

TASK ORDER APPROVAL FORM

CONTRACT #: C21-3089-AP

TASK ORDER #: 4

TASK ORDER AMOUNT: \$75,087.60 (NTE)

CONTRACT #: C21-3089-AP
CGH TECHNOLOGIES, INC.
AVIATION PROFESSIONAL CONSULTING
EXPIRES: 07/05/2023 2/ (1) 1 YR RENEWAL

OFFERED BY CONSULTANT:

CGH Technologies, Inc.

FIRM'S NAME

Cindy Troutman

REPRESENTATIVE'S PRINTED NAME



SIGNATURE

President

TITLE

5/9/2023

DATE

RECOMMENDED FOR APPROVAL
(Department Director)

Tracy A. Stage, A.A.E.
Digitally signed by Tracy A. Stage, A.A.E.
Date: 2022.05.10 09:15:05 -05'00'

SIGNATURE Tracy Stage, A.A.E.

Airports Director

TITLE

DATE

APPROVED BY OKALOOSA COUNTY
(Per Purchasing Manual)

- \$25,000 or less approved by Purchasing Manager
- \$25,001 to \$50,000 approved by OMB Director
- Between \$50,001 and \$100,000 approved by Purchasing Director and County Administrator
- In excess of \$100,000 approved by the Board.

Jeffrey A. Hyde
Digitally signed by Jeffrey A. Hyde
Date: 2022.05.10 11:02:39 -05'00'

PURCHASING MANAGER

DATE

Faye Douglas
Digitally signed by Faye Douglas
Date: 2022.05.10 11:50:29 -05'00'

OMB Director/DATE

DATE

John Hofstad
Digitally signed by John Hofstad
Date: 2022.05.10 12:18:52 -05'00'

COUNTY ADMINISTRATOR (if applicable)

DATE

CHAIRMAN (if applicable)

DATE

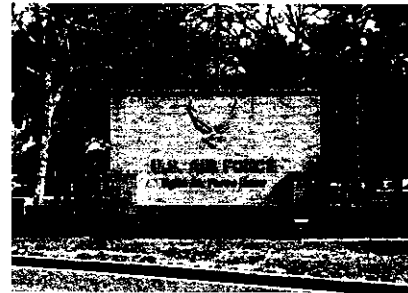


CGH Technologies Inc.,
Professional Services Proposal for Okaloosa County Airports

To

Slot Allocation Program

Task 4



May 9, 2022

This proposal includes data that shall not be disclosed outside the Government and shall not be duplicated, used or disclosed – in whole or in part – for any purpose other than to evaluate this response. If, however, a contract is awarded to this Offeror as a result of – or in connection with – the submission of this data, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government's right to use information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are contained in all pages of this response.

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CGH Technologies Inc., Master Ordering Agreement (MOA) proposal to provide Professional Services Support to Destin-Fort Walton Beach Airport (VPS) for commercial air traffic growth and management

Background and Objectives:

The west Florida Gulf Coast continues to be a highly desirable destination for work and leisure. Commercial air traffic at VPS has grown exponentially in recent years, serving as few as five destinations five years ago to now serving almost 60 destinations and hosting multiple major air carriers. VPS is a joint use facility through leases and Joint Use Agreement (JUA)s with the United States Air Force at Eglin Air Force Base. Both organizations, military and civil, have core missions that must operate in harmony to be successful.

The objective is to provide Professional Services through a Master Ordering Agreement whereby VPS obtains support on a task-by-task basis. Task 4 is as follows:

TASK: Provide VPS with subject matter expertise in establishing an operational slot allocation baseline for the Summer 2022 season; managing recurring airline schedule changes proposed against the baseline; and initiating the Winter 2022 slot allocation program.

Project Scope of Work

Task 4: Slot Allocation Program Implementation and Management

- Implement and administer the use of an automated slot allocation and management program
- Support coordination with user community on all matters associated with implementation and management of the slot allocation program. As directed, prepare appropriate slot allocation data designated by IATA WASG, and transmittal correspondence, to the user community.
 - Analyze slot for 80/20 usage and distribute Slot Historic List (SHL)
 - Resolve discrepancies in SHL with user community and distribute Agreed Historic Lists
 - Prepare and distribute request for seasonal schedules submission with deadline date
 - Process seasonal airlines schedule submissions including cancellations, and requests for flight changes and new service. Analysis will include as appropriate: current slot assignments and hourly limits, submission of required information, VPS priorities established for slot management.



- Manage the slot allocation program by daily monitoring, managing and processing airlines submissions of cancellations and requests for flight changes and new service, and other schedule messages submitted by the airlines associated with slot coordination, including:
 - Reviewing and analyzing requests from airlines for flight changes or new services and provide recommendations of approval or disapproval to the appropriate VPS representative. Analysis will include as appropriate: current slot assignments and hourly limits, submission of required information, VPS priorities established for slot management. At the direction of the Airports Manager, the Contractor will notify the carrier or carrier agents of the final VPS approval/disapproval of requests. Tracking of carrier schedule requests including the recommendations for approval/disapproval by VPS
- Monitoring and reporting on slot usage, including non-compliance of the 80/20 slot usage associated with slot historic rights.
- Track and manage all unaccommodated airline requests upon request by the airline through a wish list consistent with WASG.
- Create slot usage and slot availability reports necessary to provide transparency to airline community
- Provide technical expertise and knowledge concerning slot administration including appropriate guidelines, industry practices, and historic precedence.
- As needed, prepare ad hoc reports or correspondence concerning the slot allocation program

CGH will work with VPS staff and airport stakeholders including their airline scheduling representatives in managing the seasonal slot allocations, managing the cancellations and requests for schedule changes and new flights to the schedule submission baseline. The staff will respond to all schedule messages submitted by the airlines associated with slot coordination. A waitlist will be established and managed for unaccommodated airline request at the direction of the airline. Slots will be monitored and tracked for 80/20 usage requirements and appropriate actions will be taken to reclaim and allocate unused slots. CGH will take the necessary actions to request and process schedule submissions for each season following the Worldwide Airport Slot Guidelines, including Slot Historic Lists, Agreed Historic Lists, Schedule Submission Notices, and Slot Initial Allocation Lists.

Deliverables:

- Professional Services:
 - CGH Staff will manage and administer the VPS slot allocation and management program consistent with the WASG and as directed by the Airports Director
 - CGH Staff will provide technical expertise and knowledge concerning slot administration including appropriate guidelines, industry practices, and historic precedence and as needed, provide support with correspondence concerning the slot allocation program



Estimated POP: Signature date through expenditure of allocated funding.

Pricing

- Labor will be priced on a T&M basis per task order.
- All travel, lodging and MI&E will be requested, approved by VPS prior to being invoiced in accordance with the Joint Travel Regulations(JTR)
 - M&H applied to travel cost;
 - Travel airfare priced at Economy rates
- MOA approved Labor rate is listed under Attachment A

Task 4 – Slot Allocation Program S2022 Baseline; Management and W2022 Establishment

Task 4 - Slot Allocation Program Support		Labor Category	Total Hours	Hourly Rate
Labor:	\$	Aviation SME	NTE 280	\$ 268.17
Estimated Unburdened Travel:	\$ TBD based on request & approval			
M&H on Travel Only:	\$			
Estimated Burdened Travel:	\$			
	\$			



Attachment A Labor Rates

Quarter 1, POP Signature date through expenditure of allocated funding	Labor Category	Billable Rate
	Aviation SME	*\$ 268.17
		\$
		\$

*CGH will utilize Year 1 rates for this task

