

# ARLINGTON COUNTY, VIRGINIA OFFICE OF THE PURCHASING AGENT 2100 CLARENDON BOULEVARD, SUITE 500 ARLINGTON, VIRGINIA 22201

#### **NOTICE OF RIDER CONTRACT RENEWAL**

TO: Mythics Inc.

DATE ISSUED: FEBRUARY 4, 2020

1439 N Great Neck Road Suite 201 CURRENT REFERENCE NO: 17-222-R

Virginia Beach, Virginia 23454 ORACLE SUPPORT

CONTRACT TITLE: SERVICES

## THIS IS A NOTICE OF A RIDER CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Arlington rides the Lead Agency's contract referenced below for the goods and services so referenced. The contract documents consist of this notice and terms and conditions of the Lead Agency Agreement including any attachments or amendments thereto.

LEAD AGENCY NAME: COMMONWEALTH OF VIRGINIA LEAD AGENCY CONTRACT NUMBER: VA-170130-MYTH

**EFFECTIVE DATE: FEBRUARY 23, 2022** 

EXPIRES: OCTOBER 31, 2022

**RENEWALS: NO RENEWALS REMAINING** 

ATTACHMENTS:

ATTACHMENT A - COMMONWEALTH OF VIRGINIA CONTRACT NUMBER VA-170130-MYTH

#### **EMPLOYEES NOT TO BENEFIT:**

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

<u>VENDOR CONTACT:</u> HARRISON LAND <u>VENDOR TEL. NO.:</u> (757) 416-6532

EMAIL ADDRESS: HLAND@MYTHICS.COM

**COUNTY CONTACT: ISHAI TRANI (DTS)** 

COUNTY CONTACT EMAIL: ITRANI@ARLINGTONVA.US COUNTY TEL. NO.: (703) 228-3408

**PURCHASING DIVISION AUTHORIZATION** 

Name: DR. SHARON T. LEWIS Title: PURCHASING AGENT

Signature: Or. Sharon T. Lewis Date 9/6/2022

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### **Exhibit C**

#### Discounts

#### Oracle Software Licensing and related Services

Delivery (If Applicable) Terms: F.O.B. Destination

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Product Category	Spend (Per order)	Gov't Discount % (Off Oracle Store List Price)	Academic Discount % (Off Oracle Store List Price )			
ALL OEM DISCOUNTS INDEXED FROM	M THE ORACLE STORE LINK/URL >	Oracle Store LINK/URL	Oracle Store LINK/URL			
DATABASE PRODUCTS	\$1-\$100,000	32%	32%			
	\$100,001- \$250,000	32%	32%			
	\$250,001- \$375,000	40%	37%			
	\$375,001- \$500,000	37%	37%			
	\$500,001- Plus	40%	40%			
APPLICATION PRODUCTS	\$1-\$100,000	32%	32%			
	\$100,001- \$250,000	32%	32%			
	\$250,001- \$375,000	37%	37%			
	\$375,001- \$500,000	37%	37%			
	\$500,001- Plus	40%	40%			
Software Update Maintenance and Support	\$1-\$100,000	equals license discount*	equals license discount*			
	\$100,001- \$250,000	equals license discount*	equals license discount*			
	\$250,001- \$375,000	equals license discount*	equals license discount*			
	\$375,001- \$500,000	equals license discount*	equals license discount*			
	\$500,001- Plus	equals license discount*	equals license discount*			
ORACLE UNIVERSITY	\$1-\$100,000	15%	15%			
	\$100,001- \$250,000	30%	30%			
	\$250,001- \$375,000	35%	35%			
	\$375,001- \$500,000	35%	35%			
	\$500,001- Plus					
RELATED SERVICES		See: Service Rate Sheet	ab			

<sup>\*</sup> Maintenance for the first year is calculated at 22% of the discounted license price.

**NOTE:** Ora<u>cle H</u>ardware, Cloud and Consulting Services catagories are not authorize<u>d for purchase</u> from this contract.



