



ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

**NOTICE OF RENEWAL**

<b>TO:</b> ECONOLITE CONTROL PRODUCTS, INC.	ORIGINAL DATE ISSUED:	<u>NOVEMBER 30, 2021</u>
1250 N TUSTIN AVENUE	CONTRACT NO:	<u>22-DES-ITB-300</u>
ANAHEIM, CA 92807	CONTRACT TITLE:	<u>TRAFFIC SIGNAL ATC CABINETS</u>

**THIS IS A NOTICE OF RENEWAL AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 22-DES-ITB-300 including any attachments or amendments thereto.

**EFFECTIVE DATE:** DECEMBER 1, 2022

**EXPIRES:** NOVEMBER 30, 2023

**RENEWALS:** THREE (3) ONE-YEAR RENEWALS REMAIN.

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

<b><u>VENDOR CONTACT:</u></b> Humberto Pompa	<b><u>VENDOR TEL. NO.:</u></b>	<u>(410) 768-4601</u>
<b><u>EMAIL ADDRESS:</u></b> hpompa@econolite.com		
<b><u>COUNTY CONTACT:</u></b> Del Gann III	<b><u>COUNTY TEL. NO.:</u></b>	<u>(703) 228-3937</u>
<b><u>COUNTY CONTACT EMAIL:</u></b> rgann@arlingtonva.us		

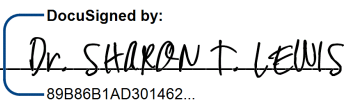
**CONTRACT AUTHORIZATION**


THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

ECONOLITE CONTROL PRODUCTS, INC.

PRINT: DR. SHARON T. LEWIS

Humberto Pompa  
PRINT: \_\_\_\_\_

SIGNATURE:   
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SIGNATURE:   
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TITLE: PURCHASING AGENT

