

ARLINGTON COUNTY, VIRGINIA

**AGREEMENT NO. 21-DES-R-394
AMENDMENT NUMBER 1**

This Amendment Number 1 is made on the date of execution by the County and amends Agreement Number 21-DES-R-394 ("Main Agreement") dated October 15, 2020 between Douron, Inc. ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Main Agreement as follows:

1. This amendment hereby corrects Section 2: CONTRACT TERM called for under the Main Agreement as follows:

The language in the above referenced section is deleted in its entirety and replaced with the following language:

The Contractor's provision of goods and services for the County ("Work") shall commence upon the execution of the Agreement by the County", and shall be completed no later than December 31, 2020 ("Contract Term"), subject to any modifications as provided for in the Contract Documents regarding the Contract Term. No aspect of the Work shall be deemed complete until it is accepted by the County's Project Officer.

Upon satisfactory performance by the Contractor, if Howard County renews their agreement identified in Exhibit A, the County may elect to renew this Agreement under the same contract terms for five (5) one-year renewal periods from January 1, 2021 to December 31, 2025 ("Subsequent Contract Term"). However, if Howard County does NOT renew their agreement identified in Exhibit A, this Agreement shall automatically expire on the date of the contract expiration date.

2. The Contract is hereby renewed for the period from January 1, 2021 to December 31, 2021 together with the attached Pricing.

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

DOURON, INC.

PRINT: SY GEZACHEW
DocuSigned by:
SIGNATURE: Sy Gezachew
TITLE: PROCUREMENT OFFICER
DATE: 1/15/2021

PRINT: Nick Howard
DocuSigned by:
SIGNATURE: Nick Howard
TITLE: ACCOUNT EXECUTIVE
DATE: 1/15/2021

Howard County, Maryland
Office of Purchasing
Invitation for Bids No. 2015-42
Furniture (Office, School, Library, Etc.) and Equipment
on behalf of the



THIRD CONTRACT RENEWAL

Contract Period: January 1, 2021 – December 31, 2021
4 one-year renewal options remaining

PRICING

<i>Vendor and Discount</i>	<i>Manufacturer</i>	
Douron, Inc. 61%	All Steel	Proposal 1
Douron, Inc. 56%	Global Compile	Proposal 1
Douron, Inc. 55.50%	Global Evolve	Proposal 1
Douron, Inc. 60%	Hon	Proposal 1
Douron, Inc. 49.40%	Invincible	Proposal 1
Douron, Inc. 48%	Krueger International (KI)	Proposal 1
Douron, Inc. 74%	Omega	Proposal 1
Douron, Inc. 20.20%	LOFTwall	Proposal 1
Douron, Inc. 47.20%	Right Angle	Proposal 1
Douron, Inc. 45%	Workrite	Proposal 1
Douron, Inc. 56.50%	Allsteel	Proposal 2
Douron, Inc. 48%	Candex	Proposal 2
Douron, Inc. 49%	Community	Proposal 2
Douron, Inc. 43.70%	Douron Library International	Proposal 2
Douron, Inc. 42.80%	ERG International	Proposal 2
Douron, Inc. 45.30%	Fixtures	Proposal 2
Douron, Inc. 32.60%	Fleetwood	Proposal 2
Douron, Inc. 55.70%	Global	Proposal 2
Douron, Inc. 38.90%	Hale	Proposal 2
Douron, Inc. 56%	Hon	Proposal 2
Douron, Inc. 54.10%	Inline	Proposal 2
Douron, Inc. 49.40%	Invincible	Proposal 2
Douron, Inc. 42%	Krueger International (KI)	Proposal 2
Douron, Inc. 45.30%	Nucraft	Proposal 2
Douron, Inc. 54%	Paoli	Proposal 2
Douron, Inc. 50%	Russwood	Proposal 2
Douron, Inc. 41.30%	Smith Systems	Proposal 2
Douron, Inc. 45.20%	Stylex	Proposal 2
Douron, Inc. 65.50%	Virco	Proposal 2
Douron, Inc. 43.30%	Nienkamper (ICF Group)	Proposal 2
Douron, Inc. 48.60%	Special T	Proposal 2

