

ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VIRGINIA 22201

CONTRACT AWARD COVERPAGE

<b>TO:</b> GuidePoint Security, LLC 2201 Cooperative Way, Suite 225 Herndon, Virginia 20171	<b>DATE ISSUED:</b> August 23, 2021
	<b>CONTRACT NO:</b> 22-DTS-R-368
	<b>CONTRACT TITLE:</b> IT & Adaptive Cyber Security Services

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**THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.**

The contract documents consist of the terms and conditions of AGREEMENT No. 22-DTS-R-368 including any attachments or amendments thereto.

**EFFECTIVE DATE:** August 23, 2021

**EXPIRES:** September 28, 2025

**RENEWALS:** None

**COMMODITY CODE(S):** 25778

**LIVING WAGE:** N

**ATTACHMENTS:**

AGREEMENT No. 22-DTS-R-368

**EMPLOYEES NOT TO BENEFIT:**

**NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.**

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**VENDOR CONTACT:** Brian DuBois

**VENDOR TEL. NO.:** (703) 251-4586

**EMAIL ADDRESS:** [brian.dubois@guidepointsecurity.com](mailto:brian.dubois@guidepointsecurity.com)

**COUNTY CONTACT:** Ishai Trani (DTS AND Tech Services)

**COUNTY TEL. NO.:** (703) 228-XXXX

**COUNTY CONTACT EMAIL:** [ITRANI@ARLINGTONVA.US](mailto:ITRANI@ARLINGTONVA.US)

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**PURCHASING DIVISION AUTHORIZATION**

**Sy Gezachew**

**Title: Procurement Officer**

**Date: August 23, 2021**

**ARLINGTON COUNTY, VIRGINIA  
OFFICE OF THE PURCHASING AGENT  
2100 CLARENDON BOULEVARD, SUITE 500  
ARLINGTON, VA 22201**

**RIDER AGREEMENT NO. 22-DTS-R-368**

THIS AGREEMENT (hereinafter "Agreement") is made, on **August 20, 2021** by the County, between **GuidePoint Security, LLC** ("Contractor"), a Virginia limited liability company with a place of business at 2201 Cooperative Way, Suite 225, Herndon, Virginia 20171 authorized to transact business in the Commonwealth of Virginia, and the **County Board of Arlington County, Virginia** ("County"). The County and the Contractor, for the consideration specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

**1. CONTRACT DOCUMENTS**

The Contract Documents consist of this Agreement, Exhibit A GSA Contract GS-35F-508CA, together with any exhibits and amendments issued or applicable thereto (collectively, "Contract Documents" or "Contract"). This Agreement rides a contract awarded to the Contractor by GSA and extended by the Contractor to the County on the same terms and conditions as the Contractor's agreement with GSA. Where the terms of this Agreement vary from the terms and conditions of the other Contract Documents, the terms and conditions of this Agreement shall prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

**2. CONTRACT TERM**

The Contractor's provision of goods and services for the County ("Work") shall commence upon the execution of the Agreement by the County", and shall be completed no later than September 28, 2025 ("Contract Term"), subject to any modifications as provided for in the Contract Documents regarding the Contract Term.

**3. PAYMENT**

Payment will be made by the County to the Contractor within forty-five (45) days after receipt by the County Project Officer of an undisputed invoice detailing the Work provided by the Contractor. Each invoice must certify that the invoice submitted is a true and accurate accounting of the work performed and goods and/or services provided and must be signed and attested to by the Contractor or authorized designee. The Project Officer will either approve the invoice or require corrections. The number of the County Purchase Order pursuant to which authority goods or services have been performed or delivered shall appear on all invoices.

**4. SCOPE OF WORK**

The Contractor agrees to perform the goods and/or services described in the Contract Documents (hereinafter "the Work"). The primary purpose of the Work is to furnish Information Technology and Adaptive Cyber Security Services.

The Contract Documents set forth the minimum Work estimated by the County and the Contractor to be

necessary to complete the Work. It shall be the Contractor's responsibility, at the Contractor's sole cost, to provide the specific Work set forth in the Contract Documents sufficient to fulfill the purposes of the Work. Nothing in the Contract Documents shall be construed to limit the Contractor's responsibility to manage the details and execution of the Work.

