

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RIDER CONTRACT

TO: HART NISSAN 6564 MECHANICSVILLE TURNPIKE MECHANICSVILLE, VIRGINIA 23111	DATE ISSUED:	<u>DECEMBER 8, 2020</u>
	CURRENT REFERENCE NO:	<u>21-DES-R-445-4</u>
	CONTRACT TITLE:	<u>REPLACEMENT OF HYBRID VEHICLES FOR POLICE & SHERIFF'S OFFICE</u>

**THIS IS A NOTICE OF A RIDER CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE
VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

Arlington rides the Lead Agency's contract referenced below for the goods and services so referenced. The contract documents consist of this notice and terms and conditions of the Lead Agency Agreement including any attachments or amendments thereto.

LEAD AGENCY NAME: VIRGINIA SHERIFF'S ASSOCIATION

LEAD AGENCY CONTRACT NUMBER: 21-04-0925

EFFECTIVE DATE: FEBRUARY 4, 2021

EXPIRES: OCTOBER 8, 2021

RENEWALS: TWO (2) ONE-YEAR RENEWAL PERIOD FROM OCTOBER 9TH, 2021 TO OCTOBER 8TH, 2023

COMMODITY CODE(S): 07105

LIVING WAGE: N

ATTACHMENTS:

ATTACHMENT A – RIDER AGREEMENT

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: PHIL ENGLANDER

VENDOR TEL. NO.: (804) 417-2590

EMAIL ADDRESS: PHIL@HARTNISSAN.COM

COUNTY CONTACT: C MATTHEW DAVILLA (DES-EQUIPMENT BUREAU)

COUNTY TEL. NO.: (703) 228-6591

COUNTY CONTACT EMAIL: LRANGEEN@ARLINGTONVA.US

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VA 22201**

RIDER AGREEMENT NO. 21-DES-R-445-4

THIS AGREEMENT (hereinafter "Agreement") is made, on December 8, 2020 by the County, between Hart Nissan ("Contractor"), a Virginia corporation with a place of business at 6564 Mechanicsville Turnpike, Mechanicsville, Virginia 23111 authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County"). The County and the Contractor, for the consideration specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

1. CONTRACT DOCUMENTS

The Contract Documents consist of this Agreement, Exhibit A – Virginia Sheriff's Association Contract Award Agreement 21-04-0925, and Exhibit B – Pricing Sheet together with any exhibits and amendments issued or applicable thereto (collectively, "Contract Documents" or "Contract"). This Agreement rides a contract awarded to the Contractor by Virginia Sheriff's Association and extended by the Contractor to the County on the same terms and conditions as the Contractor's agreement with Virginia Sheriff's Association. Where the terms of this Agreement vary from the terms and conditions of the other Contract Documents, the terms and conditions of this Agreement shall prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

2. CONTRACT TERM

The Contractor's provision of goods and services for the County ("Work") shall commence upon the execution of the Agreement by the County", and shall be completed no later than October 8th, 2021("Contract Term"), subject to any modifications as provided for in the Contract Documents regarding the Contract Term. No aspect of the Work shall be deemed complete until it is accepted by the County's Project Officer.

Upon satisfactory performance by the Contractor, if the Virginia Sheriff's Association renews their agreement identified in Exhibit A, the County may elect to renew this Agreement under the same contract terms for two (2) one-year renewal periods from October 9th, 2021 to October 8th, 2023 ("Subsequent Contract Term"). However, if the Virginia Sheriff's Association does NOT renew their agreement identified in Exhibit A, this Agreement shall automatically expire on the date of the contract expiration date.

3. PAYMENT

Payment will be made by the County to the Contractor within forty-five (45) days after receipt by the County Project Officer of an invoice detailing the Work provided by the Contractor and accepted by the County. Each invoice must certify that the invoice submitted is a true and accurate accounting of the work performed and goods and/or services provided and must be signed and attested to by the

Contractor or authorized designee. The Project Officer will either approve the invoice or require corrections. The number of the County Purchase Order pursuant to which authority goods or services have been performed or delivered shall appear on all invoices.

4. SCOPE OF WORK

The Contractor agrees to perform the goods and/or services described in the Contract Documents (hereinafter “the Work”). The primary purpose of the Work is to furnish replacement of hybrid vehicles for use of the Police and Sheriff’s office.

The Contract Documents set forth the minimum Work estimated by the County and the Contractor to be necessary to complete the Work. It shall be the Contractor’s responsibility, at the Contractor’s sole cost, to provide the specific Work set forth in the Contract Documents sufficient to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor’s responsibility to manage the details and execution of the Work.

5. PROJECT OFFICER

The performance of the Contractor is subject to the review and approval of the County Project Officer (“Project Officer”) who shall be appointed by the Director of the Arlington County department or agency which seeks to obtain the Work pursuant to this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its Work pursuant to the Contract Documents.

6. COUNTY PURCHASE ORDER REQUIREMENT

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction. A Purchase Order must indicate that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense.

7. NON-APPROPRIATION

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County’s written notice.

8. APPLICABLE LAW, FORUM, VENUE AND JURISDICTION

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect thereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its Work pursuant to this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

9. NOTICES

Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered by an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

TO THE CONTRACTOR:

Phil Englander
Hart Nissan
6564 Mechanicsville Turnpike
Mechanicsville, Virginia 23111
Email: phil@harnissan.com

TO THE COUNTY:

Laila Rangeen
DES Equipment Bureau
2701 S Taylor Street
Arlington, Virginia 22206
Email: lrageen@arlingtonva.us

AND

Sharon T. Lewis, LL.M, MPS, VCO, CPPB
Purchasing Agent
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 500
Arlington, Virginia 22201

TO COUNTY MANAGER'S OFFICE (FOR PROJECT CLAIMS):

Mark Schwartz, County Manager
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 318
Arlington, Virginia 22201

10. ARLINGTON COUNTY BUSINESS LICENSES

The Contractor must comply with the provisions of Chapter 11 (“Licenses”) of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060.

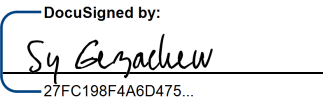
11. COUNTERPARTS

This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON
COUNTY, VIRGINIA

HART NISSAN

AUTHORIZED SIGNATURE:  27FC198F4A6D475...

NAME: SY GEZACHEW

TITLE: PROCUREMENT OFFICER

DATE: 2/4/2021

AUTHORIZED SIGNATURE:  DD21BBFA625C429...

NAME: Phil Englander

TITLE: Sales Manager

DATE: 2/4/2021

EXHIBIT B - PRICING SHEET**Virginia Sheriffs' Association - Vehicle Procurement Program Bid Award Summary - Bid 21-04-0925**

<i>Name of Dealership</i>	<i>Type of Vehicle</i>	<i>Zone</i>	<i>Base Price</i>
<u>FORD MUSTANG GT 2DR FASTBACK (P8C) (Specification #01)</u>			
Hall Automotive	2021 Ford Mustang GT 2dr Fastback (P8C)	Dogwood	\$37,652.00
Hall Automotive	2021 Ford Mustang GT 2dr Fastback (P8C)	Colonial	\$37,552.00
Hall Automotive	2021 Ford Mustang GT 2dr Fastback (P8C)	Heritage	\$37,502.00
Hall Automotive	2021 Ford Mustang GT 2dr Fastback (P8C)	Chesapeake	\$37,402.00
<i>Name of Dealership</i>	<i>Type of Vehicle</i>	<i>Zone</i>	<i>Base Price</i>
<u>FORD ECOSPORT S FWD (S2F) (Specification #02)</u>			
Sheehy Ford of Richmond	2021 Ford Ecosport S FWD (S2F)	Dogwood	\$19,165.00
Sheehy Ford of Richmond	2021 Ford Ecosport S FWD (S2F)	Colonial	\$19,092.00
Sheehy Ford of Richmond	2021 Ford Ecosport S FWD (S2F)	Heritage	\$19,100.00
Sheehy Ford of Richmond	2021 Ford Ecosport S FWD (S2F)	Chesapeake	\$19,040.00
<i>Name of Dealership</i>	<i>Type of Vehicle</i>	<i>Zone</i>	<i>Base Price</i>
<u>FORD ESCAPE S - FWD (U0F) (Specification #03)</u>			
Sheehy Ford of Richmond	2021 Ford Escape (U0F)	Dogwood	\$20,925.00
Sheehy Ford of Richmond	2021 Ford Escape (U0F)	Colonial	\$20,798.00
Sheehy Ford of Richmond	2021 Ford Escape (U0F)	Heritage	\$20,798.00
Sheehy Ford of Richmond	2021 Ford Escape (U0F)	Chesapeake	\$20,730.00
<i>Name of Dealership</i>	<i>Type of Vehicle</i>	<i>Zone</i>	<i>Base Price</i>
<u>FORD ESCAPE SE - FWD (U0G) (Specification #04)</u>			
Sheehy Ford of Richmond	2021 Ford Escape SE FWD (U0G)	Dogwood	\$23,722.00
Sheehy Ford of Richmond	2021 Ford Escape SE FWD (U0G)	Colonial	\$23,622.00
Sheehy Ford of Richmond	2021 Ford Escape SE FWD (U0G)	Heritage	\$23,622.00
Sheehy Ford of Richmond	2021 Ford Escape SE FWD (U0G)	Chesapeake	\$23,597.00
<i>Name of Dealership</i>	<i>Type of Vehicle</i>	<i>Zone</i>	<i>Base Price</i>
<u>FORD ESCAPE SE SPORT FWD HYBRID (U0B) (Specification #05)</u>			
Sheehy Ford of Richmond	2021 Ford Escape SE Sport (U0B)	Dogwood	\$24,773.00
Sheehy Ford of Richmond	2021 Ford Escape SE Sport (U0B)	Colonial	\$24,673.00
Sheehy Ford of Richmond	2021 Ford Escape SE Sport (U0B)	Heritage	\$24,673.00
Sheehy Ford of Richmond	2021 Ford Escape SE Sport (U0B)	Chesapeake	\$24,648.00
<i>Name of Dealership</i>	<i>Type of Vehicle</i>	<i>Zone</i>	<i>Base Price</i>
<u>FORD EXPLORER RWD 2.3L (K7B) (Specification #06)</u>			
Sheehy Ford of Richmond	2021 Ford Explorer (K7B)	Dogwood	\$26,784.00
Sheehy Ford of Richmond	2021 Ford Explorer (K7B)	Colonial	\$26,684.00
Sheehy Ford of Richmond	2021 Ford Explorer (K7B)	Heritage	\$26,684.00
Sheehy Ford of Richmond	2021 Ford Explorer (K7B)	Chesapeake	\$26,659.00
<i>Name of Dealership</i>	<i>Type of Vehicle</i>	<i>Zone</i>	<i>Base Price</i>
<u>FORD POLICE INTERCEPTOR UTILITY AWD (K8A) (Specification #07)</u>			
Sheehy Ford of Richmond	2021 Ford Police Intceptor Utility AWD (K8A)	Dogwood	\$32,555.00

Virginia Sheriffs' Association - Vehicle Procurement Program Bid Award Summary - Bid 21-04-0925

Sheehy Ford of Richmond	2021 Ford Police Inteceptor Utility AWD (K8A)	Colonial	\$32,455.00
Sheehy Ford of Richmond	2021 Ford Police Inteceptor Utility AWD (K8A)	Heritage	\$32,455.00
Sheehy Ford of Richmond	2021 Ford Police Inteceptor Utility AWD (K8A)	Chesapeake	\$32,429.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD EXPEDITION MAX XL 4X2 (K1F) (Specification #08)</u>			
Sheehy Ford of Richmond	2021 Ford Expedition EL (K1F)	Dogwood	\$39,660.00
Sheehy Ford of Richmond	2021 Ford Expedition EL (K1F)	Colonial	\$39,560.00
Sheehy Ford of Richmond	2021 Ford Expedition EL (K1F)	Heritage	\$39,560.00
Sheehy Ford of Richmond	2021 Ford Expedition EL (K1F)	Chesapeake	\$39,528.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD EXPEDITION MAX XL 4X4 (K1G) (Specification #09)</u>			
Hall Automotive	2021 Ford Expedition MAX (K1G)	Dogwood	\$42,631.00
Hall Automotive	2021 Ford Expedition MAX (K1G)	Colonial	\$42,531.00
Hall Automotive	2021 Ford Expedition MAX (K1G)	Heritage	\$42,481.00
Hall Automotive	2021 Ford Expedition MAX (K1G)	Chesapeake	\$42,381.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD EXPEDITION XL SSV 4X2 (U1F) (Specification #10)</u>			
Sheehy Ford of Richmond	2021 Ford Expedition XL (U1F)	Dogwood	\$34,980.00
Sheehy Ford of Richmond	2021 Ford Expedition XL (U1F)	Colonial	\$34,880.00
Sheehy Ford of Richmond	2021 Ford Expedition XL (U1F)	Heritage	\$34,880.00
Sheehy Ford of Richmond	2021 Ford Expedition XL (U1F)	Chesapeake	\$34,843.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD EXPEDITION XL SSV 4X4 (U1G) (Specification #11)</u>			
Sheehy Ford of Richmond	2021 Ford Expedition XL (U1G)	Dogwood	\$37,846.00
Sheehy Ford of Richmond	2021 Ford Expedition XL (U1G)	Colonial	\$37,786.00
Sheehy Ford of Richmond	2021 Ford Expedition XL (U1G)	Heritage	\$37,786.00
Sheehy Ford of Richmond	2021 Ford Expedition XL (U1G)	Chesapeake	\$37,746.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD BRONCO SPORT (R9A) (Specification #12)</u>			
Sheehy Ford of Richmond	2021 Ford Bronco Sport (R9A)	Dogwood	\$24,200.00
Sheehy Ford of Richmond	2021 Ford Bronco Sport (R9A)	Colonial	\$24,100.00
Sheehy Ford of Richmond	2021 Ford Bronco Sport (R9A)	Heritage	\$24,100.00
Hall Automotive	2021 Ford Bronco Sport (R9A)	Chesapeake	\$24,020.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD RANGER XL SUPER CAB 4X2 (R1E) (Specification #13)</u>			
Hall Automotive	2021 Ford Ranger XL Super Cab 4x2 (R1E)	Dogwood	\$22,647.00
Hall Automotive	2021 Ford Ranger XL Super Cab 4x2 (R1E)	Colonial	\$22,547.00
Hall Automotive	2021 Ford Ranger XL Super Cab 4x2 (R1E)	Heritage	\$22,497.00
Hall Automotive	2021 Ford Ranger XL Super Cab 4x2 (R1E)	Chesapeake	\$22,397.00
Name of Dealership	Type of Vehicle	Zone	Base Price

Virginia Sheriffs' Association - Vehicle Procurement Program Bid Award Summary - Bid 21-04-0925

FORD RANGER XL SUPER CAB 4X4 (R1F) (Specification #14)

Sheehy Ford of Richmond	2021 Ford Ranger XL Super Cab 4x4 (R1F)	Dogwood	\$23,733.00
Hall Automotive	2021 Ford Ranger XL Super Cab 4x4 (R1F)	Colonial	\$23,653.00
Hall Automotive	2021 Ford Ranger XL Super Cab 4x4 (R1F)	Heritage	\$23,603.00
Hall Automotive	2021 Ford Ranger XL Super Cab 4x4 (R1F)	Chesapeake	\$23,503.00
Name of Dealership	Type of Vehicle	Zone	Base Price

FORD RANGER XL CREW CAB 4X2 (R4E) (Specification #15)

Hall Automotive	2021 Ford Ranger XL Crew Cab 4x2 (R4E)	Dogwood	\$24,035.00
Hall Automotive	2021 Ford Ranger XL Crew Cab 4x2 (R4E)	Colonial	\$23,935.00
Hall Automotive	2021 Ford Ranger XL Crew Cab 4x2 (R4E)	Heritage	\$23,885.00
Hall Automotive	2021 Ford Ranger XL Crew Cab 4x2 (R4E)	Chesapeake	\$23,785.00
Name of Dealership	Type of Vehicle	Zone	Base Price

FORD RANGER XL CREW CAB 4X4 (R4F) (Specification #16)

Sheehy Ford of Richmond	2021 Ford Ranger XL Crew Cab 4x4 (R4F)	Dogwood	\$25,897.00
Hall Automotive	2021 Ford Ranger XL Crew Cab 4x4 (R4F)	Colonial	\$25,822.00
Hall Automotive	2021 Ford Ranger XL Crew Cab 4x4 (R4F)	Heritage	\$25,772.00
Hall Automotive	2021 Ford Ranger XL Crew Cab 4x4 (R4F)	Chesapeake	\$25,672.00
Name of Dealership	Type of Vehicle	Zone	Base Price

