

**ARLINGTON COUNTY, VIRGINIA**

**AGREEMENT NO. 671-15  
AMENDMENT NUMBER 2**

This Amendment Number 2 is made on the date of execution by the County and amends Agreement Number 671-15 ("Main Agreement") dated October 19, 2016 between Presidio Networked Solutions, Inc. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Main Agreement as follows:

1. Section 4, **CONTRACT TERM**, is hereby renewed for one-year effective July 1, 2021 and ending June 30, 2022. This is the 6<sup>th</sup> year renewal of a possible ten-year contract.
2. Section 33, **AUDIT**, is hereby deleted and replaced with the following:  
The Contractor must retain all books, records and other documents related to this Contract for at least five years, or such period of time required by the County's funding partner(s), if any, whichever is greater, after the final payment and must allow the County or its authorized agents to examine the documents during this period and during the Contract Term. The Contractor must provide any requested documents to the County for examination within 15 days of the request, at the Contractor's expense. Should the County's examination reveal any overcharging by the Contractor, the Contractor must, within 30 days of County's request, reimburse the County for the overcharges and for the reasonable costs of the County's examination, including, but not limited to, the services of external audit firm and attorney's fees; or the County may deduct the overcharges and examination costs from any amount that the County owes to the Contractor. If the Contractor wishes to destroy or dispose of any records related to this Contract (including confidential records to which the County does not have ready access) within five years after the final payment, or such period of time required by the County's funding partner(s), if any, whichever is greater, the Contractor must give the County at least 30 days' notice and must not dispose of the documents if the County objects.

The Purchasing Agent may require the Contractor to demonstrate that it has the necessary facilities, ability, and financial resources to comply with the Contract and furnish the service, material or goods specified herein in a satisfactory manner at any time during the term of this Contract.

3. **REFERENCE 56. NOTICES:** Notices is hereby deleted in its entirety and replaced as follows:

**56. NOTICES**

Unless otherwise provided in writing, all legal notices and other communications required by this Contract are deemed to have been given when either (a) delivered in person; (b) delivered by an agent, such as a delivery service; or (c) deposited in the United States mail, postage prepaid, certified or registered and addressed as follows:

**TO THE CONTRACTOR:**

Jackie Arnett, Executive Director  
8161 Maple Lawn Boulevard, Suite 150  
Fulton, Maryland 20759  
Email: [jarnett@PRESIDIO.com](mailto:jarnett@PRESIDIO.com)  
Tel: (202) 237-2822

**TO THE COUNTY:**

Ishai Trani, Project Officer  
Department of Technology Services  
Arlington County, Virginia  
2100 Clarendon Blvd, Suite 610  
Arlington, Virginia 22201  
Email: [itrani@arlingtonva.us](mailto:itrani@arlingtonva.us)  
Tel: (703-228-3408

AND

Sharon T. Lewis, LL.M, MPS, VCO, CPPB  
Purchasing Agent  
Arlington County, Virginia  
2100 Clarendon Boulevard, Suite 500  
Arlington, Virginia 22201  
Email: [slewis1@arlingtonva.us](mailto:slewis1@arlingtonva.us)

**TO COUNTY MANAGER'S OFFICE (FOR PROJECT CLAIMS):**

Mark Schwartz, County Manager  
Arlington County, Virginia  
2100 Clarendon Boulevard, Suite 318  
Arlington, Virginia 22201

4. **INCORPORATION OF SEXUAL HARASSMENT POLICY:** Clause Number 62. Sexual Harassment Policy is hereby added to the Contract Terms and Conditions:

**50. SEXUAL HARRASSMENT POLICY**

If the Contractor employs more than five employees, the Contractor shall (i) provide annual training on the Contractor's sexual harassment policy to all supervisors and employees providing services in the Commonwealth, except such supervisors or employees that are required to complete sexual harassment training provided by the Department of Human Resource Management, and (ii) post the Contractor's sexual harassment policy in (a) a conspicuous public place in each building located in the Commonwealth that the Contractor owns or leases for business purposes and (b) the Contractor's employee handbook.

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

PRESIDIO NETWORKED SOLUTIONS, INC.

AUTHORIZED: \_\_\_\_\_  
DocuSigned by:

AUTHORIZED: \_\_\_\_\_  
DocuSigned by:

SIGNATURE: Sy Gezachev  
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SIGNATURE: Jackie Arnett  
FE21190BF2D048C...

NAME: SY GEZACHEV

NAME: Jackie Arnett

TITLE: PROCUREMENT OFFICER

TITLE: Executive Director Contracts

DATE: 6/11/2021

DATE: 5/12/2021



## PRICING SCHEDULE

Coverage Period		
Term	Start: 7/1/2021	End: 6/30/2022
	Billing Frequency:	Annual
Base Managed Services	Monthly	Annual
Onsite Engineering & Support Services	\$104,768.00	\$1,257,216.00
Remote Managed Services	\$41,176.00	\$494,112.00
Service Grid Ticket Integration	\$2,100.00	\$25,200.00
<b>Total Recurring Fees:</b>		<b>\$1,776,528.00</b>
Project Support Fees (based on Project Support Labor Rates)		
Project Costs	\$185,355.50	\$2,224,266.00
<b>Total Recurring Fees:</b>		<b>\$2,224,266.00</b>
Non-Recurring Fees (billed upon execution of contract)*		
Service Transition Management	n/a	n/a
ServiceGrid Integration Connection	n/a	n/a
<b>Total Non-Recurring Fees:</b>		<b>N/A</b>
Total Fees (Recurring and Non-Recurring)		
	Year Ending June 30, 2022	\$4,002,794.00
	<b>Total Contract:</b>	<b>\$4,000,794.00</b>

\*Non-Recurring Fees were included at contract execution, and are consequently not included in this pricing schedule.