**5. PROJECT OFFICER**

The performance of the Contractor is subject to the review and approval of the County Project Officer ("Project Officer") who shall be appointed by the Director of the Arlington County department or agency which seeks to obtain the Work pursuant to this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its Work pursuant to the Contract Documents.

**6. COUNTY PURCHASE ORDER REQUIREMENT**

County purchases are authorized only if a County Purchase Order is issued in advance of the transaction. A Purchase Order must indicate that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. If the Contractor provides goods or services without a signed County Purchase Order, it does so at its own risk and expense.

**7. NON-APPROPRIATION**

All funds for payments by the County to the Contractor pursuant to this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County's written notice.

**9. APPLICABLE LAW, FORUM, VENUE AND JURISDICTION**

This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect thereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its Work pursuant to this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

**10. NOTICES**

Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered by an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

**TO THE CONTRACTOR:**

Brian DuBois  
GuidePoint Security, LLC  
2201 Cooperative Way, Suite 225  
Herndon, Virginia 20171  
Phone (703) 251-4586  
Email: [brian.dubois@guidepointsecurity.com](mailto:brian.dubois@guidepointsecurity.com)

**TO THE COUNTY:**

Richard C. Sternitzke  
Division Chief  
Technology Infrastructure & Managed Services  
Arlington County Government  
2100 Clarendon Blvd, Suite 610  
Arlington, VA 22201  
Phone (703) 228-  
Email : [rsternitzke@arlingtonva.us](mailto:rsternitzke@arlingtonva.us)

AND

Sharon T. Lewis, LL.M, MPS, VCO, CPPB  
Purchasing Agent  
Arlington County, Virginia  
2100 Clarendon Boulevard, Suite 500  
Arlington, Virginia 22201  
Email: [slewis1@arlingtonva.us](mailto:slewis1@arlingtonva.us)

**TO COUNTY MANAGER'S OFFICE (FOR PROJECT CLAIMS):**

Mark Schwartz, County Manager  
Arlington County, Virginia  
2100 Clarendon Boulevard, Suite 318  
Arlington, Virginia 22201

**11. ARLINGTON COUNTY BUSINESS LICENSES**

The Contractor must comply with the provisions of Chapter 11 ("Licenses") of the Arlington County Code, if applicable. For information on the provisions of that Chapter and its applicability to this Contract, the Contractor must contact the Arlington County Business License Division, Office of the Commissioner of the Revenue, 2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone number (703) 228-3060.

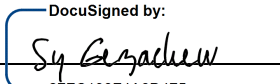
**12. COUNTERPARTS**

This Agreement may be executed in one or more counterparts and all of such counterparts shall together constitute one and the same instrument. Original signatures transmitted and received via facsimile or other electronic transmission, (e.g., PDF or similar format) are true and valid signatures for all purposes hereunder and shall be effective as delivery of a manually executed original counterpart.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON  
COUNTY, VIRGINIA

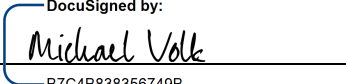
GUIDEPOINT SECURITY, LLC

AUTHORIZED  
SIGNATURE:  DocuSigned by:  
27FC198F4A6D475...

NAME: SY GEZACHEV

TITLE: PROCUREMENT OFFICER

DATE: 8/23/2021

AUTHORIZED  
SIGNATURE:  DocuSigned by:  
B7C4B838356749B...

NAME: Michael Volk

TITLE: Managing Partner

DATE: 8/19/2021



**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

**Multiple Award Schedule – MAS  
Information Technology**

**Information Technology Services  
54151S Information Technology Professional Services – D399  
54151HACS Highly Adaptive Cyber Security Services – D399**

**Miscellaneous Complimentary SINs  
OLM Order Level Materials**

**Other than Small Business**

**Period Covered by Contract: September 29, 2015 through September 28, 2025**

*For more information on ordering from Federal Supply Schedules click on the FSS Schedules  
button at [fss.gsa.gov](http://fss.gsa.gov).*

**GuidePoint Security, LLC  
2201 Cooperative Way, Suite 225  
Herndon, VA 20171  
Telephone: 703-251-4586  
Fax: 877-889-0132  
[www.guidepointsecurity.com](http://www.guidepointsecurity.com)**

