

**ARLINGTON COUNTY, VIRGINIA**

**AGREEMENT NO. 22-DES-SLA-472  
AMENDMENT NUMBER 1**

This Amendment Number 1 is made on the date of execution by the County and amends Agreement Number 22-DES-SLA-472 ("Main Agreement") dated May 6, 2022 VertiGIS North America Ltd. and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the main contract called for under the Main Agreement as follows:

- 1. **Section 47. NOTICES, TO THE COUNTY** is hereby deleted and replaced as follows:

**TO THE COUNTY:**


Judy Doldorf, GIS Program Manager  
GIS Mapping Center  
Department of Environmental Services  
Arlington County, Virginia  
2100 Clarendon Blvd., Suite 813  
Arlington, VA 22201  
Phone: 703-228-3649  
Email: [jdoldorf@arlingtonva.us](mailto:jdoldorf@arlingtonva.us)

- 2. The contract is hereby renewed, per **Section 4., CONTRACT TERM**, for the term of May 6, 2023 through May 5, 2024.

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

AUTHORIZED SIGNATURE:  DocuSigned by: Arlene Palmer  
A19432A29B7746C...

NAME: Arlene Palmer

TITLE: Buyer

DATE: 2/1/2023

VERTIGIS NORTH AMERICA LTD.

AUTHORIZED SIGNATURE:  DocuSigned by: Stephanie Payne  
689E39FB00D846D...

NAME: Stephanie Payne

TITLE: Vice President, Operations

DATE: 2/1/2023

**Pricing**

Pricing will be as listed in Option 1. As stated above in Project Objective 2, the County may elect to move to Option 2 or 3 through a fully executed amendment.

**Option 1: Perpetual Maintenance**

Geocortex Enterprise Edition – Tier 2 (on premises only)

Year 1	Year 2	Year 3	Year 4	Year 5
\$12,500	\$12,500	\$12,500	\$12,500	\$12,500

Geocortex Analytics – Tier 1 (on premises only)

Year 1	Year 2	Year 3	Year 4	Year 5
\$1,875	\$1,875	\$1,875	\$1,875	\$1,875

**Option 2: Annual Subscription**

Geocortex Enterprise Edition – Tier 2 (on-premises, SaaS, and Hosted Widgets)

Year 1	Year 2	Year 3	Year 4	Year 5
\$23,000	\$23,000	\$23,000	\$23,000	\$23,000

Geocortex Analytics – Tier 1 (on premises only)

Year 1	Year 2	Year 3	Year 4	Year 5
\$5,500	\$5,500	\$5,500	\$5,500	\$5,500

Geocortex Access Control – Tier 1 (on premises only)

Year 1	Year 2	Year 3	Year 4	Year 5
\$2,750	\$2,750	\$2,750	\$2,750	\$2,750

Geocortex Inline – Tier 1 (SaaS only)

Year 1	Year 2	Year 3	Year 4	Year 5
\$20,000	\$20,000	\$20,000	\$20,000	\$20,000

**Option 3: \*Small Municipal & County (SMC) EA Program**

	Year 1	Year 2	Year 3	Year 4	Year 5
Entering SMC in Year 1 or Year 2	\$24,250	\$24,250	\$24,250	\$24,250	\$24,250
Entering SMC in Year 3, 4, or 5	---	---	\$29,500	\$29,500	\$29,500

\*Based on population, Tier 6 (150,001 to 250,000)

SMC Program Description	Total Quantity
<b>Includes the following products:</b> <ul style="list-style-type: none"> <li>• Geocortex Essentials (4.x)</li> <li>• Geocortex Workflow for use with Geocortex viewer products, Web AppBuilder, or Experience Builder for ArcGIS</li> <li>• Geocortex Reporting for use with Geocortex viewer products, Web AppBuilder, or Experience Builder for ArcGIS</li> <li>• Geocortex Printing for use with Geocortex viewer products, Web AppBuilder, or Experience Builder for ArcGIS</li> <li>• Geocortex Web</li> <li>• Geocortex Mobile</li> <li>• Geocortex Access Control</li> <li>• Geocortex Analytics</li> <li>• Geocortex Inline</li> <li>• Geocortex Item Manager</li> <li>• Maintenance and unlimited basic technical support</li> </ul>	Unlimited
Geocortex Virtual or Self-Directed Training Courses	1 course (Year 1) 1 course (Year 2) 1 course (Year 3) 1 course (Year 4) 1 course (Year 5)
Geocortex Technical Advisor	4 hours (Year 1) 4 hours (Year 2) 4 hours (Year 3) 4 hours (Year 4) 4 hours (Year 5)

## Services Options

### Professional Services Rates

The table below provides the rates for services offered by the Geocortex Professional Services team.

Item	Rates Years 1 & 2	Rates Years 3, 4, 5
Implementation Support	\$160	\$170

Application Development and Services	\$200	\$210
Project Management	\$200	\$210
Business Analysis	\$200	\$210
User-Experience / Graphic Design	\$220	\$230
Senior Consultant	\$230	\$240
Product Development	\$260	\$270
Additional Training Course –1 Day Course	\$480 (Per Seat)	\$480 (Per Seat)
Additional Training Courses – 2 Day Course	\$960 (Per Seat)	\$960 (Per Seat)