

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF CONTRACT RENEWAL

J & M OF NORTHERN VIRGINIA, INC.
7371 ATLAS WALKWAY
#642
GAINESVILLE, VA 20155

DATE ISSUED:

JANUARY 2, 2019

CURRENT REFERENCE NO:

16-150-ITB-LW-2

CONTRACT TITLE:

MOWING AND TURF
MAINTENANCE, SE AND
SW QUADRANTS

**THIS IS A NOTICE OF RENEWAL OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE
VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 16-150-ITB-LW-2 including any attachments or amendments thereto.

EFFECTIVE DATE: JANUARY 1, 2019

EXPIRES: DECEMBER 31, 2019

RENEWALS: ONE (1) ONE (1) YEAR RENEWAL OPTION FROM JANUARY 1, 2020 TO DECEMBER 31, 2020

COMMODITY CODE(S): 98836, 98875

LIVING WAGE: Y

ATTACHMENTS:

AGREEMENT No. 16-150-ITB-LW-2
AMENDMENT NUMBER 10
CONTRACT PRICING
CERTIFICATE OF INSURANCE

EMPLOYEES NOT TO BENEFIT:

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE
GENERAL PUBLIC.**

VENDOR CONTACT: MIKE BAKATSIAS

VENDOR TEL. NO.:

(703) 906-3828

EMAIL ADDRESS: MIKE@JMOFNOVA.COM

COUNTY CONTACT: HELENA GILBERT (DPR - PARKS
AND NATURAL RESOURCES)

COUNTY TEL. NO.:

(703) 228-7981

COUNTY CONTACT EMAIL: HGILBE@ARLINGTONVA.US

ARLINGTON COUNTY, VIRGINIA

AGREEMENT NO. 16-150-ITB-LW-2
AMENDMENT NUMBER 10

This Amendment Number 1 is made on the date of execution by the County and amends Agreement Number 16-150-ITB-LW-2 dated March 16, 2016, ("Main Agreement") between J & M of Northern Virginia, Inc. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor amend the CONTRACT TERM called for under the Main Agreement as follows:

The Contract Term is hereby renewed for the period beginning January 1, 2019, and expires December 31, 2019.

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

J & M of NORTHERN VIRGINIA, INC.

AUTHORIZED
SIGNATURE: Igor Scherbakov

AUTHORIZED
SIGNATURE: Mike Bakas

NAME: Igor Scherbakov
TITLE: Procurement Officer

NAME AND
TITLE: Mike Bakas, President

DATE: 1/3/2019

DATE: 12/31/18



J&MOFNO-01

MPOWELL

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
09/13/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Burke & Burke Insurance
50 S. Pickett St
Suite 20
Alexandria, VA 22304

CONTACT
NAME:
PHONE
(A/C, No, Ext): (703) 751-1001 FAX
(A/C, No):
E-MAIL
ADDRESS:

INSURER(S) AFFORDING COVERAGE

NAIC #

INSURER A: Nationwide Mutual Insurance

23787

INSURER B: Hartford Insurance Co

29424

INSURER C:

INSURER D:

INSURER E:

INSURER F:

INSURED
J & M of Northern Virginia Inc
Mike - John
7371 Atlas Walk Way #624
Gainesville, VA 20155-2992

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		ACP2483801069	12/31/2018	12/31/2019	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	<input type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY		ACP2483801069	12/31/2018	12/31/2019	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$		ACP2483801069	12/31/2018	12/31/2019	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/> N/A	42WEQT8205	12/31/2018	12/31/2019	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

The County Board of Arlington County, VA
c/o The Purchasing Agent
2100 Clarendon Blvd, Ste 500
Arlington, VA 22201

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

16-150-ITB-2

PRICING SHEET EFFECTIVE JANUARY 1, 2019
TASK AREA 3 SOUTHEAST QUADRANT

Unit pricing 2018

CPI

Increase
(2.5%
max)

Unit pricing 2019

LUMP SUM PRICING FOR MOWING AS DETAILED IN SPECIFICATIONS

I PARKS, OPEN SPACE, COMMUNITY/RECREATION FACILITIES					
A	MOWING ALL 7 DAY CYCLE LOCATIONS	70221.25	2.5%	\$	71,976.78
B	MOWING ALL 30 DAY CYCLE LOCATIONS	2249.5	2.5%	\$	2,305.74
C	MECHANICAL EDGING	224.58	2.5%	\$	230.19
D	BERMUDA FIELD-REEL MOWING	2812.33	2.5%	\$	2,882.64
II SCHOOLS					
A	MOWING ALL 7 DAY CYCLE LOCATIONS	17561.5	2.5%	\$	18,000.54
III FIRE STATIONS					
A	MOWING ALL 7 DAY CYCLE LOCATIONS	0		\$	-
B	MECHANICAL EDGING	0		\$	-
IV STREET ISLANDS & UTILITY STRIPS					
A	MOWING ALL 7 DAY CYCLE LOCATIONS	13901.25	2.5%	\$	14,248.78
B	MOWING ALL 30 DAY CYCLE LOCATIONS	1686.67	2.5%	\$	1,728.84
V FACILITY MAINTENANCE BUREAU					
A	MOWING ALL 7 DAY CYCLE LOCATIONS	0		\$	-
VI DHS. FACILITIES					
A	MOWING ALL 7 DAY CYCLE LOCATIONS	1113.75	2.5%	\$	1,141.59
VII LIBRARIES					
A	MOWING ALL 7 DAY CYCLE LOCATIONS	0		\$	-
B	MECHANICAL EDGING	0		\$	-
TOTAL FOR MOWING AND RELATED SERVICES		\$109,770.83	2.5%	\$	112,515.10

