

**ARLINGTON COUNTY, VIRGINIA
AGREEMENT NO. 20-042-RFP**

**AMENDMENT NUMBER 3
ASSIGNMENT OF AGREEMENT**

This Amendment Number 3 (“Amendment”) is made on the date of execution by the County and amends **Agreement Number 20-042-RFP** (“Main Agreement”) between **ABCx2, LLC** (“Contractor”) and the County Board of Arlington County, Virginia (“County”).

ABCx2, LLC and the County entered into the Main Agreement for ABCx2, LLC to provide consulting services in support of the study of aircraft noise created by Reagan National Airport air traffic in proximity to Arlington County, Virginia and Montgomery County, Maryland and recommendations for mitigation.

Vianair, Inc. has assumed all of ABCx2, LLC’s rights and obligations in the Main Agreement. The work and payment called for under this amendment shall be subject to all terms and conditions of the Main Agreement unless specifically changed by the terms and conditions of an additional amendment.

The County consents to the assignment of the Main Agreement to Vianair, Inc., beginning on December 1, 2022 (“Effective Date”).

The Main Agreement is therefore amended as follows:

1. ABCx2, LLC is in all instances replaced with Vianair, Inc.;
2. The term “Contractor” in the Main Agreement means Vianair, Inc.; and
3. Paragraph 44. Notices is hereby amended to read as follows:

44. NOTICES

Unless otherwise provided in writing, all legal notices and other communications required by this Contract are deemed to have been given when either (a) delivered in person; (b) delivered by an agent, such as a delivery service; or (c) deposited in the United States mail, postage prepaid, certified or registered and addressed as follows:

TO THE CONTRACTOR:

Stavros Sidiropoulos, Chief Executive Officer
Vianair, Inc.
60 E 8th Street, Unit 8M
New York, NY 10003
Phone: (862) 867-6311
Email: stavros@vianair.com

TO THE CONTRACTOR PROJECT OFFICER:

James K. Allerdice, Director, Chief of Consulting Operations
Vianair, Inc.
60 E 8th Street, Unit 8M
New York, NY 10003
Phone: (678) 485-0852
Email: j.allerdice@vianair.com

TO THE COUNTY:

Richard Roisman, Project Officer
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 900
Arlington, Virginia 22201
Phone: (703) 228-6970
Email: roisman@arlingtonva.us

AND

Sharon Lewis, MLA, MPS, VCO, CPPB
Purchasing Division Chief
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 500
Arlington, Virginia 22201
Phone: (703) 228-3410
Email: slewis1@arlingtonva.us

All other terms and conditions of the Main Agreement remain in full force and effect.

WITNESS these signatures:

The County Board of Arlington County, Virginia

DocuSigned by:
Meloni Hurley
534895882496484
AUTHORIZED SIGNATURE

NAME: Meloni Hurley

TITLE: Assistant Purchasing Agent

DATE: 12/5/2022

ABCx2, LLC

DocuSigned by:
James K. Allerdice, Jr.
0576D108B7A44E7 AUTHORIZED SIGNATURE

NAME: James K Allerdice, Jr.

TITLE: Managing Partner

DATE: 12/3/2022

Vianair, Inc.

DocuSigned by:
Stavros Sidiropoulos
D932D333392E1E7 AUTHORIZED SIGNATURE

NAME: Stavros Sidiropoulos

TITLE: CEO

DATE: 12/5/2022

EXHIBIT B
CONTRACT PRICING

Labor Categories	Hourly Rate
ABCx2	\$250
Vianair	\$350
LGN	\$200

Component I: Analysis of DCA Noise and Operations Data- History and Existing Conditions. Estimated Number of Weeks: 26 Weeks							Proposed Cost
	ABCx2	Vianair	LGN				
Written Comprehensive Assessment of DCA Flight Operations Over Time	\$20,000	\$0	\$0				\$20,000
Analysis of Aircraft Noise Impacts of Traffic and Evolution 2014 & 2019	\$20,000	\$0	\$0				\$20,000
Data Visualizations	\$10,000						\$10,000
COMPONENT I TOTAL PROPOSED COST							\$50,000
Component II: Identification and Evaluation of Alternatives to Reduce Aircraft Noise. Estimated Number of Weeks: 26 Weeks							Proposed Cost
	ABCx2	Vianair	LGN				
Written Report Documenting Analysis of Mitigation Strategies	\$0	\$60,000	\$0				\$60,000
COMPONENT II TOTAL PROPOSED COST							\$60,000*

