



**ARLINGTON
VIRGINIA**

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201**

NOTICE OF RENEWAL

TO: MORTON SALT, INC. 444 WEST LAKES STREET, SUITE 3000 CHICAGO, IL 60606	DATE ISSUED: CURRENT REFERENCE NO: CONTRACT TITLE:	<u>12/15/2021</u> <u>22-DES-R-450</u> <u>SODIUM CHLORIDE BULK SALT</u>
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**THIS IS A NOTICE OF A RIDER CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE
VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 22-DES-R-450 including any attachments or amendments thereto.

EFFECTIVE DATE: OCTOBER 1, 2023

EXPIRES: SEPTEMBER 30, 2024

RENEWALS: TWO (2) ONE (1) YEAR RENEWALS REMAIN.

COMMODITY CODE(S): 77545

LIVING WAGE: N

ATTACHMENTS:

COMMONWEALTH CONTRACT RENEWAL AGREEMENT

EMPLOYEES NOT TO BENEFIT:

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE
GENERAL PUBLIC.**

VENDOR CONTACT: JASMIN SIMONS

VENDOR TEL. NO.: (630) 861-2310

EMAIL ADDRESS: JSIMONS@MORTONSALT.COM

COUNTY CONTACT: JEREMY HASSAN – DES

COUNTY TEL. NO.: (703) 228-3647

COUNTY CONTACT EMAIL: JHASSAN@ARLINGTONVA.US

ATTACHMENT



COMMONWEALTH of VIRGINIA

DEPARTMENT OF TRANSPORTATION

Stephen C. Brich, P.E.
Commissioner

1401 East Broad Street
Richmond, Virginia 23219

(804) 786-2701
Fax: (804) 786-2940

CONTRACT RENEWAL AGREEMENT

Date: July 5, 2023

Contract No.: 49452

Renewal No.: 2

Issued By: COMMONWEALTH OF VIRGINIA,
VIRGINIA DEPARTMENT OF TRANSPORTATION
1401 E. Broad Street
Richmond, VA 23219

Contractor: Morton Salt Inc.
444 West Lake Street
Chicago, IL 60606

Commodity: Sodium Chloride (Road Salt) Northern Virginia

This Supplemental Agreement is entered into pursuant to the provision of the basic contract.

The above referenced contract will expire on **September 30, 2023**. Your firm has received a satisfactory performance evaluation, therefore; VDOT requests your agreement to renew this contract for one (1) additional service period beginning **October 1, 2023 and ending September 30, 2024**.

Your signature below indicates your firm’s agreement to renew the contract. Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.

In order to expedite the renewal action please return this signed letter to the Contract Officer via email within five (5) business days.

MORTON SALT INC

VIRGINIA DEPARTMENT OF TRANSPORTATION

By: Anthony Patton
Anthony Patton (Jul 11, 2023 11:08 EDT)

By: Toya Peterson

Anthony T. Patton
Name (Type or Print)

Toya Peterson
Name (Type or Print)

Director, Bulk Deicing US Government Sales
7/11/2023
Title (Type or Print) Date Signed

Director, Administrative Services Division
8/2/2023
Title (Type or Print) Date Sign

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA 10003 Debbie Bayles 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452	Version 6	Page 1 of 13
Contract Dates 10/01/2021 to 09/30/2024	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride		Rate Date PO Date
Contract Officer Name BAYLES,DEBRA L		Contract Maximum 0.00
Phone 804/371-6723		

This Contract is a result of IFB 156773 for Sodium Chloride Bulk (Road Salt) delivered to various locations within the Northern Virginia District for winter deicing operations all terms and conditions shall apply.

