

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201**

NOTICE OF CONTRACT AWARD

TO: Venture Products, Inc. 500 Venture Drive Orrville, OH 44667	DATE ISSUED: CONTRACT NO: CONTRACT TITLE:	<u>December 12, 2019</u> <u>20-085-R</u> <u>Grounds Maintenance Equipment, Attachments, Accessories and Related Services</u>
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THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 20-085-R including any attachments or amendments thereto.

EFFECTIVE DATE: December 12, 2019

EXPIRES: August 18, 2021

RENEWALS: One additional (12-month period), August 19, 2021 – August 18, 2022

COMMODITY CODE(S): 9883600, 5156800, 5156900, 5152300

LIVING WAGE: N

ATTACHMENTS:

AGREEMENT No. 20-085-R

EXHIBIT A, NJPA Contract# 062117-VPI

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: C. Ryan Miller

VENDOR TEL. NO.:

(888) 836-8722

EMAIL ADDRESS: Ryan.Miller@ventrac.com

COUNTY CONTACT: Helena Gilbert

COUNTY TEL. NO.:

(703) 228-7981

COUNTY CONTACT EMAIL: hgilbe@arlingtonva.us

PURCHASING DIVISION AUTHORIZATION

Name: Arlene Palmer **Title:** Buyer **Date:** December 12, 2019

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
SUITE 500, 2100 CLARENDON BOULEVARD
ARLINGTON, VA 22201**

RIDER AGREEMENT NO. 20-085-R

THIS AGREEMENT (hereinafter "Agreement") is made, on the date of its execution by the County, between Venture Products, Inc. ("Contractor"), a corporation with a place of business at 500 Venture Drive, Orrville, OH 44667 authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County"). The County and the Contractor, for the consideration and quantity(ies) specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

1. CONTRACT DOCUMENTS

The Contract Documents consist of this Agreement, Exhibit A, NJPA Contract # 062117-VPI with any exhibits and amendments issued or applicable thereto (collectively, "Contract Documents" or "Contract"). This Agreement rides a contract awarded to the Contractor by National Joint Powers Alliance (NJPA) and extended by the Contractor to the County on the same terms and conditions as the Contractor's agreement with NJPA, and substituting the phrases "County Board of Arlington County" or "Arlington County", as appropriate, for the phrase "National Joint Powers Alliance", "NJPA", or "Sourcewell" wherever those phrases appear in the Contract Documents. Where the terms of this Agreement vary from the terms and conditions of the other Contract Documents, the terms and conditions of this Agreement shall prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

2. CONTRACT TERM

The Contractor's provision of goods for the County ("Work") shall commence on the date of execution of this Agreement by the County and shall be completed no later than August 18, 2021 ("Initial Contract Term"), subject to any modifications as provided for in the Contract Documents.

Upon satisfactory performance by the Contractor, if NJPA renews their agreement identified in Exhibit A, the County may elect to renew this Agreement under the same contract unit prices for not more than one (1) additional twelve (12) month period from August 19, 2021 through August 18, 2022 ("Subsequent Contract Term"). However, if NJPA does NOT renew their agreement identified in Exhibit A, this Agreement shall automatically expire on the date of the NJPA contract expiration date.

3. CONTRACT PRICING

The County will pay the Contractor in accordance with the terms of the Payment paragraph below, at the unit prices set forth in Exhibit A for Work provided by the Contractor, as described and required in the Contract Documents, and accepted by the County.

4. PAYMENT

Payment will be made by the County to the Contractor within thirty (30) days after receipt by the County Project Officer of an invoice detailing the Work provided by the Contractor, and accepted by the County. The Project Officer will either approve the invoice or require corrections. The number of the County Purchase Order pursuant to which authority goods or services have been performed or delivered shall appear on all invoices.

5. SCOPE OF WORK

The Contractor agrees to perform the goods and/or services described in the Contract Documents (hereinafter "the Work"). The primary purpose of the Work is to provide grounds maintenance equipment, attachments, accessories and related services.