*Approved through Modification PO-0011 dated 9/29/20*

**Brian DuBois  
[brian.dubois@guidepointsecurity.com](mailto:brian.dubois@guidepointsecurity.com)  
703- 251-4586  
540-359-5490**

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**CUSTOMER INFORMATION:****1a. AUTHORIZED SPECIAL ITEM NUMBERS (SINs):**

<u>SIN</u>	<u>DESCRIPTION</u>
54151S	Information Technology (IT) Professional Services
54151HACS	Highly Adaptive CyberSecurity Services (HACS)
OLM	Order Level Materials

**1b. Lowest Priced Service and Price for each Service Rate:**

<u>SIN</u>	<u>DESCRIPTION</u>
54151S	Information Technology (IT) Professional Services - Page 8
54151HACS	Highly Adaptive CyberSecurity Services (HACS) - Page 11

**1c. LABOR CATEGORY DESCRIPTIONS:**

<u>SIN</u>	<u>DESCRIPTION</u>
54151S	Information Technology (IT) Professional Services – Page 6
54151HACS	Highly Adaptive CyberSecurity Services (HACS) – Page 9

**2. MAXIMUM ORDER**

<u>SIN</u>	<u>MAXIMUM ORDER</u>
54151S	\$500,000 per SIN/Order
54151HACS	\$500,000 per SIN/Order

This maximum order threshold is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: (1) Offer a new lower price, (2) Offer the lowest price available under the contract, or (3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order threshold.

**3. MINIMUM ORDER LIMITATION: \$100****4. GEOGRAPHIC COVERAGE (DELIVERY AREA):** The geographic scope of this contract is the 48 contiguous United States and District of Columbia.**5. POINT OF PRODUCTION:** United States**6. BASIC DISCOUNT:** Prices listed are net, discounts have been deducted and the industrial funding fee has been added.**7. QUANTITY DISCOUNT:**  
Dollar Volume: 2% for individual orders of \$250,000.**8. PROMPT PAYMENT TERMS:** Net 30 Days



- 9a. **GOVERNMENT PURCHASE CARDS ARE ACCEPTED UP TO THE MICRO-PURCHASE THRESHOLD.**
- 9b. **GOVERNMENT PURCHASE CARDS ARE ACCEPTED ABOVE THE MICRO-PURCHASE THRESHOLD.**
- 10. **FOREIGN ITEMS:** None
- 11a. **TIME OF DELIVERY:** Not applicable to professional services.
- 11b. **EXPEDITED DELIVERY:** Contact Contractor
- 11c. **OVERNIGHT AND 2-DAY DELIVERY:** Contact Contractor
- 11d. **URGENT REQUIREMENTS:** Contact Contractor
- 12. **F.O.B. POINT:** Destination
- 13a. **ORDERING ADDRESS:**
  - ATTN: Order Processing**
  - GuidePoint Security, LLC**
  - 2201 Cooperative Way, Suite 225**
  - Herndon, VA 20171**
  - Telephone: 703- 251-4586**
  - Fax: 877-889-0132**
  - [www.GuidePointSecurity.com](http://www.GuidePointSecurity.com)**
- 13b. **ORDERING PROCEDURES:** *For supplies and service the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA may be found at the GSA/FSS Schedule homepage ([gss.gsa.gov/schedule](http://gss.gsa.gov/schedule)).*
- 14. **PAYMENT ADDRESS:**
  - ATTN: Accounts Receivable**
  - GuidePoint Security, LLC**
  - PO Box 742788**
  - Atlanta, GA 30374-2788**
  - Ms. Sarah Collins**
  - [Sarah.collins@guidepointsecurity.com](mailto:Sarah.collins@guidepointsecurity.com)**

For Order Processing or Billing assistance:  
[Purchasing@guidepointsecurity.com](mailto:Purchasing@guidepointsecurity.com)  
[Billing@guidepointsecurity.com](mailto:Billing@guidepointsecurity.com)
- 15. **WARRANTY PROVISION:** Standard Commercial Warranty
- 16. **EXPORT PACKING CHARGES:** Not Applicable

