

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF CONTRACT AMENDMENT

TO:	DATE ISSUED:	<u>June 29, 2018</u>
Arlington VOA ALR Operating Inc.	AGREEMENT NO:	<u>17-183-SS</u>
2000 5 th Street South	AGREEMENT TITLE:	<u>'Mary Marshall Assisted Living'</u>
Arlington, VA 22204		

THIS IS A NOTICE OF A CONTRACT AMENDMENT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS

The contract term covered by this Notice of Amendment is effective July 1, 2018 thru June 30, 2022 (with Five (5) additional options to renew thru 2027).

The above referenced contract is amended as follows:
See Amendment Number 2.

CONTRACT DOCUMENTS:

The contract documents consist of the terms and conditions of the Agreement dated March 31, 2017 including any Exhibits and Attachments.

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: Kay Halverson

TELEPHONE NO.:

EMAIL ADDRESS:

Khalverson@voa.org

COUNTY CONTACT: Jim Baker

TELEPHONE NO.:

703-228-1713

EMAIL ADDRESS:

jbaker@arlingtonva.us

CONTRACT AUTHORIZATION

NAME: Vanessa Moorehead

TITLE: Procurement Officer

TELEPHONE NO: (703) 228-3405

EMAIL ADDRESS: vmoorehead@arlingtonva.us

SIGNATURE: 

DATE: 6/29/18

Distribution:

Contractor: 1

Contract Folder: 1

Department: 2

Purchasing Admin: 1

ARLINGTON COUNTY, VIRGINIA
AGREEMENT NO. 17-183-SS
AMENDMENT NUMBER 2

This Amendment Number 2 ("Amendment") is made on the date of execution of the Amendment by the County and amends Agreement Number 17-183-SS dated April 1, 2017 ("Main Agreement") and made between Arlington VOA ALR Operating Inc., 2000 5th Street South, Arlington, Virginia, 22204, a Minnesota corporation authorized to do business in the Commonwealth of Virginia ("Contractor"), and the County Board of Arlington County, Virginia ("County").

Whereas the County and the Contractor desire to amend the Contract Pricing and Scope of Work under the Main Agreement, the Contractor and the County, in consideration of the promises and other good and valuable consideration specified in this Amendment, amend the Main Agreement as follows.

AMEND THE FOLLOWING SECTIONS TO READ AS FOLLOWS:

CONTRACT PRICING (ATTACHMENT B):

See amended Attachment B – Contract Pricing reflects a 1.5% CPI increase

SCOPE OF WORK (ATTACHMENT A)

Revise language to read:

5. ADDITIONAL PROVISIONS

The Contractor shall comply with all performance based information as follows:

B. The Contractor will provide best-practice performance measures in each of the categories below, to be presented annually to the Project Officer for review and approval by July 31 of each year. The Contractor shall submit the information in a format determined by the Project Officer. The Contractor shall provide updates on the progress of performance measures in the monthly report.

Performance measures will be monitored for a possible annual performance bonus of up to \$25,000 for the Contractor. The Contractor shall be awarded a point value for each of the measures listed below, with a maximum of 20 points. Pro-rated funds for a measure may be awarded.

1. Licensure: 3 points possible: 3 points awarded for a 3-year license; 1 point awarded for a 2-year license, and no points for a 1-year license.
2. Staff Development: 3 points possible for the following - 1) documenting that 100% of the Contractor's staff received at least three specialized trainings or other development opportunities on mental health conditions that exceed licensure training requirements during the fiscal year; 2) documenting that 100% of new staff received orientation to mental health services prior to delivering direct care services.
3. Key Staff Positions Filled and Retained: 2 points possible - The Administrator, Director of Clinical Services, and Director of Residential Services are all filled with permanent hires and retained for 83.33% of the time period of July 1 to June 30, each Arlington County fiscal year.

4. Community Integration: 3 points possible - Points are awarded when 75% or more of the residents engage in the community three or more times a month. Engagement in the community is defined as residents fully engaged and active in community life by accessing or participating in recreational, social, physical, or faith-based activities.

