

ARLINGTON COUNTY, VIRGINIA**AGREEMENT NO. 19-188-R
AMENDMENT NUMBER 2**

This Amendment Number 2 is made on the date of execution by the County and amends Agreement Number **19-188-R** ("Main Agreement") dated November 21, 2019 between **Lyft Canada, Inc.** ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Main Agreement as follows:

- **AMEND THE EXHIBIT A PRICING SCHEDULE PER ATTACHMENT 1**
- **ADD THE FOLLOWING AS EXHIBIT B:**

EXHIBIT B

Federal funding may be used to purchase equipment through this contract for County project UPC 106958. Stations for the following locations with respective sizes may be purchased:

Station #	Intersection	Docks
1	George Mason Dr & Wilson Blvd	15
2	Washington Blvd & 7th St N	12
3	Glebe Rd & 11th St N	12
4	Wilson Blvd & N Quincy St	15
5	N Fairfax Dr & N Taylor St	15
6	Barton St & 10th St N	12
7	Arlington Blvd & N Queen St	12
8	Potomac Ave & 35th St S	15
9	Clark & 33rd St S	12
10	Wakefield High School	12
11	Columbia Pike & S Courthouse Rd	15
12	28th St S & S Meade St	15
13	S Troy St & 26th St S	12
14	S Four Mile Run & Walter Reed Dr	12
15	S Four Mile Run Dr & S Shirlington Rd	12
16	Columbia Pike & S Monroe St	12
17	S Arlington Mill Dr & Campbell Ave	15
18	S Kenmore St & 24th St S	12

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

LYFT CANADA, INC.

AUTHORIZED

DocuSigned by:
SIGNATURE: Meloni Hurley
NAME: Meloni Hurley
TITILE: Assistant Purchasing Agent
DATE: 7/1/2021

AUTHORIZED

DocuSigned by:
SIGNATURE: Francois Lamotte
NAME: Francois Lamotte
TITILE: Authorized Signatory
DATE: 6/7/2021

ATTACHMENT I

BIKESHARE STATIONS & STARTUP EQUIPMENT

Amendment No. 1

This Contract Amendment No. 1 ("Amendment") to the Bikeshare Stations and Startup Equipment agreement dated October 26th, 2018 ("Contract") by and between **the City of Falls Church** with offices at 300 Park Avenue, Falls Church, Virginia 22046 ("City") and **8D Technologies ULC** (hereinafter "Contractor"), with offices at 416 de Maisonneuve West, Suite 1008, Montreal, QC Canada H3A 1L2, is made this 23rd day of July 2020.

WHEREAS, the Contractor is presently under contract to furnish Bikeshare Stations and Startup Equipment under the Contract; and

NOW THEREFORE, in consideration of mutual benefits, the parties agree to modify the Contract as follows:

A. Contract Parties

As a result of the amalgamation of 8D Technologies ULC and Lyft Canada Inc., Lyft Canada Inc. is hereby known as the Contractor. 8D Technologies ULC became a member of the Lyft Inc. family of companies on November 30, 2018: the effective date of the referenced amalgamation was January 1, 2020.

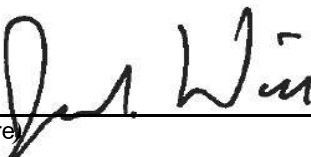
B. Pricing

Additional pricing for Line Items 7-55 (dated July 2020) per Contract Attachment A are hereby added to the contract.

All other pricing, terms and conditions of the Contract shall remain unchanged and in full force and effect.