The Contract Documents set forth the minimum Work estimated by the County and the Contractor to be necessary to complete the Work. It shall be the Contractor's responsibility, at the Contractor's sole cost, to provide the specific Work set forth in the Contract Documents sufficient to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor's responsibility to manage the details and execution of the Work.

6. PROJECT OFFICER

The performance of the Contractor is subject to the review and approval of the County Project Officer ("Project Officer") who shall be appointed by the Director of the Arlington County department or agency which seeks to obtain the Work pursuant to this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its Work pursuant to the Contract Documents.

7. COUNTY PURCHASE ORDER REQUIREMENT

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction. A Purchase Order must indicate that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense.

8. NON-APPROPRIATION

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County's written notice.

9. PAYMENT OF SUBCONTRACTORS

The Contractor is obligated to take one of the two following actions seven (7) days after receipt of amounts paid to the Contractor by the County for work performed by any subcontractor under this Contract:

- a) Pay the subcontractor for the proportionate share of the total payment received from the County attributable to the work performed by the subcontractor under this Contract; or
- b) Notify the County and the subcontractor, in writing, of the Contractor's intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.

The Contractor is obligated to pay interest to the subcontractor on all amounts owed by the Contractor to the subcontractor that remain unpaid after seven (7) days following receipt by the Contractor of payment from the County for work performed by the subcontractor under this Contract, except for amounts withheld as allowed in subsection b., above. Unless otherwise provided under the terms of this Contract, interest shall accrue at the rate of one percent (1%) per month.

The Contractor shall include in each of its subcontracts, if any are permitted, a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor.

The Contractor's obligation to pay an interest charge to a subcontractor pursuant to this section may not be construed to be an obligation of the County. A Contract modification may not be made for the purpose of providing reimbursement for such interest charge. A cost reimbursement claim may not include any amount for reimbursement for such interest charge.

10. EMPLOYMENT DISCRIMINATION BY CONTRACTOR PROHIBITED

During the performance of this Contract, the Contractor agrees as follows:

- A. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by state law related to discrimination in employment except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- B. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an Equal Opportunity Employer.
- C. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
- D. The Contractor will comply with the provisions of the Americans with Disabilities Act of 1990 which prohibits discrimination against individuals with disabilities in employment and mandates their full participation in both publicly and privately provided services and activities.
- E. The Contractor will include the provisions of the foregoing paragraphs in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

11. EMPLOYMENT OF UNAUTHORIZED ALIENS PROHIBITED

In accordance with §2.2-4311.1 of the Code of Virginia, 1950, as amended, the Contractor acknowledges that it does not, and shall not during the performance of this Contract for goods and/or services in the Commonwealth, knowingly employ an unauthorized alien as that term is defined in the federal

Immigration Reform and Control Act of 1986.

12. DRUG-FREE WORKPLACE TO BE MAINTAINED BY CONTRACTOR

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor by Arlington County in accordance with the Arlington County Purchasing Resolution, the employees of which contractor are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

13. INDEMNIFICATION

The Contractor covenants for itself, its employees, and subcontractors to save, defend, hold harmless and indemnify the County, and all of its elected and appointed officials, officers, current and former employees, agents, departments, agencies, boards, and commissions (collectively the "County" for purposes of this section) from and against any and all claims made by third parties or by the County for any and all losses, damages, injuries, fines, penalties, costs (including court costs and attorney's fees), charges, liability, demands or exposure, however caused, resulting from, arising out of, or in any way connected with the Contractor's acts or omissions, including the acts or omissions of its employees and/or subcontractors, in performance or nonperformance of the work called for by the Contract Documents. This duty to save, defend, hold harmless and indemnify shall survive the termination of this Contract. If, after notice by the County, the Contractor fails or refuses to fulfill its obligations contained in this section, the Contractor shall be liable for and reimburse the County for any and all expenses, including, but not limited to, reasonable attorneys' fees incurred and any settlements or payments made. The Contractor shall pay such expenses upon demand by the County, and failure to do so may result in such amounts being withheld from any amounts due to Contractor under this Contract.

