

ARLINGTON COUNTY, VIRGINIA

**AGREEMENT NO. 17-199-9
AMENDMENT NUMBER 7**

This Amendment Number 7 is made on 11/22/2022 by the County and amends Agreement Number 17-199-9 ("Main Agreement") dated December 7, 2017 between Transit Solutions, LLC (TSI) ("Contractor") and the County Board of Arlington County, Virginia ("County").

The County and the Contractor agree to amend the Main Agreement as follows:

- 1. In accordance with Clause 5 – Option to Extend Services, this agreement is hereby extended through June 11, 2023.**
- 2. REPLACE THE COVID-19 VACCINATION POLICY FOR CONTRACTORS IN CLAUSE 53. COVID 19 VACCINATION POLICY FOR CONTRACTORS IN ITS ENTIRETY WITH THE FOLLOWING:**

Due to the ongoing COVID-19 pandemic, the County has taken various steps to protect the welfare, health, safety, and comfort of the workforce and public at large. As part of these steps, the County has implemented various requirements with respect to health and safety including policies with respect to social distancing, the use of face-coverings and vaccine mandates. To protect the County’s workforce and the public at large, all employees and subcontractors of the Contractor who are assigned to this Contract, should be fully vaccinated against COVID-19. Any contractor employee or subcontractor who is not fully vaccinated should be following a weekly testing protocol as established by the Contractor, unless exempt pursuant to a valid reasonable accommodation under state or federal law.

As a result of the above change, EXHIBIT I: CONTRACTOR COVID-19 VACCINATION QUARTERLY COMPLIANCE CERTIFICATION are hereby removed.

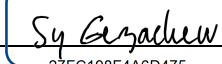
- 3. Exhibit H – Price Schedule is hereby revised to include the Hardware Component Quote attached to this Amendment No. 7.**

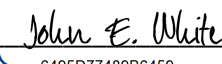
All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

TRANSIT SOLUTIONS, LLC

AUTHORIZED: DocuSigned by:
SIGNATURE: 
27FC198F4A6D475...
NAME: Sy Gezachew
TITLE: PROCUREMENT OFFICER
DATE: 11/22/2022

AUTHORIZED: DocuSigned by:
SIGNATURE: 
6495D77489B6459...
NAME: John E. White
TITLE: President, Transit Solutions, LLC
DATE: 11/21/2022

REVISED EXHIBIT H - PRICE SCHEDULE



QUOTE

FROM: Attention Name: John White
 Company Name: Transit Solutions, LLC (DBA: TSI Video)
 Street Address: 525 W. New Castle St., Suite 1
 City, State, Zip: Zelienople, PA 16063
 Email: john.white@tsivideo.com
 Phone: 724-473-0336 x110
 Fax: 724-473-0346

DATE: November 21, 2022

TO: Attention Name: Tom Scherer
 Company Name: Arlington Regional Transit (ART)
 Phone: 703-228-3281
 Email: tscherer@arlingtonva.us

QUOTE BY	DESCRIPTION OF JOB	SHIPPING METHOD	SHIPPING TERMS	PAYMENT TERMS
John White	Component Pricing Quote For Period Current - to - 09302023	Ground	FOB Origin	Net 30 Days

HARDWARE COMPONENT QUOTE (Period of 12/1/2022 - 09/30/2023)				
TSI PART #	DESCRIPTION	UNIT PRICE	QTY	EXTENDED PRICE
NEX-NVR	TSI Nexus-NVR Network Video Recorder	\$2,500.00	1	\$ 2,500.00
SSD-NEX-4TB	TSI 4TB Removable Solid State Drive (SSD)	\$980.00	1	\$ 980.00
NEX-PWR-DIS-005	Power Distribution Pigtail/Harness for Nexus-NVR	\$66.00	1	\$ 66.00
TSIP-17	TSI Slim Line Interior 3MP IP Camera with IR Illumination	\$242.00	1	\$ 242.00
TSIP-18	TSI Slim Line Exterior 3MP IP Camera with IR Illumination	\$255.00	1	\$ 255.00
BRK-UNIV-MNT	TSI Universal Front Camera Mount For TSIP-17	\$147.00	1	\$ 147.00
ACC-00002	TSI 4 Color LED Status Module	\$80.00	1	\$ 80.00
ACC-03-RJ45	TSI Garmin GPS-16X Receiver With RJ45	\$138.00	1	\$ 138.00
ACC-00005-V1	TSI TransView Event Button/Switch	\$50.00	1	\$ 50.00
WLS-601	TSI 802.11ac Wireless Access Point (AP)	\$456.00	1	\$ 456.00
WLS-601-BRK	TSI Bracket For WLS-601 Wireless AP	\$26.00	1	\$ 26.00
WLS-402	TSI 802.11ac Dual Lead Wireless Antenna	\$234.00	1	\$ 234.00

