

ARLINGTON COUNTY, VIRGINIA

**AGREEMENT NO. 18-115-RFP
AMENDMENT NUMBER 4**

This **Amendment Number 4** is made on the date of execution by the County and amends Agreement Number 18-115-RFP ("Main Agreement") dated March 7, 2019 between **TSC Management LLC dba Productive AV** ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the main contract called for under the Main Agreement as follows:

1. ADD THE FOLLOWING TO EXHIBIT A – SCOPE OF WORK, 50M NATATORIUM:

Contractor Provided:

- 40' Scissor Lift to test the cabling and speaker installation per Attachment 1 attached.

2. PURSUANT TO THE CONTRACTOR PROVISION OF THE 40' SCISSOR LIFT, THE TOTAL CONTRACT AMOUNT IS HEREBY CHANGED TO \$469,977.13.

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

TSC MANAGEMENT LLC DBA PRODUCTIVE AV

AUTHORIZED

DocuSigned by:
SIGNATURE: Meloni Hurley

NAME: Meloni Hurley

TITLE: Assistant Purchasing Agent

DATE: 12/4/2020

AUTHORIZED

DocuSigned by:
SIGNATURE: Juan Bialek

NAME: Juan Bialek

TITLE: CEO

DATE: 12/1/2020



Proposal For:

Arlington County
2100 Clarendon Blvd.,
Arlington VA 22201

Lift and OT

October 26, 2020

Version 1.0

E20-1615

1600 Belleville St
Richmond, VA 23230
Ph: 866-591-0062

SWaM Certified; Minority, Small Business # 689816
Class A Contractor # 27-05146867
Certified SBA (8a)
DCJS: 11-9870



AQUATICS BUILDING

SCOPE

The below scope pertains to the cabling and speaker installation in the Natatorium only and includes:

- Scissor lift based on current constraints of the job site at the time the equipment is needed.
- Over time required due to limited access to lift.

AV SYSTEM

QTY	DESCRIPTION	PRICE	PRICE EXT
1	Productive AV Boom Lift Rental - Per Month 40' Scissor lift	\$2,300.00	\$2,300.00
1	Productive AV Shipping Delivery and pick up of lift	\$750.00	\$750.00
1	Productive AV Audio-Visual Integration Services Bundle	\$0.00	\$0.00

LABOR & INTEGRATION

	HOURS	RATE	PRICE
AV Lead Install Technician	40.00	\$85.00	\$3,400.00
Project Management	15.00	\$85.00	\$1,275.00

EQUIPMENT TOTAL \$3,050.00

LABOR TOTAL \$4,675.00

AQUATICS BUILDING TOTAL **\$7,725.00**

Robert E. Capper
10.29.2020

Proposal Value
ACB10/29/20