FORD F-150 REGULAR CAB 4X2 122" WB (F1C) (Specification #17)

Hall Automotive	2021 Ford F-150 (F1C)	Dogwood	\$21,372.00
Hall Automotive	2021 Ford F-150 (F1C)	Colonial	\$21,272.00
Hall Automotive	2021 Ford F-150 (F1C)	Heritage	\$21,222.00
Hall Automotive	2021 Ford F-150 (F1C)	Chesapeake	\$21,122.00
Name of Dealership	Type of Vehicle	Zone	Base Price

FORD F-150 REGULAR CAB 4X4 122" WB (F1E) (Specification #18)

Sheehy Ford of Richmond	2021 Ford F-150 (F1E)	Dogwood	\$24,609.00
Sheehy Ford of Richmond	2021 Ford F-150 (F1E)	Colonial	\$24,509.00
Sheehy Ford of Richmond	2021 Ford F-150 (F1E)	Heritage	\$24,509.00
Sheehy Ford of Richmond	2021 Ford F-150 (F1E)	Chesapeake	\$24,489.00
Name of Dealership	Type of Vehicle	Zone	Base Price

FORD F-150 SUPER CAB 4X2 145" WB (X1C) (Specification #19)

Sheehy Ford of Richmond	2021 Ford F-150 Super Cab 4x2	Dogwood	\$22,474.00
Sheehy Ford of Richmond	2021 Ford F-150 Super Cab 4x2	Colonial	\$22,374.00
Sheehy Ford of Richmond	2021 Ford F-150 Super Cab 4x2	Heritage	\$22,374.00
Sheehy Ford of Richmond	2021 Ford F-150 Super Cab 4x2	Chesapeake	\$22,324.00
Name of Dealership	Type of Vehicle	Zone	Base Price

FORD F-150 SUPER CAB 4X4 145" WB (X1E) (Specification #20)

Sheehy Ford of Richmond	2021 Ford F-150 Super Cab 4x4	Dogwood	\$24,757.00
Sheehy Ford of Richmond	2021 Ford F-150 Super Cab 4x4	Colonial	\$24,657.00

Virginia Sheriffs' Association - Vehicle Procurement Program Bid Award Summary - Bid 21-04-0925

Hall Automotive	2021 Ford F-150 Super Cab 4x4	Heritage	\$24,655.00
Hall Automotive	2021 Ford F-150 Super Cab 4x4	Chesapeake	\$24,555.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-150 SUPERCREW CAB 4X2 145" WB (W1C) (Specification #21)</u>			
Hall Automotive	2021 Ford F-150 SuperCrew Cab 4x2	Dogwood	\$26,038.00
Hall Automotive	2021 Ford F-150 SuperCrew Cab 4x2	Colonial	\$25,938.00
Hall Automotive	2021 Ford F-150 SuperCrew Cab 4x2	Heritage	\$25,888.00
Hall Automotive	2021 Ford F-150 SuperCrew Cab 4x2	Chesapeake	\$25,788.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-150 SUPERCREW CAB 4X4 145" WB (W1E) (Specification #22)</u>			
Sheehy Ford of Richmond	2021 Ford F-150 SuperCrew Cab 4x4	Dogwood	\$28,492.00
Sheehy Ford of Richmond	2021 Ford F-150 SuperCrew Cab 4x4	Colonial	\$28,322.00
Sheehy Ford of Richmond	2021 Ford F-150 SuperCrew Cab 4x4	Heritage	\$28,322.00
Sheehy Ford of Richmond	2021 Ford F-150 SuperCrew Cab 4x4	Chesapeake	\$28,292.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-150 SUPERCREW CAB HYBRID 4X2 145" WB (W1C) (Specification #23)</u>			
Sheehy Ford of Richmond	2021 Ford F-150 SuperCrew Cab Hybrid 4x2	Dogwood	\$33,223.00
Sheehy Ford of Richmond	2021 Ford F-150 SuperCrew Cab Hybrid 4x2	Colonial	\$33,183.00
Sheehy Ford of Richmond	2021 Ford F-150 SuperCrew Cab Hybrid 4x2	Heritage	\$33,183.00
Sheehy Ford of Richmond	2021 Ford F-150 SuperCrew Cab Hybrid 4x2	Chesapeake	\$33,123.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-150 SUPERCREW CAB HYBRID 4X4 145" WB (W1E) (Specification #24)</u>			
Sheehy Ford of Richmond	2021 Ford F-150 SuperCrew Cab Hybrid 4x4	Dogwood	\$35,873.00
Sheehy Ford of Richmond	2021 Ford F-150 SuperCrew Cab Hybrid 4x4	Colonial	\$35,713.00
Sheehy Ford of Richmond	2021 Ford F-150 SuperCrew Cab Hybrid 4x4	Heritage	\$35,713.00
Sheehy Ford of Richmond	2021 Ford F-150 SuperCrew Cab Hybrid 4x4	Chesapeake	\$35,673.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD POLICE RATED RESPONDER - F-150 4X4 (W1P) (Specification #25)</u>			
Sheehy Ford of Richmond	2021 Ford Police Rated Responder F-150 4X4	Dogwood	\$33,399.00
Sheehy Ford of Richmond	2021 Ford Police Rated Responder F-150 4X4	Colonial	\$33,299.00
Sheehy Ford of Richmond	2021 Ford Police Rated Responder F-150 4X4	Heritage	\$33,299.00
Sheehy Ford of Richmond	2021 Ford Police Rated Responder F-150 4X4	Chesapeake	\$33,253.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-250 XL 4X2 SD REGULAR CAB (F2A) (Specification #26)</u>			
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x2 SD Regular Cab (F2A)	Dogwood	\$24,147.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x2 SD Regular Cab (F2A)	Colonial	\$24,099.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x2 SD Regular Cab (F2A)	Heritage	\$24,099.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x2 SD Regular Cab (F2A)	Chesapeake	\$24,047.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-250 XL 4X4 SD REGULAR CAB (F2B) (Specification #27)</u>			

Virginia Sheriffs' Association - Vehicle Procurement Program Bid Award Summary - Bid 21-04-0925

Sheehy Ford of Richmond	2021 Ford F-250 XL 4x4 SD Regular Cab (F2B)	Dogwood	\$26,643.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x4 SD Regular Cab (F2B)	Colonial	\$26,583.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x4 SD Regular Cab (F2B)	Heritage	\$26,583.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x4 SD Regular Cab (F2B)	Chesapeake	\$26,543.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-250 SHORT BED XL 4X2 SD CREW CAB (W2A) (Specification #28)</u>			
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x2 SD Crew Cab (W2A)	Dogwood	\$27,199.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x2 SD Crew Cab (W2A)	Colonial	\$27,099.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x2 SD Crew Cab (W2A)	Heritage	\$27,099.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x2 SD Crew Cab (W2A)	Chesapeake	\$27,057.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-250 SHORT BED XL 4X4 SD CREW CAB (W2B) (Specification #29)</u>			
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x4 SD Crew Cab (W2B)	Dogwood	\$29,659.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x4 SD Crew Cab (W2B)	Colonial	\$29,599.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x4 SD Crew Cab (W2B)	Heritage	\$29,599.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x4 SD Crew Cab (W2B)	Chesapeake	\$29,559.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-250 SHORT BED XL 4X2 SD SUPER CAB (X2A) (Specification #30)</u>			
Hall Automotive	2021 Ford F-250 XL 4x2 SD Super Cab (X2A)	Dogwood	\$26,334.00
Hall Automotive	2021 Ford F-250 XL 4x2 SD Super Cab (X2A)	Colonial	\$26,234.00
Hall Automotive	2021 Ford F-250 XL 4x2 SD Super Cab (X2A)	Heritage	\$26,184.00
Hall Automotive	2021 Ford F-250 XL 4x2 SD Super Cab (X2A)	Chesapeake	\$26,084.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-250 SHORT BED XL 4X4 SD SUPER CAB (X2B) (Specification #31)</u>			
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x4 SD Super Cab (X2B)	Dogwood	\$28,528.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x4 SD Super Cab (X2B)	Colonial	\$28,477.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x4 SD Super Cab (X2B)	Heritage	\$28,478.00
Sheehy Ford of Richmond	2021 Ford F-250 XL 4x4 SD Super Cab (X2B)	Chesapeake	\$28,428.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 SHORT BED XL 4X4 SD CREW CAB PICK-UP SRW (W3B) (Specification #32)</u>			
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Crew Cab SRW (W3B)	Dogwood	\$32,282.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Crew Cab SRW (W3B)	Colonial	\$32,212.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Crew Cab SRW (W3B)	Heritage	\$32,212.00
Hall Automotive	2021 Ford F-350 XL 4x4 SD Crew Cab SRW (W3B)	Chesapeake	\$32,137.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 XL 4X2 SD REGULAR CAB PICK-UP 8' BOX 142" WB SRW (F3A) (Specification #33)</u>			
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Regular Cab 8' box 142" WB SRW	Dogwood	\$26,463.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Regular Cab 8' box 142" WB SRW	Colonial	\$26,410.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Regular Cab 8' box 142" WB SRW	Heritage	\$26,410.00

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Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Regular Cab 8' box 142" WB SRW	Chesapeake	\$26,363.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 XL 4X4 SD REGULAR CAB PICK-UP 8' BOX 142" WB SRW (F3B) (Specification #34)</u>			
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Regular Cab 8' box 142" WB SRW	Dogwood	\$28,963.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Regular Cab 8' box 142" WB SRW	Colonial	\$28,913.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Regular Cab 8' box 142" WB SRW	Heritage	\$28,913.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Regular Cab 8' box 142" WB SRW	Chesapeake	\$28,863.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 XL 4X2 SD REGULAR CAB PICK-UP 8' BOX 142" WB DRW (F3C) (Specification #35)</u>			
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Regular DRW (F3C)	Dogwood	\$27,793.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Regular DRW (F3C)	Colonial	\$27,730.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Regular DRW (F3C)	Heritage	\$27,730.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Regular DRW (F3C)	Chesapeake	\$27,693.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 XL 4X4 SD REGULAR CAB PICK-UP 8' BOX 142" WB DRW (F3D) (Specification #36)</u>			
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Regular Cab 8' box 142" WB DRW	Dogwood	\$30,292.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Regular Cab 8' box 142" WB DRW	Colonial	\$30,242.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Regular Cab 8' box 142" WB DRW	Heritage	\$30,232.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Regular Cab 8' box 142" WB DRW	Chesapeake	\$30,192.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 60 CA CHASSIS SRW XL 4X2 SD REGULAR CAB (F3E) (Specification #37)</u>			
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Regular Cab (F3E)	Dogwood	\$26,607.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Regular Cab (F3E)	Colonial	\$26,560.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Regular Cab (F3E)	Heritage	\$26,557.00
Hall Automotive	2021 Ford F-350 Chassis XL 4x2 SD Regular Cab (F3E)	Chesapeake	\$26,459.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 60 CA CHASSIS SRW XL 4X4 SD REGULAR CAB (F3F) (Specification #38)</u>			
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3F)	Dogwood	\$29,614.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3F)	Colonial	\$29,557.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3F)	Heritage	\$29,557.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3F)	Chesapeake	\$29,514.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 60 CA CHASSIS DRW XL 4X2 SD REGULAR CAB (F3G) (Specification #39)</u>			
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Regular Cab (F3G)	Dogwood	\$27,678.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Regular Cab (F3G)	Colonial	\$27,578.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Regular Cab (F3G)	Heritage	\$27,578.00
Hall Automotive	2021 Ford F-350 Chassis XL 4x2 SD Regular Cab (F3G)	Chesapeake	\$27,487.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 60 CA CHASSIS DRW XL 4X4 SD REGULAR CAB (F3H) (Specification #40)</u>			

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Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3H)	Dogwood	\$30,668.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3H)	Colonial	\$30,598.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3H)	Heritage	\$30,598.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3H)	Chesapeake	\$30,568.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 60 CA CHASSIS SRW XL 4X2 SD CREW CAB (W3E) (Specification #41)</u>			

Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Crew Cab (W3E)	Dogwood	\$29,299.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Crew Cab (W3E)	Colonial	\$29,244.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Crew Cab (W3E)	Heritage	\$29,234.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Crew Cab (W3E)	Chesapeake	\$29,199.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 60 CA CHASSIS SRW XL 4X4 SD CREW CAB (W3F) (Specification #42)</u>			

Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Crew Cab (W3F)	Dogwood	\$32,433.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Crew Cab (W3F)	Colonial	\$32,393.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Crew Cab (W3F)	Heritage	\$32,393.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Crew Cab (W3F)	Chesapeake	\$32,333.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 60 CA CHASSIS DRW XL 4X2 SD CREW CAB (W3G) (Specification #43)</u>			

Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Crew Cab (W3G)	Dogwood	\$30,379.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Crew Cab (W3G)	Colonial	\$30,320.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Crew Cab (W3G)	Heritage	\$30,320.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 SD Crew Cab (W3G)	Chesapeake	\$30,279.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 60 CA CHASSIS DRW XL 4X4 SD CREW CAB (W3H) (Specification #44)</u>			

Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Crew Cab (W3H)	Dogwood	\$33,509.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Crew Cab (W3H)	Colonial	\$33,449.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Crew Cab (W3H)	Heritage	\$33,449.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Crew Cab (W3H)	Chesapeake	\$33,409.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 XL 4X2 SD SUPER CAB SRW PICK-UP, SHORT BED, 148" WB (X3A) (Specification #45)</u>			

Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Super Cab SRW, Short Bed, 148" WB (X3A)	Dogwood	\$28,777.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Super Cab SRW, Short Bed, 148" WB (X3A)	Colonial	\$28,720.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Super Cab SRW, Short Bed, 148" WB (X3A)	Heritage	\$28,720.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Super Cab SRW, Short Bed, 148" WB (X3A)	Chesapeake	\$28,677.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 XL 4X4 SD SUPER CAB SRW PICK-UP, SHORT BED, 148" WB (X3B) (Specification #46)</u>			

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Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Super Cab SRW Short Bed, 148" WB (X3B)	Dogwood	\$30,903.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Super Cab SRW Short Bed, 148" WB (X3B)	Colonial	\$30,853.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Super Cab SRW Short Bed, 148" WB (X3B)	Heritage	\$30,853.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Super Cab SRW Short Bed, 148" WB (X3B)	Chesapeake	\$30,803.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 XL 4X2 SD SUPER CAB DRW PICK-UP, 8' BOX, 164" WB (X3C) (Specification #47)</u>			
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Super Cab	Dogwood	\$30,158.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Super Cab	Colonial	\$30,008.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Super Cab	Heritage	\$30,008.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x2 SD Super Cab	Chesapeake	\$29,958.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 XL 4X4 SD SUPER CAB DRW PICK-UP, 8' BOX, 164" WB (X3D) (Specification #48)</u>			
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Super Cab	Dogwood	\$32,552.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Super Cab	Colonial	\$32,492.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Super Cab	Heritage	\$32,492.00
Sheehy Ford of Richmond	2021 Ford F-350 XL 4x4 SD Super Cab	Chesapeake	\$32,452.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 60 CA CHASSIS SRW XL 4X2 SD SUPER CAB 168" WB (X3E) (Specification #49)</u>			
Hall Automotive	2021 Ford F-350 Chassis XL 4x2 SD Super Cab 168" WB (X3E)	Dogwood	\$28,752.00
Hall Automotive	2021 Ford F-350 Chassis XL 4x2 SD Super Cab 168" WB (X3E)	Colonial	\$28,652.00
Hall Automotive	2021 Ford F-350 Chassis XL 4x2 SD Super Cab 168" WB (X3E)	Heritage	\$28,602.00
Hall Automotive	2021 Ford F-350 Chassis XL 4x2 SD Super Cab 168" WB (X3E)	Chesapeake	\$28,502.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 60 CA CHASSIS SRW XL 4X4 SD SUPER CAB 168" WB (X3F) (Specification #50)</u>			
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Super Cab 168" WB (X3F)	Dogwood	\$31,656.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Super Cab 168" WB (X3F)	Colonial	\$31,600.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Super Cab 168" WB (X3F)	Heritage	\$31,596.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Super Cab 168" WB (X3F)	Chesapeake	\$31,556.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 60 CA CHASSIS DRW XL 4X2 SD SUPER CAB 168" WB (X3G) (Specification #51)</u>			
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 Super Cab 168" WB (X3G)	Dogwood	\$29,599.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 Super Cab 168" WB (X3G)	Colonial	\$29,553.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 Super Cab 168" WB (X3G)	Heritage	\$29,553.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x2 Super Cab 168" WB (X3G)	Chesapeake	\$29,499.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 60 CA CHASSIS DRW XL 4X4 SD SUPER CAB 168" WB (X3H) (Specification #52)</u>			

