

UNIFORM RENTAL & LAUNDERING PIGGYBACK AGREEMENT

THIS AGREEMENT is made and entered by and between The City of Daytona Beach, Florida (the "CITY"), and Unifirst Corporation, a Foreign Profit Corporation ("CONTRACTOR").

WHEREAS, CONTRACTOR is currently under written contract with Sourcewell Contract #62415, to uniform rental & laundering, under terms and conditions specified therein; and

WHEREAS, the CITY is in need of uniform rental & laundering; and

WHEREAS, the CITY desires to have CONTRACTOR perform such services, subject to the terms and conditions of the above-referenced Contract with the specific exceptions noted herein, in general accordance with CONTRACTOR's contract with Sourcewell Contract #62415 referenced above; and

WHEREAS, CONTRACTOR is willing to perform the uniform rental & laundering under such terms and conditions.

NOW, THEREFORE, IN CONSIDERATION of the mutual promises and covenants contained herein, the parties do mutually agree as follows:

1. Scope of Service. CONTRACTOR will uniform rental & laundering. The work is more fully described in the written contract between CONTRACTOR and Sourcewell Contract #62415 (hereinafter the uniform rental & laundering "Contract"), attached hereto and incorporated herein by reference as Exhibit A.

2. Contract Term/Renewal. The Initial Term of this Agreement will commence on the Effective Date (which is the date last signed below) and end 36 months later. The CITY will have the option to renew this Agreement for up to 2 terms of one year each by giving CONTRACTOR written notice. Such notice must be provided at least 60 days prior to the end of the Initial Term unless waived by CONTRACTOR.

3. Payment and Billing. Payment will be based on the unit prices set forth in the uniform rental & laundering Contract.

4. Incorporation of Contract; Exceptions. All other terms and conditions of the uniform rental & laundering Contract will apply to this Agreement, except to where such terms and conditions conflict with the provisions herein. These exceptions to the terms and conditions include the following:

(a) All references to "Supplier," "Vendor," "Contractor," and similar terms in the GRU Contract will be deemed to refer to CONTRACTOR.

(b) All references within the Uniform rental & laundering Contract to specific names or titles of officers/departments/divisions, or to specific locations (such as for delivery of goods,

receipt of CONTRACTOR invoicing, etc.), not specifically corrected in this Agreement, will be deemed to refer to the equivalent CITY officers/departments/divisions, and CITY locations, as hereafter designated by the CITY's Designated Representative.

(c) The person identified below for receipt of notices to the CITY or his or her designee will be the CITY's Designated Representative in all matters arising under this Agreement, except as specifically provided otherwise in this Agreement.

(d) CITY shall provide CONTRACTOR a copy of CITY's sales tax exempt certificate.

(e) CITY does not have a debarment/suspension requirement or procedure as referenced in the part of the Sourcewell Contract #62415 Contract titled "RFP 062415." All references to debarment, suspension, or termination as referenced in said part of the Uniform rental & laundering Contract are hereby waived. Such waiver does not alter or diminish CITY's right to suspend or terminate CONTRACTOR as provided below.

(h) The following locations will be the site from which CONTRACTOR picks up the uniforms and the corresponding billing addresses.

#	Description	Pick Up Location	Billing Address
1	Fire Department	1675 Mason Street	301 S Beach Street
2	Fleet Maintenance	950 Bellevue Ave.	950 Bellevue Ave
3	Grounds Maintenance	950 Bellevue Ave.	950 Bellevue Ave
4	Property Maintenance	950 Bellevue Ave.	950 Bellevue Ave
5	Street Maintenance	950 Bellevue Ave.	950 Bellevue Ave
6	Traffic Maintenance	950 Bellevue Ave.	950 Bellevue Ave
7	Leisure Services	308 MLK Blvd	301 S Ridgewood Ave #
8	Meter Services	301 S Ridgewood Ave #176	301 S Ridgewood Ave #176
9	Enviromental Lab	3651 LPGA	125 Basin Street, #204
10	Water Plant	3651 LPGA	125 Basin Street, #204
11	Central Maintenance	3651 LPGA	125 Basin Street, #204
12	Brennan Water Treatment	3651 LPGA	125 Basin Street, #204
13	Bethune Water Treatment	1 Shady Place	125 Basin Street, #204
14	Utilities Engineering	125 Basin Street, # 130	125 Basin Street, #204
15	Stormwater	221 Marion Street	125 Basin Street, #204
16	Water Distribution	220 Marion Street	125 Basin Street, #204
17	Sewer Line	215 Marion Street	125 Basin Street, #204
18	Reuse	523 Magnolia	125 Basin Street, #204

5. Standard of Performance. In addition to any standards of performance or warranties set forth in the Sourcewell Contract #62415 Contract, CONTRACTOR affirms that CONTRACTOR's services will at a minimum meet the level care and skill ordinarily used by members of CONTRACTOR's profession performing the type of services provided herein within the State of Florida.

6. Public Records.

(a) To the extent applicable, CONTRACTOR will comply with the requirements of Florida's Public Records Law, ch. 119, Florida Statutes, which include the following:

(1) Keeping and maintaining public records that the CITY requires for performance of the service provided herein.

(2) Upon the request of the City Clerk of the CITY, (i) providing the City Clerk with a copy of requested public records or (ii) allowing inspection or copying of the records, within a reasonable time after receipt of the City Clerk's request, at a cost that does not exceed the cost provided in Ch. 119, Florida Statutes, or as otherwise provided by law.

(3) Ensuring that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law until completion of this Agreement, or, if this is a Contract for a specified Term, through the expiration of the Term; and following such completion or expiration, as applicable, if CONTRACTOR fails to transfer such records to the CITY.

(4) Upon completion of the work, or, if this is a Contract for a specified Term, upon expiration of the Term, keep and maintain public records required by the CITY to perform the service. CONTRACTOR will meet all applicable requirements for retaining public records. All records stored electronically must be provide to the CITY upon request from the City Clerk, in a format that is compatible with the CITY's information technology systems.

IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTRACTOR MUST CONTACT THE CITY CLERK, WHOSE CONTACT INFORMATION IS AS FOLLOWS:

(Phone)	386 671-8023
(Email)	clerk@codb.us
(Address)	301 S. Ridgewood Avenue Daytona Beach, FL 32114

(b) Nothing herein will be deemed to waive CONTRACTOR's obligation to comply with Section 119.0701(3)(a), Florida Statutes, as amended by Chapter 2016-20, Laws of Florida (2016).

7. Notices. All notices, requests, demands and other communications required under this Agreement will be in writing and deemed delivered if delivered in person, by telefax, by overnight courier or by certified or registered mail:

If to City, to: Joanne Flick, Purchasing Agent
Daytona Beach Purchasing Department
301 S Ridgewood Avenue, Rm 146
Daytona Beach, FL 32114
Fax: (386) 671-8085

If to CONTRACTOR, to: ZAK KIZILOWICZ SERVICE MANAGER
Name and Title
1455 BUFFALO RD.
Street Address, no PO Box
TITUSVILLE FL 32796
City, State, Zip
Fax: 321-268-1403

8. Termination.

(a) The CITY may by written notice to CONTRACTOR terminate this Agreement, in whole or in part, at any time, either for the CITY's convenience or because of the failure of the CONTRACTOR to fulfill its contractual obligations.

(1) Before terminating for convenience, CITY must provide CONSULANT at least 30 day's advance notice of termination. This Agreement will terminate automatically and without need for further notice upon the expiration of the notice period.

(2) Before terminating due to CONTRACTOR's material breach of its contractual obligations, CITY must provide CONTRACTOR prior written notice, specifying the breach and demanding CONTRACTOR remedy the breach within 10 days of the notice, or within such longer period as may be reasonably required if the nature of the breach is that it cannot be remedied within 10 days of notice. This Agreement will terminate automatically and without need for further notice if CONTRACTOR fails to remedy the material breach within the period described in the CITY's notice of breach.

In either instance described above, upon termination CONTRACTOR will immediately discontinue all services affected, unless the notice directs otherwise, and deliver to the CITY all data, drawings, specifications, reports, estimates, summaries, and any and all such other information and services of whatever type or nature as may have been accumulated by CONTRACTOR in performing this Agreement, whether completed or in process.

(b) If the termination is for convenience, CONTRACTOR will be paid compensation for authorized services performed to the date of termination. If termination is due to CONTRACTOR's material breach, the CITY reserves all rights and remedies it may have under law due to such breach. Among other things, the CITY may take over the work and prosecute the same to completion by other agreements or otherwise; and in such case, the CONTRACTOR will be liable to the CITY for all reasonable additional costs occasioned to the CITY thereby.

(c) If after notice of termination for the CONTRACTOR's failure to fulfill contractual obligations it is judicially determined by the CITY or by a court of law that the CONTRACTOR had not so failed, the termination will be conclusively deemed to have been effected for the CITY's convenience. In such event, adjustment in payment to CONTRACTOR will be made as provided in subsection (b) of this Section for a termination for convenience.

(d) The rights and remedies of CITY provided for in this Section are in addition and supplemental to any and all other rights and remedies provided by law or under this Agreement.

9. Suspension of Services. If the notice of material breach issued by the CITY pursuant to the preceding Section so directs, CONTRACTOR will suspend services immediately upon receipt thereof, other than the work required to remedy the material breach.

10. Indemnification. CONTRACTOR will indemnify and hold harmless the CITY, including the CITY's officers, employees, and agents, from liabilities, damages, losses, and costs, including, but not limited to, reasonable attorneys' fees, to the extent caused by the negligence, recklessness, or intentionally wrongful conduct of CONTRACTOR, or CONTRACTOR's officers, employees, or agents, including subcontractors and other persons employed or use by CONTRACTOR in the performance of this Agreement. This indemnification agreement is separate and apart from, and in no way limited by, any insurance provided pursuant to this agreement or otherwise.

11. Insurance. CONTRACTOR will provide and maintain at CONTRACTOR's own expense, insurance of the kinds of coverage and in the amounts set forth in this Section. All such insurance will be primary and non-contributory with the CITY's own insurance. In the event any request for the performance of services presents exposures to the CITY not covered by the requirements set forth below, the CITY reserves the right to add insurance requirements that will cover such an exposure.

(a) Coverage and Amounts.

(1) **Workers Compensation Insurance** as required by Florida Statutes, Chapter 440, Workers' Compensation Insurance, for all employees of CONTRACTOR, employed at the site of the service or in any way connected with the work, which is the subject of this service. The insurance required by this provision will comply fully with the Florida Workers' Compensation Law and include Employers' Liability Insurance with limits of not less than \$500,000 per occurrence. Any associated or subsidiary company involved in the service must be named in the Workers' Compensation coverage.

(2) **Liability Insurance**, including (i) **Commercial general liability** coverage for operations, independent contractors, products-completed operations, broad form property damage, and personal injury on an "occurrence" basis insuring CONTRACTOR and any other interests, including but not limited to any associated or subsidiary companies involved in the work; and (ii) **Automobile Liability Insurance**, which will insure claims for damages because of bodily injury or

death of any person or property damage arising out of the ownership, maintenance or use of any motor vehicle used by the CONTRACTOR in the performance of this Agreement.

The limit of liability for each policy will be a combined single limit for bodily injury and property damage of no less than \$1,000,000 per occurrence. If insurance is provided with a general aggregate, then the aggregate will be in an amount of no less than \$2,000,000. The Risk Manager may authorize lower liability limits for the automobile policy only, at the Risk Manager's sole discretion.

THE COMMERCIAL GENERAL LIABILITY INSURANCE POLICY WILL NAME THE CITY AS AN ADDITIONAL INSURED. CONTRACTOR'S Commercial General Liability insurance policy shall provide coverage to CONTRACTOR, and CITY when required to be named as an additional insured either by endorsement or pursuant to a blanket additional insured endorsement, for those sources of liability which would be covered by the latest edition of the standard Commercial General Liability Coverage Form (ISO Form CG 00 01) without the attachment of any endorsements excluding or limiting coverage for Products/Completed Operations, Independent Contractors, Property of CITY in Contractor's Care, Custody or Control or Property of CITY on which contracted operations are being performed, Explosion, Collapse or Underground hazards (XCU Coverage, Contractual Liability or Separation of Insureds). When CITY is added as additional insured by endorsement, ISO Endorsements CG 20 10 and CG 20 37 or their equivalent shall be used to provide such Additional Insured status.

(3) **Contractors Pollution Liability** in the amount of \$1,000,000 Per Loss, \$2,000,000 Annual Aggregate. Such coverage will include bodily injury, sickness, disease, mental anguish or shock sustained by any person, including death; property damage including physical injury to or destruction of tangible property including the resulting loss of use thereof, cleanup costs, and the loss of use of tangible property that has not been physically injured or destroyed; defense including costs, charges and expenses incurred in the investigation, adjustment or defense of claims for such compensatory damages; coverage for losses caused by pollution conditions that arise from the operations of the contractor. The City of Daytona Beach shall be named as additional insured. Coverage will be provided on an Occurrence Form or a Claims Made Form with a retroactive date equal to at least the first date of this agreement and with a three year reporting option beyond the Annual expiration date of the policy.)

Unless specifically waived hereafter in writing by the Risk Manager, Contractor agrees that the insurer shall waive its rights of subrogation, if any, against the City on each of the foregoing types of required insurance coverage.

(b) *Proof of Insurance.* CONTRACTOR will furnish proof of insurance acceptable to the CITY prior to or at the time of execution of this Agreement. CONTRACTOR will not commence work until all proof of such insurance has been filed with and approved by the CITY. CONTRACTOR will furnish evidence of all required insurance in the form of certificates of insurance which will clearly outline all hazards covered as itemized above, the amounts of insurance applicable to each hazard, and the expiration dates.

If requested by the CITY, CONTRACTOR will furnish copies of the insurance contracts to support the certificates of insurance and the copies of said insurance must be acceptable to the CITY.

(c) *Cancellation; Replacement Required.* CONTRACTOR will file replacement certificates 30 days prior to expiration or termination of the required insurance occurring prior to the acceptance of the work by the CITY. If a required policy is canceled without CONTRACTOR's prior knowledge CONTRACTOR will immediately notify the CITY immediately upon becoming aware that a required insurance coverage has been canceled for any reason, and promptly replace the canceled policy. The CITY expressly reserves the right or replace the canceled policy at CONTRACTOR's expense if CONTRACTOR fails to do so.

(d) *Termination of Insurance.* CONTRACTOR may not cancel the insurance required by this Agreement until the work is completed, accepted by the CITY and CONTRACTOR has received written notification from the Risk Management Division of the CITY that CONTRACTOR may cancel the insurance required by this Agreement and the date upon which the insurance may be canceled. The Risk Management Division of the CITY will provide such written notification at the request of CONTRACTOR if the request is made no earlier than two weeks before the work is to be completed.

(e) *Liabilities Unaffected.* CONTRACTOR's liabilities under this Agreement will survive and not be terminated, reduced or otherwise limited by any expiration or termination of insurance coverages. Similarly, CONTRACTOR's liabilities under this Agreement will not be limited to the extent of by the existence of any exclusions or limitations in insurance coverages, or by CONTRACTOR's failure to obtain insurance coverage.

CONTRACTOR will not be relieved from responsibility to provide required insurance by any failure of the CITY to demand such coverage, or by CITY's approval of a policy submitted by CONTRACTOR that does not meet the requirements of this Agreement.

12. Disputes. If a dispute exists concerning this Agreement, the Parties agree to use the following procedure prior to pursuing any judicial remedies.