17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:**  
Contact Contractor
18. **TERMS AND CONDITIONS OF RENTAL:** Not Applicable
19. **TERMS AND CONDITIONS OF INSTALLATION:** Contact Contractor
20. **TERMS AND CONDITIONS OF REPAIR PARTS:** Contact Contractor
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES:** Contact Contractor
21. **LIST OF SERVICE AND DISTRIBUTION POINTS:** Contact Contractor
22. **LIST OF PARTICIPATING DEALERS:** Not Applicable
23. **PREVENTIVE MAINTENANCE:** Contact Contractor
- 24a. **SPECIAL ATTRIBUTES:** Not Applicable
- 24b. **SECTION 508 COMPLIANCE INFORMATION:** Not Applicable
25. **DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: 005644870**
26. **CONTRACTOR IS CURRENTLY REGISTERED IN THE SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE.**

**GuidePoint Security, LLC Labor Category Descriptions**  
**Professional IT Services SIN 54151S**

Sr. SME - Confers with client management and leads in the outline and development of a client's strategic information security and information technology business goals and IT strategy. Analyzes client requirements and recommends development or acquisition strategies. Assists clients in developing strategic plans and concepts. Advises client on the impact of new legislation or new technologies that are relevant to their agency. Demonstrates exceptional oral and written communication skills. Possesses requisite knowledge and expertise so recognized in the professional community that the individual is considered "expert" in the technical/specialty area being addressed. BS/BA and 12 Years Experience.

SME - Provides insight and guidance to the client regarding their strategic information security and information technology business goals and IT strategy. Analyzes client requirements and recommends development or acquisition strategies. Assists clients in developing strategic plans and concepts. Advises client on the impact of new legislation or new technologies that are relevant to their agency. Demonstrates exceptional oral and written communication skills. Possesses requisite knowledge and expertise so recognized in the professional community that the individual is considered "expert" in the technical/specialty area being addressed. BS/BA and 10 Years Experience.

Project Manager - Plans and directs a highly technical project (or a group of related tasks) and assists in working with the government Contracting Officer, the COTR, government management personnel, and client agency representatives. Under the guidance of the client representative, is responsible for the overall management of specific Task Orders and ensures that the technical solutions and schedules in the Task Order are implemented in a timely manner. BS/BA and 10 Years Experience.

Managing Security Consultant - Directs the consulting teams in the delivery of information security, information security systems, and/or computer security requirements. Designs, develops, engineers, and implements security solutions. Gathers and organizes technical information about an organization's mission, goals, and needs; existing security products; and ongoing programs. Develops, analyzes, and implements security architecture(s) as appropriate. Performs risk analysis and security audit services, develops analytical reports as required. May be required to perform in one or more of the following areas: risk assessment methods and procedures; security of system software generation; security of computer hardware; operating system utility/support software; disaster recovery, incident response, application assessment, vulnerability threat management, cloud security, and contingency planning; telecommunications security; development of security policies and procedures. May be responsible for leading a team in performing these services. BS/BA and 10 Years Experience.

Senior Security Consultant - Analyzes and defines security requirements and designs, develops, engineers, and implements solutions. Performs risk analysis and security audit services, developing analytical reports as required. May be required to perform in one or more of the following areas: risk assessment methods and procedures; security of system software generation; security of computer hardware; operating system utility/support software; disaster recovery and contingency planning; telecommunications security; development of security policies and procedures. BS/BA and 3 Years Experience.

Security Consultant - Assists more experienced consultants in analyzing and defining security requirements. Assists in performing risk analysis and security audit services and in developing analytical reports. May assist in performing in one or more of the following areas: risk assessment methods and procedures; security of system software generation; security of computer hardware; operating system

utility/support software; disaster recovery and contingency planning; telecommunications security; development of security policies and procedures. BS/BA and 2 Years Experience.

Security Analyst - Assisting member of a team for delivering on a specific task of a small/simple projects individually and large projects as a team member with oversight and continual skill development. HS and 2 Years Experience.

Managing Security Engineer - Directs the engineering teams in the delivery of information security product solutions, information security systems, and/or computer security requirements. Designs, develops, engineers, and implements security solutions. Gathers and organizes technical information about an organization's mission, goals, and needs; existing security products; and ongoing programs. Develops, analyzes, and implements security architecture(s) as appropriate. Performs risk analysis and security audit services, develops analytical reports as required. May be required to perform in one or more of the following areas: risk assessment methods and procedures; security of system software generation; security of computer hardware; operating system utility/support software; disaster recovery, incident response, application assessment, vulnerability threat management, cloud security, and contingency planning; telecommunications security; development of security policies and procedures. May be responsible for leading a team in performing these services. BS/BA and 10 Years Experience.

