

## ARLINGTON COUNTY, VIRGINIA

AGREEMENT NO. 20-237-ITB-4  
AMENDMENT NUMBER 2

This Amendment Number 1 is made on 11/2/2022 by the County and amends Agreement Number **20-237-ITB-4** (“Main Agreement”) dated **October 23, 2020**, between United Systems & Software, Inc. (“Contractor”) and the County Board of Arlington County, Virginia (“County”).

The County and the Contractor agree to amend the main contract called for under the Main Agreement as follows:

- PURSUANT TO SECTION 4. CONTRACT TERM:** THE CONTRACT IS HEREBY RENEWED FROM **OCTOBER 23, 2022, TO OCTOBER 22, 2023. TWO (2) ONE-YEAR RENEWALS REMAIN.**
- PURSUANT TO SECTION 6. OPTIONAL PRICE ADJUSTMENTS:** Adjustments to the Contract Amount/unit price(s) will not exceed the percentage of change in the U.S. Department of Labor Consumer Price Index, All Items, Unadjusted, Urban Areas (“CPI-U”) for the 12-month period preceding the Price Adjustment date of each year of the Contract. Any Contract Amount/unit price(s) that result from this provision will become effective the day after the Price Adjustment Date and will be binding for 12 months. The new Price Adjustment Date will be 12 months after the price adjustment. **DELETE EXHIBIT A BID AWARDED PRICING, IN ITS ENTIRETY AND REPLACE IT WITH THE ATTACHED REVISED EXHIBIT A, BID AWARDED PRICING.**

**REVISED EXHIBIT A BID AWARDED PRICING**

<b><u>BID AWARDED PRICING</u></b>			
Price Increase			<b>2022-2023</b>
<b><u>ERTS</u></b>	<b><u>Model</u></b>	<b><u>OLD RATE</u></b>	<b><u>NEW RATE</u></b>
100-W+ERT (2 Port)	ERW-1300-402	75.89 each	\$110.00 each
100-W+ERT (3 Port)	ERW-1300-403	82.21 each	\$115.00 each
Openwa RIVA ERT	ERW-1601-001	88.54 each	\$115.00 each
<b><u>Additional Line Items to be added to contract</u></b>			
ITRON Cellular Module	ECW-1700-001		\$135.00 each
ITRON TTL Adapter	CFG-1601-001		\$5.00 each
United Systems & Software Annual Maintenance Contract	Annual Maintenance		\$3,995.00 annual

3. Number **49. NOTICES**

**Contact Information for the County** is **DELETED** in its **ENTIRETY** and **REPLACED** with the following:

**Contact Information for the County**  
 \_\_\_\_\_  
 Jon Lawler  
 \_\_\_\_\_  
 4200 28th St S.  
 \_\_\_\_\_  
 Arlington, VA 22206  
 \_\_\_\_\_  
 Email: jlawler@arlingtonva.us  
 \_\_\_\_\_  
 Phone: 703-228-7612  
 \_\_\_\_\_

All other terms and conditions of the Main Agreement remain in effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

UNITED SYSTEMS & SOFTWARE, INC.

AUTHORIZED: DocuSigned by:  
 SIGNATURE: Dr. SHARON T. LEWIS  
89B86B1AD301462...  
 NAME: DR. SHARON T. LEWIS  
 TITLE: PURCHASING AGENT  
 DATE: 11/2/2022

AUTHORIZED: DocuSigned by:  
 SIGNATURE: Brian R. Boyd  
2635CB538C87464...  
 NAME: Brian R. Boyd  
 TITLE: Vice President  
 DATE: 11/1/2022



United Systems & Software, Inc. | [www.united-systems.com](http://www.united-systems.com)  
Corporate: P.O. Box 547 | 91 Southwest One Blvd. | Benton, KY 42025  
Phone: 270.527.3293 | 800.455.3293 | FAX: 270.527.3132

September 16, 2022

Arlington County Government  
Department of Management and Finance  
Purchasing Division  
Attn: Amani Eisa

Amani:

Please use this letter as a request to opt out of our current pricing for Contract No. 20-237-ITB-4 upon expiration of our current contract period. This is an annual supply bid for Itron water modules. Due to current supply issues, our pricing has risen exponentially in the past 6 months and will prevent us from doing an extension based off the contract parameters. We are the sole source of these modules for the State of Virginia, but also understand if you need to rebid those.

For budgeting purposes, please plan for pricing as follows:

ERW-1300-402, Itron 2-Port Ert: New Price of \$110/each  
ERW-1300-403, Itron 3-Port Ert: New Price of \$115/each  
ERW-1601-001, Itron Riva Module: New Price of \$115/each  
ECW-1700-001, Itron Cellular Module: Price of \$135/each  
CFG-1601-001, Itron TTL Adapter: Price of \$5.00/each  
United Systems Annual Maintenance Contract: Price of \$3,995.00

Should immediate questions arise, please feel free to call me at 800-455-3293 (Office), 615.388.4877 (Mobile) or email me at [willt@united-systems.com](mailto:willt@united-systems.com) (E-mail).

Sincerely,

A handwritten signature in black ink that reads "Will Taylor". The signature is written in a cursive, flowing style.

Will Taylor, Regional Manager  
United Systems & Software, Inc.