(a) *Negotiations.* A Party will request in writing that a meeting be held between representatives of each Party within 14 Calendar Days of the request or such later date that the Parties may agree to. Each Party will attend and will include, at a minimum, a senior level decision maker (an owner, officer, or employee of each organization) empowered to negotiate on behalf of their organization. The purpose of this meeting is to negotiate in the matters constituting the dispute in good faith. The Parties may mutually agree in writing to waive this step and proceed directly to mediation as described below.

(b) *Non-Binding Mediation.* Mediation is a forum in which an impartial person, the mediator, facilitates communication between parties to promote reconciliation, settlement, or understanding among them. Within 30 days after the procedure described above proves unsuccessful or the Parties mutually waive the procedure, the Parties will submit to a non-binding mediation. The mediation, at a minimum, will provide for (i) conducting an on-site investigation, if appropriate, by

the mediator for fact gathering purposes, (ii) a meeting of all Parties for the exchange of points of view and (iii) separate meetings between the mediator and each Party to the dispute for the formulation of resolution alternatives. The Parties will select a mediator trained in mediation skills and certified to mediate by the Florida Bar, to assist with resolution of the dispute. The Parties will act in good faith in the selection of the mediator and give consideration to qualified individuals nominated to act as mediator. Nothing in this Agreement prevents the Parties from relying on the skills of a person who also is trained in the subject matter of the dispute or a contract interpretation expert. Each Party will attend will include, at a minimum, a senior level decision maker (an owner, officer, or employee of each organization) empowered to negotiate on behalf of their organization.

If the Parties fail to reach a resolution of the dispute through mediation, then the Parties are released to pursue any judicial remedies available to them.

13. Additional Provisions. The following additional provisions apply:

(a) CONTRACTOR will comply with the terms and conditions of any and all federal, state and local permits, which may be required for the work to be performed. The CITY will be responsible for obtaining all other permits at the CITY's cost.

(b) CONTRACTOR will not assign, transfer, delegate or in any other manner dispose of its rights, privileges or obligations under this Agreement, without the written consent of the CITY.

(c) This Agreement will be governed by and construed in accordance with the laws of the State of Florida. Captions and paragraph headings used herein are for convenience only, are not a part of this Agreement and will not be deemed to limit or alter any provisions hereof or to be relevant in construing this Agreement. The use of any gender herein will be deemed to be or include the other genders, and the use of the singular herein will be deemed to be or include the plural (and vice versa), wherever appropriate. If any word, phrase, clause, sentence or provision of the Contract, or the application of same to any person or set of circumstances is for any reason held to be unconstitutional, invalid or unenforceable, that finding will only effect such word, phrase, clause, sentence or provision, and such finding will not affect the remaining portions of this Agreement; this being the intent of the Parties in entering into the Contract; and all provisions of the Contract are declared to be severable for this purpose.

(d) The exclusive venue for any litigation arising out of this Agreement will be Volusia County, Florida if in state court, or the U.S. District Court, Middle District of Florida if in federal court.

(e) JURY TRIAL WAIVED. THE PARTIES HEREBY WAIVE THEIR RESPECTIVE RIGHTS TO A JURY TRIAL OF ANY CLAIM OR CAUSE OF ACTION BASED UPON OR ARISING OUT OF THIS AGREEMENT, OR ANY DEALINGS BETWEEN THE PARTIES. THE SCOPE OF THIS WAIVER IS INTENDED TO BE ALL ENCOMPASSING OF ANY DISPUTES

BETWEEN THE PARTIES THAT MAY BE FILED IN ANY COURT AND THAT RELATE TO THE SUBJECT MATTER, INCLUDING WITHOUT LIMITATION, CONTRACT CLAIMS, TORT CLAIMS, BREACH OF DUTY CLAIMS AND ALL OTHER COMMON LAW AND STATUTORY CLAIMS.

(f) Except where specifically provided herein, in case of litigation between the Parties concerning this Agreement, each party will bear all of its litigation costs, including attorney's fees.

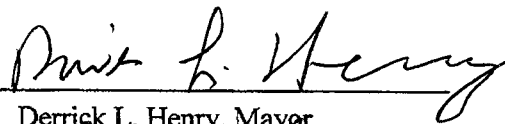
(g) A force majeure event is an act of God or of the public enemy, riots, civil commotion, war, acts of government or government immobility (whether federal, state, or local) fire, flood, epidemic, quarantine restriction, strike, freight embargo, or unusually severe weather; provided, however, that no event or occurrence will be deemed to be a force majeure event unless the failure to perform is beyond the control and without any fault or negligence of the Party charged with performing or that Party's officers, employees, or agents. Whenever this Agreement imposes a deadline for performing upon a Party, the deadline will be extended by one day for each day that a Force Majeure event prevents the Party from performing; provided, however, that the Party charged with performing and claiming delay due to a Force Majeure event will promptly notify the other Party of the Event and will use its best efforts to minimize any resulting delay.

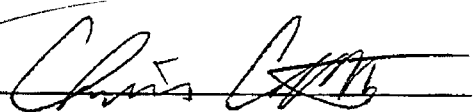
(h) This Agreement represents the entire agreement of the parties with respect to the subject matter hereof. No representations, warranties, inducements, or oral agreements have been made by either Party except as expressly set forth herein, or in other contemporaneous written agreements.

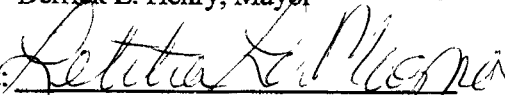
IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed as below.

THE CITY

CONTRACTOR

By: 
Derrick L. Henry, Mayor

By: 

Attest: 
Letitia LaMagna, City Clerk

Printed Name: Chris Cetta

Title: LOCATION MANAGER

Date: 11-7-19

Date: 10/18/19

Approved as to legal form:

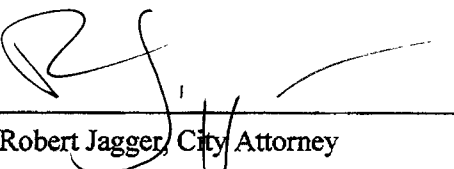
By: 
Robert Jagger, City Attorney

EXHIBIT A

FORM C

EXCEPTIONS TO PROPOSAL TERMS, CONDITIONS, AND SOLUTIONS REQUEST

(NIPA)

Company Name: UniFirst Corporation

Note: Original must be signed and inserted in the inside front cover pouch

Any exceptions to the Terms, Conditions, Specifications, or Proposal Forms contained herein shall be noted in writing and included with the proposal submittal. Proposer acknowledges that the exceptions listed may or may not be accepted by NJPA and may or may not be included in the final contract. NJPA may clarify exceptions listed here and document the results of those clarifications in the appropriate section below.

Section/page	Term, Condition, or Specification	Exception	NJPA ACCEPTS
		<p>As an incumbent supplier to NJPA we suggest we use the Terms and Conditions from our existing agreement.</p> <p><u>ADDENDUM ONE TO NJPA CONTRACT #012111-UFC</u></p> <p>In the event that a program agreement between an NJPA Member and UniFirst Corporation is entered into during the above named NJPA awarded contract period but has an end date that terminates after the NIPA contract expiration, the terms and conditions of the awarded NIPA contract shall extend through the program end date.</p>	<p>NJPA Accepts</p>

Proposer's Signature: *[Handwritten Signature]*

Date: *6/16/15*

NJPA Clarifications:
Any proposed exception not explicitly accepted by NJPA is hereby rejected and will not be part of the NJPA Contract



Letter of Agreement To Extend the Contract

between

UniFirst Corporation (Vendor)
68 Jonspin Road
Wilmington, MA 01887

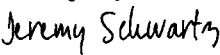
and

Sourcewell, Formerly National Joint Powers Alliance (NJPA)
202 12th Street NE
P.O. Box 219
Staples, MN 56479
Phone: (218) 894-1930

The Vendor and Sourcewell have entered into an Agreement (Contract #062415-UFC) for the procurement of Uniforms and Uniform-Related Products and Services. This Agreement has an expiration date of August 18, 2019, but the parties may extend the Agreement for one additional year by mutual consent.

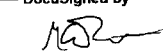
The parties acknowledge that extending the Agreement for another year benefits the Vendor, Sourcewell and Sourcewell's Members. The Vendor and Sourcewell therefore agree to extend the Agreement listed above for a fifth year. This existing Agreement will terminate on August 18, 2020. All other terms and conditions of the Agreement remain in force.

Sourcewell, Formerly National Joint Powers Alliance® (NJPA)

DocuSigned by

By: C0FD2A139D06489, Its: Director of Operations & Procurement/CPO

Name printed or typed: Jeremy Schwartz
11/16/2018 | 12:38 PM CST
Date _____

UniFirst Corporation

DocuSigned by

By: 4F12ACF1C3F941F, Its: vp national accounts
Michael Ruttner

Name printed or typed: _____
11/16/2018 | 1:57 PM CST
Date _____

Contract Award
RFP 062415 #



FORM D

Formal Offering of Proposal
(To be completed Only by Proposer)

UNIFORMS AND UNIFORM-RELATED PRODUCTS AND SERVICES

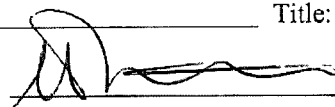
In compliance with the Request for Proposal (RFP) for UNIFORMS AND UNIFORM-RELATED PRODUCTS AND SERVICES the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby propose, fully commit and agree to furnish the defined equipment/products and related services in full compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they accept the full responsibility as the sole source of responsibility of the proposed response herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this proposal is the sole responsibility of the Proposer.

Company Name: UniFirst Corporation Date: June 19, 2015

Company Address: 68 Jonspin Road

City: Wilmington State: MA Zip: 01887

Contact Person: Kurt Nussle Title: National Account Executive

Authorized Signature (ink only):  _____
Michael E. Ruttner
(Name printed or typed)

Form E



Contract Acceptance and Award

(To be completed only by NJPA)

NJPA 062415 | UNIFORMS AND UNIFORM-RELATED PRODUCTS AND SERVICES

UniFirst Corporation

Proposer's full legal name

Your proposal is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined product/equipment and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, your Response, and any exceptions accepted or rejected by NJPA on Form C.

The effective start date of the Contract will be August 18th, 20 15 and continue for four years from the board award date. This contract has the consideration of a fifth year renewal option at the discretion of NJPA.

National Joint Powers Alliance® (NJPA)

NJPA Authorized signature:

Dr. Chad Corquette

NJPA Executive Director

(Name printed or typed)

Awarded this 18th day of August, 20 15 NJPA Contract Number 062415-UFC

NJPA Authorized signature:

Scott Veronen

NJPA Board Member

(Name printed or typed)

Executed this 18th day of August, 20 15 NJPA Contract Number 062415-UFC

Proposer hereby accepts contract award including all accepted exceptions and NJPA clarifications identified on FORM C.

Vendor Name UNIFIRST CORP

Vendor Authorized signature:

David M Katz

(Name printed or typed)

Title: SUP Sales & Marketing

Executed this 19th day of August, 20 15 NJPA Contract Number 062415-UFC

PROPOSER ASSURANCE OF COMPLIANCE



Proposal Affidavit Signature Page

PROPOSER'S AFFIDAVIT

The undersigned, representing the persons, firms and corporations joining in the submission of the foregoing proposal (such persons, firms and corporations hereinafter being referred to as the "Proposer"), being duly sworn on his/her oath, states to the best of his/her belief and knowledge:

1. The undersigned certifies the Proposer is submitting their proposal under their true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, that the Proposer possesses, or will possess prior to the delivery of any equipment/products and related services, all applicable licenses necessary for such delivery to NJPA members agencies nationally, and that they are authorized to act on behalf of, and encumber the "Proposer" in this Contract; and
2. To the best of my knowledge, no Proposer or Potential Proposer, nor any person duly representing the same, has directly or indirectly entered into any agreement or arrangement with any other Proposers, Potential Proposers, any official or employee of the NJPA, or any person, firm or corporation under contract with the NJPA in an effort to influence either the offering or non-offering of certain prices, terms, and conditions relating to this RFP which tends to, or does, lessen or destroy free competition of the Contract sought for by this RFP; and
3. The Proposer or any person on his/her behalf, has not agreed, connived or colluded to produce a deceptive show of competition in the manner of the proposal or award of the referenced contract; and
4. Neither the Proposer nor any officer, director, partner, member or associate of the Proposer, nor any of its employees directly involved in obtaining contracts with the NJPA or any subdivision of the NJPA, has been convicted of false pretenses, attempted false pretenses or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985; and
5. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the proposal submittal; and
6. If awarded a contract, the Proposer will provide the equipment/products and/or services to qualifying members of the NJPA in accordance with the terms, conditions, scope of this RFP, Proposer offered specifications and other documents of this solicitation; and
7. The undersigned, being familiar with and understand the expectations requested and outlined in this RFP under consideration, hereby proposes to deliver through valid requests, Purchase Orders or other acceptable forms ordering and procurement by NJPA Members. Unless otherwise indicated, requested and agreed to on a valid purchase order per this RFP, only new, unused and first quality equipment/products and related services are to be transacted with NJPA Members relating to an awarded contract; and
8. The Proposer has carefully checked the accuracy of all proposed products/equipment and related services and listed total price per unit of purchase in this proposal to include shipping and delivery considerations. In addition, the Proposer accepts all general terms and conditions of this RFP, including all responsibilities of commitment as outlined and proposed; and

9. In submitting this proposal, it is understood that the right is reserved by the NJPA to reject any or all proposals and it is agreed by all parties that this proposal may not be withdrawn during a period of 90 days from the date proposals were opened regarding this RFP; and
10. The Proposer certifies that in performing this Contract they will comply with all applicable provisions of the federal, state, and local laws, regulations, rules, and orders; and
11. The Proposer understands that submitted proposals which are marked "confidential" in their entirety, or those in which a significant portion of the submitted proposal is marked "nonpublic" **will not** be accepted by NJPA. Pursuant to Minnesota Statute §13.37 only specific parts of the proposal may be labeled a "trade secret." All proposals are nonpublic until the contract is awarded; at which time, both successful and unsuccessful vendors' proposals become public information.
12. The Proposer understands and agrees that NJPA will not be responsible for any information contained within the proposal.
13. By signing below, the Proposer understands it is his or her responsibility as the Vendor to act in protection of labeled information and agree to defend and indemnify NJPA for honoring such designation. Proposer duly realizes failure to so act will constitute a complete waiver and all submitted information will become public information; additionally failure to label any information that is released by NJPA shall constitute a complete waiver of any and all claims for damages caused by the release of the information.

[The rest of this page has been left intentionally blank. Signature page below]

By signing below, Proposer is acknowledging that he or she has read, understands and agrees to comply with the terms and conditions specified above

Company Name: UniFirst Corporation

Contact Person for Questions: Kurt Nussle

(Must be individual who is responsible for filling out this Proposer's Response form)

Address: 68 Jonspin Road

City/State/Zip: Wilmington, MA 01887

Telephone Number: 888-851-2474 x302 Fax Number: 615-399-5290

E-mail Address: knussle@unifirst.com

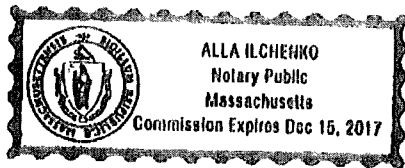
Authorized Signature: 

Authorized Name (typed): Michael E. Ruttner

Title: Vice President National Accounts

Date: June 19, 2015

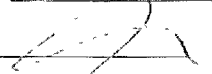
Notarized



Subscribed and sworn to before me this 19th day of June, 20 15

Notary Public in and for the County of _____ State of MA

My commission expires: December 15, 2017

Signature: 



PROPOSER QUESTIONNAIRE
Payment Terms, Warranty, Products/Equipment/Services, Pricing and Delivery, Industry Specific

Proposer Name: UniFirst Corporation

Questionnaire completed by: Kurt Nussle

Payment Terms and Financing Options

1) Identify your payment terms if applicable. (Net 30, etc.)

