



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

TO: OVERHEAD DOOR COMPANY OF
WASHINGTON, D.C.
8641 VIRGINIA MEADOWS DR.
MANASSAS VA 20109

ORIGINAL DATE ISSUED: 11/20/2018
CONTRACT NO: 19-035-R
CONTRACT TITLE: Bay Door & Security Gate Repair and Maintenance

THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 19-035-R including any attachments or amendments thereto.

EFFECTIVE DATE: 4/1/2022

EXPIRES: 2/28/2023

RENEWALS: NO RENEWALS REMAINING

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: JAY BOOTH VENDOR TEL. NO.: (703) 334-4050

EMAIL ADDRESS: JAYBOOTH@OVERHEADDOORS.COM

COUNTY CONTACT: TSEHAY LIGHTFOOT, DES, FACILITIES COUNTY TEL. NO.: (703) 228-7593
MANAGEMENT

COUNTY CONTACT EMAIL:
TLIGHTFOOT@ARLINGTONVA.US

CONTRACT AUTHORIZATION

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

CONTRACTOR

OVERHEAD DOOR COMPANY OF
WASHINGTON, D.C.

PRINT: Dr. Sharon T. Lewis

PRINT: JAY BOOTH

SIGNATURE: Dr. Sharon T. Lewis
89B86B1AD301462...

SIGNATURE: JAY BOOTH
77F4210D2BFD455...

TITLE: Purchasing Agent

DATE: 4/5/2022

TITLE: GM

DATE: 4/5/2022

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

**NOTICE OF CONTRACT AWARD**

|  |                       |                      |
|--|-----------------------|----------------------|
| Overhead Door Company of<br>Washington | DATE ISSUED:          | November 20, 2018    |
| 8641 Virginia Meadows Dr               | CURRENT REFERENCE NO: | 19-035-ITB           |
| Manassas VA 20109                      | CONTRACT TITLE:       | Overhead Door Repair |

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**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE  
VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 19-035-ITB including any attachments or amendments thereto.

**EFFECTIVE DATE:** November 20, 2018

**EXPIRES:** February 28, 2021

**RENEWALS:** Four (4) ONE (1) YEAR RENEWAL OPTIONS FROM March 1, 2019

**COMMODITY CODE(S):** 910-55-30

**ATTACHMENTS:**

ARLINGTON COUNTY AGREEMENT No. 19-035-ITB

ATTACHMENT A – Prince William County- Contract No. 5030202

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE  
GENERAL PUBLIC.**

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**VENDOR CONTACT:** Jay Booth

**VENDOR TEL. NO.:** 703-334-4050

**EMAIL ADDRESS:** jaybooth@overheaddoors.com

**COUNTY CONTACT:** Tsehay Lightfoot

**COUNTY TEL. NO.:** (703) 228-7593

**COUNTY CONTACT EMAIL:** tlightfoot@arlingtonva.us

| <b>Bldg. No.</b> | <b><u>Building Name</u></b>                   | <b><u>Address</u></b>         | <b>Qty of doors</b>                 | <b>Point of contact</b>  | <b>Action</b>                                  | <b>Frequency of Service</b> | <b>Price per service</b> |
|------------------|---|-------------------------------|-------------------------------------|--|--|-----------------------------|--------------------------|
| 89               | <b>Detention Facility (ACDF)</b>              | <b>1435 N. Courthouse Rd.</b> | One Bi-fold Loading dock door       | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | Monthly                     | \$269                    |
| 89               | <b>Detention Facility (ACDF)</b>              | <b>1435 N. Courthouse Rd.</b> | One Bi-fold Sallyport Entrance door | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | Monthly                     | \$269                    |
| 89               | <b>Detention Facility (ACDF)</b>              | <b>1435 N. Courthouse Rd.</b> | One Bi-fold Sallyport Exit door     | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | Monthly                     | \$269                    |
| 89               | <b>Detention Facility (ACDF)</b>              | <b>1435 N. Courthouse Rd.</b> | 3 fire doors                        | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Fire door drop test & fusible link replacement | semi-Annual                 | \$608                    |
| 90               | <b>Courts Police Building (CP)</b>            | <b>1425 N. Courthouse rd.</b> | Garage doors (entrance & exit)      | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | Monthly                     | \$330                    |
| 90               | <b>Courts Police Building (CP)</b>            | <b>1425 N. Courthouse rd.</b> | 4 fire doors                        | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Fire door drop test & fusible link replacement | semi-annual                 | \$738                    |
| 83               | <b>Arlington Mill Community Center (AMCC)</b> | <b>909 S. Dinwiddie St.</b>   | 2                                   | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | semi-annual                 | \$330                    |

