



ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

CONTRACT AWARD COVERPAGE

TO: CUMMINS INC. D/B/A CUMMINS
SALES AND SERVICE
7701 GENERAL MCCLELLAN ROAD
MANASSAS, VA 20109

DATE ISSUED: 10/26/2022
CONTRACT NO: 22-DES-SS-687
CONTRACT TITLE: CUMMINS PARTS & REPAIR SERVICES

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 22-DES-SS-687 including any attachments or amendments thereto.

EFFECTIVE DATE: 10/26/2022

EXPIRES: APRIL 30, 2025

RENEWALS: N

COMMODITY CODE(S): 92815

LIVING WAGE: N

ATTACHMENTS:

AGREEMENT No. 22-DES-SS-687

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: MARK ZANNINO, ACCOUNT
EXECUTIVE – BUS BUSINESS

VENDOR TEL. NO.: (443) 250-6279

EMAIL ADDRESS: MARK.A.ZANNINO@CUMMINS.COM

COUNTY CONTACT: CARMEN RIVERA (DES – EQUIPMENT
BUREAU)

COUNTY TEL. NO.: (703) 228-6465

COUNTY CONTACT EMAIL: CRIVER@ARLINGTONVA.US

PURCHASING DIVISION AUTHORIZATION

DocuSigned by:
Arlene Palmer
A19432A29B7748C...

Title Buyer

Date 10/26/2022



ARLINGTON COUNTY, VIRGINIA

STANDARD FORM AGREEMENT No. 22-DES-SS-687

THIS AGREEMENT ("Agreement") is made on the date of execution by the County between the COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA ("County") and CUMMINS INC. D/B/A CUMMINS SALES AND SERVICE, with a principal place of business located at, 500 Jackson St., Columbus, IN 47201, ("Contractor").

1. The Contractor agrees to provide the following goods or services:

Cummins Parts & Repair Services

2. The County will have no obligation to the Contractor if no goods or services are required.
3. The Contractor's provision of these goods or services is subject to review and approval by the County's Project Officer.
4. The Contractor shall provide the goods or services covered by the Contract beginning on 10/26/2022. Unless terminated as provided below, the Agreement shall continue until April 30, 2025.
5. If the goods in the Contract include purchase of a flag of the United States or a flag of the Commonwealth for public use, the Contractor shall ensure such flag shall be made in the United States from articles, materials, or supplies that are grown, produced, and manufactured in the United States, if available.
6. The County will pay the Contractor, for services or goods that the Project Officer accepts at the labor rates and percentage discount on parts in Exhibit B until December 31, 2022. Pricing reflects current Cummins catalog pricing, updated at the beginning of each calendar year. Pricing in Exhibit B is firm until December 31, 2022, and will update to the current pricing each January 1 of the contract term. The Contractor will provide updated pricing each calendar year of this Agreement, provided to the Project Officer. The County will pay the Contractor net 45 days from receipt of an invoice that the Project Officer approves for payment. All payments will be made from the County to the Contractor via ACH.

7. The Contractor is an independent contractor, and the County will not withhold from the Contractor's compensation any federal or Virginia unemployment taxes, federal or Virginia income taxes, Social Security tax or any other amounts for benefits to the Contractor or its agents or employees.
8. The Contractor is obligated to take one of the two following actions within seven (7) days after receipt of amounts paid to the Contractor by the County for work performed by any subcontractor under this Agreement:
 - a. Pay the subcontractor for the proportionate share of the total payment received from the County attributable to the work performed by the subcontractor under this Agreement; or
 - b. Notify the County and the subcontractor, in writing, of the Contractor's intention to withhold all or a part of the subcontractor's payment, with the reason for nonpayment.

The Contractor is obligated to pay interest to any subcontractor on all amounts owed by the Contractor to the subcontractor that remain unpaid after seven (7) days following receipt by the Contractor of payment from the County for work performed by the subcontractor under this Agreement, except for amounts withheld as allowed in section b., above. Unless otherwise provided under the terms of this Agreement, interest shall accrue at the rate of one percent (1%) per month.

The Contractor shall include in each of its subcontracts a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements as those contained in this Agreement with respect to each lower-tier subcontractor.