We currently have Net 30 payment terms with NJPA.

2) Identify any applicable leasing or other financing options as defined herein.

Not Applicable.

3) Briefly describe your proposed order process for this proposal and contract award. (Note: order process may be modified or refined during an NJPA member's final Contract phase process).

There are multiple ordering approaches which might be of interest to you under the proposed program. They are listed below along with the primary advantages associated with each.

Rental:

- **Route Sales Representative:** Speed, accuracy, and immediate sizing
- **Phone-Primary Advantages:** Speed and interactivity, faxed confirmation
- **Fax-Primary Advantages:** Speed and accuracy, faxed confirmation

Direct Sale:

- **Custom Store Front / Internet-** This on-line ordering has the primary advantages of : convenience, interactivity, colored pictures, descriptions, sizes, allowance programs, spending limits, multiple payment methods, program management/accountability, secure -Verisign®
- **Custom Brochure/Mail In -** Primary Advantages: Available to all employees with or without internet access, color picture, descriptions, prices, includes pre-printed order forms, convenience
- **Mail-Primary Advantage (direct sale):** Accuracy, faxed confirmation
- **Phone-Primary Advantages:** Speed and interactivity, faxed confirmation
- **Fax-Primary Advantages:** Speed and accuracy, faxed confirmation
- **E-Mail- Primary Advantages:** Speed, accuracy, electronic record, electronic confirmation.

a. Please specify if you will be including your dealer network in this proposal. If so, please specify how involved they will be (For example, will the Dealer accept the P.O.?), and how are we to verify the specific dealer is part of your network?

We do not require the use of a dealer network.

4) Do you accept the P-card procurement and payment process?

Yes. Customers can pay weekly invoices using a company credit or P card. Our accounts receivable department will apply the weekly invoice amounts to the credit or P card for each customer location

Warranty

- 5) Describe, in detail, your Manufacture Warranty Program including conditions and requirements to qualify, claims procedure, and overall structure.

All items of Merchandise delivered by UniFirst will conform to NJPA's specifications set forth in Schedule II of our National Service Agreement and meet or exceed customary industry standards of quality, or non-conforming items will be replaced by UniFirst by the following normal delivery at no cost to Customer. All of the Services performed shall be executed in a good and workmanlike manner by qualified and careful workers, in accordance with industry standards of care and diligence normally practiced by firms performing services of a similar nature and in accordance with this Agreement.

- 6) Do all warranties cover all products/equipment parts and labor?

See response to question 5 (five) above.

- 7) Do warranties impose usage limit restrictions?

See response to question 5 (five) above.

- 8) Do warranties cover the expense of technicians travel time and mileage to perform warranty repairs?

See response to question 5 (five) above.

- 9) Please list any other limitations or circumstances that would not be covered under your warranty

See response to question 5 (five) above.

- 10) Please list any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs. How will NJPA Members in these regions be provided service for warranty repair?

See response to question 5 (five) above.

Equipment/Product/Services, Pricing, and Delivery

- 11) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.

Standard Work-wear:

From factory coveralls, to lab coats, to foodservice smocks - UniFirst' Industrial Wear line offers apparel for workers in virtually every occupation. Beyond a complete selection of primary garments, cover-ups, and outerwear, UniFirst also provides accessory items like gloves, hats, footwear, and protective gear - making "head-to-toe" outfitting more than just a marketing slogan. Most of the line's apparel items boast our Industrial Laundry Safe seal, meaning they are ideally constructed to hold up to UniFirst' rigorous industrial laundry process. Compared to home laundering, we use stronger detergents, longer agitation cycles, and higher temperatures to get even hard-use clothing their cleanest. UniFirst currently self-manufactures over 70% of its overall industrial garment needs.

Flame Resistant Apparel:

Wherever business is hot (literally), UniFirst is on the job. Our flame-resistant apparel offers important secondary protection from flash fire, electric arcs, and other potentially hazardous flame conditions. Our FR garments look and feel comfortable, but offer great durability and the added protection of flame-resistance. UniFirst currently self manufactures over half of its overall FR needs. UniFirst also carries Flame Resistant Apparel specific for the foodservice industry – Samples are available

Hi Visibility Garments:

For those whose jobs place them in potentially hazardous traffic environments, UniFirst offers the latest HIGH-VISIBILITY WORKWEAR SOLUTIONS. Our ANSI compliant Hi-Vis garments make workers visible to drivers at much greater distances than simple enhanced visibility wear. And workers who are more easily seen by motorists and oncoming traffic are safer and happier on the job.

Corporate Casual Attire:

All across North America, the casual dress trend has taken hold. But the need for professional polish remains as strong as ever. UniFirst responds with Corporate Casual attire that allows employees to “dress down” while maintaining a decidedly business-like look. Our growing Corporate Casual line includes hundreds of items, all available with our own embroidered or screen-printed personalization. In this and other product categories, UniFirst offers the industry’s fastest new installation and replenishment service available, thanks largely to our ISO 9001-2000 registered, 320,000 sq. ft. Owensboro, KY Central Distribution Facility, the only such facility in the industrial rental garment business.

Floorcare and Dust Control Services:

Creating a safe, attractive workplace is a process that begins from the ground up. It’s no wonder, then, that UniFirst’ floorcare products are underfoot in offices and factories from coast-to-coast. Through our rental programs, we regularly clean and rotate items, saving businesses significant maintenance time and expense. Supplying walk-off and logo mats; scraper and anti-fatigue mats; wet and dry mops; as well as various wiping products, UniFirst keeps workplaces clean and inviting, while protecting employees and CUSTOMERS alike. UniFirst self-manufactures over 70% of its total floorcare needs (mats and dust mops) from its Arkansas manufacturing facility so that we provide customers with an even greater level of value, color selection, and overall value than was previously available.

Restroom Services:

In business, quality and image are around-the-clock imperatives, often extending beyond work apparel. Restroom Services from UniFirst benefits both a company’s employees and its Customers. Products such as hand soaps, sanitizers, air fresheners, disposable towels and tissue, as well as required dispensers, address health and sanitary concerns, while conveying a focus on cleanliness that speaks of a total commitment to quality. As with all UniFirst rental programs our Route Representative monitors your usage and provides timely product refills and supplementary services.

- 12) Provide a general narrative description of your pricing model identifying how the model works (line item and/or published catalog percentage discount).

In general, UniFirst provides service quotes to its Customers that represent its very best prices for the projected volume of business and the associated terms and conditions of service, as determined by our review of the RFP documents. This does not mean, however, that we necessarily expect to receive all of this business immediately, or even necessarily within the first year or two of the term of our Agreement, for that matter, as we realize that we frequently are required to await the natural expiration (by their terms) of any pre-existing agreements that our Customer might then have in place with any third party vendors.

As with all things there is at least one exception to this general rule, which would arise in the event that a given Customer elected to award all of its business to two or more preferred vendors, each of whom was then expected to solicit business from each Customer operating location. In this instance, we would downgrade the value of the projected business volumes (raise the bid prices that we initially quoted) and then offer incentives (reduced prices) to be granted upon the attainment of certain specified earned revenue thresholds. The most Customer friendly option is the former, where our very best prices are offered from day one of the Agreement.

Once our agreement is finalized our Account Management System ensures that only those products and prices enabled in the agreement can be invoiced locally. Consistent application of products and pricing across all of the local NJPA operations is guaranteed.

Furthermore all requests for exceptions (additions) to the originally negotiated contract requirements must be processed through predefined channels for approval. All pricing will be developed using the same pricing model used in the original bid effort to incorporate the same volume considerations.

Rental Services Include:

- Water-wash of Rented Uniforms and Rented Items. Including inspection of all garments during the cleaning process and the pressing of all garments at no additional cost
- Delivery of clean Rented Uniforms and Rented Items, on a stated weekly schedule.
- Removal of soiled Rented Uniforms and Rented Items, on a stated schedule.
- Existing garments may be exchanged due to an Employee's changing size requirements at no cost to the Customer, though the emblem and garment preparation charges specified by agreement will apply.
- All Garment repairs needed due to normal wear and tear will be done at no cost to the Customer.
- UniFirst will automatically replace garments before they become so worn as to impact either appearance or function. This replacement will be done at no charge to the Customer, though the emblem and garment preparation charges specified by agreement will apply.

- 13) Please quantify the discount range presented in this response pricing as a percentage discount from MSRP/published list.

NJPA's program pricing is constant across the nation and therefore the discount/savings varies by market; i.e. savings on the NJPA program might be as high as 60-70% in metropolitan markets such as NYC whereas in central Kentucky the savings might only be 20-30%. Across the board it's safe to say the average savings when compared to 'local pricing' is 30-40%.

- 14) Provide an overall proposed statement of method of pricing for individual line items, percentage discount off published product/equipment catalogs and/or category pricing percentage discount with regard to all equipment/products and related services and being proposed. Provide a SKU number for each item being proposed.

UniFirst evaluates the total potential volume for any particular National Account customer and prices the entire in accordance with our pricing models. Total usage levels are evaluated as part of the pricing, and UniFirst takes this into consideration and leverages the total potential of each account in order to come up with the most competitive rates available.

- 15) Propose a strategy, process, and specific method of facilitating "Sourced Equipment/Products and/or related Services" (AKA, "Open Market" items or "Non-Standard Options").

UniFirst is a full-service provider of textile services, with much of the products being manufactured and much of the services being provided directly by UniFirst. As a part of our continued growth, we have aligned ourselves with several trusted vendor partners whenever we have customer requirements that don't align with our manufacturing core competencies (i.e. Non-Standard Options). All vendor partners must pass through our Vendor Approval process to ensure that they are financially solvent, and adhere to all manufacturing best practices and appropriate child / forced labor laws. Our vendor partners have been carefully selected based on product offering/breadth, stocking position, and mutual business goals. This is an on-going effort to leverage our influence over these vendor partners in order to better guarantee the quality of services provided by any such vendor to any one of our customers. As an industry leader, UniFirst is able to leverage our size in order to negotiate the most favorable pricing and terms in the industry, a benefit that gets passed on directly to our customers.

In situations where our vendor partner's products are used to support our customers, we will issue standard UniFirst (bulk) Purchase Orders for merchandise, on an as necessary basis. These orders will be filled and shipped directly to our distribution center in Owensboro, KY. Our vendor partners will then invoice UniFirst directly for their services. All other services (order administration, pick, pack, ship, customer services and overall program administration and management) will be directly performed by UniFirst personnel, utilizing UniFirst owned equipment and facilities.

16) Describe your NJPA customer volume rebate programs, as applicable.

UniFirst will pay a quarterly rebate of 2% based on the rental charges for all NJPA members that utilize the UniFirst program. The rebate check will be calculated and issued within 30 days of the quarter end.

17) Identify any Total Cost of Acquisition (as defined herein) cost(s) which is **NOT** included "Pricing" submitted with your proposal response. Identify to whom these charges are payable to and their relationship to Proposer.

This is open for discussion. The pricing schedules attached to this proposal are not influenced by garments already in use by other suppliers.

18) If freight, delivery or shipping is an additional cost to the NJPA member, describe in detail the complete shipping and delivery program.

Rental: The delivery cost is included in the weekly rental rate.

Direct Sales: Pricing is quoted F.O.B. Origin, sans applicable sales taxes, with applicable freight and handling charges being prepaid and added to the shipment invoice.

- **United States** - All Purchased Items are shipped via UPS standard ground service from our ISO registered Central Distribution Center in Owensboro, KY, unless instructions to the contrary are specified on the order.
- **Canada** - All Purchased Items are shipped via Canadian Post standard ground service from our Central Distribution Center in Oakville, ON, unless instructions to the contrary are specified on the order.

Expedited shipping (overnight) is available via FedEx or UPS Express. The cost of expedited shipping will be calculated on a case by case basis and we will pass along the true cost of shipping.

19) As an important part of the evaluation of your offer, indicate the level of pricing you are offering.

Prices offered in this proposal are:

- a. Pricing is the same as typically offered to an individual municipality, Higher Ed or school district.
- b. Pricing is the same as typically offered to GPOs, cooperative procurement organizations or state purchasing departments.
- c. Better than typically offered to GPOs, cooperative procurement organizations or state purchasing departments.
- d. Other; please describe.

20) Do you offer quantity or volume discounts?

YES NO Outline guidelines and program.

UniFirst evaluates the total potential volume for any particular National Account customer and prices the entire in accordance with our pricing models. Total usage levels are evaluated as part of the pricing, and UniFirst takes this into consideration and leverages the total potential of each account in order to come up with the most competitive rates available. Rather than provide volume discounts we are offering our very best price to all NJPA regardless of size.

21) Describe in detail your proposed exchange and return program(s) and policy(s).

Direct Sale:

1.) UniFirst will accept Program Merchandise (Those garments which are part of your contracted program) for return credit or exchange. This includes garments that have been embroidered that can be re-used to fulfill a future order. Garments that are direct embroidered with the employee's first names or garments that receive personalization that are not included as part of your Program Merchandise (Example: Garments ordered from our catalog that are not included in your contracted merchandise) cannot be returned for credit or exchange. The reason for this policy is that we cannot re-use these garments to fulfill any future orders. To limit returns due to sizing errors, UniFirst will provide sizing kits to be distributed among your locations at no charge. Additional charges will apply when exchanging non-similar Program Merchandise items (Example: Shirt for a jacket) or returning properly shipped items that are free from defect for credit. In these cases a 15% re-stocking fee will apply. UniFirst will not assume any liability, or issue any credits for freight charges incurred for the return or re-shipment of Program Merchandise or non-Program Merchandise items, unless such return or re-shipment was necessitated by Supplier error.

PLEASE SEE DIRECT PURCHASE AGREEMENT LANGUAGE: WARRANTY AND RETURN POLICY BELOW:

Supplier guarantees that all Program Merchandise items delivered hereunder shall be in accordance with the specifications approved or adopted by Customer, be of merchantable quality and free from workmanship defects resulting from normal wear and tear for one (1) year following the date of purchase, color shifting, normal shrinkage and fading excluded. If Customer determines, at its own discretion, that the quality of any such item is not satisfactory it may return such item to Supplier and Supplier shall send a replacement, or issue a credit to Customer. Merchandise items, other than the Program Merchandise items specifically identified herein, that receive direct embroidery, once shipped, may not be returned for credit or exchange, unless the return was necessitated by Supplier error. Supplier will credit Customer for returned Program Merchandise items and re-bill for the exchange. Exchanging non-similar Program Merchandise items or returning properly shipped items that are free from defect for credit will result in a fifteen percent (15%) re-stocking fee. Supplier will not assume any liability, or issue any credits for freight charges incurred for the return or re-shipment of Program Merchandise items, unless such return or re-shipment was necessitated by Supplier error.

2.) Return Process

Each box that is shipped contains a packing list that includes the necessary user friendly paperwork needed to complete an exchange. This packing list is divided into two sections. Shipped garments and are shown at the top and the return exchange portion is shown at the bottom. A pre- addressed shipping label is also included to be torn off and placed over the top of the original shipping label on the box you received your garments in.