Senior Security Architect - Responsible for the analysis, development and design of the enterprise information architecture by determining security requirements; planning, implementing, and testing security systems; preparing security standards, policies, and procedures; mentoring team members. BS/BA and 5 Years Experience.

Senior Security Engineer - Engineering technical lead of security solutions through analysis, requirement assessment, network designs, through solution implementation. Leads the engineer team with complex integration and implementation of network security stack based devices. Performs risk analysis and security audit services, developing analytical reports as required. Directs the team in performing in one or more of the following areas: analysis & design; implementation; optimization; security of computer hardware; operating system utility/support software; disaster recovery and contingency planning; telecommunications security; development of security policies and procedures. BS/BA and 3 Years Experience.

Security Engineer - Assists more experienced engineers in the implementation and optimization of IT infrastructure security solutions. Assists in performing the engineers with complex integration and implementation of network security stack based devices. May assist in performing in one or more of the following areas: analysis & design; implementation; optimization; security of computer hardware; operating system utility/support software; disaster recovery and contingency planning; telecommunications security; development of security policies and procedures. HS and 2 Years Experience.

**GuidePoint Professional IT Services Rates**

<b>#</b>	<b>SIN</b>	<b>Category Title</b>	<b>GSA Price</b>
1	54151S	Sr. SME	\$253.90
2	54151S	SME	\$199.94
3	54151S	Project Manager	\$172.29
4	54151S	Managing Security Consultant	\$181.36
5	54151S	Senior Security Consultant	\$163.22
6	54151S	Security Consultant	\$154.16
7	54151S	Security Analyst	\$149.62
8	54151S	Managing Security Engineer	\$181.36
9	54151S	Senior Security Architect	\$167.76
10	54151S	Senior Security Engineer	\$163.22
11	54151S	Security Engineer	\$149.62

**GuidePoint Security, LLC Labor Category Descriptions**  
**SIN 54151HACS**

Sr. SME - Confers with client's senior security management team and leads in the outline and development of a client 's strategic Information Assurance systems plans, information security technology business goals and the client's cybersecurity management strategy. Analyzes and assesses client cybersecurity systems and architecture requirements and recommends development or acquisition strategies for security solutions. Assists clients in developing strategic cybersecurity plans and concepts. Advises client on the impact of new cybersecurity legislation, mandates, regulations, or new technologies and industry best-practices that are relevant to their agency. Demonstrates exceptional oral and written communication skills. Possesses requisite knowledge and expertise so recognized in the professional cybersecurity community that the individual is considered "expert" in the Information Assurance area being addressed. BS/BA and 12 Years Experience.

SME - Provides insight and guidance to the client regarding their strategic Information Assurance systems plans, information security technology business goals and the client's cybersecurity management strategy. Analyzes and assesses client cybersecurity systems and architecture requirements and recommends development or acquisition strategies for security solutions. Assists clients in developing strategic cybersecurity plans and concepts. Advises client on the impact of new cybersecurity legislation, mandates, regulations or new technologies and industry best-practices that are relevant to their agency. Demonstrates superior oral and written communication skills. Possesses requisite knowledge and expertise so recognized in the professional cybersecurity community that the individual is considered "expert" in the Information Assurance area being addressed. BS/BA and 10 Years Experience.

Project Manager - Plans and directs Information Assurance programs or projects (or a group of related Cybersecurity tasks) and assists in working with the government Contracting Officer, the COTR, government management personnel (CISO, ISSM), and client security representatives. Under the guidance of the client representative, is responsible for the overall management of specific security based Task Orders and ensures that the Information Assurance security solutions and schedules in the Task Order are implemented in a timely manner. BS/BA and 10 Years Experience.