The Contractor's obligation to pay an interest charge to a subcontractor pursuant to the above provisions may not be construed to be an obligation of the County. A Contract modification may not be made for the purpose of providing reimbursement for such interest charge. A cost reimbursement claim may not include any amount for reimbursement for such interest charge.

10. COVID-19 VACCINATION POLICY FOR CONTRACTORS

Due to the ongoing COVID-19 pandemic, the County has taken various steps to protect the welfare, health, safety, and comfort of the workforce and public at large. As part of these steps, the County has implemented various requirements with respect to health and safety including policies with respect to social distancing, the use of face-coverings and vaccine mandates. To protect the County's workforce and the public at large, all employees and subcontractors of the Contractor who are assigned to this Contract, should be fully vaccinated against COVID-19. Any contractor employee or subcontractor who is not fully vaccinated should be following a weekly testing protocol as established by the Contractor, unless exempt pursuant to a valid reasonable accommodation under state or federal law.

11. The County may terminate this Agreement by 30 days' written notice whenever the Purchasing Agent determines that termination is in the County's best interest. The Contractor will be entitled to receive compensation for all goods or services that the County accepted before the termination notice.
12. The County may terminate this Agreement by 48 hours' written notice if the Contractor fails to provide satisfactory goods or services, in the reasonable determination of the Project Officer. The notice will be effective upon receipt by the Contractor or three days after the County mails the notice, whichever is sooner. The Contractor will be entitled to receive compensation only for goods or services that the County accepted before the County mailed the notice. In the event the Contractor is unable to cure, or commence to cure, a defect or nonconformity within five (5) business days of receipt of written notice, the Contractor will be liable to the County for all direct damages that the County incurs to complete the Work covered by the Contract, including excess costs to cover or reasonable costs to repair or replace any unsatisfactory work. The County may deduct these costs from any amount that it owes the Contractor or require that the Contractor pay the costs within thirty (30) days of receipt of a written request for payment.
13. Time is of the essence and the Contractor agrees that failure to provide timely service will render this Agreement null and void.
14. The Contractor must provide a certificate of proof of the insurance coverages before the start of work:
 - Workers Compensation-Virginia statutory workers compensation (W/C) coverage, including Virginia benefits and employer's liability with limits of \$500,000/500,000/500,000. The County will not accept W/C coverage issued by the Injured Worker's Insurance Fund, Towson, MD.
 - Commercial General Liability (CGL)- \$1,000,000 combined single limit with \$1,000,000 aggregate coverage to include Personal Injury, Completed Operations, Contractual Liability and, where applicable to the services, Products and Independent Contractors. "The County Board of Arlington

County, Virginia, and its officers, employees and agents” must be listed as additional insureds on the CGL policy.

- Automobile Bodily Injury and Property Damage Liability - \$1,000,000 Combined Single Limit (Owned, non-owned, or hired, as applicable)
- Additional Insured – The County and its officers, elected and appointed officials, employees and agents must be listed as additional insureds on all policies except workers compensation and automotive and professional liability; and the additional insured endorsement must be included on the certificate.
- Cancellation - If there is a material change or reduction in or cancellation of any of the above coverages during the Contract Term, the Contractor must notify the Purchasing Agent immediately and must, with no lapse in coverage, obtain replacement coverage that is consistent with the terms of this Contract. Not having the required insurance throughout the Contract Term is grounds for termination of the Contract.
- Claims-Made Coverage - Any “claims made” policy must remain in force, or the Contractor must obtain an extended reporting endorsement, until the applicable statute of limitations for any claims has expired.
- Contract Identification - All insurance certificates must state this Contract's number and title.

The Contractor must disclose to the County the amount of any deductible or self-insurance component of any of the required policies. With the County’s approval, the Contractor may satisfy its obligations under this section by self-insurance for all or any part of the insurance required, provided that the Contractor can demonstrate sufficient financial capacity. In order to do so, the Contractor must provide the County with its most recent actuarial report and a copy of its self-insurance resolution.

The County may request additional information to determine if the Contractor has the financial capacity to meet its obligations under a deductible and may require a lower deductible; that funds equal to the deductible be placed in escrow; a certificate of self-insurance; collateral; or another mechanism to guarantee the amount of the deductible and ensure protection for the County.

The County’s acceptance or approval of any insurance will not relieve the Contractor from any liability or obligation imposed by the Contract Documents.

