

**ARLINGTON COUNTY, VIRGINIA**

**AGREEMENT NO. 22-DES-RFP-19e  
AMENDMENT NUMBER 1**

This **Amendment Number 1** is made on 6/7/2023 by the County and amends Agreement Number 23-DES-RFP-19e ("Main Agreement") dated July 5, 2022, between **Samaha Associates, PC** ("Contractor") and the **County Board of Arlington County, Virginia** ("County").

The County and the Contractor agree to amend the Main Agreement as follows:

1. PURSUANT TO CLAUSE 4: **CONTRACT TERM**, THE COUNTY EXERCISES THE 1<sup>ST</sup> OPTION RENEWAL FOR THE PERIOD OF TWELVE MONTHS FROM **JULY 1, 2023 TO JUNE 30, 2024**.
2. REMOVE THE **COVID-19 VACCINATION POLICY FOR CONTRACTORS IN CLAUSE 23. COVID 19 VACCINATION POLICY FOR CONTRACTORS** IN ITS ENTIRETY.
3. REMOVE EXHIBIT D: CONTRACTOR COVID-19 VACCINATION CERTIFICATION AND EXHIBIT E: CONTRACTOR COVID-19 VACCINATION QUARTERLY COMPLIANCE CERTIFICATION.

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

SAMAHA ASSOCIATES, PC

AUTHORIZED: DocuSigned by:  
SIGNATURE: Dr. SHARON T. LEWIS  
89B86B1AD301462...  
NAME: DR. SHARON T. LEWIS  
TITLE: PURCHASING AGENT  
DATE: 6/7/2023

AUTHORIZED: DocuSigned by:  
SIGNATURE: F Thomas Lee  
121502DD56524B2...  
NAME: F Thomas Lee  
TITLE: Principal  
DATE: 6/6/2023

**TEAM RATES**

Updated April 12, 2022

**Samaha Associates, PC**

Architectural Services	Overhead Rate @			
	Base Rate	178.50%	Profit @ 10%	Total Rate
Partner/ Principal	\$ 93.03	\$ 166.06	\$ 25.91	\$ 285.00
Project Manager - Senior Architect (LEED)	\$ 65.28	\$ 116.53	\$ 18.18	\$ 200.00
Project Architect	\$ 44.07	\$ 78.66	\$ 12.27	\$ 135.00
Senior Interior Designer (LEED)	\$ 40.80	\$ 72.83	\$ 11.36	\$ 125.00
Interior Designer	\$ 31.01	\$ 55.35	\$ 8.64	\$ 95.00
Specification Writer (LEED)	\$ 48.96	\$ 87.40	\$ 13.64	\$ 150.00
CAD Operator	\$ 31.01	\$ 55.35	\$ 8.64	\$ 95.00
Administrative/Clerical	\$ 27.75	\$ 49.53	\$ 7.73	\$ 85.00
<b>LEED Sustainability</b>				
Sustainable Project Manager	\$ 48.96	\$ 87.40	\$ 13.64	\$ 150.00
Sustainable Program Specialist	\$ 40.80	\$ 72.83	\$ 11.36	\$ 125.00

**Ascent Engineering Group, LTD.**

Mechanical , Electrical, & Plumbing Engineering	Overhead Rate @			
	Base Rate	109.69%	Profit @ 10%	Total Rate
Principal	\$ 97.55	\$ 107.00	\$ 20.45	\$ 225.00
Project Manager	\$ 82.37	\$ 90.35	\$ 17.27	\$ 190.00
Senior Mechanical Engineer (LEED)	\$ 75.87	\$ 83.22	\$ 15.91	\$ 175.00
Mechanical Engineer	\$ 75.87	\$ 83.22	\$ 15.91	\$ 175.00
Senior Electrical Engineer (LEED)	\$ 75.87	\$ 83.22	\$ 15.91	\$ 175.00
Electrical Engineer	\$ 75.87	\$ 83.22	\$ 15.91	\$ 175.00
CAD Operator	\$ 41.19	\$ 45.18	\$ 8.64	\$ 95.00
Administrative	\$ 30.35	\$ 33.29	\$ 6.36	\$ 70.00
<b>LEED Sustainability</b>				
Building Performance Manager	\$ 82.37	\$ 90.35	\$ 17.27	\$ 190.00
Building Performance Engineer	\$ 75.87	\$ 83.22	\$ 15.91	\$ 175.00

**ADTEK Engineers, Inc.**

Civil Engineering	Overhead Rate @			
	Base Rate	111.00%	Profit @ 10%	Total Rate
Project Manager - Senior Engineer	\$ 72.38	\$ 80.34	\$ 15.27	\$ 168.00
Project Engineer	\$ 52.13	\$ 57.87	\$ 11.00	\$ 121.00
Engineer	\$ 34.90	\$ 38.74	\$ 7.36	\$ 81.00
Designer	\$ 37.48	\$ 41.61	\$ 7.91	\$ 87.00
CAD Operator	\$ 31.45	\$ 34.91	\$ 6.64	\$ 73.00
Administrative/Clerical	\$ 21.11	\$ 23.43	\$ 4.45	\$ 49.00

**Norton Land Design**

Landscape Architecture	Overhead Rate @			
	Base Rate	123.02%	Profit @ 10%	Total Rate
Landscape Architect	\$ 50.95	\$ 62.68	\$ 11.36	\$ 125.00
Landscape Designer	\$ 32.62	\$ 40.13	\$ 7.27	\$ 80.02