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Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Super Cab (X3H)	Dogwood	\$32,737.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Super Cab (X3H)	Colonial	\$32,687.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Super Cab (X3H)	Heritage	\$32,687.00
Sheehy Ford of Richmond	2021 Ford F-350 Chassis XL 4x4 SD Super Cab (X3H)	Chesapeake	\$32,637.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 XL 4X2 SD CREW CAB SRW PICK-UP, SHORT BED, 160" WB (W3A) (Specification #53)</u>			
Hall Automotive	2021 Ford F-350 XL 4x2 SD Crew Cab	Dogwood	\$30,293.00
Hall Automotive	2021 Ford F-350 XL 4x2 SD Crew Cab	Colonial	\$30,193.00
Hall Automotive	2021 Ford F-350 XL 4x2 SD Crew Cab	Heritage	\$30,143.00
Hall Automotive	2021 Ford F-350 XL 4x2 SD Crew Cab	Chesapeake	\$30,043.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 XL 4X2 SD CREW CAB DRW PICK-UP, 8' BOX, 176" WB (W3C) (Specification #54)</u>			
Hall Automotive	2021 Ford F-350 XL 4x2 SD Crew Cab	Dogwood	\$31,385.00
Hall Automotive	2021 Ford F-350 XL 4x2 SD Crew Cab	Colonial	\$31,285.00
Hall Automotive	2021 Ford F-350 XL 4x2 SD Crew Cab	Heritage	\$31,235.00
Hall Automotive	2021 Ford F-350 XL 4x2 SD Crew Cab	Chesapeake	\$31,135.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-350 XL 4X4 SD CREW CAB DRW PICK-UP, 8' BOX, 176" WB (W3D) (Specification #55)</u>			
Hall Automotive	2021 Ford F-350 XL 4x4 SD Crew Cab	Dogwood	\$33,889.00
Hall Automotive	2021 Ford F-350 XL 4x4 SD Crew Cab	Colonial	\$33,789.00
Hall Automotive	2021 Ford F-350 XL 4x4 SD Crew Cab	Heritage	\$33,739.00
Hall Automotive	2021 Ford F-350 XL 4x4 SD Crew Cab	Chesapeake	\$33,639.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-450 CHASSIS XL 4X2 SD REGULAR CAB - CA OF 60 (F4G) (Specification #56)</u>			
Hall Automotive	2021 Ford F-450 Chassis XL 4x2 SD Regular Cab (F4G)	Dogwood	\$32,497.00
Hall Automotive	2021 Ford F-450 Chassis XL 4x2 SD Regular Cab (F4G)	Colonial	\$32,397.00
Hall Automotive	2021 Ford F-450 Chassis XL 4x2 SD Regular Cab (F4G)	Heritage	\$32,347.00
Hall Automotive	2021 Ford F-450 Chassis XL 4x2 SD Regular Cab (F4G)	Chesapeake	\$32,247.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-450 CHASSIS XL 4X4 SD REGULAR CAB - CA OF 60 (F4H) (Specification #57)</u>			
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x4 SD Regular Cab (F4H)	Dogwood	\$34,918.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x4 SD Regular Cab (F4H)	Colonial	\$34,818.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x4 SD Regular Cab (F4H)	Heritage	\$34,818.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x4 SD Regular Cab (F4H)	Chesapeake	\$34,764.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-450 CHASSIS XL 4X2 SD CREW CAB - CA OF 60 (W4G) (Specification #58)</u>			
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x2 SD Crew Cab (W4G)	Dogwood	\$35,157.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x2 SD Crew Cab (W4G)	Colonial	\$35,057.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x2 SD Crew Cab (W4G)	Heritage	\$35,057.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x2 SD Crew Cab (W4G)	Chesapeake	\$34,997.00

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Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-450 CHASSIS XL 4X4 SD CREW CAB - CA OF 60 (W4H) (Specification #59)</u>			
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x4 SD Crew Cab (W4H)	Dogwood	\$38,220.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x4 SD Crew Cab (W4H)	Colonial	\$38,173.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x4 SD Crew Cab (W4H)	Heritage	\$38,171.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x4 SD Crew Cab (W4H)	Chesapeake	\$38,119.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-450 CHASSIS XL 4X2 SD SUPER CAB - CA OF 60 (X4G) (Specification #60)</u>			
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x2 SD Super Cab (X4G)	Dogwood	\$34,394.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x2 SD Super Cab (X4G)	Colonial	\$34,294.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x2 SD Super Cab (X4G)	Heritage	\$34,294.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x2 SD Super Cab (X4G)	Chesapeake	\$34,242.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-450 CHASSIS XL 4X4 SD SUPER CAB - CA OF 60 (X4H) (Specification #61)</u>			
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x4 SD Super Cab (X4H)	Dogwood	\$37,500.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x4 SD Super Cab (X4H)	Colonial	\$37,420.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x4 SD Super Cab (X4H)	Heritage	\$37,399.00
Sheehy Ford of Richmond	2021 Ford F-450 Chassis XL 4x4 SD Super Cab (X4H)	Chesapeake	\$37,346.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-450 PICK-UP XL 4X4 SD CREW CAB - CA OF 56 (W4D) (Specification #62)</u>			
Sheehy Ford of Richmond	2021 Ford F-450 XL 4x4 SD Crew Cab (W4D)	Dogwood	\$49,196.00
Sheehy Ford of Richmond	2021 Ford F-450 XL 4x4 SD Crew Cab (W4D)	Colonial	\$49,146.00
Sheehy Ford of Richmond	2021 Ford F-450 XL 4x4 SD Crew Cab (W4D)	Heritage	\$49,146.00
Sheehy Ford of Richmond	2021 Ford F-450 XL 4x4 SD Crew Cab (W4D)	Chesapeake	\$49,096.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-550 CHASSIS XL 4X2 SD REGULAR CAB - CA OF 60 (F5G) (Specification #63)</u>			
Hall Automotive	2021 Ford F-550 Chassis XL 4x2 SD Regular Cab (F5G)	Dogwood	\$33,430.00
Hall Automotive	2021 Ford F-550 Chassis XL 4x2 SD Regular Cab (F5G)	Colonial	\$33,330.00
Hall Automotive	2021 Ford F-550 Chassis XL 4x2 SD Regular Cab (F5G)	Heritage	\$33,280.00
Hall Automotive	2021 Ford F-550 Chassis XL 4x2 SD Regular Cab (F5G)	Chesapeake	\$33,180.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-550 CHASSIS XL 4X4 SD REGULAR CAB - CA OF 60 (F5H) (Specification #64)</u>			
Sheehy Ford of Richmond	2021 Ford F-550 Chassis XL 4x4 SD Regular Cab (F5H)	Dogwood	\$35,973.00
Sheehy Ford of Richmond	2021 Ford F-550 Chassis XL 4x4 SD Regular Cab (F5H)	Colonial	\$35,873.00
Sheehy Ford of Richmond	2021 Ford F-550 Chassis XL 4x4 SD Regular Cab (F5H)	Heritage	\$35,873.00
Hall Automotive	2021 Ford F-550 Chassis XL 4x4 SD Regular Cab (F5H)	Chesapeake	\$35,778.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-550 CHASSIS XL 4X2 SD CREW CAB - CA OF 60 (W5G) (Specification #65)</u>			
Hall Automotive	2021 Ford F-550 Chassis XL 4x2 SD Crew Cab (W5G)	Dogwood	\$36,244.00

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Hall Automotive	2021 Ford F-550 Chassis XL 4x2 SD Crew Cab (W5G)	Colonial	\$36,144.00
Hall Automotive	2021 Ford F-550 Chassis XL 4x2 SD Crew Cab (W5G)	Heritage	\$36,094.00
Hall Automotive	2021 Ford F-550 Chassis XL 4x2 SD Crew Cab (W5G)	Chesapeake	\$35,994.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-550 CHASSIS XL 4X4 SD CREW CAB - CA OF 60 (W5H) (Specification #66)</u>			
Sheehy Ford of Richmond	2021 Ford F-550 Chassis XL 4x4 SD Crew Cab (W5H)	Dogwood	\$39,322.00
Sheehy Ford of Richmond	2021 Ford F-550 Chassis XL 4x4 SD Crew Cab (W5H)	Colonial	\$39,222.00
Sheehy Ford of Richmond	2021 Ford F-550 Chassis XL 4x4 SD Crew Cab (W5H)	Heritage	\$39,222.00
Hall Automotive	2021 Ford F-550 Chassis XL 4x4 SD Crew Cab (W5H)	Chesapeake	\$39,123.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-550 CHASSIS XL 4X2 SD SUPER CAB - CA OF 60 (X5G) (Specification #67)</u>			
Hall Automotive	2021 Ford F-550 Chassis XL 4x2 SD Super Cab (X5G)	Dogwood	\$35,528.00
Hall Automotive	2021 Ford F-550 Chassis XL 4x2 SD Super Cab (X5G)	Colonial	\$35,428.00
Hall Automotive	2021 Ford F-550 Chassis XL 4x2 SD Super Cab (X5G)	Heritage	\$35,378.00
Hall Automotive	2021 Ford F-550 Chassis XL 4x2 SD Super Cab (X5G)	Chesapeake	\$35,278.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-550 CHASSIS XL 4X4 SD SUPER CAB - CA OF 60 (X5H) (Specification #68)</u>			
Sheehy Ford of Richmond	2021 Ford F-550 Chassis XL 4x4 SD Super Cab (X5H)	Dogwood	\$38,547.00
Sheehy Ford of Richmond	2021 Ford F-550 Chassis XL 4x4 SD Super Cab (X5H)	Colonial	\$38,447.00
Sheehy Ford of Richmond	2021 Ford F-550 Chassis XL 4x4 SD Super Cab (X5H)	Heritage	\$38,447.00
Sheehy Ford of Richmond	2021 Ford F-550 Chassis XL 4x4 SD Super Cab (X5H)	Chesapeake	\$38,397.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-600 CHASSIS XL 4X2 SD REGULAR CAB - CA OF 60 (F6K) (Specification #69)</u>			
Sheehy Ford of Richmond	2021 Ford F-600 Chassis XL 4X2 SD Regular Cab - CA of 60 (F6K)	Dogwood	\$36,653.00
Sheehy Ford of Richmond	2021 Ford F-600 Chassis XL 4X2 SD Regular Cab - CA of 60 (F6K)	Colonial	\$36,553.00
Sheehy Ford of Richmond	2021 Ford F-600 Chassis XL 4X2 SD Regular Cab - CA of 60 (F6K)	Heritage	\$36,553.00
Sheehy Ford of Richmond	2021 Ford F-600 Chassis XL 4X2 SD Regular Cab - CA of 60 (F6K)	Chesapeake	\$36,503.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-650 84 CA GAS BASE REGULAR CAB (F6A) (Specification #70)</u>			
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Regular Cab (F6A)	Dogwood	\$48,427.08
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Regular Cab (F6A)	Colonial	\$48,124.83
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Regular Cab (F6A)	Heritage	\$48,124.83
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Regular Cab (F6A)	Chesapeake	\$48,124.83
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD F-650 84 CA GAS BASE REGULAR CAB (F6B) (Specification #71)</u>			
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Regular Cab (F6B)	Dogwood	\$47,845.48
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Regular Cab (F6B)	Colonial	\$47,543.23
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Regular Cab (F6B)	Heritage	\$47,543.23
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Regular Cab (F6B)	Chesapeake	\$47,543.23
Name of Dealership	Type of Vehicle	Zone	Base Price

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FORD F-650 84 CA GAS BASE CREW CAB (W6A) (Specification #72)

Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Crew Cab (W6A)	Dogwood	\$51,675.75
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Crew Cab (W6A)	Colonial	\$51,373.50
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Crew Cab (W6A)	Heritage	\$51,373.50
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Crew Cab (W6A)	Chesapeake	\$51,373.50
Name of Dealership	Type of Vehicle	Zone	Base Price

FORD F-650 84 CA GAS BASE CREW CAB (W6B) (Specification #73)

Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Crew Cab (W6B)	Dogwood	\$51,095.55
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Crew Cab (W6B)	Colonial	\$50,792.30
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Crew Cab (W6B)	Heritage	\$50,792.30
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base Crew Cab (W6B)	Chesapeake	\$50,792.30
Name of Dealership	Type of Vehicle	Zone	Base Price

FORD F-650 84 CA GAS BASE SUPERCAB (X6A) (Specification #74)

Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base SuperCab (X6A)	Dogwood	\$49,794.64
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base SuperCab (X6A)	Colonial	\$49,492.39
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base SuperCab (X6A)	Heritage	\$49,492.39
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base SuperCab (X6A)	Chesapeake	\$49,492.39
Name of Dealership	Type of Vehicle	Zone	Base Price

FORD F-650 84 CA GAS BASE SUPERCAB (X6B) (Specification #75)

Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base SuperCab (X6B)	Dogwood	\$49,213.04
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base SuperCab (X6B)	Colonial	\$48,910.79
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base SuperCab (X6B)	Heritage	\$48,910.79
Colonial Ford Truck Sales Inc.	2021 Ford F-650 Gas Base SuperCab (X6B)	Chesapeake	\$48,910.79
Name of Dealership	Type of Vehicle	Zone	Base Price

FORD F-750 84 CA GAS REGULAR CAB (F7A) (Specification #76)

Colonial Ford Truck Sales Inc.	2021 Ford F-750 Gas Regular Cab (F7A)	Dogwood	\$49,220.12
Colonial Ford Truck Sales Inc.	2021 Ford F-750 Gas Regular Cab (F7A)	Colonial	\$48,917.87
Colonial Ford Truck Sales Inc.	2021 Ford F-750 Gas Regular Cab (F7A)	Heritage	\$48,917.87
Colonial Ford Truck Sales Inc.	2021 Ford F-750 Gas Regular Cab (F7A)	Chesapeake	\$48,917.87
Name of Dealership	Type of Vehicle	Zone	Base Price

FORD F-750 84 CA GAS BASE CREW CAB (W7A) (Specification #77)

Colonial Ford Truck Sales Inc.	2021 Ford F-750 Gas Base Crew Cab (W7A)	Dogwood	\$52,570.56
Colonial Ford Truck Sales Inc.	2021 Ford F-750 Gas Base Crew Cab (W7A)	Colonial	\$52,268.31
Colonial Ford Truck Sales Inc.	2021 Ford F-750 Gas Base Crew Cab (W7A)	Heritage	\$52,268.31
Colonial Ford Truck Sales Inc.	2021 Ford F-750 Gas Base Crew Cab (W7A)	Chesapeake	\$52,268.31
Name of Dealership	Type of Vehicle	Zone	Base Price

FORD F-750 84 CA GAS BASE SUPERCAB (X7A) (Specification #78)

Colonial Ford Truck Sales Inc.	2021 Ford F-750 Gas Base SuperCab (X7A)	Dogwood	\$50,588.08
Colonial Ford Truck Sales Inc.	2021 Ford F-750 Gas Base SuperCab (X7A)	Colonial	\$50,285.83

