

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD
ARLINGTON, VIRGINIA 22201

NOTICE OF CONTRACT RENEWAL

TO: HACH Company 5600 Lindbergh Drive P.O. Box 389, Loveland, CO 80539	DATE ISSUED: November 6, 2017
	CONTRACT NO: 573-13
	CONTRACT TITLE: HACH Maintenance & Parts

THIS IS A NOTICE OF CONTRACT RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

This is your notice that the above referenced contract has been renewed. The "subsequent contract term" covered by this Notice of Renewal is effective January 1, 2018, and expires on December 31, 2020.

Hereby County elects **SECOND, THIRD, AND FOURTH of a possible SIX, 12-month renewal of the "subsequent contract term."**

The contract documents consist of the terms, conditions of Arlington County Agreement No. 573-13, dated March 3, 2013, including any exhibits, attachments or amendments thereto.

CONTRACT PRICING:

1. REFER TO AMENDMENT 1 TO ARLINGTON COUNTY AGREEMENT NO. 573-13

ATTACHMENT/S:

1. AMENDMENT 1 TO ARLINGTON COUNTY AGREEMENT NO. 573-13, EXHIBIT B
2. REVISED EXHIBIT B "PRICING SHEET"

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEES SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: Robin Rezash

TELEPHONE NO.: (970) 663-1377 (x2112)

EMAIL ADDRESS: rrezash@hach.com

COUNTY CONTACT: Ordale Sterling

TELEPHONE NO.: (703) 228-6891

EMAIL ADDRESS: osterling@arlingtonva.us

CONTRACT AUTHORIZATION

Igor Scherbakov
Procurement Officer

**ARLINGTON COUNTY, VIRGINIA
AGREEMENT NO. 573-13
AMENDMENT NUMBER 1**

This Amendment No. 1 ("Amendment") is made on the date of execution of the Amendment by the County and amends Agreement Number No. 573-13 dated June 10, 2013 ("Main Agreement") and made between HACH Company of 5600 Lindbergh Drive, P.O. Box 389, Loveland, CO 80539 ("Contractor") and the County Board of Arlington County, Virginia ("County").

Whereas the County and the Contractor desire to amend the Scope of Work, the Contractor and the County, in consideration of the promises and other good and valuable consideration specified in this Amendment, amend the Main Agreement, as follows.

1. Replace paragraph 8 "BILLING RATES ADJUSTMENT" in its entirety with the following:

"The discount rate for the purchase of goods will remain firm, throughout the Contract Term. The billing rates for services shall increase by 4% for each 12-month Subsequent Contract Term, starting with the second Subsequent Contract term."

2. Revise Exhibit B "PRICING SHEET" to include pricing for Second, Third, and Fourth Subsequent Contract Terms.

All other terms and conditions of the Main Agreement and Exhibits, as amended shall remain in full force and effect.

WITNESS THESE SIGNATURES:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

HACH Company

SIGNED

BY: _____

Igor Scherbakov for

PRINT NAME: MICHAEL E. BEVIS
AND TITLE: PURCHASING AGENT

DATE: 12/7/2017

SIGNED

BY: _____

PRINT NAME:
AND TITLE: Service Admin

DATE: 11/30/2017

**ARLINGTON COUNTY, VIRGINIA
AGREEMENT NO. 573-13**

EXHIBIT B

CONTRACT RATE SCHEDULE (as of Amendment 1)

The Contractor shall apply a **seven (7%)** percent discount from the established catalogue price when the County purchases products and equipment .

Contractor's service rates will follow the following schedule:

Type of Services	Rates for 1st Subsequent Term (2017)	Rates for 2nd Subsequent Term (2018)	Rates for 3rd Subsequent Term (2019)	Rates for 4th Subsequent Term (2020)
Technical Assistance (1 hr. minimum)	\$219.00 /HR	\$ 227.76	\$ 236.87	\$ 246.35
Travel Charge (one time charge per trip)	\$174.00 /HR	\$ 180.96	\$ 188.20	\$ 195.73
Startup Service and Basic Operator Training	\$ 876/ HALF DAY \$1,752/ FULL DAY	\$ 911.04 \$ 1,822.08	\$ 947.48 \$ 1,894.96	\$ 985.38 \$ 1,970.76
Hands-on Training, including all materials, handouts, A/V equipment, etc. (6.5 hrs.)	\$3,000.00 /EA	\$ 3,120.00	\$ 3,244.80	\$ 3,374.59