



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

TO: MCKISSACK & MCKISSACK OF WASHINGTON, INC.	DATE ISSUED: OCTOBER 1, 2021
901 K STREET, NW, 6 TH FLOOR	CONTRACT NO: 21-DES-RFP-191c
WASHINGTON, DC 20001	CONTRACT TITLE: CONSTRUCTION/PROJECT MANAGEMENT SERVICES

THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 22-DES-RFP-191c including any attachments or amendments thereto.

EFFECTIVE DATE: OCTOBER 1, 2022
EXPIRES: SEPTEMBER 30, 2023
RENEWALS: THIS IS THE SECOND YEAR OF A POSSIBLE FIVE-YEAR CONTRACT.
COMMODITY CODE(S): 95826, 95877
LIVING WAGE: N

ATTACHMENTS:
EXHIBIT C – Contractor Price Schedule

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

<u>VENDOR CONTACT:</u> MICHAEL CARTER	<u>VENDOR TEL. NO.:</u> (202) 347-1446
<u>EMAIL ADDRESS:</u> MICHAEL.CARTER@MKINC.COM	
<u>COUNTY CONTACT:</u> MICHAEL MANOS (DES AND FD&C)	<u>COUNTY TEL. NO.:</u> (703) 228-4437
<u>COUNTY CONTACT EMAIL:</u> MMANOS@ARLINGTONVA.US	

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

MCKISSACK & MCKISSACK OF WASHINGTON, INC

PRINT: Dr. Sharon T. Lewis
DocuSigned by:
SIGNATURE: Dr. Sharon T. Lewis
TITLE: Purchasing Agent
DATE: 8/30/2022

PRINT: DERYL MCKISSACK
DocuSigned by:
SIGNATURE: DERYL MCKISSACK
TITLE: President & CEO
DATE: 8/30/2022

McKissack Rate Proposal, August 5, 2021

Position	Hourly Rate *	Fringes (20.12%)	Base Rate	Field OH**	Burdened Rate	Profit (10%)	Field Rate	Minimum Qualifications
Principal	\$ 96.23	\$ 19.36	\$ 115.59	118%	\$ 229.03	\$ 22.90	\$ 251.93	Licensed Engineer or Bachelor's Degree in Construction and PMP or CCM and 20 Years of Experience
Senior Project Manager	\$ 70.05	\$ 14.09	\$ 84.15	118%	\$ 166.73	\$ 16.67	\$ 183.41	Licensed Engineer or Bachelor's Degree in this concentration and CCM, PMP or Equivalent Experience and a minimum of 15 years of experience
Project Manager	\$ 61.34	\$ 12.34	\$ 73.69	118%	\$ 146.01	\$ 14.60	\$ 160.61	CCM, PMP or Equivalent Experience
Assistant Project Manager	\$ 42.62	\$ 8.58	\$ 51.20	118%	\$ 101.45	\$ 10.14	\$ 111.59	5 years of Experience
Scheduler / Risk Management	\$ 62.55	\$ 12.58	\$ 75.13	118%	\$ 148.87	\$ 14.89	\$ 163.76	PSP, PMI-SP or Equivalent Experience
Cost Estimator	\$ 62.55	\$ 12.58	\$ 75.13	118%	\$ 148.87	\$ 14.89	\$ 163.76	CPE or 10 Years Experience as Cost Estimator
Administrative Support	\$ 40.92	\$ 8.23	\$ 49.15	118%	\$ 97.39	\$ 9.74	\$ 107.12	5 Years of Experience
FFE Management	\$ 47.92	\$ 9.64	\$ 57.56	118%	\$ 114.06	\$ 11.41	\$ 125.47	7 Years of Experience
Architect	\$ 60.05	\$ 12.08	\$ 72.13	118%	\$ 142.92	\$ 14.29	\$ 157.21	AIA Certification
CAD/Drafting Technical Support	\$ 42.75	\$ 8.60	\$ 51.35	118%	\$ 101.74	\$ 10.17	\$ 111.91	5 years of Experience
Move Management	\$ 47.92	\$ 9.64	\$ 57.56	118%	\$ 114.06	\$ 11.41	\$ 125.47	7 Years of Experience
Mechanical Engineering	\$ 70.05	\$ 14.09	\$ 84.15	118%	\$ 166.73	\$ 16.67	\$ 183.41	Licensed Engineer or Bachelor's Degree in this concentration and CCM, PMP or Equivalent Experience
Electrical Engineering	\$ 70.05	\$ 14.09	\$ 84.15	118%	\$ 166.73	\$ 16.67	\$ 183.41	Licensed Engineer or Bachelor's Degree in this concentration and CCM, PMP or Equivalent Experience
Structural Engineering	\$ 70.05	\$ 14.09	\$ 84.15	118%	\$ 166.73	\$ 16.67	\$ 183.41	Licensed Engineer or Bachelor's Degree in this concentration and CCM, PMP or Equivalent Experience
Civil Engineering	\$ 70.05	\$ 14.09	\$ 84.15	118%	\$ 166.73	\$ 16.67	\$ 183.41	Licensed Engineer or Bachelor's Degree in this concentration and CCM, PMP or Equivalent Experience
CX Authority	\$ 70.05	\$ 14.09	\$ 84.15	118%	\$ 166.73	\$ 16.67	\$ 183.41	Licensed Engineer or Bachelor's Degree in this concentration and CCM, PMP or Equivalent Experience and LEED Certification
Quality Control Manager	\$ 61.34	\$ 12.34	\$ 73.69	118%	\$ 146.01	\$ 14.60	\$ 160.61	CCM, PMP or Equivalent Experience
Senior Quality Control Manager	\$ 80.83	\$ 16.26	\$ 97.10	118%	\$ 192.39	\$ 19.24	\$ 211.63	CQM Certification, Licensed Engineer or Equivalent Bachelors Degree, CCM, PMP or Equivalent Experience
Safety Manager	\$ 62.55	\$ 12.58	\$ 75.13	118%	\$ 148.87	\$ 14.89	\$ 163.76	REM Certification or CCM, PMP or Equivalent Experience

*Hourly Rates are valid through 2021 and will be adjusted January 1, 2022 (and first of subsequent years) based on Consumer Price Index.

**The OH percentages are based on McKissack's 2019 Audited Financial Statements. The Fringe & OH rates would be adjusted annually based on the actual audited financial statements for the year the services are provided.