

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL

TO: VESSENCE CORPORATION
2001 MT. VERNON AVENUE
ALEXANDRIA, VIRGINIA 22301

DATE ISSUED: JANUARY 1, 2022
CONTRACT NO: 21-HRD-RFP-479-25
CONTRACT TITLE: LEADERSHIP & INDIVIDUAL DEVELOPMENT

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 21-HRD-RFP-479-25 including any attachments or amendments thereto.

EFFECTIVE DATE: JANUARY 1, 2023

EXPIRES: DECEMBER 31, 2023

RENEWALS: THREE (3) ONE-YEAR RENEWALS REMAINING.

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: NANCY BELMONT

VENDOR TEL. NO.: (571) 218-9903

EMAIL ADDRESS: NANCY@VESSENCE.COM

COUNTY CONTACT: SHARON MILLER (HRD)

COUNTY TEL. NO.: (703) 228-3595

COUNTY CONTACT EMAIL: SEMILLER@ARLINGTONVA.US

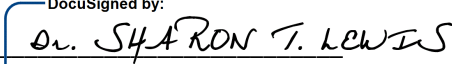
CONTRACT AUTHORIZATION

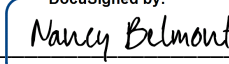
THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

VESSENCE CORPORATION

PRINT: DR. SHARON T. LEWIS

PRINT: Nancy Belmont

SIGNATURE: 
DocuSigned by:
89B86B1AD301462...

SIGNATURE: 
DocuSigned by:
E660F9E5E01145F...

TITLE: PURCHASING AGENT

TITLE: CEO

DATE: 11/21/2022

DATE: 11/21/2022

EXHIBIT B
RATES

COURSE DELIVERY PRICING

GENERAL INSTITUTE & DIVERSITY AND INCLUSION IN PERSON TRAINING COURSE	
DAILY RATES	\$2,750.00
HALF DAY RATES	\$1,375.00

VIRTUAL LEARNING SESSIONS	
1-HOUR SESSION	N/A
2-HOUR SESSION	N/A
4-HOUR SESSION	N/A

SERVICES DELIVERY PRICING TABLE

EXECUTIVE COACHING SERVICES	
HOURLY	N/A
ORGANIZATION DEVELOPMENT SERVICES	
DAILY RATE	N/A
HOURLY RATE	N/A

DIVERSITY & INCLUSION ORGANIZATION DEVELOPMENT SERVICES	
DAILY RATE	N/A
HOURLY RATE	N/A

MULTI-RATER ASSESSMENT	
COST PER INDIVIDUAL ASSESSMENT/REPORT	N/A
CUSTOMIZATION	N/A

INSTRUCTOR-LED NEW COURSE DEVELOPMENT	
HOURLY RATE	N/A

E-Online Course Development

Simple Asynchronous	Static HTML pages with text and graphics	N/A
Average Asynchronous	Above plus - flash, animation, GIF's	N/A
Complex Asynchronous	Above plus - audio, video, interactive simulations	N/A