| 83               | Arlington Mill Community Center(AMCC) | 909 S. Dinwiddie St. | 1 fire door | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Fire door drop test & fusible link replacement | Annual           | \$361                    |
|------------------|---------------------------------------|----------------------|-------------|--|--|------------------|--------------------------|
| 120              | Art Light Maintenance Facility (NEW)  | 3201 S. Eads St.     | 5           | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | semi-annual      | \$500                    |
| 2                | BUCK I                                | 1425 N. Quincy St.   | 2           | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | semi-annual      | \$330                    |
| 3                | BUCK II                               | 1429 N. Quincy St.   | 2           | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | semi-annual      | \$330                    |
| 34               | Central Library                       | 1015 N. Quincy St.   | 3           | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | semi-annual      | \$381                    |
|                  |                                       |                      |             |  |  |                  |                          |
| <u>Bldg. No.</u> | <u>Building Name</u>                  | <u>Address</u>       | <u>QTY</u>  | <u>Point of contact</u>  | <u>Action</u>                                  | <u>Frequency</u> | <u>Price per service</u> |
| 68               | Courts Square West (CSW)              | 1400 N. Uhle St.     | 3           | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | semi-annual      | \$381                    |
| 56               | DPW Garage Bays                       | 4251 S. 28th St.     | 19          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | semi-annual      | \$1,691                  |
| 58               | Equipment Bureau                      | 2701 S. Taylor St.   | 29          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | Annual           | \$2,954                  |
| 40               | Fire Station #1                       | 500 Glebe rd.        | 7           | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | Monthly          | \$665                    |
| 41               | Fire Station #2                       | 4805 Wilson Blvd.    | 6           | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance                            | Monthly          | \$582                    |

|            |                        |                                |   |  |                     |         |       |
|------------|------------------------|--------------------------------|---|--|---------------------|---------|-------|
| <b>55</b>  | <b>Fire Station #3</b> | <b>4100 Old Dominion Drive</b> | 4 | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Monthly | \$809 |
| <b>42</b>  | <b>Fire Station #4</b> | <b>3121 N. 10th St.</b>        | 4 | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Monthly | \$436 |
| <b>113</b> | <b>Fire Station #5</b> | <b>1750 S Hayes St.</b>        | 8 | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Monthly | \$752 |

|                  |                              |                          |            |  |                     |                  |                          |
|------------------|------------------------------|--------------------------|------------|--|---------------------|------------------|--------------------------|
| 43               | Fire Logistics (OLD FS#5)    | 1740 S Hayes St.         | 6          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | semi-annual      | \$582                    |
| 10               | Fire Station #6              | 6950 N. Little Falls rd. | 11         | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Monthly          | \$1,302                  |
| 44               | Fire Station #7              | 3116 Abingdon St.        | 1          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Monthly          | \$285                    |
| <b>Bldg. No.</b> | <b>Building Name</b>         | <b>Address</b>           | <b>QTY</b> | <b>Point of contact</b>  | <b>Action</b>       | <b>Frequency</b> | <b>Price per service</b> |
| 45               | Fire Station #8              | 4845 Lee Hwy.            | 4          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Monthly          | \$436                    |
| 46               | Fire Station #9              | 1900 S. Walter Reed      | 6          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Monthly          | \$582                    |
| 46               | Fire Station #10 (temporary) | 1791 N. Quinn st.        | 2          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Monthly          | \$330                    |
| 60               | Fire Training                | 2800 S. Taylor St.       | 3          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Semi-annual      | \$381                    |
| 22               | Independence House (NEW)     | 1723 Fairfax Drive       | 2          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Annual           | \$330                    |
| 80               | Metro Tunnel                 | 2111 Wilson Blvd.        | 3          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Semi-annual      | \$381                    |
| 82               | Motorola Building            | 2701 S. Nelson St.       | 2          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Semi-annual      | \$330                    |
| 57               | Oakland St.s Warehouses      | 2704 - 2706 Oakland St.  | 2          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Semi-annual      | \$330                    |