**Ehlert Bryan, Inc.**

Structural Engineering	Overhead Rate @			
	Base Rate	183.00%	Profit @ 10%	Total Rate
Senior Project Manager	\$ 75.08	\$ 137.40	\$ 21.25	\$ 233.73
Project Manager	\$ 55.19	\$ 101.00	\$ 15.62	\$ 171.81
Assistant Project Manager	\$ 43.99	\$ 80.50	\$ 12.45	\$ 136.94
Project Engineer	\$ 37.38	\$ 68.41	\$ 10.58	\$ 116.37
Senior BIM Technician	\$ 44.55	\$ 81.53	\$ 12.61	\$ 138.69
BIM Technician	\$ 36.66	\$ 67.09	\$ 10.38	\$ 114.13
Clerical	\$ 30.65	\$ 56.09	\$ 8.67	\$ 95.41

**TEAM RATES**

Updated April 12, 2022

**Downey & Scott, LLC**

Cost Estimating	Overhead Rate @			
	Base Rate	148.90%	Profit @ 10%	Total Rate
Principal	\$ 65.74	\$ 97.89	\$ 16.36	\$ 180.00
CVS/VMA Facilitator	\$ 60.27	\$ 89.73	\$ 15.00	\$ 165.00
Senior Project Manager/Chief Estimator	\$ 58.44	\$ 87.02	\$ 14.55	\$ 160.00
Senior Scheduler	\$ 56.61	\$ 84.30	\$ 14.09	\$ 155.00
Senior Construction Manager	\$ 56.61	\$ 84.30	\$ 14.09	\$ 155.00
Architectural/Structural Estimator	\$ 49.31	\$ 73.42	\$ 12.27	\$ 135.00
Mechanical Estimator	\$ 49.31	\$ 73.42	\$ 12.27	\$ 135.00
Electrical Estimator	\$ 49.31	\$ 73.42	\$ 12.27	\$ 135.00
Civil Estimator	\$ 49.31	\$ 73.42	\$ 12.27	\$ 135.00
Estimator - Technician	\$ 42.00	\$ 62.54	\$ 10.45	\$ 115.00
Administrative	\$ 31.05	\$ 46.23	\$ 7.73	\$ 85.00

**WDP & Associates Consulting Engineers, Inc.**

Geotechnical Engineering & Special Inspections	Overhead Rate @			
	Base Rate	181.50%	Profit @ 10%	Total Rate
Principal	\$ 95.27	\$ 172.91	\$ 26.82	\$ 295.00
Senior Associate/Associate Principal	\$ 62.97	\$ 114.30	\$ 17.73	\$ 195.00
Associate/Senior Engineer	\$ 54.90	\$ 99.64	\$ 15.45	\$ 170.00
Project Manager	\$ 45.21	\$ 82.06	\$ 12.73	\$ 140.00
Project Engineer I (Engineer 1)	\$ 38.75	\$ 70.34	\$ 10.91	\$ 120.00
Project Engineer II (Engineer 2)	\$ 30.68	\$ 55.68	\$ 8.64	\$ 95.00
Staff Engineer (Engineer 3)	\$ 29.07	\$ 52.75	\$ 8.18	\$ 90.00
Clerical Assistant (Administrative)	\$ 17.76	\$ 32.24	\$ 5.00	\$ 55.00
CAD Operator/Drafting Personnel	\$ 30.68	\$ 55.68	\$ 8.64	\$ 95.00
Laboratory Manager	\$ 29.07	\$ 52.75	\$ 8.18	\$ 90.00
Laboratory Technician	\$ 17.76	\$ 32.24	\$ 5.00	\$ 55.00
Steel Ultrasonic/Magnetic Particle Inspector	\$ 40.37	\$ 73.27	\$ 11.36	\$ 125.00
Welding/Structural Steel/Fireproofing Inspector	\$ 33.91	\$ 61.55	\$ 9.55	\$ 105.00
Senior Inspector (Technician 1)	\$ 20.99	\$ 38.10	\$ 5.91	\$ 65.00
Senior Inspector (Technician 1) - OT	\$ 30.68	\$ 55.68	\$ 8.64	\$ 95.00
Inspector (Technician 2)	\$ 17.76	\$ 32.24	\$ 5.00	\$ 55.00
Inspector (Technician 2) - OT	\$ 25.84	\$ 46.89	\$ 7.27	\$ 80.00
Nuclear Density Gauge				\$35.00/Day

**Polysonics**

Security Engineering	Overhead Rate @			
	Base Rate	67.27%	Profit @ 10%	Total Rate
Principal Consultant	\$ 108.70	\$ 73.12	\$ 18.18	\$ 200.00
Vice President	\$ 95.11	\$ 63.98	\$ 15.91	\$ 175.00
Senior Consultant	\$ 89.68	\$ 60.32	\$ 15.00	\$ 165.00
Senior RCDD	\$ 89.68	\$ 60.32	\$ 15.00	\$ 165.00
Staff Consultant	\$ 62.50	\$ 42.04	\$ 10.45	\$ 115.00
Associate Consultant	\$ 46.20	\$ 31.08	\$ 7.73	\$ 85.00
Survey Technician	\$ 35.33	\$ 23.76	\$ 5.91	\$ 65.00
CAD Design	\$ 35.33	\$ 23.76	\$ 5.91	\$ 65.00
Admin/Word Processing	\$ 29.89	\$ 20.11	\$ 5.00	\$ 55.00