14. RELATION TO COUNTY

The Contractor is an independent contractor and neither the Contractor nor its employees or subcontractors will, under any circumstances, be considered employees, servants or agents of the County. The County will not be legally responsible for any negligence or other wrongdoing by the Contractor, its employees, servants or agents. The County will not withhold payments to the Contractor for any federal or state unemployment taxes, federal or state income taxes, Social Security tax, or any other amounts for benefits to the Contractor. Furthermore, the County will not provide to the Contractor any insurance coverage or other benefits, including workers' compensation, normally provided by the County for its employees.

15. DISPUTE RESOLUTION

All disputes arising under this Contract, or its interpretation, whether involving law or fact, or extra work, or extra compensation or time, and all claims for breach of contract shall be submitted to the Project

Officer for decision at the time of the occurrence or beginning of the work upon which the claim is based, whichever occurs first. Any such claim shall state the facts surrounding it in sufficient detail to identify it, together with its character and scope. In accordance with the Arlington County Purchasing Resolution, claims denied by the Project Officer may be submitted to the County Manager in writing no later than sixty (60) days after final payment. The time limit for final written decision by the County Manager in the event of a contractual dispute, as that term is defined in the Arlington County Purchasing Resolution, is fifteen (15) days. Procedures for considering contractual claims, disputes, administrative appeals, and protests are contained in the Arlington County Purchasing Resolution, which is incorporated herein by this reference. A copy of the Arlington County Purchasing Resolution is available upon request from the Office of the Purchasing Agent. The Contractor shall not cause a delay in the Work pending any decision of the Project Officer, County Manager, County Board, or a court of law.

16. APPLICABLE LAW, FORUM, VENUE AND JURISDICTION

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect thereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its Work pursuant to this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

17. FORCE MAJEURE

The Contractor shall not be held responsible for failure to perform the duties and responsibilities imposed by this Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, acts of terrorism, or an act of God beyond control of the Contractor, and outside and beyond the scope of the Contractor's then current, by industry standards, disaster plan, that make performance impossible or illegal, unless otherwise specified in the Contract.

The County shall not be held responsible for failure to perform its duties and responsibilities imposed by the Contract if such failure is due to fires, riots, rebellions, natural disasters, wars, acts of terrorism, or an act of God beyond control of the County that make performance impossible or illegal, unless otherwise specified in the Contract.

18. NOTICES

Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered by an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

Contact Information for the Contractor:

C. Ryan Miller, Government Contract Specialist
Venture Products, Inc.
500 Venture Drive
Orrville, OH 44667

Contact Information for the Department (DPR)

Helena Gilbert, Project Officer
Arlington County, Virginia - DPR
2700 S. Taylor Street
Arlington, VA 22206

Contact Information for Arlington County (Legal Authorization):

Office of the Purchasing Agent

2100 Clarendon Boulevard, Suite 500

Arlington, VA 22201

Attn: Arlene Palmer

Email: ampalmer@arlingtonva.us

19. ARLINGTON COUNTY BUSINESS LICENSES

The Contractor must comply with the provisions of Chapter 11 ("Licenses") of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060.

20. INSURANCE REQUIREMENTS

The Contractor shall provide to the County Purchasing Agent a Certificate of Insurance indicating that the Contractor has in force the coverage types and minimum amounts below prior to the start of any Work under this Contract and upon any contract extension.

Arlington County, and its officers, elected and appointed officials, employees, and agents shall be named as additional insureds on all policies, except Workers Compensation, Auto, and Professional Liability. A copy of the Additional Insured endorsement, or an "Acord" certificate with the additional insured endorsement box checked for all policies that include an additional insured endorsement, must be provided by the Contractor to the County Purchasing Agent prior to the execution of this Contract and any Contract extension. Failure to provide such documentation shall result in cancellation of the award or of the Contract.

The Contractor agrees to maintain such insurance until the completion of this Contract or as otherwise stated in the Contract Documents. All required insurance coverages must be acquired from insurers authorized to do business in the Commonwealth of Virginia, with a rating of "A-" or better and a financial size of "Class VII" or better in the latest edition of the A.M. Best Co. Insurance Guides, and acceptable to the County.