The Contractor is responsible for the Work and for all materials, tools, equipment, appliances and property used in connection with the Work. The Contractor assumes all risks for direct and indirect damage or injury to the property used or persons employed in connection with the Work and for of all damage or injury to any person or property,

wherever located, resulting from any action, omission, commission or operation under the Contract or in connection in any way whatsoever with the Work. The Contractor's insurance shall be the primary non-contributory insurance for any work performed under this Contract.

The Contractor is as fully responsible to the County for the acts and omissions of its subcontractors and of persons employed by them as it is for acts and omissions of persons whom the Contractor employs directly.

15. The Contractor agrees as follows:

- a. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, sexual orientation, gender identity, national origin, age, disability or on any other basis prohibited by Virginia or federal law and must post in this nondiscrimination clause in conspicuous places, available to employees and applicants for employment.
- b. The Contractor must state that it is an Equal Opportunity Employer in all solicitations or advertisements for employees that it places or causes to be placed.
- c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall meet the requirements of this section.
- d. The Contractor must include the provisions of the foregoing paragraphs a), b), and c) in every subcontract or Purchase Order in excess of \$10,000.00, so that the provisions will be binding upon each subcontractor and/or supplier.

16. The Contractor must comply with the provisions of the Americans with Disabilities Act of 1990, which prohibits discrimination against individuals with disabilities in employment and mandates their full participation in publicly- and privately-provided services and activities.

17. The Contractor must (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of marijuana or any other controlled substance is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order in excess of \$10,000.00, so that the provisions will be binding upon each subcontractor or supplier. For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with this Agreement.

18. If the Contractor employs more than five employees, the Contractor shall (i) provide annual training on the Contractor's sexual harassment policy to all supervisors and employees providing services in the Commonwealth, except such supervisors or employees that are required to complete sexual harassment training provided by the Department of Human Resource Management, and (ii) post the Contractor's sexual harassment policy on the Company's intranet.
19. The Contractor acknowledges that it does not, and will not during the performance of this Agreement, knowingly employ an unauthorized alien as defined in the federal Immigration Reform and Control Act of 1986.
20. This Agreement is governed by the Arlington County Purchasing Resolution, which is incorporated by reference. The time limit for decision by the County Manager in Contractual Disputes, as that term is used in the Purchasing Resolution, is thirty (30) days.
21. This Agreement is not effective until the County issues a valid County Purchase Order covering the amount of the Agreement.
22. All payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia ("Board"). In the event that the Board does not appropriate funds for the goods or services provided under this Contract, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the fiscal year or when the previous appropriation has been spent, whichever event occurs first.
23. This Contract incorporates by reference Article 9 of the Arlington County Purchasing Resolution, as well as all state and federal laws related to ethics, conflicts of interest or bribery, including the State and Local Government Conflict of Interests Act (Code of Virginia § 2.2-3100 et seq.), the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.) and Articles 2 and 3 of Chapter 10 of Title 18.2 of the Code of Virginia, as amended (§ 18.2-438 et seq.). The Contractor certifies that its proposal was made without collusion or fraud; that it has not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor; and that it has not conferred on any public employee having official responsibility for this procurement any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.
24. No Arlington County employee may share in any part of this Contract or receive any benefit from the Contract that is not available to the general public
25. The County does not discriminate against faith-based organizations.
26. The Contractor and its employees, agents and subcontractors will hold as confidential

all County Information that they obtain under this Agreement. Confidential Information includes, but is not limited to, nonpublic personal information; personally, identifiable health information; security numbers; addresses; dates of birth; information pertaining to products, operations, systems, customers, prospective customers, techniques, intentions, processes, plans and expertise. The Contractor must take reasonable measures to ensure that all of its employees, agents, and subcontractors are informed of and abide by this requirement.