On the Return portion of the packing slip fill in the appropriate columns: RTN QTY: Quantity returning, RSN: Reason Code- found below, Action Code: (A) Exchange or (B) Issue refund or credit.

**Garments must be returned clean, unwashed, unworn and in new condition. These garments will be used to fulfill future orders placed against them.*

FOR EXCHANGES:

1. Call your assigned National Accounts Manager. This will expedite the process and we can begin shipping you your new garments while the other garments are being returned. All shipped garments will be billed and credits will be applied once we have received the returned garments.

2. Enter the item/ color / and size in the EXCHANGE FOR column of the packing list.

3. To ship products back, follow the RETURN INSTRUCTIONS.

FOR RETURNS:

1. Include the Return/ Exchange portion of the packing list with the merchandise in a securely wrapped package.
2. On the pre-printed shipping label addressed to UniFirst: Check either Return or Exchange.
3. Ship via UPS or Insured Parcel Post.
4. Save remainder of packing slip for your records.

Rental:

We do not offer warranties on the garments employed in our rental services programs. This is because we can not control or otherwise influence the uses to which these garments may be placed or the environments in which the utilization may occur. Notwithstanding this fact, any garment placed into service that was defective in any way, at the time of its installation, would be immediately replaced at no additional charge to you. And, we take care to inspect every rental garment every time we handle it. Upon pick-up and return to our service center, each garment receives a comprehensive ten point inspection. This system is backed-up by our wearer communication system which provides a continuous supply of service request tags at your place of business so that any special repair needs can also be flagged by wearers to ensure that they get our immediate attention.

Our Change-As-Needed system provides for the automatic replacement of garments before they become so worn as to impact appearance or function. And, unlike many (if not all) of our competitors, UniFirst replaces all garments which wear out as a consequence of normal wear and tear with "new" garments.

We also recognize that not every employee stays the same size over time, so we provide for clothing size exchanges whenever necessary.

- 22) Specifically identify those shipping and delivery and exchange and returns programs as they relate to Alaska and Hawaii and any related off shore delivery of contracted products/ equipment and related services.

As previously mentioned, due to the cost of doing business in Alaska and Hawaii, Subcontractors in these states may charge a minimum of two times the prices quoted above. We will do our best to find a Subcontractor that will honor the program pricing, however actual prices are a function of the product in the program and the Subcontractors local business practices. Any alternative pricing for Alaska and Hawaii will be submitted for your approval prior to subcontracting any of your sites to a third party.

In general, the return process would be similar to the one described in question 21.

- 23) Please describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with NJPA. Please be as specific as possible.

During the Term, UniFirst will, upon not less than thirty (30) business days prior written request, make available to NJPA no more than once per calendar year, at UniFirst's corporate offices, during normal business hours, the invoice reports and/or invoice documents from UniFirst pertaining to all invoices sent by UniFirst and payments made by NJPA members for all Products and Services procured under this Agreement. NJPA may employ an independent auditor or NJPA may choose to conduct such audit on its own behalf. UniFirst shall have the right to approve the independent auditor, which approval shall not be unreasonably withheld. Upon approval and after the auditor has executed an appropriate confidentiality agreement, UniFirst will permit the auditor to review the relevant UniFirst documents. NJPA shall be responsible for paying the auditor's fees. The parties will make every reasonable effort to fairly and equitably resolve discrepancies to the satisfaction of both parties.

Industry Specific Items

- 24) Explain the differences and unique advantages between your products and those of your closest competitors. Give specific examples that demonstrate product longevity or wear resistance.
- 25) If applicable, please outline how your direct buy, rental, or leasing solutions complement the value of your program and offerings

Rent

UniFirst full service uniform rental programs include:

When you participate in a full-service UniFirst uniform program, up-front clothing investments are eliminated. We outfit employees in the clothing of your choice, provide weekly cleaning, garment maintenance, and issue replacements as necessary. We handle all the program administration for your employee uniforms and services, eliminating the worries and headaches. And it's all for one low weekly charge per employee (or per product).

How our rental programs work

More than 200 UniFirst service centers throughout the U.S. and Canada provide a total uniform and Facility Service package. With a full service rental program, you get:

- Professional on-site needs analysis
- More than 17,000 product sku's to choose from
- Measurement/fitting of each wearer conducted at your location(s)
- Specified number of garments for each individual
- Professional laundering and finishing
- Regularly scheduled uniform deliveries and product replenishment
- Inspection of all garments for rips, flaws, missing buttons, etc.
- Automatic garment repairs
- Automatic replacement of worn or overly damaged garments
- Inventory control with itemization by employee (or product)
- Quick outfitting of new employees

Triple Pro Service

You'll get three dedicated UniFirst professionals working on your account at all times. There's a dependable Route Sales Representative who'll keep your program running smoothly day in and day out, a Service Manager whose primary responsibility is to see that you're getting everything you need when you need it, and a helpful local Customer Service Representative who's always ready to provide immediate assistance. Through the efforts of this hard-working team, we guarantee 24-hour response to any problem, question, or request.

Lease

UniFirst Val-U-Lease uniform programs include:

Depending upon individual needs, you may prefer our Val-U-Lease program. You enjoy the service, convenience, and all the benefits of our Full Service Uniform Rental Program, with the exception of the scheduled laundering services. But if you need occasional laundering, we can arrange that, too. And you'll still receive our uniform repair, replacement, and maintenance services, as needed.

How our Val-U-Lease programs work

With a UniFirst Val-U-Lease program, you eliminate up-front clothing investments in favor of low weekly charges. You're only billed for the number of workers actually "in uniform." Idle clothing costs are avoided and you get top-quality, stylish uniforms of your choice...complete with custom company emblems and more. Employees take care of uniform cleaning, but we take care of everything else:

- Professional on site needs analysis
- More than 17,000 product sku's to choose from
- Measurement/fitting of each wearer conducted at your location(s)
- Full program management
- Automatic garment repairs
- Automatic replacement of worn or overly damaged garments

Triple Pro Service

You'll get three dedicated UniFirst professionals working on your account at all times. There's a dependable Route Sales Representative who'll keep your program running smoothly day in and day out, a Service Manager whose primary responsibility is to see that you're getting everything you need when you need it, and a helpful local Customer Service Representative who's always ready to provide immediate assistance. Through the efforts of this hard-working team, we guarantee 24-hour response to any problem, question, or request.

Buy

UniFirst direct purchase programs include:

For companies that prefer to own their employees' workwear, UniFirst offers great pricing and an extensive selection through our Direct Purchase Programs. All our uniform rental items are available for purchase. You may choose from thousands of UniFirst-manufactured products or other popular brands from trusted names like Carhartt, Berne, Lee, Dickies, Wrangler, Riggs, Nike, Red Kap, Dri-Duck, and Jerzees. You can even have custom uniforms designed just for your company!

Trust UniFirst for all your workwear needs including industrial shirts and pants, coveralls, outerwear, corporate wear, specialized protective clothing, ancillary products and more.

Need occasional cleaning to manufacturer's specifications? We can still be counted on. Just ask your UniFirst representative for details.

Why buy from UniFirst?

◦ Savings over retail stores	◦ UniFirst-made and other top name brands
◦ 200,000 product sku's to choose from	◦ Personalization and customization
◦ ISO certified manufacturing facilities	◦ Custom program options
◦ ISO certified central distribution center	◦ Unparalleled UniFirst Service

26) Discuss any unique advantages that your offering delivers in terms of efficiency, ease of shipping, and flexibility.

UniFirst envisions a combination program whereby the full weight of our ISO Certified Distribution Center Capabilities and our National Service Coverage can be brought to bear on the NJPA requirements. Direct Sale and Rental programs are all supported from a merchandise perspective by our Owensboro, KY "state-of-the-art" Distribution Center. This facility has been built with the specific objective of providing the fastest most accurate order turnaround times in the industry and we are confident that this will enhance the UniFirst value proposition for NJPA locations.

Our proposal represents "Best in Class" pricing based upon the NJPA revenue projections provided in the NJPA bid documents. Furthermore we offer the following value-added services:

- ISO Certified Manufacturing and Distribution: Vendor manufactures and distributes the majority of its garments through a strict process controlled ISO certified manufacturing and distribution system. This capability allows Vendor to better manage its supply chain and negotiate favorable rates with fabric mills. The ISO Certification ensures that consistently high quality manufactured garments will be delivered to the Client in a timely manner, through a proven documented distribution system.

- **Guaranteed rates and charges:** Our proprietary Account Management System (AMS/Mozart) guarantees only the charges authorized and specified in our service agreement can be invoiced. Only the items of merchandise and/or services specifically authorized in the agreement can be provided to client. Items of merchandise and/service not authorized in the enabling service agreement can only be invoiced with prior client approval.
- **Virtually Unlimited Catalog:** By using our partnerships with our long term vendor partners, our catalog is essentially limitless. Even if a desired garment is not currently manufactured by UniFirst, or featured in our Workwear Direct catalog, by leveraging our relationships with our trusted vendor partners we can guarantee best in class pricing and service for any work apparel item.

Service excellence is central to our culture. It begins with highly trained Customer Representatives who are fully dedicated to total Customer satisfaction and extends to all the contact personnel in our National Accounts Group who specialize in dealing quickly and efficiently to ensure that the specific service requirements of our National Account Customers are understood and consistently applied by our entire field Customer service centers. The detailed process by which we manage the authorization and installation of services to each of the NJPA operating locations is contained elsewhere within this proposal.

27) What other unique features (i.e., ones that are not offered by your competitors) of your company or its services would benefit NJPA members?

First, Customer Commitment. UniFirst is dedicated to excellence in service and total customer satisfaction. For seventy six years we've known the importance of excellent customer service and we've dedicated ourselves to achieving it. Now in our seventh decade of service we continue working toward perfecting the process.

UniFirst' overall Customer retention rate for the past 3 years is over 95 %. Over the past 10 years our annual percentage of controllable lost accounts has remained under 5% and our contract renewal rate has actually increased year to year. With industry averages approaching 90%, we believe we are setting the pace for business retention in the industry. The "Customers for Life" programs and overall business philosophy is a key differentiation between UniFirst and its competitors.

Our corporate mission is to be recognized as the leading provider of quality uniform products and services for business. Our careful focus on serving each customer's special needs and providing total satisfaction enables us to grow, to provide an equitable return on investment, and to create opportunities for our team partners.

We are committed to conducting our business in a fair, honest, and responsible manner in accordance with all environmental and government regulations and with the highest standards of business ethics.

With a core business dedicated to the rental, lease, and sale of work clothing, uniforms, and career wear to business, we recognize that our continued success depends on the skill, creativity and initiative of all our team partners. That is why we are constantly seeking bright, talented, self-motivated individuals to help us extend our record of success into the 21st century.

Second, UniFirst presses ALL shirts. UniFirst' customers have told us that they are looking for a clean, professional appearance for all employees. In today's marketplace many employees come in regular contact with both customers and prospective customers. Their employees' appearance means a lot. That is why UniFirst goes the extra mile to press all shirts and not just the executive shirts. The pressing of the shirts not only provides you and your employees with a garment to be proud of, it also allows UniFirst additional time to examine the garment for needed repairs. This added step that our competitors leave out allows UniFirst to catch those needed repairs that might otherwise slip through the cracks.

A third difference that UniFirst offers can be looked at as a basic philosophy of doing business. This basic philosophy is summed up with three main thoughts; honesty, mutual trust and respect, and results for today and tomorrow. While these thoughts may seem sappy and overused they form the foundation for how we approach day to day business at UniFirst.

You will not hear UniFirst over commit just to win your business. We will honestly tell you what we can and what we cannot do. We feel that this is the only way to earn your business.

UniFirst feels that a relationship built on mutual trust and respect will allow both parties to accomplish their necessary objectives. No one wins if one party to an agreement loses. Because all of our business' partnerships begin with an honest commitment to what we can and cannot do, trust and respect naturally develop between UniFirst and our customers.

While the program that we put in place addresses today's objectives we must constantly be looking to solving tomorrow's challenges. That means new technology, new products and services but most of all it means having a relationship that fosters commitment to meet tomorrow's requirements. UniFirst is committed to making this a long-term relationship with NJPA. We want to be business partners for a long time.]

Signature:  Date: 6/19/18

**NATIONAL ACCOUNT PREFERRED VENDOR PROFILE
NATIONAL JOINT POWER ALLIANCE (NJPA)
US PROGRAM**

Business Names: Sourcewell NJPA (various)

Program Manager: Jesse - (210) 231-0000 Ext 754
Jesse Daggett@UniFirst.com

LOCAL CONTRACT REQUIREMENTS

ACCOUNT SET-UP

1. Customer will be billed via the normal weekly invoice.
2. Payment. All rental/service and other charges are due and payable 30 days from the date of each weekly service invoice.
3. When data entering this account, please do the following:
 - Type the Customer's name **exactly** as it appears in your prospect database.
 - Use SIC Code: 8299
 - Local sales representatives receive full credit. Do not give outside sales credit to National Accounts.
 - Attach to Association Code: JPX

You must notify your OA and CSR that this is a National Account Preferred Vendor Customer and therefore must be attached to Association Code JPX - when data entering this account. This is for reporting purposes only.

SERVICE REQUIREMENTS

1. **Direct Sale Program...** Per our Agreement, National Accounts has set up a direct sale program that is managed in Owensboro. Orders can be made by phone, 877-864-2202 or fax 877-864-2244. National Accounts has provided all NJPA members with direct sale catalog discounted pricing. Orders purchased locally will not be entitled to this discount. Please do not take sale orders locally.
2. **Services...** Pressing, repairs, size exchanges and automatic garment replacements are included in the weekly pricing.
3. **Towel Replacement...** A 2% auto replacement is required for all towels.

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4. **Non-Standard Merchandise...** The application of direct embroidery or silkscreen to any Contract Item automatically classifies that item as “Non-Standard Merchandise” item subject to the buy-back provisions specified in the Agreement.

5. **Credit Checks...** All UniFirst locations should follow standard procedures regarding credit checks. If the local customer is a bad credit risk; you are not obligated to sell the account.