21. COUNTERPARTS

This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

AUTHORIZED
SIGNATURE: 

NAME: SHARON T. LEWIS
TITLE: PURCHASING DIVISION CHIEF

DATE: 12/12/19

VENTURE PRODUCTS, INC.

AUTHORIZED **Christopher R
Miller**
SIGNATURE: _____

Digitally signed by Christopher R Miller
DN: cn=Christopher R Miller, o=US
onUnaffiliated,
ou=A14100000018EB47ECC500010DA2,
email=cmiller@vpinc.com
Date: 2019.12.12 14:10:54 -0800

NAME AND
TITLE: Government Contract Specialist

DATE: 12/12/2019

EXHIBIT A - PRICE LIST



2100 SSV Tractor, Attachments & Accessories SourceWell Price List

Effective 05/01/2019
All Prices Reflect U.S. Dollars

2100 SERIES TRACTORS				
Part #	Model	Description		SourceWell
39.61100	2100C	Kawasaki 18.5 hp Gas	Air-Cooled	11,062.75

2100 TRACTOR ACCESSORIES - FACTORY INSTALLED*				
70.6011-99		2100C Accessories Kit	Includes PTO & Wt Transfer	1087.75

* Factory installed on assembly line only

2100 ATTACHMENTS				
39.65110	ND420	Snow Plow 42"		1,277.75
70.8181		Polyurethane Cutting Edge 42"		218.50
39.65111	ND540	Snow Plow 54"		1,477.25
70.8190		Polyurethane Cutting Edge 54"		228.00
39.65100	NJ380	Broom 38"		3,443.75
70.8180		12-Volt Actuator, Kit	Requires 12-Volt Switch & Plug	247.00
70.6006		12-Volt Switch & Plug, Kit	Required for 70.8180	247.00
39.65115	NX340	Snow Blower		4,132.50
70.8188		Deep Snow, Kit		394.25
70.8192		12-Volt Actuator, Kit	Requires 12-Volt Switch & Plug	270.75
70.6006		12-Volt Switch & Plug, Kit	Required for 70.8192	247.00

2100 TRACTOR ACCESSORIES - DEALER INSTALLED				
Accessories also available factory installed on assembly line (see above for pricing)				
70.6003		PTO, Kit		840.75
70.6004		Weight Transfer, Kit		142.50
70.6005		Rear Work Lights, Kit		247.00
70.6006		12V Switch & Plug, Kit		247.00
70.8180		NJ, 12-Volt Actuator, Kit		247.00
70.8192		NJ/NX, 12-Volt Actuator, Kit		270.75
70.6007		Strobe Light, Kit		270.75
70.6010		Storage Basket, Kit		389.50
70.6012		Tail Lights, Kit		64.60
70.6013		Horn, Kit		114.00
70.6014		Backup Alarm, Kit		147.25

2100 SPREADER OPTIONS				
70.6001	NA130	Drop Spreader/SALT		3,798.10
70.6002	NB200	Brine System 20 Gal		2,080.50
70.6015		Brine Spray Wand, Kit		166.25

Prices & specifications are subject to change without notice.



