



ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

**CONTRACT AWARD COVERPAGE**

<b>TO:</b> ATLANTIC EMERGENCY SOLUTIONS, INC. 12351 Randolph Ridge Lane Manassas, VA 20109	<b>DATE ISSUED:</b> February 27, 2023
	<b>CONTRACT NO:</b> 23-DES-R-513
	<b>CONTRACT TITLE:</b> Fire Apparatus Preventative Maintenance & Repair

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**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 23-FIR-R-488 including any attachments or amendments thereto.

**EFFECTIVE DATE:** February 27, 2023  
**EXPIRES:** January 1, 2024  
**RENEWALS:** TWO (2) ADDITIONAL ONE-YEAR RENEWAL FROM JANUARY 2, 2024, TO JANUARY 1, 2026.  
**COMMODITY CODE(S):** 92665, 92678  
**LIVING WAGE:** N

**ATTACHMENTS:**  
AGREEMENT No. 23-DES-R-513  
ATTACHMENT A – County of Prince William contract 5053515

**EMPLOYEES NOT TO BENEFIT:**  
**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

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**VENDOR CONTACT:** Scotty Williams, Service Center Manager      **VENDOR TEL. NO.:** (703) 393-4977  
**EMAIL ADDRESS:** [swilliams@atlanticemergency.com](mailto:swilliams@atlanticemergency.com)  
**COUNTY CONTACT:** Carmen Rivera Lehman (DES)      **COUNTY TEL. NO.:** (703) 228-6465  
**COUNTY CONTACT EMAIL:** [clehman@arlingtonva.us](mailto:clehman@arlingtonva.us)

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**PURCHASING DIVISION AUTHORIZATION**

**NAME:** JAVIER ITURRALDE      **TITLE:** PROCUREMENT OFFICER      **DATE:** FEBRUARY 27, 2023



**ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VA 22201**

**RIDER AGREEMENT NO. 23-DES-R-513**

THIS AGREEMENT (hereinafter "Agreement") is made, on the date of its execution by the County, between Atlantic Emergency Solutions, Inc. ("Contractor"), a Commonwealth of Virginia corporation with a place of business at 12351 Randolph Ridge Lane, Manassas, VA 20109 authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County"). The County and the Contractor, for the consideration specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

**1. CONTRACT DOCUMENTS**

The Contract Documents consist of this Agreement, Exhibit A Prince William County Contract 5053515, together with any exhibits and amendments issued or applicable thereto (collectively, "Contract Documents" or "Contract"). This Agreement rides a contract awarded to the Contractor by Prince William County and extended by the Contractor to the County on the same terms and conditions as the Contractor's agreement with The County of Prince William. Where the terms of this Agreement vary from the terms and conditions of the other Contract Documents, the terms and conditions of this Agreement shall prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

**2. CONTRACT TERM**

The Contractor's provision of goods and services for the County ("Work") shall commence upon the execution of the Agreement by the County" and shall be completed no later than January 1, 2024 ("Contract Term"), subject to any modifications as provided for in the Contract Documents regarding the Contract Term. No aspect of the Work shall be deemed complete until it is accepted by the County's Project Officer.

Upon satisfactory performance by the Contractor, if the Prince William County renews their agreement identified in Exhibit A, the County may elect to renew this Agreement under the same contract terms for two (2) one-year renewal periods from January 2, 2024, to January 1, 2026 ("Subsequent Contract Term"). However, if the Prince William County does NOT renew their agreement identified in Exhibit A, this Agreement shall automatically expire on the contract expiration date.

**3. PAYMENT**

Payment will be made by the County to the Contractor within forty-five (45) days after receipt by the County Project Officer of an invoice detailing the Work provided by the Contractor and accepted by the County. All payments will be made from the County to the Contractor via ACH. Each invoice must certify that the invoice submitted is a true and accurate accounting of the work performed and goods and/or services provided and must be signed and attested to by the Contractor or authorized designee. The Project Officer will either approve the invoice or require corrections. The number of the County Purchase Order pursuant to which authority goods or services have been performed or delivered shall appear on all invoices.

**4. SCOPE OF WORK**

The Contractor agrees to perform the goods and/or services described in the Contract Documents (hereinafter "the Work"). The primary purpose of the Work is to furnish Fire Apparatus Preventative Maintenance & Repair.

The Contract Documents set forth the minimum Work estimated by the County and the Contractor to be necessary to complete the Work. It shall be the Contractor's responsibility, at the Contractor's sole cost, to provide the specific Work set forth in the Contract Documents sufficient to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor's responsibility to manage the details and execution of the Work.

