

EXHIBIT B
RATES

GENERAL INSTITUTE & DIVERSITY AND INCLUSION IN PERSON TRAINING COURSE	
DAILY RATES	N/A
HALF DAY RATES	N/A
COMPUTER AND TECHNOLOGY APPLICATIONS IN PERSON COURSE	
DAILY RATES	N/A
HALF DAY RATES	N/A
90-MINUTE SESSIONS	N/A
VIRTUAL LEARNING SESSIONS	
1-HOUR SESSION	N/A
2-HOUR SESSION	N/A
4-HOUR SESSION	N/A

SERVICES DELIVERY PRICING TABLE

EXECUTIVE COACHING SERVICES	
HOURLY	N/A
ORGANIZATION DEVELOPMENT SERVICES	
DAILY RATE	N/A
HOURLY RATE	N/A
DIVERSITY & INCLUSION ORGANIZATION DEVELOPMENT SERVICES	
DAILY RATE	N/A

HOURLY RATE	N/A
MULTI-RATER ASSESSMENT	
COST PER INDIVIDUAL ASSESSMENT/REPORT	N/A
CUSTOMIZATION	N/A
INSTRUCTOR-LED NEW COURSE DEVELOPMENT	
HOURLY RATE	\$80.00

E-Online Course Development

Simple Asynchronous	Static HTML pages with text and graphics	\$45.00 HOURLY
Average Asynchronous	Above plus - flash, animation, GIF's	\$52.00 HOURLY
Complex Asynchronous	Above plus - audio, video, interactive simulations	\$60.00 HOURLY