Contractor POC: Na-Tia Douglas 312-807-2384 email: ndouglas@mortonsalt.com

Morton Salt Customer Service: 855-665-4540 email: buyroadsalt@mortonsalt.com

VDOT CA:
Elizabeth Fleet

10/4/2021 Modification #1: To add the following locations to line 2 (Fairfax County): USAG Fort Belvoir, 6020 15th Street, Fort Belvoir, VA 22060 contact: Mr. Michael Wolfe Phone number (703) 806-0060, michael.a.wolfe62.civ@mail.mil., City of Alexandria, 133 South Quaker Lane, Alexandria, VA 22314, contact: Mark Gundersen cell (703) 859-1677 mark.gundersen@alexandriava.gov
George Mason University: 4400 University Drive, Physical Plant Complex-MSN-1E4 Fairfax, VA 22030 contact: Dennis Herring, 571-274-2531 email: anesbitt@gmu.edu.
To line 8 (Arlington County): Joint Base Myher-Henderson Hall (JBM-HH) Building 444, Sheridan Avenue, Joint Base Myer-Henderson Hall, VA 22211 contact: Mike Smith, Phone Number (703) 965-6055, email michael.t.smith396.civ@mail.mil.
To line 12 (Prince William County): City Of Manassas, 8500 Public Works Drive, Manassas, VA 20110 contact: Bud Mullins cell 703-895-3845 office: 703-257-8379 Jmullins@manassasva.gov. , Marine Corps Base Quantico (MCBQ) 3252 Barnett Avenue, Quantico, VA contact: Chris VanPelt (703) 784-3346, email christopher.d.vanpelt@usmc.mil.
To Line 16 (Loudoun County): Town Of Purcellville, 1005 20th Street, Purcellville, VA 20132 contact: Jason Didawick 540-338-7440 office 540-454-3630 cell.

11/08/2021: Modification #2: To add the following locations to Line 12; Town of Dumfries Town Shop, 3460 Canal Rd., Dumfries, VA 22026 approx. 90 tons, to Line 14 Prince William County -3 locations: Prince William County 15960 Sindlinger Way, Woodbridge, VA 22191' Prince William County 9002 Sowder Place, Nokesville, VA 20181, Prince William County 9320 Mosby St., Manassas, VA 20110 all approx. 90 Tons. To line 17 Loudoun County Public Schools two locations Loudoun County Public Schools-Delivery Location 1:1002C Sycolin Road, SE Leesburg, VA 20175 approx. 250 Tons and Delivery Location 2:38159 Colonial Highway, Hamilton, VA 20158 approx. 750 Tons. And Adding FOB locations Baltimore at \$75 Ton, Chesapeake at \$80 Ton and Clifton Forge at \$95.00 Ton.

11/17/2021: Modification #3: adding to Line 8 Town of Arlington 4200 28th S, Arlington, VA 22206 approx.: 5500 Tons and Arlington County 4753 Old Dominion Drive, Arlington, VA 22207 approx. 3500 tons. And adding FOB Port Locations Clifton Forge \$95 Ton, Chesapeake \$80 ton and Baltimore at \$75 ton.

8/24/2022: 1st renewal of contract by mutual consent, all terms and conditions shall apply.

8/24/2022: Modification #4: In consideration for a price increase of 8.5% the Contractor shall supply VDOT with the following.
1. Open order weekly report shall be sent each week on Monday by 12:00 noon EST during snow season (November 1 - April 30) to Debbie.Bayles@vdot.virginia.gov and Cynthia.Neher@vdot.virginia.gov.
2. Contractor shall provide a personal representative(s) and a backup representative accessible to VDOT Procurement Officer and Supervisor for high level escalations each work day during snow season (November 1 - April 30) until 9:00pm EST and weekends.

7/25/2023: 2nd Contract renewal executed by mutual consent under same terms and conditions including pricing.

Contract Lines:

Line #	Item ID / Category	Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
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Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA 10003 Debbie Bayles 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452		Version 6	Page 2 of 13	
Contract Dates 10/01/2021 to 09/30/2024		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: NOVA Sodium Chloride			Contract Maximum 0.00	
Contract Officer Name BAYLES,DEBRA L			Phone 804/371-6723	

Contract Lines:

Line #	Item ID / Category	Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Open Amt
1	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00

Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 67.62000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	5.75	73.37000	

Furnish and Deliver Bulk Sodium Chloride to Fairfax Residency. The quantity is a yearly estimate and shall be delivered to the following location:

10,000 Fairfax AHQ, 12700 Alliance Ct., Fairfax, VA 22030
Contact- Jason Settle, office 703-828-1293 cell 571-926-3068

Invoice to:
VDOT-NOVA District Office
FFX Business Support
4975 Alliance Dr.
Fairfax, VA 22030

2	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 67.32000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	5.72	73.04000	