27. The Contractor must comply with the provisions of Chapter 11 (“Licenses”) of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060, or e-mail business@arlingtonva.us.
28. The Contractor must, pursuant to Code of Virginia § 2.2-4311.2, be and remain authorized to transact business in the Commonwealth of Virginia during the entire term of this Agreement. Otherwise, the Contract is voidable at the sole option of and with no expense to the County.
29. This Agreement is governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction and venue for any litigation is in the Circuit Court for Arlington County, Virginia, and in no other court.
30. The Contractor covenants for itself, its employees and its subcontractors to save, defend, hold harmless and indemnify the County and all of its elected and appointed officials, officers, current and former employees, agents, departments, agencies, boards and commissions (collectively the “County Indemnitees”) from and against any and all claims made by third parties for any and all losses, damages, injuries, fines, penalties, costs (including court costs and attorneys’ fees), charges, liability, demands or exposure resulting from, arising out of or in any way connected with the Contractor’s negligent or intentionally wrongful acts or omissions, including the negligent or intentionally wrongful acts or omissions of its employees and/or subcontractors, in performance or nonperformance of the Contract. This duty to save, defend, hold harmless and indemnify will survive the termination of this Contract. If the Contractor fails or refuses to fulfill its obligations contained in this section, the Contractor must reimburse the County for any and all resulting payments and expenses, including reasonable attorneys’ fees. The Contractor must pay such expenses upon demand by the County, and failure to do so may result in the County withholding such amounts from any payments to the Contractor under this Contract.
31. To the extent allowed by law, in no event shall either party be liable to the other for indirect, incidental, consequential, special, punitive, liquidated, or exemplary damages (including, without limitation, downtime, loss of data, damage to goodwill, lost profits, revenues, or savings) even if the party has been advised of the claims’ possible existence, except that the foregoing shall not restrict a party’s ability to recover direct

damages for breach of this Contract. Also to the extent allowed by law, in no event shall either party's total and cumulative liability hereunder exceed three times the aggregate amounts paid by the County under this Contract in the 12 months immediately preceding the event giving rise to the claim. The limits of this section do not apply to claims of intellectual property indemnification, death or personal injury.

32. The Contractor warrants and guarantees that in providing services under this Contract neither the Contractor nor any subcontractor is infringing on the intellectual property rights (including, but not limited to, copyright, patent, mask and trademark) of third parties.

If the Contractor or any of its employees or subcontractors uses any design, device, work or material that is covered by patent or copyright, it is understood that the Contract Amount includes all royalties, licensing fees, and any other costs arising from such use in connection with the Work under this Contract.

The Contractor covenants for itself, its employees and its subcontractors to save, defend, hold harmless, and indemnify the County Indemnitees, as defined above, from and against any and all claims, losses, damages, injuries, fines, penalties, costs (including court costs and attorneys' fees), charges, liability or exposure for infringement of or on account of any trademark, copyright, patented or unpatented invention, process or article manufactured or used in the performance of this Contract. This duty to save, defend, hold harmless and indemnify will survive the termination of this Contract. If the Contractor fails or refuses to fulfill its obligations contained in this section, the Contractor must reimburse the County for any and all resulting payments and expenses, including reasonable attorneys' fees. The Contractor must pay such expenses upon demand by the County, and failure to do so may result in the County withholding such amounts from any payments to the Contractor under this Contract.

33. Notices will be effective when made in writing and either (a) delivered in person, (b) delivered to an overnight delivery service or (c) deposited in the United States mail, certified or registered. Notices should be addressed as follows:

TO THE CONTRACTOR:

Mark Zannino, Account Executive – Bus Business
Cummins Sales and Service
7701 General McClellan Road
Manassas, VA 20109
Phone: (443) 250-6279
Email: mark.a.zannino@cummins.com

TO THE COUNTY:

Carmen Rivera, Contract Specialist
Arlington County, Department of Environmental Services
Equipment Bureau
2701 S. Taylor Street
Arlington, VA 22206
Phone: (703) 228-6465
Email: crivera@arlingtonva.us

AND

Dr. Sharon T. Lewis, Purchasing Division Chief
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 500A
Arlington, Virginia 22201
Phone: (703) 228-3294
Email: slewis1@arlingtonva.us

TO COUNTY MANAGER'S OFFICE (FOR PROJECT CLAIMS):

Mark Schwartz, County Manager
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 318
Arlington, Virginia 22201

34. The Contractor must retain all books, records and other documents related to this Contract for at least five years, or such period of time required by the County's funding partner(s), if any, whichever is greater, after the final payment and must allow the County or its authorized agents to examine the Documents during this period and during the Contract Term. The Contractor must provide any requested Documents to the County for examination within 15 days of the request, at the Contractor's expense. Should the County's examination reveal any overcharging by the Contractor, the Contractor must, within 30 days of County's request, reimburse the County for the overcharges and for the reasonable costs of the County's examination, including, but not limited to, the services of external audit firm and attorney's fees; or the County may deduct the overcharges and examination costs from any amount that the County owes to the Contractor. If the Contractor wishes to destroy or dispose of any records related to this Contract (including confidential records to which the County does not have ready access) within five years after the final payment, or such period of time required by the County's funding partner(s), if any, whichever is greater, the Contractor must give the County at least 30 days' notice and must not dispose of the documents if the County objects.