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EXHIBIT B: US Rental Garment Pricing

Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
BLEND GARMENTS			
Woven Shirts			
1. Long Sleeve Work Shirt, 4.75 oz. 65/35 Poly/Cotton Blend.	0102	\$0.1430	\$10.45
2. Short Sleeve Work Shirt, 4.75 oz. 65/35 Poly/Cotton Blend.	0202	\$0.1205	\$8.75
3. LS MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	08MX	\$0.44	\$24.78
4. SS MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	06MX	\$0.40	\$22.30
5. Women's LS MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	05MW	\$0.44	\$24.78
6. Women's SS MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	05MX	\$0.40	\$22.30
7. Women's Long Sleeve Work Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0335	\$0.1573	\$11.15
8. Women's Short Sleeve Work Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0436	\$0.1277	\$9.15
9. Women's 3/4 Sleeve Work Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	05AH	\$0.1991	\$15.00
10. Micro Check Long Sleeve Shirt, 4 oz. 65/35 Poly/Cotton Blend.	03UM	\$0.2093	\$13.90
11. Micro Check Short Sleeve Shirt, 4 oz. 65/35 Poly/Cotton Blend.	04UM	\$0.1685	\$11.85
12. Micro Check Short Sleeve Shirt-Jac, 4 oz. 65/35 Poly/Cotton Blend.	15UM	\$0.2441	\$16.20
13. Flexwear Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0314	\$0.2032	\$14.95
14. Flexwear Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0414	\$0.1634	\$12.05
15. Flexwear Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. CH/WH Stripe.	0137	\$0.2196	\$16.15
16. Flexwear Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. CH/WH Stripe.	0237	\$0.1920	\$14.25
17. Flexwear Stripe LS Shirt w/Flap Pockets, 4.25 oz. 65/35 Poly/Cotton Blend. BL/WH Stripe.	0137	\$0.2196	\$16.15
18. Flexwear Stripe SS Shirt w/Flap Pockets, 4.25 oz. 65/35 Poly/Cotton Blend. BL/WH Stripe.	0237	\$0.1920	\$14.25
19. Breeze Weave Striped Long Sleeve Shirt, 3.85 oz. 65/35 Poly/Cotton Blend.	0172	\$0.1930	\$14.05
20. Breeze Weave Striped Short Sleeve Shirt, 3.85 oz. 65/35 Poly/Cotton Blend.	0405	\$0.1654	\$12.00
21. UniWeave Service Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0348	\$0.1889	\$13.10
22. UniWeave Service Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0448	\$0.1675	\$11.85

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Contract Item - Description	Unifirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
23. UniWeave Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0123	\$0.1797	\$12.45
24. UniWeave Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0223	\$0.1481	\$10.90
25. Contrast Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0171	\$0.2216	\$16.10
26. Contrast Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0276	\$0.1675	\$12.25
27. Bold Stripe Long Sleeve Shirt w/Navy Body, 4.25 oz. 65/35 Poly/Cotton Blend.	0373	\$0.2002	\$13.75
28. Bold Stripe Short Sleeve Shirt w/Navy Body, 4.25 oz. 65/35 Poly/Cotton Blend.	0482	\$0.179	\$12.40
29. Striped Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0138	\$0.182	\$12.45
30. Striped Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0238	\$0.154	\$10.85
31. Heathered Long Sleeve Shirt, 65/35 Poly/Cotton Blend.	0381	\$0.213	\$14.90
32. Heathered Short Sleeve Shirt, 65/35 Poly/Cotton Blend.	0481	\$0.177	\$12.35
33. Long Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0111	\$0.179	\$13.50
34. Short Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0211	\$0.161	\$12.35
35. Women's Long Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0112	\$0.173	\$12.50
36. Women's Short Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0422	\$0.155	\$12.10
37. Long Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0820	\$0.206	\$15.60
38. Short Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0636	\$0.183	\$13.25
39. Women's Long Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0960	\$0.196	\$14.80
40. Women's Short Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	4248	\$0.177	\$13.70
41. Security Shirt Long Sleeve, Epaulets, Military Creases 4.25oz. 65/35 Poly/Cotton Blend.	0167	\$0.307	\$19.80
42. Security Shirt Short Sleeve, Epaulets, Military Creases 4.25oz. 65/35 Poly/Cotton Blend.	0607	\$0.250	\$16.90
43. Long Sleeve Pocketless Polo Micropique Sportwick 100% Spun Poly.	08AP	\$0.184	\$16.05
44. Short Sleeve Shirt w/Vent Back, 4.2 oz. 65/35 Cotton/Poly Blend. ***Non-Standard Merchandise.	07VB	\$0.300	\$20.19
45. Long Sleeve Canvas Weave, 60/40 Cotton/Poly Blend.	08WW	\$0.330	\$22.11
46. Short Sleeve Canvas Weave, 60/40 Cotton/Poly Blend.	07WW	\$0.310	\$20.69
Pants & Shorts			
47. Flat Front Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1002	\$0.196	\$14.05

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Contract Item - Description	Unifirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
48. MIMIX Utility Pant with Color-Matched Stretch Panels, 7.5 oz 65/35 Poly/Cotton Blend.	10MX	\$0.49	\$27.44
49. Women's MIMIX Utility Pant with Color-Matched Stretch Panels, 7.5 oz 65/35 Poly/Cotton Blend.	11MX	\$0.49	\$27.44
50. Flexwaist Pant, 8 oz. 65/35 Poly/Cotton Blend.	1138	\$0.189	\$13.05
51. Pant, Pleated 7.75 oz. 65/35 Poly/Cotton Blend.	1122	\$0.225	\$15.40
52. Pant Pleated Microfiber Flexwaist ***Non-Standard Merchandise	10AD	\$0.400	\$24.87
53. Pants - Textured Woven 100% poly. ***Non-Standard Merchandise	1025	\$0.220	\$19.12
54. Cargo Pant, 8 oz. 65/35 Poly/Cotton Blend.	10A1	\$0.245	\$18.00
55. Cargo Pant EMT Style 65/35 Poly/Cotton Blend. ***Non-Standard Merchandise	1165	\$0.592	\$36.90
56. Jean Style Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1060	\$0.202	\$14.70
57. Cargo Pant, Canvas Weave 60/40 Cotton/Poly Blend.	11WW	\$0.41	\$28.59
58. Flat Front Short, 7.5 oz. 65/35 Poly/Cotton Blend.	1034	\$0.153	\$11.00
59. Pleated Short, 65/35 Poly/Cotton Blend.	1129	\$0.205	\$13.60
60. Cargo Short, 65/35 Poly/Cotton Blend.	1271	\$0.230	\$16.30
61. Wrangler RIGGS Carpenter Shorts, 100% Cotton Denim.	114C	\$0.300	\$17.67
62. Women's Pant EMT, 1/2 Elastic Waist, 65/35 Poly/Cotton Blend. ***Non-Standard Merchandise	1166	\$0.592	\$36.90
63. Women's Flat Front Flexwaist Pant, 7.5 oz. 65/35 Poly/Cotton Blend.	1167	\$0.223	\$14.35
64. Women's Flat Front Work-N-Motion Pant, 7.75 oz. 75/25 Poly/Cotton Blend.	12AG	\$0.317	\$19.70
65. Women's Pleated Pant, 7.5 oz. 65/35 Poly/Cotton Blend.	1113	\$0.249	\$18.65
66. Women's Cargo Pant, 7.5 oz. 65/35 Poly/Cotton Blend.	10A4	\$0.270	\$19.60
67. Women's Elastic Back Pant, 8 oz. 65/35 Poly/Cotton Blend.	1043	\$0.219	\$15.30
68. Women's Industrial Pant, 65/35 Poly/Cotton Blend. ***Non-Standard Merchandise.	1128	\$0.228	\$15.60
69. Women's Flat Front Short, 65/35 Poly/Cotton Blend. ***Non-Standard Merchandise.	114D	\$0.191	\$14.55
70. Women's Pleated Short, 65/35 Poly/Cotton Blend.	1125	\$0.260	\$19.05
71. Women's Cargo Short, 65/35 Poly/Cotton Blend.	10A9	\$0.233	\$17.00
72. Jackets, Shop Coat, Coveralls, Insulated Vest, 65/35 Poly/Cotton Blend.	1640	\$0.320	\$23.00

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Contract Item - Description	Unifirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
73. Permalined Jacket, 65/35 Poly/Cotton Blend.	1506	\$0.366	\$25.70
74. Ike Jacket, 65/35 Poly/Cotton Blend. (opt. zip-in zip-out liner 1721).	1507	\$0.349	\$23.10
75. Permalined Team Jacket, 65/35 Poly/Cotton Blend.	1550	\$0.380	\$26.80
76. Coaches Jacket, 65/35 Poly/Cotton Blend. (opt. zip-in zip-out liner 1721).	1540	\$0.354	\$23.50
77. Duo Tone Team Jacket, 65/35 Poly/Cotton Blend.	1581	\$0.432	\$30.45
78. Permalined Hip Jacket, 65/35 Poly/Cotton Blend.	1527	\$0.387	\$26.95
79. Zip-in Liner, 100% Polyester.	1721	\$0.216	\$14.35
80. 3-Season Jacket w/Fleece Lining.	1885	\$0.432	\$30.80
81. Shop Coat with 2 Chest Pockets & 2 Lower Pockets 7.5 oz. 65/35 Poly/Cotton Blend.	2525	\$0.284	\$20.80
82. Long Sleeve Coverall, 7.5 oz. 65/35 Poly/Cotton Blend.	3002	\$0.299	\$22.20
83. Short Sleeve Speed Suit, 65/35 Poly/Cotton Blend.	4022	\$0.353	\$23.80
84. Deluxe Insulated Coverall.	3045	\$0.751	\$55.85
85. Deluxe Insulated Bib-Overall.	3528	\$0.580	\$43.90
POLYESTER GARMENTS			
86. Polo Pocketless 3.8 oz. Sport-Wick Moisture Management Polyester Tricot.	04MM	\$0.133	\$12.15
87. Short Sleeve Polo with Pocket, Moisture Management 100% Polyester	04MR	\$0.194	\$17.25
88. Short Sleeve 3 Snap Polo without Pockets, Moisture Management 100% Polyester	04GM	\$0.174	\$14.95
89. Polo Pocketless 5.4 oz. 100% Post-Consumer Recycled Polyester.	047A	\$0.124	\$12.15
90. Women's Polo Pocketless 5.4 oz. 100% Post-Consumer Recycled Polyester.	057A	\$0.129	\$12.75
91. Women's Polo Pocketless Moisture Management 100% Spun Poly.	0579	\$0.154	\$14.25
92. Short Sleeve T-Shirt w/Pocket Moisture Management 100% Spun Poly.	4277	\$0.093	\$9.30
93. Long Sleeve T-Shirt w/Pocket Moisture Management 100% Spun Poly.	0871	\$0.119	\$11.20
94. Security Pant Flat Front, 10 oz. Polyester.	10B8	\$0.143	\$15.20
COTTON GARMENTS			
95. Long Sleeve Shirt, 6 oz. 100% Cotton.	0101	\$0.229	\$13.75
96. Short Sleeve Shirt, 6 oz. 100% Cotton.	0201	\$0.218	\$13.05

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97. Long Sleeve, Snap Front Shirt Heavyweight 8 oz. 100% Cotton Denim.	0178	\$0.241	\$14.90
98. Long Sleeve Open Collar Shirt, 7 oz. 100% Cotton Denim.	0361	\$0.188	\$11.90
99. Short Sleeve Open Collar Shirt, 7 oz. 100% Cotton Denim.	04SS	\$0.185	\$11.45
100. Long Sleeve Button Down Collar Shirt, 7 oz. 100% Cotton Denim.	0850	\$0.191	\$11.65
101. Short Sleeve Button Down Collar Shirt, 7 oz. 100% Cotton Denim.	2205	\$0.187	\$11.15
102. Flat Front Pant, 8.25 oz. 100% Cotton.	1001	\$0.289	\$17.90
103. Pleated Front Pant, 100% Cotton	1148	\$0.348	\$24.15
104. Unifirst Classic Fit Jean, 13.75 oz. 100% Cotton Denim.	1091	\$0.256	\$14.70
105. Unifirst Relaxed Fit Jean, 13.75 oz. 100% Cotton Denim.	10HD	\$0.304	\$17.65
106. Wrangler Regular Fit Jean, 15 oz. 100% Cotton Denim.	1150	\$0.327	\$20.50
107. Wrangler Relaxed Fit Jean, 14.5 oz. 100% Cotton Denim.	1144	\$0.348	\$20.60
108. Wrangler Cowboy Cut Jean, 14.5 oz. 100% Cotton Denim.	1118	\$0.426	\$24.00
109. Dickies Carpenter Jeans, 100% Cotton Denim.	12CH	\$0.266	\$15.85
110. Dickies Carpenter Shorts, 100% Cotton Denim.	12BU	\$0.255	\$15.15
111. Wrangle Women's Jean, 100% Cotton Denim.	1092	\$0.341	\$20.35
112. Women's Pleated Pant, 100% Cotton.	1146	\$0.348	\$24.05
113. Duck Jacket, 12 oz. 100% Washed Cotton.	18BW	\$0.663	\$39.05
114. LS Coverall, 8.75 oz. 100% Cotton.	3001	\$0.459	\$27.15
FR GARMENTS			
100% Cotton FR			
115. Shirt, Long Sleeve 7oz. Excel FR Dress, Button Front ***Non-Standard Merchandise	09EC	\$0.840	\$49.11
116. Jean FR Original Fit 100% FR Cotton. *** Non-Standard Merchandise	10FA	\$0.76	\$47.52
117. Wrangler Relaxed Fit FR Jean, HRC-2, ATPV 23.7	10FB	\$0.76	\$47.57
118. Wrangler Carpenter FR Jean, HRC-2, ATPV 23.7	10FC	\$0.73	\$45.71
119. Prewashed Relaxed Fit Denim Jean, Armorex Indura 14 oz. FR Cotton. HRC-2, ATPV-20.7	11KG	\$0.647	\$37.50
88/12 Cotton/Nylon Flame Resistant Blend			

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120. Long Sleeve Shirt, Armorex 7 oz. UltraSoft. HRC-2, ATPV-8.7	09FR	\$0.344	\$38.30
121. Pant, Armorex 9 oz. UltraSoft. HRC-2, ATPV-12.4	10FR	\$0.381	\$41.30
122. Coverall, Armorex 9 oz. UltraSoft. HRC-2, ATPV-12.4	30FR	\$0.647	\$74.20
123. SS Tee Shirt, 6 oz. 88/12 Cotton/Nylon Blend FR Fabric. HRC-2, ATPV-10.9 ***Non-Standard Merchandise.	02US	\$0.347	\$43.00
Tecasafe			
124. Shirt, Long Sleeve 7oz. CoolTouch FR. ***Non-Standard Merchandise	03BV	\$0.430	\$56.50
125. Henley, Long Sleeve 6.5oz. CoolTouch FR with Pocket ***Non-Standard Merchandise	08FH	\$0.590	\$77.68
126. Long Sleeve Shirt w/Snap Front, 7 oz. Armorex Tecasafe Plus FR. HRC-2, ATPV-10.1 Navy, ATPV-9.0 Lt. Blue & Khaki	09AU	\$0.276	\$41.30
127. Long Sleeve Shirt, 7 oz. Armorex Tecasafe Plus FR. HRC-2, ATPV-10.1 Navy, ATPV-9.0 Lt. Blue & Khaki	09TC	\$0.271	\$44.15
128. Pant, 8.5 oz. Armorex Tecasafe Plus FR. HRC-2, ATPV-10.2	10TS	\$0.333	\$52.85
129. Coverall, 7 oz. Armorex Tecasafe Plus FR. HRC-2, ATPV-10.1 Navy, ATPV-9.0 Khaki	30TS	\$0.584	\$94.95
Nomex			
130. Long Sleeve Shirt, 4.5 oz. Armorex Nomex CXP. HRC-1, ATPV-5.1	01NX	\$0.426	\$66.20
131. Pant, 6 oz. Armorex Nomex. HRC-1, ATPV-5.8	10NX	\$0.443	\$70.60
132. Coverall, 6 oz. Armorex Nomex CXP. HRC-1, ATPV 6.5	30NX	\$0.783	\$123.40
ENHANCED VISIBILITY GARMENTS			
133. Enhanced Visibility Long Sleeve Shirt, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	013C	\$0.329	\$21.85
134. Enhanced Visibility Short Sleeve Shirt, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	023C	\$0.302	\$20.05
135. Enhanced Visibility Pant, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Legs.	123C	\$0.334	\$22.90
136. Enhanced Visibility Jacket, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. (optional liner 1721)	15EH	\$0.450	\$29.85
137. Enhanced Visibility Coverall, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. ***Non-Standard Merchandise.	30RR	\$0.669	\$47.95
138. Enhanced Vis FR Blend Coverall w/Yellow/Silver 3M Scotchlite Reflective FR Striping on upper back, under pockets, and around biceps, 7 oz. 88/12 Excel Comfortouch. HRC-2, ATPV 8.6	30RX	\$1.225	\$130.35