Furnish and Deliver Bulk Sodium Chloride to Fairfax Residency. The quantity is a yearly estimate and shall be delivered to the following location:

12000- Merrifield AHQ, 8101 Lee Hwy., Falls Church, VA 22042
Contact- Stephen Kitta office 703-207-7344 cell 571-319-1173

Invoice to:
VDOT-NOVA District Office
FFX Business Support
4975 Alliance Dr.
Fairfax, VA 22030

Deliver approximately 600 Tons to: USAG Fort Belvoir, 6020 15th Street, Fort Belvoir, VA 22060 contact: Mr. Michael

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Authorized Signature

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VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
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VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA 10003 Debbie Bayles 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452		Version 6	Page 3 of 13	
Contract Dates 10/01/2021 to 09/30/2024		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: NOVA Sodium Chloride			Contract Maximum 0.00	
Contract Officer Name BAYLES,DEBRA L			Phone 804/371-6723	

Wolfe Phone number (703) 806-0060, michael.a.wolfe62.civ@mail.mil.,

Deliver approximately 50,000 Tons to: City of Alexandria, 133 South Quaker Lane, Alexandria, VA 22314, contact: Mark Gundersen cell (703) 859-1677)mark.gundersen@alexandriava.gov

Deliver approximately 100 Tons to: George Mason University: 4400 University Drive, Physical Plant Complex-MSN-1E4 Fairfax, VA 22030 contact: Dennis Herring, 571-274-2531 email: anesbitt@gmu.edu

3	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.02000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	5.78	73.80000	

Furnish and Deliver Bulk Sodium Chloride to Fairfax Residency. The quantity is a yearly estimate and shall be delivered to the following location:

12,000 tons-Newington AHQ, 8305 Cinderbed Rd., Lorton, VA 22079
Contact-James Alexander- Office 703-339-3613 Cell 703-944-3147

Invoice to:
VDOT-NOVA District Office
FFX Business Support
4975 Alliance Dr.
Fairfax, VA 22030

4	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 67.37000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.51%	5.73	73.10000	

Furnish and Deliver Bulk Sodium Chloride to Fairfax Residency. The quantity is a yearly estimate and shall be delivered to the following location:

14,000 tons- Reston AHQ, 10907 Sunset Hills Rd., Reston, VA 22090
Contact- James Isaiah Brown cell 571-409-1214

Invoice to:
VDOT-NOVA District Office
FFX Business Support

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Authorized Signature

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VDOT Central Office
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Richmond VA 23219
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Morton Salt Incorporated
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VDOT CA 10003 Debbie Bayles 312/807-3470

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Contract ID 0000000000000000000049452		Version 6	Page 4 of 13	
Contract Dates 10/01/2021 to 09/30/2024		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: NOVA Sodium Chloride			Contract Maximum 0.00	
Contract Officer Name BAYLES,DEBRA L			Phone 804/371-6723	

4975 Alliance Dr.
Fairfax, VA 22030

5	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.02000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	5.78	73.80000	

Furnish and Deliver Bulk Sodium Chloride to Fairfax Residency. The quantity is a yearly estimate and shall be delivered to the following location:

17,000- Van Dorn AHQ, 5910 McGuinn Dr., Alexandria, VA 22310
Contact Howard Stewart office 703-921-5042 cell 571-238-7091

Invoice to:
VDOT-NOVA District Office
FFX Business Support
4975 Alliance Dr.
Fairfax, VA 22030

6	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.52000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.49%	5.82	74.34000	

Furnish and Deliver Bulk Sodium Chloride to Fairfax Residency. The quantity is a yearly estimate and shall be delivered to the following location:

6000- Chantilly AHQ, 14900 Murdock St., Chantilly, VA 20151
Contact Dan Roush- office 571-262-0700 cell 571-454-4344

Invoice to:
VDOT-NOVA District Office
FFX Business Support
4975 Alliance Dr.
Fairfax, VA 22030

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Authorized Signature

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Richmond VA 23219
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VDOT CA 10003 Debbie Bayles 312/807-3470

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Contract ID 0000000000000000000049452		Version 6	Page 5 of 13	
Contract Dates 10/01/2021 to 09/30/2024		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: NOVA Sodium Chloride			Contract Maximum 0.00	
Contract Officer Name BAYLES,DEBRA L			Phone 804/371-6723	

