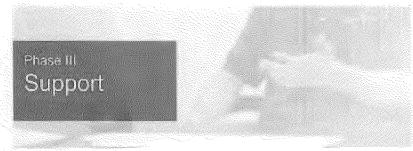
- Implementation is complete
- Training has been completed to the degree agreed upon during the project planning process
- All unsatisfied deliverables have been addressed





#### Phase III: Support

Phase III begins immediately after installation and implementation of the Alertus Server and any Alertus endpoints (i.e., Alertus Desktop Client, Alert Beacons, and other Alertus devices) and is not necessarily dependent upon completion of the implementation and cutover phase. The purpose of Phase III is to ensure immediate technical support to the customer. Additional training, consultation, or other services



purchased, but not accomplished during the implementation and cutover phase, will be addressed in this phase. Alertus will provide technical support to address system problems, issues, and/or Alertus System use questions.

#### Training

Alertus System training is provided by Alertus via webinar, at the customer's location(s), or Alertus' main offices in Beltsville, Maryland. Training provided on the customer's premise or in the Alertus training room in Beltsville, MD is provided at additional cost based upon the number of trainees and days requested. Initial training is tailored to system administrator and system user functions. Webinar training sessions are provided at no additional cost to the client and are typically limited to two system administrator and two system user sessions. Training consists of a lecture, a demonstration, and may include hands-on performance verification if conducted in a suitable training environment. Alertus offers distributed learning via web-training events using GoToMeeting, Join.Me, and/or pre-recorded training. These media have proven valuable in providing initial and refresher training, function-specific training, and discussing new features and functions of the system as they become available.

# ALERTUS

# Tab 8 - Value Added Products and Services

Alertus would like to make Education Service Center Region 14 aware of our Desktop Donation Initiative. The Alertus Desktop Donation Initiative was launched by the founders of Alertus Technologies as a philanthropy effort to assist educational institutions hit hard with depressed budgets. To date, the initiative has benefited hundreds of institutions. The donation provides an enterprise-wide perpetual license of Alertus Desktop Notification.

What has continued to set Alertus apart is that we offer the only turn-key emergency communications system available that allows for maximum flexibility by a university and assures compliance with various regulatory requirements like the Higher Education Opportunity Act of 2008. Our solution allows our customers an efficient, cost-effective integration while utilizing the existing systems on campus.

Most customers find us to be the key to their easy button solution, allowing for timely emergency information/communications to be sent across a number of different pathways in as little as 20–60 seconds. In addition, we help protect against costly system upgrades with our CAP-compliant system.

Alertus is the trusted notification solution in critical infrastructure for the United States Senate and the United States House of Representatives. FEMA has also engaged Alertus in its project aimed at creating the nation's next generation Integrated Public Alert and Warning System (IPAWS) and often highlights the technology at major international conferences such as the International Association of Emergency Managers. Alertus has become globally recognized for its reliability, interoperability, unique patented technologies, and overall affordability and added value.

Alertus would welcome the opportunity to provide a system presentation to demonstrate the user interface, breakthrough text-to-speech intelligibility, seamless integrated capabilities, and other advanced alerting capabilities.



Tab 9 - Required Documents

# Tab 9 – Required Documents

- Clean Air and Water Act / Debarment Notice
- Contractors Requirements
- Antitrust Certification Statements
- FEMA Standard Terms and Conditions Addendum for Contracts and Grants
- Required Clauses for Federal Assistance by FTA
- State Notice Addendum

# **Clean Air and Water Act & Debarment Notice**

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

I hereby further certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations

Potential Vendor	Alertus Technologies, LLC
Print Name	Patrick Niles
Address	11720 Beltsville Drive, 9th Floor
City, Sate, Zip	Beltsville, MD 20705
Authorized signature	Roni
Date	3/14/2019

# **Contractor Requirements**

## Contractor Certification Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statues of the states it is will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The offeror complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the NCPA Participating entities in which work is being performed

## Fingerprint & Background Checks

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The offeror shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed

## **Business Operations in Sudan, Iran**

In accordance with A.R.S. 35-391 and A.R.S. 35-393, the Contractor hereby certifies that the contractor does not have scrutinized business operations in Sudan and/or Iran.

Authorized signature	
Date	3/14/2019

# Antitrust Certification Statements (Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

(1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;

(2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;

(3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law; and

(4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Alertus Technologies, LLC
11720 Beltsville Drive, 9th Floor
Beltsville, MD 20705
(202) 688-2055
(866) 496-4985
pniles@alertus.com
Patrick Niles
Regional Account Manager
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# FEMA Standard Terms and Conditions Addendum for Contracts and Grants

If any purchase made under the Master Agreement is funded in whole or in part by Federal Emergency Management Agency ("FEMA") grants, Contractor shall comply with all federal laws and regulations applicable to the receipt of FEMA grants, including, but not limited to the contractual procedures set forth in Title 44 of the Code of Federal Regulations, Part 13 ("44 CFR 13").

In addition, Contractor agrees to the following specific provisions:

- 1) Pursuant to 44 CFR 13.36(i)(1), University is entitled to exercise all administrative, contractual, or other remedies permitted by law to enforce Contractor's compliance with the terms of this Master Agreement, including but not limited to those remedies set forth at 44 CFR 13.43.
- 2) Pursuant to 44 CFR 13.36(i)(2), University may terminate the Master Agreement for cause or convenience in accordance with the procedures set forth in the Master Agreement and those provided by 44 CFR 13.44.
- 3) Pursuant to 44 CFR 13.36(i)(3)-(6)(12), and (13), Contractor shall comply with the following federal laws:
  - a. Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor ("DOL") regulations (41 CFR Ch. 60);
  - b. Copeland "Anti-Kickback" Act (18 U.S.C. 874), as supplemented in DOL regulations (29 CFR Part 3);
  - c. Davis-Bacon Act (40 U.S.C. 276a-276a-7) as supplemented by DOL regulations (29 CFR Part 5);
  - d. Section 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 327-30) as supplemented by DOL regulations (29 CFR Part 5);
  - e. Section 306 of the Clean Air Act (42 U.S.C. 1857(h), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15); and
  - f. Mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation play issued in compliance with the Energy Policy and Conservation Act (Pub. L.94-163, 89 Stat. 871).
- 4) Pursuant to 44 CFR 13.36(i)(7), Contractor shall comply with FEMA requirements and regulations pertaining to reporting, including but not limited to those set forth at 44 CFR 40 and 41.
- 5) Pursuant to 44 CFR 13.36(i)(8), Contractor agrees to the following provisions 72 regarding patents:
  - a. All rights to inventions and/or discoveries that arise or are developed, in the course of or under this Agreement, shall belong to the participating agency and be disposed of in accordance with the participating agencies policy. The participating agency, at its own discretion, may file for patents in connection with all rights to any such inventions and/or discoveries.
- 6) Pursuant to 44 CFR 13.36(i)(9), Contractor agrees to the following provisions, regarding copyrights:
  - a. If this Agreement results in any copyrightable material or inventions, in accordance with 44 CFR 13.34, FEMA reserves a royalty-free, nonexclusive, and irrevocable license to reproduce, publish or otherwise use, for Federal Government purposes:
    - 1) The copyright in any work developed under a grant or contract; and
    - 2) Any rights of copyright to which a grantee or a contactor purchases ownership with grant support.
- 7) Pursuant to 44 CFR 13.36(i)(10), Contractor shall maintain any books, documents, papers, and records of the Contractor which are directly pertinent to this Master Agreement. At any time during normal business hours and as often as the participating agency deems necessary, Contractor shall permit participating agency, FEMA, the Comptroller General of United States, or any of their duly authorized representatives to inspect and photocopy such records for the purpose of making audit, examination, excerpts, and transcriptions.
- 8) Pursuant to 44 CFR 13.36(i)(11), Contractor shall retain all required records for three years after FEMA or participating agency makes final payments and all other pending matters are closed. In addition, Contractor shall comply with record retention requirements set forth in 44 CFR 13.42.

# **Required Clauses for Federal Assistance provided by FTA**

## ACCESS TO RECORDS AND REPORTS

Contractor agrees to:

- a) <u>Maintain</u> all books, records, accounts and reports required under this Contract for a period of not less than three (3) years after the date of termination or expiration of this Contract or any extensions thereof except in the event of litigation or settlement of claims arising from the performance of this Contract, in which case Contractor agrees to maintain same until Public Agency, the FTA Administrator, the Comptroller General, or any of their duly authorized representatives, have disposed of all such litigation, appeals, claims or exceptions related thereto.
- b) <u>Permit</u> any of the foregoing parties to inspect all work, materials, payrolls, and other data and records with regard to the Project, and to audit the books, records, and accounts with regard to the Project and to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed for the purpose of audit and examination.

FTA does not require the inclusion of these requirements of Article 1.01 in subcontracts. Reference 49 CFR 18.39 (i)(11).

## **CIVIL RIGHTS / TITLE VI REQUIREMENTS**

- <u>Non-discrimination</u>. In accordance with Title VI of the Civil Rights Act of 1964, as amended, 42 U.S.C. § 2000d, Section 303 of the Age Discrimination Act of 1975, as amended, 42 U.S.C. § 6102, Section 202 of the Americans with Disabilities Act of 1990, as amended, 42 U.S.C. § 12132, and Federal Transit Law at 49 U.S.C. § 5332, Contractor or subcontractor agrees that it will not discriminate against any employee or applicant for employment because of race, color, creed, national origin, sex, marital status age, or disability. In addition, Contractor agrees to comply with applicable Federal implementing regulations and other implementing requirements FTA may issue.
- 2) Equal Employment Opportunity. The following Equal Employment Opportunity requirements apply to this Contract:
  - a. <u>Race, Color, Creed, National Origin, Sex</u>. In accordance with Title VII of the Civil Rights Act, as amended, 42 U.S.C. § 2000e, and Federal Transit Law at 49 U.S.C. § 5332, the Contractor agrees to comply with all applicable Equal Employment Opportunity requirements of U.S. Dept. of Labor regulations, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor, 41 CFR, Parts 60 et seq., and with any applicable Federal statutes, executive orders, regulations, and Federal policies that may in the future affect construction activities undertaken in the course of this Project. Contractor agrees to take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, creed, national origin, sex, marital status, or age. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation; and selection for training, including apprenticeship. In addition, Contractor agrees to comply with any implementing requirements FTA may issue.
  - <u>Age</u>. In accordance with the Age Discrimination in Employment Act (ADEA) of 1967, as amended, 29
     U.S.C. Sections 621 through 634, and Equal Employment Opportunity Commission (EEOC) implementing regulations, "Age Discrimination in Employment Act", 29 CFR Part 1625, prohibit employment discrimination by Contractor against individuals on the basis of age, including present and prospective

employees. In addition, Contractor agrees to comply with any implementing requirements FTA may issue.

- c. <u>Disabilities</u>. In accordance with Section 102 of the Americans with Disabilities Act of 1990, as amended (ADA), 42 U.S.C. Sections 12101 *et seq.*, prohibits discrimination against qualified individuals with disabilities in programs, activities, and services, and imposes specific requirements on public and private entities. Contractor agrees that it will comply with the requirements of the Equal Employment Opportunity Commission (EEOC), "Regulations to Implement the Equal Employment Provisions of the Americans with Disabilities Act," 29 CFR, Part 1630, pertaining to employment of persons with disabilities and with their responsibilities under Titles I through V of the ADA in employment, public services, public accommodations, telecommunications, and other provisions.
- d. <u>Segregated Facilities</u>. Contractor certifies that their company does not and will not maintain or provide for their employees any segregated facilities at any of their establishments, and that they do not and will not permit their employees to perform their services at any location under the Contractor's control where segregated facilities are maintained. As used in this certification the term "segregated facilities" means any waiting rooms, work areas, restrooms and washrooms, restaurants and other eating areas, parking lots, drinking fountains, recreation or entertainment areas, transportation, and housing facilities provided for employees which are segregated by explicit directive or are in fact segregated on the basis of race, color, religion or national origin because of habit, local custom, or otherwise. Contractor agrees that a breach of this certification will be a violation of this Civil Rights clause.
- 3) Solicitations for Subcontracts, Including Procurements of Materials and Equipment. In all solicitations, either by competitive bidding or negotiation, made by Contractor for work to be performed under a subcontract, including procurements of materials or leases of equipment, each potential subcontractor or supplier shall be notified by Contractor of Contractor's obligations under this Contract and the regulations relative to non-discrimination on the grounds of race, color, creed, sex, disability, age or national origin.
- 4) <u>Sanctions of Non-Compliance</u>. In the event of Contractor's non-compliance with the non-discrimination provisions of this Contract, Public Agency shall impose such Contract sanctions as it or the FTA may determine to be appropriate, including, but not limited to: 1) Withholding of payments to Contractor under the Contract until Contractor complies, and/or; 2) Cancellation, termination or suspension of the Contract, in whole or in part.