4500 Series Tractor & Accessories SourceWell Price List

MSRP Effective 11/01/2018
All Prices Reflect U.S. Dollars

4500 SERIES TRACTORS					
Part #	Model	Description		MSRP	SourceWell
39.51130	4500K	Vanguard 31 hp Gas	Air-Cooled	19,960.00	16,966.00
70.4116-99		4500K Accessories Kit*	Standard on Liquid Cooled	1,045.00	888.25
*4500K kit includes: Front fenders, foot pegs, rear weights (4 weights), weight transfer					
39.51207	4500P	Kawasaki 31 hp DFI Gas*	Liquid-Cooled	22,920.00	19,482.00
39.51208	4500Z	Kubota 32 hp Gas 3LC**	Liquid-Cooled	23,950.00	20,357.50
39.51209	4500Y	Kubota 25 hp Diesel	Liquid-Cooled	23,950.00	20,357.50
CALIFORNIA COMPLIANT MODELS					
39.51213	4500P	Kubota 32 hp Gas 3LC - CAL	Liquid-Cooled	23,485.00	19,962.25
39.51214	4500Y	Kubota 25 hp Diesel - CAL	Liquid-Cooled	24,260.00	20,621.00
*Charging capacity of the 4500P may not be adequate for all the winter cab accessories **Kubota High Altitude Kits available - see accessories page for pricing					
4500 TRACTOR ACCESSORIES - FACTORY INSTALLED*					
70.4100-99		3 Point Hitch		1,900.00	1,615.00
70.4111-99		Seat, Full Suspension		530.00	450.50
4500 TRACTOR TIRE OPTIONS - FACTORY INSTALLED*					
53.0077		22 x 12-8 All Terrain	STANDARD		
53.0137-99	Includes 4 tires	22 x 11-10 Turf	Optional	260.00	221.00
53.0101-99	Includes 4 tires	21 x 11-8 Bar	Optional	300.00	255.00
Optional tires priced per set and may be selected for factory installation in place of standard tires. * Factory installed on assembly line only					
4500 DUAL OPTIONS					
70.4067		Dual Wheel Kit - All Terrain	One kit per tractor	1,265.00	1,075.25
70.4068		Dual Wheel Kit - Turf Tire	One kit per tractor	1,415.00	1,202.75
70.4069		Dual Wheel Kit - Bar Tire	One kit per tractor	1,520.00	1,292.00
4500 ALL WEATHER CAB					
70.2014	KW452	4500 All Weather Cab*	w/ Work Lights	6,950.00	5,907.50
70.8148		Windshield Washer, Kit		205.00	174.25
70.8161		Strobe Beacon, Kit	LED	310.00	263.50
70.8162		Hazard Flashers, Kit	LED	415.00	352.75
70.2006-4		Exterior Mirrors, Kit	Breakaway	130.00	110.50
70.2006-6		Directional Defrost Fan, Kit	Two Speed	205.00	174.25
70.2014-51		Tractor Heater Install, Kit	4500Y - Kub Diesel	295.00	250.75
70.2014-53		Tractor Heater Install, Kit	4500Z - Kub Gas	295.00	250.75
70.8137		Tractor Heater Install, Kit	4500P - Kaw Gas	315.00	267.75
*Charging capacity of the 4500P may not be adequate for all the winter cab accessories					
Prices & specifications are subject to change without notice.					