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Colonial Ford Truck Sales Inc.	2021 Ford F-750 Gas Base SuperCab (X7A)	Heritage	\$50,285.83
Colonial Ford Truck Sales Inc.	2021 Ford F-750 Gas Base SuperCab (X7A)	Chesapeake	\$50,285.83
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD TRANSIT CONNECT XL STANDARD ROOF 121" WB CARGO VAN (S7E) (Specification #79)</u>			
Hall Automotive	2021 Ford Transit Connect (S7E)	Dogwood	\$23,223.00
Hall Automotive	2021 Ford Transit Connect (S7E)	Colonial	\$23,123.00
Hall Automotive	2021 Ford Transit Connect (S7E)	Heritage	\$23,073.00
Hall Automotive	2021 Ford Transit Connect (S7E)	Chesapeake	\$22,973.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD TRANSIT CONNECT XL 7 PASSENGER WAGON (S9E) (Specification #80)</u>			
Hall Automotive	2021 Ford Transit Connect (S9E)	Dogwood	\$24,801.00
Hall Automotive	2021 Ford Transit Connect (S9E)	Colonial	\$24,701.00
Hall Automotive	2021 Ford Transit Connect (S9E)	Heritage	\$24,651.00
Hall Automotive	2021 Ford Transit Connect (S9E)	Chesapeake	\$24,551.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD TRANSIT 150 XL 8 PASSENGER LOW ROOF WAGON (K1Y) (Specification #81)</u>			
Hall Automotive	2021 Ford Transit-150 Wagon (K1Z)	Dogwood	\$29,153.00
Hall Automotive	2021 Ford Transit-150 Wagon (K1Z)	Colonial	\$29,053.00
Hall Automotive	2021 Ford Transit-150 Wagon (K1Z)	Heritage	\$29,003.00
Hall Automotive	2021 Ford Transit-150 Wagon (K1Z)	Chesapeake	\$28,903.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD TRANSIT 350 XL 12 PASSENGER LOW ROOF WAGON (X2Y) (Specification #82)</u>			
Hall Automotive	2021 Ford Transit-350 Wagon (X2Y)	Dogwood	\$29,918.00
Hall Automotive	2021 Ford Transit-350 Wagon (X2Y)	Colonial	\$29,818.00
Hall Automotive	2021 Ford Transit-350 Wagon (X2Y)	Heritage	\$29,768.00
Hall Automotive	2021 Ford Transit-350 Wagon (X2Y)	Chesapeake	\$29,668.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD TRANSIT T-150 LOW ROOF CARGO VAN - RWD (E1Y) (Specification #83)</u>			
Hall Automotive	2021 Ford Transit T-150 Cargo Van (E1Y)	Dogwood	\$24,083.00
Hall Automotive	2021 Ford Transit T-150 Cargo Van (E1Y)	Colonial	\$23,983.00
Hall Automotive	2021 Ford Transit T-150 Cargo Van (E1Y)	Heritage	\$23,933.00
Hall Automotive	2021 Ford Transit T-150 Cargo Van (E1Y)	Chesapeake	\$23,833.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD TRANSIT T-250 130" WB LOW ROOF CARGO VAN - RWD (R1Y) (Specification #84)</u>			
Hall Automotive	2021 Ford Transit-250 Cargo Van (R1Y)	Dogwood	\$24,933.00
Hall Automotive	2021 Ford Transit-250 Cargo Van (R1Y)	Colonial	\$24,833.00
Hall Automotive	2021 Ford Transit-250 Cargo Van (R1Y)	Heritage	\$24,783.00
Hall Automotive	2021 Ford Transit-250 Cargo Van (R1Y)	Chesapeake	\$24,683.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>FORD TRANSIT T-350 130" WB LOW ROOF CARGO VAN - RWD (W1Y) (Specification #85)</u>			

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Hall Automotive	2021 Ford Transit T-350 Cargo Van (W1Y)	Dogwood	\$26,050.00
Hall Automotive	2021 Ford Transit T-350 Cargo Van (W1Y)	Colonial	\$25,950.00
Hall Automotive	2021 Ford Transit T-350 Cargo Van (W1Y)	Heritage	\$25,900.00
Hall Automotive	2021 Ford Transit T-350 Cargo Van (W1Y)	Chesapeake	\$25,800.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DAIMLER METRIS CARGO VAN (MMCA2G) (Specification #86)</u>			
Mercedes Benz of Hampton	2021 Daimler Metris Cargo Van (MMCA2G)	Dogwood	\$30,531.00
Mercedes Benz of Hampton	2021 Daimler Metris Cargo Van (MMCA2G)	Colonial	\$30,531.00
Mercedes Benz of Hampton	2021 Daimler Metris Cargo Van (MMCA2G)	Heritage	\$30,531.00
Mercedes Benz of Hampton	2021 Daimler Metris Cargo Van (MMCA2G)	Chesapeake	\$30,531.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DAIMLER METRIS PASSENGER VAN (MMPV2G) (Specification #87)</u>			
Mercedes Benz of Hampton	2021 Daimler Metris Passenger Van (MMPV2G)	Dogwood	\$32,319.00
Mercedes Benz of Hampton	2021 Daimler Metris Passenger Van (MMPV2G)	Colonial	\$32,319.00
Mercedes Benz of Hampton	2021 Daimler Metris Passenger Van (MMPV2G)	Heritage	\$32,319.00
Mercedes Benz of Hampton	2021 Daimler Metris Passenger Van (MMPV2G)	Chesapeake	\$32,319.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DAIMLER SPRINTER CARGO VAN 2500 144" WB 4 CYLINDER GAS, STANDARD ROOF (M2CA4G) (Specification #88)</u>			
Mercedes Benz of Hampton	2021 Daimler Sprinter Cargo Van 2500 144" WB Gas (M2CA4G)	Dogwood	\$32,867.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cargo Van 2500 144" WB Gas (M2CA4G)	Colonial	\$32,867.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cargo Van 2500 144" WB Gas (M2CA4G)	Heritage	\$32,867.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cargo Van 2500 144" WB Gas (M2CA4G)	Chesapeake	\$32,867.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DAIMLER SPRINTER CARGO VAN 3500 144" WB 4 CYLINDER DIESEL, HIGH ROOF (M3CA44) (Specification #89)</u>			
Mercedes Benz of Hampton	2021 Daimler Sprinter Cargo Van 3500 144" WB 4 Cylinder Diesel, High Roof	Dogwood	\$35,683.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cargo Van 3500 144" WB 4 Cylinder Diesel, High Roof	Colonial	\$35,683.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cargo Van 3500 144" WB 4 Cylinder Diesel, High Roof	Heritage	\$35,683.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cargo Van 3500 144" WB 4 Cylinder Diesel, High Roof	Chesapeake	\$35,683.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DAIMLER SPRINTER CARGO VAN 4500 144" WB 4 CYLINDER DIESEL, STANDARD ROOF (M4CA44) (Specification #90)</u>			
Mercedes Benz of Hampton	2021 Daimler Sprinter Cargo Van 4500 144" WB 4 Cylinder Diesel, Standard Roof	Dogwood	\$39,181.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cargo Van 4500 144" WB 4 Cylinder Diesel, Standard Roof	Colonial	\$39,181.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cargo Van 4500 144" WB 4 Cylinder Diesel, Standard Roof	Heritage	\$39,181.00

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Mercedes Benz of Hampton	2021 Daimler Sprinter Cargo Van 4500 144" WB 4 Cylinder Diesel, Standard Roof	Chesapeake	\$39,181.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DAIMLER SPRINTER CREW VAN 2500 144" WB 4 CYLINDER GAS, STANDARD ROOF (M2CV4G) (Specification #91)</u>			
Mercedes Benz of Hampton	2021 Daimler Sprinter Crew Van 2500 144" WB 4 Cylinder Gas, Standard Roof	Dogwood	\$35,977.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Crew Van 2500 144" WB 4 Cylinder Gas, Standard Roof	Colonial	\$35,977.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Crew Van 2500 144" WB 4 Cylinder Gas, Standard Roof	Heritage	\$35,977.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Crew Van 2500 144" WB 4 Cylinder Gas, Standard Roof	Chesapeake	\$35,977.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DAIMLER SPRINTER CREW VAN 3500 144" WB 4 CYLINDER DIESEL, STANDARD ROOF (M3CV44) (Specification #92)</u>			
Mercedes Benz of Hampton	2021 Daimler Sprinter Crew Van 3500 144" WB 4 Cylinder Diesel, Standard Roof	Dogwood	\$38,623.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Crew Van 3500 144" WB 4 Cylinder Diesel, Standard Roof	Colonial	\$38,623.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Crew Van 3500 144" WB 4 Cylinder Diesel, Standard Roof	Heritage	\$38,623.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Crew Van 3500 144" WB 4 Cylinder Diesel, Standard Roof	Chesapeake	\$38,623.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DAIMLER SPRINTER CREW VAN 4500 144" WB 4 CYLINDER DIESEL, STANDARD ROOF (M4CV44) (Specification #93)</u>			
Mercedes Benz of Hampton	2021 Daimler Sprinter Crew Van 4500 144" WB 4 Cylinder Diesel, Standard Roof	Dogwood	\$42,122.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Crew Van 4500 144" WB 4 Cylinder Diesel, Standard Roof	Colonial	\$42,122.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Crew Van 4500 144" WB 4 Cylinder Diesel, Standard Roof	Heritage	\$42,122.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Crew Van 4500 144" WB 4 Cylinder Diesel, Standard Roof	Chesapeake	\$42,122.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DAIMLER SPRINTER PASSENGER VAN 2500 144" WB 4 CYLINDER - HIGH ROOF (M2PV4G) (Specification #94)</u>			
Mercedes Benz of Hampton	2021 Daimler Sprinter Passenger Van 2500 144" WB 4Cyl. - High Roof (M2PV4G)	Dogwood	\$37,064.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Passenger Van 2500 144" WB 4Cyl. - High Roof (M2PV4G)	Colonial	\$37,064.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Passenger Van 2500 144" WB 4Cyl. - High Roof (M2PV4G)	Heritage	\$37,064.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Passenger Van 2500 144" WB 4Cyl. - High Roof (M2PV4G)	Chesapeake	\$37,064.00

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Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DAIMLER SPRINTER CAB CHASSIS 3500XD 144" WB 4 CYLINDER DIESEL (MXCC44) (Specification #95)</u>			
Mercedes Benz of Hampton	2021 Daimler Sprinter Cab Chassis 3500XD 144" WB 4 Cylinder Diesel (MXCC44)	Dogwood	\$37,489.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cab Chassis 3500XD 144" WB 4 Cylinder Diesel (MXCC44)	Colonial	\$37,489.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cab Chassis 3500XD 144" WB 4 Cylinder Diesel (MXCC44)	Heritage	\$37,489.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cab Chassis 3500XD 144" WB 4 Cylinder Diesel (MXCC44)	Chesapeake	\$37,489.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DAIMLER SPRINTER CAB CHASSIS 4500 144" WB 4 CYLINDER DIESEL (M4CC44) (Specification #96)</u>			
Mercedes Benz of Hampton	2021 Daimler Sprinter Cab Chassis 4500	Dogwood	\$39,313.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cab Chassis 4500	Colonial	\$39,313.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cab Chassis 4500	Heritage	\$39,313.00
Mercedes Benz of Hampton	2021 Daimler Sprinter Cab Chassis 4500	Chesapeake	\$39,313.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHRYSLER 300 TOURING RWD (LXCH48) (Specification #106)</u>			
Auto World of Big Stone Gap Inc.	2021 Chrysler 300 Touring RWD (LXCH48)	Dogwood	\$26,105.41
Dominion of Bedford	2021 Chrysler 300 Touring RWD (LXCH48)	Colonial	\$25,914.00
Hall Automotive	2021 Chrysler 300 Touring RWD (LXCH48)	Heritage	\$25,960.00
Hall Automotive	2021 Chrysler 300 Touring RWD (LXCH48)	Chesapeake	\$25,860.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHRYSLER 300 TOURING AWD (LXFH48) (Specification #107)</u>			
Dominion of Bedford	2021 Chrysler 300 Touring AWD (LXFH48)	Dogwood	\$28,637.00
Dominion of Bedford	2021 Chrysler 300 Touring AWD (LXFH48)	Colonial	\$28,437.00
Hall Automotive	2021 Chrysler 300 Touring AWD (LXFH48)	Heritage	\$28,482.00
Hall Automotive	2021 Chrysler 300 Touring AWD (LXFH48)	Chesapeake	\$28,382.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHRYSLER VOYAGER L (RUCE53) (Specification #108)</u>			
Hall Automotive	2021 Chrysler Voyager L (RUCE53)	Dogwood	\$23,007.00
Hall Automotive	2021 Chrysler Voyager L (RUCE53)	Colonial	\$22,907.00
Hall Automotive	2021 Chrysler Voyager L (RUCE53)	Heritage	\$22,807.00
Hall Automotive	2021 Chrysler Voyager L (RUCE53)	Chesapeake	\$22,707.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHRYSLER PACIFICA TOURING (RUCR53) (Specification #109)</u>			
Hall Automotive	2021 Chrysler Pacifica Touring (RUCR53)	Dogwood	\$29,915.00
Dominion of Bedford	2021 Chrysler Pacifica Touring (RUCR53)	Colonial	\$29,773.00
Hall Automotive	2021 Chrysler Pacifica Touring (RUCR53)	Heritage	\$29,715.00
Hall Automotive	2021 Chrysler Pacifica Touring (RUCR53)	Chesapeake	\$29,615.00

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Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHRYSLER PACIFICA HYBRID TOURING (RUEP53) (Specification #110)</u>			
Hall Automotive	2021 Chrysler Pacifica Hybrid Touring	Dogwood	\$35,866.00
Hall Automotive	2021 Chrysler Pacifica Hybrid Touring	Colonial	\$35,766.00
Hall Automotive	2021 Chrysler Pacifica Hybrid Touring	Heritage	\$35,666.00
Hall Automotive	2021 Chrysler Pacifica Hybrid Touring	Chesapeake	\$35,566.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DODGE CHALLENGER SXT RWD (LADH22) (Specification #111)</u>			
Hall Automotive	2021 Dodge Challenger SXT RWD	Dogwood	\$27,313.00
Dominion of Bedford	2021 Dodge Challenger SXT RWD	Colonial	\$27,171.00
Hall Automotive	2021 Dodge Challenger SXT RWD	Heritage	\$27,113.00
Hall Automotive	2021 Dodge Challenger SXT RWD	Chesapeake	\$27,013.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DODGE CHALLENGER SXT AWD (LAEH22) (Specification #112)</u>			
Hall Automotive	2021 Dodge Challenger SXT AWD	Dogwood	\$30,114.00
Dominion of Bedford	2021 Dodge Challenger SXT AWD	Colonial	\$29,921.00
Hall Automotive	2021 Dodge Challenger SXT AWD	Heritage	\$29,914.00
Hall Automotive	2021 Dodge Challenger SXT AWD	Chesapeake	\$29,814.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - 5.7 LITER HEMI V8 (LDDE48) (Specification #113)</u>			
Hall Automotive	2021 Dodge Charger (LDDE48)	Dogwood	\$25,003.00
Haley Chrysler Dodge Jeep Ram	2021 Dodge Charger (LDDE48)	Colonial	\$24,825.00
Hall Automotive	2021 Dodge Charger (LDDE48)	Heritage	\$24,803.00
Hall Automotive	2021 Dodge Charger (LDDE48)	Chesapeake	\$24,703.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DODGE CHARGER FULL SIZE POLICE RATED SEDAN - AWD 3.6L V6 (LDEE48) (Specification #114)</u>			
Hall Automotive	2021 Dodge Charger Full Size Police Rated Sedan - AWD 3.6L V6 (LDEE48)	Dogwood	\$26,961.00
Hall Automotive	2021 Dodge Charger Full Size Police Rated Sedan - AWD 3.6L V6 (LDEE48)	Colonial	\$26,861.00
Hall Automotive	2021 Dodge Charger Full Size Police Rated Sedan - AWD 3.6L V6 (LDEE48)	Heritage	\$26,761.00
Hall Automotive	2021 Dodge Charger Full Size Police Rated Sedan - AWD 3.6L V6 (LDEE48)	Chesapeake	\$26,661.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DODGE CHARGER SXT RWD (LDDM48) (Specification #115)</u>			
Hall Automotive	2021 Dodge Charger SXT Sedan RWD (LDDM48)	Dogwood	\$23,633.00
Dominion of Bedford	2021 Dodge Charger SXT Sedan RWD (LDDM48)	Colonial	\$23,492.00
Hall Automotive	2021 Dodge Charger SXT Sedan RWD (LDDM48)	Heritage	\$23,433.00
Hall Automotive	2021 Dodge Charger SXT Sedan RWD (LDDM48)	Chesapeake	\$23,333.00