| 53               | Parks Operations Building (PRCR)   | 2700 Taylor St.      | 8                          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Semi-annual      | \$752                    |
|------------------|------------------------------------|----------------------|----------------------------|--|---------------------|------------------|--------------------------|
| 103              | Shirlington Lib./Signature Theater | 4200 Campbell Avenue | 1                          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Semi-annual      | \$285                    |
| 54               | Solid Waste/Traffic Building       | 4300 South 29th St.  | 1                          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Semi-annual      | \$285                    |
| <u>Bldg. No.</u> | <u>Building Name</u>               | <u>Address</u>       | <u>QTY</u>                 | <u>Point of contact</u>  | <u>Action</u>       | <u>Frequency</u> | <u>Price per service</u> |
| 123              | Thomas Building                    | 2020 14th St. North  | 1 overhead door and 2 arms | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Monthly          | \$381                    |
| 123              | Thomas Building                    | 2020A 14th St. North | 1 FMB Shop                 | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4423 | Planned maintenance | Semi-annual      | \$285                    |
| 104              | Traffic Engineer Warehouse         | 4280 S. 29th St.     | 4                          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Semi-annual      | \$485                    |
| 104              | Traffic Engineer paint shop        | 4290 S. 29th St.     | 2                          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Semi-annual      | \$330                    |
| 107              | Vehicle Wash                       | 4260 South 28th St.  | 3                          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Semi-annual      | \$381                    |
| 52               | Walter Reed CC                     | 2909 S 16th street   | 2                          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4423 | Planned maintenance | Semi-annual      | \$330                    |
| 52               | Water, Sewer and St.s Warehouse    | 4202 S. 28th St.     | 3                          | FMB Hotline 1400 N. Uhle St. Ste 602 Arlington VA 22201 703.228.4422 | Planned maintenance | Semi-annual      | \$381                    |



## PRICING SCHEDULE

|    | Description  | No. Doors | Type of Door       | Audible or Visual Alarms | Electric Door Opener        | Notes | Unit      | Unit Price Per Visit |
|----|--|-----------|--------------------|--------------------------|-----------------------------|-------|-----------|----------------------|
| 1  | OWL FS2<br>1306 F Street<br>Woodbridge, VA                                   | 4         | Overhead           | Yes (1)                  | 4 (All with remote control) |       | Per Site  | \$ 361.00            |
| 2  | Dumfries FS3-Fire<br>18321 Jeff-Davis Hwy<br>Dumfries, VA                    | 9         | Overhead           | Yes (3)                  | 9 (6 with remote control)   |       | Per Bldg. | \$ 711.00            |
| 3  | Dumfries FS3-Fire<br>Storage Shed #1<br>18321 Jeff-Davis Hwy<br>Dumfries, VA | 1         | Overhead           | No                       | No                          |       | Per Bldg. | \$ 230.00            |
| 4  | Dumfries FS3-Fire<br>Storage Shed #2<br>18321 Jeff-Davis Hwy                 | 2         | Overhead           | No                       | 2 (1 with remote control)   |       | Per Bldg. | \$ 285.00            |
| 5  | Dumfries FS3-Rescue<br>3800 Graham Park<br>Road<br>Dumfries, VA              | 6         | Overhead           | No                       | 6 (All with remote control) |       | Per Site  | \$ 474.00            |
| 6  | Gainesville FS4<br>14450 John Marshall<br>Hwy<br>Haymarket, VA               | 6         | Overhead           | Yes (6)                  | 6 (All with remote control) |       | Per Site  | \$ 474.00            |
| 7  | Nokesville FS5<br>12826 Marsteller Dr<br>Nokesville, VA                      | 6         | Overhead           | No                       | 6 (3 remote/3 wireless)     |       | Per Site  | \$ 474.00            |
| 8  | Coles FS6<br>13712 Dumfries Road<br>Manassas, VA                             | 8         | Overhead           | No                       | 8 (All with remote control) |       | Per Site  | \$ 632.00            |
| 9  | Lake Jackson FS7<br>11310 Coles Drive<br>Manassas, VA                        | 7         | Overhead           | Yes (7)                  | 7 (All with remote control) |       | Per Site  | \$ 553.00            |
| 10 | Yorkshire FS8<br>8277 Patton Lane<br>Manassas, VA                            | 8<br>1    | Overhead<br>Rollup | Yes (8)<br>No            | 8 (All with remote control) | a     | Per Site  | \$ 711.00            |
| 11 | Dale City FS10<br>14975 Catalpa Court<br>Dale City, VA                       | 4<br>3    | Overhead<br>B-Fold | Yes (4)<br>Yes (3)       | 7 (All with remote control) |       | Per Site  | \$ 553.00            |
| 12 | Stonewall FS11<br>7814 Garner Drive<br>Manassas, VA                          | 8         | Overhead           | Yes (8)                  | 8 (7 with remote control)   |       | Per Site  | \$ 632.00            |