Managing Security Consultant - Directs the Cybersecurity and IA teams in the delivery of information security, information security systems, and/or computer security requirements. Architects, assesses, develops, engineers and implements Cybersecurity solutions. Retrieves, gathers and organizes technical information about an organization's risks, vulnerabilities, and exposures within the existing security products, networks, applications, and programs. Develops, analyzes, and implements Cybersecurity architecture(s) as appropriate. Performs risk analysis assessments, conducts Cybersecurity governance and compliance services, develops analytical and technical reports as required. May be required to perform in one or more of the following areas: risk and vulnerability assessments; cyber hunting activities; conducting penetration testing and scanning; assessment of system security for compliance; security of computer network hardware; operating system utility/support software; disaster recovery; incident response and digital forensics; application assessment; vulnerability threat management; cloud security; contingency planning; social engineering; and the development of security policies and procedures. May be responsible for leading a team in performing these services. BS/BA and 10 Years Experience.

Senior Security Consultant - Analyzes and defines security requirements and designs, develops, engineers, and implements solutions. Performs risk analysis and security audit services, developing analytical reports as required. May be required to perform in one or more of the following areas: risk and vulnerability assessments; cyber hunting activities; conducting penetration testing and scanning; assessment of system security for compliance; security of computer network hardware; operating system utility/support software; disaster recovery; incident response and digital forensics; application assessment; vulnerability threat management; cloud security; contingency planning; social engineering; and the development of security policies and procedures. BS/BA and 3 Years Experience.

Security Consultant - Assists more experienced consultants in analyzing and defining security requirements. Assists in performing risk analysis and security audit services and in developing analytical reports. May assist in performing in one or more of the following areas: Risk and Vulnerability Assessments; Cyber Hunting activities; conducting Penetration Testing and scanning; assessment of system security for compliance of applications; security of computer network hardware; operating system utility/support software; disaster recovery; incident response and digital forensics; application assessment; vulnerability threat management; cloud security; contingency planning; social engineering; and the development of security policies and procedures.  
BS/BA and 2 Years Experience.

Security Analyst - Assisting member of a team for delivering on a specific Cybersecurity task of a small/simple projects individually and large projects as a team member with oversight and continual skill development. HS and 2 Years Experience.

Managing Security Engineer - Directs the engineering teams in the delivery of information security product solutions, information security systems, and/or computer security requirements. Designs, develops, engineers, and implements security solutions. Gathers and organizes technical information about an organization's mission, goals, and needs; existing security products; and ongoing programs. Develops, analyzes, and implements security architecture(s) as appropriate. Performs risk analysis and security audit services, develops analytical reports as required. May be required to perform in one or more of the following areas: risk assessment methods and procedures; security of system software generation; security of computer hardware; operating system utility/support software; disaster recovery, incident response, application assessment, vulnerability threat management, cloud security, and contingency planning; telecommunications security; development of security policies and procedures. May be responsible for leading a team in performing these services. BS/BA and 10 Years Experience.

Senior Security Architect - Responsible for the analysis, development and design of the enterprise information architecture by determining security requirements; planning, implementing, and testing security systems; preparing security standards, policies, and procedures; mentoring team members. BS/BA and 5 Years Experience.

Senior Security Engineer - Engineering technical lead of security solutions through analysis, requirement assessment, network designs, through solution implementation. Leads the engineer team with complex integration and implementation of network security stack based devices. Performs risk analysis and security audit services, developing analytical reports as required. Directs the team in performing in one or more of the following areas: analysis & design; implementation; optimization; security of computer hardware; operating system utility/support software; disaster recovery and contingency planning; telecommunications security; development of security policies and procedures. BS/BA and 3 Years Experience.

**Security Engineer** - Assists more experienced engineers in the implementation and optimization of IT infrastructure security solutions. Assists in performing the engineers with complex integration and implementation of network security stack based devices. May assist in performing in one or more of the following areas: analysis & design; implementation; optimization; security of computer hardware; operating system utility/support software; disaster recovery and contingency planning; telecommunications security; development of security policies and procedures. HS and 2 Years Experience.

### GuidePoint Highly Adaptive Cyber Security (HACS) Rates

	<b>SIN</b>	<b>Category Title</b>	<b>GSA Price</b>
1	54151HACS	Sr. SME	\$253.90
2	54151HACS	SME	\$199.94
3	54151HACS	Project Manager	\$172.29
4	54151HACS	Managing Security Consultant	\$181.36
5	54151HACS	Senior Security Consultant	\$163.22
6	54151HACS	Security Consultant	\$154.16
7	54151HACS	Security Analyst	\$149.62

*The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (\*\*) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide)." per the current MAS Solicitation*