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Name of Dealership	Type of Vehicle	Zone	Base Price
<u>DODGE CHARGER SXT AWD (LDES48) (Specification #116)</u>			
Hall Automotive	2021 Dodge Charger SXT AWD (LDES48)	Dogwood	\$26,764.00
Dominion of Bedford	2021 Dodge Charger SXT AWD (LDES48)	Colonial	\$26,623.00
Hall Automotive	2021 Dodge Charger SXT AWD (LDES48)	Heritage	\$26,564.00
Hall Automotive	2021 Dodge Charger SXT AWD (LDES48)	Chesapeake	\$26,464.00
<u>DODGE DURANGO PURSUIT AWD (WDEE75) (Specification #117)</u>			
Hall Automotive	2021 Dodge Durango Pursuit AWD (WDEE75)	Dogwood	\$30,154.00
Hall Automotive	2021 Dodge Durango Pursuit AWD (WDEE75)	Colonial	\$30,054.00
Hall Automotive	2021 Dodge Durango Pursuit AWD (WDEE75)	Heritage	\$29,954.00
Hall Automotive	2021 Dodge Durango Pursuit AWD (WDEE75)	Chesapeake	\$29,854.00
<u>DODGE DURANGO SPECIAL SERVICE RWD (WDDE75) (Specification #118)</u>			
Hall Automotive	2021 Dodge Durango SSV (WDDE75)	Dogwood	\$26,826.00
Hall Automotive	2021 Dodge Durango SSV (WDDE75)	Colonial	\$26,726.00
Hall Automotive	2021 Dodge Durango SSV (WDDE75)	Heritage	\$26,626.00
Hall Automotive	2021 Dodge Durango SSV (WDDE75)	Chesapeake	\$26,526.00
<u>DODGE DURANGO SXT RWD (WDDL75) (Specification #119)</u>			
Hall Automotive	2021 Dodge Durango SXT RWD	Dogwood	\$25,007.00
Dominion of Bedford	2021 Dodge Durango SXT RWD	Colonial	\$24,866.00
Hall Automotive	2021 Dodge Durango SXT RWD	Heritage	\$24,807.00
Hall Automotive	2021 Dodge Durango SXT RWD	Chesapeake	\$24,707.00
<u>DODGE DURANGO SXT AWD (WDEL75) (Specification #120)</u>			
Hall Automotive	2021 Dodge Durango SXT - AWD 3.6L V6	Dogwood	\$26,907.00
Dominion of Bedford	2021 Dodge Durango SXT - AWD 3.6L V6	Colonial	\$26,770.00
Hall Automotive	2021 Dodge Durango SXT - AWD 3.6L V6	Heritage	\$26,707.00
Hall Automotive	2021 Dodge Durango SXT - AWD 3.6L V6	Chesapeake	\$26,607.00
<u>JEEP CHEROKEE LATITUDE FWD (KLTM74) (Specification #121)</u>			
Hall Automotive	2021 Jeep Cherokee Latitude FWD (KLTM74)	Dogwood	\$23,056.00
Dominion of Bedford	2021 Jeep Cherokee Latitude FWD (KLTM74)	Colonial	\$22,865.00
Hall Automotive	2021 Jeep Cherokee Latitude FWD (KLTM74)	Heritage	\$22,856.00
Hall Automotive	2021 Jeep Cherokee Latitude FWD (KLTM74)	Chesapeake	\$22,756.00
<u>JEEP CHEROKEE LATITUDE 4X4 (KLJM74) (Specification #122)</u>			
Hall Automotive	2021 Jeep Cherokee Latitude 4X4 (KLJM74)	Dogwood	\$23,741.00

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Dominion of Bedford	2021 Jeep Cherokee Latitude 4X4 (KLJM74)	Colonial	\$23,548.00
Hall Automotive	2021 Jeep Cherokee Latitude 4X4 (KLJM74)	Heritage	\$23,541.00
Hall Automotive	2021 Jeep Cherokee Latitude 4X4 (KLJM74)	Chesapeake	\$23,441.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>JEEP GRAND CHEROKEE LAREDO 4X2 (WKTH74) (Specification #123)</u>			
Auto World of Big Stone Gap Inc.	2021 Jeep Grand Cherokee Laredo (WKTH74)	Dogwood	\$25,668.08
Dominion of Bedford	2021 Jeep Grand Cherokee Laredo (WKTH74)	Colonial	\$25,470.00
Hall Automotive	2021 Jeep Grand Cherokee Laredo (WKTH74)	Heritage	\$25,512.00
Hall Automotive	2021 Jeep Grand Cherokee Laredo (WKTH74)	Chesapeake	\$25,412.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>JEEP GRAND CHEROKEE LAREDO 4X4 (WKJH74) (Specification #124)</u>			
Auto World of Big Stone Gap Inc.	2021 Jeep Grand Cherokee Laredo (WKJH74)	Dogwood	\$27,484.60
Dominion of Bedford	2021 Jeep Grand Cherokee Laredo (WKJH74)	Colonial	\$27,286.00
Hall Automotive	2021 Jeep Grand Cherokee Laredo (WKJH74)	Heritage	\$27,329.00
Hall Automotive	2021 Jeep Grand Cherokee Laredo (WKJH74)	Chesapeake	\$27,229.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>JEEP RENEGADE SPORT 4X2 (BVTL74) (Specification #125)</u>			
Hall Automotive	2021 Jeep Renegade Sport 4x2	Dogwood	\$21,186.00
Dominion of Bedford	2021 Jeep Renegade Sport 4x2	Colonial	\$20,991.00
Hall Automotive	2021 Jeep Renegade Sport 4x2	Heritage	\$20,986.00
Hall Automotive	2021 Jeep Renegade Sport 4x2	Chesapeake	\$20,886.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>JEEP RENEGADE SPORT 4X4 (BVJL74) (Specification #126)</u>			
Hall Automotive	2021 Jeep Renegade Sport 4x4	Dogwood	\$20,853.00
Dominion of Bedford	2021 Jeep Renegade Sport 4x4	Colonial	\$20,667.00
Hall Automotive	2021 Jeep Renegade Sport 4x4	Heritage	\$20,653.00
Hall Automotive	2021 Jeep Renegade Sport 4x4	Chesapeake	\$20,553.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>JEEP COMPASS SPORT 4X2 (MPTL74) (Specification #127)</u>			
Auto World of Big Stone Gap Inc.	2021 Jeep Compass Sport 4x2	Dogwood	\$20,218.51
Dominion of Bedford	2021 Jeep Compass Sport 4x2	Colonial	\$20,021.00
Hall Automotive	2021 Jeep Compass Sport 4x2	Heritage	\$20,062.00
Hall Automotive	2021 Jeep Compass Sport 4x2	Chesapeake	\$19,962.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>JEEP COMPASS SPORT 4X4 (MPJL74) (Specification #128)</u>			
Dominion of Bedford	2021 Jeep Compass Sport 4x4	Dogwood	\$20,570.00
Dominion of Bedford	2021 Jeep Compass Sport 4x4	Colonial	\$20,370.00
Hall Automotive	2021 Jeep Compass Sport 4x4	Heritage	\$20,437.00
Hall Automotive	2021 Jeep Compass Sport 4x4	Chesapeake	\$20,337.00
Name of Dealership	Type of Vehicle	Zone	Base Price

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JEEP WRANGLER SPORT 2 DOOR (JLJL72) (Specification #129)

Auto World of Big Stone Gap Inc.	2021 Jeep Wrangler Sport 2 Door (JLJL72)	Dogwood	\$27,358.66
Dominion of Bedford	2021 Jeep Wrangler Sport 2 Door (JLJL72)	Colonial	\$27,209.00
Hall Automotive	2021 Jeep Wrangler Sport 2 Door (JLJL72)	Heritage	\$27,304.00
Hall Automotive	2021 Jeep Wrangler Sport 2 Door (JLJL72)	Chesapeake	\$27,204.00
Name of Dealership	Type of Vehicle	Zone	Base Price

JEEP WRANGLER UNLIMITED SPORT 4 DOOR (JLJL74) (Specification #130)

Auto World of Big Stone Gap Inc.	2021 Jeep Wrangler Unlimited Sport 4 Door (JLJL74)	Dogwood	\$30,567.55
Dominion of Bedford	2021 Jeep Wrangler Unlimited Sport 4 Door (JLJL74)	Colonial	\$30,418.00
Hall Automotive	2021 Jeep Wrangler Unlimited Sport 4 Door (JLJL74)	Heritage	\$30,513.00
Hall Automotive	2021 Jeep Wrangler Unlimited Sport 4 Door (JLJL74)	Chesapeake	\$30,413.00
Name of Dealership	Type of Vehicle	Zone	Base Price

JEEP GLADIATOR SPORT 4X4 (JTJL98) (Specification #131)

Auto World of Big Stone Gap Inc.	2021 Jeep Gladiator Sport 4x4 (JTJL98)	Dogwood	\$32,170.48
Dominion of Bedford	2021 Jeep Gladiator Sport 4x4 (JTJL98)	Colonial	\$32,021.00
Hall Automotive	2021 Jeep Gladiator Sport 4x4 (JTJL98)	Heritage	\$32,116.00
Hall Automotive	2021 Jeep Gladiator Sport 4x4 (JTJL98)	Chesapeake	\$32,016.00
Name of Dealership	Type of Vehicle	Zone	Base Price

RAM 1500 SPECIAL SERVICE CREW CAB 4X4 (DS6T98) (Specification #132)

Hall Automotive	2021 Ram 1500 SSV (DS6T98)	Dogwood	\$26,916.00
Hall Automotive	2021 Ram 1500 SSV (DS6T98)	Colonial	\$26,816.00
Hall Automotive	2021 Ram 1500 SSV (DS6T98)	Heritage	\$26,716.00
Hall Automotive	2021 Ram 1500 SSV (DS6T98)	Chesapeake	\$26,616.00
Name of Dealership	Type of Vehicle	Zone	Base Price

RAM 1500 TRADESMAN QUAD CAB 4X2 (DT1L41) (Specification #133)

Hall Automotive	2021 Ram 1500 Tradesman Quad Cab 4x2	Dogwood	\$23,602.00
Hall Automotive	2021 Ram 1500 Tradesman Quad Cab 4x2	Colonial	\$23,502.00
Hall Automotive	2021 Ram 1500 Tradesman Quad Cab 4x2	Heritage	\$23,402.00
Hall Automotive	2021 Ram 1500 Tradesman Quad Cab 4x2	Chesapeake	\$23,302.00
Name of Dealership	Type of Vehicle	Zone	Base Price

RAM 1500 TRADESMAN QUAD CAB 4X4 (DT6L41) (Specification #134)

Hall Automotive	2021 Ram 1500 Tradesman Quad Cab 4x4	Dogwood	\$23,733.00
Hall Automotive	2021 Ram 1500 Tradesman Quad Cab 4x4	Colonial	\$23,633.00
Hall Automotive	2021 Ram 1500 Tradesman Quad Cab 4x4	Heritage	\$23,533.00
Hall Automotive	2021 Ram 1500 Tradesman Quad Cab 4x4	Chesapeake	\$23,433.00
Name of Dealership	Type of Vehicle	Zone	Base Price

RAM 1500 TRADESMAN CREW CAB 4X2 5FT 7IN BOX (DT1L98) (Specification #135)

Hall Automotive	2021 Ram 1500 Tradesman Crew Cab 4x2	Dogwood	\$23,566.00
Hall Automotive	2021 Ram 1500 Tradesman Crew Cab 4x2	Colonial	\$23,466.00

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Hall Automotive	2021 Ram 1500 Tradesman Crew Cab 4x2	Heritage	\$23,366.00
Hall Automotive	2021 Ram 1500 Tradesman Crew Cab 4x2	Chesapeake	\$23,266.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 1500 TRADESMAN CREW CAB 4X4 5FT 7IN BOX (DT6L98) (Specification #136)</u>			
Hall Automotive	2021 Ram 1500 Tradesman Crew Cab 4x4	Dogwood	\$26,669.00
Dominion of Bedford	2021 Ram 1500 Tradesman Crew Cab 4x4	Colonial	\$26,532.00
Hall Automotive	2021 Ram 1500 Tradesman Crew Cab 4x4	Heritage	\$26,469.00
Hall Automotive	2021 Ram 1500 Tradesman Crew Cab 4x4	Chesapeake	\$26,369.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 1500 CLASSIC TRADESMAN LIGHT DUTY REGULAR CAB 4X2 140.5" WB - 8' BOX (DS1L62) (Specification #137)</u>			
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Regular Cab 4X2	Dogwood	\$18,569.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Regular Cab 4X2	Colonial	\$18,469.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Regular Cab 4X2	Heritage	\$18,369.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Regular Cab 4X2	Chesapeake	\$18,269.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 1500 CLASSIC TRADESMAN LIGHT DUTY REGULAR CAB 4X4 140.5" WB - 8' BOX (DS6L62) (Specification #138)</u>			
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Regular Cab 4X4	Dogwood	\$21,161.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Regular Cab 4X4	Colonial	\$21,061.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Regular Cab 4X4	Heritage	\$20,961.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Regular Cab 4X4	Chesapeake	\$20,861.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 1500 CLASSIC TRADESMAN LIGHT DUTY QUAD CAB 4X2 140" WB - 6'4" BOX (DS1L41) (Specification #139)</u>			
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Quad Cab 4X2	Dogwood	\$19,487.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Quad Cab 4X2	Colonial	\$19,387.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Quad Cab 4X2	Heritage	\$19,287.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Quad Cab 4X2	Chesapeake	\$19,187.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 1500 CLASSIC TRADESMAN LIGHT DUTY QUAD CAB 4X4 140" WB - 6'4" BOX (DS6L41) (Specification #140)</u>			
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Quad Cab 4X4	Dogwood	\$22,590.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Quad Cab 4X4	Colonial	\$22,490.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Quad Cab 4X4	Heritage	\$22,390.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Quad Cab 4X4	Chesapeake	\$22,290.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 1500 CLASSIC TRADESMAN LIGHT DUTY CREW CAB 4X2 140" WB - 5' 7" BED (DS1L98) (Specification #141)</u>			
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Crew Cab 4X2	Dogwood	\$21,852.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Crew Cab 4X2	Colonial	\$21,752.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Crew Cab 4X2	Heritage	\$21,652.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Crew Cab 4X2	Chesapeake	\$21,552.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 1500 CLASSIC TRADESMAN LIGHT DUTY CREW CAB 4X4 140" WB - 5' 7" BED (DS6L98) (Specification #142)</u>			

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Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Crew Cab 4X4	Dogwood	\$24,065.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Crew Cab 4X4	Colonial	\$23,965.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Crew Cab 4X4	Heritage	\$23,865.00
Hall Automotive	2021 Ram 1500 Classic Tradesman Light Duty Crew Cab 4X4	Chesapeake	\$23,765.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 2500 TRADESMAN REGULAR CAB 4X2 (140" WB 8' BOX) (DJ2L62) (Specification #143)</u>			
Hall Automotive	2021 Ram 2500 Tradesman Regular Cab 4X2	Dogwood	\$24,276.00
Dominion of Bedford	2021 Ram 2500 Tradesman Regular Cab 4X2	Colonial	\$24,082.00
Hall Automotive	2021 Ram 2500 Tradesman Regular Cab 4X2	Heritage	\$24,076.00
Hall Automotive	2021 Ram 2500 Tradesman Regular Cab 4X2	Chesapeake	\$23,976.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 2500 TRADESMAN REGULAR CAB 4X4 (140" WB 8' BOX) (DJ7L62) (Specification #144)</u>			
Hall Automotive	2021 Ram 2500 Tradesman Regular Cab 4X4	Dogwood	\$25,293.00
Dominion of Bedford	2021 Ram 2500 Tradesman Regular Cab 4X4	Colonial	\$25,098.00
Hall Automotive	2021 Ram 2500 Tradesman Regular Cab 4X4	Heritage	\$25,093.00
Hall Automotive	2021 Ram 2500 Tradesman Regular Cab 4X4	Chesapeake	\$24,993.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 2500 TRADESMAN CREW CAB 4X2 (149" WB 6' 4" BOX) (DJ2L91) (Specification #145)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 2500 Tradesman Crew Cab 4x2	Dogwood	\$27,381.84
Dominion of Bedford	2021 Ram 2500 Tradesman Crew Cab 4x2	Colonial	\$27,188.00
Hall Automotive	2021 Ram 2500 Tradesman Crew Cab 4x2	Heritage	\$27,226.00
Hall Automotive	2021 Ram 2500 Tradesman Crew Cab 4x2	Chesapeake	\$27,126.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 2500 TRADESMAN CREW CAB 4X4 (149" WB 6' 4" BOX) (DJ7L91) (Specification #146)</u>			
Hall Automotive	2021 Ram 2500 Tradesman Crew Cab 4X4	Dogwood	\$27,837.00
Dominion of Bedford	2021 Ram 2500 Tradesman Crew Cab 4X4	Colonial	\$27,693.00
Hall Automotive	2021 Ram 2500 Tradesman Crew Cab 4X4	Heritage	\$27,637.00
Hall Automotive	2021 Ram 2500 Tradesman Crew Cab 4X4	Chesapeake	\$27,537.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 3500 TRADESMAN REGULAR CAB 4X2 (143.5" WB - CA OF 60") (D23L62) (Specification #147)</u>			
Hall Automotive	2021 Ram 3500 Tradesman Regular Cab 4X2	Dogwood	\$25,539.00
Dominion of Bedford	2021 Ram 3500 Tradesman Regular Cab 4X2	Colonial	\$25,359.00
Hall Automotive	2021 Ram 3500 Tradesman Regular Cab 4X2	Heritage	\$25,339.00
Hall Automotive	2021 Ram 3500 Tradesman Regular Cab 4X2	Chesapeake	\$25,239.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 3500 TRADESMAN REGULAR CAB 4X4 (143.5" WB - CA OF 60") (D28L62) (Specification #148)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 3500 Tradesman Regular Cab 4X4	Dogwood	\$26,453.93
Dominion of Bedford	2021 Ram 3500 Tradesman Regular Cab 4X4	Colonial	\$26,273.00
Hall Automotive	2021 Ram 3500 Tradesman Regular Cab 4X4	Heritage	\$26,268.00