*Price includes travel

Components III: Community Engagement. Estimated Number of Weeks: 52 Weeks							Proposed Cost
	ABCx2	Vianair	LGN				
Website Hosted on Contractor's Domain/Social Media	\$0	\$0	\$40,000				\$40,000
Briefings to public and elected officials of the Counties	\$2,000	\$0	\$10,000				\$12,000
Attend Component III Workshops (Up to 2 Subject Matter Experts (SMEs) for 2 hours per Workshop))	\$18,000	\$0	\$0				\$18,000*
COMPONENT III TOTAL PROPOSED COST			*Price includes travel				\$70,000*
Component IV: Advocacy and Implementation Assistance. Estimated Number of Weeks:52 Weeks							Proposed Cost
	ABCx2	Vianair	LGN				
Meetings with FAA TRACON staff during development of mitigation strategies (Up to 3 meetings)	\$9,000	\$0	\$0				\$9,000
Attendance at meetings with FAA during PBN implementation process (3 meetings anticipated)	\$9,000	\$0	\$0				\$9,000
Consult via teleconferences with Montgomery County and Arlington County CWG representatives in development and analysis of mitigation strategies	\$5,000	\$0	\$0				\$5,000
Attendance at NOA Meetings (16 meetings/telcons anticipated)	\$16,000		\$0				\$16,000

On-call Attendance at CWG meetings where vote is schedule on flight procedures developed by Contractor (3 meetings anticipated)	\$9,000	\$0	\$0				\$9,000
Meeting Prep & Summaries: All Meetings	\$18,000	\$0	\$0				\$18,000
Language for NOA and CWG recommendation of new procedures	\$4,000	\$0	\$0				\$4,000
COMPONENT IV TOTAL PROPOSED COST	*Price includes travel						\$70,000*

TOTAL PROJECTED COST OF COMPONENTS I-IV: \$250,000.00

OPTIONAL AND ADDITIONAL SERVICES IF REQUESTED

ITEM DESCRIPTION	Proposed Cost
Additional In-Person Presentations/Meetings (All Components): ABCx2 Vianair LGN	\$250/hr/person \$350/hr/person \$200/hr/person
Additional Teleconferences (All Components): ABCx2 Vianair LGN	\$250/hr/person \$350/hr/person \$200/hr/person
Survey of area Residents on Aircraft Noise, if recommended by Contractor and approved by Clients: ABCx2 LGN	\$250/hr \$200/hr
Additional Travel for out of town SMEs	\$2,500/person/trip
Additional Analysis under Component 1 and/or 2: ABCx2 Vianair	\$250/hr \$350/hr

