

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

CONTRACT RENEWAL

TO: Ashburn Consulting	ORIGINAL DATE ISSUED:	April 7, 2016
43848 Goshen Farm Ct., Ste. 101	CONTRACT NO:	16-282-R
Leesburg, VA 20176	CONTRACT TITLE:	IT Staff Augmentation

**THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 16-282-R including any attachments or amendments thereto.

**EFFECTIVE DATE:** February 1, 2021

**EXPIRES:** January 31, 2023

**RENEWALS:** THIS IS THE 3<sup>rd</sup> YEAR RENEWAL OF A POSSIBLE 5 YEAR CONTRACT.

**COMMODITY CODE(S):** 91871, 91802, 91830, 95877

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

VENDOR CONTACT: James Burris VENDOR TEL. NO.: (703) 652-9120

EMAIL ADDRESS: [JBurris@ashburnconsulting.com](mailto:JBurris@ashburnconsulting.com)

COUNTY CONTACT: Jeffrey Bergin, OEM-Public Safety COUNTY TEL. NO.: (703) 228-7939  
Communications & Emergency Mgmt

COUNTY CONTACT EMAIL: [jbergin@arlingtonva.us](mailto:jbergin@arlingtonva.us)

**CONTRACT AUTHORIZATION**

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

ASHBURN CONSULTING

PRINT: TOMEKA PRICE  
DocuSigned by:  
SIGNATURE: *Tomeka Price*  
TITLE: PROCUREMENT OFFICER  
DATE: 1/6/2021

PRINT: JAMES BURRIS  
DocuSigned by:  
SIGNATURE: *James Burris*  
TITLE: PRESIDENT AND CEO  
DATE: 1/6/2021



# County of Fairfax, Virginia

## AMENDMENT

Date: **JUL 28 2020**

### AMENDMENT NO. 2

CONTRACT TITLE: IT Staff Augmentation

CONTRACTOR  
Ashburn Consulting, LLC  
43848 Goshen Farm Court  
Leesburg, VA 20176

SUPPLIER CODE  
1000023539

CONTRACT NO.  
4400005606

By mutual agreement, Contract 4400005606 is amended to renew for two (2) year at existing prices, terms and conditions, effective February 1, 2021 through January 31, 2023.

Please provide a current Certification of Insurance (COI) in accordance with the CONTRACT INSURANCE PROVISIONS within ten (10) days after receipt of this executed amendment.

### ACCEPTANCE:

BY: James Burris  
(Signature)

President  
(Title)

James Burris  
(Printed)

07/27/2020  
(Date)

Cathy A. Muse  
Cathy A. Muse, CPPO  
Director/County Purchasing Agent

### DISTRIBUTION:

Dept. of Finance – Accounts Payable/e  
FCPS – jrwelsh/e  
DIT – Michele Breckenridge/e  
DIT – Tanesha Sherrod/e  
Contractor – e-mail: jburris@ashburnconsulting.com

Contract Specialist Supervisor – J. Pun  
ACS, Team 1 – Cynthia Parker

**Department of Procurement & Material Management**  
12000 Government Center Parkway, Suite 427  
Fairfax, VA 22035-0013  
**Website:** [www.fairfaxcounty.gov/procurement/](http://www.fairfaxcounty.gov/procurement/)  
**Phone** 703-324-3201, **TTY:**711, **Fax:** 703-324-3228

Notice of Award  
4400005606  
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**PRICING SCHEDULE**

(ALL RATES ARE FULLY LOADED, NOT TO EXCEED – NO ADDITIONAL CHARGES OF ANY KIND)

**Ashburn Consulting, LLC**

**\*\*Onsite and Offsite Rates**  
(FCG and/or FCPS Location)

<b>Labor Category</b>	<b>Hourly Rate (A)</b>	<b>Monthly Hourly Rate (B)</b>	<b>Quarterly Hourly Rate (C)</b>	<b>Six (6) Month Hourly Rate (D)</b>
<b>Infrastructure Technical Support (5.9.1)</b>				
Network Engineer - <b>mid-level</b>	\$120	\$120	\$120	\$120
Network Engineer - <b>senior</b>	\$135	\$135	\$135	\$135
Systems Engineer - <b>mid-level</b>	\$113	\$113	\$113	\$113
Systems Engineer - <b>senior</b>	\$128	\$128	\$128	\$128
Citrix Administrator - <b>mid-level</b>	\$105	\$105	\$105	\$105
Citrix Administrator - <b>senior</b>	\$126	\$126	\$126	\$126
Virtual Server Engineer - <b>mid-level</b>	\$113	\$113	\$113	\$113
Virtual Server Engineer - <b>senior</b>	\$140	\$140	\$140	\$140
Wireless Device Analyst - <b>mid-level</b>	\$75	\$75	\$75	\$75
Wireless Device Analyst - <b>senior</b>	\$95	\$95	\$95	\$95
SAN Engineer - <b>mid-level</b>	\$110	\$110	\$110	\$110
SAN Engineer - <b>senior</b>	\$125	\$125	\$125	\$125
<b>Cyber –Security Analyst Engineer (5.9.3)</b>				
Cyber Security Analyst Engineer - <b>mid-level</b>	\$112	\$112	\$112	\$112
Cyber Security Analyst Engineer - <b>senior</b>	\$138	\$138	\$138	\$138
<b>Project/Program Management Support (5.9.5)</b>				
Business Analyst - <b>mid-level</b>	\$87	\$87	\$87	\$87
Business Analyst - <b>senior</b>	\$101	\$101	\$101	\$101
Technical Project Manager - <b>mid-level</b>	\$131	\$131	\$131	\$131
Technical Project Manager - <b>senior</b>	\$140	\$140	\$140	\$140
Technology. Trainer/ Writer - <b>mid-level</b>	\$74	\$74	\$74	\$74
Technology. Trainer/ Writer - <b>senior</b>	\$87	\$87	\$87	\$87
Administrative - <b>mid-level</b>	\$53	\$53	\$53	\$53
Administrative - <b>senior</b>	\$78	\$78	\$78	\$78
Documentation Specialist - <b>mid-level</b>	\$83	\$83	\$83	\$83
Documentation Specialist - <b>senior</b>	\$95	\$95	\$95	\$95
<b>Audio Visual (A/V) Systems (5.9.8)</b>				
AV Engineer / Subject Matter Expert - <b>mid-level</b>	\$131	\$131	\$131	\$131
AV Engineer / Subject Matter Expert - <b>senior</b>	\$140	\$140	\$140	\$140
Senior AV Technician – <b>mid-level</b>	\$116	\$116	\$116	\$116
Senior AV Technician - <b>senior</b>	\$132	\$132	\$132	\$132