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Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
139. Enhanced Visibility Long Sleeve Shirt, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	013B	\$0.330	\$21.90
140. Enhanced Visibility Short Sleeve Shirt, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	023B	\$0.302	\$20.05
141. Enhanced Visibility Pant, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Legs.	123B	\$0.334	\$22.90
142. Enhanced Visibility Jacket, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. (optional liner 1721)	15EI	\$0.450	\$29.85
143. Enhanced Visibility Coverall, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. ***Non-Standard Merchandise.	30RQ	\$0.664	\$48.10
HI-VIS GARMENTS			
144. Hi-Vis Long Sleeve Shirt, 100% Fluorescent Lime-Yellow Polyester with 1 1/2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves.	09AH	\$0.356	\$36.05
145. Hi-Vis Short Sleeve Shirt, 100% Fluorescent Lime-Yellow Polyester with 1 1/2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves.	06AH	\$0.328	\$33.60
146. Hi-Vis Long Sleeve Shirt, 100% Fluorescent Lime-Yellow Polyester with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves.	09DH	\$0.54	\$48.84
147. Hi-Vis Short Sleeve Shirt, 100% Fluorescent Lime-Yellow Polyester with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves.	06DH	\$0.43	\$39.56
148. Hi-Vis Short Sleeve Tee-Shirt, 100% Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Striping on Front and Back.	02HY	\$0.221	\$19.20
149. Hi-Vis Short Sleeve Tee-Shirt, 100% Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Striping on Front and Back.	06HZ	\$0.29	\$26.55
150. Hi-Vis Long Sleeve Tee-Shirt, 100% Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Striping on Front and Back.	08HZ	\$0.30	\$27.65
151. Hi-Vis Short Sleeve Tee-Shirt, 100% Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Segmented Striping on Front and Back. ***Non-Standard Merchandise.	02IY	\$0.270	\$24.60
152. Hi-Vis Long Sleeve Shirt, 100% Fluorescent Orange Polyester with 3M Scotchlite Reflective Striping on Front and Back. ***Non-Standard Merchandise.	01FW-27	\$0.470	\$42.85

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Contract Item - Description	Unfirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
153. HI-Vis Short Sleeve Shirt Poly w/Silver Striping ***Non-Standard Merchandise	02FW	\$0.490	\$44.45
154. HI-Vis Long Sleeve Tee-Shirt, 100% Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Striping on Front and Back. ***Non-Standard Merchandise.	08HY	\$0.245	\$22.25
155. HI-Vis Jacket, 100% Fluorescent Lime-Yellow Polyester with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves. (optional liner 1727)	15EG	\$0.846	\$70.55
156. Optional Zip in/out Liner for Style 15EG.	1727	\$0.223	\$15.65
157. Overall 7oz Poly Ripstop CSA OSO Reflective Striping ***Non-Standard Merchandise	31HV	\$1.670	\$160.67
FOOD PREP GARMENTS			
158. Snap Front Food Prep Long Sleeve Shirt 4.25 oz. 65/35 Poly/Cotton Blend.	0198	\$0.148	\$10.95
159. Snap Front Food Prep Short Sleeve Shirt 4.25 oz. 65/35 Poly/Cotton Blend.	0240	\$0.118	\$8.65
160. Women's Snap Front Food Prep Long Sleeve Shirt 65/35 Poly/Cotton Blend.	0369	\$0.160	\$11.35
161. Women's Snap Front Food Prep Short Sleeve Shirt 65/35 Poly/Cotton Blend.	0540	\$0.145	\$9.65
162. Snap Front Food Long Sleeve Shirt 100% Cotton.	0157	\$0.266	\$14.60
163. Snap Front Food Short Sleeve Shirt 100% Cotton.	0626	\$0.237	\$13.05
164. Food Prep Polo with Snap Placket 5.4 oz. 100% Post-Consumer Recycled Polyester.	066A	\$0.124	\$12.70
165. Snap Front Food Prep Long Sleeve Shirt w/Knit Cuffs 65/35 Poly/Cotton Blend.	03UA	\$0.182	\$12.80
166. V-neck Baker's Short Sleeve Shirt 65/35 Poly/Cotton Blend.	0221	\$0.107	\$6.60
167. Food Prep Pant - no Buttons 65/35 Poly/Cotton Blend.	10HE	\$0.193	\$14.60
168. Pleated Front Food Prep Pant - no Buttons - no Pockets 65/35 Poly/Cotton Blend.	11UM	\$0.194	\$13.50
CHEF WEAR			
169. Skull Cap with Elastic Shirring in the Back 100% Cotton.	9490	\$0.143	\$4.00
170. Long Sleeve Chef Coat, Double Breasted w/Plastic Buttons 7 oz. 65/35 Poly/Cotton Blend.	2531	\$0.133	\$10.65
171. 3/4 Sleeve Chef Coat, Double Breasted w/Knotted Buttons 65/35 Poly/Cotton Blend.	2537	\$0.172	\$12.60
172. 1/2 Sleeve Chef Coat, Double Breasted w/Plastic Buttons 65/35 Poly/Cotton Blend.	5025	\$0.134	\$9.15
173. Full Sleeve Chef Coat, Double Breasted w/Knotted Buttons 100% polyester.	25GA	\$0.180	\$17.00
174. Baggy Chef Pants 100% Spun Poly.	117A	\$0.141	\$13.15

NATIONAL ACCOUNT PREFERRED VENDOR PROFILE
 NATIONAL JOINT POWER ALLIANCE (NJPA)
 US PROGRAM

Contract Item - Description	Unifirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
BUTCHER/LABS/SMOCKS			
175. Snap Front Frock, Knit Cuffs, Inside Chest Pocket 7.2 oz. 100% Spun Poly.	50AY	\$0.126	\$11.50
176. Snap Front Frock, Open Cuffs, Inside Chest Pocket 7.2 oz. 100% Spun Poly.	50AZ	\$0.124	\$11.20
177. Snap Front Butcher Coat, Open Cuffs no Pockets 100% Spun Poly.	5026	\$0.106	\$11.20
178. Snap Front Butcher Coat, Open Cuffs Inside Chest & 2 Lower Pockets 7.2 oz. 100% Spun Poly.	5033	\$0.102	\$10.40
179. Snap Front Butcher Coat, Open Cuffs, Outside Chest & 2 Lower Pockets 7 oz. 65/35 Poly/Cotton.	5009	\$0.147	\$11.55
180. Snap Front Butcher Coat, Open Cuffs, Inside Chest & 2 Lower Pockets 65/35 Poly/Cotton.	5020	\$0.148	\$12.05
181. Men's Lab Coat with Outside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend.	2524	\$0.145	\$10.75
182. Snap Front Lab Coat, Knit Cuffs, Outside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend.	2550	\$0.251	\$16.75
183. Snap Front Lab Coat, Knit Cuffs, Inside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend. ***Non-Standard Merchandise.	2630	\$0.263	\$16.55
184. Unisex Consultation Lab Coat with 2 Chest, 2 Lower Oversized (Pocket within a Pocket), and 2 Lower Inside Pockets 65/35 Poly/Cotton Blend.	25CL	\$0.167	\$12.85
185. Texture Shield Front Protective Coat with Outside Chest & 2 Lower Pockets 65/35 Poly/Cotton.	25BD	\$0.261	\$14.45
186. Men's Counter Coat with 3 Outside Pockets 5 oz. 80/20 Poly/Cotton Blend.	2526	\$0.130	\$9.95
187. Women's Short Sleeve Smock 2 Lower Pockets 5 oz. 80/20 Poly/Cotton Blend.	4520	\$0.181	\$12.25
188. Women's 3/4 Sleeve Smock 2 Lower Pockets 80/20 Poly/Cotton Blend.	4544	\$0.235	\$14.90
SCRUBS/PATIENT WEAR			
189. Unisex Scrub Shirt V-neck 65/35 Poly/Cotton Blend.	4254	\$0.108	\$5.95
190. Unisex Scrub Shirt V-neck 2-Tone Raglan Sleeve 65/35 Poly/Cotton Blend.	7249	\$0.183	\$9.85
191. Unisex Scrub Shirt Reversible V-neck 55/45 Poly/Cotton Blend.	7204	\$0.103	\$5.20
192. Unisex Scrub Pant w/Drawstring 65/35 Poly/Cotton Blend.	1276	\$0.111	\$7.30
193. Unisex Scrub Cargo Pant 65/35 Poly/Cotton Blend.	7245	\$0.164	\$11.75
194. Unisex Scrub Pant Reversible 55/45 Poly/Cotton Blend.	7221	\$0.114	\$5.60
195. Unisex Warm Up Jacket, Knit Cuffs, 2 Lower Pockets 65/35 Poly/Cotton Blend.	4502	\$0.168	\$10.40
196. Ladies V-Neck Tunic Scrub Shirt 65/35 Poly/Cotton Blend.	7205	\$0.148	\$10.40
197. Ladies Cross-Over Tunic Scrub Shirt 65/35 Poly/Cotton Blend.	7250	\$0.183	\$12.20

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 NATIONAL JOINT POWER ALLIANCE (NJPA)
 US PROGRAM**

Contract Item - Description	Unifirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
198. Ladies Fashion Scrub Slack 65/35 Poly/Cotton Blend.	10A5	\$0.191	\$12.60
199. Ladies Warm-Up Scrub Jacket 65/35 Poly/Cotton Blend.	4538	\$0.186	\$13.80
200. Ladies Mammography/Exam Jacket 65/35 Poly/Cotton Blend.	14AD	\$0.113	\$7.80
201. Patients Gown 55/45 Cotton/Poly Blend.	9414	\$0.115	\$5.90

NATIONAL ACCOUNT PREFERRED VENDOR PROFILE
 NATIONAL JOINT POWER ALLIANCE (NJPA)
 US PROGRAM

US Facility Services Pricing (Rental Service Frequency & Billing)

Contract Item - Description	UniFirst Item #	Min Bill %	ARC %	EW	EOW	E4W	Loss / Damage
MATS							
1. Great Impression 2.0 Dust Mat 3x5	76GA	50%	NA	\$1.25	\$1.87	\$2.19	\$34.20
2. Great Impression 2.0 Dust Mat 4x6	76GB	50%	NA	\$2.00	\$3.00	\$3.50	\$52.35
3. Great Impression 2.0 Dust Mat 3x10	76GC	50%	NA	\$2.50	\$3.76	\$4.38	\$69.90
4. Great Impression 2.0 Dust Mat 4x8	76GD	50%	NA	\$2.67	\$4.00	\$4.67	\$71.60
5. Dust Mats 2x3	7610	50%	NA	\$0.50	\$0.76	\$0.88	\$12.15
6. Dust Mats 3x4	7618	50%	NA	\$1.00	\$1.50	\$1.76	\$24.45
7. Dust Mats 4x5	7662	50%	NA	\$1.66	\$2.50	\$2.91	\$46.50
8. Dust Mats 3x8	7624	50%	NA	\$2.00	\$3.00	\$3.50	\$55.75
9. Dust Mats 3x12	7640	50%	NA	\$3.00	\$4.50	\$5.26	\$83.65
10. Dust Mats 4x12	7672	50%	NA	\$4.00	\$6.00	\$7.01	\$111.55
11. Dust Mats 4X15	4834	50%	NA	\$5.00	\$7.51	\$8.76	\$148.70
12. Dust Mats 6X10	4838	50%	NA	\$5.00	\$7.51	\$8.76	\$147.35
13. Dust Mats 4X10	7667	50%	NA	\$3.33	\$4.99	\$5.83	\$92.95
14. 90ML Dust Control Mat 3x5	76AN	50%	NA	\$1.41	\$2.11	\$2.47	\$37.80
15. 90ML Dust Control Mat 4x6	76AO	50%	NA	\$2.25	\$3.37	\$3.93	\$58.15
16. 90ML Dust Control Mat 3x10	76AP	50%	NA	\$2.81	\$4.22	\$4.91	\$83.95
17. Classic Impression Mats 3x5	7801	50%	NA	\$1.56	\$2.35	\$2.74	\$46.55
18. Classic Impression Mats 4x6	7802	50%	NA	\$2.50	\$3.76	\$4.38	\$75.05
19. Classic Impression Mats 4x8	7803	50%	NA	\$3.33	\$4.99	\$5.83	\$125.60
20. Classic Impression Mats 5x7	7804	50%	NA	\$3.65	\$5.47	\$6.38	\$118.10
21. Comfort First Mat 2x3	7752	50%	NA	\$0.50	\$0.76	\$0.88	\$45.45
22. Comfort First Mat 3x5	7751	50%	NA	\$1.25	\$1.87	\$2.19	\$70.00
23. Comfort First Mat 4x6	7753	50%	NA	\$2.00	\$3.00	\$3.50	\$106.00
24. Comfort First Mat 3x10	7754	50%	NA	\$2.50	\$3.76	\$4.38	\$129.20
25. Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 2x3	76AF	50%	NA	\$0.50	\$0.76	\$0.88	\$29.45

**NATIONAL ACCOUNT PREFERRED VENDOR PROFILE
NATIONAL JOINT POWER ALLIANCE (NJPA)
US PROGRAM**

Contract Item - Description	Unfirst Item #	Min Bill %	ARC %	EW	EOW	E4W	Loss / Damage
26. Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 3x5	76AT	50%	NA	\$1.25	\$1.87	\$2.19	\$58.15
27. Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 3x9	76AH	50%	NA	\$2.25	\$3.37	\$3.93	\$129.20
28. Scraper Mat 2x3	5390	50%	NA	\$0.50	\$0.76	\$0.88	\$29.45
29. Scraper Mat 3x5	5388	50%	NA	\$1.25	\$1.87	\$2.19	\$47.65
30. Scraper Mat 4x6	5389	50%	NA	\$2.00	\$3.00	\$3.50	\$76.75
31. Scraper Mat 3x10	5391	50%	NA	\$2.50	\$3.76	\$4.38	\$79.55
32. Custom Logo Mat 3x5 ***Non-Standard Merchandise.	UL03/UL46	50%	NA	\$2.03	\$3.05	\$3.55	\$63.90
33. Custom Logo Mat 4x6 ***Non-Standard Merchandise.	UL16/UL59	50%	NA	\$3.25	\$4.87	\$5.69	\$91.95
34. Custom Logo Mat 3x10 ***Non-Standard Merchandise.	UL07/UL50	50%	NA	\$4.06	\$6.10	\$7.12	\$128.30
35. Custom Logo Mat 4x8 ***Non-Standard Merchandise.	UL18/UL61	50%	NA	\$4.33	\$6.49	\$7.58	\$156.60
36. Quality Message Mat Rotation 3x5	9849	50%	NA	\$1.41	\$2.11	\$2.47	\$44.95
37. Safety Message Mats Rotation 3x5	9852	50%	NA	\$1.41	\$2.11	\$2.47	\$44.95
38. Safety Message Mats Rotation English 4x6	9856	50%	NA	\$2.25	\$3.37	\$3.93	\$72.80
39. Safety Message Mats Rotation Eng/Spain 3x5	9857	50%	NA	\$1.41	\$2.11	\$2.47	\$44.95
40. Welcome Message Mat 3x5	UM32	50%	NA	\$1.41	\$2.11	\$2.47	\$46.55
41. Welcome Message Mat 4x6	UM33	50%	NA	\$2.25	\$3.37	\$3.93	\$75.05
42. Coffee Message Mat 3x5	7815	50%	NA	\$1.41	\$2.11	\$2.47	\$49.15
43. Quality Message Mat 3x5	7685	50%	NA	\$1.41	\$2.11	\$2.47	\$44.95
44. Quality Message Mat Rotation 3x4	9848	50%	NA	\$1.12	\$1.68	\$1.97	\$37.05
45. Safety Message Mats Rotation 3x4	9851	50%	NA	\$1.12	\$1.68	\$1.97	\$37.05
46. Welcome Message Mat 3x4	44UT	50%	NA	\$1.12	\$1.68	\$1.97	\$53.25
47. Deli Message Mat 3x10	UM01	50%	NA	\$3.44	\$5.17	\$6.03	\$107.70
48. Seafood Message Mat 3x10	UM02	50%	NA	\$3.44	\$5.17	\$6.03	\$107.70
49. Dairy Message Mat 3x10	UM03	50%	NA	\$3.44	\$5.17	\$6.03	\$107.70
50. Produce Message Mat 3x10	UM04	50%	NA	\$3.44	\$5.17	\$6.03	\$107.70
51. Pharmacy Message Mat 3x10	UM05	50%	NA	\$3.4414	\$5.1673	\$6.0251	\$107.70
52. Meats Message Mat 3x10	UM06	50%	NA	\$3.4414	\$5.1673	\$6.0251	\$107.70
53. Floral Message Mat 3x10	UM07	50%	NA	\$3.4414	\$5.1673	\$6.0251	\$107.70