Contractor agrees to include the requirements of this clause in each subcontract financed in whole or in part with Federal assistance provided by FTA, modified only if necessary to identify the affected parties.

#### **DISADVANTAGED BUSINESS PARTICIPATION**

This Contract is subject to the requirements of Title 49, Code of Federal Regulations, Part 26, "*Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs*", therefore, it is the policy of the Department of Transportation (DOT) to ensure that Disadvantaged Business Enterprises (DBEs), as defined in 49 CFR Part 26, have an equal opportunity to receive and participate in the performance of DOT-assisted contracts.

 <u>Non-Discrimination Assurances</u>. Contractor or subcontractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this Contract. Contractor shall carry out all applicablerequirements of 49 CFR Part 26 in the award and administration of DOT-assisted contracts. Failure by Contractor to carry out these requirements is a material breach of this Contract, which may result in the termination of this Contract or other such remedy as public agency deems appropriate. Each subcontract Contractor signs with a subcontractor must include the assurance in this paragraph. (See 49 CFR 26.13(b)).

- 2) Prompt Payment. Contractor is required to pay each subcontractor performing Work under this prime Contract for satisfactory performance of that work no later than thirty (30) days after Contractor's receipt of payment for that Work from public agency. In addition, Contractor is required to return any retainage payments to those subcontractors within thirty (30) days after the subcontractor's work related to this Contract is satisfactorily completed and any liens have been secured. Any delay or postponement of payment from the above time frames may occur only for good cause following written approval of public agency. This clause applies to both DBE and non-DBE subcontractors. Contractor must promptly notify public agency whenever a DBE subcontractor performing Work related to this Contract is terminated or fails to complete its Work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. Contractor may not terminate any DBE subcontractor and perform that Work through its own forces, or those of an affiliate, without prior written consent of public agency.
- 3) <u>DBE Program</u>. In connection with the performance of this Contract, Contractor will cooperate with public agency in meeting its commitments and goals to ensure that DBEs shall have the maximum practicable opportunity to compete for subcontract work, regardless of whether a contract goal is set for this Contract. Contractor agrees to use good faith efforts to carry out a policy in the award of its subcontracts, agent agreements, and procurement contracts which will, to the fullest extent, utilize DBEs consistent with the efficient performance of the Contract.

#### ENERGY CONSERVATION REQUIREMENTS

Contractor agrees to comply with mandatory standards and policies relating to energy efficiency which are contained in the State energy conservation plans issued under the Energy Policy and Conservation Act, as amended, 42 U.S.C. Sections 6321 *et seq.* and 41 CFR Part 301-10.

#### FEDERAL CHANGES

Contractor shall at all times comply with all applicable FTA regulations, policies, procedures and directives, including without limitation those listed directly or by reference in the Contract between public agency and the FTA, as they may be amended or promulgated from time to time during the term of this contract. Contractor's failure to so comply shall constitute a material breach of this Contract.

#### **INCORPORATION OF FEDERAL TRANSIT ADMINISTRATION (FTA) TERMS**

The provisions include, in part, certain Standard Terms and Conditions required by the U.S. Department of Transportation (DOT), whether or not expressly set forth in the preceding Contract provisions. All contractual provisions required by the DOT, as set forth in the most current FTA Circular 4220.1F, dated November 1, 2008, are hereby incorporated by reference. Anything to the contrary herein notwithstanding, all FTA mandated terms shall be deemed to control in the event of a conflict with other provisions contained in this Contract. Contractor agrees not to perform any act, fail to perform any act, or refuse to comply with any public agency requests that would cause public agency to be in violation of the FTA terms and conditions.

#### **NO FEDERAL GOVERNMENT OBLIGATIONS TO THIRD PARTIES**

Agency and Contractor acknowledge and agree that, absent the Federal Government's express written consent and notwithstanding any concurrence by the Federal Government in or approval of the solicitation or award of the underlying Contract, the Federal Government is not a party to this Contract and shall not be subject to any obligations or liabilities to agency, Contractor, or any other party (whether or not a party to that contract) pertaining to any matter resulting from the underlying Contract.

Contractor agrees to include the above clause in each subcontract financed in whole or in part with federal assistance provided by the FTA. It is further agreed that the clause shall not be modified, except to identify the subcontractor who will be subject to its provisions.

#### **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS**

Contractor acknowledges that the provisions of the Program Fraud Civil Remedies Act of 1986, as amended, 31 U.S.C. §§ 3801 et seq. and U.S. DOT regulations, "Program Fraud Civil Remedies," 49 CFR Part 31, apply to its actions pertaining to this Contract. Upon execution of the underlying Contract, Contractor certifies or affirms the truthfulness and accuracy of any statement it has made, it makes, it may make, or causes to me made, pertaining to the underlying Contract or the FTA assisted project for which this Contract Work is being performed.

In addition to other penalties that may be applicable, Contractor further acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986 on Contractor to the extent the Federal Government deems appropriate.

Contractor also acknowledges that if it makes, or causes to me made, a false, fictitious, or fraudulent claim, statement, submission, or certification to the Federal Government under a contract connected with a project that is financed in whole or in part with Federal assistance originally awarded by FTA under the authority of 49 U.S.C. § 5307, the Government reserves the right to impose the penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5307 (n)(1) on the Contractor, to the extent the Federal Government deems appropriate.

Contractor agrees to include the above clauses in each subcontract financed in whole or in part with Federal assistance provided by FTA. It is further agreed that the clauses shall not be modified, except to identify the subcontractor who will be subject to the provisions.