Contract Lines:

Line #	Item ID / Category	Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Open Amt
7	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00

Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.32000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	5.81	74.13000	

Furnish and Deliver Bulk Sodium Chloride to Interstate Residency. The quantity is a yearly estimate and shall be delivered to the following location:

9,000 tons-1-95 AHQ, 14609 Telegraph Rd., Dale City, VA 22192
Contact- Doug Holsapple- Office 703-494-7575 Cell 571-722-5322

Invoice to:
VDOT-District Equipment Office
NRO Business Support
8011 Mason King Ct.
Manassas, VA 20109

8	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.22000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	5.80	74.02000	

Furnish and Deliver Bulk Sodium Chloride to Interstate Residency. The quantity is a yearly estimate and shall be delivered to the following location:

5,000 tons- Arlington Primaries AHQ, 1510 Columbia Pike, Arlington, VA 22204
Contact- Russell Graham- Office 703-486-3393 Cell 571-748-8823

Invoice to:
VDOT-District Equipment Office
NRO Business Support
8011 Mason King Court
Manassas, VA 20109

Deliver approximately 200 Tons to: Joint Base Myher-Henderson Hall (JBM-HH)Building 444, Sheridan Avenue, Joint

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Authorized Signature

CONTRACT



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VDOT CA 10003 Debbie Bayles 312/807-3470

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Contract ID 0000000000000000000049452	Version 6	Page 6 of 13
Contract Dates 10/01/2021 to 09/30/2024	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Rate Date PO Date	
Contract Officer Name BAYLES,DEBRA L		Contract Maximum 0.00
Phone 804/371-6723		

Base Myer-Henderson Hall, VA 22211 POC: Mike Smith, Building 444, Sheridan Avenue, Joint Base Myer-Henderson Hall, VA 22211; Invoice to: Northern Virginia Regional Commission (NVRC), Attn: Robert W. Lazaro, Jr., Executive Director, 3040 Williams Drive, Suite 200, Fairfax, VA 22031

Furnish and Deliver approx. 5500 tons to Town of Arlington, 4200 28th S., Arlington, VA 22206 and approx. 3500 tons to Town of Arlington, 4753 Old Dominion Drive, Arlington, VA 22207: Invoice for both locations to: Arlington County-Water Sewer Streets 4200 28th S, Arlington, VA 22206 attn: Jeremy Hassan. POC: Leroy Bernard 571-238-1085 and Jeremy Hassan 571-329-0113: Special Instructions: Must provide 24 hours advanced notice on deliveries. Deliveries limited to weekdays from 6:30am to 3:00pm unless otherwise approved. Deliveries on Saturdays or after hours must be discussed in advanced.

9	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.67000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	5.84	74.51000	

Furnish and Deliver Bulk Sodium Chloride to Interstate Residency. The quantity is a yearly estimate and shall be delivered to the following location:

7,000 tons-I66 Dome, 12700 Alliance Court, Dome #2, Fairfax, VA 22030
Contact- Ron Hickman- Cell 571-437-2564 or John Carter cell 571-722-5342

Invoice to:
VDOT-District Equipment Office
NRO Business Support
8011 Mason King Court
Manassas, VA 20109

10	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 70.72000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	6.01	76.73000	

Furnish and Deliver Bulk Sodium Chloride to Interstate Residency. The quantity is a yearly estimate and shall be delivered to the following location:

40,000 tons-Beltway Dome, 5910 McGuinn Dr., Alexandria, VA 22310
Contact- Stanley Newman office 703-313-8066, cell 571-220-5315

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Authorized Signature

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Contract ID 0000000000000000000049452		Version 6	Page 7 of 13	
Contract Dates 10/01/2021 to 09/30/2024		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: NOVA Sodium Chloride			Contract Maximum 0.00	
Contract Officer Name BAYLES,DEBRA L			Phone 804/371-6723	

Invoice to:
VDOT-District Equipment Office
NRO Business Support
8011 Mason King Ct.
Manassas, VA 20109

11	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 70.42000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.51%	5.99	76.41000	

Furnish and Deliver Bulk Sodium Chloride to Interstate Residency. The quantity is a yearly estimate and shall be delivered to the following location:

10,000 tons-District Regional Dome, 7950 Mason King Ct., Manassas, VA 20109
Contact- Darin Apple cell 571-340-0358

Invoice to:
VDOT-District Equipment Office
NRO Business Support
8011 Mason King Ct.
Manassas, VA 20109

12	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 71.92000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	6.11	78.03000	

Furnish and Deliver Bulk Sodium Chloride to Prince William Residency. The quantity is a yearly estimate and shall be delivered to the following location:

6,000 tons- Dumfries AHQ, 18200 Jefferson Davis, Hwy., Dumfries, VA 22026
Contact- Chuck Stone office 703-221-5020 cell 703-397-3499

Invoice to:
VDOT-Manassas Residency
Prince William Business Support
10228 Residency Rd.
Manassas, VA 20110

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

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Morton Salt Incorporated
Mariola Cruz
444 W Lake St Ste 3000
VA00069032
EVAAD544327
Chicago IL 60606
USA

VDOT CA 10003 Debbie Bayles 312/807-3470

Dispatch via Print

Contract ID 0000000000000000000049452		Version 6	Page 8 of 13	
Contract Dates 10/01/2021 to 09/30/2024		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: NOVA Sodium Chloride			Contract Maximum 0.00	
Contract Officer Name BAYLES,DEBRA L			Phone 804/371-6723	

Deliver approximately 1200 Tons to: Marine corps Base Quantico (MCBQ) 3252 Barnett Avenue, Quantico, VA ;POC: Chris VanPelt, 3252 Barnett Avenue, Quantico, VA Phone Number (703) 784-3346, email christopher.d.vanpelt@usmc.mil
Secondary POC (name, phone number, email) - MCBQ, Attn: Kelvin Murphy, 3250 Catlin Ave, Invoice to: Northern Virginia Regional Commission (NVRC), Attn: Robert W. Lazaro, Jr., Executive Director, 3040 Williams Drive, Suite 200, Fairfax, VA 22031

Deliver approximately 2000 Tons to: City Of Manassas 8500 Public Works Drive, Manassas, VA 20110; POC; Primary Contact: Bud Mullins cell 703-895-3845 office: 703-257-8379 Jmullins@manassasva.gov. Secondary Contact: Glen Martin 571-436-0874 cell 703-257-8365 office ' Invoice to: City of Manassas,8500 Public Works Drive, Street Department, Manassas, VA 20110 (703)257-8347; Special Instructions: Salt dome is in back of the yard. No pile is to be dumped outside of the Salt Dome.

Furnish and Deliver approx. 90 Tons to: Town of Dumfries Dumfries Town Shop, 3460 Canal Rd., Dumfries, VA 22026. Invoice to: Town of Dumfries, 17755 Main St., Dumfries, VA 22026 Contact: Terry Myers - 703-221-3400 x 117 Cell - 571-263-2428, FAX 703-221-3544. Delivery contact: Ray Lowry - 571-288-8191.

13	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing	70.42000	LTN	MAIN
<u>Seq</u> <u>Ship To</u>	<u>Min Qty</u>	<u>Max Qty</u>	<u>Method</u> <u>Adj Pct</u> <u>Adj Amount</u> <u>Adj Price</u> <u>Adj Rules</u>
1	1.00	999999999.99	Amt 8.51% 5.99 76.41000

Furnish and Deliver Bulk Sodium Chloride to Prince William Residency. The quantity is a yearly estimate and shall be delivered to the following location:

6,000 tons-Gainesville AHQ, 14831 Lee Hwy, Gainesville, VA 20155
Contact- Darren Dodson cell 571-220-5278

Invoice to:
VDOT-Manassas Residency
Prince William Business Support
10228 Residency Rd.
Manassas, VA 20110

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

CONTRACT



VA Dept of Transportation

VDOT Central Office
1201 E Broad St
Richmond VA 23219
USA

Supplier 0000110428
Morton Salt Incorporated
Mariola Cruz
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Chicago IL 60606
USA

VDOT CA 10003 Debbie Bayles 312/807-3470

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Contract ID 0000000000000000000049452	Version 6	Page 9 of 13
Contract Dates 10/01/2021 to 09/30/2024	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Contract Maximum 0.00	
Contract Officer Name BAYLES,DEBRA L	Phone 804/371-6723	

