

ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

CONTRACT AWARD COVERPAGE

| | | |
|------------------------|-----------------|--|
| TO: LINKEDIN | DATE ISSUED: | OCTOBER 22, 2020 |
| 1000 WEST MAUDE AVENUE | CONTRACT NO: | 21-AED-EP-397 |
| SUNNYVALE, CA 94085 | CONTRACT TITLE: | LINKEDIN SALES NAVIGATOR SUBSCRIPTION |

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract documents consist of the terms and conditions of AGREEMENT No. 21-AED-EP-397 including any attachments or amendments thereto.


EFFECTIVE DATE: NOVEMBER 3, 2020
EXPIRES: NOVEMBER 2, 2021
RENEWALS: N
COMMODITY CODE(S): 95635
LIVING WAGE: N

ATTACHMENTS:
CONTRACT 21-AED-EP-397

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: NICHOLAS ZEE (SALES EXECUTIVE) **VENDOR TEL. NO.:** (914) 426-5009
EMAIL ADDRESS: NZEE@LINKEDIN.COM
COUNTY CONTACT: DANIEL BRADY (AED – CULTURAL AFFAIRS) **COUNTY TEL. NO.:** (703) 228-0830
COUNTY CONTACT EMAIL: DBRADY@ARLINGTONVA.US

PURCHASING DIVISION AUTHORIZATION

 _____
Title Buyer Date November 9, 2020



LinkedIn
 1000 West Maude Avenue
 Sunnyvale, CA 94085
 Phone: 650.687.3600
 Fax: 1.650.429.2122
 www.linkedin.com

Pricing Valid Through: November 26, 2020

Proposed by:
 Nicholas Zee
 nzee@linkedin.com

CONTRACT CONTACT: Arlene Palmer

Sold to Customer Arlington Economic Development

BILL TO: Arlington Economic Development

Bill To Doing Business As:

Contact: Alex Taylor
 Arlington Economic Development
 Address: 1100 N Glebe Rd Ste 1500

City/State/Zip: Arlington VA 22201-4798

Country: United States

Email: etaylor@arlingtonva.us

Phone:

By initialing here, I agree that the Billing details are current and accurate.

DS
 ap

SHIP TO: Arlington Economic Development

Ship To Doing Business As:

1100 N Glebe Rd Ste 1500

Arlington, VA 22201-4798

United States

ORDER INFORMATION

Contract #: CS7182365-20

Billing Period: Annually Upfront

Billing Method: Invoice

Billing Instructions:

For Internal Only:

Type: New Business

Rep Region: LSS-NA-US-NYC1-CORP-SMB-AE

Agency Name:

Currency: USD

Contract Start Date*: November 3, 2020

Contract End Date:

The start date of the services on this Order Form will be the later of the Contract Start Date or the date that the Order Form is fully executed

| Product Order Description | Qty | Term (Months) | Notes | Sales Price | Total |
|---|-----|---------------|-------|------------------------------|------------|
| Product Name: Sales Navigator Team (1-9 Seats) Product SKU: SNTXX01-1407 Product Description: Sales insights and customized recommendations from the world's largest professional network. Includes TeamLink, 30 InMail messages per month, extended network access, usage reporting, and other premium features. (Annual Subscription) | 8 | 12 | | \$1,240.00 | \$9,920.00 |
| | | | | SUB TOTAL | \$9,920.00 |
| | | | | ESTIMATED TAX* | \$0.00 |
| | | | | ESTIMATED ORDER TOTAL | \$9,920.00 |

| PURCHASE ORDER INFORMATION | TAX INFORMATION |
|--|---|
| Our records INDICATE that a Purchase Order Number may NOT be required for this order. If a Purchase Order IS required, please enter the PO Number: By initialing here, I confirm that a Purchase Order number is NOT required, or if a Purchase Order Number is listed ABOVE , I confirm that it is current and accurate. | Check here if your company is tax exempt: <i>Please attach any/all exemption certifications or email documentation to taxinquiry@linkedin.com.</i> Your order will be taxed using the applicable tax rate for your shipping address. The tax listed on your order form is only an estimate and is calculated on the net price. Your invoice will reflect the final total taxes in effect at the time of invoicing and may differ from the amount listed on this order form. For customers located in AZ, CO, CT, FL, HI, IA, IL, IN, LA, MA, MN, MS, NE, NM, NJ, NY, NC, OH, PA, RI, SC, SD, TN, TX, UT, VT, WA, WI and WV, LinkedIn may be required to charge sales tax on your order pursuant to certain state and local sales tax laws. Any applicable sales tax charges will appear separately on your final invoice. For customers located in other states, your state and/or local government may require you to report your purchase and pay appropriate sales and/or use tax amounts to them directly. |
| PAYMENT OPTIONS <ul style="list-style-type: none"> Customer Payment Terms: 30 Days US and Canada Customers: Check, Credit Card, or Bank Wire Transfer Non-US Customers: Credit Card or Bank Wire Transfer only | |

TERMS

- LinkedIn Services provided under this Order Form are governed by the LinkedIn Subscription Agreement available at <https://legal.linkedin.com/lisa/public-sector> ("LSA"), the terms of which are incorporated into this Order Form. The Service Terms available at <https://legal.linkedin.com/service-specific-terms> apply to Customer to the extent the specific Service is included in this Order Form, the terms of which are incorporated into this Order Form.
- Except as provided in the LSA, Services purchased under this Order Form are non-cancelable and non-refundable.
- Future orders will be at list price (including any applicable volume based discounts) at the time of purchase.
- Customer will maintain complete and accurate billing and contact information with LinkedIn and will notify LinkedIn of any inaccuracies on an invoice within the time period set forth in the Payment Terms section above.
- Add-on orders must co-term with the originating order.
- This order will automatically renew for the same subscription term, unless either party gives the other written notice of non-renewal at least 45 days prior to the end of the subscription term.

I HEREBY REPRESENT THAT: (I) I AM AN AUTHORIZED SIGNATORY FOR CUSTOMER; (II) I HAVE READ AND AGREED TO THE TERMS OF THIS ORDER FORM; AND (III) BY SIGNING THIS ORDER FORM, I AM ENTERING INTO A LEGALLY BINDING CONTRACT.

| CUSTOMER (or APPROVED AGENCY) | | LinkedIn Corporation | |
|-------------------------------|----------------------|----------------------|-------------------------------------|
| Signature: | <i>Arlene Palmer</i> | Signature: | <i>Marshia Escobar</i> |
| Name: | Arlene Palmer | Name: | Marshia Escobar |
| Title: | Buyer | Title: | Senior Manager, Revenue Recognition |
| Date: | 14 october 2020 | Date: | October 13, 2020 |