TITLE: District Sale Manager

DATE: 11/28/2022

DATE: 11/23/2022

**Arlington County Government**  
**ATTACHMENT A: PRICE SCHEDULE**

NAME OF OFFEROR OR CONTRACTOR		SOLICITATION NAME		PAGE	
Econolite Control Products		22-DES-ITB-300		1	
<b>SCOPE OF WORK</b>					
The Manufacturer shall design equipment to meet county specifications, furnish cabinets and components for intersection retrofits, provide technical support, and warranty for cabinets and components. The County will install these cabinets at signalized intersections to operate the intersection more efficiently and in a safer manner.					
ITEM NO.	SUPPLIES/SERVICES	EST QTY	UNIT	UNIT PRICE	AMOUNT
<b>Cabinets &amp; Options</b>					
1	Cabinet A- 16 Channel 4 Door ATC Cabinet	50	ea	\$ 19,866.10	\$993,305.00
2	Cabinet B- 32 Channel 4 Door ATC Cabinet	2	ea	\$ 25,756.46	\$51,512.92
3	Cabinet C- 16 Channel 2 Door ATC Cabinet	20	ea	\$ 17,358.74	\$347,174.80
4	Cabinet D- 8 Channel 2 Door Temp Pole Mount Cabinet	2	ea	\$ 12,818.55	\$25,637.10
5	Black Exterior with Heat Shields Option for 4 Door Cabinets	10	ea	\$ 841.54	\$8,415.40
6	Black Exterior with Heat Shields Option for 2 Door Cabinets	1	ea	\$ 815.56	\$815.56
7	6" H x 45" W x 26" D Cabinet Riser - ( 4 Door)	12	ea	\$ 360.71	\$4,328.52
8	6" H x 24" W x 30" D Cabinet Riser - ( 2 Door)	12	ea	\$ 289.29	\$3,471.48
<b>550</b>					
9	Input Assembly	10	ea	\$ 550.00	\$5,500.00
10	Output Assembly	10	ea	\$ 616.99	\$6,169.90
11	Auxiliary Display Unit	10	ea	\$ 587.70	\$5,877.00
12	Field Output Termination Panel	10	ea	\$ 832.98	\$8,329.80
13	Auxiliary Input Termination Panel	10	ea	\$ 457.14	\$4,571.40
14	Cabinet Power Supply	10	ea	\$ 722.64	\$7,226.40
15	Cabinet Service Assembly	10	ea	\$ 414.29	\$4,142.90
16	PDU Power Strip	10	ea	\$ 518.75	\$5,187.50
17	Cabinet Fan with mounting kit.	10	ea	\$ 60.71	\$607.10
18	Cabinet Thermostat	10	ea	\$ 102.14	\$1,021.40
19	Adjustable LED Lighting Fixture ( Above Door)	10	ea	\$ 67.58	\$675.80
20	LED Light Strip ( Side Rails)	10	ea	\$ 67.58	\$675.80
21	Serial Interface Unit	10	ea	\$ 293.94	\$2,939.40
22	CMUip-2212 Cabinet Monitor	10	ea	\$ 728.63	\$7,286.30
23	High Density Switch Pack	10	ea	\$ 231.47	\$2,314.70
24	Half Width 4 Channel Detector Card	10	ea	\$ 329.90	\$3,299.00
25	4 Channel Detector Card with LCD	10	ea	\$ 327.90	\$3,279.00
26	Pluggable Surge Arrestors ( Field Output )	10	ea	\$ 20.71	\$207.10
27	Pluggable Surge Arrestors ( Field Input )	10	ea	\$ 15.00	\$150.00
28	Monitor Key Programming Tool	10	ea	\$ 467.65	\$4,676.50
29	Monitor Key	10	ea	\$ 32.11	\$321.10
30	Transient Voltage Surge Supressor	10	ea	\$ 105.00	\$1,050.00
31	Flash Transfer Relay	10	ea	\$ 41.23	\$412.30
32	Rack Mount DC Isolator	10	ea	\$ 85.27	\$852.70
33	ATC Cabinet Conflict Monitor Tester	2	ea	\$ 12,621.03	\$25,242.06
34	ATC Cabinet High Density Switch Pack Tester	2	ea	\$ 10,290.38	\$20,580.76
35	Tester Case with pull-out handle and rolling wheels	2	ea	\$ 757.18	\$1,514.36
36	50/50 IO Chassis with cables and jumpers	10	ea	\$ 1,561.00	\$15,610.00
37	50/50 Field Termination Panel with cables and 6 jumpers each function	10	ea	\$ 1,681.00	\$16,810.00
38	50/50 Adapter Panel I/O Termination Panel	10	ea	\$ 744.00	\$7,440.00
39	ATC Cabinet Network Switch Bracket	50	ea	\$ 26.00	\$1,300.00
40	ATC Bracket Assembly	50	ea	\$ 50.00	\$2,500.00
<b>Support Services</b>					
41	On Site Tech/ Turn On Support per hour	40	hr	\$ 150.00	\$6,000.00
42	Equipment Training per hour	40	hr	\$ 150.00	\$6,000.00
				Grand Total	\$1,614,431.06
<p><b>NOTE:</b> Every item of the Price Schedule must be completed or the proposal may be deemed non-conforming.</p> <p><b>THE UNIT QUANTITIES ABOVE ARE ESTIMATED VALUES:</b> This is a Fixed Unit-Price, Indefinite Quantity Contract and the quantities above are estimates only. The quantities may exceed or be less than the estimated amounts and will be determined upon actual services provided during the term of the contract.</p> <p>The quantities are based on one year with the option for four renewals.</p> <p><b>COMMENCEMENT, PROSECUTION AND COMPLETION OF WORKS:</b> The Contractor shall be required to (a) commence work under this contract within 10 calendar days after the date the Contractor receives Notice to Proceed; (b) prosecute the work diligently; (c) complete all work ready for use not later than the number of days specified in the contract.</p> <p><b>REFERENCE TO DOCUMENTS:</b> The Contractor shall refer to the special conditions, supplemental specifications, and minimum qualifications listed in the ITB. The section numbers under Reference column of this document are not all comprehensive and multiple sections of specifications and supplemental specifications may have to be consulted to complete a task.</p>					