# **State Notice Addendum**

The National Cooperative Purchasing Alliance (NCPA), on behalf of NCPA and its current and potential participants to include all county, city, special district, local government, school district, private K-12 school, higher education institution, state, tribal government, other government agency, healthcare organization, nonprofit organization and all other Public Agencies located nationally in all fifty states, issues this Request for Proposal (RFP) to result in a national contract.

For your reference, the links below include some, but not all, of the entities included in this proposal:

http://www.usa.gov/Agencies/Local\_Government/Cities.shtml http://nces.ed.gov/globallocator/ https://harvester.census.gov/imls/search/index.asp http://nccsweb.urban.org/PubApps/search.php http://www.usa.gov/Government/Tribal-Sites/index.shtml http://www.usa.gov/Agencies/State-and-Territories.shtml http://www.nreca.coop/about-electric-cooperatives/member-directory/ https://sos.oregon.gov/blue-book/Pages/state.aspx https://portal.ehawali.gov/government/ https://access.wa.gov/governmentagencies.html



## **Attachment "B"** VENDORS ON SCRUTINIZED COMPANIES LISTS

, the bid proposer, certifies that it is not: (1)By executing this Certificate listed on the Scrutinized Companies that Boycott Israel List, created pursuant to section 215.4725, Florida Statutes, (2) engaged in a boycott of Israel, (3) listed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to section 215.473, Florida Statutes, or (4) engaged in business operations in Cuba or Syria. Pursuant to section 287.135(5), Florida Statutes, the County may disqualify the bid proper immediately or immediately terminate any agreement entered into for cause if the bid proposer is found to have submitted a false certification as to the above or if the Contractor is placed on the Scrutinized Companies that Boycott Israel List, is engaged in a boycott of Israel, has been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or has been engaged in business operations in Cuba or Syria, during the term of the Agreement. If the County determines that the bid proposer has submitted a false certification, the County will provide written notice to the bid proposer. Unless the bid proposer demonstrates in writing, within 90 calendar days of receipt of the notice, that the County's determination of false certification was made in error, the County shall bring a civil action against the bid proposer. If the County's determination is upheld, a civil penalty shall apply, and the bid proposer will be ineligible to bid on any Agreement with a Florida agency or local governmental entity for three years after the date of County's determination of false certification by bid proposer.

As the person authorized to sign this statement, I certify that this firm complies fully with the above requirements.

DATE:	SIGNATURE:
COMPANY:	NAME: (Typed or Printed)
ADDRESS:	TITLE:
	E-MAIL:
PHONE NO ·	



#### Attachment "C" Federal Clauses

This Attachment is hereby incorporated by reference into the main Contract.

## FEDERAL PROVISION RELATED TO GRANT FUNDS THAT MAY BE USED TO FUND THE SERVICES AND GOODS UNDER THIS *CONTRACT*<sup>1</sup>

This *contract* is or may become fully or partially Federally Grant funded. To the extent applicable, in accordance with Federal law, respondents shall comply with the clauses as enumerated below. *Contractor* shall adhere to all grant conditions as set forth in the requirements of grant no. [G1K02 and G2496] which have been provided to *Contractor*, along with any and all other applicable Federal Laws. Including, but not limited to, those set forth below, as well as those listed below, which are incorporated herein by reference:

- a. 2 CFR. 25.110
- b. 2 CFR Part 170 (including Appendix A), 180, 200 (including Appendixes), and 3000
- c. Executive Orders 12549 and 12689
- d. 41 CFR s. 60-1(a) and (d)
- e. Consolidated Appropriations Act, 2021, Public Law 116-260 related to salary limitations

These cited regulations are hereby incorporated and made part of this *Solicitation* as if fully set forth herein. As stated above, this list is not all inclusive, any other requirement of law applicable in accordance with the Federal, State or grant requirements are also applicable and hereby incorporated into this *Contract*. The provisions in this exhibit are supplemental and in addition to all other provisions within the *Contract*. In the event of any conflict between the terms and conditions of this Exhibit and the terms and conditions of the *Contract*, the conflicting terms and conditions of this Exhibit shall prevail. However, in the event of any conflict between the terms and conditions of this Exhibit and the terms and conditions of any federal grant funding document provided specific to the funds being used to contract services or goods under this *Contract* the conflicting terms and conditions of that document shall prevail.

**Drug Free Workplace Requirements (Drug-Free Workplace Act of 1988 (41 U.S.C. § 701 et seq.), 2 CFR § 182):** Applicability: As required in the Drug-free workplace requirements in accordance with Drug Free Workplace Act of 1988 (Pub 1 100-690, Title V, Subtitle D). Requirement: to the extent applicable, *contractor* must comply with Federal Drug Free workplace requirements as Drug Free Workplace Act of 1988.

<u>Conflict of Interest (2 CFR § 200.112)</u>: Applicability: Any federal grant funded Contract or Contract that may receive federal grant funds. Requirement: The *contractor* must disclose in writing any potential conflict of interest to the County or pass-through entity in accordance with applicable Federal policy. Further, the County is required to maintain conflict of interest policies as it relates to procured contracts. In accordance with the Okaloosa County Purchasing Manual section 41.05(8), a conflict of interest exists when and of the following occur: i. Because of other activities, relationships, or contracts, a *contractor* is unable, or potentially unable, to render impartial assistance or advice; ii. A *contractor*'s objectivity in performing the contract work is or might be otherwise impaired; or iii. The *contractor* has an unfair competitive advantage.

<sup>&</sup>lt;sup>1</sup> Note as of February 2022, the "Simplified Acquisition threshold" is currently set at 250,000.00; the "Micro-purchase threshold" is currently set at 10,000.00 – these amounts are subject to change. It is the responsibility of the [*proposer/consultant/contractor*] to ensure it is aware of the correct thresholds are the time of a procurement submittal and contract.



<u>Mandatory Disclosures (31 U.S.C. §§ 3799 – 3733</u>): Applicability: All Contracts using federal grants funds, or which may use federal grant funds. Requirement: *contractor* acknowledges that 31 U.S.C. Chapter 38 (Administrative Remedies for False Claims and Statements) applies to the *Contractor*'s actions pertaining to this *contract*. The contractor must disclose in writing all violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the Federal award.