ORACLE/OEM Service  Rate or Position  Description		List PRICE er hour, day, etc.)	<u>Ор</u>	tion Year 1	Option Year 2 Option Year 3			
Oracle Services		per hour						
NAC Consultants								
Level 9	\$	4 33.80	\$	446.81	\$	460.22	\$	474.02
Level 8	\$	3 97.80	\$	409.73	\$	422.03	\$	434.69
Level 7	\$	3 49.80	\$	360.29	\$	371.10	\$	382.24
Level 6	\$	3 28.20	\$	338.05	\$	348.19	\$	358.63
Level 5	\$	2 92.20	\$	300.97	\$	309.99	\$	319.29
Level 4	\$	2 49.00	\$	256.47	\$	264.16	\$	272.09
Level 3	\$	2 22.60	\$	229.28	\$	236.16	\$	243.24
Level 2	\$	1 78.20	\$	183.55	\$	189.05	\$	194.72
Reston Data Center								
Level 4	\$	2 16.60	\$	223.10	\$	229.79	\$	236.68
Level 3	\$	1 87.80	\$	193.43	\$	199.24	\$	205,21
Level 2	\$	1 68.60	\$	173.66	\$	178.87	\$	184,23
Level 1	\$	1 49.40	\$	153.88	\$	158.50	\$	163.25
Oracle Advanced Customer Services (ACS)	Ψ	per hour	<u> </u>			100100	<u> </u>	
Technical Accont Manager II	\$	491.77	\$	506.53	\$	521.72	\$	537.37
Technical Accont Manager I	\$	417.31	\$	429.83	\$	442.73	\$	456.01
Sr. Adv Support Engineer	\$	491.77	\$	506.53	\$	521.72	\$	537.37
Adv Support Engineer	\$	417.31	\$	429.83	\$	442.73	\$	456.01
Sr. Datacenter Engineer	\$	342.84	\$	353.13	\$	363.72	\$	374.63
Datacenter Engineer	\$	268.38	\$	276.43	\$	284.72	\$	293.27

Supplier/Non-OEM Service  Rate or Position	LIST PRICE (per hour, day,								
Description	etc.)	Opt	Option Year 1		Option Year 2 Option Year 3				
Mythics Services	per hour								
Senior Solution Architect	\$278.20	\$	286.55	\$	291.79	\$	298.90		
Solution Architect	\$267.40	\$	275.42	\$	283.68	\$	292.20		
Senior Principal Consultant	\$262.00	\$	269.86	\$	277.96	\$	286.29		
Principal Consultant II	\$241.30	\$	248.54	\$	256.00	\$	263.68		
Principal Consultant I	\$203.50	\$	209.61	\$	215.89	\$	222.37		
Senior Consultant	\$172.00	\$	177.16	\$	182.47	\$	187.95		
Staff Consultant	\$155.80	\$	160.47	\$	165.29	\$	170.25		
Associate Consultant	\$129.70	\$	133.59	\$	137.60	\$	141.73		
Program Manager	\$238.60	\$	245.76	\$	253.13	\$	260.72		
Project Manager II	\$227.80	\$	234.63	\$	241.67	\$	248.92		
Project Manager I	\$217.00	\$	223.51	\$	230.22	\$	237.12		
Contracts Administrator/Engagement	\$130.60								
Manager/Administration	\$130,00	\$	134.52	\$	138.55	\$	142.71		
Subject Matter Expert II	\$325.00	\$	334.75	\$	344.79	\$	355.14		
Subject Matter Expert I	\$308.80	\$	318.06	\$	327.61	\$	337.43		

ALL SERVICE RATES ARE TRAVEL AND EXPENSE INCLUSIVE. IF REMOTE WORK IS REQUESTED THE COST ASSOCIATED WITH THE TRAVEL AND EXPENSE WILL BE REMOVED FROM THE HOURLY RATE

Services rates are list price. Additional discounting may be negotiated at the task order level.