

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD  
ARLINGTON, VIRGINIA 22201

**NOTICE OF AMENDMENT OF CONTRACT**

TO: Westnet, Inc.  
15542 Chemical Lane  
Huntington Beach, CA 92649

DATE ISSUED: February 24, 2017  
CONTRACT NO: 243-11  
CONTRACT TITLE: Fire Station Alerting System  
Maintenance

**THIS IS A NOTICE OF AMENDMENT OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

This is your notice that the above referenced contract has been amended. The contract documents consist of the terms and conditions of Arlington County Agreement No. 243-11, dated October 16, 2012, including any exhibits, attachments or amendments thereto.

**CONTRACT PRICING:**

1. REFER TO ARLINGTON COUNTY AGREEMENT NO. 243-11
2. SEE ATTACHED QUOTE FOR ANNUAL MAINTENANCE COSTS FOR YEARS 6 THROUGH 10.

**ATTACHMENT/S:**

1. ARLINGTON COUNTY AGREEMENT NO. 243-11, AMENDMENT NO. 1, DATED 02/24/2017
2. WESTNET, INC. QUOTE (ID#: Q-03601-D2X1), DATED 01/17/2017

**EMPLOYEES NOT TO BENEFIT:**

NO COUNTY EMPLOYEES SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

**VENDOR CONTACT:** Dawn Matheny

**TELEPHONE NO:** (714) 841-3000  
**EMAIL ADDRESS:** dmatheny@westnet-inc.com

**COUNTY CONTACT (1):** Grace Reyes

**TELEPHONE NO:** (703) 228-4640  
**EMAIL ADDRESS:** greyes@arlingtonva.us

**COUNTY CONTACT (2):** Matthew Herrera

**TELEPHONE NO:** (703) 228-7059  
**EMAIL ADDRESS:** mherrera@arlingtonva.us

**CONTRACT AUTHORIZATION**

**DISTRIBUTION:**

  
for MICHAEL BEVIS  
PURCHASING AGENT

DATE

2/24/2017

VENDOR: 1  
BID FOLDER 2

**ARLINGTON COUNTY, VIRGINIA  
AGREEMENT NO. 243-11**

**AMENDMENT NUMBER 1**

This Amendment Number 1 ("Amendment") is made on the date of execution by the County and amends Arlington County Agreement Number 243-11, dated October 16, 2012, ("Main Agreement"), and made between Westnet, Inc., 15542 Chemical Lane, Huntington Beach, CA 92649 ("Contractor"), a California corporation authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County").

Whereas the County and the Contractor desire to amend the Contract Amount under the Main Agreement, the Contractor and the County, in consideration of the promises and other good and valuable consideration specified in this Amendment, amend the Main Agreement as follows:

I. **Amend Exhibit B ("Pricing") of the Main Agreement to add annual maintenance cost for years six (6) through ten (10):**

Payment will be per the following schedule:

Year	Term	Price
6	August 2, 2017 – August 1, 2018	\$73,036.00
7	August 2, 2018 – August 1, 2019	\$74,497.00
8	August 2, 2019 – August 1, 2020	\$75,987.00
9	August 2, 2020 – August 1, 2021	\$77,507.00
10	August 2, 2021 – August 1, 2022	\$79,057.00
	Equipment Total	\$380,084.00
	Install Supplies	\$0.00
	Total Tax (%)	\$0.00
	One Year Toll Free Technical Support	\$0.00
	<b>Total Amount</b>	<b>\$380,084.00</b>

All other terms and conditions of the Main Agreement shall remain in full force and effect.

**WITNESS THESE SIGNATURES:**

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

SIGNATURE: 

NAME: for MICHAEL E. BEVIS

TITLE: PURCHASING AGENT

DATE: 2/24/2017

WESTNET, INC.

SIGNATURE: 

NAME: Dawn Matheny

TITLE: VP, Contracts

DATE: 02/23/17

**WESTNET**

15542 Chemical Lane  
Huntington Beach, CA 92649  
Phone: 714-548-3500 Fax: 714-901-5610  
www.FirstInAlerting.com



## Quote: Arlington County Fire Department First-In Alerting Annual Maintenance Year 6 to 10

To: Arlington County Fire Department

From: Dawn Matheny

Arlington County Fire Department

2100 Clarendon Blvd., Ste 400

Arlington, VA 22201

### Summary

Total Amount: **\$380,084.00** Quote ID: Q-03601-D2X1  
Shipping Method: Ground Date: 1/17/2017  
Payment Terms: Net 30 Effective To: 4/17/2017  
Description: This is a quote for the First-In Alerting annual maintenance for Year 6 to 10. Quote includes onsite repair, maintenance, and 24/7 toll-free technical support.  
Clarifying Comments:

### Shipping Information

Ship To:

Bill To:

### Details

Product ID	Product	QTY	Price	Sub Total
	Annual Maintenance Year 6	1.00	\$73,036.00	\$73,036.00
	Annual Maintenance Year 7	1.00	\$74,497.00	\$74,497.00
	Annual Maintenance Year 8	1.00	\$75,987.00	\$75,987.00
	Annual Maintenance Year 9	1.00	\$77,507.00	\$77,507.00
	Annual Maintenance Year 10	1.00	\$79,057.00	\$79,057.00

#### NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	\$380,084.00
Install Supplies	\$0.00
Total Tax ( %)	\$0.00
One Year Toll Free Technical Support	\$0.00
<b>Total Amount</b>	<b>\$380,084.00</b>

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur. However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding \$250 will have prior approval, unless otherwise specified by the customer prior to commencement.

***If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.***