

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

TO: VERSIVO, INC. 7051 HEATHCOTE VILLAGE WAY, SUITE 235 GAINESVILLE, VA 20155	ORIGINAL DATE ISSUED: JANUARY 17, 2017
	CONTRACT NO: 17-049-RFP
	CONTRACT TITLE: ELECTRONIC RECORDS MANAGEMENT SYSTEM

THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 17-049-RFP including any attachments or amendments thereto.

EFFECTIVE DATE: NOVEMBER 1, 2022

EXPIRES: OCTOBER 31, 2023

RENEWALS: THIS IS THE SECOND YEAR RENEWAL OF A POSSIBLE NINE-YEAR CONTRACT (THREE, 12-MONTH RENEWALS REMAINING).

COMMODITY CODE(S): 95882

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: BRETT THOMPSON **VENDOR TEL. NO.:** (571) 636-1120

EMAIL ADDRESS: BRETT.THOMPSON@VERSIVO.COM

COUNTY CONTACT: ISHAI TRANI (DTS) **COUNTY TEL. NO.:** (703) 228-3408

COUNTY CONTACT EMAIL: ITRANI@ARLINGTONVA.US

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

VERSIVO, INC.

PRINT: Dr. Sharon T. Lewis, LL.M, MPS,
VCO, CPPB

PRINT: Brett Thompson
DocuSigned by:

SIGNATURE: Dr. SHARON T. LEWIS

SIGNATURE: BRETT THOMPSON

TITLE: Purchasing Division Chief

TITLE: President

DATE: 12/13/2022

DATE: 12/9/2022

ARLINGTON COUNTY, VIRGINIA

**AGREEMENT NO. 17-049-RFP
AMENDMENT NUMBER 2**

This Amendment Number 2 is made on the date of execution by the County and amends Agreement Number 17-049-RFP ("Main Agreement") dated January 17, 2017, between Versivo, Inc. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the main contract called for under the Main Agreement as follows:

- 1. SECTION 4. CONTRACT TERM IS HEREBY RENEWED FOR THE PERIOD OF NOVEMBER 1, 2022 TO OCTOBER 31, 2023.**
- 2. PER SECTION 6. CONTRACT PRICE ADJUSTMENTS AND NEGOTIATIONS, ATTACHMENT B - SERVICE RATES SHALL BE REPLACED WITH THE REVISED ATTACHMENT B-SERVICE RATES ATTACHED.**

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

AUTHORIZED
SIGNATURE:

DocuSigned by:
Dr. SHARON T. LEWIS

NAME: Dr. Sharon T. Lewis, LL.M, MPS, VCO, CPPB

TITLE: Purchasing Division Chief

DATE: 12/13/2022

VERSIVO, INC.

AUTHORIZED
SIGNATURE:

DocuSigned by:
BRETT THOMPSON

NAME: Brett Thompson

TITLE: President

DATE: 12/9/2022

ATTACHMENT B – SERVICE RATES REVISED

EXISTING HIRED STAFF PRICING 11/1/22 THROUGH 10/31/23	
STAFF QUALIFICATION LEVEL	RATE RANGE PER HOUR
Entry-Level	\$95.00 - \$115.00
Mid-Level	\$115.00 - \$135.00
Senior-Level	\$135.00 - \$155.00
Maximum of the Rate per Hour for Staffing Services	\$155.00

NEWLY HIRED STAFF PRICING 11/1/2022 THROUGH 10/31/2024*	
STAFF QUALIFICATION LEVEL	RATE RANGE PER HOUR
Entry-Level	\$109.00 - \$132.00
Mid-Level	\$132.00 - \$155.00
Senior-Level	\$155.00 - \$178.00
Maximum of the Rate per Hour for Staffing Services	\$178.00

***Per contract negotiations, only newly hired persons shall be subject to new contract rate.**