<u>Utilization of Minority and Women Firms (M/WBE) (2 CFR § 200.321)</u>: Applicability: All federally grant funded Contracts or Contracts which may use federal grant funds. Requirement: The *contractor* must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible, in accordance with 2CFR 200.321. If subcontracts are to be let, prime *contractor* will require compliance by all sub-contractors. Prior to contract award, the *contractor* shall document efforts to utilize M/WBE firms including what firms were solicited as suppliers and/or subcontractors as applicable and submit this information with their bid submittal. Information regarding certified M/WBE firms can be obtained from:

Florida Department of Management Services (Office of Supplier Diversity) Florida Department of Transportation Minority Business Development Center in most large cities and Local Government M/DBE programs in many large counties and cities

Equal Employment Opportunity (As per 2 CFR Part 200, Appendix II(C); 41 CFR § 61-1.4; 41 CFR § 61-4.3; Executive Order 11246 as amended by Executive Order 11375): Applicability: except as otherwise provided under 41 CFR Part 60, applies to all contracts that meet the definition of "federally assisted construction" contract" in 41 CFR Part 60-1.3. Requirement: During the performance of this Contract, the contractor agrees as follows: (1) The Contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, or national origin. The Contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, sexual orientation, gender identify, or national origin. Such action shall include, but not be limited to, the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff, or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause; (2) The Contractor will, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, state that all qualified applicants will receive considerations for employment without regard to race, color, religion, sex, or national origin; (3) The Contractor will send to each labor union or representative of workers with which it has a collective bargaining Contract or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the Contractor's commitments under this section and shall post copies of the notice in conspicuous places available to employees and applicants for employment; (4) The Contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor; (5) The Contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.; (6) In the event of the Contractors noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and



the Contractor may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.; (7) *Contractor* will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The *Contractor* will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance: Provided, however, that in the event a *Contractor* becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency the *Contractor* may request the United States to enter into such litigation to protect the interests of the United States.

Additional notice and requirement for federally assisted contracts or subcontracts in excess of \$10,000.00:

**Davis-Bacon Act (40 U.S.C. §§ 3141-3144 and 3146-3148, as supplemented by 29 CFR Part 5):** Applicability: When required by Federal Program legislation, grant funding, and all prime construction contracts in excess of \$2,000 awarded by non-Federal entities, including Okaloosa County. Requirement: If applicable to this *contract*, the *contractor* agrees to comply with all provisions of the Davis Bacon Act as amended (40 U.S.C. 3141-3148). *contractor* are required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. If the grant award contains Davis Bacon provisions, the County will place a copy of the current prevailing wage determination issued by the Department of Labor in the solicitation document. The decision to award a contract shall be conditioned upon the acceptance of the wage determination.

**Copeland Anti Kick Back Act (40 U.S.C. § 3145 as supplemented by 29 CFR Part 3):** Applicability: When required by Federal Program legislation, grant funding, and all prime construction contracts in excess of \$2,000 awarded by non-Federal entities, including Okaloosa County. Requirement: If applicable to this *contract, contractor* shall comply with all the requirements of 18 U.S.C. § 874, 40 U.S.C. § 3145, 29 CFR Part 3 which are incorporated by reference to this *contract.* Contractor are prohibited from inducing by any means any person employed in the construction, completion or repair of public work to give up any part of the compensation to which he or she is otherwise entitled.

<u>Contract Work Hours and Safety Standards Act (40 U.S.C. 3701–3708 as supplemented by 29 CFR Part</u> <u>5):</u> Applicability: All contracts awarded in excess of \$100,000 that involve the employment of mechanics or laborers. Requirement: All contracts awarded in excess of \$100,000 that involve the employment of mechanics or laborers must be in compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do



not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

<u>Clean Air Act (42 U.S.C. 7401–7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251–1387, as amended):</u> Applicability: Contracts and subgrants of amounts in excess of \$150,000.00. Requirement: *contractor* agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401–7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251–1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

**Debarment and Suspension (2 CFR part 180, Executive Orders 12549 and 12689):** Applicability: All contracts with federal grant funding or possibility of federal grant funds being used. Requirement: *contractor* certifies that it and its principals, if applicable, are not presently debarred or suspended by any Federal department or agency from participating in this transaction. *contractor* now agrees to verify, to the extent applicable that for each lower tier subcontractor that exceeds \$25,000 as a "covered transaction" under the Services to be provided is not presently disbarred or otherwise disqualified from participating in the federally assisted services. The *contractor* agrees to accomplish this verification by: (1) Checking the System for Award Management at website: http://www.sam.gov; (2) Collecting a certification statement similar to the Certification of Offeror /Bidder Regarding Debarment, herein; (3) Inserting a clause or condition in the covered transaction with the lower tier contract.

**Byrd Anti-Lobbying Amendment (31 U.S.C. 1352):** Applicability: Applicable to any individual/entity that applies or bids/procures an award in excess of \$100,000. Requirement: *contractor* must file the required certification, attached to the procurement. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. The contractor shall certify compliance.

**<u>Rights to Inventions Made Under a Contract or Agreement (37 CFR Part 401)</u>: Applicability: If the Federal award meets the definition of "funding agreement" under 37 CFR § 401.2 additional Standard patent rights clauses in accordance with 37 CFR § 401.14 shall apply. Requirement: Please contact the County for further information related to the applicable standard patent rights clauses.** 

**Procurement of Recovered Materials (2 CRF 200.323 and 40 CFR Part 247):** Applicability: All contractors of Okaloosa County when federal funds may be or are being used under the Contract. Requirement: *contractor* must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.



<u>Access to Records and Reports:</u> Applicability: All Contracts that received or may receive federal grant funding. Requirement: *contractor* will make available to the County's granting agency, the granting agency's Office of Inspector General, the Government Accountability Office, the Comptroller General of the United States, Okaloosa County, Okaloosa County Clerk of Court's Inspector General, or any of their duly authorized representatives any books, documents, papers or other records, including electronic records, of the contractor that are pertinent to the County's grant award, in order to make audits, investigations, examinations, excerpts, transcripts, and copies of such documents. The right also includes timely and reasonable access to the contractor's personnel during normal business hours for the purpose of interview and discussion related to such documents. This right of access shall continue as long as records are retained.