5. Fall Prevention: 1 points possible – Implement an evidence based fall prevention program and meet the goals outlined by the quality indicator below. The rates of falls must be less than 5 per 1,000 resident days.

Quality Indicator	Standard Reference	MMALR Goal
Falls	9 per 1,000 Resident Days	5 per 1,000 Resident Days

6. Health and Well-being: 3 points possible – Residents will demonstrate positive healthcare indicators in the areas of reduced blood pressure, reduced diabetes diagnosis, prescribed medication adherence, access to dental services, weight management, and nutrition awareness. The Contractor must meet the following standards to receive the points.

- a. For residents with a high blood pressure diagnosis, 80% of the time blood pressure is less than 150/90 for clients over 60, less than 140/90 for those under 60, and less than 140/90 for clients (all ages) with diabetes or chronic kidney disease (see Report from the Eighth Joint National Committee at <http://jama.jamanetwork.com/article.aspx?articleid=1791497>).
- b. For residents with a diabetes diagnosis, 80% of residents will have an A1C test of less than 8% per American Diabetes Association 2018 Guidelines, Page S150 at <https://diabetesed.net/wp-content/uploads/2017/12/2018-ADA-Standards-of-Care.pdf>.
- c. 90% of residents shall demonstrate medication adherence. Adherence is defined as 90% of medications taken within the physician’s prescribed guidelines.
- d. Provide the number of residents receiving scheduled dental care through Arlington County Public Health’s Dental Clinic. The Contractor will coordinate the dental care.
- e. Conduct two weight management and nutrition awareness programming events to increase awareness regarding healthy eating and living.

7. Nursing Services: 3 points possible – Medication error rate for all medications administered will be less than 2%. There will be no significant medication errors, as defined by the table below:

Quality Indicator	Standard Reference	MMALR Goal
-------------------	--------------------	------------

Medication Error Rate	5% or less	2% or less
Significant Med Error Rate	None	0

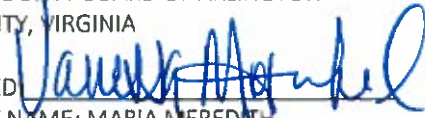
8. Medical Services: 2 points possible – Contractor shall establish a robust on-call emergency system for pharmacy medications, mental health crisis and medical issues. This system will be presented to, reviewed, and approved by the Project Officer before execution.


All other terms and conditions of the Main Agreement, as amended shall remain in full force and effect.

WITNESS THESE SIGNATURES:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

ARLINGTON VOA ALR OPERATING, INC.

fy
SIGNED: 
PRINT NAME: MARIA MEREDITH
TITLE: ACTING PURCHASING AGENT
DATE: 6/29/18

SIGNED: 
PRINT NAME: WAYNE OLSON
TITLE: EXECUTIVE VP OF HEALTHCARE OPERATIONS
DATE: 6/28/2018

Mary Marshall Assisted Living Residence
Attachment B

Contract Pricing

The Contractor shall be paid monthly in accordance with the following rates effective the date of full execution of the agreement:

Category	Amount
Rent Per Unit (20 units w/ kitchenette)	\$1,022
Services Per Unit (20 units w/ kitchenette)	\$4,555
<i>Total Per Unit</i>	<i>\$5,577</i>
Rent Per Unit (32 units)	\$1,000
Services Per Unit (32 units)	\$4,578
<i>Total Per Unit</i>	<i>\$5,577</i>
Total Units	52
Gross Charges Per Month	\$290,026
Less Estimated Auxillary Grants Per Month (Estimated)	(\$26,162)
Less Housing Choice Voucher Per Month (Estimated)	(\$6,994)
Less Client Contributions Per Month (Estimated)	(\$42,588)
Monthly Arlington Contribution (Estimated)	\$214,282
Yearly Maximum	\$2,571,383

Payments to the Contractor shall not exceed \$2,571,383 in YR2.