14 7754577327 SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK LTN 0.00 0.00 0.00 0.00

Pricing Agreement: Pricing Date: PO Date
 Pricing Quantity: PO Date
 Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 68.32000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	5.81	74.13000	

Furnish and Deliver Bulk Sodium Chloride to Prince William Residency. The quantity is a yearly estimate and shall be delivered to the following location:

5,000 tons- Lake Ridge AHQ, 13000 Chinn Park Dr., Woodbridge, VA 22192
Contact- Mike Collier- Office 703-590-7109 Cell 571-749-8056

Invoice to:
VDOT-Manassas Residency
Prince William Business Support
10228 Residency Rd.
Manassas, VA 20110

Furnish and Deliver approx. 90 Tons to the e Prince William locations listed below:
 1. Prince William County 15960 Sindlinger Way, Woodbridge , VA 22191;
 2. Prince William County 9002 Sowder Place, Nokesville, VA 20181
 3. Prince William County 9320 Mosby St., Manassas, VA 20110; Invoice to for all 3 locations: PWC Buildings & Grounds, 9412 Peabody St., Manassas, VA 20110 Billing Contact: Account Services Coordinator 703-792-6377: POC: Jill Holley 703-792-4207 Cell:571-238-7039

15 7754577327 SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK LTN 0.00 0.00 0.00 0.00

Pricing Agreement: Pricing Date: PO Date
 Pricing Quantity: PO Date
 Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 70.72000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	6.01	76.73000	

Furnish and Deliver Bulk Sodium Chloride to Prince William Residency. The quantity is a yearly estimate and shall be delivered to the following location:

7,000 tons-Manassas AHQ, 10228 Residency Rd., Manassas, VA 20110
Contact- Glenn Gill- Office 703-366-1908 Cell 571-221-6074

Invoice to:
VDOT-Manassas Residency
Prince William Business Support

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Authorized Signature

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VDOT CA 10003 Debbie Bayles 312/807-3470

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Contract ID 00000000000000000000000049452	Version 6	Page 10 of 13
Contract Dates 10/01/2021 to 09/30/2024	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Rate Date PO Date	
Contract Officer Name BAYLES,DEBRA L		Contract Maximum 0.00
Phone 804/371-6723		

10228 Residency Rd.
Manassas, VA 20110

16	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 70.17000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.49%	5.96	76.13000	

Furnish and Deliver Bulk Sodium Chloride to Loudoun Residency. The quantity is a yearly estimate and shall be delivered to the following location:

6,000 tons- Leesburg AHQ, 41 Lawson Rd., SE, Leesburg, VA 20175
Contact- Jeff Beach- office 703-737-2010, Cell 571-246-5396

Invoice to:
VDOT-Loudoun Residency
Loudoun Business Support
41 Lawson Rd., SE
Leesburg, VA 20175

Deliver approximately 600 Tons to: Town Of Purcellville, 1005 20th Street, Purcellville, VA 20132,POC: Jason Didawick
540-338-7440 office 540-454-3630 cell;

17	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 69.11000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.49%	5.87	74.98000	

Furnish and Deliver Bulk Sodium Chloride to Loudoun Residency. The quantity is a yearly estimate and shall be delivered to the following location:

8,000 tons- Arcola AHQ., 41880 John Mosby Hwy, Arcola, VA 20105
Contact- Jerry Compton office 703-327-6925 cell 571-246-5364

Invoice to:
VDOT-Loudoun Residency
Loudoun Business Support
41 Lawson Rd., SE
Leesburg, VA 20175

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Authorized Signature

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VDOT CA 10003 Debbie Bayles 312/807-3470

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Contract ID 0000000000000000000049452	Version 6	Page 11 of 13
Contract Dates 10/01/2021 to 09/30/2024	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Rate Date PO Date	Contract Maximum 0.00
Contract Officer Name BAYLES,DEBRA L	Phone 804/371-6723	

Furnish and Deliver to location 1: approx. 250 Tons and location 2 approx. 750 tons for Loudoun County Public Schools:

1: Loudoun County Public Schools-Delivery Location 1002C Sycolin Road, SE Leesburg, VA 20175
2: Loudoun County Public Schools 38159 Colonial Highway, Hamilton, VA 20158; Invoice for both locations to: Loudoun County Public Schools 1002C Sycolin Road, SE, Leesburg, VA 20175: POC: Primary Contact: David Hiemburger (General Maintenance Supervisor) (571) 437-2617 Secondary Contact: Ricky Pratt (General Maintenance Crew Chief) (571) 291-0320. Special Instructions: Hours of Operation:6:00am to 3:00pm.