**Record Retention:** Applicability: All Contracts that received or may receive **Federal or State** grant funding. Requirement: contractor will retain of all required records pertinent to this contract for a period of five years, after all funds have been expended or returned to the County. Wherever practicable, such records should be collected, transmitted, and stored in open and machine-readable formats. Your company must agree to provide or make available such records to the County upon request, in order to conduct audits or other investigations and retain these records in compliance with the OMB guidance 2 C.F.R. §200.334.

**Federal Changes:** Contractor shall comply with all applicable Federal agency regulations, policies, procedures and directives, including without limitation those listed directly or by reference, as they may be amended or promulgated from time to time during the term of [*the contract*]

**Termination for Default (Breach or Cause):** Applicability: All Contracts that may receive federal funds or that are federally funded above the micro-purchase amount. Requirement: If Contractor does not deliver supplies in accordance with the contract delivery schedule, or, if the contract is for services, the Contractor fails to perform in the manner called for in the contract, or if the Contractor fails to comply with any other provisions of the contract, the County may terminate the contract for default. Termination shall be effected by serving a notice of termination on the contract price for supplies delivered and accepted, or services performed in accordance with the manner of performance set forth in the contract.

**Termination for Convenience:** Applicability: All Contracts that may receive federal funds or that are federally funded above the micro-purchase amount. Requirement: *The Contract* may be terminated by Okaloosa County in whole or in part at any time, upon ten (10) days written notice. If the Contract is terminated before performance is completed, the *Contractor* shall be paid only for that work satisfactorily performed for which costs can be substantiated.

<u>Safeguarding Personal Identifiable Information (2 CFR § 200.82)</u>: Applicability: All Contracts receiving, or which may receive federal grant funding. Requirement: *contractor* will take reasonable measures to safeguard protected personally identifiable information and other information designated as sensitive by the awarding agency or is considered sensitive consistent with applicable Federal, state and/or local laws regarding privacy and obligations of confidentiality.



**Prohibition On Utilization Of Cost Plus A Percentage Of Cost Contracts (2 CFR Part 200)**: Applicability: All Contracts receiving or which may receive federal grant funding. Requirement: The County will not award contracts containing Federal funding on a cost-plus percentage of cost basis.

**Energy Policy and Conservation Act (43 U.S.C. § 6201 and 2 CFR Part 200 Appendix II (H):** Applicability: For any contracts except micro-purchases (\$3000 or less, except for construction contracts over \$2000). Requirement: *contractor* shall comply with mandatory standards and policies relating to energy efficiency, stating in the state energy conservation plan issued in compliance with the Energy Policy and Conservation act. (Pub. L. 94-163, 89 Stat. 871) [53 FR 8078, 8087, Mar. 11, 1988, as amended at 60 FR 19639, 19645, Apr. 19, 1995].

**Trafficking Victims Protection Act (2 CFR Part 175):** Applicability: All federally grant funded contracts or contracts which may become federally grant funded. Requirement: *Contractor* will comply with the requirements of Section 106(g) of the Trafficking Victims Protection Act (TVPA) of 2000, as amended (22 U.S.C. 7104) which prohibits *Contractor* from (1) engaging in severe forms of trafficking in persons during the period of time that *this Contract* is in effect; (2) procuring a commercial sex act during the period of time that *this Contract*. *This Contract* may be unilaterally terminated immediately by County for *Contractor*'s violating this provision, without penalty.

**Domestic Preference For Procurements (2 CFR § 200.322)**: Applicability: All Contracts using federal grant funds or which may use federal grant funds. Requirement: As appropriate and to the extent consistent with law, to the greatest extent practicable when using federal funds for the services provided in *this Contract*, shall provide a preference for the purchase, acquisition, or use of goods and products or materials produced in the United States.

## Buy America (Build America, Buy America Act (Public Law 117-58, 29 U.S.C. § 50101. Executive Order

**14005):** Applicability: Applies to purchases of iron, steel, manufactured products and construction materials permanently incorporated into infrastructure projects, where federal grant funding agency requires it or if the grant funds which may come from any federal agency, but most commonly: the U.S. Environmental Protection Agency (EPA), the U.S. Federal Transit Administration (FTA), the US Federal Highway Administration (FWA), the U.S. Federal Railroad Administration (FRA), Amtrack and the U.S. Federal Aviation Administration (FAA). Requirement: All iron, steel, manufactured products and construction materials used under a federally grant funded project must be produced in the United States. Additional requirements may apply depending on the Federal Granting Agency provisions, please check with Okaloosa County for further details. Proposers shall be required to submit a completed Buy America Certificate with this procurement, an incomplete certificate may deem the proposers submittal non-responsive.

**Prohibition On Certain Telecommunications And Video Surveillance Services Or Equipment (2 CFR § 200.216):** Applicability: All Contracts using federal grant funds or which may use federal grant funds. Requirement: *Contractor* and any subcontractors are prohibited to obligate or spend grant funds to: (1) procure or obtain, (2) extend or renew a contract to procure or obtain; or (3) enter into a contract to procure or obtain equipment, services, or systems that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. As described in Pub. L. 115-232, section 889, covered telecommunications equipment is telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities). i. For the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology



Company (or any subsidiary or affiliate of such entities). ii. Telecommunications or video surveillance services provided by such entities or using such equipment. iii. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise, connected to the government of a covered foreign country.

**Enhanced Whistleblower Protections (41 U.S.C. § 4712):** Applicability: National Defense Authorization Act of 2013 extending whistleblower protections to *Contractor* employees may apply to the Federal grant award dollars involved with *this Contract*. Requirement: See 42 U.S. Code § 4712 for further requirements. Requirement: An employee of *Contractor* and/or its subcontractors may not be discharged, demoted, or otherwise discriminated against as a reprisal for disclosing to a person or body described in 42 U.S.C. § 4712(a)(2) information that the employee reasonably believes is evidence of gross mismanagement of a Federal contract or grant, a gross waste of Federal funds, an abuse of authority relating to a Federal contract or grant, a substantial and specific danger to public health or safety, or a violation of law, rule, or regulation related to a Federal contract (including the competition for or negotiation of a contract) or grant.