The Purchasing Agent may require the Contractor to demonstrate that it has the necessary facilities, ability, and financial resources to comply with the Contract and

furnish the service, material or goods specified herein in a satisfactory manner at any time during the term of this Contract.

35. The Contractor shall not assign or transfer this Agreement, or any of its rights or interests, without the County's prior written consent.

36. This Agreement may be modified only by written amendment.

37. All remedies available to the County under this Agreement are cumulative, and no remedy is exclusive of any other that is available to the County at law or in equity.

38. The sections, paragraphs, sentences, clauses and phrases of this Agreement are severable; and if any part is held to be invalid, the rest of the Agreement will remain in effect.

IN WITNESS WHEREOF, THE PARTIES HERETO HAVE AFFIXED THEIR SIGNATURES.

THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA

CUMMINS INC., D/B/A CUMMINS SALES & SERVICE

SIGNED: DocuSigned by:
Arlene Palmer
A19432A29B7746C...

SIGNED: DocuSigned by:
darrin.mellinger@cummins.com
7F0B0B0265F140E...

PRINTED NAME: Arlene Palmer

PRINTED NAME: darrin.mellinger@cummins.com

PRINTED TITLE: Buyer

PRINTED TITLE: Bids and Contracts Manager

DATE: 10/26/2022

DATE: 10/15/2022

Exhibit A

Scope of Services

The purpose of this statement of work is to establish a Sole Source contract for the provision of Cummins Original Equipment Manufacturer (OEM) parts and in-shop repair services on an as-needed basis.

I. OEM Parts

The Contractor shall provide OEM parts to the Arlington County Equipment Bureau (Equipment Bureau). The Contractor shall provide parts at a percentage discount, per Exhibit B – Pricing, from the Manufacturer’s list price. The price list used shall be the most recent Manufacturer’s price list.

The Contractor shall apply the percentage discount to the unit price in effect at the time the order is placed.

- a. **Price List:** The Contractor shall provide a copy of the Manufacturer’s list price on all invoices provided to the County or at the request of the County. Each time a new price list becomes available, the Contractor shall notify the County of the new Manufacturer’s price list.
- b. **Delivery:** All Parts are purchased Freight on Board (F.O.B.) destination freight prepaid to the Equipment Bureau, located at 2701 South Taylor Street Arlington, VA 22206. All costs for handling and transportation charges to the designated point of delivery shall be borne by the Contractor. Transportation, handling and all related charges are included in the discount submitted by the Contractor.
- c. **Delivery Time:** The Contractor shall deliver parts to the County no later than within one (1) business day for stock items. Non-Stock items shall be delivered to the County no later than within five (5) business days after receipt of order and shall arrive no later than 1:00 P.M.
- d. **Warranty:** Parts provided by the Contractor shall be covered by the Manufacturer’s standard warranty.

II. Repair Services

The Contractor shall provide OEM repair services to the County’s Cummins’ engines. The Contractor shall provide in-shop repair services on an as-needed basis. In-shop repair services shall be provided to the County at the Contractor’s facility. Repair services shall be provided at an hourly labor rate for Cummins’ engines as indicated per Exhibit B - Pricing. The labor rates provided on Exhibit B - Pricing shall include all direct and indirect costs, including shop fees or any other associated fee.

