



ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

**NOTICE OF RENEWAL**

<b>TO:</b> INTERGRAPH CORPORATION DBA	ORIGINAL DATE ISSUED:	06/2/2021
HEXAGON GEOSPATIAL	CONTRACT NO:	21-DES-SLA-582
305 INTERGRAPH WAY	CONTRACT TITLE:	HEXAGON GEOSPATIAL ERDAS
MADISON, ALABAMA 35758		IMAGINE SOFTWARE

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**THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 21-DES-SLA-582 including any attachments or amendments thereto.

**EFFECTIVE DATE:** 07/1/2022

**EXPIRES:** 06/30/2023

**RENEWALS:** THIS IS THE 2<sup>ND</sup> YEAR RENEWAL OF A POSSIBLE 5 YEAR CONTRACT.

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

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**VENDOR CONTACT:** Jennifer Williams

**VENDOR TEL. NO.:** (256) 730-8599

**EMAIL ADDRESS:** [jennifer.williams@hexagon.com](mailto:jennifer.williams@hexagon.com)

**COUNTY CONTACT:** JAMES GILLILAND III, DES

**COUNTY TEL. NO.:** (703) 228-3568

**COUNTY CONTACT EMAIL:**

JGILLILAND@ARLINGTONVA.US

**CONTRACT AUTHORIZATION**

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

INTERGRAPH CORPORATION DBA  
HEXAGON GEOSPATIAL

PRINT: Cynthia Davis

SIGNATURE: DocuSigned by:  
Cynthia Davis  
02CC7A8A62DB466...

PRINT: Jennifer Williams

SIGNATURE: DocuSigned by:  
Jennifer Williams  
2306DB1712CA44F...

Assistant Purchasing Agent  
TITLE: \_\_\_\_\_

DATE: 4/5/2022  
\_\_\_\_\_

Director  
TITLE: \_\_\_\_\_

DATE: 4/5/2022  
\_\_\_\_\_

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CONTRACT AWARD COVERPAGE

TO: INTERGRAPH CORPORATION DBA	DATE ISSUED:	JUNE 2, 2021
HEXAGON GEOSPATIAL	CONTRACT NO:	21-DES-SLA-581
305 INTERGRAPH WAY	CONTRACT TITLE:	HEXAGON GEOSPATIAL ERDAS
MADISON, ALABAMA 35758		IMAGINE SOFTWARE

**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 21-DES-SLA-581, including any attachments or amendments thereto.

**EFFECTIVE DATE:** JULY 1, 2021

**EXPIRES:** JUNE 30, 2022

**RENEWALS:** FOUR (4) ONE (1) YEAR RENEWAL OPTIONS REMAINING FROM JULY 1, 2022 TO JUNE 30, 2026

**COMMODITY CODE(S):** 20800

**LIVING WAGE:** N

**ATTACHMENTS:**

AGREEMENT No. 21-DES-SLA-582

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

**VENDOR CONTACT:** MICHAEL HOPE

**VENDOR TEL. NO.:**

**(770) 776-3411**

**EMAIL ADDRESS:** [MICHAEL.HOPE@HEXAGON.COM](mailto:MICHAEL.HOPE@HEXAGON.COM)

**COUNTY CONTACT:** JAMES GILLILAND III, DES

**COUNTY TEL. NO.:**

**(703) 228-3568**

**COUNTY CONTACT EMAIL:** [JGILLILAND@ARLINGTONVA.US](mailto:JGILLILAND@ARLINGTONVA.US)

**PURCHASING DIVISION AUTHORIZATION**

**Kaylin Schreiber**      **Title: Procurement Officer**      **Date: 5/21/2021**



# EXHIBIT B

# Sales Quotation

## Software License, Maintenance, Products and Services - Business Terms

Quote number	Q-12512
Licensee	Arlington County DPW
Date	3/1/2021
Author	Derek Luiz

Hexagon Geospatial agrees to provide, and Licensee agrees to acquire, in accordance with the terms and conditions contained in this Agreement, the license to use the Product, the Maintenance and the Professional Services described herein.