**5. PROJECT OFFICER**

The performance of the Contractor is subject to the review and approval of the County Project Officer ("Project Officer") who shall be appointed by the Director of the Arlington County department or agency which seeks to obtain the Work pursuant to this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its Work pursuant to the Contract Documents.

**6. COUNTY PURCHASE ORDER REQUIREMENT**

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction. A Purchase Order must indicate that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense.

**7. NON-APPROPRIATION**

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County's written notice.

**8. COVID-19 VACCINATION POLICY FOR CONTRACTORS**

Due to the ongoing COVID-19 pandemic, the County has taken various steps to protect the welfare, health, safety, and comfort of the workforce and public at large. As part of these steps, the County has implemented various requirements with respect to health and safety including policies with respect to social distancing, the use of face-coverings and vaccine mandates. To protect the County's workforce and the public at large, all employees and subcontractors of the Contractor who are assigned to this Contract, should be fully vaccinated against COVID-19. Any contractor employee or subcontractor who is not fully vaccinated should be following a weekly testing protocol as established by the Contractor, unless exempt pursuant to a valid reasonable accommodation under state or federal law.

**9. APPLICABLE LAW, FORUM, VENUE AND JURISDICTION**

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect thereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its Work pursuant to this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

**10. NOTICES**

Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered by an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

**TO THE CONTRACTOR:**

Atlantic Emergency Solutions, Inc.  
Scotty Williams, Service Center Manger  
12351 Randolph Ridge Lane  
Manassas, VA 20109  
Phone: (703) 393-4977  
Email: [swilliams@atlanticemergency.com](mailto:swilliams@atlanticemergency.com)

**TO THE COUNTY:**

Carmen Rivera Lehman, Project Officer  
2701 S. Taylor Street  
Arlington, VA 22206  
Phone: (703) 228-6465  
Email: [clehman@arlingtonva.us](mailto:clehman@arlingtonva.us)

**AND**

Dr. Sharon T. Lewis, LL.M, MPS, VCO, CPPB  
Purchasing Agent  
Arlington County, Virginia  
2100 Clarendon Boulevard, Suite 500  
Arlington, Virginia 22201  
Phone: (703) 228-3294  
Email: [slewis1@arlingtonva.us](mailto:slewis1@arlingtonva.us)

**TO COUNTY MANAGER’S OFFICE (FOR PROJECT CLAIMS):**

Mark Schwartz, County Manager  
Arlington County, Virginia  
2100 Clarendon Boulevard, Suite 318  
Arlington, Virginia 22201

**11. ARLINGTON COUNTY BUSINESS LICENSES**

The Contractor must comply with the provisions of Chapter 11 (“Licenses”) of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060, or e-mail [business@arlingtonva.us](mailto:business@arlingtonva.us).

**12. COUNTERPARTS**

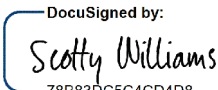
This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

ATLANTIC EMERGENCY SOLUTIONS, INC.

AUTHORIZED SIGNATURE:  F3B19877EB39437...

AUTHORIZED SIGNATURE:  78B83DC5C4CD4D8...

NAME: Javier Iturralde

NAME: Scotty Williams

TITLE: Procurement Officer

TITLE: Service Center Manager

DATE: 2/27/2023

DATE: 2/27/2023



**PRINCE WILLIAM**  
COUNTY

**Finance Department**  
Procurement Services

DATE: December 30, 2019

**ACCEPTANCE AGREEMENT**

Prince William County, Virginia, (County) hereby accepts the Solicitation response submitted by the Contractor in response to the County's Solicitation. This Acceptance Agreement constitutes a Contract between the Contractor and the Board of County Supervisors of Prince William County, Virginia, or the Approving Authority identified below.