**NATIONAL ACCOUNT PREFERRED VENDOR PROFILE
NATIONAL JOINT POWER ALLIANCE (NJPA)
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Contract Item - Description	Unifirst Item #	Min Bill %	ARC %	EW	EOW	E4W	Loss / Damage
54. Bakery Message Mat 3x10	UM08	50%	NA	\$3.44	\$5.17	\$6.03	\$107.70
MOPS							
55. Wet Mop Small 12 oz.	8117	50%	NA	\$0.25	\$0.37	\$0.45	\$4.65
56. Wet Mop Large 24 oz.	8116	50%	NA	\$0.50	\$0.76	\$0.93	\$6.45
57. Wet Mop X-Large 28 oz.	8118	50%	NA	\$0.66	\$1.00	\$1.23	\$7.25
58. Wet Mop Handle	8165	100%	NA	\$0.00	-	-	\$7.50
59. Dust Mop 12"	8312	50%	NA	\$0.18	\$0.28	\$0.34	\$5.70
60. Dust Mop 18"	8318	50%	NA	\$0.29	\$0.43	\$0.53	\$6.75
61. Dust Mop 20"	8320	50%	NA	\$0.32	\$0.48	\$0.58	\$8.65
62. Dust Mop 22"	8322	50%	NA	\$0.35	\$0.52	\$0.64	\$3.65
63. Dust Mop 30"	8330	50%	NA	\$0.47	\$0.70	\$0.87	\$9.85
64. Dust Mop 42"	8342	50%	NA	\$0.65	\$0.98	\$1.21	\$12.10
65. Dust Mop Frame 12"	8135	100%	NA	NC	-	-	\$5.20
66. Dust Mop Frame 18"	8134	100%	NA	NC	-	-	\$5.40
67. Dust Mop Frame 20"	8136	100%	NA	NC	-	-	\$5.45
68. Dust Mop Frame 22"	813A	100%	NA	NC	-	-	\$6.35
69. Dust Mop Frame 30"	813B	100%	NA	NC	-	-	\$8.20
70. Dust Mop Frame 42"	8137	100%	NA	NC	-	-	\$9.35
71. Dust Mop 24"	8324	50%	NA	\$0.38	\$0.57	\$0.69	\$7.55
72. Dust Mop 36"	8336	50%	NA	\$0.56	\$0.85	\$1.04	\$9.65
73. Dust Mop 48"	8348	50%	NA	\$0.75	\$1.12	\$1.38	\$11.55
74. Dust Mop 60"	8360	50%	NA	\$0.94	\$1.41	\$1.74	\$13.45
75. Dust Mop Frame 24"	8132	100%	NA	NC	-	-	\$6.40
76. Dust Mop Frame 36"	8133	100%	NA	NC	-	-	\$8.25
77. Dust Mop Frame 48"	8138	100%	NA	NC	-	-	\$9.45
78. Dust Mop Frame 60"	8139	100%	NA	NC	-	-	\$12.45
79. Dust Mop Handle 1 1/8" x 60"	8131	100%	NA	NC	-	-	\$8.40
MICRO FIBER							

**NATIONAL ACCOUNT PREFERRED VENDOR PROFILE
NATIONAL JOINT POWER ALLIANCE (NJPA)
US PROGRAM**

	Contract Item - Description	Unifirst Item #	Min Bill %	ARC %	EW	EOW	E4W	Loss / Damage
80.	Micro Fiber Mitt	8430	50%	0.5%	\$0.146	\$0.183	-	\$1.50
81.	Micro Fiber High Duster Cover	8421	50%	0.5%	\$0.146	\$0.183	-	\$1.40
82.	High Duster Frame	8429	100%	NA	\$0.146	\$0.183	-	\$3.90
83.	Micro Fiber Canvas Back Dust Mop 18"	8432	50%	0.5%	\$0.625	\$0.781	-	\$4.95
84.	Micro Fiber Dust/Wet Mop Handle	8419	100%	NA	\$0.365	\$0.455	-	\$7.90
85.	Micro Fiber Dust/Wet Mop Base 18"	8425	100%	NA	\$0.208	\$0.260	-	\$8.10
86.	Micro Fiber Canvas Back Dust Mop 24"	8433	50%	0.5%	\$0.781	\$0.976	-	\$5.65
87.	Micro Fiber Canvas Back Dust Mop 36"	8434	50%	0.5%	\$1.146	\$1.433	-	\$8.45
88.	Micro Fiber Canvas Back Dust Mop 48"	8435	50%	0.5%	\$1.406	\$1.757	-	\$12.05
89.	Micro Fiber Canvas Back Dust Mop 60"	8441	50%	0.5%	\$1.667	\$2.083	-	\$15.00
90.	Micro Fiber Dust Mop 18"	8418	50%	0.5%	\$0.521	\$0.652	-	\$4.95
91.	Micro Fiber Dust Mop 24"	8424	50%	0.5%	\$0.667	\$0.833	-	\$5.95
92.	Micro Fiber Dust Mop 36"	8436	50%	0.5%	\$1.042	\$1.302	-	\$8.55
93.	Micro Fiber Dust Mop Base 24"	8426	100%	NA	\$0.406	\$0.509	-	\$10.05
94.	Micro Fiber Dust Mop Base 36"	8427	100%	NA	\$0.489	\$0.612	-	\$13.60
95.	Micro Fiber Dust/Wet Mop Handle	8419	100%	NA	\$0.365	\$0.455	-	\$7.90
96.	Micro Fiber Dust/Wet Mop Base 18"	8425	100%	NA	\$0.208	\$0.260	-	\$8.10
97.	Micro Fiber Wet Mop 18" Scrubber Pad	8423	50%	0.5%	\$0.146	\$0.183	-	\$3.20
98.	Micro Fiber Glass Towel 16x16	8437	50%	3.0%	\$0.094	\$0.117	-	\$1.35
99.	Micro Fiber Multipurpose Towel 12x12	8417	50%	3.0%	\$0.062	\$0.078	-	\$0.75
100.	Micro Fiber Multipurpose Towel 16x16	8438	50%	3.0%	\$0.073	\$0.091	-	\$0.95
101.	Bucketless Handle 18" Direct Sale only	8422	100%	NA	\$104.162	-	-	NA
102.	6 Gallon Bucket Direct Sale only	8431	100%	NA	\$47.915	-	-	NA
103.	Disposable Wet Mop Direct Sale only	8123	100%	NA	\$4.166	-	-	NA
	WIPERS - TOWELS							
104.	18 X 18 Red Wiper Folded	8021-10	50%	2.0%	\$0.062	\$0.078	\$0.087	\$0.25
105.	18 X 18 White Wiper Folded	8021-07	50%	2.0%	\$0.073	\$0.091	\$0.101	\$0.25
106.	18 X 18 Red Wiper Bagged	8023-10	50%	2.0%	\$0.052	\$0.065	\$0.073	\$0.25

**NATIONAL ACCOUNT PREFERRED VENDOR PROFILE
NATIONAL JOINT POWER ALLIANCE (NJPA)
US PROGRAM**

	Contract Item - Description	UniFirst Item #	Min Bill %	ARC %	EW	EOW	E4W	Loss / Damage
107.	Bath Towel 20 X 40	8523	50%	2.0%	\$0.312	\$0.391	\$0.437	\$1.25
108.	Bath Towel 24 x 48	8574	50%	2.0%	\$0.375	\$0.469	\$0.525	\$2.00
109.	Bath Towel 27 X 54	8586	50%	2.0%	\$0.511	\$0.638	\$0.715	\$7.90
110.	Bath Towel 22 X 44	8577	50%	2.0%	\$0.354	\$0.443	\$0.496	\$2.30
111.	Soda Towel Red Border 15 X 22	8560	50%	2.0%	\$0.084	\$0.105	\$0.117	\$0.60
112.	Towel Herringbone 15 X 26	9465	50%	2.0%	\$0.084	\$0.105	\$0.117	\$0.55
113.	Grill Pad 8 X 10	9987	50%	2.0%	\$0.094	\$0.117	\$0.132	\$0.80
114.	Wash Cloth Terry 12 X 12	8545	50%	2.0%	\$0.094	\$0.117	\$0.132	\$0.30
115.	Towels Turk 16 X 27	8521	50%	2.0%	\$0.094	\$0.117	\$0.132	\$0.85
116.	Terry Cloths U1st Green Stripe 16 X 19 Bagged	8581	50%	2.0%	\$0.073	\$0.091	\$0.101	\$0.55
117.	Terry Cloths U1st Green Stripe 16 X 19 Folded	8554	50%	2.0%	\$0.084	\$0.105	\$0.117	\$0.55
118.	Glass Towel Red Striped 16 X 30	8561	50%	2.0%	\$0.084	\$0.105	\$0.117	\$0.55
119.	Continuous Roll Towel 40 Yards *Only where available.	8529	50%	NA	\$2.083	\$3.125	\$3.850	\$21.70
120.	Continuous Roll Towel Cabinet *Only where available.	9993	100%	NA	NC	-	-	\$121.60
	APRONS							
121.	Poly/Cotton Bib Apron 2 Lower Pockets 30" Long	7012	50%	1.0%	\$0.198	-	-	\$7.45
122.	100% Cotton Shop Apron 2 Upper & 2 Lower Pockets 40" Long	7006	50%	1.0%	\$0.365	-	-	\$8.45
123.	100% Spun Poly Bib Apron No Pocket 34" Long	7046	50%	1.0%	\$0.156	-	-	\$2.15
	LOCKERS/HARDWARE							
124.	Laundry Soil Lock-Up	8950	100%	NA	NC	-	-	\$139.40
125.	Laundry Soil Lock-Up Maxi	8958	100%	NA	NC	-	-	\$227.05
126.	4 Compartment Hanger	8962	100%	NA	NC	-	-	\$269.50
127.	6 Compartment Hanger	8955	100%	NA	NC	-	-	\$378.70
128.	8 Compartment Hanger Standard	8951	100%	NA	NC	-	-	\$300.05
129.	8 Compartment Hanger Wide w/Pad Lock	8959	100%	NA	NC	-	-	\$341.20
130.	9 Compartment Folded	8952	100%	NA	NC	-	-	\$322.30
131.	Wiper Bag (30"x40" Nylon)	9076	100%	NA	NC	-	-	\$6.85
132.	Hanger Recovery Rack	8957	100%	NA	NC	-	-	\$8.90

**NATIONAL ACCOUNT PREFERRED VENDOR PROFILE
NATIONAL JOINT POWER ALLIANCE (NJPA)
US PROGRAM**

	Contract Item - Description	Unifirst Item #	Min Bill %	ARC %	EW	EOW	E4W	Loss / Damage
133.	Bag Rack	8956	100%	NA	NC	-	-	\$8.20
134.	Laundry Pipe Rail	8939	100%	NA	NC	-	-	\$212.40
135.	Hamper	9958	100%	NA	NC	-	-	\$268.20
136.	Rolling Rack	9917	100%	NA	NC	-	-	\$33.20
137.	Wiper/Towel Exchange	8917	100%	NA	NC	-	-	\$269.50
138.	Laundry/Linen Mesh Bags (30x40)	9075	50%	NA	NC	-	-	\$5.35
139.	Towel Manager	8964	100%	NA	NC	-	-	\$300.05
140.	6 Gallon Wiper/Safety Can	9949	100%	NA	NC	-	-	\$64.95
141.	15 Gallon Wiper/Safety Can	9948	100%	NA	NC	-	-	\$83.35
	FENDER COVER							
142.	Fender Cover 30x50	7521	50%	NA	\$0.54	-	-	\$3.35
143.	Seat Cover 54x60	7522	50%	NA	\$0.84	-	-	\$6.05

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**NATIONAL ACCOUNT PREFERRED VENDOR PROFILE
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US PROGRAM**

US Disposables Pricing (Weekly Billing / Delivery Frequency)

	Contract Item - Description	UniFirst Item #	EW	Loss / Damage
	PAPER NAPKINS			
1.	Linen Like Paper Napkins, 1,000 Case Flat Pack.	6236	\$89.20	NA
	PAPER			
2.	Jumbo Sanitary Tissue Roll (1,600 ft per roll, 2 ply)	6225	\$6.35	NA
3.	Jumbo Sanitary Tissue, 6 Roll Case	6201	\$38.05	NA
4.	Jumbo Sanitary Tissue Dispenser	6251	NC	\$13.46
5.	Mini-Twin Sanitary Tissue Roll (751 ft per roll, 2 ply)	6221	\$3.35	NA
6.	Mini-Twin Sanitary Tissue, 12 Roll Case	6211	\$40.30	NA
7.	Mini-Twin Dispenser	6210	NC	\$22.33
8.	Over/Under Sanitary Tissue, 36 Roll Case (312 ft per roll, 2 ply)	6238	\$66.85	NA
9.	Over/Under Dispenser	6237	NC	\$12.67
10.	Toilet Seat Covers 20/250 Packs in Case	99F1	\$66.85	NA
11.	Toilet Seat Cover Dispenser	99F2	NC	\$18.86
12.	Mini Center Pull Hand Towel	6214	\$4.80	NA
13.	Mini Center Pull Hand Towel Dispenser	6213	NC	\$20.71
14.	Water Tight Center Pull Hand Towel	6220	\$8.45	NA
15.	Water Tight Center Pull Hand Towel Dispenser	6219	NC	\$28.36
16.	Center Pull Hand Towel 2 PLY - (600 ft/580 shts per roll)	6249	\$7.35	NA
17.	Center Pull Hand Towel 2 PLY - 6 Roll Case	6248	\$44.10	NA
18.	Center Pull Hand Towel Dispenser	6268	NC	\$27.65
19.	Hard Wound Roll Towel, White (700 ft/884 towels per roll)	6230	\$10.15	NA
20.	Hard Wound Roll Towel, White 6 Roll Case	6233	\$60.75	NA
21.	Hard Wound Roll Towel, Brown (700 ft/884 towels per roll)	6232	\$8.30	NA
22.	Hard Wound Roll Towel, Brown 6 Roll Case	6234	\$49.70	NA
23.	Multi Fold Towel - 250 Pack	6223	\$2.25	NA
24.	Universal Wiper Pop-up 2-Ply 110 Count	6247	\$3.39	NA
25.	Multi-Use Wiper, 140 Pack	6227	\$22.45	NA
26.	Multi-Use Wiper - (5 Packs of 150) Case	6207	\$112.25	NA
27.	Multi-Use Wiper, Self-Dispensing Box (280)	6208	\$42.30	NA
28.	Multi-Use Wiper Dispenser (FOR 6207)	6258	NC	\$22.30
29.	Touchless Electric Dispenser for Hard Wound Roll Towel	6229	\$0.50	\$45.92
30.	Touchless Mechanical Dispenser for Hard Wound Roll Towel	6231	\$0.25	\$39.22
31.	Tri-Fold Hand Towel 2 PLY - Pack	6226	\$1.90	NA
32.	Tri-Fold Hand Towel 2 PLY - 21 Pack Case	6206	\$40.00	NA
33.	Tri-Fold Dispenser	6257	NC	\$26.55
34.	House Hold Paper Towel Roll	6243	\$2.85	NA
35.	House Hold Paper Towel Case of 12 Rolls	6242	\$34.10	NA
36.	Wipers-Uni-Wipe 450/Case 12x14	8054	\$51.36	NA