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Hall Automotive	2021 Ram 3500 Tradesman Regular Cab 4X4	Chesapeake	\$26,168.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 3500 TRADESMAN HEAVY DUTY CREW CAB 4X2 169" - WB 8' BOX (D23L92) (Specification #149)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 3500 Tradesman Heavy Duty Crew Cab 4x2	Dogwood	\$27,723.38
Dominion of Bedford	2021 Ram 3500 Tradesman Heavy Duty Crew Cab 4x2	Colonial	\$27,552.00
Hall Automotive	2021 Ram 3500 Tradesman Heavy Duty Crew Cab 4x2	Heritage	\$27,568.00
Hall Automotive	2021 Ram 3500 Tradesman Heavy Duty Crew Cab 4x2	Chesapeake	\$27,468.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 3500 TRADESMAN HEAVY DUTY CREW CAB 4X4 169" - WB 8' BOX (D28L92) (Specification #150)</u>			
Dominion of Bedford	2021 Ram 3500 Tradesman Heavy Duty Crew Cab 4x4	Dogwood	\$30,250.00
Dominion of Bedford	2021 Ram 3500 Tradesman Heavy Duty Crew Cab 4x4	Colonial	\$30,050.00
Dominion of Bedford	2021 Ram 3500 Tradesman Heavy Duty Crew Cab 4x4	Heritage	\$30,250.00
Dominion of Bedford	2021 Ram 3500 Tradesman Heavy Duty Crew Cab 4x4	Chesapeake	\$30,350.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 3500 TRADESMAN REGULAR CAB CHASSIS 4X2 (143.5" WB - CA OF 60") (DD3L63) (Specification #151)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 3500 Tradesman Regular Cab Chassis 4X2	Dogwood	\$24,436.91
Dominion of Bedford	2021 Ram 3500 Tradesman Regular Cab Chassis 4X2	Colonial	\$24,305.00
Hall Automotive	2021 Ram 3500 Tradesman Regular Cab Chassis 4X2	Heritage	\$24,281.00
Hall Automotive	2021 Ram 3500 Tradesman Regular Cab Chassis 4X2	Chesapeake	\$24,181.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 3500 TRADESMAN REGULAR CAB CHASSIS 4X4 (143.5" WB - CA OF 60") (DD8L63) (Specification #152)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 3500 Tradesman Regular Cab Chassis 4X4	Dogwood	\$27,009.06
Dominion of Bedford	2021 Ram 3500 Tradesman Regular Cab Chassis 4X4	Colonial	\$26,838.00
Hall Automotive	2021 Ram 3500 Tradesman Regular Cab Chassis 4X4	Heritage	\$26,904.00
Hall Automotive	2021 Ram 3500 Tradesman Regular Cab Chassis 4X4	Chesapeake	\$26,804.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 3500 TRADESMAN CREW CAB CHASSIS 4X2 (172.4" WB - CA OF 60") (DD3L93) (Specification #153)</u>			
Hall Automotive	2021 Ram 3500 Tradesman Crew Cab Chassis 4X2	Dogwood	\$26,778.00
Dominion of Bedford	2021 Ram 3500 Tradesman Crew Cab Chassis 4X2	Colonial	\$26,663.00
Hall Automotive	2021 Ram 3500 Tradesman Crew Cab Chassis 4X2	Heritage	\$26,578.00
Hall Automotive	2021 Ram 3500 Tradesman Crew Cab Chassis 4X2	Chesapeake	\$26,478.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 3500 TRADESMAN CREW CAB CHASSIS 4X4 (172.4" WB - CA OF 60") (DD8L93) (Specification #154)</u>			
Hall Automotive	2021 Ram 3500 Tradesman Crew Cab Chassis 4X4	Dogwood	\$29,829.00
Dominion of Bedford	2021 Ram 3500 Tradesman Crew Cab Chassis 4X4	Colonial	\$29,714.00
Hall Automotive	2021 Ram 3500 Tradesman Crew Cab Chassis 4X4	Heritage	\$29,629.00
Hall Automotive	2021 Ram 3500 Tradesman Crew Cab Chassis 4X4	Chesapeake	\$29,529.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 3500 TRADESMAN REGULAR CHASSIS CAB 4X2 10K GVWR 143.5" WB; CA OF 60" (DF3L63) (Specification #155)</u>			

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Auto World of Big Stone Gap Inc.	2021 Ram 3500 Tradesman Regular Chassis Cab 4X2	Dogwood	\$24,743.19
Dominion of Bedford	2021 Ram 3500 Tradesman Regular Chassis Cab 4X2	Colonial	\$24,572.00
Hall Automotive	2021 Ram 3500 Tradesman Regular Chassis Cab 4X2	Heritage	\$24,562.00
Hall Automotive	2021 Ram 3500 Tradesman Regular Chassis Cab 4X2	Chesapeake	\$24,462.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 3500 TRADESMAN REGULAR CHASSIS CAB 4X4 10K GVWR 143.5" WB; CA OF 60" (DF8L63) (Specification #156)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 3500 Tradesman Regular Chassis Cab 4X4	Dogwood	\$27,009.06
Dominion of Bedford	2021 Ram 3500 Tradesman Regular Chassis Cab 4X4	Colonial	\$26,838.00
Hall Automotive	2021 Ram 3500 Tradesman Regular Chassis Cab 4X4	Heritage	\$26,828.00
Hall Automotive	2021 Ram 3500 Tradesman Regular Chassis Cab 4X4	Chesapeake	\$26,728.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 3500 TRADESMAN CREW CHASSIS CAB 4X2 10K GVWR 172.4" WB - CA OF 60" (DF3L93) (Specification #157)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 3500 Tradesman Crew Chassis Cab 4X2	Dogwood	\$26,834.76
Dominion of Bedford	2021 Ram 3500 Tradesman Crew Chassis Cab 4X2	Colonial	\$26,654.00
Hall Automotive	2021 Ram 3500 Tradesman Crew Chassis Cab 4X2	Heritage	\$26,704.00
Hall Automotive	2021 Ram 3500 Tradesman Crew Chassis Cab 4X2	Chesapeake	\$26,604.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 3500 TRADESMAN CREW CHASSIS CAB 4X4 10K GVWR 172.4" WB - CA OF 60" (DF8L93) (Specification #158)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 3500 Tradesman Crew Chassis Cab 4X4	Dogwood	\$29,885.47
Dominion of Bedford	2021 Ram 3500 Tradesman Crew Chassis Cab 4X4	Colonial	\$29,705.00
Hall Automotive	2021 Ram 3500 Tradesman Crew Chassis Cab 4X4	Heritage	\$29,755.00
Hall Automotive	2021 Ram 3500 Tradesman Crew Chassis Cab 4X4	Chesapeake	\$29,655.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 4500 TRADESMAN REGULAR CHASSIS CAB DRW 4X2 (144.5 IN WB - CA OF 60 IN) (DP4L63) (Specification #159)</u>			
Hall Automotive	2021 Ram 4500 Tradesman Regular Chassis Cab DRW 4X2	Dogwood	\$30,081.00
Dominion of Bedford	2021 Ram 4500 Tradesman Regular Chassis Cab DRW 4X2	Colonial	\$29,908.00
Hall Automotive	2021 Ram 4500 Tradesman Regular Chassis Cab DRW 4X2	Heritage	\$29,881.00
Hall Automotive	2021 Ram 4500 Tradesman Regular Chassis Cab DRW 4X2	Chesapeake	\$29,781.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 4500 TRADESMAN REGULAR CHASSIS CAB DRW 4X4 (144.5" WB - CA OF 60") (DP9L63) (Specification #160)</u>			
Hall Automotive	2021 Ram 4500 Tradesman Regular Chassis Cab DRW 4X4	Dogwood	\$33,132.00
Dominion of Bedford	2021 Ram 4500 Tradesman Regular Chassis Cab DRW 4X4	Colonial	\$32,959.00
Hall Automotive	2021 Ram 4500 Tradesman Regular Chassis Cab DRW 4X4	Heritage	\$32,932.00
Hall Automotive	2021 Ram 4500 Tradesman Regular Chassis Cab DRW 4X4	Chesapeake	\$32,832.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 4500 TRADESMAN CREW CHASSIS CAB DRW 4X2 (173.4" WB - CA OF 60") (DP4L93) (Specification #161)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 4500 Tradesman Crew Chassis Cab DRW 4X2	Dogwood	\$32,963.39
Dominion of Bedford	2021 Ram 4500 Tradesman Crew Chassis Cab DRW 4X2	Colonial	\$32,885.00
Hall Automotive	2021 Ram 4500 Tradesman Crew Chassis Cab DRW 4X2	Heritage	\$32,808.00
Hall Automotive	2021 Ram 4500 Tradesman Crew Chassis Cab DRW 4X2	Chesapeake	\$32,708.00

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Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 4500 TRADESMAN CREW CHASSIS CAB DRW 4X4 (173.4" WB - CA OF 60") (DP9L93) (Specification #162)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 4500 Tradesman Crew Chassis Cab DRW 4X4	Dogwood	\$36,013.09
Dominion of Bedford	2021 Ram 4500 Tradesman Crew Chassis Cab DRW 4X4	Colonial	\$35,935.00
Hall Automotive	2021 Ram 4500 Tradesman Crew Chassis Cab DRW 4X4	Heritage	\$35,858.00
Hall Automotive	2021 Ram 4500 Tradesman Crew Chassis Cab DRW 4X4	Chesapeake	\$35,758.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 5500 TRADESMAN REGULAR CAB CHASSIS 4X2 (144.5" WB - CA OF 60") (DP5L63) (Specification #163)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 5500 Tradesman Regular Cab Chassis 4X2	Dogwood	\$31,046.11
Dominion of Bedford	2021 Ram 5500 Tradesman Regular Cab Chassis 4X2	Colonial	\$30,867.00
Hall Automotive	2021 Ram 5500 Tradesman Regular Cab Chassis 4X2	Heritage	\$30,891.00
Hall Automotive	2021 Ram 5500 Tradesman Regular Cab Chassis 4X2	Chesapeake	\$30,791.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 5500 TRADESMAN REGULAR CAB CHASSIS 4X4 (144.5" WB - CA OF 60") (DP0L63) (Specification #164)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 5500 Tradesman Regular Cab Chassis 4X4	Dogwood	\$34,095.82
Dominion of Bedford	2021 Ram 5500 Tradesman Regular Cab Chassis 4X4	Colonial	\$33,917.00
Hall Automotive	2021 Ram 5500 Tradesman Regular Cab Chassis 4X4	Heritage	\$33,940.00
Hall Automotive	2021 Ram 5500 Tradesman Regular Cab Chassis 4X4	Chesapeake	\$33,840.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 5500 TRADESMAN CREW CAB CHASSIS 4X2 (173.4" WB - CA OF 60") (DP5L93) (Specification #165)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 5500 Tradesman Crew Cab Chassis 4X2	Dogwood	\$33,921.52
Dominion of Bedford	2021 Ram 5500 Tradesman Crew Cab Chassis 4X2	Colonial	\$33,847.00
Hall Automotive	2021 Ram 5500 Tradesman Crew Cab Chassis 4X2	Heritage	\$33,766.00
Hall Automotive	2021 Ram 5500 Tradesman Crew Cab Chassis 4X2	Chesapeake	\$33,666.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM 5500 TRADESMAN CREW CAB CHASSIS 4X4 (173.4" WB - CA OF 60") (DP0L93) (Specification #166)</u>			
Auto World of Big Stone Gap Inc.	2021 Ram 5500 Tradesman Crew Cab Chassis 4X4	Dogwood	\$36,972.23
Dominion of Bedford	2021 Ram 5500 Tradesman Crew Cab Chassis 4X4	Colonial	\$36,898.00
Hall Automotive	2021 Ram 5500 Tradesman Crew Cab Chassis 4X4	Heritage	\$36,817.00
Hall Automotive	2021 Ram 5500 Tradesman Crew Cab Chassis 4X4	Chesapeake	\$36,717.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM PROMASTER 1500 CARGO VAN LOW ROOF 118" WB (VF1L11) (Specification #167)</u>			
Dominion of Bedford	2021 Ram Promaster 1500 Cargo Van Low Roof	Dogwood	\$26,545.00
Dominion of Bedford	2021 Ram Promaster 1500 Cargo Van Low Roof	Colonial	\$26,345.00
Hall Automotive	2021 Ram Promaster 1500 Cargo Van Low Roof	Heritage	\$26,435.00
Hall Automotive	2021 Ram Promaster 1500 Cargo Van Low Roof	Chesapeake	\$26,335.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM PROMASTER 2500 CARGO VAN LOW ROOF 136" WB (VF2L12) (Specification #168)</u>			
Dominion of Bedford	2021 Ram Promaster 2500 Cargo Van Low Roof	Dogwood	\$29,225.00

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Dominion of Bedford	2021 Ram Promaster 2500 Cargo Van Low Roof	Colonial	\$29,025.00
Hall Automotive	2021 Ram Promaster 2500 Cargo Van Low Roof	Heritage	\$29,065.00
Hall Automotive	2021 Ram Promaster 2500 Cargo Van Low Roof	Chesapeake	\$28,965.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM PROMASTER 3500 CARGO VAN LOW ROOF 136" WB (VF3L12) (Specification #169)</u>			
Hall Automotive	2021 Ram Promaster 3500 Cargo Van Low Roof	Dogwood	\$30,853.00
Dominion of Bedford	2021 Ram Promaster 3500 Cargo Van Low Roof	Colonial	\$30,613.00
Hall Automotive	2021 Ram Promaster 3500 Cargo Van Low Roof	Heritage	\$30,653.00
Hall Automotive	2021 Ram Promaster 3500 Cargo Van Low Roof	Chesapeake	\$30,553.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM PROMASTER CAB CHASSIS - 3500 CAB CHASSIS LOW ROOF (159" WB - CA OF 104") (VF3L04) (Specification #170)</u>			
Hall Automotive	2021 Ram 3500 Cab Chassis Low Roof (VF3L04)	Dogwood	\$26,500.00
Hall Automotive	2021 Ram 3500 Cab Chassis Low Roof (VF3L04)	Colonial	\$26,400.00
Hall Automotive	2021 Ram 3500 Cab Chassis Low Roof (VF3L04)	Heritage	\$26,300.00
Hall Automotive	2021 Ram 3500 Cab Chassis Low Roof (VF3L04)	Chesapeake	\$26,200.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>RAM PROMASTER CITY TRADESMAN CARGO VAN (122.4 IN WB) (VMDL51) (Specification #171)</u>			
Dominion of Bedford	2021 Ram Promaster City Tradesman Cargo Van	Dogwood	\$19,708.00
Dominion of Bedford	2021 Ram Promaster City Tradesman Cargo Van	Colonial	\$19,508.00
Dominion of Bedford	2021 Ram Promaster City Tradesman Cargo Van	Heritage	\$19,708.00
Dominion of Bedford	2021 Ram Promaster City Tradesman Cargo Van	Chesapeake	\$19,908.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET MALIBU 1FL LS (1ZC69) (Specification #174)</u>			
RK Chevrolet Inc.	2021 Chevrolet Malibu 1FL LS (1ZC69)	Dogwood	\$18,120.00
RK Chevrolet Inc.	2021 Chevrolet Malibu 1FL LS (1ZC69)	Colonial	\$18,020.00
RK Chevrolet Inc.	2021 Chevrolet Malibu 1FL LS (1ZC69)	Heritage	\$17,920.00
RK Chevrolet Inc.	2021 Chevrolet Malibu 1FL LS (1ZC69)	Chesapeake	\$17,920.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET TRAX LS FWD (1JU76) (Specification #175)</u>			
RK Chevrolet Inc.	2021 Chevrolet Trax LS FWD	Dogwood	\$19,290.00
RK Chevrolet Inc.	2021 Chevrolet Trax LS FWD	Colonial	\$19,190.00
RK Chevrolet Inc.	2021 Chevrolet Trax LS FWD	Heritage	\$19,090.00
RK Chevrolet Inc.	2021 Chevrolet Trax LS FWD	Chesapeake	\$19,090.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET EQUINOX - FWD - LS (1XP26) (Specification #176)</u>			
RK Chevrolet Inc.	2021 Chevrolet EQUINOX FWD LS	Dogwood	\$21,178.00
RK Chevrolet Inc.	2021 Chevrolet EQUINOX FWD LS	Colonial	\$21,078.00
RK Chevrolet Inc.	2021 Chevrolet EQUINOX FWD LS	Heritage	\$20,978.00
RK Chevrolet Inc.	2021 Chevrolet EQUINOX FWD LS	Chesapeake	\$20,978.00
Name of Dealership	Type of Vehicle	Zone	Base Price