ACCEPTED AND AGREED by the parties and executed by their duly authorized officials. This Amendment may be executed in any number of counterparts, including facsimile counterparts or electronic PDFs, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

CITY OF FALLS CHURCH, VIRGINIA**LYFT CANADA, INC.**


(Signature)

James R. Wise
Printed Name

Purchasing Agent
Title

July 23, 2020
Date

DocuSigned by:

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Signature

Aaron Zifkin
Printed Name

President
Title

7/21/2020
Date

City of Falls Church Contract #0626-18-BIKE-A**ADDITIONAL PRICING - July 2020 - Per Contract Amendment No. 01**

LINE ITEM NO.	ITEM DESCRIPTION	UNIT	UNIT PRICE
	Stations		
7	Complete Station with 13 docks (linear)*	EA	\$ 34,731.00
8	Complete Station with 14 docks (linear)*	EA	\$ 35,664.00
9	Complete Station with 15 docks (linear)*	EA	\$ 37,558.00
10	Complete Station with 16 docks (linear)*	EA	\$ 39,180.00
11	Complete Station with 17 docks (linear)	EA	\$ 41,074.00
12	Complete Station with 18 docks (linear)*	EA	\$ 42,008.00
13	Complete Station with 20 docks (linear)*	EA	\$ 45,523.00
14	Complete Station with 21 docks (linear)*	EA	\$ 27,416.00
15	Complete Station with 22 docks (linear)*	EA	\$ 48,350.00
16	Complete Station with 23 docks (linear)*	EA	\$ 50,244.00
17	Complete Station with 13 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 31,734.00
18	Complete Station with 14 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 32,667.00
19	Complete Station with 15 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 34,561.00
20	Complete Station with 16 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 36,183.00
21	Complete Station with 17 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 38,077.00
22	Complete Station with 18 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 39,011.00
23	Complete Station with 20 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 42,526.00
24	Complete Station with 21 docks (linear)WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 24,419.00
25	Complete Station with 22 docks (linear)WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 45,353.00
26	Complete Station with 23 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 47,247.00
27	Dock with associated cable(s)	EA	\$ 1,215.00
28	Platform for 1 dock (linear)	EA	\$ 729.00
29	Platform for 1 dock (linear) with complete dock and cable(s)	EA	\$ 1,944.00
30	Platform for 2 docks (linear)	EA	\$ 1,107.00

31	Platform for 2 docks (linear) with complete docks and cables	EA	\$ 3,537.00
32	Platform for 3 docks (linear)	EA	\$ 1,485.00
33	Platform for 3 docks (linear) with complete docks and cables	EA	\$ 5,130.00
34	Platform for 4 docks (linear)	EA	\$ 1,636.00
35	Platform for 4 docks (linear) with complete docks and cables	EA	\$ 6,496.00
	Additional Platforms & Related Items		
36	Platform for 8 docks (alternate)	EA	\$ 1,971.00
37	Platform for 4 docks (alternate)	EA	\$ 1,485.00
38	Platform for 1 dock (alternate)	EA	\$ 1,074.00
39	Platform 90 (linear)	EA	\$ 810.00
40	Map frame (static display)*	EA	\$ 2,268.00
41	Solar-powered kiosk (basic)	EA	\$ 10,039.00
42	Solar-powered kiosk with printer	EA	\$ 10,633.00
43	End plate (2 per station)	EA	\$ 97.00
44	Alignment pins (2 between 2 slabs)	EA	\$ 65.00
	Terminal & Dock Spare Kits		
45	Magstripe Reader	EA	\$ 130.00
46	Eco5BX2_LCD7"_assy	EA	\$ 1,149.00
47	NFC Reader Vivopay III	EA	\$ 279.00
48	Main Body	EA	\$ 268.00
49	Left side panel	EA	\$ 72.00
50	Right side panel	EA	\$ 72.00
51	Locking plate v2	EA	\$ 14.00
52	Cassette Assembly CW MK2	EA	\$ 955.00
53	Front bumper plugs	EA	\$ 1.00
54	Keypad Stickers	EA	\$ 9.00
	E-bike		
55	Bicycle with GPS-enabled for tracking user routes and/or setting up a geo-fence for overflow check-in	EA	\$ 3,670.00

Note 1: Bike key dispensers have been discontinued and accordingly the prices of items in line 7-26 have been reduced by \$917