### Maintenance

#### Back Maintenance

Product Name	Start Date	End Date	Qty.	Unit Price	Total Price
IMAGINE Professional Maintenance ERDX1376M	7/1/2020	6/30/2021	1	USD 2,160.00	USD 2,160.00
<b>Back Maintenance TOTAL:</b>					USD 2,160.00

#### Year 1

Product Name	Start Date	End Date	Qty.	Unit Price	Total Price
IMAGINE Professional Maintenance ERDX1376M	7/1/2021	6/30/2022	2	USD 1,944.00	USD 3,888.00
IMAGINE MrSID Workstation Encoder US ONLY - Maintenance ERDX1370M	7/1/2021	6/30/2022	1	USD 1,188.00	USD 1,188.00
IMAGINE Expansion Pack - Maintenance GSPX5057M	7/1/2021	6/30/2022	1	USD 1,032.00	USD 1,032.00
<b>Year 1 TOTAL:</b>					USD 6,108.00

#### Year 2

Product Name	Start Date	End Date	Qty.	Unit Price	Total Price
IMAGINE Professional Maintenance ERDX1376M	7/1/2022	6/30/2023	2	USD 2,002.32	USD 4,004.64
IMAGINE MrSID Workstation Encoder US ONLY - Maintenance ERDX1370M	7/1/2022	6/30/2023	1	USD 1,223.64	USD 1,223.64



# Sales Quotation

Product Name	Start Date	End Date	Qty.	Unit Price	Total Price
IMAGINE Expansion Pack - Maintenance GSPX5057M	7/1/2022	6/30/2023	1	USD 1,062.96	USD 1,062.96
Year 2 TOTAL:					USD 6,291.24

## Year 3

Product Name	Start Date	End Date	Qty.	Unit Price	Total Price
IMAGINE Professional Maintenance ERDX1376M	7/1/2023	6/30/2024	2	USD 2,060.64	USD 4,121.28
IMAGINE MrSID Workstation Encoder US ONLY - Maintenance ERDX1370M	7/1/2023	6/30/2024	1	USD 1,259.28	USD 1,259.28
IMAGINE Expansion Pack - Maintenance GSPX5057M	7/1/2023	6/30/2024	1	USD 1,093.92	USD 1,093.92
Year 3 TOTAL:					USD 6,474.48

## Year 4

Product Name	Start Date	End Date	Qty.	Unit Price	Total Price
IMAGINE Professional Maintenance ERDX1376M	7/1/2024	6/30/2025	2	USD 2,118.96	USD 4,237.92
IMAGINE MrSID Workstation Encoder US ONLY - Maintenance ERDX1370M	7/1/2024	6/30/2025	1	USD 1,294.92	USD 1,294.92
IMAGINE Expansion Pack - Maintenance GSPX5057M	7/1/2024	6/30/2025	1	USD 1,124.88	USD 1,124.88
Year 4 TOTAL:					USD 6,657.72

## Year 5

Product Name	Start Date	End Date	Qty.	Unit Price	Total Price
IMAGINE Professional Maintenance ERDX1376M	7/1/2025	6/30/2026	2	USD 2,177.28	USD 4,354.56
IMAGINE MrSID Workstation Encoder US ONLY - Maintenance ERDX1370M	7/1/2025	6/30/2026	1	USD 1,330.56	USD 1,330.56
IMAGINE Expansion Pack - Maintenance GSPX5057M	7/1/2025	6/30/2026	1	USD 1,155.84	USD 1,155.84
Year 5 TOTAL:					USD 6,840.96

<b>Grand Total</b>	<b>USD 34,532.40</b>
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Sales tax, GST, or VAT (where applicable) is not included in this quotation. Final sales tax, GST, or VAT billed will reflect the applicable tax rates at time of sale as required by law.



# Sales Quotation

Payment Terms: Net 45 days



# Sales Quotation

Licensee and Hexagon Geospatial recognize having received one signed original.

