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ESCAMBIA COUNTY SCHOOL DISTRICT Video Surveillance Security Systems RFP-180206

2.3 Cost of Services 05/18/2021

Section V.C from Proposal

- 1. Time and Material labor rates:
 - 1.1 Normal hours 7:30am to 4:30pm
 - 1.1.1 Technician Rate \$59.22
 - 1.1.2 Project Manager Rate \$81.68
 - 1.1.3 Engineering Rate \$71.47
 - 1.2 After hours 4:30pm to 7:30am
 - 1.2.1 Technician Rate \$88.83
 - 1.2.2 Project Manager Rate \$122.52
 - 1.2.3 Engineering Rate \$107.20
 - 1.3 Weekends
 - 1.3.1 Technician Rate \$88.83
 - 1.3.2 Project Manager Rate \$122.52
 - 1.3.3 Engineering Rate \$107.20
- 2. Percentage discount from MRSP catalog:
 - 2.1 March Networks
 - 2.1.1 March Networks products 15%
 - 2.1.2 OnCAM Products 0%
- 3. Panasonic Cameras and Equipment 15%
- 4. Axis Cameras & Equipment 2%
- 5. S2 Security Products 15%
- 6. Panduit Products 15%