**ATTACHMENT II
PHASE II CONTRACTOR PRICING**

	Major Work Task	Subtask	Hours ABCx2 @ 250/hr	Hours Vianair @ 350/hr	Hours PSG @250/hr	Cost of Services - ABCx2	Cost of Services - Vianair	Cost of Services - PSG	Total Cost
Component II Task A	TAA Test Technical Analysis	Noise Modeling	20	20	0	\$ 5,000	\$ 7,000	\$ -	\$ 12,000
		Noise Metrics Analysis	20	20	0	\$ 5,000	\$ 7,000	\$ -	\$ 12,000
		Flight Track Analysis	19	24	0	\$ 4,750	\$ 8,400	\$ -	\$ 13,150
		Graphics Production	5	10	0	\$ 1,250	\$ 3,500	\$ -	\$ 4,750
		Reporting	0	10	0	\$ -	\$ 3,500	\$ -	\$ 3,500
	TAA Technical Documentation	Technical Documents	10	20	0	\$ 2,500	\$ 7,000	\$ -	\$ 9,500
		Engagement Materials for Meetings	10	0	0	\$ 2,500	\$ -	\$ -	\$ 2,500
	TAA Test Dashboard	Set-up & Maintenance	5	12	0	\$ 1,250	\$ 4,200	\$ -	\$ 5,450
		Data Cleaning	5	0	0	\$ 1,250	\$ -	\$ -	\$ 1,250
		Data Analysis	6	0	0	\$ 1,500	\$ -	\$ -	\$ 1,500
	TAA Meeting Participation	NOA (2)	8	0	4	\$ 2,000	\$ -	\$ 1,000	\$ 3,000
		CWG (1)	4	0	4	\$ 1,000	\$ -	\$ 1,000	\$ 2,000
		Coordination with FAA, airlines & MWWA	16	0	0	\$ 4,000	\$ -	\$ -	\$ 4,000
	TAA Data	SWIM Data Recording	6 months @ \$500/month			\$ -	\$ 3,000	\$ -	\$ 3,000
	TAA Subtotal	Subtotal	128	116	8	\$ 32,000	\$ 43,600	\$ 2,000	\$ 77,600
Component IV	Federal & Local Advocacy	Congressional Engagement	0	0	12	\$ -	\$ -	\$ 3,000	\$ 3,000
		State/Local Engagement	0	0	12	\$ -	\$ -	\$ 3,000	\$ 3,000
		FAA Community Engagement	0	0	12	\$ -	\$ -	\$ 3,000	\$ 3,000
		NAC Engagement	0	0	8	\$ -	\$ -	\$ 2,000	\$ 2,000
Component II Task B	Complete NOA and CWG Approval of Notional Arrivals	Finalize Component 2 Technical Report (Arrivals) Volumes 1 and 2							
		NOA Meeting (1)	4	0	2	\$ 1,000	\$ -	\$ 500	\$ 1,500
		CWG Meeting (1)	4	0	2	\$ 1,000	\$ -	\$ 500	\$ 1,500
		Report drafting / finalizing	8	0	4	\$ 2,000	\$ -	\$ 1,000	\$ 3,000
Component II Task C	Complete Notional SIDs	Analysis of track data since 1/1/2021	16	16	0	\$ 4,000	\$ 5,600	\$ -	\$ 9,600
		Design Sessions (2)	8	8	0	\$ 2,000	\$ 2,800	\$ -	\$ 4,800
		Off-Line Design	8	8	0	\$ 2,000	\$ 2,800	\$ -	\$ 4,800
		Component 2 Technical Report (Departures) Volumes 1 and 2 (Draft)	24	8	12	\$ 6,000	\$ 2,800	\$ 3,000	\$ 11,800
		Component 2 Technical Report (Departures) Volumes 1 and 2 (Final)	12	4	8	\$ 3,000	\$ 1,400	\$ 2,000	\$ 6,400
		Community Meeting (#3 of Overall Study)	8	0	8	\$ 2,000	\$ -	\$ 2,000	\$ 4,000
		NOA Meeting (1)	4	0	4	\$ 1,000	\$ -	\$ 1,000	\$ 2,000
Component III									
Component II Task C									
Component II Task C									
Component II Task E	Long-Term Staffing and Committee Recommendations	Produce Short White Paper on County Staffing for "Aviation Relations and Policy"	10	0	10	\$ 2,500	\$ -	\$ 2,500	\$ 5,000
Component II Task D	Fly Quiet Program	Develop Strategy for Fly Quiet Program	6	0	0	\$ 1,500	\$ -	\$ -	\$ 1,500
Component III	Website Maintenance	Post-project updates to website	0	0	6	\$ -	\$ -	\$ 1,500	\$ 1,500
	Non-TAA Subtotal		116	44	104	\$ 29,000	\$ 15,400	\$ 26,000	\$ 70,400
	Grand Total Hours and Costs		244	160	112	\$ 61,000	\$ 59,000	\$ 28,000	\$ 148,000

Note: \$2,000 of the \$150,000 budget specified in Amendment 2 to Contract #1102987 between Montgomery County and Arlington County is being held for contingency. Contractor shall request written (email) authorization from the Arlington Project Officer prior to expending the contingency funds. The request shall specify which task on which the funds will be expended.