NOTES

- Shipping from TSI to ART included in quoted price.
- Sales Tax not included in quote. Arlington Transit is tax exempt.
- All hardware items supplied will be covered under Arlington Warranty.
- Lead times vary based on purchased quantity.

Pricing for TSI Proposed Base Solution

EXHIBIT H - PRICE SCHEDULE

NAME OF OFFEROR OR CONTRACTOR		SOLICITATION OR CONTRACT NUMBER		PAGE	
Transit Solutions, LLC		17-199-9		Section III	
SCOPE OF WORK					
The Contractor shall provide all manpower, materials, tools, supplies, and all equipment incidental to and necessary for the provision, installation, implementation, and training for digital video and audio systems to be installed in Arlington County's fleet of public transit vehicles.					
ITEM NO.	DESCRIPTION	QTY	UNIT	UNIT PRICE	AMOUNT
BASE YEAR					
1.0	Task 1				
1.1	Delivery and installation of complete garage equipment at primary lot to include rack mounted server, three (3) HDD readers, ten (10) spare HDD, system software, and viewing software with three (3) year parts and labor warranty.	1	EA	\$ 15,988.00	\$15,988.00
1.2	Delivery and installation of complete six (6) camera system on a single 28' ARBOC bus to include an eight (8) camera DVR, HDD(s), cameras, remote system monitor, "panic" switch, GPS receiver, all wiring, and wireless network access point with three (3) year parts and labor warranty	1	EA	\$ 4,513.00	\$4,513.00
1.3	Delivery and installation of complete eight (8) camera system on a single 31' NABI bus to include an eight (8) camera DVR, HDD(s), cameras, remote system monitor, "panic" switch, GPS receiver, all wiring, and wireless network access point with 3 year parts and labor warranty	1	EA	\$ 4,836.00	\$4,836.00
1.4	Delivery and installation of complete eight (8) camera system on a single 35' NABI bus to include an eight (8) camera DVR, HDD(s), cameras, remote system monitor, "panic" switch, GPS receiver, all wiring, and wireless network access point with 3 year parts and labor warranty	1	EA	\$ 4,836.00	\$4,836.00
1.5	Delivery and installation of complete eight (8) camera system on a single 40' NABI bus to include an eight (8) camera DVR, HDD(s), cameras, remote system monitor, "panic" switch, GPS receiver, all wiring, and wireless network access point with 3 year parts and labor warranty	1	EA	\$ 4,836.00	\$4,836.00
1.6	2 hour system training class at ART Operations Center upon completion of bus installation with delivery of operations and maintenance manuals.	1	EA	\$ 1,900.00	\$1,900.00
1.7	Recommended diagnostic equipment	1	EA	\$ -	\$0.00
	SUB-TOTAL TASK 1				\$36,908.00
2.0	Task 2				
2.1	Delivery and installation of complete six (6) camera system on a single 28' ARBOC bus to include an eight (8) camera DVR, HDD(s), cameras, remote system monitor, "panic" switch, GPS receiver, all wiring, and wireless network access point with three (3) year parts and labor warranty	7	EA	\$ 4,513.00	\$31,591.00
2.2	Delivery and installation of complete eight (8) camera system on a single 31' NABI bus to include an eight (8) camera DVR, HDD(s), cameras, remote system monitor, "panic" switch, GPS receiver, all wiring, and wireless network access point with 3 year parts and labor warranty	14	EA	\$ 4,836.00	\$67,704.00
2.3	Delivery and installation of complete eight (8) camera system on a single 35' NABI bus to include an eight (8) camera DVR, HDD(s), cameras, remote system monitor, "panic" switch, GPS receiver, all wiring, and wireless network access point with 3 year parts and labor warranty	19	EA	\$ 4,836.00	\$91,884.00
2.4	Delivery and installation of complete eight (8) camera system on a single 40' NABI bus to include an eight (8) camera DVR, HDD(s), cameras, remote system monitor, "panic" switch, GPS receiver, all wiring, and wireless network access point with 3 year parts and	15	EA	\$ 4,836.00	\$72,540.00