|    |  |         |                     |                              |                                   |   |               |   |
|----|--|---------|---------------------|------------------------------|-----------------------------------|---|---------------|---|
| 13 | OWL FS12<br>2170 Montgomery Ave<br>Woodbridge, VA                            | 10<br>2 | Overhead<br>Roll up | Yes (1)<br>No                | 10 (with<br>remote<br>control)    | a | Per Site      | \$ 948.00   |
| 14 | Dale City FS13<br>13511 Hillendale Drive<br>Dale City, VA                    | 3       | Overhead            | Yes (3)                      | 3 (All with<br>remote<br>control) |   | Per Site      | \$ 311.00   |
| 15 | OWL FS14<br>12400 Hedges Run Dr<br>Woodbridge, VA                            | 8       | Overhead            | Yes (4)                      | 8 (4 with<br>remote<br>control)   |   | Per Site      | \$ 632.00   |
| 16 | Evergreen FS15<br>3510 James Madison Hwy<br>Haymarket, VA                    | 9       | Overhead            | Yes (9 -<br>Audible<br>only) | 9 (7 with<br>remote<br>control)   |   | Per Site      | \$ 711.00   |
| 17 | Buckhall FS16<br>7190 Yatesford Rd<br>Manassas, VA                           | 9       | Overhead            | No                           | 8                                 | b | Per Site      | \$ 711.00   |
| 18 | Dumfries FS17<br>15219 Hollyside Drive<br>Montclair, VA                      | 5       | Overhead            | Yes (5)                      | 5 (All with<br>remote<br>control) |   | Per Site      | \$ 395.00   |
| 19 | Dale City FS18<br>5849 Dale Boulevard<br>Dale City, VA                       | 6       | Overhead            | Yes (6)                      | 6 (with<br>remote<br>control)     |   | Per Site      | \$ 474.00 Plus<br>Required Scissor<br>Lift \$368.22 |
| 20 | Dale City FS20<br>3171 Prince William Pkwy<br>Dale City, VA                  | 8       | Overhead            | Yes (8)                      | 8 (with<br>remote<br>control)     |   | Per Bldg.     | \$ 632.00   |
| 21 | Dale City FS20<br>Storage Bldg.<br>3171 Prince William Pkwy<br>Dale City, VA | 3       | Roll up             | No                           | No                                | a | Per Bldg.     | \$ 311.00   |
| 22 | Dumfries FS23<br>16530 River Ridge Blvd<br>Woodbridge, VA                    | 10      | Overhead            | Yes (10)                     | 10 (with<br>remote<br>control)    |   | Per Site      | \$ 790.00   |
| 23 | Antioch FS24<br>5901 Antioch Road<br>Haymarket, VA                           | 6       | Overhead            | Yes (6)                      | 6 (with<br>remote<br>control)     |   | Per Site      | \$ 474.00   |
| 24 | Antioch FS24<br>5901 Antioch Road<br>Haymarket, VA                           | N/A     | N/A                 | N/A                          | N/A                               | c | Electric Gate | \$ 230.00   |
| 25 | Nokesville FS25<br>9406 Devlins Grove Pl<br>Bristow, VA                      | 8<br>1  | Overhead<br>Rollup  | Yes (8)<br>No                | 8                                 | a | Per Site      | \$ 711.00   |