**Federal Funding Accountability and Transparency Act (FFATA) (2 CFR § 200.300; 2 CFR Part 170):** Applicability: All Contracts that may receive federal grant funding or are funded with federal grant funding. Requirement: In accordance with FFATA, the *Contractor* shall, upon request, provide Okaloosa County the names and total compensation of the five most highly compensated officers of the entity, if the entity in the preceding fiscal year received 80 percent or more of its annual gross revenues in federal awards, received \$25,000,000 or more in annual gross revenues from federal awards, and if the public does not have access to information about the compensation of the senior executives of the entity through periodic reports filed under section 13(a) or 15(d) of the Securities Exchange Act of 1934 or section 6104 of the Internal Revenue Code of 1986.

**Federal Awardee Performance and Integrity Information System (FAPIIS)( The Duncan Hunter National Defense Authorization Act of 2009 (Public Law 110-417 and 2 CFR Part 200 Appendix XII)):** Applicability: All Contracts that may receive federal grant funding or are funded with federal grant funding. Requirement: The *Contractor* shall update the information in the Federal Awardee Performance and Integrity Information System (FAPIIS) on a semi-annual basis, throughout the life of this contract, by posting the required information in the System for Award Management via <u>https://www.sam.gov</u>.

<u>Never Contract With The Enemy (2 CFR Part 183):</u> Applicability: only to grant and cooperative agreements in excess of \$50,000 performed outside of the United States, Including U.S. territories and are in support of a contingency operation in which members of the Armed Forces are actively engaged in hostilities. Requirement: *contractor* must exercise due diligence to ensure that none of the funds, including supplies and services, received are provided directly or indirectly (including through subawards or contracts) to a person or entity who is actively opposing the United States or coalition forces involved in a contingency operation in which members of the Armed Forces are actively engaged in hostilities, which must be completed through 2 CFR 180.300 prior to issuing a subcontract.

**Federal Agency Seals, Logos and Flags:** Applicability: All Contracts that may receive federal grant funding or are funded with federal grant funding. Requirement: The *contractor* shall not use any Federal Agency seal(s), logos, crests, or reproductions of flags or likenesses of any federal agency officials without specific federal agency pre-approval.



**No Obligation by Federal Government:** Applicability: All Contracts that may receive federal grant funding or are funded with federal grant funding. Requirement: The Federal Government is not a party to this contract and is not subject to\_any obligations or liabilities to the non-Federal entity, contractor, or any other\_party pertaining to any matter resulting from *the contract*].

The	Revenue Manager	on behalf of	Alertus Technologies, LLC	the
contr	actor is authorized to sign below and	confirm the contractor is ful	ly able to comply with these	
requi	rements, federal terms and conditions	and has made inquiries and	further examination of the law an	nd
requi	rements as is necessary to comply.			
	10/00/0000		$\sim 0$	

DATE:	12/22/2023	SIGNAT	URE: Vafa
COMPANY:	Alertus Technologies, LLC	NAME:	Val Padilla Gross
ADDRESS: _	10 N Charles Street Baltimore, MD 21201	TITLE: _	Revenue Manager
E-MAIL:	vpadilla@alertus.com		
PHONE NO .:	202-253-7887		



## **Buy America Certificates**

If steel, iron, or manufactured products (as defined in 49 CFR §§ 661.3 and 661.5 of this part) are being procured, the appropriate certificate as set forth below shall be completed and submitted by each bidder or offeror in accordance with the requirement contained in 49 CFR § 661.13(b) of this part.

## Certificate of Compliance with Buy America Requirements

The bidder or offeror hereby certifies that it will comply with the requirements of 49 U.S.C. 5323(j)(1), and the applicable regulations in 49 CFR part 661.

DATE:
SIGNATURE: Vafa
COMPANY: Alertus Technologies LLC
NAME: Val Padilla Gross
TITLE:Revenue Manager

## Certificate of Non-Compliance with Buy America Requirements

The bidder or offeror hereby certifies that it cannot comply with the requirements of 49 U.S.C. 5323(j), but it may qualify for an exception to the requirement pursuant to 49 U.S.C. 5323(j)(2), as amended, and the applicable regulations in 49 CFR 661.7.

DATE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

COMPANY: \_\_\_\_\_

NAME:	

TITLE:



## Attachment "D"

# **GENERAL SERVICES INSURANCE REQUIREMENTS**

REVISED: 12/21/2022

#### **CONTRACTORS INSURANCE**

- 1. The Contractor shall not commence any work in connection with this Agreement until he has obtained all required insurance and the certificate of insurance has been approved by the Okaloosa County Risk Manager or designee.
- 2. All insurance policies shall be with insurers authorized to do business in the State of Florida and having a minimum rating of A, Class X in the Best Key Rating Guide published by A.M. Best & Co. Inc.
- 3. All insurance shall include the interest of all entities named and their respective officials, employees & volunteers of each and all other interests as may be reasonably required by Okaloosa County. The coverage afforded the Additional Insured under this policy shall be primary insurance. If the Additional Insured have other insurance that is applicable to the loss, such other insurance shall be on an excess or contingent basis. The amount of the company's liability under this policy shall not be reduced by the existence of such other insurance.
- 4. With the exception of Workers' Compensation policies, the County shall be shown as an Additional Insured with Endorsement for each policy on the Certificate of Insurance.
- 5. The County shall retain the right to reject all insurance policies that do not meet the requirement of this Agreement. Further, the County reserves the right to change these insurance requirements with 60-day notice to the Contractor.
- 6. The County reserves the right at any time to require the Contractor to provide copies (redacted if necessary) of any insurance policies to document the insurance coverage specified in this Agreement.
- 7. Any subsidiaries used shall also be required to obtain and maintain the same insurance requirements as are being required herein of the Contactor
- 8. Any exclusions or provisions in the insurance maintained by the Contractor that excludes coverage for work contemplated in this agreement shall be deemed unacceptable and shall be considered breach of contract.

