

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD
ARLINGTON, VIRGINIA 22201

NOTICE OF CONTRACT RENEWAL

TO: Laake Enterprises D/B/A Fesco Emergency Sales 7010 Troy Hill Drive Elkridge, MD 21075	DATE ISSUED: <u>October 11, 2016</u>
	CONTRACT NO: <u>547-15</u>
	CONTRACT TITLE: <u>FESCO Emergency Sales</u>

THIS IS A NOTICE OF CONTRACT RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

This is your notice that the above referenced contract has been renewed. The "subsequent contract term" covered by this Notice of Renewal is effective January 1, 2017, and expires on December 31, 2017.

This is the **SECOND of a possible FIVE, 12-month renewal of the "subsequent contract term"**.

The contract documents consist of the terms and conditions of Arlington County Agreement No. 547-15, dated December 16, 2014, including any exhibits, attachments or amendments thereto.

CONTRACT PRICING:

1. REFER TO ARLINGTON COUNTY AGREEMENT NO. 547-15, ATTACHMENT B: 2017 RATE INCREASE REQUEST

ATTACHMENT/S:

1. ATTACHMENT B: 2017 RATE INCREASE REQUEST, DATED 10/04/2016

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEES SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: Doug DeLawter

TELEPHONE NO.: (410) 379-5353


EMAIL ADDRESS: ddelawter@fescosales.com

COUNTY CONTACT: C. Matthew Davila

TELEPHONE NO.: (703) 228-6467

EMAIL ADDRESS: cmdavila@arlingtonva.us

CONTRACT AUTHORIZATION


MICHAEL BEVIS
PURCHASING AGENT

10/11/16
DATE

DISTRIBUTION:

VENDOR: 1
BID FOLDER 2

C.P.

ATTACHMENT B: 2017 Rate Increase Request

CORPORATE HEADQUARTERS
7010 TROY HILL DRIVE
ELKRIDGE, MD 21075
410.379.5353



RICHMOND SERVICE CENTER
11074 AIR PARK DRIVE
ASHLAND, VA 23005
800.638.0926

WWW.FESCOSALES.COM

October 4, 2016

Ms. Carmen Wooden
Arlington County Government
Office of the Purchasing Agent
2100 Clarendon Boulevard, Suite 500
Arlington, VA 22201

RE: Contract 547-15

Dear Ms. Wooden,

The following clarifications are respectively submitted for Arlington County's considerations:

1. Our hourly labor rate of \$115.00 per hour will be increasing to \$118.00 per hour starting January 1, 2017. Thus, our current labor rate of \$115.00 would be good until 12/31/16.
2. Items 2, 3, and 4 form Exhibit A will remain in effect for 2017.

We would like to thank you for this opportunity, and we encourage you to contact us with any questions you may have during your evaluation phase.

Very truly yours,

FESCO Emergency Sales

By,

Doug DeLawter

Doug DeLawter
Vice President – Finance
ddelawter@fescosales.com