18	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 73.67000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	6.26	79.93000	

Furnish and Deliver Bulk Sodium Chloride to Loudoun Residency. The quantity is a yearly estimate and shall be delivered to the following location:

4,000 St. Louis AHQ, 22025 St. Louis Rd., Middleburg, VA 20117
Contact- Jamie Vroman office 540-687-8512, cell 571-238-7095

Invoice to:
VDOT-Loudoun Residency
Loudoun Business Support
41 Lawson Rd., SE
Leesburg, VA 20175

19	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement: Pricing Date: PO Date
Pricing Quantity: PO Date
Quantity Type: Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 72.23000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	6.14	78.37000	

Furnish and Deliver Bulk Sodium Chloride to Loudoun Residency. The quantity is a yearly estimate and shall be delivered to the following location:

3,000 Hillsboro AHQ, 37151 Koerner Lane, Purcellville, VA 20132
Contact- Kevin Long- Office 540-668-6254 Cell 571-261-5423

Invoice to:
VDOT-Loudoun Residency

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Authorized Signature

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Contract ID 0000000000000000000049452	Version 6	Page 12 of 13
Contract Dates 10/01/2021 to 09/30/2024	Currency USD	Rate Type CRRNT
Description: NOVA Sodium Chloride	Rate Date PO Date	
Contract Officer Name BAYLES,DEBRA L		Contract Maximum 0.00
Phone 804/371-6723		

Loudoun Business Support
41 Lawson Rd., SE
Leesburg, VA 20175

20	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	0.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Quantity To Date

Adjustments: Sum All Adjustments

Contract Base Pricing 72.96000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	6.20	79.16000	

Furnish and Deliver Bulk Sodium Chloride to Loudoun Residency. The quantity is a yearly estimate and shall be delivered to the following location:

10,000- Round Hill Lot, 35430 Simpsons Creek Rd., Round Hill, VA, 20141
Contact- Jamie Vroman cell 571-238-7095 or Jeff Burke cell 571-748-8126

Invoice to:
VDOT-Loudoun Residency
Loudoun Business Support
41 Lawson Rd., SE
Leesburg, VA 20175

21	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	1.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Current Order Quantity

Adjustments: Sum All Adjustments

Contract Base Pricing 75.00000 LTN MAIN

Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.51%	6.38	81.38000	

FOB PRICING FOR PICKUP BY STATE TRUCKS FROM PORT LOCATION BALTIMORE

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Authorized Signature

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Contract ID 0000000000000000000049452		Version 6	Page 13 of 13	
Contract Dates 10/01/2021 to 09/30/2024		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: NOVA Sodium Chloride			Contract Maximum 0.00	
Contract Officer Name BAYLES,DEBRA L			Phone 804/371-6723	

22	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	1.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Current Order Quantity

Adjustments: Sum All Adjustments

Contract Base Pricing	95.00000	LTN	MAIN
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Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.51%	8.08	103.08000	

FOB PRICING FOR CLIFTON FORGE STOCKPILE PICKUP BY STATE TRUCKS FROM CLIFTON FORGE STOCKPILE.

23	7754577327	SALT, SODIUM CHLORIDE, FOR ROAD MAINTENANCE SALT, SODIUM CHLORIDE, BULK	LTN	1.00	0.00	0.00	0.00
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Pricing Agreement:	Pricing Date:	PO Date
	Pricing Quantity:	PO Date
	Quantity Type:	Current Order Quantity

Adjustments: Sum All Adjustments

Contract Base Pricing	80.00000	LTN	MAIN
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Seq	Ship To	Min Qty	Max Qty	Method	Adj Pct	Adj Amount	Adj Price	Adj Rules
1		1.00	999999999.99	Amt	8.50%	6.80	86.80000	

FOB PRICING FOR PICKUP BY STATE TRUCKS FROM PORT LOCATION CHESAPEAKE

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Authorized Signature