|    |  |   |   |         |                                 |  |          |              |
|----|--|---|---|---------|---------------------------------|--|----------|--------------|
| 26 | 5026 Davis Ford Road<br>Woodbridge, VA<br>22192  | 6 | Bi-fold                                     | Yes (6) | All with<br>remote<br>control   |  | Per Site | \$<br>474.00 |
| 27 | OWL Fleet<br>Maintenance<br>910 Highams Ct<br>Woodbridge, VA                                     | 9 | Overhead                                    | No      | 5 (3 with<br>remote<br>control) |  | Per Site | \$<br>711.00 |
| 28 | Bat. 1 Warehouse<br>8696 Virginia<br>Meadows Drive<br>Manassas, VA                               | 2 | Rollup                                      | No      | None                            |  | Per Site | \$<br>285.00 |
| 29 | Central Recycling<br>Processing Facility<br>14811 Dumfries Rd.<br>Manassas, VA 20112             | 5 | some are<br>electric<br>and some<br>manual) | No      |                                 |  | Per Site | \$<br>395.00 |
| 30 | Household Hazardous<br>Waste/Electronics<br>Facility<br>14825 Dumfries Rd.<br>Manassas, VA 20112 | 3 | Manual                                      | No      |                                 |  | Per Site | \$<br>311.00 |
| 31 | Donation Center<br>14811 Dumfries Rd.<br>Manassas, VA 20112                                      | 2 | Manual                                      | No      |                                 |  | Per Site | \$<br>285.00 |

Prices for maintenance shall include inspection, lubrication of moving parts, and adjustments as required. These services will be provided on an Annual, Semi-Annual or Quarterly basis as scheduled or requested by the Station.

Notes:

- a. Roll up door(s) manually operate and not equipped with visual/audible warning systems
- b. FS16 has nine (9) overhead doors of which one (1) door is manually operated.
- c. Rear Security Gate for Fire Department Access to Dominion Valley. Manufacturer: Magnetic Auto Control, installed by Smart Pares Inc. Gate is equipped with Click to Enter System.

If parts discount is off original invoice, vendor must include a copy of that invoice with their invoice for services for verification.

Hours to be worked and parts to be purchased are estimated below. Please provide pricing for numbers 32 through 37 below.

| Line Item Number             | Item                            | Annual Estimate | Hourly Rate             | Extended Price         |
|------------------------------|---------------------------------|-----------------|-------------------------|------------------------|
| 32                           | Mechanic – Regular Hourly Rate  | 1,000 Hours     | \$ 92.00                | \$ 92,000.00           |
| 33                           | Helper – Regular Hourly Rate    | 1,000 Hours     | \$ 27.00                | \$ 27,000.00           |
| 34                           | Mechanic – Overtime Hourly Rate | 200 Hours       | \$ 138.00               | \$ 27,600.00           |
| 35                           | Helper – Overtime Hourly Rate   | 200 Hours       | \$ 40.50                | \$ 8100.00             |
| 36                           |                                 |                 | <b>Subtotal</b>         | \$ 154,700.00          |
|                              |                                 |                 | <b>Percent Discount</b> | <b>Annual Estimate</b> |
| 37                           | Parts List                      | \$100,000       | 10 %                    | \$ 90,000.00           |
| <b>Total Parts and Labor</b> | (total of Lines 36 and 37)      |                 |                         | \$ 244,700.00          |