4500 Accessories Price List

Effective 11/01/18

All Prices Reflect U.S. Dollars

4500 TRACTOR ACCESSORIES - DEALER INSTALLED					
Accessories also available factory installed on assembly line. See page 1 for pricing					
Part #	Model	Description		MSRP	SourceWell
70.4100		3 Point Hitch, Kit	Factory installed price - Page 1	1,800.00	1,530.00
39.56114		3 N 1 Adaptor	Used with 3-point Hitch	430.00	365.50
70.4098		3" Wheel Extensions		450.00	382.50
70.4105		12V Power Outlet Rear, Kit		145.00	123.25
70.4104		12V Switch & Plug Front, Kit		265.00	225.25
47.0312		Arm Rest Deluxe Seat, Kit	Factory Standard Seat	70.00	59.50
47.0325		Arm Rest Susp-Seat, Kit		155.00	131.75
70.0098		Canopy		600.00	510.00
53.0108		Chrome Hub Cap	EACH	25.00	21.25
70.4119		Directional Hazard, Kit	ROPS mount only	645.00	548.25
70.4102		Engine Heater, Kit	Kubota, 4500Z & 4500Y	105.00	89.25
70.4107		Foot Pedal Control, Kit		85.00	72.25
70.4121		Front Hitch Lock Valve, Kit		135.00	114.75
70.4129		High Altitude Kubota, Kit	1000 - 5600 ft	46.50	39.53
70.4130		High Altitude Kubota, Kit	4300 - 8900 ft	46.50	39.53
70.2001		Hitch 2-N-1 Front	<i>Holds 6 - 47.0115 weights</i>	420.00	357.00
70.2016		Hitch, Trailer Mover		390.00	331.50
70.4120		Horn, Kit		120.00	102.00
70.4109		Hydraulic Front Dual Valve, Kit		420.00	357.00
70.4038		Hydraulic Top Link	Used with 3pt Hitch	285.00	242.25
70.4126		Hydraulic Rear Valve, Kit		865.00	735.25
70.4101		Backup Alarm, Kit		90.00	76.50
70.4110		Propane, Kit (tanks not included)	Used on unit 4500Z - Kubota Gas	2,450.00	2,082.50
70.4108		Raised Platform, Kit		135.00	114.75
70.4093		Seat Belt, 4 point	4500 Series units only	415.00	352.75
70.4111		Seat, Full Suspension	Factory installed price - Page 1	575.00	488.75
70.4140		Slope Digital Indicator, Kit		355.00	301.75
70.4114		Strobe Light, Kit	ROPS mount only	230.00	195.50
47.0115		Suitcase Weight, 42 lbs	Standard on 4500 LC Tractors	95.00	80.75
70.4115		Weight Transfer, Kit	Standard on 4500 LC Tractors	265.00	225.25
70.4133		Work Light LED, Kit	ROPS mount only	295.00	250.75
4500 SPREADER OPTIONS					
39.55500	ES220	Spreader/SEED & FERTILIZER	Requires 12V Rear Kit	2,365.00	2,010.25
70.4105		12V Power Outlet Rear, Kit	Required for Spreader 220	145.00	123.25
70.2013	SA250	Drop Spreader/SALT	Requires 12V Rear & Install Kit	5,145.00	4,373.25
70.4105		12V Power Outlet Rear, Kit	Required for SA250 - 4500 only	145.00	123.25
70.8140		Spreader Mounting Kit 4200/4500	Required for Spreader SA250	340.00	289.00
70.8142		Universal Mounting Kit - 2" rec	ATV's, UTV's and other units	395.00	335.75
70.8143		Universal 3 pt Mounting Kit		420.00	357.00
70.8149		Extension Hopper Kit	Optional for 4500 series only	265.00	225.25
70.8150		High Speed Sprocket Kit	Optional for ATV's & UTV's	80.00	68.00
70.8186		Slow Speed Sprocket, Kit	Optional Kit to Reduce Drop Rate	75.00	63.75