#### WORKERS' COMPENSATION INSURANCE

1. The Contractor shall secure and maintain during the life of this Agreement Workers' Compensation insurance for all of his employees employed for the project or any site connected with the work, including supervision, administration or management, of this project and in case any work is sublet, with the approval of the County, the Contractor shall require the Subcontractor similarly to provide



Workers' Compensation insurance for all employees employed at the site of the project, and such evidence of insurance shall be furnished to the County not less than ten (10) days prior to the commencement of any and all sub-contractual Agreements which have been approved by the County.

- 2. Contractor must be in compliance with all applicable State and Federal workers' compensation laws, including the U.S. Longshore Harbor Workers' Act or Jones Act, if applicable.
- 3. No class of employee, including the Contractor himself, shall be excluded from the Workers' Compensation insurance coverage. The Workers' Compensation insurance shall also include Employer's Liability coverage and a Waiver of Subrogation in favor of the County on the Certificate of Insurance. If there is an existing approved State of Florida Exemption for Workers' Compensation it must be provided to Okaloosa County.

## **BUSINESS AUTOMOBILE LIABILITY**

Coverage must be afforded for all Owned, Hired, Scheduled, and Non-Owned vehicles for Bodily Injury and Property Damage. If the contractor does not own vehicles, the contractor shall maintain coverage for Hired & Non-Owned Auto Liability, which may be satisfied by way of endorsement to the Commercial General Liability policy or separate Business Auto Policy. Contractor must maintain this insurance coverage throughout the life of this Agreement.

## COMMERCIAL GENERAL LIABILITY INSURANCE

- 1. The Contractor shall carry Commercial General Liability insurance against all claims for Bodily Injury, Property Damage and Personal and Advertising Injury liability caused by the Contractor.
- 2. Commercial General Liability coverage shall include the following:
  - 1.) Premises & Operations Liability
  - 2.) Bodily Injury and Property Damage Liability
  - 3.) Independent Contractors Liability
  - 4.) Contractual Liability
  - 5.) Products and Completed Operations Liability
- 3. Contractor shall agree to keep in continuous force Commercial General Liability coverage for the length of the contract.

#### **INSURANCE LIMITS OF LIABILITY**

The insurance required shall be written for not less than the following, or greater if required by law and shall include Employer's liability with limits as prescribed in this contract:

## <u>LIMIT</u>

- 1. Workers' Compensation
  - 1.) State
  - 2.) Employer's Liability

Statutory \$500,000 each accident



2.	Business Automobile	\$1M each accident (A combined single limit)
3.	Commercial General Liability	\$1M each occurrence
		for Bodily Injury & Property Damage \$1M each occurrence Products and completed operations
4.	Personal and Advertising Injury	\$1M each occurrence

## NOTICE OF CLAIMS OR LITIGATION

The Contractor agrees to report any incident or claim that results from performance of this Agreement. The County representative shall receive written notice in the form of a detailed written report describing the incident or claim within ten (10) days of the Contractor's knowledge. In the event such incident or claim involves injury and/or property damage to a third party, verbal notification shall be given the same day the Contractor becomes aware of the incident or claim followed by a written detailed report within ten (10) days of verbal notification.

## **INDEMNIFICATION & HOLD HARMLESS**

To the fullest extent permitted by law, Contractor shall indemnify and hold harmless the County, its officers and employees from liabilities, damages, losses, and costs including but not limited to reasonable attorney fees, to the extent caused by the negligence, recklessness, or wrongful conduct of the Contractor and other persons employed or utilized by the Contractor in the performance of this contract.

## **CERTIFICATE OF INSURANCE**

- 1. Certificates of Insurance indicating the project name, number, and evidencing all required coverage and if applicable any State of Florida approved Workers' Compensation Exemption must be submitted not less than 10 days prior to the commencement of any of the work. The certificate holder(s) shall be as follows: Okaloosa County, 5479A Old Bethel Road, Crestview, Florida, 32536.
- 2. The contractor shall provide a Certificate of Insurance to the County with a thirty (30) day prior written notice of cancellation; ten (10 days' prior written notice if cancellation is for nonpayment of premium).
- In the event that the insurer is unable to accommodate the cancellation notice Requirement, it shall be the responsibility of the contractor to provide the proper notice. Such notification shall be in writing by registered mail, return receipt requested, and Addressed to the Okaloosa County Purchasing Department at 5479-A Old Bethel Road, Crestview, FL 32536.



- 4. In the event the contract term goes beyond the expiration date of the insurance policy, the contractor shall provide the County with an updated Certificate of insurance no later than ten (10) days prior to the expiration of the insurance currently in effect. The County reserves the right to suspend the contract until this requirement is met.
- 5. The certificate shall indicate if coverage is provided under a claims-made or occurrence form. If any coverage is provided on a claims-made form, the certificate will show a retroactive date, which should be the same date of the initial contract or prior.
- 6. All certificates shall be subject to Okaloosa County's approval of adequacy of protection.
- 7. All deductibles or SIRs, whether approved by Okaloosa County or not, shall be the Contractor's full responsibility.
- 8. In no way will the entities listed as Additional Insured be responsible for, pay for, be damaged by, or limited to coverage required by this schedule due to the existence of a deductible or SIR.

## **GENERAL TERMS**

Any type of insurance or increase of limits of liability not described above which, the Contractor required for its own protection or on account of statute shall be its own responsibility and at its own expense.

Any exclusions or provisions in the insurance maintained by the contractor that excludes coverage for work contemplated in this contract shall be deemed unacceptable and shall be considered breach of contract.

The carrying of the insurance described shall in no way be interpreted as relieving the Contractor of any responsibility under this contract.

Should the Contractor engage a subcontractor or sub-subcontractor, the same conditions will apply under this Agreement to each subcontractor and sub-subcontractor.

The Contractor hereby waives all rights of subrogation against Okaloosa County and its employees under all the foregoing policies of insurance.

## EXCESS/UMBRELLA INSURANCE

The Contractor shall have the right to meet the liability insurance requirements with the purchase of an EXCESS/UMBRELLA insurance policy. In all instances, the combination of primary and EXCESS/UMBRELLA liability coverage must equal or exceed the minimum liability insurance limits stated in this Agreement.