Note 2: Lines noted with an asterisk (*) are not Buy America Compliant

ADDITIONAL BULK PRICING - MARCH 2021 Contract 0626-18-BIKE-A

Contract Attachment B

LINE ITEM NO.	ITEM DESCRIPTION	UNIT	UNIT PRICE	BULK PRICE	BULK QUANTITY	EXTENDED BULK PRICE
	Stations					
56	Complete Station with 12 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 30,112	\$ 27,374	25	\$ 684,350.00
57	Complete Station with 13 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 31,734	\$ 28,849	25	\$ 721,225.00
58	Complete Station with 14 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 32,667	\$ 29,697	25	\$ 742,425.00
59	Complete Station with 15 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 34,561	\$ 31,419	25	\$ 785,475.00
60	Complete Station with 16 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 36,183	\$ 32,893	25	\$ 822,325.00
61	Complete Station with 17 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 38,077	\$ 34,615	25	\$ 865,375.00
62	Complete Station with 18 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 39,011	\$ 35,464	25	\$ 886,600.00
63	Complete Station with 19 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 40,904	\$ 37,185	25	\$ 929,625.00
64	Complete Station with 20 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 42,526	\$ 38,660	25	\$ 966,500.00
65	Complete Station with 21 docks (linear)WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 44,140	\$ 40,127	25	\$ 1,003,175.00
66	Complete Station with 22 docks (linear)WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 45,353	\$ 41,230	25	\$ 1,030,750.00
67	Complete Station with 23 docks (linear) WITHOUT AD PANEL, FULLY BUY AMERICA COMPLIANT	EA	\$ 47,247	\$ 42,952	25	\$ 1,073,800.00
68	Dock with associated cable(s)	EA	\$ 1,215	\$ 1,069	300	\$ 320,700.00
69	Platform for 1 dock (linear)	EA	\$ 729	\$ 540	50	\$ 27,000.00

70	Platform for 1 dock (linear) with complete dock and cable(s)	EA	\$ 1,944	\$ 1,609	300	\$ 482,700.00
71	Platform for 4 docks (linear)	EA	\$ 1,636	\$ 1,377	50	\$ 68,850.00
72	Platform for 4 docks (linear) with complete docks and cables	EA	\$ 6,496	\$ 5,653	300	\$ 1,695,900.00
	Additional Platforms & Related Items					
73	Platform for 8 docks (alternate)	EA	\$ 1,971	\$ 1,744	100	\$ 174,400.00
74	Platform for 4 docks (alternate)	EA	\$ 1,485	\$ 1,296	50	\$ 64,800.00
75	Platform for 1 dock (alternate)	EA	\$ 1,074	\$ 945	50	\$ 47,250.00
76	Platform 90 (linear)	EA	\$ 810	\$ 729	50	\$ 36,450.00
77	Solar-powered kiosk (basic)	EA	\$ 10,039	\$ 9,126	25	\$ 228,150.00
78	Solar-powered kiosk with printer	EA	\$ 10,633	\$ 9,666	25	\$ 241,650.00
79	End plate (2 per station)	EA	\$ 97	\$ 76	25	\$ 1,900.00
80	Alignment pins (2 between 2 slabs)	EA	\$ 65	\$ 49	25	\$ 1,225.00
	Terminal & Dock Spare Kits					
81	ECO5.1 Retrofit Kit	EA	\$ 3,860	\$ 3,550	25	\$ 88,750.00
82	Magstripe Reader	EA	\$ 130	\$ 113	25	\$ 2,825.00
83	LCD 7" ECO5.1 Display Touchscreen Assembly	EA	\$ 1,479	\$ 1,286	25	\$ 32,150.00
84	NFC Reader Vivopay III	EA	\$ 279	\$ 243	25	\$ 6,075.00
85	Main Body	EA	\$ 268	\$ 233	50	\$ 11,650.00
86	Left side panel	EA	\$ 72	\$ 62	50	\$ 3,100.00
87	Right side panel	EA	\$ 72	\$ 62	50	\$ 3,100.00
88	Locking plate v2	EA	\$ 14	\$ 13	50	\$ 650.00
89	Cassette Assembly CW MK2	EA	\$ 955	\$ 831	50	\$ 41,550.00
90	Front bumper plugs	EA	\$ 1.00	\$ 0.86	50	\$ 43.00
91	Keypad Stickers	EA	\$ 9	\$ 8	50	\$ 400.00