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	Contract Item - Description	UniFirst Item #	EW	Loss / Damage
37.	Wipers-Uni-Wipe Scrim 1000/Case 12x15	8055	\$58.43	NA
38.	Wipers-Uni-Wipe Air Lay 1000/Case 12x13	8057	\$58.43	NA
39.	Maximum Strength Wipers-4 Ply x 492 ft	6212	\$28.39	NA
40.	Maximum Strength Wiper Dispenser	6239	NC	\$21.55
41.	Maximum Strength Wipers-4 Ply x 492 ft	6212	\$27.70	NA
42.	Maximum Strength Wiper Dispenser	6239	NC	\$21.55
43.	Windshield Wiper 9.125"x10.25" Case of 2250	6241	\$38.95	NA
44.	Windshield Wiper Dispenser	6240	NC	\$16.56
	RESTROOM PRODUCT			
45.	Auto Flush Urinal/Toilet Clamp System/Service.	99GY	\$2.50	\$117.20
46.	Mat Disposable Urinal	6299	\$9.70	NA
47.	Mat Disposable Toilet	99FF	\$6.72	NA
48.	Urinal Toss in Block 12/Case	99F9	\$21.70	NA
49.	Urinal Screen w/Cherry Block 12/Case	99F7	\$30.00	NA
50.	Urinal Screen w/Cherry Block	62A5	\$2.50	NA
51.	Autojanitor Drip Refill Country Delight	99G6	\$8.50	NA
52.	Autojanitor Drip Tube Kit (to add 2nd toilet)	99Z1	NC	\$6.02
53.	AutoJanitor Drip Dispenser	99G3	NC	\$26.61
54.	Clean Seat Refill	99GX	\$10.16	NA
55.	Clean Seat Dispenser	99GW	NC	\$11.60
	SOAPS			
	Heavy Duty 2000 ML			
56.	2000 ml SuproMax (waterless)	1939	\$16.00	NA
57.	2000 ml SuproMax Cherry	1968	\$16.00	NA
58.	2000 ml Multi Green w/Particles	1926	\$15.30	NA
59.	2000 ml Natural Orange w/Pumice	1925	\$12.95	NA
60.	2000 ml Dispensing System	1921	NC	\$14.50
	Heavy Duty 5000 ML			
61.	5000 ml Power Gold w/Crushables (waterless)	1935	\$48.25	NA
62.	5000 ml SuproMax (waterless)	1934	\$64.72	NA
63.	5000 ml Multi Green w/Particles	1932	\$30.60	NA
64.	5000 ml Natural Orange w/Pumice	1931	\$36.80	NA
65.	5000 ml Dispensing System (black)	1930	NC	\$14.50
	Hand Cleaners General Purpose			
66.	800 ml Pink-n-Clean Skin Cleanser	1914	\$2.95	NA
67.	800 ml Lotion Skin Cleanser	1911	\$4.62	NA
68.	1250 ml Luxury Foam Wash	1980	\$16.20	NA
69.	1250 ml Dispensing System Foam Soap	1943	NC	\$10.88
70.	800 ml Dispensing System	1908/1909	NC	\$16.62
	Anti-Bacterial Cleaners			

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71.	800 ml Micrell Anti-Bacterial Soap-amber	1918	\$4.75	NA
72.	1200 ml Touch Free Antibacterial Foam	8807	\$27.35	NA
73.	1250 ml Luxury Foam Wash Anti-Bacterial	1981	\$17.80	NA
74.	2000 ml Antibacterial Lotion Soap	1982	\$16.10	NA
75.	2000 ml Rich Pink Antibacterial Lotion	1923	\$11.15	NA
76.	5000 ml Rich Pink Antibacterial Lotion	1950	\$24.45	NA
77.	800 ml Micrell Dispensing System	1917	NC	\$16.62
78.	1200 ml Touch Free Foam Dispenser	8806	NC	\$23.07
79.	1250 ml Dispensing System Foam Soap	1943	NC	\$10.88
80.	2000 ml Dispensing System (for 1982)	1983	NC	\$11.54
81.	5000 ml Dispensing System (black)	1930	NC	\$14.50
	Purell Waterless Hand Sanitizers & Wipes Direct Sale			
82.	Purell Instant Hand Sanitizer 4oz.	1999	\$2.55	NA
83.	Purell Instant Hand Sanitizer 8oz.	1955	\$4.80	NA
84.	Purell w/ Dermaglycerin 12oz.	1977	\$9.80	NA
85.	Purell Sanitizing Hand Wipes - 100 Count.	19AQ	\$5.40	NA
86.	Purell Sanitizing Hand Wipes - 1000 Count.	19AS	\$50.35	NA
87.	Purell Sanitizing Hand Wipes - 4000 Count.	19AR	\$180.10	NA
88.	Purell Sanitizing Hand Wipes - 1200 Count Canister.	8830	\$51.48	NA
89.	Purell Sanitizing Hand Wipes Stand	8808	NC	\$87.68
90.	Purell Sanitizing Hand Wipes Dispenser	19AP	NC	\$38.45
91.	Purell Sanitizing Hand Wipes 1200 Count Canister Dispenser.	8818	NC	\$30.77
	Purell Waterless Hand Sanitizers Rental/Direct Sale			
92.	250 ml Purell Refill (clear)	1990	\$5.20	NA
93.	800 ml Purell Refill (clear)	1920	\$6.25	NA
94.	1000 ml Purell Instant Hand Sanitizer	1988	\$11.55	NA
95.	1000 ml Purell Instant Hand Sanitizer w/Dermaglycerin	19AM	\$19.10	NA
96.	1200 ml Purell Foam Instant Hand Sanitizer - Touch Free	1976	\$37.95	NA
97.	1200 ml Purell Gel Instant Hand Sanitizer - Touch Free	19AT	\$18.30	NA
98.	800 ml Purell Dispensing System	1919	NC	\$16.62
99.	250 ml Purell Dispensing System (white)	1991	NC	\$5.00
100.	1000 ml Purell Instant Hand Sanitizer Dispenser	1989	NC	\$10.01
101.	1200 ml Purell Foam or Gel Touch Free Dispenser	1975	NC	\$23.07
102.	Purell Foam or Gel Touch Free Dispenser Floor Stand	8817	NC	\$43.08
	Healthcare Products			
103.	1200 ml Purell Surgical Scrub w/ Moisturizers - Touchfree	1979	\$197.65	NA
104.	1250 ml Provon Foam Soap	1984	\$18.30	NA
105.	1250 ml Provon Medicated Foam w/Moisturizers & Triclosan	1958	\$21.80	NA
106.	2000 ml Provon Foaming Antimicrobial Soap w/Moisturizers	1967	\$29.45	NA
107.	1200 ml Purell Surgical Scrub Touch Free Dispenser	1978	NC	\$23.07

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	Contract Item - Description	UniFirst Item #	EW	Loss / Damage
108.	1250 ml Provon Dispensing System Foam Soap	1957	NC	\$10.35
109.	2000 ml Provon Dispensing System Foam Soap	1966	NC	\$45.68
	E2 Rated Food Industry Hand Soaps			
110.	800 ml IHC Food Industry Sanitizing Soap (clear)	1915	\$8.20	NA
111.	2000 ml E2 Lotion Soap Sanitizing	1985	\$22.60	NA
112.	1250 ml E2 Foam Soap Sanitizing	1945	\$27.55	NA
113.	2000 ml E2 Foam Soap Sanitizing	1944	\$41.32	NA
114.	1250 ml Dispensing System Foam Soap	1943	NC	\$10.88
115.	2000 ml Dispensing System Foam Soap	1946	NC	\$18.46
	Shower Soaps			
116.	800 ml Spa Bath-Body & Hair Shampoo	1912	\$6.50	NA
117.	1250 ml Luxury Foam Hair and Body Wash	1964	\$17.60	NA
118.	1250 ml Dispensing System Foam Soap	1943	NC	\$10.88
119.	2000 ml Shower Up Shower Gel	1951	\$15.00	NA
120.	2000 ml Luxury Foam Hair and Body Wash	1963	\$27.95	NA
121.	2000 ml Dispensing System Foam Soap	1946	NC	\$18.46
	Skin Conditioners			
122.	500 ml Hand Medic Refill	1987	\$9.87	NA
123.	500 ml Hand Medic Dispensing System	1986	NC	\$16.62
	GREEN Cert. Soaps			
124.	800 ml GREEN Cert. Liquid Hand Soap	8811	\$7.40	NA
125.	1200 ml GREEN Cert. Touch Free Foam Soap	8813	\$25.95	NA
126.	1250 ml GREEN Cert. Foam Soap	8810	\$18.10	NA
127.	2000 ml GREEN Cert. Foam Soap	8812	\$27.10	NA
128.	1200 ml Touch Free Foam Dispenser	8806	NC	\$23.07
129.	2000 ml Dispensing System Foam Soap	1946	NC	\$18.46
130.	1250 ml Dispensing System Foam Soap	1943	NC	\$10.88
	TRASH CAN LINERS			
131.	Trash Can Liner 10-Gal High Density 24X24 (1000/CS) Natural	8928	\$27.43	NA
132.	Trash Can Liner 33-Gal Low Density 33X39 (250/CS) Clear	8929	\$38.00	NA
133.	Trash Can Liner 33-Gal Low Density 33X39 (100/CS) Black	8930	\$19.76	NA
134.	Trash Can Liner 45-Gal Low Density 40X46 (250/CS) Clear	8931	\$55.60	NA
135.	Trash Can Liner 45-Gal Low Density 40X46 (100/CS) Black	8932	\$28.39	NA
136.	Trash Can Liner 56-Gal Low Density 43X47 (100/CS) Black	8933	\$36.35	NA
137.	Trash Can Liner 60-Gal Low Density 38X58 (100/CS) Black	8934	\$38.65	NA
	AIR FRESHENERS			
138.	T Cell Dispenser (areas up to 6,000 cubic ft 3-4 stalls)	8793	NC	\$4.52
139.	T Cell Fan Dispenser (areas up to 6,000 cubic ft 3-4 stalls)	8303	NC	\$13.49
140.	Fragrance T Cell Citrus (E8W/Weekly Bill)	8794	\$14.30	NA
141.	Fragrance T Cell Crystal Breeze (E8W/Weekly Bill)	8795	\$14.30	NA

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	Contract Item - Description	UniFirst Item #	EW	Loss / Damage
142.	Fragrance T Cell Blue Splash (E8W/Weekly Bill)	8796	\$14.30	NA
143.	Fragrance T Cell Polar Mist (E8W/Weekly Bill)	8797	\$14.30	NA
144.	Fragrance T Cell Wakening Spring (E8W/Weekly Bill)	8798	\$14.30	NA
145.	Fragrance T Cell Mango Blossom (E8W/Weekly Bill)	8799	\$14.30	NA
146.	Fragrance T Cell Cucumber Melon (E8W/Weekly Bill)	8800	\$14.30	NA
147.	Fragrance T Cell Pure (E8W Fill/Weekly Bill)	8815	\$14.30	NA
148.	Microburst 9000 Aerosol Dispenser (areas up to 6,000 cubic ft 3-4 stalls)	8787	NC	\$12.98
149.	Fragrance Aerosol MB 9000 Linen Fresh (E12W/Weekly Bill)	8788	\$21.45	NA
150.	Fragrance Aerosol MB 9000 Ocean Breeze (E12W/Weekly Bill)	8789	\$21.45	NA
151.	Fragrance Aerosol MB 9000 Mountain Peaks (E12W/Weekly Bill)	8790	\$21.45	NA
152.	Fragrance Aerosol MB 9000 Orchard Fields (E12W/Weekly Bill)	8791	\$21.45	NA
153.	Fragrance Aerosol MB 9000 Country Delight (E12W/Weekly Bill)	8792	\$21.45	NA
154.	Fragrance Aerosol MB 9000 Cinnamon (E12W/Weekly Bill)	8801	\$21.45	NA
155.	Fragrance Aerosol MB 9000 Mango (E12W/Weekly Bill)	8802	\$21.45	NA
156.	Fragrance Aerosol MB 9000 Orange (E12W/Weekly Bill)	8804	\$21.45	NA
157.	Fragrance Aerosol MB 9000 Vanilla (E12W/Weekly Bill)	8805	\$21.45	NA

**NATIONAL ACCOUNT PREFERRED VENDOR PROFILE
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SERVICE CHARGES

1. Garment Preparation Charge. A one-time charge applicable to each Garment, no matter its size, at the time each such item is placed into service.

\$0.50

This charge is waived for the initial installation of service at each location.

2. Outsize Garment Charge. A one-time charge applicable to each Garment, which applies only when a given Garment is placed into service and only in the event and only to the extent that the below sized Garments (by category) are utilized.

Outsize Garment Charges		
Category	Size	Charge
Shirts	Size 2XL – 6XL	\$2.65 each
	Size 7XL and up	\$4.25 each
Men’s Pants	Size 44 – 48	\$3.20 each
	Size 50 - 56	\$3.70 each
	Size 58 and up	\$4.25 each
Women’s Pants	Size 22 – 28	\$3.20 each
	Size 30 and up	\$3.70 each
Jackets	Size 2XL – 5XL	\$3.90 each
	Size 6XL	\$6.40 each
	Size 7XL and up	\$8.60 each
Coveralls	Size 52 – 58	\$3.90 each
	Size 60 – 64	\$6.40 each
	Size 66 and up	\$8.60 each
Misc	Size 50 – 56	\$2.90 each
	Size 58 and up	\$3.45 each

*Includes hemming cost incurred on over-sized garments.

3. DEFE (per service invoice) \$ 2.05
4. Minimum Charge (per stop) \$25.50

**NATIONAL ACCOUNT PREFERRED VENDOR PROFILE
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PERSONALIZATION

All emblem charges are waived at the time of initial installation of service at each customer location.

Personalization will vary by customer location.

Emblem:

If the Customer requires a standard company and name emblem the following prices will apply:

- Employee Name: (right breast area) \$ 0.35
- Company Identity: (left breast area) \$ 1.25

If the Customer requires a company emblem that is not standard please price the emblem accordingly.

Direct Embroidery:

- Direct Embroidery Employee Name \$ 1.50
- Direct Embroidery Company Logo (up to 4,999 stitches) \$ 2.55
- Direct Embroidery Company Logo (5,000 to 9,999 stitches) \$ 3.80

All personalization set-up should be handled at the local level. Please follow the procedure you normally would with a local account.