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CHEVROLET BLAZER FWD LT (1NK26) (Specification #177)

RK Chevrolet Inc.	2021 Chevrolet Blazer FWD LT (1NK26)	Dogwood	\$26,798.00
RK Chevrolet Inc.	2021 Chevrolet Blazer FWD LT (1NK26)	Colonial	\$26,698.00
RK Chevrolet Inc.	2021 Chevrolet Blazer FWD LT (1NK26)	Heritage	\$26,598.00
RK Chevrolet Inc.	2021 Chevrolet Blazer FWD LT (1NK26)	Chesapeake	\$26,598.00
Name of Dealership	Type of Vehicle	Zone	Base Price

CHEVROLET TRAVERSE FWD LS (1NB56) (Specification #178)

RK Chevrolet Inc.	2021 Chevrolet Traverse FWD LS	Dogwood	\$24,794.00
RK Chevrolet Inc.	2021 Chevrolet Traverse FWD LS	Colonial	\$24,694.00
RK Chevrolet Inc.	2021 Chevrolet Traverse FWD LS	Heritage	\$24,594.00
RK Chevrolet Inc.	2021 Chevrolet Traverse FWD LS	Chesapeake	\$24,594.00
Name of Dealership	Type of Vehicle	Zone	Base Price

CHEVROLET TRAILBLAZER FWD LS (1TR56) (Specification #179)

RK Chevrolet Inc.	2021 Chevrolet Trailblazer FWD LS	Dogwood	\$17,638.00
RK Chevrolet Inc.	2021 Chevrolet Trailblazer FWD LS	Colonial	\$17,538.00
RK Chevrolet Inc.	2021 Chevrolet Trailblazer FWD LS	Heritage	\$17,438.00
RK Chevrolet Inc.	2021 Chevrolet Trailblazer FWD LS	Chesapeake	\$17,438.00
Name of Dealership	Type of Vehicle	Zone	Base Price

CHEVROLET TAHOE 2WD 1FL (CC10706) (Specification #180)

RK Chevrolet Inc.	2021 Chevrolet Tahoe 2WD 1FL	Dogwood	\$38,073.00
RK Chevrolet Inc.	2021 Chevrolet Tahoe 2WD 1FL	Colonial	\$37,973.00
RK Chevrolet Inc.	2021 Chevrolet Tahoe 2WD 1FL	Heritage	\$37,873.00
RK Chevrolet Inc.	2021 Chevrolet Tahoe 2WD 1FL	Chesapeake	\$37,873.00
Name of Dealership	Type of Vehicle	Zone	Base Price

CHEVROLET TAHOE 1500 FULL SIZE POLICE RATED UTILITY 2WD (CC10706/9C1) (Specification #181)

RK Chevrolet Inc.	2021 Chevrolet Tahoe 1500 Full Size Police Rated Utility 2WD (CC10706/9C1)	Dogwood	\$34,849.00
RK Chevrolet Inc.	2021 Chevrolet Tahoe 1500 Full Size Police Rated Utility 2WD (CC10706/9C1)	Colonial	\$34,749.00
RK Chevrolet Inc.	2021 Chevrolet Tahoe 1500 Full Size Police Rated Utility 2WD (CC10706/9C1)	Heritage	\$34,649.00
RK Chevrolet Inc.	2021 Chevrolet Tahoe 1500 Full Size Police Rated Utility 2WD (CC10706/9C1)	Chesapeake	\$34,649.00
Name of Dealership	Type of Vehicle	Zone	Base Price

CHEVROLET TAHOE 1500 FULL SIZE SPECIAL SERVICE UTILITY 4WD (CK10706/5W4) (Specification #182)

RK Chevrolet Inc.	2021 Chevrolet Tahoe 1500 (CK15706/5W4)	Dogwood	\$36,994.00
RK Chevrolet Inc.	2021 Chevrolet Tahoe 1500 (CK15706/5W4)	Colonial	\$36,894.00
RK Chevrolet Inc.	2021 Chevrolet Tahoe 1500 (CK15706/5W4)	Heritage	\$36,794.00
Hall Automotive	2021 Chevrolet Tahoe 1500 (CK15706/5W4)	Chesapeake	\$36,721.00
Name of Dealership	Type of Vehicle	Zone	Base Price

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CHEVROLET SUBURBAN 2WD - 1FL (CC10906) (Specification #183)

RK Chevrolet Inc.	2021 Chevrolet Suburban 2WD	Dogwood	\$40,589.00
RK Chevrolet Inc.	2021 Chevrolet Suburban 2WD	Colonial	\$40,489.00
RK Chevrolet Inc.	2021 Chevrolet Suburban 2WD	Heritage	\$40,389.00
RK Chevrolet Inc.	2021 Chevrolet Suburban 2WD	Chesapeake	\$40,389.00
Name of Dealership	Type of Vehicle	Zone	Base Price

CHEVROLET EXPRESS 2500 1WT 135" CARGO VAN (CG23405) (Specification #184)

RK Chevrolet Inc.	2021 Chevrolet Express 2500 1WT 135" Cargo Van	Dogwood	\$21,605.00
RK Chevrolet Inc.	2021 Chevrolet Express 2500 1WT 135" Cargo Van	Colonial	\$21,505.00
RK Chevrolet Inc.	2021 Chevrolet Express 2500 1WT 135" Cargo Van	Heritage	\$21,405.00
RK Chevrolet Inc.	2021 Chevrolet Express 2500 1WT 135" Cargo Van	Chesapeake	\$21,405.00
Name of Dealership	Type of Vehicle	Zone	Base Price

CHEVROLET EXPRESS 3500 1WT 135" CARGO VAN (CC33405) (Specification #185)

RK Chevrolet Inc.	2021 Chevrolet Express 3500 1WT 135" Cargo Van	Dogwood	\$24,022.00
RK Chevrolet Inc.	2021 Chevrolet Express 3500 1WT 135" Cargo Van	Colonial	\$23,922.00
RK Chevrolet Inc.	2021 Chevrolet Express 3500 1WT 135" Cargo Van	Heritage	\$23,822.00
RK Chevrolet Inc.	2021 Chevrolet Express 3500 1WT 135" Cargo Van	Chesapeake	\$23,822.00
Name of Dealership	Type of Vehicle	Zone	Base Price

CHEVROLET EXPRESS 2500 LS 135" PASSENGER VAN (CG23406) (Specification #186)

RK Chevrolet Inc.	2021 Chevrolet Express 2500 LS 135" Passenger Van	Dogwood	\$24,951.00
RK Chevrolet Inc.	2021 Chevrolet Express 2500 LS 135" Passenger Van	Colonial	\$24,851.00
RK Chevrolet Inc.	2021 Chevrolet Express 2500 LS 135" Passenger Van	Heritage	\$24,751.00
RK Chevrolet Inc.	2021 Chevrolet Express 2500 LS 135" Passenger Van	Chesapeake	\$24,751.00
Name of Dealership	Type of Vehicle	Zone	Base Price

CHEVROLET EXPRESS 3500 LS 135" PASSENGER VAN (CG33406) (Specification #187)

RK Chevrolet Inc.	2021 Chevrolet Express 3500 LS 135" Passenger Van	Dogwood	\$25,641.00
RK Chevrolet Inc.	2021 Chevrolet Express 3500 LS 135" Passenger Van	Colonial	\$25,541.00
RK Chevrolet Inc.	2021 Chevrolet Express 3500 LS 135" Passenger Van	Heritage	\$25,441.00
RK Chevrolet Inc.	2021 Chevrolet Express 3500 LS 135" Passenger Van	Chesapeake	\$25,441.00
Name of Dealership	Type of Vehicle	Zone	Base Price

CHEVROLET EXPRESS 3500 CUT-AWAY SRW (CG33503) (INCOMPLETE VEHICLE) (Specification #188)

RK Chevrolet Inc.	2021 Chevrolet Express 3500 Cut-Away	Dogwood	\$21,615.00
RK Chevrolet Inc.	2021 Chevrolet Express 3500 Cut-Away	Colonial	\$21,515.00
RK Chevrolet Inc.	2021 Chevrolet Express 3500 Cut-Away	Heritage	\$21,415.00
RK Chevrolet Inc.	2021 Chevrolet Express 3500 Cut-Away	Chesapeake	\$21,415.00
Name of Dealership	Type of Vehicle	Zone	Base Price

CHEVROLET COLORADO 4X2 EXTENDED CAB 128.3" WB (12M53) (Specification #189)

RK Chevrolet Inc.	2021 Chevrolet Colorado Ext Cab 4x2	Dogwood	\$20,933.00
RK Chevrolet Inc.	2021 Chevrolet Colorado Ext Cab 4x2	Colonial	\$20,833.00

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RK Chevrolet Inc.	2021 Chevrolet Colorado Ext Cab 4x2	Heritage	\$20,733.00
RK Chevrolet Inc.	2021 Chevrolet Colorado Ext Cab 4x2	Chesapeake	\$20,733.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET COLORADO 4X2 CREW CAB 128.3" WB (12M43) (Specification #190)</u>			
RK Chevrolet Inc.	2021 Chevrolet Colorado Crew Cab 4x2	Dogwood	\$22,045.00
RK Chevrolet Inc.	2021 Chevrolet Colorado Crew Cab 4x2	Colonial	\$21,945.00
RK Chevrolet Inc.	2021 Chevrolet Colorado Crew Cab 4x2	Heritage	\$21,845.00
Hall Automotive	2021 Chevrolet Colorado Crew Cab 4x2	Chesapeake	\$21,799.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 1500 REGULAR CAB RWD (CC10903) (Specification #191)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500	Dogwood	\$18,945.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500	Colonial	\$18,845.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500	Heritage	\$18,745.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500	Chesapeake	\$18,745.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 1500 CREW CAB 2WD (SHORT BED 147.4" WB) (CC10543) (Specification #192)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500 Crew Cab 2WD	Dogwood	\$22,933.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500 Crew Cab 2WD	Colonial	\$22,833.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500 Crew Cab 2WD	Heritage	\$22,733.00
Hall Automotive	2021 Chevrolet Silverado 1500 Crew Cab 2WD	Chesapeake	\$22,686.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 1500 DOUBLE CAB 2WD 147" WB (CC10753) (Specification #193)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500 Double Cab 2WD 147" WB (CC10753)	Dogwood	\$20,786.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500 Double Cab 2WD 147" WB (CC10753)	Colonial	\$20,686.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500 Double Cab 2WD 147" WB (CC10753)	Heritage	\$20,586.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500 Double Cab 2WD 147" WB (CC10753)	Chesapeake	\$20,586.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 1500 LONG BED SSV 2WD (CC10743) (Specification #194)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500 Long Bed SSV 2WD (CC10743)	Dogwood	\$27,323.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500 Long Bed SSV 2WD (CC10743)	Colonial	\$27,223.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500 Long Bed SSV 2WD (CC10743)	Heritage	\$27,123.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 1500 Long Bed SSV 2WD (CC10743)	Chesapeake	\$27,123.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 2500HD REGULAR CAB 2WD (CC20903) (Specification #195)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 2500 HD	Dogwood	\$25,460.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 2500 HD	Colonial	\$25,360.00

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RK Chevrolet Inc.	2021 Chevrolet Silverado 2500 HD	Heritage	\$25,260.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 2500 HD	Chesapeake	\$25,260.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 2500HD DOUBLE CAB 2WD (STANDARD BED 149.4" WB) (CC20753) (Specification #196)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 2500 HD	Dogwood	\$26,565.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 2500 HD	Colonial	\$26,465.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 2500 HD	Heritage	\$26,365.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 2500 HD	Chesapeake	\$26,365.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 2500HD CREW CAB 2WD (STANDARD BED 158.9" WB) (CC20743) (Specification #197)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 2500 HD	Dogwood	\$28,425.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 2500 HD	Colonial	\$28,325.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 2500 HD	Heritage	\$28,225.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 2500 HD	Chesapeake	\$28,225.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 3500HD CHASSIS REGULAR CAB 2WD DRW (60" CA) (CC31003) (Specification #198)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500HD Chassis Regular Cab 2WD DRW (60" CA) (CC31003)	Dogwood	\$25,636.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500HD Chassis Regular Cab 2WD DRW (60" CA) (CC31003)	Colonial	\$25,536.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500HD Chassis Regular Cab 2WD DRW (60" CA) (CC31003)	Heritage	\$25,436.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500HD Chassis Regular Cab 2WD DRW (60" CA) (CC31003)	Chesapeake	\$25,436.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 3500HD CHASSIS CREW CAB 2WD DRW (60" CA) (CC31043) (Specification #199)</u>			
Hall Automotive	2021 Chevrolet Silverado 3500HD Chassis Crew Cab 2WD DRW	Dogwood	\$29,470.00
Hall Automotive	2021 Chevrolet Silverado 3500HD Chassis Crew Cab 2WD DRW	Colonial	\$29,370.00
Hall Automotive	2021 Chevrolet Silverado 3500HD Chassis Crew Cab 2WD DRW	Heritage	\$29,270.00
Hall Automotive	2021 Chevrolet Silverado 3500HD Chassis Crew Cab 2WD DRW	Chesapeake	\$29,170.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 3500HD REGULAR CAB 2WD SRW (LONG BED 141" WB) (CC30903) (Specification #200)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500 HD	Dogwood	\$26,566.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500 HD	Colonial	\$26,466.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500 HD	Heritage	\$26,366.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500 HD	Chesapeake	\$26,366.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 3500HD DOUBLE CAB 2WD SRW (LONG BED 162" WB) (CC30953) (Specification #201)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500 HD	Dogwood	\$27,856.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500 HD	Colonial	\$27,756.00

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RK Chevrolet Inc.	2021 Chevrolet Silverado 3500 HD	Heritage	\$27,656.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500 HD	Chesapeake	\$27,656.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 3500HD CREW CAB 2WD SRW (STANDARD BED 158" WB) (CC30743) (Specification #202)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500 HD	Dogwood	\$29,531.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500 HD	Colonial	\$29,431.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500 HD	Heritage	\$29,331.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 3500 HD	Chesapeake	\$29,331.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 4500HD 2WD REGULAR CAB DRW (CC56403) (Specification #203)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 4500HD 2WD Regular Cab DRW (CC56403)	Dogwood	\$42,838.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 4500HD 2WD Regular Cab DRW (CC56403)	Colonial	\$42,838.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 4500HD 2WD Regular Cab DRW (CC56403)	Heritage	\$42,838.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 4500HD 2WD Regular Cab DRW (CC56403)	Chesapeake	\$42,838.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 4500HD 2WD CREW CAB DRW (CC56043) (Specification #204)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 4500HD 2WD Crew Cab DRW (CC56043)	Dogwood	\$46,149.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 4500HD 2WD Crew Cab DRW (CC56043)	Colonial	\$46,149.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 4500HD 2WD Crew Cab DRW (CC56043)	Heritage	\$46,149.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 4500HD 2WD Crew Cab DRW (CC56043)	Chesapeake	\$46,149.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 5500HD 2WD REGULAR CAB DRW (CC56403) (Specification #205)</u>			
RK Chevrolet Inc.	2021 Chevrolet Silverado 5500HD 2WD Regular Cab DRW (CC56403)	Dogwood	\$41,297.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 5500HD 2WD Regular Cab DRW (CC56403)	Colonial	\$41,297.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 5500HD 2WD Regular Cab DRW (CC56403)	Heritage	\$41,297.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 5500HD 2WD Regular Cab DRW (CC56403)	Chesapeake	\$41,297.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 5500HD 2WD CREW CAB DRW (CC56043) (Specification #206)</u>			