**PRICING SCHEDULE**

|    | <b>Description</b>   | <b>No. Doors</b> | <b>Type of Door</b> | <b>Audible or Visual Alarms</b> | <b>Electric Door Opener</b> | <b>Notes</b> | <b>Unit</b> | <b>Unit Price Per Visit</b> |
|----|--|------------------|---------------------|---------------------------------|-----------------------------|--------------|-------------|-----------------------------|
| 1  | OWL FS2<br>1306 F Street<br>Woodbridge, VA                                   | 4                | Overhead            | Yes (1)                         | 4 (All with remote control) |              | Per Site    | \$                          |
| 2  | Dumfries FS3-Fire<br>18321 Jeff-Davis Hwy<br>Dumfries, VA                    | 9                | Overhead            | Yes (3)                         | 9 (6 with remote control)   |              | Per Bldg.   | \$                          |
| 3  | Dumfries FS3-Fire<br>Storage Shed #1<br>18321 Jeff-Davis Hwy<br>Dumfries, VA | 1                | Overhead            | No                              | No                          |              | Per Bldg.   | \$                          |
| 4  | Dumfries FS3-Fire<br>Storage Shed #2<br>18321 Jeff-Davis Hwy                 | 2                | Overhead            | No                              | 2 (1 with remote control)   |              | Per Bldg.   | \$                          |
| 5  | Dumfries FS3-Rescue<br>3800 Graham Park<br>Road<br>Dumfries, VA              | 6                | Overhead            | No                              | 6 (All with remote control) |              | Per Site    | \$                          |
| 6  | Gainesville FS4<br>14450 John Marshall<br>Hwy<br>Haymarket, VA               | 6                | Overhead            | Yes (6)                         | 6 (All with remote control) |              | Per Site    | \$                          |
| 7  | Nokesville FS5<br>12826 Marsteller Dr<br>Nokesville, VA                      | 6                | Overhead            | No                              | 6 (3 remote/3 wireless)     |              | Per Site    | \$                          |
| 8  | Coles FS6<br>13712 Dumfries Road<br>Manassas, VA                             | 8                | Overhead            | No                              | 8 (All with remote control) |              | Per Site    | \$                          |
| 9  | Lake Jackson FS7<br>11310 Coles Drive<br>Manassas, VA                        | 7                | Overhead            | Yes (7)                         | 7 (All with remote control) |              | Per Site    | \$                          |
| 10 | Yorkshire FS8<br>8277 Patton Lane<br>Manassas, VA                            | 8<br>1           | Overhead<br>Rollup  | Yes (8)<br>No                   | 8 (All with remote control) | a            | Per Site    | \$                          |
| 11 | Dale City FS10<br>14975 Catalpa Court<br>Dale City, VA                       | 4<br>3           | Overhead<br>B-Fold  | Yes (4)<br>Yes (3)              | 7 (All with remote control) |              | Per Site    | \$                          |
| 12 | Stonewall FS11<br>7814 Garner Drive<br>Manassas, VA                          | 8                | Overhead            | Yes (8)                         | 8 (7 with remote control)   |              | Per Site    | \$                          |

|    |   |         |                     |                              |                                   |   |                  |    |
|----|---|---------|---------------------|------------------------------|-----------------------------------|---|------------------|----|
| 13 | OWL FS12<br>2170 Montgomery<br>Ave<br>Woodbridge, VA                            | 10<br>2 | Overhead<br>Roll up | Yes (1)<br>No                | 10 (with<br>remote<br>control)    | a | Per Site         | \$ |
| 14 | Dale City FS13<br>13511 Hillendale<br>Drive<br>Dale City, VA                    | 3       | Overhead            | Yes (3)                      | 3 (All with<br>remote<br>control) |   | Per Site         | \$ |
| 15 | OWL FS14<br>12400 Hedges Run Dr<br>Woodbridge, VA                               | 8       | Overhead            | Yes (4)                      | 8 (4 with<br>remote<br>control)   |   | Per Site         | \$ |
| 16 | Evergreen FS15<br>3510 James Madison<br>Hwy<br>Haymarket, VA                    | 9       | Overhead            | Yes (9 -<br>Audible<br>only) | 9 (7 with<br>remote<br>control)   |   | Per Site         | \$ |
| 17 | Buckhall FS16<br>7190 Yatesford Rd<br>Manassas, VA                              | 9       | Overhead            | No                           | 8                                 | b | Per Site         | \$ |
| 18 | Dumfries FS17<br>15219 Hollyside Drive<br>Montclair, VA                         | 5       | Overhead            | Yes (5)                      | 5 (All with<br>remote<br>control) |   | Per Site         | \$ |
| 19 | Dale City FS18<br>5849 Dale Boulevard<br>Dale City, VA                          | 6       | Overhead            | Yes (6)                      | 6 (with<br>remote<br>control)     |   | Per Site         | \$ |
| 20 | Dale City FS20<br>3171 Prince William<br>Pkwy<br>Dale City, VA                  | 8       | Overhead            | Yes (8)                      | 8 (with<br>remote<br>control)     |   | Per<br>Bldg.     | \$ |
| 21 | Dale City FS20<br>Storage Bldg.<br>3171 Prince William<br>Pkwy<br>Dale City, VA | 3       | Roll up             | No                           | No                                | a | Per<br>Bldg.     | \$ |
| 22 | Dumfries FS23<br>16530 River Ridge<br>Blvd<br>Woodbridge, VA                    | 10      | Overhead            | Yes (10)                     | 10 (with<br>remote<br>control)    |   | Per Site         | \$ |
| 23 | Antioch FS24<br>5901 Antioch Road<br>Haymarket, VA                              | 6       | Overhead            | Yes (6)                      | 6 (with<br>remote<br>control)     |   | Per Site         | \$ |
| 24 | Antioch FS24<br>5901 Antioch Road<br>Haymarket, VA                              | N/A     | N/A                 | N/A                          | N/A                               | c | Electric<br>Gate | \$ |
| 25 | Nokesville FS25<br>9406 Devlins Grove Pl<br>Bristow, VA                         | 8<br>1  | Overhead<br>Rollup  | Yes (8)<br>No                | 8                                 | a | Per Site         | \$ |