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Transit Solutions, LLC		17-199-9		Section III	
SCOPE OF WORK					
The Contractor shall provide all manpower, materials, tools, supplies, and all equipment incidental to and necessary for the provision, installation, implementation, and training for digital video and audio systems to be installed in Arlington County's fleet of public transit vehicles.					
ITEM NO.	SUPPLIES/SERVICES	EST QTY	UNIT	UNIT PRICE	AMOUNT
2.5	Two (2) four (4) hour training sessions, one at the ART Operations Center and one at the ART Maintenance Facility.	1	EA	\$ 2,700.00	\$2,700.00
	SUB-TOTAL TASK 2				\$266,418.00
3.0	Spare Parts				
3.1	Spare Parts		NTE ALLOWANCE		\$15,000.00
	TOTAL - BASE YEAR				\$318,328.00
	(Items 1.1 through 1.7, 2.1 through 2.6 and 3.1)				
4.0	OPTIONAL TASKS - TASK 1				
4.1	Replace eight (8) camera DVR with twelve (12) camera DVR on the full size NABI buses	3	EA	\$ -	\$0.00
4.2	Extension of parts and labor warranty on all Task 1 items from 3 years to 4 years on Task 1 hardware	1	EA	\$ 2,952.00	\$2,952.00
4.3	Extension of parts and labor warranty on all Task 1 items from 3 years to 5 years on Task 1 hardware	1	EA	\$ 5,677.00	\$5,677.00
5.0	OPTIONAL TASKS - TASK 2				
5.1	Replace eight (8) camera DVR with 12 camera DVR on the full size NABI buses	55	EA	\$ -	\$0.00
5.2	Extension of parts and labor warranty on all Task 2 items from 3 years to 4 years	55	EA	\$ 386.00	\$21,230.00
5.3	Extension of parts and labor warranty on all Task 2 items from 3 years to 5 years	55	EA	\$ 772.00	\$42,460.00
OPTION YEAR ONE					
1.0	Task 3				
1.1	Delivery and installation of complete eight (8) camera system on a single heavy duty bus to include eight (8) camera DVR, HDD(s), cameras, remote system monitor, "panic" switch, GPS receiver, all wiring, and wireless network access point anticipated purchase in 2018 with three (3) year parts and labor warranty	13	EA	\$ 4,904.00	\$63,752.00
	SUB-TOTAL TASK 3 - Option Year One				\$63,752.00
2.0	Spare Parts				
2.1	Spare Parts		NTE ALLOWANCE		\$15,000.00
	TOTAL - OPTION YEAR ONE				\$78,752.00
	(Items 1.1 and 2.1)				
	OPTIONAL TASKS - OPTION YEAR ONE				
1.2	Replace eight (8) camera DVR with twelve (12) camera DVR on the above heavy duty buses	13	SY	\$ -	\$0.00
1.3	Extension of parts and labor warranty on Task 3 items from three (3) years to four (4) years	13	LF	\$ 392.00	\$5,096.00
1.4	Extension of parts and labor warranty on Task 3 items from three (3) years to five (5) years	13	LF	\$ 754.00	\$9,802.00
OPTION YEAR TWO					
1.0	Task 3				