Douron, Inc. 47%	Offices To Go (OTG)	Proposal 2
Douron, Inc. 44.60%	Basyx	Proposal 2
Douron, Inc. 51.40%	JSI	Proposal 2
Douron, Inc. 48%	Candex	Proposal 3
Douron, Inc. 35%	Claridge	Proposal 3
Douron, Inc. 42.80%	Clarín Seating	Proposal 3
Douron, Inc. 49%	Community	Proposal 3
Douron, Inc. 32.60%	Fleetwood	Proposal 3
Douron, Inc. 55.70%	Global	Proposal 3
Douron, Inc. 53.50%	Hon	Proposal 3
Douron, Inc. 42%	Krueger International (KI)	Proposal 3
Douron, Inc. 48.60%	National Public Seating	Proposal 3
Douron, Inc. 50%	Russwood Library	Proposal 3
Douron, Inc. 41.10%	Sico	Proposal 3
Douron, Inc. 41.30%	Smith System	Proposal 3
Douron, Inc. 65.50%	Virco	Proposal 3
Douron, Inc. 34.10%	TMC	Proposal 3
Douron, Inc. 44.80%	The Senator Group	Proposal 3
Douron, Inc. 45.30%	Izzy	Proposal 3
Douron, Inc. 33%	Vanerum Stelter	Proposal 3
Douron, Inc. 54.60%	Allsteel	Proposal 4
Douron, Inc. 49%	Body Built	Proposal 4
Douron, Inc. 42.80%	Clarín Seating	Proposal 4
Douron, Inc. 49%	Community	Proposal 4
Douron, Inc. 50.50%	Cramer	Proposal 4
Douron, Inc. 45.30%	Fixtures	Proposal 4
Douron, Inc. 55.70%	Global Total Office	Proposal 4
Douron, Inc. 56%	Hon	Proposal 4
Douron, Inc. 42.10%	Integra	Proposal 4
Douron, Inc. 52.70%	JSI	Proposal 4
Douron, Inc. 42%	Krueger International (KI)	Proposal 4
Douron, Inc. 32.50%	Montel	Proposal 4
Douron, Inc. 48.60%	National Public Seating	Proposal 4
Douron, Inc. 54%	Paoli	Proposal 4
Douron, Inc. 45.20%	Stylex	Proposal 4
Douron, Inc. 44.50%	OFFICEMASTER	Proposal 4
Douron, Inc. 40%	Allsteel Gather	Proposal 4
Douron, Inc. 36.70%	Furniture Concepts	Proposal 4
Douron, Inc. 56.70%	9 to 5	Proposal 4
Douron, Inc. 48%	Candex	Proposal 5
Douron, Inc. 43.70%	Douron Library International	Proposal 5
Douron, Inc. 50.30%	Fireking	Proposal 5
Douron, Inc. 32.60%	Fleetwood	Proposal 5
Douron, Inc. 56%	Hon	Proposal 5
Douron, Inc. 49.40%	Invincible	Proposal 5

Douron, Inc. 42%	Krueger International (KI)	Proposal 5
Douron, Inc. 32.50%	Montel Mobile Filing	Proposal 5
Douron, Inc. 46.10%	Penco Products	Proposal 5
Douron, Inc. 50%	Russwood Library Furniture	Proposal 5
Douron, Inc. 41.30%	Smith Systems	Proposal 5
Douron, Inc. 30.10%	Biblomodel	Proposal 5
Douron, Inc. 38.90%	Hake	Proposal 5
Douron, Inc. 24.20%	Waddell	Proposal 5
Douron, Inc. 45.50%	Liat	Proposal 5
Douron, Inc. 48%	Candex	Proposal 6
Douron, Inc. 42%	Chief Manufacturing	Proposal 6
Douron, Inc. 35%	Claridge	Proposal 6
Douron, Inc. 42.80%	Clarín Seating	Proposal 6
Douron, Inc. 32.60%	Fleetwood	Proposal 6
Douron, Inc. 53.50%	Hon	Proposal 6
Douron, Inc. 42%	Krueger International (KI)	Proposal 6
Douron, Inc. 25.60%	Magnuson	Proposal 6
Douron, Inc. 34.40%	Mity-Lite Tables	Proposal 6
Douron, Inc. 46.10%	Penco Products	Proposal 6
Douron, Inc. 5%	Shiffler	Proposal 6
Douron, Inc. 65.50%	Virco	Proposal 6
Douron, Inc. 32.30%	Workstuff, Inc.	Proposal 6
Douron, Inc. 30.10%	Clarus	Proposal 6
Douron, Inc. 41.80%	Intensa	Proposal 6
Douron, Inc. 21.10%	SixInch	Proposal 6
Douron, Inc. 21%	Peter Pepper	Proposal 6

Proposal 7	Design Services - The delivered and installed discounts include the original plus two design revisions. Additional revisions are charged at the design services hourly rate.	\$65.00 per hour
Proposal 8	Reconfiguration - (separate from the purchase) This must be one blended or average hourly rate. A quote will be obtained for each job.	\$65.00 per hour
Proposal 9	Installation - (integral to the purchase) for Systems Furniture, Industrial Shelving and Library Shelving.	\$60.00 per hour
Proposal 10	“Quick Ship” - Delivery and installation within 15 days ARO. (indicate the up charge/percent increase above standard discount for “Quick Ship” furniture and equipment).	8%

A complete list of awards is available on the Baltimore Metropolitan Council website at www.baltometro.org under Cooperative Purchasing.