ARLINGTON COUNTY, VIRGINIA OFFICE OF THE PURCHASING AGENT 2100 CLARENDON BOULEVARD, SUITE 500 ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

10719 MIDSUMMER DRIVE COM	NTRACT NO:	21-HRD-RFP-479-23
RESTON, VIRGINIA 20191 CON	NTRACT TITLE:	DIVERSITY & INCLUSION & EQUITY TRAINING, VIRTUAL LEARNING SESSIONS, COACHING, ORGANIZATIONAL DEVELOPMENT (OD) SERVICES, DIVERSITY & INCLUSION ORGANIZATIONAL DEVELOPMENT, E-LEARNING CUSTOM DEVELOPMENT

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 21-HRD-RFP-479-23 including any attachments or amendments thereto.

EFFECTIVE DATE: JANUARY 1, 2023 EXPIRES: DECEMBER 31, 2023 RENEWALS: THREE (3) ONE-YEAR RENEWALS REMAINING.

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: MICHAEL KATZ	VENDOR TEL. NO.:	<u>(202) 258-0207</u>
EMAIL ADDRESS: MICHAEL@SECONDWAVELEARNING.COM	1	
<u>COUNTY CONTACT:</u> SHARON MILLER (HRD) <u>COUNTY CONTACT EMAIL: SEMILLER@ARLINGTONVA.US</u>	COUNTY TEL. NO.:	<u>(703) 228-3595</u>
<u>CONTRACT AUTHORIZATION</u> THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA	SECOND WAVE LEARNING LLC	
PRINT: DR. SHARON T. LEWIS SIGNATURE: Or. SHARON T. LEWIS 89B86B1AD301462 TITLE: PURCHASING AGENT	PRINT: MICHAEL KATZ SIGNATURE: MICHAEL LATZ 12363FFA47044B3 TITLE: COO	
DATE:	DATE:	

EXHIBIT B RATES

COURSE DELIVERY PRICING

GENERAL INSTITUTE & DIVERSITY AND INCLUSION IN PERSON TRAINING COURSE		
DAILY RATES	\$2,880.00	
HALF DAY RATES	\$2,000.00	

VIRTUAL LEARNING SESSIONS		
1-HOUR SESSION	\$1,000.00	
2-HOUR SESSION	\$1,500.00	
4-HOUR SESSION	\$2,000.00	

SERVICES DELIVERY PRICING TABLE

EXECUTIVE COACHING SERVICES		
HOURLY	\$325.00	
ORGANIZATION DEVELOPMENT SERVICES		
DAILY RATE	\$1,800.00	
HOURLY RATE	\$250.00	

DIVERSITY & INCLUSION ORGANIZATION DEVELOPMENT SERVICES		
DAILY RATE		
	\$1,800.00	
HOURLY RATE	\$250.00	

MULTI-RATER ASSESSMENT		
COST PER INDIVIDUAL ASSESSMENT/REPORT	N/A	
CUSTOMIZATION	N/A	

INSTRUCTOR-LED NEW COURSE DEVELOPMENT		
HOURLY RATE	\$95.00	

E-Learning Custom Development

Simple Asynchronous	Static HTML pages with text and graphics	\$95.00/HOUR
Average Asynchronous	Above plus - flash, animation, GIF's	\$95.00/HOUR
Complex Asynchronous	Above plus - audio, video, interactive simulations	\$95.00/HOUR