



**ARLINGTON COUNTY, VIRGINIA**

**AGREEMENT NO. 21-POL-SFA-559  
AMENDMENT NUMBER 1**

This Amendment Number 1 is made on 2/2/2024 and amends Agreement Number 21-POL-SFA-559 (“Main Agreement”), dated April 13, 2021 between PowerDMS, Inc. (“Contractor”) and the County Board of Arlington County, Virginia (“County”).

The County and the Contractor agree to amend the Main Agreement as follows:

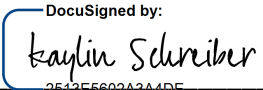
- I. ADD POWERDMS ANNUAL SUPPORT AND MAINTENANCE FOR THE ARLINGTON COUNTY FIRE DEPARTMENT AND PUBLIC SAFETY COMMUNICATIONS AND EMERGENCY MANAGEMENT.**  
Pricing added to Exhibit C and included as attachments to this Amendment 1.
- II. ADD POWERREADY ANNUAL SUPPORT AND MAINTENANCE FOR THE ARLINGTON COUNTY POLICE DEPARTMENT AND PUBLIC SAFETY COMMUNICATIONS AND EMERGENCY MANAGEMENT.**  
Pricing added to Exhibit C and included as attachments to this Amendment 1.

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

POWERDMS, INC.

AUTHORIZED SIGNATURE:   
DocuSigned by: 2543E5602A3A4DE...

AUTHORIZED SIGNATURE:   
DocuSigned by: EB203BD7D81040B...

NAME: Kaylin Schreiber

NAME: Alex Chun

TITLE: Procurement Officer

TITLE: CFO

DATE: 2/2/2024

DATE: 2/2/2024



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Contract Records		Order Details	
<b>Account Number:</b>	A-2033	<b>Order #:</b>	Q-232352
<b>Customer:</b>	Arlington County Fire Department (VA)	<b>Valid Until:</b>	2/29/2024
<b>Employee Count:</b>	300	<b>Subscription Start Date:</b>	Last signature date, or as shown in grid below (as applicable), whichever is later.
<b>Sales Rep:</b>	Alex Mendoza	<b>Subscription Term (months):</b>	24

Customer Contact			
<b>Billing Contact:</b>	Arlington County Fire Department (VA) Megan Carney	<b>Shipping Contact :</b>	Arlington County Fire Department (VA) Chief Jenkins
<b>Billing Address:</b>	Arlington County Fire Department Suite 400 2100 Clarendon Blvd Arlington, VA 22201	<b>Shipping Address:</b>	Arlington County Fire Department Suite 400 2100 Clarendon Blvd Arlington, VA 22201
<b>Billing Contact Email:</b>	mcarney@arlingtonva.us	<b>Shipping Contact Email:</b>	
<b>Billing Phone:</b>	703-228-1821	<b>Shipping Phone:</b>	703-228-3362

Payment Terms		Notes:
<b>Payment Term:</b>	Net 45	
<b>PO Number:</b>		
Subscription Service		

## Year 1

Item	Type	Start Date	End Date	Qty	Total (USD)
PowerPolicy Professional Subscription	Recurring	2/19/2024	2/18/2025	499	\$16,461.00
A policy and compliance management platform that lets you create, edit, organize, and distribute content from a secure, cloud-based site. Included are key features such as automatic workflows, signature capture and tracking, side-by-side comparison, Public-Facing Documents, PowerDMS University, and Analytics for advanced reporting. Quantity reflects number of authorized user licenses for the software-as-a-service subscription.					
PowerDMS Standards for CPSE/CFAI Fire & Emergency Service	Recurring	2/19/2024	2/18/2025	1	\$1,150.00
Attach proofs to show compliance with CPSE/CFAI Standard, assign assessment tasks, track revisions, and status-based grading.					
CPSE/CFAI Manual	Recurring	2/19/2024	2/18/2025	1	\$0.00
SSO	Recurring	2/19/2024	2/18/2025	499	\$1,235.00
Single Sign on Service. Quantity reflects number of authorized user licenses for the software-as-a-service subscription.					
PowerPolicy Professional Setup (Onboarding)	Services	--	--	1	\$2,000.00
This package ensures a smooth implementation and successful ongoing use of PowerPolicy. This package includes Implementation Management: Led by a designated Implementation Specialist, guiding administrators through predetermined milestones to lead to a successful product launch, Project Management, Document and User Import and Site Configuration.					
<b>Year 1 TOTAL:</b>					<b>\$20,846.00</b>

## Year 2

Item	Type	Start Date	End Date	Qty	Total (USD)
PowerPolicy Professional Subscription	Recurring	2/19/2025	2/18/2026	499	\$17,284.05
A policy and compliance management platform that lets you create, edit, organize, and distribute content from a secure, cloud-based site. Included are key features such as automatic workflows, signature capture and tracking, side-by-side comparison, Public-Facing Documents, PowerDMS University, and Analytics for advanced reporting. Quantity reflects number of authorized user licenses for the software-as-a-service subscription.					