**CONTRACTOR:**

**Atlantic Emergency Solutions, Inc.**  
**12351 Randolph Ridge Lane**  
**Manassas, VA 20109**

Telephone: **703-393-4977** Facsimile: **703-257-2572** Email: [swilliams@atlanticemergency.com](mailto:swilliams@atlanticemergency.com)  
Representative and Title: **Scotty Williams, Service Center Manager**

**CONTRACT TITLE: Fire Apparatus Preventative Maintenance & Repairs**

**CONTRACT NUMBER: 5053120**

**CONTRACT PERIOD: Jan 2<sup>nd</sup>, 2020 thru Jan 1<sup>st</sup>, 2021**

**RENEWAL OPTIONS: 4**

**CONTRACT TYPE: Fixed Price**

**COUNTY CONTRACT ADMINISTRATOR: Jason Reese, Battalion Chief, Planning and Logistics**

**THIS CONTRACT CONSISTS OF THE FOLLOWING DOCUMENTS AND ARE IN THE ORDER OF PRECEDENCE IN THE EVENT OF AN INCONSISTENCY:**

- 1. Prince William County Purchasing Regulations**
- 2. This Acceptance Agreement.**
- 3. The County's Solicitation No. 7115107 Fire Apparatus Preventative Maintenance & Repairs issued November 12, 2019**
- 4. The Contractor's Technical Proposal dated November 26, 2019**
- 5. The Contractor's Pricing Schedule dated November 26, 2019**

**CONTRACT ITEMS:**

The table below provides the schedule of proposed hourly rates and fees based on the burdened labor and material expected during the one-year term of contract:

<b>Item</b>	<b>Description</b>	<b>Unit</b>	<b>Unit Price</b>	<b>Total Price Annually</b>
1	Quarterly -- Heavy Apparatus -- inspection and preventive maintenance that may be required for all apparatus components and systems	Each	\$462.00	\$10,626.00
2	Quarterly -- Light Apparatus -- inspection and preventive maintenance that may be required for all apparatus components and systems	Each	\$346.50	\$5,890.50
3	Semi-Annual -- Heavy Apparatus -- inspection and preventative maintenance that may be required for all apparatus components and systems	Each	\$2,170.80	\$99,856.50


**PRINCE WILLIAM  
COUNTY**
**Finance Department  
Procurement Services**

4	Semi-Annual – Light Apparatus -- inspection and preventative maintenance that may be required for all apparatus components and systems	Each	\$2,089.95	\$71,058.30
5	Annual – Heavy Apparatus -- inspection and preventative maintenance that may be required for all apparatus components and systems	Each	\$4,179.30	\$96,123.96
6	Annual – Light Apparatus -- inspection and preventative maintenance that may be required for all apparatus components and systems	Each	\$2,549.75	\$43,345.75
7	Annual Virginia State Inspection	Each	\$51.50/20.00	\$1,153.00
8	Annual Performance and Certification Testing -- Performance Testing of Low Voltage Electrical Systems (NFPA 1911)	Each	\$138.60	\$5,544.00
9	Annual Performance and Certification Testing -- Performance Testing of Line Voltage Electrical Systems (NFPA 1911)	Each	\$827.50	\$19,032.5
<b>Item</b>	<b>Description</b>	<b>Unit</b>	<b>Unit Price</b>	
1	Standard Hourly Labor Rate <u>at PWC Site</u>	Hour	\$129.00	
2	Standard Hourly Labor Rate <u>at Contractor Site</u>	Hour	\$111.00	
3	Emergency Hourly Rate	Hour	\$142.00	
4	Aerial Service	Annual	\$3,512.00	
5	Aerial Service	5 Year	7,265.00	

The County shall issue a Purchase Order to the Contractor to provide the goods and/or services identified in the Contract. The Purchase Order indicates sufficient funds are budgeted and appropriated and shall act as the Contractor's Notice to Proceed. Contractor shall not deliver goods and services prior to receiving an approved Purchase Order.

APPROVAL	SIGNATURE	PRINT NAME AND TITLE	DATE
Contractor	<i>Scotty Williams</i> C.O.O. SEM	Scotty Williams, Service Center Manager	12/30/19
Prince William County Dept. of Fire and Rescuc	<i>J. Reese</i>	Jason Reese, Battalion Chief, Planning and Logistics	30-Dec-2019
Purchasing Manager	<i>Adam Manne</i>	Adam Manne, Purchasing Manager	12-30-2019