Prices & specifications are subject to change without notice



4500 Attachments Price List

Effective 11/01/18
All Prices Reflect U.S. Dollars

4500 SERIES ATTACHMENTS					
Part #	Model	Description	Accessory	MSRP	SourceWell
39.55494	EB480C	Aerator - Core Tine		2,245.00	1,908.25
39.55490	EB480F	Aerator - Open Spoon Tine		2,245.00	1,908.25
39.55492	EB480S	Aerator - Slitter/Slicer Tine		2,245.00	1,908.25
47.0115		Suitcase Weight, 42 lbs	EB480 holds up to 6 weights	95.00	80.75
39.55460	EA600	AERA-vator		5,830.00	4,955.50
70.8014		Roller Kit		275.00	233.75
70.8015		Seeder Kit	Requires 12 Volt Front Kit	2,600.00	2,210.00
70.4104		12V Switch & Plug Front, Kit	Required for Seeder Kit	265.00	225.25
47.0115		Suitcase Weight, 42 lbs	EA600 holds up to 8 weights	95.00	80.75
39.55280	DG550	Ball Park Groomer, Front		2,475.00	2,103.75
39.55285	DR540	Ball Park Groomer, Rear	Requires 3 pt Hitch	2,215.00	1,882.75
70.8156		Kit, Brush Groomer	Mounts on DR540 Groomer	1,185.00	1,007.25
70.8154		Kit, Groomer Drags	Includes Steel & Coco mat	2,055.00	1,746.75
70.4038		Hydraulic Top Link	Recommended with DR540	285.00	242.25
70.4137		Kit, Weight Bar 4500	Recommended for K & P units	260.00	221.00
47.0115		Suitcase Weight, 42 lbs	Groomers hold up to 6 weights	95.00	80.75
39.55251	KD482	Blade, Dozer 48"		1,745.00	1,483.25
70.8032		Polyurethane Cutting Edge 48"		225.00	191.25
39.55252	KD602	Blade, Dozer 60"		1,625.00	1,381.25
70.8030		Polyurethane Cutting Edge 60"		245.00	208.25
39.55253	KD722	Blade, Dozer 72"		1,675.00	1,423.75
70.8031		Polyurethane Cutting Edge 72"		290.00	246.50
39.55440	KA160	Blower		2,470.00	2,099.50
39.55400	HB580	Broom 58"		4,340.00	3,689.00
70.8025		Kit, 12 Volt Actuator	Requires 12 Volt Front Kit	265.00	225.25
70.4104		12V Switch & Plug Front, Kit	Required for Actuator	265.00	225.25
39.55332	ED202	Edger		2,250.00	1,912.50
70.8020		Blower		1,225.00	1,041.25
47.0115		Suitcase Weight, 42 lbs	ED202 holds up to 3 weights	95.00	80.75
39.55110	MS600	Mower 60"		4,115.00	3,497.75
70.8165		Mulching MS Kit 60"		285.00	242.25
70.8163		Hyd Flip Up MS/MT/MU Kit	Fits all MS/MT/MU decks	450.00	382.50
39.55111	MS720	Mower 72"		4,220.00	3,587.00
70.8164		Mulching MS/MT Kit 72"		305.00	259.25
70.8163		Hyd Flip Up MS/MT/MU Kit	Fits all MS/MT/MU decks	450.00	382.50
39.55112	MT720	Mower, Offset 72"		4,245.00	3,608.25
70.8164		Mulching MS/MT Kit 72"		305.00	259.25
70.8163		Hyd Flip Up MS/MT/MU Kit	Fits all MS/MT/MU decks	450.00	382.50
39.55114	MU720	Mower, Rear Discharge 72"		4,275.00	3,633.75
70.8167		Mulching MU Kit 72"		305.00	259.25
70.8163		Hyd Flip Up MS/MT/MU Kit	Fits all MS/MT/MU decks	450.00	382.50
39.55170	MA900	Mower, Boom Sickle	Requires additional accessories	15,345.00	13,043.25
70.4104		12V Switch & Plug Front, Kit	Required for MA900	265.00	225.25
70.4109		Hydraulic Front Dual Valve, Kit	Required for MA900	420.00	357.00
47.0115		Suitcase Weight, 42 lbs	4 Weights Required for MA900	95.00	80.75
23.0111-7		Spool Float Kit	Recommended for MA900	108.00	91.80
39.55160	MJ840	Mower, Contour 84"		7,955.00	6,761.75
70.8087		Mulching MJ Kit 84"		345.00	293.25

Prices & specifications are subject to change without notice.