- a. **Facility Requirements:** The Contractor's facility is required to be in compliance with all federal, state, and local government regulations and permits for an automotive shop. The Contractor shall be in compliance with standards and best practices of OSHA, EPA, State, and local agencies.
- b. **Repair Shop Hours:** Repair facility operating hours for in-shop repair services shall be from Monday through Friday from 8:00 A.M. to 5:00 P.M. EST or EDT, as applicable.
- c. **Estimate:** Repairs shall be priced on a time and materials basis at the labor rate provided per Exhibit B – Pricing. The County will pay the Contractor, on completion and acceptance of each assigned job, only for those materials actually used in the performance of the assigned job. Parts used for repairs shall be invoiced at the percentage discount from the Manufacturer's price list. When requested by the County, the Contractor shall provide originals or certified copies of invoices issued by its supplier(s) detailing the materials used on the assigned job. The Contractor shall provide a written estimate of the cost and time to complete the repairs and get the approval of it by the Project Officer before commencing Work. Payment will not be made for any Work that has not been authorized.
- d. **Work Status:** The Contractor shall keep the Project Officer or designee updated with the status and delays of the vehicle, upon request.
- e. **Vehicle Responsibility:** The Contractor shall assume full liability and responsibility for all vehicles and contents (including radios and other standard or installed equipment), placed in its custody by the County under this Contract.
- f. **Vehicle Inspection:** The County will inspect all repairs and determine that repairs have been completed as requested. After the County inspects the vehicle, if it is determined that repairs have not met the quality set forth in the Contract, the Contractor shall complete any necessary repair within 48 hours.
- g. **Warranty:** Services provided by the Contractor shall be warranted for a minimum of 90 days from the point which the County pays the service invoice.

Pricing

To whom it may concern,

RE: Labor / travel rates for 2022

Cummins Glen Burnie has an established and published hourly rate which is usually established as of any work quoted after the 1st of January 2022.

Currently the published rates are as follows:

Engine In shop published rates effective as of 1 st Jan 2022	
Std Rate	\$165.00 per hour
Time and a half	\$247.50 per hour
Double Time	\$330.00 per hour

Engine Field Service published rates effective as of 1 st Jan 2022	
Std Rate	\$160.00 per hour
Time and a half	\$240.00 per hour
Double Time	\$320.00 per hour

Power Gen Field Service published rates effective as of 1 st Jan 2022	
Std Rate	\$160.00 per hour
Time and a half	\$240.00 per hour
Double Time	\$320.00 per hour

Engine & Power Gen In Shop rate timings:

Std rate is applied to work carried out Mon to Friday 7am till 5:00pm

Time and a half is applied if customer request work carried out outside of std rate time during Monday 7am till Saturday 11.59pm

Double time is applied if customer requests work carried out on Sundays and public holidays

Engine & Power Gen Field service rate timings:

Std rate is applied to work carried out Mon to Friday 7am till 3:30pm

Time and a half is applied if customer request work carried out outside of std rate time during Monday 7am till Saturday 11.59pm

Double time is applied if customer requests work carried out on Sundays and public holidays

Mileage is included in all field service calls plus Travel Time.
Travel Time is calculated at every 40 miles = 1 hr

Cummins Sales and Service
7701 General McClellan Road
Manassas, VA, 20109 USA
Tel: (571) 292-8740
24/7 parts and service: (800) 783-7061
salesandservice.cummins.com



02/07/2022

To Whom It May Concern,,

Parts

*Up to 34% discount off manufacturer's suggested list, depending on the specific part (Average Discount of 31%)

*Next Day parts shipping available

Services Offered

*In Shop and On-Site engine repairs on the ISB, ISC G+, ISL9, ISL G, PX9 engines

*Voith Transmissions repairs, including rebuild

Cummins Inc Proprietary Systems

*Insite Diagnostics Software

*Quickserve Online - controlled access website that provides Parts & Service related information covering nearly 14 million Cummins engines built since 1960.

Expert Diagnostics System - The key to improving efficiency in your service operation is a fast, accurate diagnosis. Cummins Expert Diagnostic System (EDS) helps you achieve both goals through the use of a global database with next-generation troubleshooting, and a data-entry system that cuts down on redundancy.

*Cummins Virtual College - Cummins Virtual College is an interactive computer-based self-study learning system. This training tool is proven to reduce training costs by minimizing time "away from the shop" for technicians.

*Cummins Inc Connected Solutions - Connected Solutions empowers customers to make informed, time-critical business decisions by providing actionable information about your Cummins powered equipment.

*Fleetguard Filtration - The only filter manufacturer that is also part of an engine manufacturer, we know precisely how to provide the very best in engine protection.

Sincerely

Mark Zannino

Territory Account Executive

Cummins Sales and Service

Cummins Sales and Service
7701 General McClellan Road
Manassas, VA 20109
Tel (571) 292-8740
salesandservice.cummins.com