UNIT PRICE SCHEDULE			
Line Item	Manufacturer	Discount off Parts (MSRP)	
1	CHEVROLET	0.00	
2	CUMMINS	0.00	
3	CUMMINS MARINE	0.00	
4	DETROIT DIESEL	0.00	
5	DODGE	0.00	
6	E- ONE	0.00	
7	FEDERAL SIREN	0.00	
8	FORD	0.00	
9	FREIGHTLINER	0.00	
10	HALE PUMPS	0.00	
11	HARRISON GENERATORS	0.00	
12	HORTON	0.00	
13	INTERNATIONAL	0.00	
14	KENWORTH	0.00	
15	MACK	0.00	
16	PIERCE	10% from AES List Price	
17	PIONEER LIGHTS	0.00	
18	ROTO RAY	0.00	
19	SEAGRAVE	0.00	
20	WHELEN LIGHTS	0.00	
Line Item	Services	Unit Price	Extended Price
21	<del>Quarterly - Heavy Apparatus</del> -- inspection and preventive maintenance that may be required for all apparatus components and systems	\$462.00 /Each	\$10,626.00 /Quarter
22	<del>Quarterly - Light Apparatus</del> -- inspection and preventive maintenance that may be required for all apparatus components and systems	\$346.50 /Each	\$5,890.50 /Quarter
23	<del>Semi-Annual - Heavy Apparatus</del> -- inspection and preventative maintenance that may be required for all apparatus components and systems	\$2,170.80 /Each	\$99,856.50 /Annually
24	<del>Semi-Annual - Light Apparatus</del> -- inspection and preventative maintenance that may be required for all apparatus components and systems	\$2,089.95 /Each	\$71,058.30 /Annually
25	<del>Annual - Heavy Apparatus</del> -- inspection and preventative maintenance that may be required for all apparatus components and systems	\$4,179.30 /Each	\$96,133.90 /Annually
26	<del>Annual - Light Apparatus</del> -- inspection and preventative maintenance that may be required for all apparatus components and systems	\$2,549.75 /Each	\$43,345.75 /Annually
27	Annual Virginia State Inspection	\$150/20.00 /Each	\$1,513.00 /Annually
28	Annual Performance and Certification Testing -- Performance Testing of Low Voltage Electrical Systems (NFPA 1911)	\$138.60 /Each	\$5,544.00 /Annually
29	Annual Performance and Certification Testing -- Performance Testing of Line Voltage Electrical Systems (NFPA 1911)	\$827.50 /Each	\$19,032.50 /Annually
	<b>Total</b>	\$12,835.40	\$352,990.45



30	Standard Hourly Labor Rate <u>at PWC Site</u>	<u>\$129.00/hour</u>	\$ _____/hour
31	Standard Hourly Labor Rate <u>at Contractor Site</u>	<u>\$111.00/hour</u>	\$ _____/hour
32	Emergency Hourly Rate	\$ 142.00 _____/hour	\$ _____/hour

33 Annual Aerial Service

\$3,512.00

34 5 Year Aerial Service

\$7,265.00




## CONTRACT MODIFICATION

COUNTY CONTRACT NAME: Fire Apparatus Preventative Maintenance & Repairs	MODIFICATION DATE: January 17, 2020
COUNTY CONTRACT NUMBER: 5053120	MODIFICATION NUMBER: 1

The Contract is modified as follows:

- 5053515 Hereby Replaces the existing 5053120 as the official contract number for Prince William County.

Except as noted herein, all other provisions and pricing remain unchanged.

PRINCE WILLIAM COUNTY REQUESTING AGENCY:	CONTRACTOR'S BUSINESS NAME AND ADDRESS: (print)  <b>Atlantic Emergency Solutions, Inc.</b> <b>12351 Randolph Ridge Lane</b> <b>Manassas, VA 20109</b>
AGENCY'S AUTHORIZED SIGNATURE AND DATE:	CONTRACTOR'S AUTHORIZED SIGNATURE AND DATE:  _____
PURCHASING MANAGER'S SIGNATURE AND DATE:  17 JAN. 2020 Adam Manne, Purchasing Manager	CONTRACTOR'S NAME AND TITLE: (print)



**PRINCE WILLIAM**  
COUNTY

## CONTRACT MODIFICATION



COUNTY CONTRACT NAME:  Fire Apparatus Preventative Maintenance & Repairs	MODIFICATION DATE: April 23, 2020
COUNTY CONTRACT NUMBER: 5053515	MODIFICATION NUMBER: 2

The Contract is modified as follows, in accordance with Sections 5:

1. The Contractor may invoice shop costs at the rate of 5% of labor charges, effective upon execution of this modification. Shop costs are not permitted on quarterly, semi-annual, or annual services.

Shop costs include: Nuts, bolts, lubrications, cleaners, hazmat fluids and miscellaneous shop supplies.

Except as noted herein, all other provisions and pricing remain unchanged.

