



**EXHIBIT B**  
**RATES**

**COURSE DELIVERY PRICING**

<b>GENERAL INSTITUTE &amp; DIVERSITY AND INCLUSION IN PERSON TRAINING COURSE</b>	
DAILY RATES	N/A
HALF DAY RATES	N/A

<b>VIRTUAL LEARNING SESSIONS</b>	
1-HOUR SESSION	N/A
2-HOUR SESSION	N/A
4-HOUR SESSION	N/A

**SERVICES DELIVERY PRICING TABLE**

<b>EXECUTIVE COACHING SERVICES</b>	
HOURLY	N/A
<b>ORGANIZATION DEVELOPMENT SERVICES</b>	
DAILY RATE	N/A
HOURLY RATE	N/A

<b>DIVERSITY &amp; INCLUSION ORGANIZATION DEVELOPMENT SERVICES</b>	
DAILY RATE	N/A
HOURLY RATE	N/A

<b>MULTI-RATER ASSESSMENT</b>	
COST PER INDIVIDUAL ASSESSMENT/REPORT	N/A
CUSTOMIZATION	N/A

<b>INSTRUCTOR-LED NEW COURSE DEVELOPMENT</b>	
HOURLY RATE	N/A

**E-Online Course Development**

Simple Asynchronous	Static HTML pages with text and graphics	\$70.00 HR.
Average Asynchronous	Above plus - flash, animation, GIF's	\$70.00 HR.
Complex Asynchronous	Above plus - audio, video, interactive simulations	\$87.50 HR.