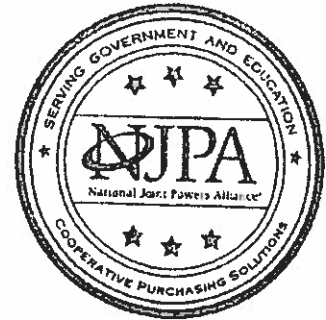
4500 Attachments Price List

Effective 11/01/18
All Prices Reflect U.S. Dollars

4500 SERIES ATTACHMENTS					
Part #	Model	Description	Accessory	MSRP	SourceWell
39.55130	MR740	Mower, Reel 74"		13,595.00	11,555.75
23.0111-7		Spool Float Kit	Required for MR740	108.00	91.80
39.55435	KP540	Power Rake		7,370.00	6,264.50
39.55214	HE482	Power Bucket 48"		1,600.00	1,360.00
70.8123		Grapple, Power Bucket 48"	Requires Hyd Front Valve Kit	985.00	837.25
70.4109		Hydraulic Front Dual Valve, Kit	Required for Grapple	420.00	357.00
70.8124		Teeth, Power Bucket Kit		145.00	123.25
70.8159		Bucket Extension, Kit		285.00	242.25
39.55427	KX523	Snow Blower		4,835.00	4,109.75
70.8072		Deep Snow Auger Kit		520.00	442.00
70.8025		12 Volt Actuator	Requires 12 Volt Front Kit	265.00	225.25
70.4104		12V Switch & Plug Front, Kit	Required for Actuator	265.00	225.25
39.55520	EC240	Sod Cutter 24"		515.00	437.75
39.55300	KC180	Stump Grinder	With front mounted mirror	3,405.00	2,894.25
39.55431	KR502	Terra Rake 49"		2,345.00	1,993.25
70.8035		Hydraulic Height Adjustment Cylinder	Requires 12 Volt Front Kit	490.00	416.50
70.4104		12V Switch & Plug Front, Kit	Required for Hyd Height Kit	265.00	225.25
70.8034		10" Extensions, Kit	Adds 20" to KR502	385.00	327.25
39.55220	KL480	Tiller		3,395.00	2,885.75
39.55104	HQ680	Tough Cut Mower		3,415.00	2,902.75
70.8054		Swivel Wheel, Kit		620.00	527.00
39.55455	KY400	Trencher		5,770.00	4,904.50
39.55340	ET200	Turbine Blower		5,545.00	4,713.25
39.55271	KV552	V-Blade	Requires 12 Volt Front Kit	2,690.00	2,286.50
70.4104		12V Switch & Plug Front, Kit	Required for KV552 Blade	265.00	225.25
70.8044		Top Deflection Flap, Kit		105.00	89.25
70.8046		6"/12" Flare Extension, Kit	With Cutting Edge	490.00	416.50
70.8047		6"/6" Straight Extension, Kit	With Cutting Edge	450.00	382.50
70.8048		Polyurethane Cutting Edge, Kit	N/A for KV Extension Kits	290.00	246.50
39.55361	RV602	Collection Vac, High Lift	With hitch pin and storage stand	7,610.00	6,468.50
REQUIRES: Rear Hydraulic Valve or 3 Point Hitch Kit and one Collection Vac Boot option					
70.4100		3 Point Hitch Kit		1,800.00	1,530.00
70.4126	OR	Rear Hydraulic Valve	Required w/o 3pt Hitch	865.00	735.25
70.8169	OR	MS/MT Collection Vac Boot	Fits MS600/MS720/MT720	370.00	314.50
70.8092		Docking Station	For securing to trailer for transport	675.00	573.75
39.55600	KH500	VERSA-Loader	Requires additional accessories	7,245.00	6,158.25
REQUIRED for KH500: Additional Weights (6 per standard tractor, 5 for 3pt tractor) & Weight Bar or 3 N 1 Adapter					
47.0115		Suitcase Weight, 42 lbs		95.00	80.75
70.4144		Weight Bar	Required w/o 3pt Hitch	215.00	182.75
39.55630		Pallet forks	Optional accessory	1,265.00	1,075.25

Prices & specifications are subject to change without notice.

FORM E
CONTRACT ACCEPTANCE AND AWARD



(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

NJPA Contract #: 062117-VPI

Proposer's full legal name: Venture Products, Inc.

Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.

The effective date of the Contract will be August 18, 2017 and will expire on August 18, 2021 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

NJPA Authorized Signatures:



NJPA DIRECTOR OF COOPERATIVE CONTRACTS
AND PROCUREMENT/EPO SIGNATURE

Jeremy Schwartz
(NAME PRINTED OR TYPED)



NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coquette
(NAME PRINTED OR TYPED)

Awarded on August 17, 2017

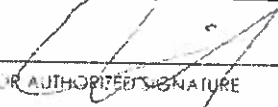
NJPA Contract # 062117-VPI

Vendor Authorized Signatures:

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name Venture Products, Inc.

Authorized Signatory's Title Government Contracts Specialist



VENDOR AUTHORIZED SIGNATURE

C. Ryan Miller
(NAME PRINTED OR TYPED)

Executed on August 18, 2017

NJPA Contract # 062117-VPI