To remain valid, the present Business Terms must be signed and returned to Hexagon Geospatial by June 30, 2021.

	Signed for acceptance on behalf of Licensee	Signed for acceptance on behalf of Hexagon Geospatial
Company Name	Arlington County DPW	Hexagon Geospatial
Street and Number	Suite 813,2100 Clarendon Boulevard,	5051 Peachtree Corners Circle
City	Arlington	Norcross
Postal Code	22201	30092
Country	United States	United States
Representative Name	Jerry Coates	
Function		
Remit To Email		
Date		
Signature		



# Sales Quotation

**Remit To**

To place an order against this quotation, please either fill in the required information below and have an authorized representative of your company sign this quotation, have your company issue a purchase order with the required information below and reference this quotation number, or have your company remit payment via one of the methods described in the billing and payment instructions that follow, making sure to include a reference to this quotation number. Please submit the signed quotation, your purchase order, or payment to the Order Administration desk in accordance with the contact information provided below. This agreement shall only become binding and effective upon the written acceptance by Hexagon or the first delivery of the products/services within this quotation. The terms and conditions of this quotation cannot be superseded, altered, modified, or amended by subsequent Purchase Order or writing received from customer without the express written consent of Hexagon.

Attn: Hexagon Order Administration  
Intergraph Corporation  
P. O. Box 240000  
Huntsville, AL 35813  
Fax Numbers: 800-239-2972 or 256-730-6089  
**Email: [orders.gsp@hexagon.com](mailto:orders.gsp@hexagon.com)**

**Please check one box to indicate payment and billing instructions:**

☐ **PURCHASE ORDER:** My purchase order (PO) is attached. (Your order will be processed upon written acceptance by Hexagon. Terms and conditions printed on a customer PO shall not supersede the applicable terms and conditions attached to this quotation.)

PO Number: \_\_\_\_\_ PO Amount: \_\_\_\_\_

☐ **INVOICE:** Invoice me based on my returning this signed acceptance sheet. (Your order will be processed upon written acceptance by Hexagon and upon credit approval.)

☐ **CREDIT CARD:** I wish to pay by credit card. Hexagon will call you to obtain the credit card number. Please provide the name and telephone number of the credit card holder. (Your order will be processed upon written acceptance by Hexagon and upon authorization/approval of your credit card.)

Name as it appears on credit card: \_\_\_\_\_

Telephone number of cardholder: \_\_\_\_\_

Alternate telephone: \_\_\_\_\_

Signature of cardholder: \_\_\_\_\_

☐ **CHECK:** My check payable to Hexagon Geospatial has been sent to the following address

Hexagon Geospatial Receivables  
PO Box 775267  
Chicago, IL 60677-5267





# Sales Quotation

Check Number: \_\_\_\_\_ Check Amount: \_\_\_\_\_

Overnight checks to:  
Hexagon Geospatial Receivables  
Lockbox # 775267  
350 East Devon Ave.  
Itasca, IL 60143

☐ **WIRE:** My domestic wire payment has been wired to:

ABA Number: 021000018  
Bank Name: Bank of New York Mellon, New York, NY  
Favor of: Bank: SEB (Skandinaviska Enskilda Banken), Account Number 00008800  
For further credit to: Intergraph Corporation dba Hexagon Geospatial, Account Number 00008800

☐ **ACH:** My ACH payment has been sent to:

Account Number: 1047319961  
Company Name: Hexagon Geospatial  
Routing Number: 043000096  
Beneficiary Bank Name: PNC Bank N.A.  
Address: Pittsburgh, PA 15222  
Phone#: 1-877-824-5001, Opt 1 and Opt 3  
Contact: Lockbox Group, Product Client Services  
(Your order will be processed upon written acceptance by Hexagon)



# Sales Quotation

## Hexagon Geospatial General Terms and Conditions

EULA: <https://www.hexagongeospatial.com/legal/standardeula>

US Maintenance: <https://www.hexagongeospatial.com/legal/standardmaintenance>