CONTRACT UNIT PRICES, PER ACRE (FOR CONTRACT ADJUSTMENTS):

1	MOWING PER ACRE, 7 DAY CYCLE:	\$	54.00	2.5%	\$	55.35
2	MOWING PER ACRE, 30 DAY CYCLE:	\$	200.00	2.5%	\$	205.00
3	MOWING PER ACRE, MULCHING MOWER 7 DAY	\$	125.00	2.5%	\$	128.13
4	GRASS CLIPPING REMOVAL PER ACRE	\$	350.00	2.5%	\$	358.75
5	MECHANICAL EDGING	\$	1.50	2.5%	\$	1.54
6	FERTILIZATION	\$	125.00	2.5%	\$	128.13
7	WEED CONTROL	\$	125.00	2.5%	\$	128.13
8	AERATION	\$	275.00	2.5%	\$	281.88
9	OVERSEEDING	\$	350.00	2.5%	\$	358.75
10	LEAF REMOVAL	\$	250.00	2.5%	\$	256.25
11	REEL MOWING-BERMUDA GRASS	\$	79.00	2.5%	\$	80.98

16-150-ITB-2 SOUTH WEST

PRICING SHEET EFFECTIVE JANUARY 1, 2019

TASK AREA 3 SOUTHEAST QUADRANT

LUMP SUM PRICING FOR MOWING AS DETAILED IN SPECIFICATIONS

CPI

Increase

(2.5%

max)

Unit pricing 2018

Unit pricing 2019

I PARKS, OPEN SPACE, COMMUNITY/RECREATION FACILITIES

A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$	82,993.17	2.5%	\$	85,068.00
B	MOWING ALL 30 DAY CYCLE LOCATIONS	\$	1,457.50	2.5%	\$	1,493.94
C	MECHANICAL EDGING	\$	223.67	2.5%	\$	229.26
D	BERMUDA FIELD-REEL MOWING	\$	3,363.25	2.5%	\$	3,447.33
II SCHOOLS						
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$	50,682.50	2.5%	\$	51,949.56
III FIRE STATIONS						
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$	1,223.75	2.5%	\$	1,254.34
B	MECHANICAL EDGING	\$	68.75	2.5%	\$	70.47
IV STREET ISLANDS & UTILITY STRIPS						
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$	11,630.67	2.5%	\$	11,921.44
B	MOWING ALL 30 DAY CYCLE LOCATIONS	\$	201.67	2.5%	\$	206.71
V FACILITY MAINTENANCE BUREAU						
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$	1,628.92	2.5%	\$	1,669.64
VI DHS. FACILITIES						
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$	805.75	2.5%	\$	825.89
0						
A	MOWING ALL 7 DAY CYCLE LOCATIONS	\$	1,732.50	2.5%	\$	1,775.81
B	MECHANICAL EDGING	\$	77.92	2.5%	\$	79.87
TOTAL FOR MOWING AND RELATED SERVICES		\$	156,090.02	2.5%	\$	159,992.27

CONTRACT UNIT PRICES, PER ACRE (FOR CONTRACT ADJUSTMENTS):

1	MOWING PER ACRE, 7 DAY CYCLE:	\$	54.00	2.5%	\$	55.35
2	MOWING PER ACRE, 30 DAY CYCLE:	\$	200.00	2.5%	\$	205.00
3	MOWING PER ACRE, MOWING MOWEN 7 DAY	\$	125.00	2.5%	\$	128.13
4	GRASS CLIPPING REMOVAL PER ACRE	\$	350.00	2.5%	\$	358.75
5	MECHANICAL EDGING	\$	1.50	2.5%	\$	1.54
6	FERTILIZATION	\$	125.00	2.5%	\$	128.13
7	WEED CONTROL	\$	125.00	2.5%	\$	128.13
8	AERATION	\$	275.00	2.5%	\$	281.88
9	OVERSEEDING	\$	350.00	2.5%	\$	358.75
10	LEAF REMOVAL	\$	250.00	2.5%	\$	256.25
11	REEL MOWING-BERMUDA GRASS	\$	79.00	2.5%	\$	80.98