PRINCE WILLIAM COUNTY REQUESTING DEPARTMENT:  <b>DEPARTMENT OF FIRE AND RESCUE</b>	CONTRACTOR'S BUSINESS NAME, ADDRESS AND CONTACT  <b>ATLANTIC EMERGENCY SOLUTIONS</b> 12351 Randolph Ridge Lane Manassas VA 20109
DEPARTMENT'S AUTHORIZED SIGNATURE AND DATE:  <u>4/23/2020</u> Department Director or Designee	CONTRACTOR'S AUTHORIZED SIGNATURE AND DATE: <b>Bruce Wilson</b> Digitally signed by Bruce Wilson Date: 2020.04.27 13:32:53 -04'00' <u>4/27/2020</u>
PROCUREMENT SERVICES' SIGNATURE AND DATE:  <b>Adam Manne</b> Digitally signed by Adam Manne Date: 2020.04.28 09:59:46 -04'00' LPO <b>Adam Manne, Head of Procurement Services</b>	CONTRACTOR'S NAME AND TITLE: (print) <b>Bruce Wilson</b> <b>Risk Manager</b>



**CONTRACT MODIFICATION**

COUNTY CONTRACT NAME: Fire Apparatus Preventative Maintenance & Repairs (Formerly #5053120)

COUNTY

CONTRACT NO.: 5053515

MODIFICATION DATE: 12/28/2022

MODIFICATION NO.: 4

The Contract is modified as follows, in accordance with Section 1.3:

1. is extended for a period of one (1) year beginning January 2, 2023 and ending on January 1, 2024. This is renewal 2 of 4 optional renewal periods.
2. contracted rates for line items are increased per the attached spreadsheet effective January 1, 2023.

Except as noted herein, all other provisions and pricing remain unchanged.

**Prince William County**

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Department: FIRE & RESCUE

Brett Hamby

Brett Hamby (Dec 29, 2022 08:00 EST)

Requesting Department's Authorized Representative

Adam Manne

Adam Manne (Dec 29, 2022 08:41 EST)

Assistant Director of Finance for Procurement Services,  
or authorized

**Contractor**

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Contractor's Business Name and Address:

ATLANTIC EMERGENCY SOLUTIONS  
12351 Randolph Ridge Lane  
Manassas VA 20109

[bwilson@atlanticemergency.com](mailto:bwilson@atlanticemergency.com)

Bruce Wilson

Bruce Wilson (Dec 28, 2022 16:46 EST)

Contractor's Authorized Signature and Date

Bruce Wilson

Contractor's Name

VP-Risk Management

Contractor's Title

Item	Description	Current Price/Hour	New Price	% Increase
1	Non-Contract Shop Rate	\$135.00	\$162.00	20.00%
Item	Description	Current Price/Hour	New Price	% Increase
1	Standard Hourly Labor Rate at PWC Site	\$137.48	\$153.97	11.99%
2	Standard Hourly Labor Rate at Contractor Site	\$118.29	\$132.49	12.00%
3	Emergency Hourly Labor Rate	\$151.34	\$169.50	12.00%
Item	Description	Current Price/Hour	New Price	% Increase
1	Quarterly - Heavy Apparatus - inspection and preventive maintenance that may be required for all apparatus components and systems	\$492.38	\$551.46	12.00%
2	Quarterly- Light Apparatus- inspection and preventive maintenance that may be required for all apparatus components and systems	\$369.29	\$413.60	12.00%
3	Semi-Annual - Heavy Apparatus - inspection and preventive maintenance that may be required for all apparatus components and systems	\$2,313.53	\$2,591.15	12.00%
4	Semi-Annual - Light Apparatus - inspection and preventive maintenance that may be required for all apparatus components and systems	\$2,227.35	\$2,494.64	12.00%
5	Annual - Heavy Apparatus - inspection and preventive maintenance that may be required for all apparatus components and systems	\$4,454.09	\$4,988.58	12.00%
6	Annual - Light Apparatus- inspection and preventive maintenance that may be required for all apparatus components and systems	\$2,717.39	\$3,043.48	12.00%
7	Annual Performance and Certification Testing - Performance Testing of Low Voltage Electrical Systems (NFPA 1911)	\$147.70	\$165.43	12.00%
8	Annual Performance and Certification Testing - Performance Testing of Line Voltage Electrical Systems (NFPA 1911)	\$881.91	\$987.73	12.00%
9	Annual Aerial Service	\$3,742.91	\$4,192.06	12.00%
10	5 Year Aerial Service	\$7,742.67	\$8,671.79	12.00%