



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

CONTRACT EXTENSION COVERPAGE

TO: SAVILLS STUDLEY, INC. ORIGINAL DATE ISSUED: SEPTEMBER 14, 2017
7900 TYSONS ONE PLACE, SUITE 420 CONTRACT NO: 17-138-3
TYSONS, VIRGINIA 22102 CONTRACT TITLE: REAL ESTATE BROKERAGE SERVICES

THIS IS A NOTICE OF CONTRACT EXTENSION AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

This is your notice that the above referenced contract has been extended. The "Contract Term" covered by this Notice of Contract Extension is effective March 1, 2023, and expires June 30, 2023, subject to any modifications as provided for in the Contract Documents.

The Contract Documents consist of the terms and conditions of Arlington County Agreement No. 17-138-3 including any exhibits, attachments or amendments thereto.

EFFECTIVE DATE: MARCH 1, 2023
EXPIRES: JUNE 30, 2023
COMMODITY CODE(S): 94638
LIVING WAGE: N

CONTRACT PRICING:
1. REFER TO ARLINGTON COUNTY AGREEMENT NO. 17-138-3

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: MARK ROBERTS VENDOR TEL. NO.: (703) 827-6262
EMAIL ADDRESS: mroberts@savills-studley.com
COUNTY CONTACT: DOUG RAIDEN (DES -R/E) COUNTY TEL. NO.: (703) 228-3416
COUNTY CONTACT EMAIL: draiden@ARLINGTONVA.US

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA SAVILLS STUDLEY, INC

Sy Gezachew DocuSigned by:
PRINT:
SIGNATURE:
TITLE: PROCUREMENT OFFICER
DATE: 2/14/2023

Bill Quinby DocuSigned by:
PRINT:
SIGNATURE:
TITLE: Vice Chairman
DATE: 2/3/2023

ATTACHMENT B – CONTRACT PRICING**A. Hourly Rates**

Job Title	Hourly Rate
1 Executive Vice President	\$350.00
2 Executive Managing Director	\$325.00
3 Senior Managing Director	\$300.00
4 Corporate Managing Director	\$275.00
5 Managing Director	\$250.00
6 Associate Director	\$225.00
7 Assistant Director	\$200.00
8 Analyst	\$175.00

B. Sales Commission Rates

Sales Price	Commission
1 First \$1,000,000	2.5%
2 Next \$4,000,000	2.0%
3 Next \$5,000,000	1.5%
4 Amounts above \$10,000,000	1.0%

C. Commission Rebates

Commission	Rebate
1 First \$100,000	No Rebate
2 Next \$400,000	25%
3 Next \$500,000	35%
4 Next \$1,000,000	50%
5 Amounts above \$2,000,000	60%