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Item	Type	Start Date	End Date	Qty	Total (USD)
PowerDMS Standards for CPSE/CFAI Fire & Emergency Service	Recurring	2/19/2025	2/18/2026	1	\$1,150.00
Attach proofs to show compliance with CPSE/CFAI Standard, assign assessment tasks, track revisions, and status-based grading.					
CPSE/CFAI Manual	Recurring	2/19/2025	2/18/2026	1	\$0.00
SSO	Recurring	2/19/2025	2/18/2026	499	\$1,296.75
Single Sign on Service. Quantity reflects number of authorized user licenses for the software-as-a-service subscription.					
<b>Year 2 TOTAL:</b>					\$19,730.80
<b>Total:</b>					\$40,576.80



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Contract Records	Order Details
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<b>Account Number:</b> A-554391 <b>Customer:</b> Arlington County Public Safety Communications & Emergency Management (VA) <b>Employee Count:</b> 5,000 <b>Sales Rep:</b> Alex Mendoza	<b>Order #:</b> Q-232340 <b>Valid Until:</b> 2/29/2024  <b>Subscription Start Date:</b> Last signature date, or as shown in grid below (as applicable), whichever is later. <b>Subscription Term (months):</b> 24
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Customer Contact	
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<b>Billing Contact:</b> Arlington County Public Safety Communications & Emergency Management (VA) Jeff Bergin <b>Billing Address:</b> 1400 N. Uhle Street, Suite 300 Arlington, VA 22201 <b>Billing Contact Email:</b> jbergin@arlingtonva.us <b>Billing Phone:</b> 703-228-7939	<b>Shipping Contact :</b> Arlington County Public Safety Communications & Emergency Management (VA) Jessica Baxter <b>Shipping Address:</b> 1400 N. Uhle Street, Suite 300 Arlington, VA 22201 <b>Shipping Contact Email:</b> jbaxter@arlingtonva.us <b>Shipping Phone:</b> 703-558-2222
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Payment Terms	Notes:
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<b>Payment Term:</b> Net 45 <b>PO Number:</b> <b>Subscription Service</b>	
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## Year 1

Item	Type	Start Date	End Date	Qty	Total (USD)
PowerPolicy Professional Subscription	Recurring	2/19/2024	2/18/2025	89	\$8,158.00
A policy and compliance management platform that lets you create, edit, organize, and distribute content from a secure, cloud-based site. Included are key features such as automatic workflows, signature capture and tracking, side-by-side comparison, Public-Facing Documents, PowerDMS University, and Analytics for advanced reporting. Quantity reflects number of authorized user licenses for the software-as-a-service subscription.					
SSO	Recurring	2/19/2024	2/18/2025	89	\$551.00
Single Sign on Service. Quantity reflects number of authorized user licenses for the software-as-a-service subscription.					
PowerPolicy Professional Setup (Onboarding)	Services	--	--	1	\$2,000.00
This package ensures a smooth implementation and successful ongoing use of PowerPolicy. This package includes Implementation Management: Led by a designated Implementation Specialist, guiding administrators through predetermined milestones to lead to a successful product launch, Project Management, Document and User Import and Site Configuration.					
<b>Year 1 TOTAL:</b>					<b>\$10,709.00</b>

## Year 2

Item	Type	Start Date	End Date	Qty	Total (USD)
PowerPolicy Professional Subscription	Recurring	2/19/2025	2/18/2026	89	\$8,565.90
A policy and compliance management platform that lets you create, edit, organize, and distribute content from a secure, cloud-based site. Included are key features such as automatic workflows, signature capture and tracking, side-by-side comparison, Public-Facing Documents, PowerDMS University, and Analytics for advanced reporting. Quantity reflects number of authorized user licenses for the software-as-a-service subscription.					
SSO	Recurring	2/19/2025	2/18/2026	89	\$578.55
Single Sign on Service. Quantity reflects number of authorized user licenses for the software-as-a-service subscription.					
<b>Year 2 TOTAL:</b>					<b>\$9,144.45</b>



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<b>Total:</b>   \$19,853.45
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Contract Records		Order Details	
<b>Account Number:</b>	A-308	<b>Order #:</b>	Q-236052
<b>Customer:</b>	Arlington County Police Department (VA)	<b>Valid Until:</b>	2/12/2024
<b>Employee Count:</b>	580		
<b>Sales Rep:</b>	Salesforce Administrator		