|    |  |   |   |         |                                 |  |          |    |
|----|--|---|---|---------|---------------------------------|--|----------|----|
| 26 | 5026 Davis Ford Road<br>Woodbridge, VA<br>22192  | 6 | Bi-fold                                     | Yes (6) | All with<br>remote<br>control   |  | Per Site | \$ |
| 27 | OWL Fleet<br>Maintenance<br>910 Highams Ct<br>Woodbridge, VA                                     | 9 | Overhead                                    | No      | 5 (3 with<br>remote<br>control) |  | Per Site | \$ |
| 28 | Bat. 1 Warehouse<br>8696 Virginia<br>Meadows Drive<br>Manassas, VA                               | 2 | Rollup                                      | No      | None                            |  | Per Site | \$ |
| 29 | Central Recycling<br>Processing Facility<br>14811 Dumfries Rd.<br>Manassas, VA 20112             | 5 | some are<br>electric<br>and some<br>manual) | No      |                                 |  | Per Site | \$ |
| 30 | Household Hazardous<br>Waste/Electronics<br>Facility<br>14825 Dumfries Rd.<br>Manassas, VA 20112 | 3 | Manual                                      | No      |                                 |  | Per Site | \$ |
| 31 | Donation Center<br>14811 Dumfries Rd.<br>Manassas, VA 20112                                      | 2 | Manual                                      | No      |                                 |  | Per Site | \$ |

Prices for maintenance shall include inspection, lubrication of moving parts, and adjustments as required. These services will be provided on an Annual, Semi-Annual or Quarterly basis as scheduled or requested by the Station.

Notes:

- a. Roll up door(s) manually operate and not equipped with visual/audible warning systems
- b. FS16 has nine (9) overhead doors of which one (1) door is manually operated.
- c. Rear Security Gate for Fire Department Access to Dominion Valley. Manufacturer: Magnetic Auto Control, installed by Smart Pares Inc. Gate is equipped with Click to Enter System.

If parts discount is off original invoice, vendor must include a copy of that invoice with their invoice for services for verification.

**Hours to be worked and parts to be purchased are estimated below. Please provide pricing for numbers 32 through 37 below.**

| <b>Line Item Number</b>      | <b>Item</b>                     | <b>Annual Estimate</b> | <b>Hourly Rate</b>      | <b>Extended Price</b>  |
|------------------------------|---------------------------------|------------------------|-------------------------|------------------------|
| 32                           | Mechanic – Regular Hourly Rate  | 1,000 Hours            | \$                      | \$                     |
| 33                           | Helper – Regular Hourly Rate    | 1,000 Hours            | \$                      | \$                     |
| 34                           | Mechanic – Overtime Hourly Rate | 200 Hours              | \$                      | \$                     |
| 35                           | Helper – Overtime Hourly Rate   | 200 Hours              | \$                      | \$                     |
| <b>36</b>                    |                                 |                        | <b>Subtotal</b>         | <b>\$</b>              |
|                              |                                 |                        | <b>Percent Discount</b> | <b>Annual Estimate</b> |
| 37                           | Parts                           | \$100,000              | %                       | \$                     |
|                              |                                 |                        |                         |                        |
| <b>Total Parts and Labor</b> | (total of Lines 36 and 37)      |                        |                         | <b>\$</b>              |