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RK Chevrolet Inc.	2021 Chevrolet Silverado 5500HD 2WD Crew Cab DRW (CC56043)	Dogwood	\$44,608.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 5500HD 2WD Crew Cab DRW (CC56043)	Colonial	\$44,608.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 5500HD 2WD Crew Cab DRW (CC56043)	Heritage	\$44,608.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 5500HD 2WD Crew Cab DRW (CC56043)	Chesapeake	\$44,608.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 6500HD 2WD REGULAR CAB DRW (CC56403) (Specification #207)</u>			

RK Chevrolet Inc.	2021 Chevrolet Silverado 6500HD 2WD Regular Cab DRW (CC56403)	Dogwood	\$44,864.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 6500HD 2WD Regular Cab DRW (CC56403)	Colonial	\$44,864.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 6500HD 2WD Regular Cab DRW (CC56403)	Heritage	\$44,864.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 6500HD 2WD Regular Cab DRW (CC56403)	Chesapeake	\$44,864.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET SILVERADO 6500HD 2WD CREW CAB DRW (CC56043) (Specification #208)</u>			

RK Chevrolet Inc.	2021 Chevrolet Silverado 6500HD 2WD Crew Cab DRW (CC56043)	Dogwood	\$48,174.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 6500HD 2WD Crew Cab DRW (CC56043)	Colonial	\$48,174.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 6500HD 2WD Crew Cab DRW (CC56043)	Heritage	\$48,174.00
RK Chevrolet Inc.	2021 Chevrolet Silverado 6500HD 2WD Crew Cab DRW (CC56043)	Chesapeake	\$48,174.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET 3500 LOW-CAB FORWARD - GAS REGULAR CAB 109" WB (CP11003) (Specification #209)</u>			

RK Chevrolet Inc.	2021 Chevrolet 3500 Low-Cab Forward - Gas	Dogwood	\$33,595.00
RK Chevrolet Inc.	2021 Chevrolet 3500 Low-Cab Forward - Gas	Colonial	\$33,595.00
RK Chevrolet Inc.	2021 Chevrolet 3500 Low-Cab Forward - Gas	Heritage	\$33,595.00
RK Chevrolet Inc.	2021 Chevrolet 3500 Low-Cab Forward - Gas	Chesapeake	\$33,595.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET 4500 LOW-CAB FORWARD - GAS REGULAR CAB 109" WB (CP31003) (Specification #211)</u>			

RK Chevrolet Inc.	2021 Chevrolet 4500 Low-Cab Forward - Gas	Dogwood	\$34,759.00
RK Chevrolet Inc.	2021 Chevrolet 4500 Low-Cab Forward - Gas	Colonial	\$34,759.00
RK Chevrolet Inc.	2021 Chevrolet 4500 Low-Cab Forward - Gas	Heritage	\$34,759.00
RK Chevrolet Inc.	2021 Chevrolet 4500 Low-Cab Forward - Gas	Chesapeake	\$34,759.00

Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET 4500 HD LOW-CAB FORWARD - DIESEL REGULAR CAB 109" WB (CT31003) (Specification #212)</u>			

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RK Chevrolet Inc.	2021 Chevrolet 4500 HD Low-Cab Forward - Diesel	Dogwood	\$38,787.00
RK Chevrolet Inc.	2021 Chevrolet 4500 HD Low-Cab Forward - Diesel	Colonial	\$38,787.00
RK Chevrolet Inc.	2021 Chevrolet 4500 HD Low-Cab Forward - Diesel	Heritage	\$38,787.00
RK Chevrolet Inc.	2021 Chevrolet 4500 HD Low-Cab Forward - Diesel	Chesapeake	\$38,787.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET 4500 XD LOW-CAB FORWARD - DIESEL REGULAR CAB 109" WB (CT41003) (Specification #213)</u>			
RK Chevrolet Inc.	2021 Chevrolet 4500 XD Low-Cab Forward - Diesel	Dogwood	\$40,083.00
RK Chevrolet Inc.	2021 Chevrolet 4500 XD Low-Cab Forward - Diesel	Colonial	\$40,083.00
RK Chevrolet Inc.	2021 Chevrolet 4500 XD Low-Cab Forward - Diesel	Heritage	\$40,083.00
RK Chevrolet Inc.	2021 Chevrolet 4500 XD Low-Cab Forward - Diesel	Chesapeake	\$40,083.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET 5500 HD LOW-CAB FORWARD - DIESEL REGULAR CAB 109" WB (CT51003) (Specification #214)</u>			
RK Chevrolet Inc.	2021 Chevrolet 5500 HD Low-Cab Forward - Diesel	Dogwood	\$42,709.00
RK Chevrolet Inc.	2021 Chevrolet 5500 HD Low-Cab Forward - Diesel	Colonial	\$42,709.00
RK Chevrolet Inc.	2021 Chevrolet 5500 HD Low-Cab Forward - Diesel	Heritage	\$42,709.00
RK Chevrolet Inc.	2021 Chevrolet 5500 HD Low-Cab Forward - Diesel	Chesapeake	\$42,709.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>CHEVROLET 5500 XD LOW-CAB FORWARD - DIESEL 109" WB (CT61003) (Specification #215)</u>			
RK Chevrolet Inc.	2021 Chevrolet 5500 XD Low-Cab Forward - Diesel	Dogwood	\$44,186.00
RK Chevrolet Inc.	2021 Chevrolet 5500 XD Low-Cab Forward - Diesel	Colonial	\$44,186.00
RK Chevrolet Inc.	2021 Chevrolet 5500 XD Low-Cab Forward - Diesel	Heritage	\$44,186.00
RK Chevrolet Inc.	2021 Chevrolet 5500 XD Low-Cab Forward - Diesel	Chesapeake	\$44,186.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN LEAF S - 40KWH (17011) (Specification #237)</u>			
Hart Nissan	2021 Nissan Leaf S	Dogwood	\$25,773.00
Hart Nissan	2021 Nissan Leaf S	Colonial	\$25,773.00
Hart Nissan	2021 Nissan Leaf S	Heritage	\$25,773.00
Hart Nissan	2021 Nissan Leaf S	Chesapeake	\$25,773.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN VERSA S CVT (10111) (Specification #238)</u>			
Hart Nissan	2021 Nissan Versa S CVT	Dogwood	\$14,385.00
Hart Nissan	2021 Nissan Versa S CVT	Colonial	\$14,385.00
Hart Nissan	2021 Nissan Versa S CVT	Heritage	\$14,385.00
Hart Nissan	2021 Nissan Versa S CVT	Chesapeake	\$14,385.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN SENTRA S (12011) (Specification #239)</u>			
Hart Nissan	2021 Nissan Sentra S	Dogwood	\$16,611.00
Hart Nissan	2021 Nissan Sentra S	Colonial	\$16,611.00
Hart Nissan	2021 Nissan Sentra S	Heritage	\$16,611.00

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Hall Automotive	2021 Nissan Sentra S	Chesapeake	\$16,585.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN ALTIMA SEDAN 2.5S FWD (13111) (Specification #240)</u>			
Hart Nissan	2021 Nissan Altima Sedan 2.5S FWD	Dogwood	\$19,110.00
Hart Nissan	2021 Nissan Altima Sedan 2.5S FWD	Colonial	\$19,110.00
Hart Nissan	2021 Nissan Altima Sedan 2.5S FWD	Heritage	\$19,110.00
Hart Nissan	2021 Nissan Altima Sedan 2.5S FWD	Chesapeake	\$19,110.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN KICKS S (21011) (Specification #241)</u>			
Hart Nissan	2021 Nissan Kick S	Dogwood	\$16,234.00
Hart Nissan	2021 Nissan Kick S	Colonial	\$16,234.00
Hart Nissan	2021 Nissan Kick S	Heritage	\$16,234.00
Hall Automotive	2021 Nissan Kick S	Chesapeake	\$16,205.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN MAXIMA SV (16111) (Specification #242)</u>			
Hart Nissan	2021 Nissan Maxima SV	Dogwood	\$28,002.00
Hart Nissan	2021 Nissan Maxima SV	Colonial	\$28,002.00
Hart Nissan	2021 Nissan Maxima SV	Heritage	\$28,002.00
Hart Nissan	2021 Nissan Maxima SV	Chesapeake	\$28,002.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN ROGUE SPORT S - FWD (27111) (Specification #243)</u>			
Hart Nissan	2021 Nissan Rogue Sport S	Dogwood	\$18,709.00
Hart Nissan	2021 Nissan Rogue Sport S	Colonial	\$18,709.00
Hart Nissan	2021 Nissan Rogue Sport S	Heritage	\$18,709.00
Hart Nissan	2021 Nissan Rogue Sport S	Chesapeake	\$18,709.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN ROGUE SPORT SV - FWD (27311) (Specification #244)</u>			
Hart Nissan	2021 Nissan Rogue Sport SV FWD	Dogwood	\$20,081.00
Hart Nissan	2021 Nissan Rogue Sport SV FWD	Colonial	\$20,081.00
Hart Nissan	2021 Nissan Rogue Sport SV FWD	Heritage	\$20,081.00
Hart Nissan	2021 Nissan Rogue Sport SV FWD	Chesapeake	\$20,081.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN PATHFINDER S 2WD (25110) (Specification #245)</u>			
Hart Nissan	2020 Nissan Pathfinder S 2WD	Dogwood	\$23,993.00
Hart Nissan	2020 Nissan Pathfinder S 2WD	Colonial	\$23,993.00
Hart Nissan	2020 Nissan Pathfinder S 2WD	Heritage	\$23,993.00
Hart Nissan	2020 Nissan Pathfinder S 2WD	Chesapeake	\$23,993.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN PATHFINDER S 4WD (25010) (Specification #246)</u>			

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Hart Nissan	2020 Nissan Pathfinder S 4WD	Dogwood	\$25,494.00
Hart Nissan	2020 Nissan Pathfinder S 4WD	Colonial	\$25,494.00
Hart Nissan	2020 Nissan Pathfinder S 4WD	Heritage	\$25,494.00
Hart Nissan	2020 Nissan Pathfinder S 4WD	Chesapeake	\$25,494.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN ARMADA SV 4X2 (26111) (Specification #247)</u>			
Hart Nissan	2021 Nissan Armada SV	Dogwood	\$40,338.00
Hart Nissan	2021 Nissan Armada SV	Colonial	\$40,338.00
Hart Nissan	2021 Nissan Armada SV	Heritage	\$40,338.00
Hart Nissan	2021 Nissan Armada SV	Chesapeake	\$40,338.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN NV PASSENGER 3500S V6 (65111) (Specification #248)</u>			
Hart Nissan	2021 Nissan NV Passenger 3500S	Dogwood	\$30,978.00
Hart Nissan	2021 Nissan NV Passenger 3500S	Colonial	\$30,978.00
Hart Nissan	2021 Nissan NV Passenger 3500S	Heritage	\$30,978.00
Hart Nissan	2021 Nissan NV Passenger 3500S	Chesapeake	\$30,978.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN NV CARGO 1500S (61011) (Specification #249)</u>			
Hart Nissan	2021 Nissan NV Cargo 1500S	Dogwood	\$29,745.00
Hart Nissan	2021 Nissan NV Cargo 1500S	Colonial	\$29,745.00
Hart Nissan	2021 Nissan NV Cargo 1500S	Heritage	\$29,745.00
Hart Nissan	2021 Nissan NV Cargo 1500S	Chesapeake	\$29,745.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN NV CARGO 2500S STANDARD ROOF V6 (61211) (Specification #250)</u>			
Hart Nissan	2021 Nissan NV Cargo 2500S Standard Roof	Dogwood	\$26,075.00
Hart Nissan	2021 Nissan NV Cargo 2500S Standard Roof	Colonial	\$26,075.00
Hart Nissan	2021 Nissan NV Cargo 2500S Standard Roof	Heritage	\$26,075.00
Hart Nissan	2021 Nissan NV Cargo 2500S Standard Roof	Chesapeake	\$26,075.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN NV CARGO 2500S HIGH ROOF V6 (62011) (Specification #251)</u>			
Hart Nissan	2021 Nissan NV Cargo 2500S High Roof	Dogwood	\$28,056.00
Hart Nissan	2021 Nissan NV Cargo 2500S High Roof	Colonial	\$28,056.00
Hart Nissan	2021 Nissan NV Cargo 2500S High Roof	Heritage	\$28,056.00
Hart Nissan	2021 Nissan NV Cargo 2500S High Roof	Chesapeake	\$28,056.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN NV CARGO 3500SV STANDARD ROOF V8 (61511) (Specification #252)</u>			
Hart Nissan	2021 Nissan NV Cargo 3500SV Standard Roof	Dogwood	\$30,028.00
Hart Nissan	2021 Nissan NV Cargo 3500SV Standard Roof	Colonial	\$30,028.00
Hart Nissan	2021 Nissan NV Cargo 3500SV Standard Roof	Heritage	\$30,028.00
Hart Nissan	2021 Nissan NV Cargo 3500SV Standard Roof	Chesapeake	\$30,028.00

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Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN NV CARGO 3500SV HIGH ROOF V8 (62311) (Specification #253)</u>			
Hart Nissan	2021 Nissan NV Cargo 3500SV High Roof	Dogwood	\$32,010.00
Hart Nissan	2021 Nissan NV Cargo 3500SV High Roof	Colonial	\$32,010.00
Hart Nissan	2021 Nissan NV Cargo 3500SV High Roof	Heritage	\$32,010.00
Hart Nissan	2021 Nissan NV Cargo 3500SV High Roof	Chesapeake	\$32,010.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN NV 200 S (66111) (Specification #254)</u>			
Hart Nissan	2021 Nissan NV 200 S	Dogwood	\$17,635.00
Hart Nissan	2021 Nissan NV 200 S	Colonial	\$17,635.00
Hart Nissan	2021 Nissan NV 200 S	Heritage	\$17,635.00
Hart Nissan	2021 Nissan NV 200 S	Chesapeake	\$17,635.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN FRONTIER KING CAB SV 6 CYLINDER 2WD (31310) (Specification #255)</u>			
Hart Nissan	2020 Nissan Frontier King Cab SV 6 Cylinder 2WD	Dogwood	\$19,295.00
Hart Nissan	2020 Nissan Frontier King Cab SV 6 Cylinder 2WD	Colonial	\$19,295.00
Hart Nissan	2020 Nissan Frontier King Cab SV 6 Cylinder 2WD	Heritage	\$19,295.00
Hart Nissan	2020 Nissan Frontier King Cab SV 6 Cylinder 2WD	Chesapeake	\$19,295.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN FRONTIER CREW CAB S 2WD (32110) (Specification #256)</u>			
Hart Nissan	2020 Nissan Frontier Crew Cab S 2 WD	Dogwood	\$20,319.00
Hart Nissan	2020 Nissan Frontier Crew Cab S 2 WD	Colonial	\$20,319.00
Hart Nissan	2020 Nissan Frontier Crew Cab S 2 WD	Heritage	\$20,319.00
Hart Nissan	2020 Nissan Frontier Crew Cab S 2 WD	Chesapeake	\$20,319.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN FRONTIER CREW CAB SV 2WD SHORTBED (32310) (Specification #257)</u>			
Hart Nissan	2020 Nissan Frontier Crew Cab SV 2WD Shortbed	Dogwood	\$21,149.00
Hart Nissan	2020 Nissan Frontier Crew Cab SV 2WD Shortbed	Colonial	\$21,149.00
Hart Nissan	2020 Nissan Frontier Crew Cab SV 2WD Shortbed	Heritage	\$21,149.00
Hart Nissan	2020 Nissan Frontier Crew Cab SV 2WD Shortbed	Chesapeake	\$21,149.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN TITAN S CREW CAB 2WD (38111) (Specification #258)</u>			
Hart Nissan	2021 Nissan Titan S Crew Cab	Dogwood	\$30,055.00
Hart Nissan	2021 Nissan Titan S Crew Cab	Colonial	\$30,055.00
Hart Nissan	2021 Nissan Titan S Crew Cab	Heritage	\$30,055.00
Hart Nissan	2021 Nissan Titan S Crew Cab	Chesapeake	\$30,055.00
Name of Dealership	Type of Vehicle	Zone	Base Price
<u>NISSAN TITAN S KING CAB 2WD (37111) (Specification #259)</u>			
Hall Automotive	2021 Nissan Titan S King Cab	Dogwood	\$27,691.00

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Hall Automotive	2021 Nissan Titan S King Cab	Colonial	\$27,591.00
Hall Automotive	2021 Nissan Titan S King Cab	Heritage	\$27,491.00
Hall Automotive	2021 Nissan Titan S King Cab	Chesapeake	\$27,391.00