Arlington County Government PRICE SCHEDULE- Attachment G

NAME OF OFFEROR OR CONTRACTOR		SOLICITATION OR CONTRACT NUMBER		PAGE	
Transit Solutions, LLC		17-199-9		Section III	
SCOPE OF WORK:					
The Contractor shall provide all manpower, materials, tools, supplies, and all equipment incidental to and necessary for the provision, installation, implementation, and training for digital video and audio systems to be installed in Arlington County's fleet of public transit vehicles.					
ITEM NO.	SUPPLIES/SERVICES	EST QTY	UNIT	UNIT PRICE	AMOUNT
1.1	Delivery and installation of complete eight (8) camera system on a single heavy duty bus to include eight (8) camera DVR, HHD(s), cameras, remote system monitor, "panic" switch, GPS receiver, all wiring, and wireless network access point anticipated purchase in 2019 with three (3) year parts and labor warranty	8	EA	\$ 4,904.00	\$39,232.00
	SUB-TOTAL TASK 3 - Option Year Two				\$39,232.00
2.0	<u>Spare Parts</u>				
2.1	Spare Parts		NTE ALLOWANCE		\$15,000.00
	TOTAL - OPTION YEAR TWO (Items 1.1 and 2.1)				\$54,232.00
	OPTIONAL TASKS - OPTION YEAR TWO				
1.2	Replace eight (8) camera DVR with twelve (12) camera DVR on the above heavy duty buses	8	SY	\$ -	\$0.00
1.3	Extension of parts and labor warranty on Task 3 items from three (3) years to four (4) years	8	LF	\$ 392.00	\$3,136.00
1.4	Extension of parts and labor warranty on Task 3 items from three (3) years to five (5) years	8	LF	\$ 754.00	\$6,032.00
OPTION YEAR THREE					
1.0	Task 3				
1.1	Delivery and installation of complete eight (8) camera system on a single heavy duty bus to include eight (8) camera DVR, HHD(s), cameras, remote system monitor, "panic" switch, GPS receiver, all wiring, and wireless network access point anticipated purchase in 2020 with three (3) year parts and labor warranty	8	EA	\$ 4,904.00	\$39,232.00
	SUB-TOTAL TASK 3 - Option Year Three				\$39,232.00
2.0	<u>Spare Parts</u>				
2.1	Spare Parts		NTE ALLOWANCE		\$15,000.00
	TOTAL - OPTION YEAR THREE (Items 1.1 and 2.1)				\$54,232.00
	OPTIONAL TASKS - OPTION YEAR THREE				
1.2	Replace eight (8) camera DVR with twelve (12) camera DVR on the above heavy duty buses	8	SY	\$ -	\$0.00
1.3	Extension of parts and labor warranty on Task 3 items from three (3) years to four (4) years	8	LF	\$ 392.00	\$3,136.00
1.4	Extension of parts and labor warranty on Task 3 items from three (3) years to five (5) years	8	LF	\$ 754.00	\$6,032.00
OPTION YEAR FOUR					
1.0	Task 3				

**Arlington County Government PRICE
SCHEDULE- Attachment G**

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SCOPE OF WORK:					
The Contractor shall provide all manpower, materials, tools, supplies, and all equipment incidental to and necessary for the provision, installation, implementation, and training for digital video and audio systems to be installed in Arlington County's fleet of public transit vehicles.					
ITEM NO.	SUPPLIES/SERVICES	EST QTY	UNIT	UNIT PRICE	AMOUNT
1.1	Delivery and installation of complete eight (8) camera system on a single heavy duty bus to include eight (8) camera DVR, HDD(s), cameras, remote system monitor, "panic" switch, GPS receiver, all wiring, and wireless network access point anticipated purchase in 2021 with three (3) year parts and labor warranty	10	EA	\$ 4,904.00	\$49,040.00
	SUB-TOTAL TASK 3 - Option Year Four				\$49,040.00
2.0	<u>Spare Parts</u>				
2.1	Spare Parts		NTE ALLOWANCE		\$15,000.00
	TOTAL - OPTION YEAR FOUR				\$64,040.00
	(Items 1.1 and 2.1)				
	OPTIONAL TASKS - OPTION YEAR FOUR				
1.2	Replace eight (8) camera DVR with twelve (12) camera DVR on the above heavy duty buses	10	SY	\$ -	\$0.00
1.3	Extension of parts and labor warranty on Task 3 items from three (3) years to four (4) years	10	LF	\$ 392.00	\$3,920.00
1.4	Extension of parts and labor warranty on Task 3 items from three (3) years to five (5) years	10	LF	\$ 754.00	\$7,540.00
	GRAND TOTAL				\$569,584.00
	BASE YEAR PLUS FOUR OPTION YEARS				
NOTES:					
<p>BASIS OF AWARD: Line item unit prices proposed above are for an indefinite quantity and will be fixed for the duration of this contract and serve as the determination for award. Award will be based on the lowest conforming, responsible offer for the total price of the Base Year and Option Years One through Four. Evaluation of Option Year prices will not obligate the County to exercise the option.</p> <p>COMMENCEMENT, PROSECUTION AND COMPLETION OF WORK: The Contractor shall be required to (a) commence work under this contract within 10 calendar days after the date the Contractor receives Notice to Proceed; (b) prosecute the work diligently; and (c) complete all work ready for use not later than the number of days specified in the contract.</p> <p>NOTE: The quantities listed are for estimating purposes only. The actual quantities will be determined upon actual services provided during the term of the contract.</p>					