Customer Contact			
<b>Billing Contact:</b>	Arlington County Police Department (VA) Arlington County Accounts Payable 1425 North Courthouse Road Arlington, VA 22201	<b>Shipping Contact :</b>	Arlington County Police Department (VA) Niki Levy 1425 North Courthouse Road Arlington, VA 22201
<b>Billing Address:</b>		<b>Shipping Address:</b>	
<b>Billing Contact Email:</b>	acpdbilling@arlingtonva.us	<b>Shipping Contact Email:</b>	nslevy@arlingtonva.us
<b>Billing Phone:</b>	(703) 558-2222	<b>Shipping Phone:</b>	703-228-4365

Payment Terms		Notes:
<b>Payment Term:</b>	Net 45	
<b>PO Number:</b>		

**Subscription Service**

February 2024

Item	Type	Start Date	End Date	Qty	Total (USD)
PowerReady (formerly PowerFTO) Subscription	Recurring	2/12/2024	2/11/2025	1	\$9,909.45
The PowerFTO Annual subscription provides an agency-wide license for unlimited number of programs and includes; Secure Storage on MS Azure Gov Servers, Mobile Accessibility, Email Notifications, Unlimited Late Form and Trainee Performance Alerts, Ongoing training resources, Ongoing software updates, Access to Industry Partnerships, Ongoing Support & Maintenance.					
<b>February 2024 TOTAL:</b>					\$9,909.45

February 2025

Item	Type	Start Date	End Date	Qty	Total (USD)
PowerReady (formerly PowerFTO) Subscription	Recurring	2/12/2025	2/11/2026	1	\$10,470.36
The PowerFTO Annual subscription provides an agency-wide license for unlimited number of programs and includes; Secure Storage on MS Azure Gov Servers, Mobile Accessibility, Email Notifications, Unlimited Late Form and Trainee Performance Alerts, Ongoing training resources, Ongoing software updates, Access to Industry Partnerships, Ongoing Support & Maintenance.					
<b>February 2025 TOTAL:</b>					\$10,470.36
<b>Total:</b>					\$20,379.81



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Contract Records		Order Details	
<b>Account Number:</b>	A-7097	<b>Order #:</b>	Q-240362
<b>Customer:</b>	Arlington County Sheriff's Office (VA)	<b>Valid Until:</b>	6/30/2024
<b>Employee Count:</b>	276	<b>Subscription Start Date:</b>	Last signature date, or as shown in grid below (as applicable), whichever is later.
<b>Sales Rep:</b>	Brittany Harris	<b>Subscription Term (months):</b>	17

Customer Contact		Shipping Contact	
<b>Billing Contact:</b>	Arlington County Sheriff's Office (VA) Niki Levy	<b>Shipping Contact :</b>	Arlington County Sheriff's Office (VA) Gretchen Foster
<b>Billing Address:</b>	1425 N. Courthouse Rd, Arlington, VA 22201	<b>Shipping Address:</b>	1425 N. Courthouse Rd, Arlington, VA 22201
<b>Billing Contact Email:</b>	nslevy@arlingtonva.us	<b>Shipping Contact Email:</b>	gfoster@arlingtonva.us
<b>Billing Phone:</b>	703.228.4365	<b>Shipping Phone:</b>	

Payment Terms		Notes:
<b>Payment Term:</b>	Net 45	
<b>PO Number:</b>		

**Subscription Service**

Year 1

Item	Type	Start Date	End Date	Qty	Total (USD)
PowerReady Subscription	Recurring	7/12/2024	12/11/2024	1	\$4,145.83
The PowerFTO Annual subscription provides an agency-wide license for unlimited number of programs and includes; Mobile Accessibility, Email Notifications, Unlimited Late Form and Trainee Performance Alerts, Ongoing training resources, Ongoing software updates, Access to Industry Partnerships, Ongoing Support & Maintenance. Quantity reflects one agency wide software-as-a-service subscription license up to the employee count specified above.					
PowerReady Setup	Services	--	--	1	\$5,075.00
A one-time implementation fee that includes access to all online/virtual resources which assist the customer in configuring their site. These resources include video tutorials and trainings, user guides, and a PowerFTO Implementation Consultant to assist in training sessions.					
<b>Year 1 TOTAL:</b>					\$9,220.83

Year 2

Item	Type	Start Date	End Date	Qty	Total (USD)
PowerReady Subscription	Recurring	12/12/2024	12/11/2025	1	\$9,950.00
The PowerFTO Annual subscription provides an agency-wide license for unlimited number of programs and includes; Mobile Accessibility, Email Notifications, Unlimited Late Form and Trainee Performance Alerts, Ongoing training resources, Ongoing software updates, Access to Industry Partnerships, Ongoing Support & Maintenance. Quantity reflects one agency wide software-as-a-service subscription license up to the employee count specified above.					
<b>Year 2 TOTAL:</b>					\$9,950.00
<b>Total:</b>					\$19,170.83